

FOUNDATIONS OF OPPORTUNITY

# QUARTERLY EARNINGS and SUPPLEMENTAL DISCLOSURE

Quarter Ended December 31, 2013

#### **INVESTOR RELATIONS**

Kristina Lennox 301/ 998-8265 klennox@federalrealty.com

1626 E. Jefferson Street Rockville, Maryland 20852

## FEDERAL REALTY INVESTMENT TRUST

## SUPPLEMENTAL INFORMATION

December 31, 2013

## TABLE OF CONTENTS

1	Fourth Quarter and Year End 2013 Earnings Press Release	<u>3</u>
2	Financial Highlights	
	Summarized Income Statements	<u>7</u>
	Summarized Balance Sheets	<u>8</u>
	Funds From Operations / Summary of Capital Expenditures	<u>9</u>
	Market Data	<u>10</u>
	Components of Rental Income	<u>11</u>
3	Summary of Debt	
	Summary of Outstanding Debt and Capital Lease Obligations	<u>12</u>
	Summary of Debt Maturities	<u>14</u>
4	Summary of Redevelopment Opportunities	15
7	Summary of Redevelopment Opportunities	15
5	Mixed Use Projects Phase I	16
3	Winder Obe 110jects 1 hase 1	10
6	Future Development / Redevelopment Opportunities	<u>17</u>
	Talling 2 Colorphiant, Treat, Copping at Opposition	<u> </u>
7	2013 Significant Acquisition and Dispositions and 2014 Significant Acquisition	<u>18</u>
8	Real Estate Status Report	<u>19</u>
9	Retail Leasing Summary	<u>22</u>
10	Lagga Eunipations	22
10	Lease Expirations	<u>23</u>
11	Portfolio Leased Statistics	<u>24</u>
		_
12	Summary of Top 25 Tenants	<u>25</u>
13	Reconciliation of Net Income to FFO Guidance	<u>26</u>
1.4	30% Owned Joint Venture Disclosure	
14		27
	Summarized Income Statements and Balance Sheets	27
	Summary of Outstanding Debt and Debt Maturities	<u>28</u>
	Real Estate Status Report	<u>29</u>
15	Glossary of Terms	30
	1626 East Jefferson Street	
	Rockville, Maryland 20852-4041	
	301/998-8100	

#### Safe Harbor Language

Certain matters discussed within this Supplemental Information may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 11, 2014, and include the following:

- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing property redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to perform as expected;
- risk that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;
- risks that our growth will be limited if we cannot obtain additional capital;
- risks associated with general economic conditions, including local economic conditions in our geographic markets;
- risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense; and
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Supplemental Information. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 11, 2014.



#### FOR IMMEDIATE RELEASE

Investor Inquiries
Kristina Lennox
Investor Relations Manager
301/998-8265
klennox@federalrealty.com

Media Inquiries
Andrea Simpson
Director, Marketing
617/684-1511
asimpson@federalrealty.com

## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FOURTH QUARTER AND YEAR-END 2013 OPERATING RESULTS

ROCKVILLE, Md. (February 11, 2014) - Federal Realty Investment Trust (NYSE:FRT) today reported operating results for its fourth quarter and year-ended December 31, 2013.

#### **Financial Results**

Federal Realty generated funds from operations available for common shareholders (FFO) of \$68.4 million, or \$1.03 per diluted share for fourth quarter 2013 which was negatively impacted by a charge for early extinguishment of debt. Without the charge for early extinguishment of debt, FFO would have been \$78.2 million or \$1.18 per diluted share, which includes acquisition costs of \$0.02 that were incurred during the quarter. This compares to FFO of \$71.7 million, or \$1.11 per diluted share, in fourth quarter 2012. For the year ending December 31, 2013, Federal Realty reported FFO of \$289.9 million, or \$4.41 per diluted share which includes the early extinguishment of debt. FFO for calendar year 2013 without the charge for early extinguishment of debt would have been \$303.2 million of \$4.61 per diluted share. This compares to \$277.2 million, or \$4.31 per diluted share, for the year ending December 31, 2012.

Net income available for common shareholders was \$28.3 million and earnings per diluted share was \$0.42 for fourth quarter 2013 versus \$37.6 million and \$0.58, respectively, for fourth quarter 2012. For the year ending December 31, 2013, Federal Realty reported net income available for common shareholders of \$162.1 million and earnings per diluted share of \$2.46. This compares to net income available for shareholders of \$151.4 million and earnings per diluted share of \$2.35 for the year ending December 31, 2012.

FFO is a non-GAAP supplemental earnings measure which the Trust considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release in addition to Form 8-K that was filed.

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FOURTH QUARTER AND YEAR-END 2013 OPERATING RESULTS February 11, 2014 Page 2

#### **Portfolio Results**

Same-center property operating income in 2013 increased 4.4% including redevelopments and expansions, and 4.5% excluding redevelopments and expansions compared to 2012. Both of those same-center comparisons exclude the lease termination fee from Safeway last year to more properly reflect comparability. On a quarterly-basis, same-center property operating income in fourth quarter 2013 increased 3.6% including redevelopment and expansion properties, and 4.3% excluding redevelopment and expansion properties, compared to fourth quarter 2012.

The overall portfolio was 95.8% leased as of December 31, 2013, compared to 95.3% on September 30, 2013 and 95.3% on December 31, 2012. Federal Realty's same-center portfolio was 95.9% leased on December 31, 2013, compared to 95.4% on September 30, 2013 and 95.2% on December 31, 2012.

During fourth quarter 2013, the Trust signed 99 leases for 484,144 square feet of retail space. On a comparable space basis (*i.e.*, spaces for which there was a former tenant), the Trust leased 395,906 square feet at an average cashbasis contractual rent increase per square foot (*i.e.*, excluding the impact of straight-line rents) of 25%. The average contractual rent on this comparable space for the first year of the new lease is \$27.24 per square foot compared to the average contractual rent of \$21.73 per square foot for the last year of the prior lease. The previous average contractual rent is calculated by including both the minimum rent and any percentage rent actually paid during the last year of the lease term for the re-leased space. On a GAAP basis (*i.e.*, including the impact of straight-line rents), rent increases per square foot for comparable retail space averaged 38% for fourth quarter 2013.

For all of 2013, Federal Realty signed 348 leases representing 1.4 million square feet of comparable retail space at an average cash-basis contractual rent increase per square foot of 20%, and 33% on a GAAP-basis. The average cash-basis contractual rent on this comparable space for the first year of the new lease is \$32.41 per square foot compared to the average cash-basis contractual rent of \$27.00 per square foot for the last year of the prior lease. As of December 31, 2013, Federal Realty's average contractual minimum rent for retail and commercial space in its portfolio is \$24.54 per square foot, as compared to \$23.83 per square foot on December 31, 2012.

"The 2013 fourth quarter, and in fact the entire year, was another fundamentally strong one in so many respects for our company," said Donald C. Wood, president and chief executive officer of Federal Realty Investment Trust. "Leasing activity in all the markets we serve was robust, particularly in Northern California and Boston, and we were able to drive rent increases that set us up particularly well for growth in 2014. Add to that the January 1<sup>st</sup> acquisitions of two great shopping centers in central New Jersey and a very full development pipeline set to begin to deliver in 2014; you can begin to understand our optimism for the years ahead."

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FOURTH QUARTER AND YEAR-END 2013 OPERATING RESULTS
February 11, 2014
Page 3

#### **Summary of Other Quarterly Activities and Recent Developments**

- December 9, 2013 Federal Realty issued \$300 million aggregate principal amount of 3.95% senior unsecured notes due January 15, 2024.
- December 2013 On December 27, 2013, Federal Realty redeemed its 5.95% Senior Unsecured notes
   ("Notes") due 2014 for aggregate principal of \$150 million. The redemption price was approximately \$158.3
   million, including \$3.3 million of accrued and unpaid interest. Also, in December, Federal Realty repaid
   \$129 million of 7.50% mortgage notes due 2014. The total prepayment premium paid during the fourth
   quarter 2013 for both the Notes and the 7.50% mortgage notes was \$9.4 million.
- January 6, 2014 Federal Realty announced the acquisition of a controlling interest in two shopping centers totaling 285,600 square feet in affluent Monmouth County, New Jersey, for a total value of \$161 million. The Grove at Shrewsbury and Brook 35 are located on busy Route 35, less than three miles from the Garden State Parkway, serving the NY Metro emerging bedroom and second home communities of Shrewsbury, Red Bank, Rumson, Fair Haven, Little Silver and Middletown. The acquisition, which was effective January 1, 2014, was made using a combination of downREIT units, cash and the assumption of \$68 million of fixed rate debt secured by the properties.

#### **Regular Quarterly Dividends**

Federal Realty also announced today that its Board of Trustees left the regular dividend rate on its common shares unchanged, declaring a regular quarterly cash dividend of \$0.78 per share on its common shares, resulting in an indicated annual rate of \$3.12 per share. The regular common dividend will be payable on April 15, 2014 to common shareholders of record on March 21, 2014.

#### Guidance

We have raised our 2014 guidance for FFO per diluted share to a range of \$4.86 to \$4.93. Our updated earnings per diluted share guidance is \$2.54 to \$2.62.

#### **Conference Call Information**

Federal Realty's management team will present an in-depth discussion of the Trust's operating performance on its fourth quarter and year-end 2013 earnings conference call, which is scheduled for February 12, 2014, at 11 a.m. Eastern Standard Time. To participate, please call (800) 708-4540 five to ten minutes prior to the call start time and use the passcode 36254568 (required). Federal Realty will also provide an online webcast on the Company's web site, <a href="www.federalrealty.com">www.federalrealty.com</a>, which will remain available for 30 days following the call. A telephone recording of the call will also be available through March 12, 2014, by dialing (888) 843-7419 and using the passcode 36254568.

#### **About Federal Realty**

Federal Realty Investment Trust is an equity real estate investment trust specializing in the ownership, management, development, and redevelopment of high quality retail assets. Federal Realty's portfolio (excluding joint venture

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FOURTH QUARTER AND YEAR-END 2013 OPERATING RESULTS February 11, 2014 Page 4

properties) contains approximately 20 million square feet located primarily in strategically selected metropolitan markets in the Northeast, Mid-Atlantic, and California. In addition, the Trust has an ownership interest in approximately 1.0 million square feet of retail space through a joint venture in which the Trust has a 30% interest. Our operating portfolio (excluding joint venture properties) was 95.8% leased to national, regional, and local retailers as of December 31, 2013, with no single tenant accounting for more than approximately 3.5% of annualized base rent. Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962, and has increased its dividend rate for 46 consecutive years, the longest record in the REIT industry. Federal Realty is an S&P MidCap 400 company and its shares are traded on the NYSE under the symbol FRT.

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risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;

risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing property redevelopments or renovations may cost more, take more time to complete, or fail to perform as expected;

risks that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded:

risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;

risks that our growth will be limited if we cannot obtain additional capital;

risks associated with general economic conditions, including local economic conditions in our geographic markets;

risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense; and

risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this press release. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the risks and risk factors included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 11, 2014.

## Federal Realty Investment Trust Summarized Income Statements December 31, 2013

Detember 31, 2013	Three Months Ended				Year Ended				
	December 31,				December 31,				
		2013		2012	2013			2012	
			(in th	housands, exc	ept po	er share data)			
Revenue									
Rental income	\$	159,953	\$	151,784	\$	620,089	\$	580,114	
Other property income		2,508		2,369		12,169		20,211	
Mortgage interest income		1,385		1,632		5,155		5,466	
Total revenue		163,846		155,785		637,413		605,791	
Expenses		21.040		20.005		110.605		110 (1)	
Rental expenses		31,940		30,007		118,695		112,616	
Real estate taxes		18,155		16,774		71,759		66,454	
General and administrative		9,068		8,264		31,970		31,158	
Depreciation and amortization		41,213		35,250		160,828		141,701	
Total operating expenses		100,376		90,295		383,252		351,929	
Operating income		63,470		65,490		254,161		253,862	
Other interest income		268		109		433		689	
Interest expense		(24,663)		(27,592)		(104,977)		(113,336)	
Early extinguishment of debt		(9,905)		_		(13,304)		_	
Income from real estate partnerships		433		528		1,498		1,757	
Income from continuing operations		29,603		38,535		137,811		142,972	
Discontinued operations									
Discontinued operations - income		_		323		942		1,400	
Discontinued operations - gain on sale of real estate					_	23,861			
Results from discontinued operations				323		24,803		1,400	
Income before gain on sale of real estate		29,603		38,858		162,614		144,372	
Gain on sale of real estate						4,994		11,860	
Net income		29,603		38,858		167,608		156,232	
Net income attributable to noncontrolling interests		(1,147)		(1,166)		(4,927)		(4,307)	
Net income attributable to the Trust		28,456		37,692		162,681		151,925	
Dividends on preferred shares		(135)		(135)		(541)		(541)	
Net income available for common shareholders	\$	28,321	\$	37,557	\$	162,140	\$	151,384	
EARNINGS PER COMMON SHARE, BASIC									
Continuing operations	\$	0.43	\$	0.57	\$	2.01	\$	2.15	
Discontinued operations		_		0.01		0.38		0.02	
Gain on sale of real estate		_		_		0.08		0.19	
	\$	0.43	\$	0.58	\$	2.47	\$	2.36	
Weighted average number of common shares, basic		65,965		64,392		65,331	_	63,881	
EARNINGS PER COMMON SHARE, DILUTED									
Continuing operations	\$	0.42	\$	0.57	\$	2.00	\$	2.14	
Discontinued operations	•	_		0.01		0.38		0.02	
Gain on sale of real estate		_				0.08		0.19	
	\$	0.42	\$	0.58	\$	2.46	\$	2.35	
Weighted average number of common shares, diluted		66,113		64,550		65,483		64,056	
" Signed average number of common shares, unuted		00,113	_	UT,JJU	_	00, TOD	_	UT,UJU	

## Federal Realty Investment Trust Summarized Balance Sheets December 31, 2013

	December 31,			31,
		2013		2012
	(in thousands)			ds)
ASSETS				
Real estate, at cost				
Operating (including \$265,138 and \$264,506 of consolidated variable interest entities,				
respectively)	\$	4,618,258	\$	4,473,813
Construction-in-progress		531,205		288,714
Assets held for sale (discontinued operations)				17,147
		5,149,463		4,779,674
Less accumulated depreciation and amortization (including \$19,086 and \$12,024 of				
consolidated variable interest entities, respectively)		(1,350,471)		(1,224,295
Net real estate		3,798,992		3,555,379
Cash and cash equivalents		88,927		36,988
Accounts and notes receivable, net		84,838		73,861
Mortgage notes receivable, net		55,155		55,648
Investment in real estate partnership		32,264		33,169
Prepaid expenses and other assets		159,118		143,520
TOTAL ASSETS	\$	4,219,294	\$	3,898,565
LIABILITIES AND SHAREHOLDERS' EQUITY				
Liabilities				
Mortgages and capital lease obligations (including \$202,782 and \$205,299 of consolidated variable interest entities, respectively)	\$	660,127	\$	832,482
Notes payable		300,822		299,575
Senior notes and debentures		1,360,913		1,076,545
Accounts payable and other liabilities		321,710		284,950
		2,643,572		2,493,552
Total liabilities		104 425		94,420
Total liabilities Redeemable noncontrolling interests		104,425		
Redeemable noncontrolling interests		104,425		
Redeemable noncontrolling interests		9,997		9,997
Redeemable noncontrolling interests Shareholders' equity		ŕ		9,997 1,276,815
Redeemable noncontrolling interests Shareholders' equity Preferred shares Common shares and other shareholders' equity		9,997		1,276,815
Redeemable noncontrolling interests Shareholders' equity Preferred shares	_	9,997 1,438,163	_	
Redeemable noncontrolling interests Shareholders' equity Preferred shares Common shares and other shareholders' equity Total shareholders' equity of the Trust		9,997 1,438,163 1,448,160		1,276,815

## Federal Realty Investment Trust Funds From Operations / Summary of Capital Expenditures December 31, 2013

		Three Months Ended			Year Ended			
	December 31,				December 31,			31,
		2013		2012		2013		2012
		(i	n th	ousands, exc	ept p	er share dat	ta)	
Funds from Operations available for common shareholders (FFO) (1)								
Net income	\$	29,603	\$	38,858	\$	167,608	\$	156,232
Net income attributable to noncontrolling interests		(1,147)		(1,166)		(4,927)		(4,307)
Gain on sale of real estate		_		_		(28,855)		(11,860)
Depreciation and amortization of real estate assets		37,143		31,283		144,873		125,611
Amortization of initial direct costs of leases		2,607		2,605		10,694		10,935
Depreciation of joint venture real estate assets		384		380		1,504		1,513
Funds from operations		68,590		71,960		290,897		278,124
Dividends on preferred shares		(135)		(135)		(541)		(541)
Income attributable to operating partnership units		223		236		888		943
Income attributable to unvested shares		(305)		(317)		(1,306)		(1,289)
FFO		68,373		71,744		289,938		277,237
Early extinguishment of debt, net of allocation to unvested shares		9,861		_		13,244		_
FFO excluding early extinguishment of debt	\$	78,234	\$	71,744	\$	303,182	\$	277,237
Weighted average number of common shares, diluted		66,399		64,873		65,778		64,389
FFO per diluted share	\$	1.03	\$	1.11	\$	4.41	\$	4.31
FFO excluding early extinguishment of debt, per diluted share	\$	1.18	\$	1.11	\$	4.61	\$	4.31
Summary of Capital Expenditures								
Non-maintenance capital expenditures								
Development, redevelopment and expansions	\$	81,258	\$	38,657	\$	281,228	\$	134,875
Tenant improvements and incentives		6,910		10,725		27,660		34,252
Total non-maintenance capital expenditures		88,168		49,382		308,888		169,127
Maintenance capital expenditures		9,869		8,520		21,372		19,286
Total capital expenditures	\$	98,037	\$	57,902	\$	330,260	\$	188,413
Dividends and Payout Ratios								
Regular common dividends declared	\$	52,025	\$	47,313	\$	198,965	Φ	182,813
Regulai Common dividends declared	Ф	32,023	Ф	47,313	Ф	196,903	Ф	102,013
Dividend payout ratio as a percentage of FFO		76%		66%		69%		66%
Dividend payout ratio as a percentage of FFO excluding early								

## Notes:

1) See Glossary of Terms.

## Federal Realty Investment Trust Market Data December 31, 2013

		December 31,		
		2013		2012
		(in thousands, except per data)		
Market Data				
Common shares outstanding (1)		66,701		64,815
Market price per common share	\$	101.41	\$	104.02
Common equity market capitalization	\$	6,764,148	\$	6,742,056
Series 1 preferred shares outstanding (2)		400		400
Liquidation price per Series 1 preferred share	\$	25.00	\$	25.00
Series 1 preferred equity market capitalization	\$	10,000	\$	10,000
Equity market capitalization	\$	6,774,148	\$	6,752,056
Total debt (3)		2,321,862		2,208,602
Total market capitalization	\$	9,096,010	\$	8,960,658
Total debt to market capitalization		26%		25%
Fixed rate debt ratio:				
Fixed rate debt and capital lease obligations (4)		100%		100%
Variable rate debt		<1%		<1%
	_	100%		100%

- 1) Amounts do not include 285,722 and 320,646 Operating Partnership Units outstanding at December 31, 2013 and 2012, respectively.
- 2) These shares, issued March 8, 2007, are unregistered.
- Total debt includes capital leases, mortgages payable, notes payable, senior notes and debentures, net of premiums and discounts from our consolidated balance sheet. It does not include \$17.1 million at both December 31, 2013 and 2012, which is the Trust's 30% share of the total mortgages payable, of \$56.9 million and \$57.2 million at December 31, 2013 and 2012, respectively, of the partnership with a discretionary fund created and advised by ING Clarion Partners.
- 4) Fixed rate debt includes our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements.

## Federal Realty Investment Trust Components of Rental Income December 31, 2013

	Three Months Ended			Year Ended				
		Decem	ber 3	1,	December 31,			
	2013			2012		2013		2012
				(in tho	usand	<u>s)</u>		
Minimum rents								
Retail and commercial (1)	\$	113,430	\$	108,469	\$	448,058	\$	420,989
Residential (2)		7,377		7,144		28,902		27,611
Cost reimbursements		32,728		30,048		122,578		112,424
Percentage rents		3,323		3,401		9,359		8,568
Other		3,095		2,722		11,192		10,522
Total rental income	\$	159,953	\$	151,784	\$	620,089	\$	580,114

- Minimum rents include \$1.7 million and \$2.3 million for the three months ended December 31, 2013 and 2012, respectively, and \$5.4 million and \$6.1 million for the year ended December 31, 2013 and 2012, respectively, to recognize minimum rents on a straight-line basis. In addition, minimum rents include \$0.8 million and \$0.3 million for the three months ended December 31, 2013 and 2012, respectively, and \$3.1 million and \$1.1 million for the year ended December 31, 2013 and 2012, respectively, to recognize income from the amortization of in-place leases.
- 2) Residential minimum rents consist of the rental amounts for residential units at Rollingwood Apartments, the Crest at Congressional Plaza Apartments, Santana Row, Bethesda Row, and Chelsea Residential.

## Federal Realty Investment Trust Summary of Outstanding Debt and Capital Lease Obligations December 31, 2013

	As of December 31, 2013						
	Stated maturity date	Balance		Weighte average eff rate (7	fective		
Martin and Davids (1) (11)			(in	thousands)			
Mortgages Payable (1) (11)							
Secured fixed rate	9/1/2014	5 250/	ø	20.705			
Melville Mall (2)		5.25%	\$	20,705			
THE AVENUE at White Marsh	1/1/2015	5.46%		54,112			
Barracks Road	11/1/2015	7.95%		37,069			
Hauppauge	11/1/2015	7.95%		13,974			
Lawrence Park	11/1/2015	7.95%		26,275			
Wildwood	11/1/2015	7.95%		23,095			
Wynnewood	11/1/2015	7.95%		26,777			
Brick Plaza	11/1/2015	7.42%		27,254			
East Bay Bridge	3/1/2016	5.13%		61,980			
Plaza El Segundo	8/5/2017	6.33%		175,000			
Rollingwood Apartments	5/1/2019	5.54%		22,521			
29 <sup>th</sup> Place	1/31/2021	5.91%		5,119			
Montrose Crossing	1/10/2022	4.20%		77,341			
Chelsea	1/15/2031	5.36%		7,269			
Subtotal				578,491			
Net unamortized premium				9,965			
Total mortgages payable				588,456		5.57%	)
Notes payable							
Unsecured fixed rate							
Term Loan (3)	11/21/2018	LIBOR + 1.30%		275,000			
Various (4)	Various through 2028	5.73%		16,422			
Unsecured variable rate	, arrous arrough 2020	0.7570		10,			
Escondido (Municipal bonds) (5)	10/1/2016	0.09%		9,400			
Revolving Credit Facility (6)	4/21/2017	LIBOR + 0.90%		_			
Total notes payable	1/21/2017	EIB OIL OIJ O/O		300,822		3.26%	(8)
Senior notes and debentures							
Unsecured fixed rate							
5.65% notes	6/1/2016	5.65%		125,000			
6.20% notes	1/15/2017	6.20%		200,000			
5.90% notes	4/1/2020	5.90%		150,000			
3.00% notes	8/1/2022	3.00%		250,000			
2.75% notes	6/1/2023	2.75%		275,000			
3.95% notes	1/15/2024	3.95%		300,000			
7.48% debentures	8/15/2026	7.48%		29,200			
6.82% medium term notes	8/1/2027	6.82%		40,000			
Subtotal	0/1/202/	0.0270		1,369,200			
Net unamortized discount				(8,287)			
Total senior notes and debentures	3			1,360,913		4.55%	,
Capital lease obligations							
Various	Various through 2106	Various		71,671		8.04%	,
Total debt and capital lease obligations	arious unough 2100	, arrous	\$	2,321,862		3.01/0	
Total ucot and capital lease obligations			\$	2,321,802			
Γotal fixed rate debt and capital lease obligation	ations		\$	2,312,462	100%	4.76%	
Fotal variable rate debt			4	9,400	<1%	1.41%	(8)

	Three Mon	ths Ended	Year E	anded	
	Decemb	er 31,	Decemb	er 31,	
	2013	2012	2013	2012	
Operational Statistics					
Excluding early extinguishment of debt:					
Ratio of EBITDA to combined fixed charges and preferred share dividends (9)(10)	3.48 x	3.33 x	3.65 x	3.29 x	
Ratio of adjusted EBITDA to combined fixed charges and preferred share dividends (9)(10)	3.48 x	3.33 x	3.41 x	3.20 x	
Including early extinguishment of debt:					
Ratio of EBITDA to combined fixed charges and preferred share dividends (9)	2.62 x	3.33 x	3.29 x	3.29 x	
Ratio of adjusted EBITDA to combined fixed charges and preferred share dividends (9)	2.62 x	3.33 x	3.08 x	3.20 x	

- 1) Mortgages payable do not include our 30% share (\$17.1 million) of the \$56.9 million debt of the partnership with a discretionary fund created and advised by ING Clarion Partners.
- 2) We acquired control of Melville Mall through a 20-year master lease and secondary financing. Because we control the activities that most significantly impact this property and retain substantially all of the economic benefit and risk associated with it, this property is consolidated and the mortgage loan is reflected on the balance sheet, though it is not our legal obligation.
- 3) We entered into two interest rate swap agreements to fix the variable rate portion of our \$275.0 million term loan at 1.72% from December 1, 2011 through November 1, 2018. The swap agreements effectively fix the rate on the term loan at 3.02% and thus the loan is included in fixed rate debt.
- 4) The interest rate of 5.73% represents the weighted average interest rate for twelve unsecured fixed rate notes payable. These notes mature between November 15, 2014 and to October 31, 2028.
- 5) The bonds require monthly interest only payments through maturity. The bonds bear interest at a variable rate determined weekly, which would enable the bonds to be remarketed at 100% of their principal amount. The property is not encumbered by a lien.
- 6) The maximum amount drawn under our revolving credit facility during the three months ended December 31, 2013 was \$72.0 million, and the weighted average interest rate on borrowings under our revolving credit facility, before amortization of debt fees was 1.08%. The maximum amount drawn under our revolving credit facility was \$76.0 million during 2013, and the weighted average effective interest rate on borrowings under our revolving credit facility, before amortization of debt fees, was 1.27% for 2013.
- 7) The weighted average effective interest rate includes the amortization of any deferred financing fees, discounts and premiums, if applicable, except as described in Note 8.
- 8) The weighted average effective interest rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility which had no balance on December 31, 2013. In addition, the weighted average effective interest rate is calculated using the fixed rate on our term loan of 3.02% as the result of the interest rate swap agreements discussed in Note 3. The term loan is included in fixed rate debt.
- 9) Fixed charges consist of interest on borrowed funds (including capitalized interest), amortization of debt discount/premium and debt costs, costs related to the early extinguishment of debt, and the portion of rent expense representing an interest factor. EBITDA includes a gain on sale of real estate of \$28.9 million and \$11.9 million for the year ended December 31, 2013 and 2012, respectively. Adjusted EBITDA is reconciled to net income in the Glossary of Terms.
- Fixed charges exclude the \$9.9 million and \$13.3 million of early extinguishment of debt charge for the three months and year ended December 31, 2013, respectively, related to the make-whole premiums paid as part of the early redemptions of our 5.40% and 5.95% senior notes, and the prepayment premium paid as part of the early payoff of our 7.50% mortgage loans.
- Effective January 1, 2014, with the acquisition of the Grove at Shrewsbury and Brook 35 Plaza, we assumed three mortgage loans with principal balances of \$11.5 million, \$45.4 million, and \$11.4 million. These mortgage loans have stated interest rates of 5.46%, 5.82%, 6.38%. and maturity dates of July 1, 2014, October 1, 2017, and March 1, 2018, respectively.

## Federal Realty Investment Trust Summary of Debt Maturities December 31, 2013

	Sc	heduled					Percent of Debt	of	Cumulative Percent of Debt	Weighted Average
Year		ortization	Ma	aturities		Total	Maturin	g	Maturing	Rate (3)
			(in t	housands)		_				,
2014	\$	10,149	\$	30,127	\$	40,276	1.	7%	1.7%	4.5%
2015		8,016		198,391		206,407	8.	9%	10.6%	7.3%
2016		3,240		194,013		197,253	8.	5%	19.1%	4.5%
2017		3,144		375,000	(1)	378,144	16.	3%	35.4%	5.7% (4)
2018		3,324		275,000		278,324	12.	.0%	47.4%	3.2%
2019		3,172		20,160		23,332	1.	.0%	48.4%	5.7%
2020		3,176		150,000		153,176	6.	6%	55.0%	6.0%
2021		3,099		3,625		6,724	0.	3%	55.3%	6.1%
2022		1,226		313,618		314,844	13.	6%	68.9%	3.5%
2023		1,283		330,010		331,293	14.	3%	83.2%	3.9%
Thereafter		21,210		369,201		390,411	16.	8%	100.0%	5.0%
Total	\$	61,039	\$ 2	2,259,145	\$	2,320,184 (2)	100.	.0%		

- Our \$600.0 million unsecured revolving credit facility matures on April 21, 2017, subject to a one-year extension at our option. As of December 31, 2013, there was no balance outstanding on our revolving credit facility.
- 2) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized net discount or premium on certain mortgage loans, senior notes and debentures as of December 31, 2013.
- 3) The weighted average rate reflects the weighted average interest rate on debt maturing in the respective year.
- 4) The weighted average rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility.

## Federal Realty Investment Trust Summary of Redevelopment Opportunities December 31, 2013

The following development and redevelopment opportunities have received or will shortly receive all necessary approvals to proceed and are actively being worked on by the Trust (1) (\$ millions)

Property	Location	Opportunity		Projected Cost (2)	Cost to Date	Anticipated Stabilization (3)
Projects Stabilized in 2013 (4)						
Chelsea Commons	Chelsea, MA	Addition of a 56 unit apartment building with above grade parking	7 %	\$12	\$12	Stabilized
29th Place	Charlottesville, VA	Renovate canopy and reconfigure anchor spaces to accommodate new tenants.	10%	\$6	\$6	Stabilized
Total: Projects Stabilized in 2013	3 (3) (4)		8%	\$18	\$18	
Active Redevelopment Projects						-
The Point	El Segundo, CA	Addition of 90,000 square feet of retail, and 25,000 square feet of office space	8 %	\$80	\$30	2015
Santana Row - Lot 8B	San Jose, CA	Addition of a 5-story rental apartment building, which will include 212 residential units and associated parking	8%	\$75	\$66	2014
Westgate Center	San Jose, CA	Façade and interior mall renovation, addition of food court and pad site	9%	\$20	\$15	2014/2015
Shops at Willow Lawn	Richmond, VA	Demo interior mall, relocate mall tenants, construct new exterior GLA, and gas station	10%	\$11	\$9	2014
Mercer Mall	Lawrenceville, NJ	Addition of 26,000 square feet of space including new in-line space, addition of bank pad and reconfiguration of existing pad site	12 %	\$9	\$1	2015
Quince Orchard	Gaithersburg, MD	Property repositioning through demo of non-functional small shop space, creation of new anchor box, rightsizing of national office products tenant, and creation of new visible small shop space	23 %	\$6	\$0	2015
Ellisburg	Cherry Hill, NJ	Property repositioning through retenanting, including new grocer and façade renovation	18%	\$4	\$3	2014
Hollywood Blvd Petersen Building	Hollywood, CA	Redevelop/retenant building and reconfigure space to accommodate 2nd floor tenant	19%	\$4	\$1	2014
Barracks Road	Charlottesville, VA	11,800 square foot multi-tenant pad building	13 %	\$4	\$3	2014
Pentagon Row	Arlington, VA	Ice rink expansion and 1,500 square feet of new retail space	9%	\$2	\$2	2014
Brick	Brick, NJ	New restaurant pad building	18%	\$1	\$0	2014
Huntington Square	East Northport, NY	Infrastructure investment to create additional restaurant capacity	10%	\$1	\$0	2015
Total Active Redevelopment pro	jects (4)		9%	\$217	\$130	=

- 1) There is no guarantee that the Trust will ultimately complete any or all of these opportunities, that the Projected Return on Investment (ROI) or Projected Costs will be the amounts shown or that stabilization will occur as anticipated. The projected ROI and Projected Cost are management's best estimate based on current information and may change over time.
- Projected ROI for redevelopment projects generally reflects only the deal specific cash, unleveraged Incremental Property Operating Income (POI) generated by the redevelopment and is calculated as Incremental POI divided by incremental cost. Incremental POI is the POI generated by the redevelopment after deducting rent being paid or management's estimate of rent to be paid for the redevelopment space and any other space taken out of service to accommodate the redevelopment. Projected ROI for development projects reflects the deal specific cash, unleveraged Property Operating Income (POI) generated by the development and is calculated as POI divided by cost. Projected ROI for development projects does NOT include peripheral impacts, such as the impact on future lease rollovers at the property or the impact on the long-term value of the property.
- 3) Stabilization is the year in which 95% occupancy of the redeveloped space is achieved.
- 4) All subtotals and totals reflect cost weighted-average ROIs.

## Federal Realty Investment Trust Mixed Use Projects Phase I December 31, 2013

Phase I of the following development projects is currently being constructed by the Trust.

Property	Location	Opportunity	Projected ROI (2)	Total Cost (3)	Costs to Date	Anticipated Stabilization	<b>Expected Opening Timeframe</b>	Anchor and other significant tenants
Pike & Rose (Mid-Pike) - Phase I (1)	Rockville, MD	Ground up mixed use development on site of existing Mid-Pike Shopping Center. Phase I of development involves demolition of roughly 25% of existing GLA, and construction of 493 residential units, 151,000 square feet of retail, and 79,000 square feet of office space.	8% - 9%	\$245 - \$255	\$106	2015/2016	•174 unit residential building opening Spring 2014 •Grand Opening of Retail Fall 2014 •Office and 319 unit residential building to deliver in 2015	iPic Theater, Sport & Health, Del Frisco's Grille, M Street Kitchen
Assembly Row - Phase I (1)	Somerville, MA	Ground up mixed use development. Initial phase consists of 450 residential units (by AvalonBay), in addition to 98,000 square feet of office space and approximately 326,000 square feet of retail space (including a restaurant pad site). A new Orange Line T-Stop will also be constructed by Massachusetts Bay Transit Authority, as part of Phase I.	5% - 6%	\$190 - \$200	\$115	2015	•Opening in Summer 2014 •T Station open Summer 2014 •Office to deliver in 2015	AMC Theater, LEGOLand Discovery Center, Saks Off 5th, Nike, Brooks Brothers, Legal C Bar, Earl's, Papagayo
		Total Mixed Use Projects Phase I	7%	\$435 - \$455	\$221			

- (1) Anticipated opening dates, total cost, projected return on investment (ROI), anticipated stabilization, and significant tenants for centers under development are subject to adjustment as a result of factors inherent in the development process, some of which may not be under the direct control of the Company's filings with the Securities and Exchange Commission on Form 10-K and Form 10-Q for other risk factors.
- (2) Projected ROI for development projects reflects the deal specific cash, unleveraged Property Operating Income (POI) generated by the development and is calculated as POI divided by cost.
- (3) Projected costs include an allocation of infrastructure costs for the entire project.

## Federal Realty Investment Trust Future Development Opportunities December 31, 2013

We have identified the following potential opportunities to create future shareholder value. Executing these opportunities could be subject to government approvals, tenant consents, market conditions, etc. Work on many of these new opportunities is in its preliminary stages and may not ultimately come to fruition. This list will change from time to time as we identify hurdles that cannot be overcome in the near term, and focus on those opportunities that are most likely to lead to the creation of shareholder value over time.

Pad Site Opportunities - Opportunities to add both single tenant and multi-tenant stand alone pad buildings at existing retail properties. Many of these opportunities are "by right" and construction is awaiting appropriate retailer demand.

ignt" and construction is awaiting app	ropriate retailer demand.							
THE AVENUE @ White Marsh	Baltimore, MD	Flourtown	Flourtown, PA					
Bethesda Row	Bethesda, MD	Fresh Meadows	Queens, NY					
Dedham Plaza	Dedham, MA	Melville Mall	Huntington, NY					
East Bay Bridge	Oakland, CA	Mercer Mall	Lawrenceville, NJ					
Eastgate	Chapel Hill, NC	Pan Am	Fairfax, VA					
Escondido	Escondido, CA	Troy	Parsippany, NJ					
Federal Plaza	Rockville, MD	Wildwood	Bethesda, MD					
Finley Square	Downers Grove, IL							
Property Expansion or Conversion - Op additional retail GLA.	pportunities at successful retail prop	erties to convert previously und	lerutilized land into new GLA and to convert other existing uses into					
Assembly Row	Somerville, MA	Mercer Mall	Lawrenceville, NJ					
Barracks Road	Charlottesville, VA	<b>Montrose Crossing</b>	Rockville, MD					
Bethedsa Row	Bethesda, MD	Third Street Promenade	Santa Monica, CA					
Crossroads	Highland Park, IL	Tower Shops	Davie, FL					
Darien	Darien, CT	Wildwood	Bethesda, MD					
Fresh Meadows	Queens, NY							
Residential Opportunities - Opportunit	y to add residential units to existing	retail and mixed-use properties						
Barracks Road	Charlottesville, VA	Leesburg Plaza	Leesburg, VA					
Congressional Plaza	Rockville, MD	Village of Shirlington	Arlington, VA					
Del Mar Village	Boca Raton, FL	Towson land parcel	Towson, MD					
Longer Term Mixed-Use Opportunities	<b>.</b>							
Assembly Row (1)	Somerville, MA	Pike & Rose (Mid-Pike) (2)	Rockville, MD					
Bala Cynwyd	Bala Cynwyd, PA	Santana Row (3)	San Jose, CA					
Pike 7	Vienna, VA							
(1) Assembly Row	Remaining entitlements after Phase 200 room hotel. Additionally, the pamillion of commercial entitlements.	1 include approximately 1.9 milli- arcel of land we acquired in Octol	on square feet of commercial-use buildings, 1,650 residential units, and a ber 2013 adjacent to our Assembly Row project includes an additional 0.3					
(2) Pike & Rose (Mid-Pike)								
(3) Santana Row	Current remaining entitlements for this property include 348 residential units and 305,000 square feet of commercial space for retail and office.							

## 2013 Significant Acquisition and Dispositions and 2014 Significant Acquisition

## Significant Acquisition

Date	Property	City/State	GLA	GLA Purchase p		Principal Tenants
			(in square feet)	(in m	nillions)	_
April 3, 2013	Darien	Darien, CT	95,000	\$	47.3	Equinox / Stop & Shop

## Significant Dispositions

Date	Property	City/State	GLA	Sal	es Price
			(in square feet)	(in ı	millions)
July 22, 2013	Fifth Avenue	San Diego, CA	18,000	\$	15.3
September 10, 2013	Forest Hills	Forest Hills, NY	48,000	\$	20.4

## Subsequent Event - 2014 Significant Acquisition

Effective Date	Effective Date Property City/State		GLA	Gross Property V	-	Principal Tenants
			(in square feet)	(in millio	ons)	
January 1, 2014	The Grove at Shrewsbury/ Brook 35 Plaza	Shrewsbury, NJ/ Sea Girt, NJ	286,000	\$ 1	61.0 (1)	Anthropologie / Banana Republic / Brooks Brothers / Coach / Pottery Barn / Williams-Sonoma

<sup>(1)</sup> Our effective economic interest approximates 84% and was funded by the assumption of our share of \$68 million of mortgage debt, 632,000 downREIT units, and \$13 million of cash.

#### Federal Realty Investment Trust Real Estate Status Report December 31, 2013

and/or Capital % Average Grocery Lease Obligation % Year Real Estate Occupied Rent Anchor Grocery **Property Name** MSA Description GLA (2) Other Principal Tenants Acquired at Cost Leased (3) PSF (4) GLA Anchor (in thousands) (in thousands) Washington Metropolitan Area Bethesda Row Washington, DC-MD-VA 1993-2006/ \$ 220.387 533,000 99% 99 % \$47.09 40.000 Giant Food Apple Computer / Barnes & Noble / Equinox / 2008/2010 Landmark Theater Congressional Plaza Washington, DC-MD-VA 1965 75,801 328,000 99% 99 % 35.31 25.000 Fresh Market Buy Buy Baby / Container Store / Last Call Studio by Neiman Marcus Courthouse Center Washington, DC-MD-VA 1997 4,694 35,000 60% 60 % 22.76 Falls Plaza/Falls Plaza-East 1967/1972 12,870 100% 100 % Washington, DC-MD-VA 144,000 31.86 51,000 Giant Food CVS / Staples Federal Plaza Washington, DC-MD-VA 1989 65,650 248,000 100% 100 % 32.87 14,000 Trader Joe's TJ Maxx / Micro Center / Ross Dress For Less Friendship Center Washington, DC-MD-VA 2001 36,184 119,000 100% 100 % 29.50 DSW / Maggiano's / Nordstrom Rack Gaithersburg Square Washington, DC-MD-VA 1993 25,595 207,000 77% 77 % 28.52 Bed, Bath & Beyond / Ross Dress For Less Idylwood Plaza Washington, DC-MD-VA 1994 16,695 73,000 100% 100 % 44.11 30,000 Whole Foods 1986 Laurel Washington, DC-MD-VA 51,178 388,000 77% 77 % 21.84 61,000 Giant Food L.A. Fitness / Marshalls Leesburg Plaza 97% Washington, DC-MD-VA 1998 35,403 236,000 97 % 23.70 55,000 Giant Food Petsmart / Pier 1 Imports / Office Depot 1983 33,625 261,000 92% 92 % 27.04 58,000 Giant Food L.A. Fitness / Loehmann's Dress Shop Loehmann's Plaza Washington, DC-MD-VA Mid-Pike Plaza/Pike & Rose (7) Washington, DC-MD-VA 1982/2007 182,364 59,000 100% 96 % 35.69 Toys R Us Montrose Crossing Washington, DC-MD-VA 2011/2013 152,685 77,341 363,000 100% 100 % 24.44 73,000 Giant Food Marshalls / Sports Authority / Barnes & Noble / A.C. Moore Mount Vernon/South Washington, DC-MD-VA 2003/2006 80.198 572,000 94% 94 % 16.36 62,000 Bed. Bath & Beyond / Michaels / Home Depot / TJ Shoppers Food Valley/7770 Richmond Hwy Maxx / Gold's Gym / Staples Warehouse Washington, DC-MD-VA Old Keene Mill 1976 6,571 92,000 100% 100 % 35.27 24,000 Whole Foods Walgreens 100 % Pan Am Washington, DC-MD-VA 1993 28,684 227,000 100% 21.55 65,000 Safeway Micro Center / Michaels Washington, DC-MD-VA 1998/2010 96.352 297.000 L.A. Fitness / Bed, Bath & Beyond / DSW Pentagon Row 98% 97 % 36.48 45.000 Harris Teeter Pike 7 Washington, DC-MD-VA 1997 36,172 164,000 100% 100 % 40.82 DSW / Staples / TJ Maxx Quince Orchard Washington, DC-MD-VA 1993 27,744 261,000 76% 75 % 20.20 L.A. Fitness / Staples Washington, DC-MD-VA 2006-2007 50,628 4,524 187,000 96% 96 % 30.60 CVS / Gold's Gym Rockville Town Square Rollingwood Apartments Washington, DC-MD-VA 1971 9,635 22,521 N/A 96% 94 % N/A 1995 12,830 49,000 97% Sam's Park & Shop Washington, DC-MD-VA 97 % 39.31 Petco 1998 21,222 112,000 91% 91 % 26,000 Talbots Washington, DC-MD-VA 24.37 L.A. Mart Tower Tyson's Station Washington, DC-MD-VA 1978 4,466 49,000 95% 95 % 42.70 11,000 Trader Joe's 1995 59,426 6,446 261,000 96% 96 % 34.20 28,000 AMC Loews / Carlyle Grand Café Village at Shirlington Washington, DC-MD-VA Harris Teeter 1969 23,095 84,000 94% 94 % 20,000 Wildwood Washington, DC-MD-VA 18,469 89.46 Balducci's **CVS** 5,349,000 94% 94 % 31.02 **Total Washington Metropolitan Area** 1,365,528 Philadelphia Metropolitan Area Andorra Philadelphia, PA-NJ 1988 25,546 265,000 95% 95 % 15.31 24,000 Acme Markets Kohl's / Staples / L.A. Fitness 1993 39,962 96% Bala Cynwyd Philadelphia, PA-NJ 295,000 96 % 22.78 45,000 Acme Markets Lord & Taylor / L.A. Fitness / Michaels 1992 Ellisburg Circle Philadelphia, PA-NJ 31,561 268,000 90% 87 % 14.64 Buy Buy Baby / Stein Mart Flourtown Philadelphia, PA-NJ 1980 13,915 160,000 97% 95 % 20.81 75,000 Giant Food 219,000 Langhorne Square Philadelphia, PA-NJ 1985 20,827 100% 94 % 15.47 55,000 Redner's Marshalls Warehouse 1980 31,316 26,275 354,000 97% Kaplan Career Institute / TJ Maxx / HomeGoods Lawrence Park Philadelphia, PA-NJ 97 % 18.56 53,000 Acme Markets Philadelphia, PA-NJ 1983 288,000 97% 97 % 12.50 Burlington Coat Factory / Home Gallery / Northeast 24.644 Marshalls Rite Aid Town Center of New Britain Philadelphia, PA-NJ 2006 14.712 124,000 87% 87 % 9.55 36.000 Giant Food 1984 29,793 212,000 99% 99 % 19.03 HomeGoods / Marshalls / Barnes & Noble Willow Grove Philadelphia, PA-NJ Philadelphia, PA-NJ 1996 37,630 26,777 251,000 98% 95 % 26.42 Giant Food Wynnewood 98,000 Bed, Bath & Beyond / Old Navy 269,906 2,436,000 96% 95 % 17.89 Total Philadelphia Metropolitan Area California Los Angeles-Long Beach, CA Colorado Blvd 1996/1998 18,121 69,000 100% 100 % 38.51 Pottery Barn / Banana Republic Crow Canyon San Ramon, CA 2005/2007 85,453 242,000 95% 93 % 20.37 Loehmann's Dress Shop / Rite Aid

Mortgage

## Federal Realty Investment Trust Real Estate Status Report December 31, 2013

Property Name		MSA Description	Year Acquired	Real Estate at Cost	and/or Capital Lease Obligation (1)	GLA (2)	% Leased	% Occupied (3)	Average Rent PSF (4)	Grocery Anchor GLA	Grocery Anchor	Other Principal Tenants
				(in thousands)	(in thousands)							· ·
East Bay Bridge		San Francisco-Oakland- Fremont, CA	2012	167,509	61,980	438,000	100%	100 %	15.56	59,000	Pak-N-Save	Home Depot / Michaels / Target
Escondido	(6)	San Diego, CA	1996/2010	47,016		297,000	98%	97 %	23.13			TJ Maxx / Toys R Us / Dick's Sporting Goods / Ross Dress For Less
Hermosa Ave		Los Angeles-Long Beach, CA	1997	5,835		22,000	100 %		36.32			
Hollywood Blvd	(6)	Los Angeles-Long Beach, CA	1999	41,142		140,000	99%			15,000	Fresh & Easy	DSW / L.A. Fitness
Kings Court	(8)	San Jose, CA	1998	11,644		80,000	99 %			25,000	Lunardi's Super Market	CVS
Old Town Center		San Jose, CA	1997	37,199		96,000	94%	94 %	35.07			Anthropologie / Banana Republic / Gap
Plaza El Segundo	(6)(9)	Los Angeles-Long Beach, CA	2011	225,584	175,000	381,000	100%			66,000	Whole Foods	Anthropologie / Best Buy / Container Store / Dick's Sporting Goods / H&M / HomeGoods
Santana Row		San Jose, CA	1997	673,964		650,000	96%		48.72			Crate & Barrel / Container Store / Best Buy / CineArts Theatre / Hotel Valencia / H&M
Third St Promenade		Los Angeles-Long Beach, CA	1996-2000	78,106		209,000	97%					J. Crew / Banana Republic / Old Navy / Abercrombie & Fitch
Westgate Center		San Jose, CA	2004	134,565		636,000	94%		14.11	38,000	Walmart Neighborhood	Target / Burlington Coat Factory / Ross Dress For Less / Michaels / Nordstrom Rack
150 Post Street		San Francisco, CA	1997	37,026		103,000	93 %	93 %	43.60	•		Brooks Brothers / H&M
N X L/N T		Total California		1,563,164		3,363,000	97%	95 %	31.11			
New York / New Jersey		M do M	1000	50.755	27.254	416,000	01.0/	01.0/	16.60	(( 000	4 0 D	AMCI /D RAILI/G (A.d.:
Brick Plaza		Monmouth-Ocean, NJ	1989	59,755	27,254	416,000	91%		16.60	66,000	A&P	AMC Loews / Barnes & Noble / Sports Authority
Darien		New Haven-Bridgeport- Stamford-Waterbury	2013	48,116		95,000	97%		27.39	45,000	Stop & Shop	Equinox
Fresh Meadows		New York, NY	1997	79,370		406,000	100%	100 %	29.06	15,000	Island of Gold	AMC Loews / Kohl's / Michaels / Modell's
Greenwich Avenue		New Haven-Bridgeport- Stamford-Waterbury	1995	13,969	40.054	35,000	100%			64.000	al 2:	Saks Fifth Avenue
Hauppauge		Nassau-Suffolk, NY	1998	27,799	13,974	134,000	100%	100 %	27.60	61,000	Shop Rite	AC Moore
Huntington		Nassau-Suffolk, NY	1988/2007	43,490		279,000	100%	100 %	25.33			Buy Buy Baby / Bed, Bath & Beyond / Michaels / Nordstrom Rack
Huntington Square	(1.1)	Nassau-Suffolk, NY	2010	11,389	20.705	74,000	93 %		26.28	54.000	XX7 1 II	Barnes & Noble
Melville Mall	(11)	Nassau-Suffolk, NY	2006	69,583	20,705	246,000	100%		19.43	54,000	Waldbaum's	Dick's Sporting Goods / Kohl's / Marshalls
Mercer Mall	(5)	Trenton, NJ	2003 1980	109,981	55,794	501,000	98 % 99 %	98 % 99 %	21.63	75,000 64,000	Shop Rite Pathmark	Bed, Bath & Beyond / DSW / TJ Maxx / Raymour & Flanigan L.A. Fitness
Troy		Newark, NJ Total New York / New Jersey	1960	30,175 493,627		2,393,000	98%		23.48	- 04,000	rauimark	L.A. Filliess
New England		Total New Tork / New Jersey		493,027		2,393,000	90 70	91 /0	23.40			
Assembly Square Marketplace/Assembly Row	(7)	Boston-Cambridge-Quincy, MA-NH	2005-2011	359,716		336,000	100%	100 %	17.55			AC Moore / Bed, Bath & Beyond / Christmas Tree Shops / Kmart / Staples / Sports Authority / TJ Maxx
Chelsea Commons		Boston-Cambridge-Quincy, MA-NH	2006-2008	42,719	7,269	222,000	100%	100 %	11.28	16,000	Sav-A-Lot	Home Depot / Planet Fitness
Dedham Plaza		Boston-Cambridge-Quincy, MA-NH	1993	34,580		241,000	98%	97 %	14.93	80,000	Star Market	
Linden Square		Boston-Cambridge-Quincy, MA-NH	2006	146,378		224,000	94%		44.85	50,000	Roche Bros.	CVS
North Dartmouth		Boston-Cambridge-Quincy, MA-NH	2006	9,368		48,000	100%		15.71	48,000	Stop & Shop	
Queen Anne Plaza		Boston-Cambridge-Quincy, MA-NH	1994	18,143		149,000	100%	100 %	15.92	50,000	Hannaford	TJ Maxx / HomeGoods
Saugus Plaza		Boston-Cambridge-Quincy, MA-NH	1996	14,815		170,000	99%		11.63	55,000	Super Stop & Shop	Kmart
		Total New England		625,719		1,390,000	99 %	98 %	19.25			
Baltimore Governor Plaza		Baltimore, MD	1985	26,633		267,000	100%	100 %	18.04	16,500	Aldi	L.A. Fitness / Dick's Sporting Goods

Mortgage

#### Federal Realty Investment Trust Real Estate Status Report December 31, 2013

Property Name		MSA Description	Year Acquired	Real Estate at Cost	Mortgage and/or Capital Lease Obligation (1)	GLA (2)	% Leased	% Occupied (3)	Average Rent PSF (4)	Grocery Anchor GLA	Grocery Anchor	Other Principal Tenants
				(in thousands)	(in thousands)							
Perring Plaza		Baltimore, MD	1985	29,898		395,000	95 %	95 %	13.86	58,000	Shoppers Food Warehouse	Home Depot / Burlington Coat Factory / Jo-Ann Stores / Micro Center
THE AVENUE at White Marsh	(8)	Baltimore, MD	2007	97,179	54,112	297,000	100%	100 %	23.27			AMC Loews / Old Navy / Barnes & Noble / AC Moore
The Shoppes at Nottingham Square		Baltimore, MD	2007	17,344		32,000	100%	100 %	45.30			
White Marsh Plaza		Baltimore, MD	2007	25,089		80,000	97%	97 %	20.69	54,000	Giant Food	
White Marsh Other		Baltimore, MD	2007	36,196		70,000	98%	98 %	30.80			
		Total Baltimore		232,339		1,141,000	98%	98 %	19.75			
Chicago												
Crossroads		Chicago, IL	1993	31,063		168,000	93 %	93 %	21.26			Golfsmith / Guitar Center / L.A. Fitness
Finley Square		Chicago, IL	1995	32,546		313,000	98%	98 %	11.52			Bed, Bath & Beyond / Buy Buy Baby / Petsmart
Garden Market		Chicago, IL	1994	12,304		140,000	95%	89 %	12.24	63,000	Mariano's Fresh Market	Walgreens
North Lake Commons		Chicago, IL	1994	16,526		129,000	92 %	92 %	12.21	_		
		Total Chicago		92,439		750,000	95%	94 %	13.93			
South Florida												
Courtyard Shops		Miami-Ft Lauderdale	2008	40,587		130,000	94%		20.32	49,000	Publix	
Del Mar Village		Miami-Ft Lauderdale	2008	55,907		179,000	79 %		15.34	44,000	Winn Dixie	CVS
Tower Shops		Miami-Ft Lauderdale	2011	78,072		369,000	98%	98 %	17.55	_		Best Buy / DSW / Old Navy / Ross Dress For Less / TJ Maxx / Ulta
		Total South Florida		174,566		678,000	92 %	92 %	17.60			
<u>Other</u>												
Barracks Road		Charlottesville, VA	1985	59,177	37,069	497,000	97%	97 %	23.60	99,000	Harris Teeter / Kroger	Anthropologie / Bed, Bath & Beyond / Barnes & Noble / Old Navy / Michaels / Ulta
Bristol Plaza		Hartford, CT	1995	29,646		267,000	94%	94 %	12.52	74,000	Stop & Shop	TJ Maxx
Eastgate		Raleigh-Durham-Chapel Hill, NC	1986	26,827		153,000	93 %	93 %	23.23	13,000	Trader Joe's	Stein Mart
Gratiot Plaza		Detroit, MI	1973	19,055		217,000	99%	99 %	11.82	69,000	Kroger	Bed, Bath & Beyond / Best Buy / DSW
Houston St		San Antonio, TX	1998	61,485		175,000	90%	90 %	24.46			Hotel Valencia / Walgreens
Lancaster	(10)	Lancaster, PA	1980	13,538	4,907	127,000	97%		16.72	75,000	Giant Food	Michaels
29th Place		Charlottesville, VA	2007	39,931	5,119	169,000	96%	96 %	16.89			DSW / HomeGoods / Staples / Stein Mart
Shops at Willow Lawn		Richmond-Petersburg, VA	1983	82,516		439,000	92 %	92 %	17.11	66,000	Kroger	Old Navy / Staples / Ross Dress For Less
		Total Other		332,175		2,044,000	95%	95 %	18.55		-	
Grand Total				\$ 5,149,463	\$ 650,162	19,544,000	96%	95 %	\$ 24.54			

N	otes
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(7)

(1) The mortgage or capital lease obligations differ from the total reported on the consolidated balance sheet due to the unamortized discount or premium on certain mortgage payables.

(2) Excludes newly created redevelopment square footage not yet in service, as well as residential and hotel square footage.

(3) For purposes of this schedule, "occupied" refers to spaces where the lease term has commenced.

(4) Calculated as the aggregate, annualized in-place contractual (cash basis) minimum rent for all occupied spaces divided by the aggregate GLA of all occupied spaces.

(5) Portion of property subject to capital lease obligation.

(6) The Trust has a controlling financial interest in this property.

Portion of property is currently under development. See further discussion in Mixed Use Phase I schedule.

(8) All or a portion of the property is owned in a "downreit" partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.

(9) Includes a 100% owned, 8.1 acre land parcel to be used for The Point redevelopment.

(10) Property subject to capital lease obligation.

On October 16, 2006, the Trust acquired control of Melville Mall through a 20 year master lease and secondary financing. Since the Trust controls this property and retains substantially all of the economic benefit and risks associated with it, we consolidate this property and its operations.

#### Federal Realty Investment Trust Retail Leasing Summary (1) December 31, 2013

#### **Total Lease Summary - Comparable (2)**

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	F	ntractual Rent (3) er Sq. Ft.	Prior Rent (4) Per Sq. Ft.	Annual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight- lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Impi & I	Fenant rovements ncentives er Sq. Ft.
4th Quarter 2013	82	100%	395,906	\$	27.24	\$21.73	\$2,182,320	25%	38%	7.4	\$ 7,040,879	\$	17.78 (7)
3rd Quarter 2013	89	100%	273,505	\$	39.12	\$32.66	\$1,767,856	20%	34%	7.1	\$ 5,355,091	\$	19.58 (7)
2nd Quarter 2013	102	100%	446,334	\$	30.96	\$25.42	\$2,476,132	22%	37%	7.7	\$ 8,518,843	\$	19.09 (7)
1st Quarter 2013	75	100%	254,282	\$	35.78	\$31.89	\$ 989,501	12%	22%	8.6	\$ 7,291,311	\$	28.67
Total - 12 months	348	100%	1,370,027	\$	32.41	\$27.00	\$7,415,809	20%	33%	7.7	\$28,206,124	\$	20.59

#### New Lease Summary - Comparable (2)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	F	ntractual Rent (3) er Sq. Ft.	Prior Rent (4) Per Sq. Ft.	Annual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight- lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Impi & I	Fenant rovements ncentives r Sq. Ft.
4th Quarter 2013	27	33%	109,673	\$	31.45	\$23.43	\$ 878,831	34%	52%	9.6	\$ 6,458,712	\$	58.89 (7)
3rd Quarter 2013	32	36%	104,298	\$	44.09	\$31.78	\$1,283,589	39%	57%	9.2	\$ 4,636,228	\$	44.45 (7)
2nd Quarter 2013	48	47%	233,544	\$	31.30	\$22.21	\$2,122,806	41%	60%	10.2	\$ 8,499,743	\$	36.39 (7)
1st Quarter 2013	29	39%	138,922	\$	29.47	\$23.69	\$ 803,391	24%	32%	12.5	\$ 7,278,811	\$	52.39
Total - 12 months	136	39%	586,437	\$	33.17	\$24.49	\$5,088,617	35%	51%	10.4	\$26,873,494	\$	45.83

## Renewal Lease Summary - Comparable (2) (8)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	F	ntractual Rent (3) er Sq. Ft.	Prior Rent (4) Per Sq. Ft.	Annual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight- lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant approvements Incentives (6)	Impr & In	enant ovements centives Sq. Ft.
4th Quarter 2013	55	67%	286,233	\$	25.63	\$21.08	\$1,303,489	22%	31%	6.3	\$ 582,167	\$	2.03 (7)
3rd Quarter 2013	57	64%	169,207	\$	36.06	\$33.19	\$ 484,267	9%	20%	5.6	\$ 718,863	\$	4.25
2nd Quarter 2013	54	53%	212,790	\$	30.60	\$28.94	\$ 353,326	6%	18%	4.8	\$ 19,100	\$	0.09
1st Quarter 2013	46	61%	115,360	\$	43.39	\$41.77	\$ 186,110	4%	15%	5.4	\$ 12,500	\$	0.11
Total - 12 months	212	61%	783,590	\$	31.85	\$28.88	\$2,327,192	10%	21%	5.6	\$ 1,332,630	\$	1.70

#### Total Lease Summary - Comparable and Non-comparable (2) (9)

Quarter	Number of Leases Signed	GLA Signed	Contractual Rent (3) Per Sq. Ft.	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Impro & In	enant ovements centives Sq. Ft.
4th Quarter 2013	99	484,144	\$ 27.84	8.0	\$ 7,723,079	\$	15.95
3rd Quarter 2013	102	398,637	\$ 34.20	8.4	\$ 6,813,820	\$	17.09
2nd Quarter 2013	110	480,107	\$ 32.26	7.9	\$ 8,973,443	\$	18.69
1st Quarter 2013	80	266,451	\$ 36.67	8.8	\$ 7,358,311	\$	27.62
Total - 12 months	391	1,629,339	\$ 32.14	8.2	\$30,868,653	\$	18.95

- (1) Leases on this report represent retail activity only; office and residential leases are not included.
- (2) Comparable leases represent those leases signed on spaces for which there was a former tenant.
- (3) Contractual rent represents contractual minimum rent under the new lease for the first 12 months of the term.
- (4) Prior rent represents minimum rent and percentage rent, if any, paid by the prior tenant in the final 12 months of the term.
- (5) Weighted average is determined on the basis of contractual rent for the first 12 months of the term.
- (6) See Glossary of Terms.
- (7) Approximately \$1.5 million (\$3.09 per square foot) in 4th Quarter 2013, \$2.5 million (\$6.23 per square foot) in 3rd Quarter 2013 and \$4.1 million (\$6.75 per square foot) in 2nd Quarter 2013 of the Tenant Improvements & Incentives are for properties under active redevelopment (e.g. Westgate Center, Willow Lawn, Barracks Road, Hollywood Boulevard) and are included in the Projected Cost for those projects on the Summary of Development and Redevelopment Opportunities.
- (8) Renewal leases represent expiring leases rolling over with the same tenant in the same location. All other leases are categorized as new.
- (9) The Number of Leases Signed, GLA Signed, Contractual Rent Per Sq Ft and Weighted Average Lease Term columns include information for leases signed at our Assembly Row and Pike & Rose projects. The Tenant Improvements & Incentives and Tenant Improvements & Incentives Per Sq Ft columns do not include information on leases signed for those projects; these amounts for leases signed for Assembly Row and Pike & Rose are included in the Projected Cost column for those projects shown on the Mixed Use Projects Phase I schedule.

## Federal Realty Investment Trust Lease Expirations December 31, 2013

## Assumes no exercise of lease options

	Anch	or Tenants	(1)	Smal	l Shop Tena	nts	Total				
Year	Expiring SF	% of Anchor SF	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)		
2014	362,000	3%	\$ 18.02	828,000	11%	\$ 30.32	1,190,000	6% \$	26.58		
2015	816,000	7%	\$ 14.81	979,000	13%	\$ 33.10	1,796,000	10% \$	24.78		
2016	878,000	8%	\$ 16.86	1,118,000	15%	\$ 34.55	1,997,000	11% \$	26.76		
2017	1,451,000	13%	\$ 16.97	1,099,000	14%	\$ 35.58	2,550,000	14% \$	24.99		
2018	1,485,000	14%	\$ 14.75	920,000	12%	\$ 37.96	2,405,000	13% \$	3 23.63		
2019	1,660,000	15%	\$ 16.76	536,000	7%	\$ 34.92	2,196,000	12% \$	3 21.20		
2020	547,000	5%	\$ 18.28	377,000	5%	\$ 34.37	924,000	5% \$	3 24.85		
2021	673,000	6%	\$ 20.61	431,000	6%	\$ 37.39	1,104,000	6% \$	3 27.17		
2022	786,000	7%	\$ 16.89	447,000	6%	\$ 39.02	1,232,000	6% \$	3 24.95		
2023	490,000	5%	\$ 23.37	425,000	6%	\$ 36.74	914,000	5% \$	5 29.63		
Thereafter	1,856,000	17%	\$ 16.75	380,000	5%	\$ 43.58	2,236,000	12% \$	3 21.31		
Total (3)	11,004,000	100%	\$ 17.03	7,540,000	100%	\$ 35.50	18,544,000	100% \$	S 24.54		

## Assumes all lease options are exercised

	Anch	or Tenants (	1)	Smal	Shop Tena	nts	Total				
Year	Expiring SF	% of Anchor SF 1	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)		
2014	161,000	1% \$	14.27	613,000	8%	\$ 30.02	773,000	4% \$	3 26.77		
2015	58,000	1% \$	51.07	565,000	8%	\$ 33.98	623,000	3% \$	35.57		
2016	83,000	1% \$	16.27	544,000	7%	\$ 37.67	627,000	3% \$	34.83		
2017	215,000	2% \$	22.71	617,000	8%	\$ 37.75	832,000	5% \$	33.87		
2018	317,000	3% \$	15.62	498,000	7%	\$ 40.97	816,000	5% \$	31.09		
2019	439,000	4% \$	17.76	392,000	5%	\$ 37.43	831,000	5% \$	3 27.04		
2020	143,000	1% \$	19.89	399,000	5%	\$ 32.13	542,000	3% \$	8 28.90		
2021	215,000	2% \$	15.43	589,000	8%	\$ 34.67	804,000	4% \$	3 29.50		
2022	135,000	1% \$	24.05	470,000	6%	\$ 32.85	605,000	3% \$	30.90		
2023	348,000	3% \$	16.79	373,000	5%	\$ 38.29	721,000	4% \$	5 27.91		
Thereafter	8,890,000	81% \$	16.64	2,480,000	33%	\$ 35.58	11,370,000	61% \$	3 20.77		
Total (3)	11,004,000	100% \$	17.03	7,540,000	100%	\$ 35.50	18,544,000	100% \$	3 24.54		

- (1) Anchor is defined as a tenant leasing 15,000 square feet or more.
- (2) Minimum Rent reflects in-place contractual (cash-basis) rent as of December 31, 2013.
- (3) Represents occupied square footage as of December 31, 2013.
- (4) Individual items may not add up to total due to rounding.

## Federal Realty Investment Trust Portfolio Leased Statistics December 31, 2013

Overall Portfolio Statistics (1)	At D	ecember 31, 20	13	At December 31, 2012			
<u>Type</u>	Size	Leased	Leased %	Size	Leased	Leased %	
Retail Properties (2) (3) (4) (sf)	19,544,000	18,714,000	95.8%	19,554,000	18,640,000	95.3%	
Residential Properties (units)	1,169	1,108	94.8%	1,058	1,007	95.2%	
Same Center Statistics (1)	At D	ecember 31, 20	13	At December 31, 2012			
<u>Type</u>	Size	Leased	Leased %	Size	Leased	Leased %	
Retail Properties (2) (4) (5) (sf)	17,074,000	16,378,000	95.9%	17,050,000	16,239,000	95.2%	
Residential Properties (units)	1,058	997	94.2%	1,058	1,007	95.2%	

- (1) See Glossary of Terms.
- (2) Leasable square feet excludes redevelopment square footage not yet placed in service.
- (3) At December 31, 2013 leased percentage was 99.1% for anchor tenants and 91.3% for small shop tenants.
- (4) Occupied percentage was 95.1% and 94.9% at December 31, 2013 and 2012, respectively and same center occupied percentage was 95.4% and 94.9% at December 31, 2013 and 2012, respectively.
- (5) Excludes properties purchased, sold or under redevelopment.

## Federal Realty Investment Trust Summary of Top 25 Tenants December 31, 2013

Rank	Tenant Name		Annualized Base Rent	Percentage of Total Annualized Base Rent (4)	Tenant GLA	Percentage of Total GLA (4)	Number of Stores Leased
1	AL-11TICA To-	¢.	15 025 000	2.500/	020 000	4.000/	1.5
1	Ahold USA, Inc.	\$	15,925,000	3.50%	939,000	4.80%	15
2	Bed, Bath & Beyond, Inc.	\$	12,393,000	2.72%	728,000	3.72%	19
3	TJX Companies	\$	10,350,000	2.27%	682,000	3.49%	20
4	L.A. Fitness International LLC	\$	8,276,000	1.82%	417,000	2.13%	11
5	Gap, Inc.	\$	7,934,000	1.74%	252,000	1.29%	14
6	CVS Corporation	\$	6,708,000	1.47%	189,000	0.97%	16
7	DSW, Inc	\$	5,922,000	1.30%	206,000	1.05%	9
8	Best Buy Stores, L.P.	\$	5,806,000	1.28%	212,000	1.08%	6
9	Home Depot, Inc.	\$	5,360,000	1.18%	438,000	2.24%	5 8
10	Barnes & Noble, Inc.	\$	5,075,000	1.12%	214,000	1.09%	
11	Michaels Stores, Inc.	\$	4,606,000	1.01%	266,000	1.36%	11
12	Whole Foods Market, Inc.	\$	4,424,000	0.97%	167,000	0.85%	4
13	Dick's Sporting Goods, Inc.	\$	4,375,000	0.96%	206,000	1.05%	5
14	Staples, Inc.	\$	3,679,000	0.81%	187,000	0.96%	9
15	Ross Stores, Inc.	\$	3,591,000	0.79%	208,000	1.06%	7
16	Riverbed Technology, Inc	\$	3,579,000	0.79%	83,000	0.42%	2
17	PETsMART, Inc.	\$	3,246,000	0.71%	150,000	0.77%	6
18	Dress Barn, Inc.	\$	3,185,000	0.70%	133,000	0.68%	19
19	Wells Fargo Bank, N.A.	\$	3,183,000	0.70%	51,000	0.26%	14
20	Bank of America, N.A.	\$	3,150,000	0.69%	64,000	0.33%	20
21	Kohl's Corporation	\$	3,119,000	0.69%	322,000	1.65%	3
22	A.C. Moore, Inc.	\$	3,107,000	0.68%	161,000	0.82%	7
23	Sports Authority Inc.	\$	3,080,000	0.68%	179,000	0.92%	4
24	Container Store, Inc.	\$	3,071,000	0.67%	74,000	0.38%	3
25	Wakefern Food Corporation	\$	2,945,000	0.65%	136,000	0.70%	2
	Totals - Top 25 Tenants	\$	136,089,000	29.90%	6,664,000	34.07%	239
	Total: (1)	\$	455,094,000	(2)	19,544,000	(3)	2,497

- (1) Does not include amounts related to leases these tenants have with our partnership with a discretionary fund created and advised by ING Clarion Partners.
- (2) Reflects aggregate, annualized in-place contractual (defined as cash-basis including adjustments for concessions) minimum rent for all occupied spaces as of December 31, 2013.
- (3) Excludes redevelopment square footage not yet placed in service.
- (4) Individual items may not add up to total due to rounding.

## Federal Realty Investment Trust Reconciliation of Net Income to FFO Guidance December 31, 2013

	2014 Guidance					
	(Dollars in millions exceper share amounts) (1)					
Funds from Operations available for common shareholders (FFO)						
Net income	\$	180	\$	185		
Net income attributable to noncontrolling interests		(8)		(8)		
Depreciation and amortization of real estate & joint venture real estate assets		148		148		
Amortization of initial direct costs of leases		11		11		
Funds from operations		331		336		
Dividends on preferred shares		(1)		(1)		
Income attributable to operating partnership units		3		3		
Income attributable to unvested shares		(1)		(1)		
FFO	\$	332	\$	337		
Weighted average number of common shares, diluted		68.3		68.3		
FFO per diluted share	\$	4.86	\$	4.93		
-						

## Note:

(1) - Individual items may not add up to total due to rounding.

## Federal Realty Investment Trust Summarized Income Statements and Balance Sheets - 30% Owned Joint Venture December 31, 2013

,		Three Months Ended December 31,			Year Ended December 31,			,	
		2013		2012		2013		2012	
				(in thou	sands	5)			
CONSOLIDATED INCOME STATEMENTS									
Revenues									
Rental income	\$	4,955	\$	4,972	\$	19,030	\$	18,984	
Other property income		39		9		179		67	
		4,994		4,981		19,209		19,051	
Expenses									
Rental		907		846		3,516		3,007	
Real estate taxes		636		579		2,483		2,227	
Depreciation and amortization		1,407		1,385		5,506		5,508	
		2,950		2,810		11,505		10,742	
Operating income		2,044		2,171		7,704		8,309	
Interest expense		(840)		(843)		(3,363)		(3,376)	
Net income	\$	1,204	\$	1,328	\$	4,341	\$	4,933	
		2013		2012					
CONSOLIDATED BALANCE SHEETS		(in thou	ısands	s)					
ASSETS									
Real estate, at cost	\$								
Less accumulated depreciation and amortization	•	210.703	\$	209.056					
Net real estate		210,703 (39,836)	\$	209,056 (34,547)					
		(39,836)	\$	(34,547)					
Cash and cash equivalents	_	(39,836) 170,867	\$	(34,547)					
Cash and cash equivalents Other assets		(39,836) 170,867 2,210	\$	(34,547) 174,509 2,735					
Cash and cash equivalents Other assets TOTAL ASSETS	\$	(39,836) 170,867	\$	(34,547)					
Other assets	\$	(39,836) 170,867 2,210 5,668		(34,547) 174,509 2,735 5,536					
Other assets	\$	(39,836) 170,867 2,210 5,668		(34,547) 174,509 2,735 5,536					
Other assets TOTAL ASSETS	\$	(39,836) 170,867 2,210 5,668		(34,547) 174,509 2,735 5,536					
Other assets TOTAL ASSETS LIABILITIES AND PARTNERS' CAPITAL	\$	(39,836) 170,867 2,210 5,668		(34,547) 174,509 2,735 5,536					
Other assets TOTAL ASSETS  LIABILITIES AND PARTNERS' CAPITAL Liabilities		(39,836) 170,867 2,210 5,668 178,745	\$	(34,547) 174,509 2,735 5,536 182,780					
Other assets TOTAL ASSETS  LIABILITIES AND PARTNERS' CAPITAL Liabilities Mortgages payable		(39,836) 170,867 2,210 5,668 178,745	\$	(34,547) 174,509 2,735 5,536 182,780 57,155					
Other assets TOTAL ASSETS  LIABILITIES AND PARTNERS' CAPITAL Liabilities  Mortgages payable Other liabilities		(39,836) 170,867 2,210 5,668 178,745 56,922 4,100	\$	(34,547) 174,509 2,735 5,536 182,780 57,155 4,771					
Other assets TOTAL ASSETS  LIABILITIES AND PARTNERS' CAPITAL Liabilities  Mortgages payable Other liabilities  Total liabilities		(39,836) 170,867 2,210 5,668 178,745 56,922 4,100 61,022	\$	(34,547) 174,509 2,735 5,536 182,780 57,155 4,771 61,926					

## Federal Realty Investment Trust Summary of Outstanding Debt and Debt Maturities - 30% Owned Joint Venture December 31, 2013

	Maturity	Stated Interest Rate as of December 31, 2013	Balance		
		·	(in thousands)		
Mortgage Loans					
Secured Fixed Rate					
Plaza del Mercado	7/5/2014	5.77% (a)	\$	12,037	
Atlantic Plaza	12/1/2014	5.12% (b)		10,500	
Barcroft Plaza	7/1/2016	5.99% (b)(c)		20,785	
Greenlawn Plaza	7/1/2016	5.90% (b)		13,600	
	To	tal Fixed Rate Debt	\$	56,922	

#### **Debt Maturities**

(in thousands)

Year	Scheduled Amortization	Maturities	Total	Percent of Debt Maturing	Cumulative Percent of Debt Maturing
2014 \$	142 \$	22,395 \$	22,537	39.6%	39.6%
2015	<del>_</del>	_	_	<u> </u>	39.6%
2016	<del>-</del>	34,385	34,385	60.4%	100.0%
Total \$	142 \$	56,780 \$	56,922	100.0%	

- (a) Effective July 5, 2007, principal and interest payments are due based on a 30-year amortization schedule.
- (b) Interest only until maturity
- (c) The stated interest rate represents the weighted average interest rate for two mortgage loans secured by this property. The loan balance represents the note of \$16.6 million at a stated rate of 6.06% and a note of \$4.2 million at a stated rate of 5.71%.

## Federal Realty Investment Trust Real Estate Status Report - 30% Owned Joint Venture December 31, 2013

				Mortgage and/or Capital			%	Avg	Grocery		
Property Name	MSA Description	Year Acquired	Real Estate at Cost	Lease Obligation	GLA	% Leased	Occupied (1)	Rent PSF (2)	Anchor GLA	Grocery Anchor	Other Principal Tenants
			(in thousands)	(in thousands)							
Washington Metropolitan Area	ı										
Barcroft Plaza	Washington, DC-MD-VA	2006-2007	\$ 34,619	\$ 20,785	101,000	78 %	78 %	\$ 23.63	46,000	Harris Teeter	Bank of America
Free State Shopping Center	Washington, DC-MD-VA	2007	66,911		279,000	87%	87 %	16.53	73,000	Giant Food	TJ Maxx / Ross Dress For Less / Office Depot
Plaza del Mercado	Washington, DC-MD-VA	2004	21,692	12,037	96,000	64%	64 %	27.67			CVS
	Total Washington Metropolitan Area		123,222	•	476,000	80%	80%	19.73			
New York / New Jersey											
Greenlawn Plaza	Nassau-Suffolk, NY	2006	20,653	13,600	106,000	97%	97%	17.18	46,000	Waldbaum's	Tuesday Morning
	Total New York / New Jersey		20,653		106,000	97%	97%	17.18			
New England											
Atlantic Plaza	Boston-Worcester-Lawrence- Lowell-Brockton, MA	2004	20,052	10,500	123,000	70 %	70%	16.86	64,000	Stop & Shop	
Campus Plaza	Boston-Worcester-Lawrence- Lowell-Brockton, MA	2004	22,906		116,000	100 %	100 %	13.95	46,000	Roche Bros.	Burlington Coat Factory
Pleasant Shops	Boston-Worcester-Lawrence- Lowell-Brockton, MA	2004	23,870		130,000	93 %	93 %	13.97	38,000	Whole Foods	Marshalls
	Total New England		66,828		369,000	88%	88 %	14.75			
Grand Totals			\$ 210,703	\$ 56,922	951,000	85%	85%	\$ 17.40			

<sup>(1)</sup> For purposes of this schedule, "occupied" refers to spaces where the lease term and obligation to pay rent have commenced.

<sup>(2)</sup> Calculated as the aggregate, annualized in-place contractual (cash basis) minimum rent for all occupied spaces divided by the aggregate GLA of all occupied spaces.

#### **Glossary of Terms**

Adjusted EBITDA: Adjusted EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate, and impairments of real estate, if any. Adjusted EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA and Adjusted EBITDA for the three months and year ended December 31, 2013 and 2012 is as follows:

	Three Mor	iths Ended	Year Ended			
	 Decem	ber 31,	December 31,			
	 2013	2012		2013		2012
	(in thou	usands)	(in thousand			s)
Net income	\$ 29,603	\$ 38,858	\$	167,608	\$	156,232
Depreciation and amortization	41,213	35,337		161,099		142,039
Interest expense	24,663	27,592		104,977		113,336
Early extinguishment of debt	9,905	<u>—</u>		13,304		_
Other interest income	(268)	(109)		(433)		(689)
EBITDA	105,116	101,678		446,555		410,918
Gain on sale of real estate	_	_		(28,855)		(11,860)
Adjusted EBITDA	\$ 105,116	\$ 101,678	\$	417,700	\$	399,058
	\$ 105,116	\$ 101,678	\$		\$	

**Funds From Operations (FFO):** FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as follows: net income, computed in accordance with GAAP plus real estate related depreciation and amortization and excluding extraordinary items and gains and losses on sale of real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs. In addition to FFO, we have also included FFO excluding the current period "early extinguishment of debt" charge which relates to the early redemption of our 5.40% senior notes, 5.95% senior notes, and 7.50% mortgage loans. We believe the unusual nature of this charge, being a make-whole payment on the remaining principal and interest on the redeemed notes/ mortgages, is worthy of separate evaluation and consequently have provided both relevant metrics.

**Property Operating Income:** Rental income, other property income and mortgage interest income, less rental expenses and real estate taxes and excluding operating results from discontinued operations.

**Overall Portfolio:** Includes all operating properties owned in reporting period.

**Same Center:** Information provided on a same center basis is provided for only those properties that were owned and operated for the entirety of both periods being compared, excludes properties that were redeveloped, expanded or under development and properties purchased or sold at any time during the periods being compared.

**Tenant Improvements and Incentives:** Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.