# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) February 8, 2023

## **Federal Realty Investment Trust**

## **Federal Realty OP LP**

(Exact name of registrant as specified in its charter)

1-07533

333-262016-01

(Commission

87-3916363

52-0782497

(IRS Employer

**Maryland (Federal Realty Investment Trust)** 

Delaware (Federal Realty OP LP)

(State or other jurisdiction

	of incorporation)		riie Number)		identification No.)	
	909 Rose Avenue, (Ado		North Bethesda, cipal executive offices)	Maryland	20852 (Zip Code)	
	Registr	ant's teleph	one number including ar	ea code: 301/99	8-8100	
Theck the appropriate teneral Instruction A		ntended to si	multaneously satisfy the fi	ling obligation o	of the registrant under any of the following provision	ns (se
☐ Written commu	unications pursuant to Rule 425 under	the Securitie	es Act (17 CFR 230.425)			
☐ Soliciting mate	rial pursuant to Rule 14a-12 under the	e Exchange A	Act (17 CFR 240.14a-12)			
☐ Pre-commence	ment communications pursuant to Ru	le 14d-2(b) u	nder the Exchange Act (1'	7 CFR 240.14d-	2(b))	
	ment communications pursuant to Ru	. ,				
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ecurities registered p	oursuant to Section 12(b) of the Act:					
		Fe	deral Realty Investment	Trust		
Com	Title of Each Class		Trading Symbol	<u>N</u>	ame of Each Exchange On Which Registered	
	mon Shares of Beneficial Interest share, with associated Common Share	Purchase	FRT		New York Stock Exchange	
5.01 par value per s	Rights	Turchase				
1 ,	nares, each representing 1/1000 of a si umulative Redeemable Preferred Stoo value per share		FRT-C		New York Stock Exchange	
			Federal Realty OP LP	,		
	Title of Each Class		<b>Trading Symbol</b>	<u>N</u>	ame of Each Exchange On Which Registered	
	None		N/A		N/A	
ndicate by check ma Exchange Act of 1934	rk whether the registrant is an emerging.	ng growth co	mpany, as defined in Rule	405 of the Secu	rities Act of 1933 or Rule 12b-2 of the Securities	
ederal Realty Invest	ment Trust Yes □ No ⊠	Federal Rea	alty OP LP Yes □ No ⊠			
f an emerging growtl ccounting standards	n company, indicate by checkmark if provided pursuant to Section 13(a) of	the registrant the Exchang	has elected not use the extended extended the extended to the extended the extended to the ext	tended transition	n period for complying with any new or revised fina	ncial
ederal Realty Invest	ment Trust 🗆	Federal Rea	alty OP LP □			

## Item 2.02. Results of Operations and Financial Condition.

The following information is being furnished under Item 2.02-Results of Operations and Financial Condition. This information, including the exhibits attached hereto, shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in this Current Report on Form 8-K shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or under the Exchange Act, regardless of any general incorporation language in such filing.

On February 8, 2023, Federal Realty Investment Trust issued supplemental data pertaining to its operations, as well as a press release, to report its financial results for the quarter ended December 31, 2022. The supplemental data and press release are furnished as Exhibit 99.1 hereto.

#### Item 9.01. Financial Statements and Exhibits.

- (c) Exhibits
- 99.1 Supplemental information at December 31, 2022 (including press release dated February 8, 2023)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST FEDERAL REALTY OP LP

Date: February 8, 2023 /s/ Daniel Guglielmone

Daniel Guglielmone Executive Vice President-Chief Financial Officer and Treasurer

## EXHIBIT INDEX

<b>Exhibit Number</b>	Description
<u>99.1</u>	Supplemental Information at December 31, 2022
104	Cover Page Interactive Data File (the Cover Page Interactive Data File is embedded within the Inline XBRL document)

## FEDERAL REALTY INVESTMENT TRUST

## SUPPLEMENTAL INFORMATION December 31, 2022

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	909 Rose Avenue, Suite 200	
	North Bethesda, Maryland 20852	
	301-998-8100	

#### Safe Harbor Language

Certain matters discussed within this Supplemental Information may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 8, 2023, and include the following:

- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire or to fill existing vacancy;
- risks that we may not be able to proceed with or obtain necessary approvals for any development, redevelopment, or renovation project, and that completion of anticipated or ongoing property development, redevelopment, or renovation projects that we do pursue may cost more, take more time to complete or fail to perform as expected;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;
- risks that our growth will be limited if we cannot obtain additional capital, or if the costs of capital we obtain are significantly higher than historical levels;
- risks associated with general economic conditions, including inflation and local economic conditions in our geographic markets;
- risks of financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense;
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT; and
- risks related to natural disasters, climate change and public health crises (such as the outbreak and worldwide spread of COVID-19), and the measures that international, federal, state and local governments, agencies, law enforcement and/or health authorities implement to address them, may precipitate or materially exacerbate one or more of the above-mentioned risks, and may significantly disrupt or prevent us from operating our business in the ordinary course for an extended period.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Supplemental Information. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 8, 2023.



NEWS RELEASE www.federalrealty.com

#### FOR IMMEDIATE RELEASE

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Director, Corporate Communications
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bpomar@federalrealty.com

#### Federal Realty Investment Trust Announces Operating Results for the Year and Quarter Ended December 31, 2022

NORTH BETHESDA, Md. (February 8, 2023) - Federal Realty Investment Trust (NYSE:FRT) today reported operating results for its year and quarter ended December 31, 2022. For the year ended December 31, 2022 and 2021, net income available for common shareholders was \$4.71 per diluted share and \$3.26 per diluted share, respectively. For the three months ended December 31, 2022 and 2021, net income available for common shareholders was \$1.40 per diluted share and \$1.44 per diluted share, respectively. For the year ended December 31, 2022 and 2021, Federal Realty reported operating income of \$526.4 million and \$394.7 million, respectively. For the three months ended December 31, 2022 and 2021, operating income was \$155.1 million and \$147.5 million, respectively.

Highlights for the full year and fourth quarter include:

- Generated funds from operations available to common shareholders (FFO) per diluted share of \$6.32 for the year, compared to \$5.57 in 2021. For the fourth guarter, generated FFO per diluted share of \$1.58, compared to \$1.47 for the fourth guarter 2021.
- Generated comparable property operating income (POI) growth of 5.4% for the fourth quarter and 7.7% for the year 2022.
- Continued robust levels of leasing with 105 signed leases for 415,519 square feet of comparable space in the fourth quarter at a cash basis rollover of 10%, bringing 2022 to a record 475 signed leases for nearly 2 million square feet of comparable space.
- Federal Realty's portfolio was 92.8% occupied and 94.5% leased, representing year-over-year increases of 170 basis points and 90 basis points, respectively and 70 basis points and 20 basis point increases, respectively quarter-over-quarter.
- Small shop leased rate was 90.0% as of quarter end representing an increase of 260 basis points year over year and the highest small shop leased rate since first quarter 2017.
- Sold one property for a total sales price of \$67.5 million in the fourth quarter, bringing the 2022 total gross disposition proceeds to \$136.2 million.
- Introduced 2023 earnings per diluted share guidance of \$2.59 to \$2.79 and 2023 FFO per diluted share guidance of \$6.38 to \$6.58.



"2022 ended with a very strong fourth quarter and the first weeks of 2023 look to continue that momentum," said Donald C. Wood, Federal Realty's Chief Executive. "We're more than a year ahead of where we thought we'd be in recovering from the depths of the pandemic in terms of leasing, occupancy and bottom line earnings in large part due to the remarkable resiliency of the markets and sub markets where our high quality retail destinations are located."

#### **Financial Results**

#### Net Income

For the full year 2022, Federal Realty reported net income available for common shareholders of \$377.5 million and earnings per diluted share of \$4.71. This compares to net income available for common shareholders of \$253.5 million and earnings per diluted share of \$3.26 for the full year 2021.

For the fourth quarter 2022, net income available for common shareholders was \$113.7 million and earnings per diluted share was \$1.40 versus \$112.9 million and \$1.44, respectively, for the fourth quarter 2021.

#### **FFO**

For the full year 2022, Federal Realty generated funds from operations available for common shareholders (FFO) of \$509.2 million, or \$6.32 per diluted share. This compares to FFO of \$434.7 million, or \$5.57 per diluted share for the full year 2021.

For the fourth quarter 2022, FFO was \$129.0 million, or \$1.58 per diluted share, compared to \$115.8 million, or \$1.47 per diluted share for the fourth quarter 2021.

FFO is a non-GAAP supplemental earnings measure which the Trust considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release.

#### **Operational Update**

#### Occupancy

The portfolio was 92.8% occupied as of December 31, 2022, an increase of 170 basis points year-over-year and 70 basis points over the third quarter 2022. The portfolio was 94.5% leased as of December 31, 2022, an increase of 90 basis points year-over-year and 20 basis points over the third quarter 2022.

Additionally, our comparable residential properties were 96.3% leased as of December 31, 2022.

#### Leasing Activity

For the full year 2022, Federal Realty signed 497 leases for 2,047,508 square feet of retail space. On a comparable space basis (i.e., spaces for which there was a former tenant), Federal Realty signed 475 leases for 1,984,887 square feet at an average rent of \$37.30 per square foot compared to the average contractual rent of \$35.21 per square foot for the last year of the prior leases, representing a cash basis rollover growth on those comparable spaces of 6%, 15% on a straight-line basis.

During the fourth quarter 2022, Federal Realty signed 110 leases for 425,159 square feet of retail space. On a comparable space basis (i.e., spaces for which there was a former tenant), Federal Realty signed 105 leases for



415,519 square feet at an average rent of \$43.52 per square foot compared to the average contractual rent of \$39.60 per square foot for the last year of the prior leases, representing a cash basis rollover growth on those comparable spaces of 10%, 21% on a straight-line basis.

#### Transaction Activity

In 2022, Federal Realty acquired 4 properties which total 1.0 million square feet for a gross value of \$443.1 million. Additionally, Federal Realty bought a 47.5% net interest in an unconsolidated joint venture that owns two shopping centers totaling 617,000 square feet for a combined price of \$58.9 million.

Subsequent to quarter end, Federal Realty acquired the remaining portions of Huntington Square, East Northport, New York, for \$35.5 million. The acquisition included a 180,000 square foot parcel and the entire fee interest of the property giving us full control of the entirety of this 255,000 square foot property located in the heart of Suffolk County's retail corridor.

In the fourth quarter, Federal Realty sold one property for a total sales price of \$67.5 million, bringing the 2022 total gross proceeds to \$136.2 million for the disposition of 3 non-core assets, a parcel of land and a portion of one property.

#### **Regular Quarterly Dividends**

Federal Realty announced today that its Board of Trustees declared a regular quarterly cash dividend of \$1.08 per common share, resulting in an indicated annual rate of \$4.32 per common share. The regular common dividend will be payable on April 17, 2023 to common shareholders of record as of March 13, 2023.

Federal Realty's Board of Trustees also declared a quarterly cash dividend on its Class C depositary shares, each representing 1/1000 of a 5.000% Series C Cumulative Preferred Share of Beneficial Interest, of \$0.3125 per depositary share. All dividends on the depositary shares will be payable on April 17, 2023 to shareholders of record as of April 3, 2023.

#### Guidance

Federal Realty introduced 2023 guidance for earnings per diluted share of \$2.59 to \$2.79 and 2023 FFO per diluted share of \$6.38 to \$6.58.

#### **Conference Call Information**

Federal Realty's management team will present an in-depth discussion of Federal Realty's operating performance on its fourth quarter 2022 earnings conference call, which is scheduled for Wednesday, February 8, 2023 at 5:00 PM ET. To participate, please call 1-877-407-9208 five to ten minutes prior to the call start time and use the passcode 13734846 (required). The teleconference can also be accessed via a live webcast at www.federalrealty.com in the Investors section. A replay of the webcast will be available on Federal Realty's website at www.federalrealty.com. A telephonic replay of the conference call will also be available through February 22, 2023 by dialing 1-844-512-2921; Passcode: 13734846.



#### **About Federal Realty**

Federal Realty is a recognized leader in the ownership, operation and redevelopment of high-quality retail-based properties located primarily in major coastal markets from Washington, D.C. to Boston as well as San Francisco and Los Angeles. Founded in 1962, Federal Realty's mission is to deliver long-term, sustainable growth through investing in communities where retail demand exceeds supply. Its expertise includes creating urban, mixed-use neighborhoods like Santana Row in San Jose, California, Pike & Rose in North Bethesda, Maryland and Assembly Row in Somerville, Massachusetts. These unique and vibrant environments that combine shopping, dining, living and working provide a destination experience valued by their respective communities. Federal Realty's 103 properties include approximately 3,300 tenants, in 26 million square feet, and approximately 3,000 residential units.

Federal Realty has increased its quarterly dividends to its shareholders for 55 consecutive years, the longest record in the REIT industry. Federal Realty is an S&P 500 index member and its shares are traded on the NYSE under the symbol FRT. For additional information about Federal Realty and its properties, visit www.federalrealty.com.

#### Safe Harbor Language

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- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire or to fill existing vacancy;
- risks that we may not be able to proceed with or obtain necessary approvals for any development, redevelopment, or renovation project, and that completion of
  anticipated or ongoing property development, redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to
  perform as expected;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our
  properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for
  acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that
  environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell
  properties when appropriate:
- risks that our growth will be limited if we cannot obtain additional capital, or if the costs of capital we obtain are significantly higher than historical levels;
- · risks associated with general economic conditions, including inflation and local economic conditions in our geographic markets;
- risks of financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those
  covenants, and the possibility of increases in interest rates that would result in increased interest expense;
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex
  tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of
  the failure to qualify as a REIT; and
- risks related to natural disasters, climate change and public health crises (such as the outbreak and worldwide spread of COVID-19), and the measures that
  international, federal, state and local governments, agencies, law enforcement and/or health authorities implement to address them, may precipitate or materially
  exacerbate one or more of the above-mentioned risks, and may significantly disrupt or prevent us from operating our business in the ordinary course for an
  extended period.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Press Release. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 8, 2023.

## Federal Realty Investment Trust Consolidated Income Statements December 31, 2022

December 51, 2022		Three Mo Decem		Year Decem			
		2022		2021	 2022		2021
			(in t	thousands, exc (unat	 er share data) l)		
REVENUE							
Rental income	\$	279,776	\$	253,888	\$ 1,073,292	\$	948,842
Mortgage interest income		281		266	 1,086		2,382
Total revenue		280,057		254,154	1,074,378		951,224
EXPENSES							
Rental expenses		62,769		56,647	228,958		198,121
Real estate taxes		33,196		30,224	127,824		118,496
General and administrative		13,590		14,499	52,636		49,856
Depreciation and amortization		79,165		77,816	 302,409		279,976
Total operating expenses		188,720		179,186	 711,827		646,449
Gain on deconsolidation of VIE		_		_	70,374		_
Gain on sale of real estate and change in control of interest		63,760		72,522	93,483		89,950
OPERATING INCOME		155,097		147,490	526,408		394,725
OTHER INCOME/(EXPENSE)							
Other interest income		585		108	1,072		809
Interest expense		(38,282)		(32,187)	(136,989)		(127,698)
Income from partnerships		292		1,331	5,170		1,245
NET INCOME		117,692		116,742	395,661		269,081
Net income attributable to noncontrolling interests		(1,999)		(1,806)	(10,170)		(7,583)
NET INCOME ATTRIBUTABLE TO THE TRUST		115,693		114,936	385,491		261,498
Dividends on preferred shares		(2,008)		(2,011)	(8,034)		(8,042)
NET INCOME AVAILABLE FOR COMMON SHAREHOLDERS	\$	113,685	\$	112,925	\$ 377,457	\$	253,456
EARNINGS PER COMMON SHARE, BASIC:							
Net income available for common shareholders	\$	1.40	\$	1.45	\$ 4.71	\$	3.26
Weighted average number of common shares		80,966		77,536	 79,854		77,336
EARNINGS PER COMMON SHARE, DILUTED:							
Net income available for common shareholders	\$	1.40	\$	1.44	\$ 4.71	\$	3.26
Weighted average number of common shares	<u>=</u>	81,613		78,556	80,508		77,368

## Federal Realty Investment Trust Consolidated Balance Sheets December 31, 2022

	December 31, 2022	December 31, 2021 t share and per share	
		ata)	
ASSETS			
Real estate, at cost			
Operating (including \$1,997,583 and \$2,207,648 of consolidated variable interest entities, respectively)	\$ 9,441,945	\$ 8,814,791	
Construction-in-progress (including \$8,477 and \$18,752 of consolidated variable interest entities,	4 2,112,212	4 0,01,,,,	
respectively)	662,554	607,271	
	10,104,499	9,422,062	
Less accumulated depreciation and amortization (including \$362,921 and \$389,950 of consolidated variable			
interest entities, respectively)	(2,715,817)	(2,531,095)	
Net real estate	7,388,682	6,890,967	
Cash and cash equivalents	85,558	162,132	
Accounts and notes receivable, net	197,648	169,007	
Mortgage notes receivable, net	9,456	9,543	
Investment in partnerships	145,205	13,027	
Operating lease right of use assets	94,569	90,743	
Finance lease right of use assets	45,467	49,832	
Prepaid expenses and other assets	267,406	237,069	
TOTAL ASSETS	\$ 8,233,991	\$ 7,622,320	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Liabilities			
Mortgages payable, net (including \$191,827 and \$335,301 of consolidated variable interest entities,			
respectively)	\$ 320,615	\$ 339,993	
Notes payable, net	601,077	301,466	
Senior notes and debentures, net	3,407,701	3,406,088	
Accounts payable and accrued expenses	190,340	235,168	
Dividends payable	90,263	86,538	
Security deposits payable	28,508	25,331	
Operating lease liabilities	77,743	72,661	
Finance lease liabilities	67,660	72,032	
Other liabilities and deferred credits	237,699	206,187	
Total liabilities	5,021,606	4,745,464	
Commitments and contingencies			
Redeemable noncontrolling interests	178,370	213,708	
Shareholders' equity			
Preferred shares, authorized 15,000,000 shares, \$0.01 par:			
5.0% Series C Cumulative Redeemable Preferred Shares, (stated at liquidation preference \$25,000 per share), 6,000 shares issued and outstanding	150,000	150,000	
5.417% Series 1 Cumulative Convertible Preferred Shares, (stated at liquidation preference \$25 per share), 392,878 and 399,896 shares issued and outstanding, respectively	9,822	9,997	
Common shares of beneficial interest, \$.01 par, 100,000,000 shares authorized, 81,342,959 and 78,603,305 shares issued and outstanding, respectively	818	790	
Additional paid-in capital	3,821,801	3,488,794	
Accumulated dividends in excess of net income	(1,034,186)	(1,066,932)	
Accumulated other comprehensive income (loss)	5,757	(2,047)	
Total shareholders' equity of the Trust	2,954,012	2,580,602	
Noncontrolling interests	80,003	82,546	
Total shareholders' equity	3,034,015	2,663,148	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 8,233,991	\$ 7,622,320	
	,===,,,,,	,022,020	

## Federal Realty Investment Trust Funds From Operations / Other Supplemental Information December 31, 2022

	Three Mo Decei	onths E		Year Decer			
	2022		2021	2022			2021
		(i	in thousands, ex	cept pe	er share data)		
<u>Funds from Operations available for common shareholders (FFO) (1)</u>							
Net income	\$ 117,692	\$	116,742	\$	395,661	\$	269,081
Net income attributable to noncontrolling interests	(1,999)		(1,806)		(10,170)		(7,583)
Gain on deconsolidation of VIE	_		_		(70,374)		
Gain on sale of real estate and change in control of interest	(63,760)		(72,464)		(93,483)		(89,892)
Depreciation and amortization of real estate assets	70,582		68,941		266,741		243,711
Amortization of initial direct costs of leases	8,139		5,924		27,268		26,051
Funds from operations	130,654		117,337		515,643		441,368
Dividends on preferred shares (2)	(1,875)		(1,875)		(7,500)		(8,042)
Income attributable to downREIT operating partnership units	699		731		2,810		2,998
Income attributable to unvested shares	(445)		(427)		(1,797)		(1,581)
FFO	\$ 129,033	\$	115,766	\$	509,156	\$	434,743
Weighted average number of common shares, diluted (2)(3)	81,707		78,556		80,603		78,072
FFO per diluted share (3)	\$ 1.58	\$	1.47	\$	6.32	\$	5.57
Dividends and Payout Ratios							
Regular common dividends declared	\$ 87,844	\$	84,116	\$	344,711	\$	332,116
Dividend payout ratio as a percentage of FFO	68 %	)	73 %		68 %	76 %	
Summary of Capital Expenditures							
Non-maintenance capital expenditures							
Development, redevelopment and expansions	\$ 72,531	\$	82,906	\$	288,518	\$	366,045
Tenant improvements and incentives	 23,993		15,346		79,140		50,978
Total non-maintenance capital expenditures	 96,524		98,252		367,658		417,023
Maintenance capital expenditures	 11,981		6,373		35,910		17,108
Total capital expenditures	\$ 108,505	\$	104,625	\$	403,568	\$	434,131
Noncontrolling Interests Supplemental Information (4)							
Property operating income (1)	\$ 3,339	\$	3,828	\$	16,931	\$	14,290
Gain on sale of real estate, net			59				59
Depreciation and amortization	(1,873)		(2,371)		(8,405)		(7,926)
Interest expense	(166)		(440)		(1,166)		(1,838)
Net income	\$ 1,300	\$	1,076	\$	7,360	\$	4,585

- 1) See Glossary of Terms.
- 2) For the three months and year ended December 31, 2022 and the three months ended December 31, 2021, dividends on our Series 1 preferred stock were not deducted in the calculation of FFO available to common shareholders, as the related shares were dilutive and are included in "weighted average common shares, diluted."
- 3) For the three months and year ended December 31, 2021, the weighted average common shares used to compute FFO per diluted common share includes downREIT operating partnership units that were excluded from the computation of diluted EPS. Conversion of these operating partnership units is dilutive in the computation of FFO per diluted share, but is anti-dilutive for the computation of dilutive EPS for these periods.
- 4) Amounts reflect the components of "net income attributable to noncontrolling interests," but excludes "income attributable to downREIT operating partnership units."

## Federal Realty Investment Trust Components of Rental Income and Other Information December 31, 2022

Components of Rental Income (1)		Three Mo Decen				Ended ber 31,	
	2022			2021		2022	2021
				(in tho	usand	s)	
Minimum rents (2)							
Commercial	\$	180,746	\$	170,857	\$	700,517	\$ 657,653
Residential		25,482		22,556		98,233	82,467
Cost reimbursements		53,401		47,692		200,393	179,202
Percentage rents		6,156		3,718		18,803	9,259
Other (3)		12,637		11,068		51,374	43,354
Collectibility related impact (4)		1,354		(2,003)		3,972	\$ (23,093)
Total rental income	\$	279,776	\$	253,888	\$	1,073,292	\$ 948,842

#### Notes:

- 1) All income from tenant leases is reported as a single line item called "rental income." We have provided the above supplemental information with a breakout of the contractual components of the rental income line, however, these breakouts are provided for informational purposes only and should be considered a non-GAAP presentation.
- 2) Minimum rents include the following:

		onths En			Year Decem		
	 2022		2021		2022		2021
			(in m	(in millions)			
Straight-line rents	\$ 3.9	\$	5.3	\$	18.3	\$	18.2
Amortization of in-place leases	\$ 3.0	\$	2.5	\$	11.1	\$	8.7

- 3) For the year ended December 31, 2021, other rental income includes a \$2.8 million net lease termination fee related to a tenant who vacated early in Q2 2021; the \$2.8 million is net of the write-off of \$8.8 million of a straight-line rent receivable.
- 4) For the three months and year ended December 31, 2022, our collectability related impact includes the collection of approximately \$2 million and \$9 million, respectively, of prior period rents which were contractually deferred or payment re-negotiated specifically related to the COVID-19 pandemic, and is partially offset by less than \$1 million and approximately \$4 million related to the abatement of contractual rents due to COVID-19 for the three months and year ended December 31, 2022, respectively, and cash basis tenants who did not make full contractual rent payments.

Information on Cash Basis Tenants (5)	A	s of Decem	ber 31, 2022
	Total		% Recognized on a Cash Basis
Active commercial tenant leases		3,261	31%
Annualized base rent from commercial tenants (in millions) (6)	\$	727	25%

## Notes:

- 5) Tenants are recognized on a cash basis of accounting when we determine collection of substantially all lease payments during the lease term is not considered probable; revenue is then limited to the lesser of revenue recognized under accrual accounting or cash received. Our full revenue recognition policy with respect to leases can be found in Note 2 of our December 31, 2022 Annual Report on Form 10-K.
- 6) See Glossary of Terms. Includes our 77.7% pro-rata share of Escondido Promenade

#### **COVID-19 Related Rent Deferrals**

Cumulative contractual rent deferred (in millions) (7)	\$ 48
Cumulative deferral payments collected through December 31, 2022 (in millions) (8)	\$ 35

- 7) Total contractual rent for April 2020 through December 2022 that has been deferred pursuant to modification agreements signed through December 31, 2022. Accrual basis tenants comprise approximately 50% of this cumulative deferred rent for executed agreements in place as of December 31, 2022.
- 8) Deferral payments collected to date represent approximately 90% of the amounts agreed to be repaid by December 31, 2022.

## Federal Realty Investment Trust Comparable Property Information December 31, 2022

The following information is being provided for "Comparable Properties." Comparable Properties represents our consolidated property portfolio other than those properties that distort comparability between periods in two primary categories: (1) assets that were not owned for the full quarter in both periods presented and (2) assets currently under development or being repositioned for significant redevelopment and investment. The assets excluded from Comparable Properties in Q4 include: Assembly Row Phase 3, CocoWalk, Darien Commons, Huntington Shoping Center, Pike & Rose Phase 3, Willow Grove Shopping Center, and all properties acquired, disposed of, or deconsolidated from Q4 2021 to Q4 2022. Comparable Property property operating income ("Comparable Property POI") is a non-GAAP measure used by management in evaluating the operating performance of our properties period over period. The amounts shown below for the years ended December 31, 2022 and 2021 reflect the summation of our reported quarterly results.

Reconciliation of GAAP operating income to Comparable Property POI

		Three Mon	Ended		Year Ended					
		December 31,				December 31,				
		2022 2021		2021		2022		2021		
		(in thou	sanc	ls)						
Operating income	\$	155,097	\$	147,490	\$	526,408	\$	394,725		
Add:										
Depreciation and amortization		79,165		77,816		302,409		279,976		
General and administrative		13,590		14,499		52,636		49,856		
Gain on deconsolidation of VIE		_		_		(70,374)		_		
Gain on sale of real estate and change in control of interest		(63,760)		(72,522)		(93,483)		(89,950)		
Property operating income (POI)	_	184,092		167,283		717,596		634,607		
Less: Non-comparable POI - acquisitions/dispositions		(6,749)		(3,329)		(30,936)		(12,285)		
Less: Non-comparable POI - redevelopment, development & other		(12,416)		(7,531)		(40,019)		(22,043)		
Comparable property POI	\$	164,927	\$	156,423	\$	646,641	\$	600,279		

Additional information regarding the components of Comparable Property POI

	Three Mo	nths	Ended			Year	Ende	ed		
	Decem	ber :	31,	Decem				31,		
	2022		2021	% Change		2022		2021	% Change	
	(in tho	usan	ds)							
Rental income	\$ 246,793	\$	233,181		\$	953,668	\$	891,015		
Rental expenses	(51,994)		(48,862)			(192,472)		(179,463)		
Real estate taxes	(29,872)		(27,896)			(114,555)		(111,273)		
	(81,866)		(76,758)			(307,027)		(290,736)		
Comparable property POI	\$ 164,927	\$	156,423	5.4 %	\$	646,641	\$	600,279	7.7 %	

Comparable Property - Summary of Capital Expenditures (1)

	Three Months Ended December 31,		Year Ended December 31,				
	2022		2021		2022		2021
	(in tho	usand	(s)		(in tho	usands	s)
Redevelopment and tenant improvements and incentives	\$ 40,458	\$	43,229	\$	145,519	\$	131,857
Maintenance capital expenditures	11,947		5,527		35,179		15,635
	\$ 52,405	\$	48,756	\$	180,698	\$	147,492

Comparable Property - Occupancy Statistics (2)

	At December 31,		
	2022	2021	
GLA - comparable commercial properties	23,727,000	23,571,000	
Leased % - comparable commercial properties	94.3%	93.9%	
Occupancy % - comparable commercial properties	92.5%	91.4%	

#### Notes:

1) See page 9 for "Summary of Capital Expenditures" for our entire portfolio.

2) See page 27 for entire portfolio occupancy statistics.

## Federal Realty Investment Trust Market Data December 31, 2022

	December 31,			
	2022		2021	
	 (in thousands, except per share dat			
Market Data				
Common shares outstanding and downREIT operating partnership units (1)	81,988		79,270	
Market price per common share	\$ 101.04	\$	136.32	
Common equity market capitalization including downREIT operating partnership units	\$ 8,284,068	\$	10,806,086	
Series C preferred shares outstanding	6		6	
Liquidation price per Series C preferred share	\$ 25,000	\$	25,000	
Series C preferred equity market capitalization	\$ 150,000	\$	150,000	
Series 1 preferred shares outstanding (2)	393		400	
Liquidation price per Series 1 preferred share	\$ 25.00	\$	25.00	
Series 1 preferred equity market capitalization	\$ 9,825	\$	10,000	
Equity market capitalization	\$ 8,443,893	\$	10,966,086	
Total debt	\$ 4,329,393	\$	4,047,547	
Less: cash and cash equivalents	(85,558)		(162,132)	
Total net debt (3)	\$ 4,243,835	\$	3,885,415	
Total market capitalization	\$ 12,687,728	\$	14,851,501	
Total net debt to market capitalization at market price per common share	33 %	<b>.</b>	26	
Total net debt to market capitalization at a constant common share price of \$136.32	27 %	)	26	

- 1) Amounts include 644,554 and 666,831 downREIT operating partnership units outstanding at December 31, 2022 and 2021, respectively.
- 2) These shares, issued March 8, 2007, are unregistered.
- 3) Total net debt includes mortgages payable, notes payable, senior notes and debentures, net of premiums/discounts and debt issuance costs and net of cash and cash equivalents from our consolidated balance sheet.

## Federal Realty Investment Trust Summary of Outstanding Debt December 31, 2022

## As of December 31, 2022

		As of Dec	cember 31, 2022	
	Stated maturity date	Stated interest rate	Balance	Weighted average effective rate (8)
2 11 (1)			(in thousands)	
Mortgages Payable (1)				
Secured fixed rate	11/1/2025	2.520/	40.000	
Azalea	11/1/2025	3.73%	\$ 40,000	
Bell Gardens	8/1/2026	4.06%	11,835	
Plaza El Segundo	6/5/2027	3.83%	125,000	
The Grove at Shrewsbury (East)	9/1/2027	3.77%	43,600	
Brook 35	7/1/2029	4.65%	11,500	
Hoboken (24 Buildings) (2)	12/15/2029	LIBOR + 1.95%	55,060	
Various Hoboken (14 Buildings)	Various through 2029	Various (3)	30,876	
Chelsea	1/15/2031	5.36%	4,446	
Subtotal			322,317	
Net unamortized debt issuance costs and pr	emium		(1,702)	
Total mortgages payable, net			320,615	4.02%
Notes payable				
Term Loan (4)	4/16/2024	SOFR + 0.85%	600,000	
Revolving Credit Facility (4)(5)	4/5/2027	SOFR + 0.775%	_	
Various	Various through 2059	Various (6)	2,957	
Subtotal			602,957	
Net unamortized debt issuance costs			(1,880)	
Total notes payable, net			601,077	5.40% (9)
1 3				
Senior notes and debentures				
Unsecured fixed rate				
2.75% notes	6/1/2023	2.75%	275,000	
3.95% notes	1/15/2024	3.95%	600,000	
1.25% notes	2/15/2026	1.25%	400,000	
7.48% debentures	8/15/2026	7.48%	29,200	
3.25% notes	7/15/2027	3.25%	475,000	
6.82% medium term notes	8/1/2027	6.82%	40,000	
3.20% notes	6/15/2029	3.20%	400,000	
3.50% notes	6/1/2030	3.50%	400,000	
4.50% notes	12/1/2044	4.50%	550,000	
3.625% notes	8/1/2046	3.63%	250,000	
Subtotal			3,419,200	
Net unamortized debt issuance costs and pr	emium		(11,499)	
Total senior notes and debentures, net			3,407,701	3.49%
Total debt, net			\$ 4,329,393 (7)	
·				
Total fixed rate debt, net			\$ 3,731,234	86 % 3.54%
Total variable rate debt, net			598,159	14 % 5.39% (9)
Total debt, net			\$ 4,329,393	100 % 3.79% (9)

	Three Month	s Ended	Year End	led
	December	31,	December	131,
	2022	2021	2022	2021
Operational Statistics				
Ratio of EBITDAre to combined fixed charges and preferred share dividends (10)	3.7x	3.9x	4.0x	3.6x

- 1) Mortgages payable does not include our share of debt on our unconsolidated real estate partnerships. At December 31, 2022, our share of unconsolidated debt was approximately \$62.2 million. At December 31, 2022, our noncontrolling interests' share of mortgages payable was \$15.7 million.
- 2) We have two interest rate swap agreements that fix the interest rate on the mortgage loan at 3.67%.
- The interest rates on these mortgages range from 3.91% to 5.00%.
- Our revolving credit facility SOFR loans bear interest at Daily Simple SOFR or Term SOFR as defined in the credit agreement and our term loan bears interest at Term SOFR, plus 0.10%, plus a spread, based on our current credit rating.
- The maximum amount drawn under our \$1.25 billion revolving credit facility during the three months and year ended December 31, 2022 was \$291.0 million and \$330.0 million, respectively. The weighted average interest rate on borrowings under our credit facility, before amortization of debt fees, for the three months and year ended December 31, 2022 was 4.3% and 3.2%, respectively.
- The interest rates on these notes payable range from 3.00% to 11.31%.
- 7) The weighted average remaining term on our mortgages payable, notes payable, and senior notes and debentures is approximately 7 years.
- 8) The weighted average effective interest rate includes the amortization of any debt issuance costs and discounts and premiums, if applicable, except as described in Note 9.
- 9) The weighted average effective interest rate excludes \$0.9 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility.
- Fixed charges consist of interest on borrowed funds and finance leases (including capitalized interest), amortization of debt discount/premium and debt costs, and the portion of rent expense representing an interest factor. EBITDAre is reconciled to net income in the Glossary of Terms.

## Federal Realty Investment Trust Summary of Debt Maturities December 31, 2022

Year	neduled ortization	]	Maturities	Total	Percent of Debt Maturing	Cumulative Percent of Debt Maturing	Weighted Average Rate (4)
		(i	n thousands)				
2023	\$ 3,893	\$	275,000	\$ 278,893	6.4 %	6.4 %	3.0 %
2024	3,970		1,200,000 (1)	1,203,970	27.7 %	34.1 %	4.5 %
2025	3,750		44,298	48,048	1.1 %	35.2 %	3.9 %
2026	3,066		452,450	455,516	10.5 %	45.7 %	2.1 %
2027	2,633		690,682 (2)	693,315	16.0 %	61.7 %	3.8 % (5)
2028	2,509		_	2,509	0.1 %	61.8 %	5.4 %
2029	2,327		458,105	460,432	10.6 %	72.4 %	3.3 %
2030	681		400,000	400,681	9.2 %	81.6 %	3.7 %
2031	110		_	110	— %	81.6 %	5.9 %
2032	_		_	_	— %	81.6 %	— %
Thereafter	_		801,000	801,000	18.4 %	100.0 %	4.2 %
Total	\$ 22,939	\$	4,321,535	\$ 4,344,474 (3)	100.0 %		

- 1) Our \$600.0 million term loan matures on April 16, 2024, plus two one-year extensions at our option.
- 2) Our \$1.25 billion revolving credit facility matures on April 5, 2027, plus two six-month extensions at our option. As of December 31, 2022, there was no balance outstanding under this credit facility.
- 3) The total debt maturities differ from the total reported on the consolidated balance sheet due to the debt issuance costs and unamortized net premium/discount on certain mortgage loans, notes payable, and senior notes as of December 31, 2022.
- 4) The weighted average rate reflects the weighted average interest rate on debt maturing in the respective year.
- 5) The weighted average rate excludes \$0.9 million in quarterly financing fees and quarterly debt fee amortization on our \$1.25 billion revolving credit facility.

#### Federal Realty Investment Trust Summary of Redevelopment Opportunities December 31, 2022

The following redevelopment opportunities have received or will shortly receive all necessary approvals to proceed and are actively being worked on by the Trust. (1)

#### Impacts of Current Environment

Information provided below reflects management's best estimate based on current available information, however the completion of construction, final costs, return on investment, and timing of stabilization may be impacted by the current environment, including the impacts of inflation and other items currently affecting the broader economy.

Property	Location	Opportunity	Projected ROI (2)	Projected Cost (1)	Cost to Date	Anticipated Stabilization (3)
				(in millions)	in millions)	
Projects Stabilized in	2022					
CocoWalk (4)	Coconut Grove, FL	Entire shopping center redevelopment to include: demolition of three story east wing of the property and construction of a 107,000 square foot 5-story office/retail building with 22,000 square feet of retail; complete renovation of the west wing	6 %	\$97	\$95	Stabilized
Azalea	Southgate, CA	Development of a new 3,000 square foot single tenant pad building	7 %	\$2	\$2	Stabilized
Total Projects Stabiliz	zed in 2022 (3)(5)		6 %	\$99	\$97	
Active Redevelopmen	t Projects					
Darien Commons	Darien, CT	Demolition of a 45,000 square foot anchor space to construct 75,000 square feet of new retail space, 122 rental apartments, and 720 parking spaces	6 %	\$110 - \$120	\$101	2023
Huntington	Huntington, NY	Demolition of the main two level building consisting of 161,000 square feet of anchor and small shop space to construct 102,000 square feet of new ground-level anchor and small shop retail space	7 %	\$80 - \$85	\$41	2024
Lawrence Park	Broomall, PA	Full shopping center redevelopment to include expansion of Main Line Health into vacant lower level space, creation of 17,800 square feet of small shop space converted from vacated anchor space, a new 2,000 square foot bank pad building, and a façade renovation for the entire center	8 %	\$15	\$15	2023
Willow Grove	Willow Grove, PA	Development of a new 17,000 square foot multi-tenant pad building	7 %	\$11	\$1	2024
Flourtown	Flourtown, PA	Development of a new 2,450 square foot bank pad building	7 %	\$2	\$1	2023
Dedham	Dedham, MA	Development of a new $4{,}000$ square foot pad building with drive-thru pre-leased to a restaurant tenant	7 %	\$2	\$1	2023
Total Active Redevelo	opment Projects (5)		7 %	\$220 - \$235	\$160	
Active Property Impr	ovement Projects (6)					
Various Properties		Ongoing improvements at 25 properties to better position those properties to capture a disproportionate amount of retail demand post-COVID	6% - 13%	\$116	\$80	

- There is no guarantee that the Trust will ultimately complete any or all of these opportunities, that the Projected Return on Investment (ROI) or Projected Costs will be the amounts shown or that stabilization will occur as anticipated. The projected ROI and Projected Cost are management's best estimate based on current information and may change over time.
- Projected ROI for redevelopment projects generally reflects only the deal specific cash, unleveraged incremental Property Operating Income (POI) generated by the redevelopment and is calculated as Incremental POI divided by incremental cost. Incremental POI is the POI generated by the redevelopment after deducting rent being paid or management's estimate of rent to be paid for the redevelopment space and any other space taken out of service to accommodate the redevelopment. Projected ROI for redevelopment projects generally does not include peripheral impacts, such as the impact on future lease rollovers at the property or the impact on the long-term value of the property but may for certain property improvement projects.
- (3) Stabilization is generally the year in which 90% physical occupancy of the redeveloped space is achieved. Economic stabilization may occur at a later point in time.
- (4) CocoWalk has stabilized from an economic perspective during 2022 with a full year of stabilized POI of approximately \$11 million in 2023. 2022 has generated approximately 90% of this amount.
- (5) All subtotals and totals reflect cost weighted-average ROIs.
- Property improvement projects generally consist of façade renovations, site improvements, landscaping, improved outdoor amenity spaces, and other upgrades to improve the overall look and environment of the property. These projects improve overall tenant and customer experiences, improve market rents, drive leasing demand, and/or provide outdoor spaces critical to meeting the needs of the current environment. Returns on these projects are typically seen over one to five years, however, some projects could extend beyond that. Projected ROI range reflects management's best estimate of the long term expected return on cost of these investments.

## Federal Realty Investment Trust Assembly Row, Pike & Rose, and Santana Row December 31, 2022

#### **Impacts of Current Environment:**

Information provided below reflects management's best estimate based on current available information, however the completion of construction, final costs, return on investment, and timing of stabilization may be impacted by the current environment, including the impacts of inflation and other items affecting the broader economy.

						•	OI Delivered	
							of Total)	
		Projected	Total	Costs to		For Year Ende	d December 31, 2)	
						Actual	Projected	
Property (1)	Opportunity	ROI (2)	Cost (3)	Date		2022	2023	Expected Opening Timeframe
			(in millions)	(in millions)		(as a %	of Total)	
Assembly Row, Somerville	<u>e, MA</u>							
Phase III	- 277,000 SF of office - 500 residential units - 56,000 SF of retail	6%	\$475 - 485	\$473		70%	95 - 100%	300,000 SF of commercial space leased Residential units - 95% leased at 12/31/22
Future Phases	- 1.5M SF of commercial - 326 residential units	TBD	TBD					
Pike & Rose, North Bethe	<u>sda, MD</u>							
909 Rose Avenue (Phase III)	-212,000 SF of office -7,000 SF of retail	6-7%	\$130 - 135	\$128	(4)	65%	95 - 100%	Office/retail fully leased
915 Meeting Street (Phase IV)	-266,000 SF of office -10,000 SF of retail	6%	\$185 - 200	\$96		_	_	157,000 SF of office space pre- leased
Future Phases	- 530,000 SF of commercial - 741 residential units	TBD	TBD					
Santana Row, San Jose, C	<u>'A</u>							
Santana West	- 376,000 SF of office	6-7%	\$300 - 315	\$207		_	_	
Future Phases	-321,000 SF of commercial -395 residential units -604,000 SF of commercial across from Santana Row	TBD	TBD					

- Anticipated opening dates, total cost, and projected return on investment (ROI), and projected POI delivered are subject to adjustment as a result of factors inherent in the development process, some of which may not be under the direct control of the Company. Refer to the Company's filings with the Securities and Exchange Commission on Form 10-K and Form 10-Q for other risk factors.
- (2) Projected ROI for development projects reflects the unleveraged Property Operating Income (POI) generated by the development and is calculated as POI divided by cost. Actual and projected POI delivered includes straight line rent.
- (3) Projected costs for Assembly Row and Pike & Rose include an allocation of infrastructure costs for the entire project. Phase I of Santana West includes an allocation of infrastructure for the Santana West site
- (4) Federal Realty Investment Trust is leasing 45,000 square feet of office space at a market rent in Pike & Rose Phase III delivered in August 2020. Revenue related to this rent is eliminated in the consolidated financial statements.

## Federal Realty Investment Trust Future Redevelopment Opportunities December 31, 2022

We have identified the following potential opportunities to create future shareholder value. Executing these opportunities could be subject to government approvals, tenant consents, market conditions, etc. Work on many of these opportunities is in its preliminary stages and may not ultimately come to fruition. This list will change from time to time as we identify hurdles that cannot be overcome in the near term, and focus on those opportunities that are most likely to lead to the creation of shareholder value over time.

		Redevelopment Opportunities							
Property	Location	Expansion/Conversion (4)	Residential (5)	Mixed Use - Long Term					
Assembly Row (1)	Somerville, MA			1					
Bala Cynwyd	Bala Cynwyd, PA		✓	✓					
Barracks Road	Charlottesville, VA	•	•						
Bethesda Row	Bethesda, MD	✓							
Camelback Colonnade	Phoenix, AZ		✓						
Chelsea Commons	Chelsea, MA	✓							
Dedham Plaza	Dedham, MA	✓							
Escondido Promenade	Escondido, CA	✓							
Fairfax Junction	Fairfax, VA	•							
Federal Plaza	Rockville, MD		✓						
Fourth Street	Berkeley, CA	•							
Fresh Meadows	Queens, NY	✓							
Friendship Center	Washington, DC	✓							
Grossmont Center	La Mesa, CA	✓							
Huntington	Huntington, NY	✓							
Mercer Mall	Lawrenceville, NJ	<b>✓</b>							
Pan Am	Fairfax, VA	✓							
Pike & Rose (2)	North Bethesda, MD			✓					
Pike 7 Plaza	Vienna, VA	✓		✓					
Riverpoint Center	Chicago, IL	✓							
Santana Row (3)	San Jose, CA			✓					
Santana Row - Santana West (3)	San Jose, CA			✓					
The AVENUE at White Marsh	White Marsh, MD		✓						
Village at Shirlington	Arlington, VA		✓						
Wildwood	Bethesda, MD	✓							
Willow Grove	Willow Grove, PA	✓							

- (1) Remaining entitlements at Assembly Row after Phase III include approximately 1.5 million square feet of commercial-use buildings and 326 residential units.
- (2) Remaining entitlements at Pike & Rose after Phase IV include approximately 530,000 square feet of commercial-use buildings, and 741 residential units
- (3) Remaining entitlements at Santana Row include approximately 321,000 square feet of commercial space and 395 residential units, as well as approximately 604,000 square feet of commercial space across from Santana Row.
- (4) Property expansion/conversion includes opportunities at successful retail properties to convert previously underutilized land into new GLA, to convert other existing uses into more productive uses for the property, and/or to add both single tenant and muti-tenant stand alone pad buildings.
- (5) Residential includes opportunities to add residential units to existing retail and mixed-use properties.

## Federal Realty Investment Trust Property Acquisitions, Significant Dispositions, & Other Transactions December 31, 2022

#### **Property Acquisitions**

Date	Property	City/State	GLA	Purchase Price	Principal Tenants
			(in square feet)	(in millions)	
April 20, 2022 & July 27, 2022	Kingstowne Towne Center	Kingstowne, Virginia	410,000	\$ 200.0	Safeway / Giant / TJ Maxx / Ross Dress for Less / Homegoods / Five Below
July 18, 2022	Hilton Village (office building) (1)	Scottsdale, Arizona	212,000	\$ 53.6	
July 27, 2022	The Shops at Pembroke Gardens	Pembroke Pines, Florida	391,000	\$ 180.5	Nike / DSW / Old Navy / Barnes & Noble
November 18, 2022	Hoboken (301 Washington St.) (2)	Hoboken, New Jersey	N/A	\$ 9.0	
January 31, 2023	Huntington Square (3)	East Northport, New York	180,000	\$ 35.5	At Home / AMC

- (1) The land is controlled under a long-term ground lease that expires on September 30, 2075.
- (2) This property, that we own a 90% ownership interest in, was acquired through our Hoboken joint venture, and is in the beginning stages of redevelopment.
- (3) The purchase price includes the acquisition of the portions of the property not previously owned, as well as the acquisition of the fee interest in the land underneath the portion of Huntington Square shopping center which we control under a long-term ground lease.

On October 6, 2022, we acquired a 47.5% net interest in an unconsolidated joint venture that owns two shopping centers for a combined price of \$58.9 million. The properties have combined mortgage debt of \$76.1 million, of which, our share is approximately \$36.2 million, a blended interest rate of 3.9%, and mature in October 2025. Additional information on the properties is listed below:

Property	City/State	GLA	Purchase Price (our share)	Principal Tenants
		(in square feet)	(in millions)	
Chandler Festival	Chandler, Arizona	355,000 \$	40.8	Ross Dress for Less / Nordstrom Rack / TJ Maxx / ULTA / Petsmart
Chandler Gateway	Chandler, Arizona	262,000 \$	18.1	Walmart / Hobby Lobby / Petco

#### **Significant Property Dispositions**

Date	Property	City/State	Sale	es Price	
			(in n	nillions)	
September 20, 2022	Towson Residential (including retail pad)	Towson, Maryland	\$	33.8	
September 26, 2022	Rockville Town Square	Rockville, Maryland	\$	33.0	
December 20, 2022	Rollingwood Apartments	Silver Spring, Maryland	\$	67.5	

## **Other Transactions**

On July 13, 2022, we acquired the 21.8% redeemable noncontrolling interest in the partnership that owns our Plaza El Segundo Shopping Center for \$23.6 million, bringing our ownership interest to 100%.

On August 25, 2022, we entered into a tenancy in common ("TIC") agreement with our partner in the partnership that owned Escondido Promenade. As a result, the Company owns a 77.7% TIC interest, and our former partner owns the remaining 22.3% interest. While the Company controlled and consolidated Escondido Promenade under the previous partnership arrangement, control is shared under the TIC agreement. Accordingly, we deconsolidated the entity and recorded our TIC interest at fair value as an equity method investment resulting in a \$70.4 million "gain on deconsolidation of VIE" on our consolidated statement of operations. In addition, we entered into a purchase option agreement to acquire the TIC interest from our co-owner, which was secured through an option payment of \$1.5 million, and allows us to exercise our option at any time between February 1, 2023 and March 15, 2023. See Note 3 of our December 31, 2022 Form 10-K for additional information.

Property Name		MSA Description	Real Estate at Cost (1)	Mortgage/Finance Lease Liabilities (2)		GLA (3)	Leased (3)	% Occupied(3)	Average Rent PSF (4)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
			(in thousands)	(in thousands)									
California													
Azalea	(5)	Los Angeles-Long Beach-Anaheim, CA	109,254	\$ 40,000	22	223,000	100 %	99 %	\$28.48				Marshalls / Ross Dress for Less / Ulta / Michaels
Bell Gardens	(5)	Los Angeles-Long Beach-Anaheim, CA	118,443	11,835	32	330,000	98 %	98 %	\$23.58		67,000	Food 4 Less	Marshalls / Ross Dress for Less / Bob's Discount Furniture
Colorado Blvd		Los Angeles-Long Beach-Anaheim, CA	13,914		1	42,000	100 %	87 %	\$60.04				Banana Republic / True Food Kitchen
Crow Canyon Commons		San Francisco- Oakland-Hayward, CA	91,083		22	243,000	100 %	99 %	\$29.55		32,000	Sprouts	Total Wine & More / Rite Aid / Alamo Ace Hardware
East Bay Bridge		San Francisco- Oakland-Hayward, CA	179,638		32	440,000	100 %	99 %	\$19.71		59,000	Pak-N-Save	Home Depot / Target / Nordstrom Rack
Escondido Promenade	(9)	San Diego-Carlsbad, CA	134,417		18	298,000	99 %	95 %	\$29.37				TJ Maxx / Dick's Sporting Goods / Ross Dress For Less / Bob's Discount Furniture
Fourth Street	(5)	San Francisco- Oakland-Hayward, CA	27,819		3	71,000	81 %	81 %	\$32.59				CB2
Freedom Plaza	(5)	Los Angeles-Long Beach-Anaheim, CA	44,096		9	114,000	97 %	94 %	\$30.71		31,000	Smart & Final	Nike / Blink Fitness / Ross Dress For Less
Grossmont Center	(5)	San Diego-Carlsbad, CA	176,436		64	932,000	98 %	98 %	\$14.17				Target / Walmart / Macy's / CVS
Hastings Ranch Plaza		Los Angeles-Long Beach-Anaheim, CA	25,717		15	273,000	100 %	100 %	\$8.59				Marshalls / HomeGoods / CVS / Sears
Hollywood Blvd		Los Angeles-Long Beach-Anaheim, CA	61,890		3	181,000	86 %	86 %	\$36.55				Target / Marshalls / L.A. Fitness
Kings Court	(6)	San Jose-Sunnyvale- Santa Clara, CA	11,631		8	81,000	100 %	100 %	\$42.31		31,000	Lunardi's	CVS
Old Town Center		San Jose-Sunnyvale- Santa Clara, CA	41,220		8	98,000	95 %	92 %	\$42.99				Anthropologie / Sephora / Teleferic Barcelona
Olivo at Mission Hills	(5)	Los Angeles-Long Beach-Anaheim, CA	82,683		12	155,000	100 %	100 %	\$33.26				Target / 24 Hour Fitness / Ross Dress For Less
Plaza Del Sol	(5)	Los Angeles-Long Beach-Anaheim, CA	17,955		4	48,000	96 %	96 %	\$24.22				Marshalls
Plaza El Segundo / The Point		Los Angeles-Long Beach-Anaheim, CA	304,431	125,000	50	501,000	85 %	82 %	\$48.03		66,000	Whole Foods	Nordstrom Rack / HomeGoods / Dick's Sporting Goods / Multiple Restaurants
San Antonio Center	(6)	San Jose-Sunnyvale- Santa Clara, CA	50,749		22	213,000	99 %	97 %	\$16.70		14,000	Trader Joe's	Walmart / 24 Hour Fitness
Santana Row		San Jose-Sunnyvale- Santa Clara, CA	1,280,100		45	1,206,000	99 %	95 %	\$56.56	662			Crate & Barrel / Container Store / H&M / Best Buy / Multiple Restaurants
Sylmar Towne Center	(5)	Los Angeles-Long Beach-Anaheim, CA	46,319		12	148,000	93 %	93 %	\$17.57		43,000	Food 4 Less	CVS
Third Street Promenade		Los Angeles-Long Beach-Anaheim, CA	89,079		2	207,000	74 %	74 %	\$72.02				adidas / Madewell / Patagonia / Multiple Restaurants
Westgate Center		San Jose-Sunnyvale- Santa Clara, CA	157,244		44	648,000	91 %	89 %	\$19.68				Target / Nordstrom Rack / Nike Factory / TJ Maxx
		Total California	3,064,118		428	6,452,000	95 %	94 %	\$31.84				
Washington Met	<u>ropol</u>								00.7				
Barcroft Plaza		Washington-Arlington- Alexandria, DC-VA- MD-WV	50,558		10	113,000	98 %	95 %	\$28.80		46,000	Harris Teeter	
Bethesda Row		Washington-Arlington- Alexandria, DC-VA- MD-WV	256,808		17	529,000	95 %	94 %	\$56.39	180	40,000	Giant Food	Apple / Equinox / Anthropologie / Multiple Restaurants
Birch & Broad		Washington-Arlington- Alexandria, DC-VA- MD-WV	25,742		10	144,000	99 %	95 %	\$37.94		51,000	Giant Food	CVS / Staples

December 31,				Iortgage/Financ Lease Liabilities			% Leased	%	Average Rent l	Residential	Grocery Anchor	Grocery	
Property Name		MSA Description	at Cost (1)	(2)		GLA (3)	(3)	Occupied(3)	PSF (4)	Units	GLA	Anchor	Other Retail Tenants
			(in thousands)	(in thousands)									
Chesterbrook	(5)	Washington-Arlington- Alexandria, DC-VA- MD-WV	40,939		9	90,000	76 %	75 %	\$26.67		35,000	Safeway	Starbucks
Congressional Plaza	(5)	Washington-Arlington- Alexandria, DC-VA- MD-WV	109,888		21	324,000	91 %	91 %	\$41.60	194	25,000	The Fresh Market	Buy Buy Baby / Ulta / Barnes Noble / Container Store
Courthouse Center		Washington-Arlington- Alexandria, DC-VA- MD-WV	7,204		2	38,000	69 %	69 %	\$25.61				
airfax Junction	(6)	Washington-Arlington- Alexandria, DC-VA- MD-WV	44,140		11	124,000	91 %	91 %	\$24.92		23,000	Aldi	CVS / Planet Fitness
Federal Plaza		Washington-Arlington- Alexandria, DC-VA- MD-WV	73,622		18	249,000	93 %	93 %	\$38.25		14,000	Trader Joe's	TJ Maxx / Micro Center / Ross Dress For Less
Friendship Center		Washington-Arlington- Alexandria, DC-VA- MD-WV	37,561		1	78,000	100 %	100 %	\$33.73				Marshalls / DSW / Maggiano's
Gaithersburg Square		Washington-Arlington- Alexandria, DC-VA- MD-WV	39,060		16	208,000	95 %	95 %	\$31.11				Marshalls / Ross Dress For Les / Ashley Furniture HomeStore CVS
Graham Park Plaza		Washington-Arlington- Alexandria, DC-VA- MD-WV	25,214		10	132,000	90 %	84 %	\$40.71		58,000	Giant Food	010
dylwood Plaza		Washington-Arlington- Alexandria, DC-VA- MD-WV	18,126		7	73,000	88 %	88 %	\$48.07		30,000	Whole Foods	
Kingstowne Fowne Center		Washington-Arlington- Alexandria, DC-VA- MD-WV	209,834		45	410,000	98 %	98 %	\$26.99		66,000	Giant Food / Safeway	TJ Maxx / HomeGoods / Five Below / Ross Dress For Less
Laurel		Washington-Arlington- Alexandria, DC-VA- MD-WV	61,467		26	364,000	99 %	96 %	\$23.71		61,000	Giant Food	Marshalls / L.A. Fitness / HomeGoods
Montrose Crossing		Washington-Arlington- Alexandria, DC-VA- MD-WV	172,388		36	368,000	100 %	100 %	\$33.72		73,000	Giant Food	Marshalls / Home Depot Desig Center / Old Navy / Burlington
Mount Vernon/South Valley/7770 Richmond Hwy	(6)	Washington-Arlington- Alexandria, DC-VA- MD-WV	94,952		29	565,000	97 %	97 %	\$19.90		62,000	Shoppers Food Warehouse	TJ Maxx / Home Depot / Old Navy / Petsmart
Old Keene Mill		Washington-Arlington- Alexandria, DC-VA- MD-WV	13,681		10	91,000	95 %	95 %	\$39.41		24,000	Whole Foods	Walgreens / Planet Fitness
Pan Am		Washington-Arlington- Alexandria, DC-VA- MD-WV	31,678		25	228,000	95 %	95 %	\$25.71		65,000	Safeway	Micro Center / CVS / Michaels
Pike & Rose	(7)	Washington-Arlington- Alexandria, DC-VA- MD-WV	803,342		24	667,000	100 %	100 %	\$42.68	765			Porsche / Uniqlo / REI / H&M L.L Bean / Multiple Restauran
Pike 7 Plaza		Washington-Arlington- Alexandria, DC-VA- MD-WV	52,111		13	172,000	100 %	82 %	\$49.74				TJ Maxx / DSW / Ulta
Plaza del Mercado		Washington-Arlington- Alexandria, DC-VA- MD-WV	46,880		10	116,000	96 %	96 %	\$33.15		18,000	Aldi	CVS / L.A. Fitness
Quince Orchard		Washington-Arlington- Alexandria, DC-VA- MD-WV	40,582		16	270,000	84 %	82 %	\$26.14		19,000	Aldi	HomeGoods / L.A. Fitness / Staples
Tower Shopping Center		Washington-Arlington- Alexandria, DC-VA- MD-WV	23,122		12	111,000	87 %	87 %	\$27.55		26,000	L.A. Mart	Talbots / Total Wine & More
Twinbrooke Shopping Centre		Washington-Arlington- Alexandria, DC-VA- MD-WV	35,716		10	101,000	92 %	92 %	\$26.40		35,000	Safeway	Walgreens
Tyson's Station		Washington-Arlington- Alexandria, DC-VA- MD-WV	6,456		5	48,000	91 %	87 %	\$49.47		15,000	Trader Joe's	
Village at Shirlington	(8)	Washington-Arlington- Alexandria, DC-VA- MD-WV	75,504	6,980	16	266,000	85 %	85 %	\$40.07		28,000	Harris Teeter	CVS / AMC / Carlyle Grand Café
Vestpost formerly Pentagon Row)		Washington-Arlington- Alexandria, DC-VA- MD-WV	114,055		14	297,000	99 %	99 %	\$33.49		45,000	Harris Teeter	Target / TJ Maxx / DSW / Ulta
Wildwood Shopping Center		Washington-Arlington- Alexandria, DC-VA- MD-WV	27,946		12	88,000	100 %	97 %	\$103.94		20,000	Balducci's	CVS / Multiple Restaurants

Property Name		MSA Description	Real Estate at Cost (1)	Mortgage/Finance Lease Liabilities (2)		GLA (3)	% Leased (3)	% Occupied(3)	Average Rent PSF (4)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
			(in thousands)	(in thousands)									
NY Metro/New .	Iorcov												
Brick Plaza	<u>scrscy</u>	New York-Newark- Jersey City, NY-NJ-PA	106,884		46	407,000	95 %	93 %	\$21.85		14,000	Trader Joe's	AMC / HomeGoods / Ulta / Burlington
Brook 35	(5) (6)	New York-Newark- Jersey City, NY-NJ-PA	51,097	11,500	11	98,000	92 %	92 %	\$41.89				Banana Republic / Gap / Williams-Sonoma
Darien Commons		Bridgeport-Stamford- Norwalk, CT	140,192		9	59,000	89 %	89 %	\$42.94	59			Equinox / Walgreens
Fresh Meadows		New York-Newark- Jersey City, NY-NJ-PA	94,587		17	408,000	96 %	91 %	\$39.23		15,000	Island of Gold	AMC / Kohl's / Michaels
Georgetowne Shopping Center		New York-Newark- Jersey City, NY-NJ-PA	85,518		9	147,000	87 %	87 %	\$41.49		43,000	Foodway	Five Below / IHOP
Greenlawn Plaza		New York-Newark- Jersey City, NY-NJ-PA	33,669		13	103,000	92 %	92 %	\$19.80		46,000	Greenlawn Farms	Tuesday Morning / Planet Fitness
Greenwich Avenue		Bridgeport-Stamford- Norwalk, CT	23,748		1	35,000	100 %	100 %	\$96.19				Saks Fifth Avenue
Hauppauge		New York-Newark- Jersey City, NY-NJ-PA	35,664		15	134,000	86 %	69 %	\$33.63		61,000	Shop Rite	
Hoboken	(5) (10)	New York-Newark- Jersey City, NY-NJ-PA	227,506	85,936	4	171,000	98 %	98 %	\$57.04	129			CVS / New York Sports Club Sephora / Multiple Restaurant
Huntington		New York-Newark- Jersey City, NY-NJ-PA	79,809		21	116,000	90 %	72 %	\$26.85				Petsmart / Michaels / Ulta
Huntington Square		New York-Newark- Jersey City, NY-NJ-PA	13,926		18	75,000	91 %	91 %	\$30.76				Barnes & Noble
Melville Mall		New York-Newark- Jersey City, NY-NJ-PA	104,935		21	253,000	100 %	100 %	\$29.75		53,000	Uncle Giuseppe's Marketplace	Marshalls / Dick's Sporting Goods / Macy's Backstage / Public Lands
Mercer Mall	(8)	Trenton, NJ	132,403	55,096	50	551,000	89 %	88 %	\$26.68		75,000	Shop Rite	Nike / Ross Dress for Less / Nordstrom Rack / REI / Tesla
The Grove at Shrewsbury	(5) (6)	New York-Newark- Jersey City, NY-NJ-PA	130,331	43,600	21	193,000	100 %	100 %	\$49.05				Lululemon / Anthropologie / Pottery Barn / Williams-Sono
Ггоу		New York-Newark- Jersey City, NY-NJ-PA	41,510	_	19	211,000	99 %	98 %	\$23.02				Target / L.A. Fitness / Michael
		Total NY Metro/New Jersey	1,301,779		275	2,961,000	94 %	91 %	\$33.76				
New England													
Assembly Row / Assembly Square Marketplace	(7)	Boston-Cambridge- Newton, MA-NH	1,118,816		65	1,178,000	99 %	99 %	\$35.30	947	18,000	Trader Joe's	TJ Maxx / AMC / Nike / Multiple Restaurants
Campus Plaza		Boston-Cambridge- Newton, MA-NH	30,859		15	114,000	85 %	85 %	\$16.83		46,000	Roche Bros.	Burlington
Chelsea Commons		Boston-Cambridge- Newton, MA-NH	31,280	4,446	36	222,000	100 %	93 %	\$12.94				Home Depot / Planet Fitness CVS
Dedham Plaza		Boston-Cambridge- Newton, MA-NH	49,376		20	249,000	92 %	92 %	\$18.14		80,000	Star Market	Planet Fitness
Linden Square		Boston-Cambridge- Newton, MA-NH	157,732		19	224,000	97 %	93 %	\$50.56	7	50,000	Roche Bros.	CVS
North Dartmouth		Providence-Warwick, RI-MA	9,369		28	48,000	100 %	100 %	\$17.22		48,000	Stop & Shop	
Queen Anne Plaza		Boston-Cambridge- Newton, MA-NH	19,318		17	149,000	99 %	99 %	\$20.42		50,000	Big Y Foods	TJ Maxx / HomeGoods
		Total New England	1 416 750		200	2,184,000	98 %	96 %	\$30.44				

Property Name	2022	MSA Description	Real Estate at Cost (1)	Mortgage/Finance Lease Liabilities (2)	Acreage	GLA (3)	% Leased (3)	% Occupied(3)	Average Rent PSF (4)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
DIT III M			(in thousands)	(in thousands)									
Philadelphia Me Andorra	<u>tropoi</u>	Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	33,406		22	270,000	88 %	86 %	\$14.82		24,000	Acme Markets	s TJ Maxx / Kohl's / L.A. Fitness / Five Below
Bala Cynwyd		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	72,789		23	174,000	94 %	94 %	\$37.51	87	45,000	Acme Markets	s Michaels / L.A. Fitness
Ellisburg		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	37,359		28	260,000	99 %	97 %	\$18.20		47,000	Whole Foods	Buy Buy Baby / RH Outlet
Flourtown		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	18,306		24	156,000	96 %	91 %	\$22.58		75,000	Giant Food	Movie Tavern
Langhorne Square		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	24,738		21	223,000	100 %	99 %	\$18.68		55,000	Redner's Warehouse Markets	Marshalls / Planet Fitness
Lawrence Park		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	61,769		29	356,000	97 %	93 %	\$23.57		53,000	Acme Markets	s TJ Maxx / HomeGoods / Barnes & Noble
Northeast		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	35,259		15	214,000	80 %	80 %	\$21.57				Marshalls / Ulta / Skechers / Crunch Fitness
Town Center of New Britain		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	17,786		17	124,000	93 %	92 %	\$10.08		36,000	Giant Food	Rite Aid / Dollar Tree
Willow Grove		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	37,181		13	105,000	98 %	98 %	\$22.37				Marshalls / Five Below
Wynnewood		Philadelphia-Camden- Wilmington, PA-NJ- DE-MD	43,817		14	248,000	97 %	96 %	\$29.27	9	98,000	Giant Food	Old Navy / DSW
Total Ph	iladel	phia Metropolitan Area	382,410		206	2,130,000	94 %	92 %	\$22.06				
South Florida													
CocoWalk	(5) (11)	Miami-Fort Lauderdale-West Palm Beach, FL	200,886		3	273,000	100 %	97 %	\$45.17				Cinepolis Theaters / Youfit Health Club / Multiple Restaurants
Del Mar Village		Miami-Fort Lauderdale-West Palm Beach, FL	75,197		17	187,000	97 %	97 %	\$23.44		44,000	Winn Dixie	CVS / L.A. Fitness
The Shops at Pembroke Gardens		Miami-Fort Lauderdale-West Palm Beach, FL	180,958		41	391,000	92 %	90 %	\$30.66				DSW / Old Navy / Nike Factory / Barnes & Noble
Tower Shops		Miami-Fort Lauderdale-West Palm Beach, FL	102,425		67	430,000	100 %	97 %	\$27.06		12,000	Trader Joe's	TJ Maxx / Ross Dress For Less / Best Buy / Ulta
		Total South Florida	559,466	_	128	1,281,000	97 %	95 %	\$31.51				
Baltimore													
Governor Plaza		Baltimore-Columbia- Towson, MD	33,644		24	243,000	99 %	88 %	\$20.44		16,500	Aldi	Dick's Sporting Goods / Ross Dress for Less / Petco
Perring Plaza		Baltimore-Columbia- Towson, MD	35,444		29	398,000	71 %	71 %	\$19.04		58,000	Shoppers Food Warehouse	Home Depot / Micro Center
THE AVENUE at White Marsh	(6)	Baltimore-Columbia- Towson, MD	127,186		35	315,000	88 %	80 %	\$27.59				AMC / Ulta / Old Navy / Nike
The Shoppes at Nottingham Square		Baltimore-Columbia- Towson, MD	19,498		4	33,000	100 %	100 %	\$51.91				
White Marsh Plaza		Baltimore-Columbia- Towson, MD	27,004		7	80,000	100 %	100 %	\$23.62		54,000	Giant Food	
White Marsh Other		Baltimore-Columbia- Towson, MD	27,915		16	56,000	87 %	82 %	\$33.44				
Chinage		Total Baltimore	270,691		115	1,125,000	85 %	80 %	\$24.07				
<u>Chicago</u> Crossroads		Chicago-Naperville- Elgin, IL-IN-WI	36,203		14	168,000	91 %	91 %	\$23.48				L.A. Fitness / Ulta / Binny's / Ferguson's Bath, Kitchen & Lighting Gallery
													- ,

Property Name		MSA Description	Real Estate at Cost (1)	Mortgage/Finance Lease Liabilities (2)	Acreage	GLA (3)	% Leased (3)	% Occupied(3)	Average Rent PSF (4)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
		•	(in thousands)	(in thousands)									-
Finley Square		Chicago-Naperville- Elgin, IL-IN-WI	42,326		21	281,000	92 %	92 %	\$17.13				Bed, Bath & Beyond / Buy Buy Baby / Michaels / Portillo's
Garden Market		Chicago-Naperville- Elgin, IL-IN-WI	15,365		11	139,000	96 %	96 %	\$13.92		63,000	Mariano's Fresh Market	Walgreens
Riverpoint Center		Chicago-Naperville- Elgin, IL-IN-WI	122,167		17	211,000	93 %	93 %	\$21.21		86,000	Jewel Osco	Marshalls / Old Navy
		Total Chicago	216,061		63	799,000	93 %	93 %	\$18.94				
Other													
Barracks Road		Charlottesville, VA	73,320		40	497,000	96 %	92 %	\$27.77		99,000	Harris Teeter / Kroger	Anthropologie / Bed, Bath & Beyond / Old Navy / Ulta
Bristol Plaza		Hartford-West Hartford-East Hartford, CT	36,302		22	264,000	82 %	82 %	\$14.24		74,000	Stop & Shop	TJ Maxx / Burlington
Camelback Colonnade	(5)	Phoenix-Mesa- Chandler, AZ	180,038		41	642,000	89 %	89 %	\$18.14		82,000	Fry's Food & Drug	Floor & Décor / Marshalls / Nordstrom Last Chance / Best Buy
Gratiot Plaza		Detroit-Warren- Dearborn, MI	20,706		20	215,000	100 %	100 %	\$12.82		69,000	Kroger	Bed, Bath & Beyond / Best Buy / DSW
Hilton Village	(5)	Phoenix-Mesa- Chandler, AZ	85,649		18	305,000	90 %	87 %	\$33.87				CVS / Houston's
Lancaster	(8)	Lancaster, PA	13,631	5,584	11	126,000	99 %	99 %	\$19.01		75,000	Giant Food	AutoZone
29th Place		Charlottesville, VA	40,701		15	169,000	100 %	100 %	\$20.35		32,000	Lidl	HomeGoods / DSW / Staples
Willow Lawn		Richmond, VA	106,021		37	463,000	96 %	96 %	\$21.85		66,000	Kroger	Old Navy / Ross Dress For Less / Gold's Gym / Dick's Sporting Goods
		Total Other	556,368		204	2,681,000	93 %	92 %	\$21.67				
Grand Total			\$ 10,306,219	\$ 389,977	2,054	25,877,000	94 %	93 %	\$30.36	3,039			

- (1) Includes "Finance lease right of use assets."
- (2) The mortgage or finance lease liabilities differ from the total reported on the consolidated balance sheet due to the unamortized discount, premium, and/or debt issuance costs on certain mortgages payable.
- (3) Represents the GLA and the percentage leased of the commercial portion of the property. Some of our properties include office space which is included in this square footage. Excludes newly created redevelopment square footage not yet in service, as well as residential and hotel square footage.
- (4) Calculated as the aggregate, annualized in-place contractual (defined as cash basis excluding rent abatements) minimum rents for all occupied spaces divided by the aggregate GLA of all occupied spaces.
- (5) The Trust has a controlling financial interest in this property.
- (6) All or a portion of the property is owned in a "downREIT" partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.
- (7) Portion of property is currently under development. See further discussion in the Assembly Row and Pike & Rose schedules.
- (8) All or a portion of the property is subject to finance lease liabilities.
- (9) Amounts represent 100% of the property we own a 77.7% TIC interest. Real estate at cost represents the fair value of the property at the time of the TIC arrangement, plus subsequent real estate related additions. See page 20 for additional information.
- (10) This property includes 40 buildings primarily along Washington Street and 14th Street in Hoboken, New Jersey.
- (11) This property includes interests in four buildings in addition to our initial acquisition.

#### Federal Realty Investment Trust Retail Leasing Summary (1) December 31, 2022

#### <u>Total Lease Summary - Comparable (2)</u>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	Re	ontractual ent (3) Per . Ft. (PSF)	Pri	or Rent (4) PSF	A	nnual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	I	Tenant Improvements & Incentives (6)	Impr	Tenant rovements & entives PSF
4th Quarter 2022	105	100 %	415,519	\$	43.52	\$	39.60	\$	1,624,898	10 %	21 %	7.0	\$	12,991,578	\$	31.27
3rd Quarter 2022	119	100 %	562,859	\$	34.57	\$	33.61	\$	540,007	3 %	13 %	6.4	\$	14,564,905	\$	25.88
2nd Quarter 2022	132	100 %	562,111	\$	35.86	\$	34.29	\$	885,669	5 %	13 %	7.0	\$	20,791,119	\$	36.99
1st Quarter 2022	119	100 %	444,398	\$	36.77	\$	34.31	\$	1,092,294	7 %	17 %	6.8	\$	14,464,187	\$	32.55
Total - 12 months	475	100 %	1,984,887	\$	37.30	\$	35.21	\$	4,142,868	6 %	15 %	6.8	\$	62,811,789	\$	31.65

#### New Lease Summary - Comparable (2)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	ontractual ent (3) PSF	Pri	ior Rent (4) PSF	A	nnual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant mprovements & Incentives (6)	Impr	Tenant rovements & entives PSF
4th Quarter 2022	35	33 %	146,428	\$ 43.39	\$	37.01	\$	934,794	17 %	32 %	10.1	\$ 10,896,153	\$	74.41
3rd Quarter 2022	45	38 %	215,351	\$ 35.81	\$	35.71	\$	21,602	— %	10 %	8.6	\$ 13,415,915	\$	62.30
2nd Quarter 2022	61	46 %	218,493	\$ 44.90	\$	42.52	\$	518,577	6 %	14 %	8.7	\$ 18,658,319	\$	85.40
1st Quarter 2022	60	50 %	176,322	\$ 44.90	\$	39.53	\$	946,526	14 %	25 %	8.3	\$ 13,866,932	\$	78.65
Total - 12 months	201	42 %	756,594	\$ 42.02	\$	38.82	\$	2,421,499	8 %	19 %	8.9	\$ 56,837,319	\$	75.12

#### Renewal Lease Summary - Comparable (2) (7)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	ontractual ent (3) PSF	Pri	or Rent (4) PSF	A	nnual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant nprovements & Incentives (6)	Impr	Tenant rovements & entives PSF
4th Quarter 2022	70	67 %	269,091	\$ 43.58	\$	41.02	\$	690,104	6 %	15 %	5.4	\$ 2,095,425	\$	7.79
3rd Quarter 2022	74	62 %	347,508	\$ 33.80	\$	32.31	\$	518,405	5 %	14 %	5.0	\$ 1,148,990	\$	3.31
2nd Quarter 2022	71	54 %	343,618	\$ 30.12	\$	29.05	\$	367,092	4 %	11 %	5.4	\$ 2,132,800	\$	6.21
1st Quarter 2022	59	50 %	268,076	\$ 31.42	\$	30.88	\$	145,768	2 %	10 %	5.4	\$ 597,255	\$	2.23
Total - 12 months	274	58 %	1,228,293	\$ 34.39	\$	32.99	\$	1,721,369	4 %	13 %	5.3	\$ 5,974,470	\$	4.86

#### Total Lease Summary - Comparable and Non-comparable (2) (8)

Quarter	Number of Leases Signed	GLA Signed	Co	ntractual Rent (3) PSF	Weighted Average Lease Term (5)	Tenant improvements & Incentives (6)	Tenant rovements & centives PSF
4th Quarter 2022	110	425,159	\$	43.76	7.1	\$ 13,601,431	\$ 31.99
3rd Quarter 2022	126	584,949	\$	35.28	6.6	\$ 16,825,343	\$ 28.76
2nd Quarter 2022	137	577,338	\$	35.97	7.1	\$ 20,922,719	\$ 36.24
1st Quarter 2022	124	460,062	\$	37.05	6.9	\$ 18,669,766	\$ 40.58
Total - 12 months	497	2,047,508	\$	37.64	6.9	\$ 70,019,259	\$ 34.20

- (1) Information reflects activity in retail spaces only for consolidated properties and Escondido Promenade; office and residential spaces are not included. Contractual option exercises are not included. See Glossary of Terms for further discussion of information included above.
- (2) Comparable leases represent those leases signed on spaces for which there was a former tenant.
- (3) Contractual rent represents annual rent under the new lease.
- (4) Prior rent represents contractual rent, including percentage rent, from the prior tenant in the final 12 months of the term.
- (5) Weighted average is determined on the basis of contractual rent for the lease.
- (6) See Glossary of Terms.
- (7) Renewal leases represent expiring leases rolling over with the same tenant in the same location. All other leases are categorized as new.
- The Number of Leases Signed, GLA Signed, Contractual Rent Per Sq. Ft. and Weighted Average Lease Term columns include information for leases signed at Phase 3 of both of our Assembly Row and Pike & Rose projects. The Tenant Improvements & Incentives and Tenant Improvements & Incentives Per Sq. Ft. columns do not include the tenant improvements and incentives on leases signed for those projects; these amounts for leases signed for Phase 3 of Assembly Row and Pike & Rose are included in the Projected Cost column for those projects shown on the Assembly Row and Pike & Rose schedule.

## Federal Realty Investment Trust Lease Expirations December 31, 2022

## Assumes no exercise of lease options

		An	chor Tenants (1)	)	Sma	all Shop Tenants			Total	
Yea	ar	Expiring SF	% of Anchor SF	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)
	2023	807,000	5 % 3	\$ 23.99	794,000	10 % \$	38.71	1,600,000	7 % 5	31.29
	2024	2,178,000	14 % :	\$ 19.23	1,109,000	14 % \$	46.98	3,288,000	14 % 5	28.59
	2025	2,248,000	14 % :	\$ 18.79	1,144,000	15 % \$	41.85	3,392,000	14 % 5	3 26.57
	2026	1,338,000	8 % :	\$ 20.92	882,000	11 % \$	48.81	2,221,000	9 % 9	32.00
	2027	1,997,000	12 %	\$ 25.08	990,000	13 % \$	50.48	2,987,000	12 % 5	33.50
	2028	1,712,000	11 % 3	\$ 19.49	836,000	11 % \$	49.16	2,549,000	11 % 5	3 29.22
	2029	1,220,000	8 % :	\$ 28.56	487,000	6 % \$	46.41	1,707,000	7 % 5	33.65
	2030	677,000	4 % :	\$ 19.99	308,000	4 % \$	50.36	985,000	4 % 5	3 29.50
	2031	614,000	4 % :	\$ 25.86	429,000	5 % \$	44.74	1,042,000	4 % 5	33.62
	2032	1,501,000	9 % :	\$ 28.19	580,000	7 % \$	44.39	2,081,000	9 % 5	32.71
Ther	eafter	1,803,000	11 % 3	\$ 24.44	288,000	4 % \$	46.61	2,090,000	9 % 9	3 27.49
To	tal (3)	16,095,000	100 %	\$ 22.71	7,847,000	100 % \$	46.05	23,942,000	100 % 5	30.36

#### Assumes all lease options are exercised

1 200 (111		se options are es	ier eiseu							
		An	chor Tenants (1)		Sm	all Shop Tenants			Total	
Ye	ear –	Expiring SF	% of Anchor SF	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)
	2023	519,000	3 % 9	3 24.20	732,000	9 % \$	38.59	1,251,000	5 % 5	32.62
	2024	604,000	4 % 5	21.56	624,000	8 % \$	46.34	1,228,000	5 % 5	34.15
	2025	788,000	5 % \$	15.72	749,000	9 % \$	39.35	1,538,000	6 % 5	3 27.23
	2026	394,000	3 % 9	21.01	493,000	6 % \$	48.74	887,000	4 % 5	36.44
	2027	464,000	3 % 9	21.14	520,000	7 % \$	50.59	984,000	4 % 5	36.70
	2028	656,000	4 % 5	17.60	469,000	6 % \$	45.64	1,125,000	5 % 5	5 29.29
	2029	816,000	5 % \$	3 24.12	449,000	6 % \$	44.20	1,264,000	5 % 5	31.24
	2030	450,000	3 % \$	3 23.29	388,000	5 % \$	46.18	838,000	4 % 5	33.87
	2031	374,000	2 % \$	20.44	362,000	5 % \$	48.64	735,000	3 % 5	34.30
	2032	366,000	2 % \$	27.71	459,000	6 % \$	50.56	825,000	4 % 5	40.43
The	reafter	10,664,000	66 % \$	3 23.44	2,602,000	33 % \$	47.80	13,267,000	55 % 5	3 28.22
T	otal (3)	16,095,000	100 % \$	22.71	7,847,000	100 % \$	46.05	23,942,000	100 % 5	30.36

- (1) Anchor is defined as a commercial tenant leasing 10,000 square feet or more.
- (2) Minimum Rent reflects in-place contractual (defined as rents on a cash-basis without taking the impacts of rent abatements into account) rent as of December 31, 2022.
- (3) Represents occupied square footage of the commercial portion of our portfolio as of December 31, 2022 and includes our 77.7% pro-rata share of Escondido Promenade.
- (4) Individual items may not add up to total due to rounding.

## **Federal Realty Investment Trust Portfolio Leased Statistics** December 31, 2022

Overall Portfolio Statistics (1)	At I	December 31, 2022		Atl	December 31, 2021	
<u>Type</u>	<u>Size</u>	Leased	<u>Leased %</u>	Size	Leased	Leased %
Commercial Properties (2) (3) (4) (5) (SF)	25,810,000	24,390,000	94.5 %	25,102,000	23,494,000	93.6 %
Residential Properties (units) (6)	2,982	2,865	96.1 %	3,369	3,068	91.1 %
Comparable Property Statistics (1)	At I	December 31, 2022		At l	December 31, 2021	
<u>Type</u>	<u>Size</u>	<u>Leased</u>	<u>Leased %</u>	<u>Size</u>	<u>Leased</u>	Leased %
Commercial Properties (3) (4) (SF)	23,727,000	22,368,000	94.3 %	23,571,000	22,135,000	93.9 %
Residential Properties (units)	2,480	2,389	96.3 %	2,480	2,402	96.9 %

- (1) See Glossary of Terms.
- Overall commercial properties at December 31, 2022 includes our 77.7% pro-rata share of Escondido Promenade. (2)
- Occupied percentage was 92.8% and 91.1% at December 31, 2022 and 2021, respectively, and comparable property occupied percentage was 92.5% and 91.4% at December 31, 2022 and 2021, respectively. (3)
- (4) Leasable square feet excludes redevelopment square footage not yet placed in service.
- (5) At December 31, 2022, leased percentage was 96.9% for anchor tenants and 90.0% for small shop tenants.
- Our residential metrics exclude our new residential building at Darien Commons that opened in 4Q22, and is currently in the process of being leased-up for the first time. If these units were included, our total residential units would be 3,039 and our percentage leased would be 95.7%. At December 31, 2022, this building was 73.7% leased.

## Federal Realty Investment Trust Summary of Top 25 Tenants (1) December 31, 2022

edit Ratings loody's/Fitch) (2)	Tenant Name	į	Annualized Base Rent	Percentage of Total Annualized Base Rent (4)	Tenant GLA	Percentage of Total GLA (4)	Number of Locations Leased
	TJX Companies, The	\$	22,705,000	2.75 %	1,125,000	3.93 %	36
B / Baa1 / NR	Ahold Delhaize	\$	15,016,000	1.82 %	816,000	2.85 %	13
+ / Baa2 / NR	NetApp, Inc.	\$	14,339,000	1.74 %	304,000	1.06 %	1
R / NR / NR	Splunk, Inc.	\$	12,271,000	1.49 %	235,000	0.82 %	1
s / Ba2 / NR	Gap, Inc., The	\$	11,736,000	1.42 %	336,000	1.17 %	31
3 / Baa2 / NR	CVS Corporation	\$	10,942,000	1.32 %	288,000	1.01 %	21
- / B3 / NR	L.A. Fitness International LLC	\$	10,807,000	1.31 %	415,000	1.45 %	10
/ Ba2 / NR	Albertsons Companies Inc. (Acme, Balducci's Safeway)	\$	7,716,000	0.93 %	568,000	1.98 %	11
3+ / A2 / NR	Ross Stores, Inc.	\$	7,453,000	0.90 %	359,000	1.25 %	13
A / A2 / A	Home Depot, Inc.	\$	7,380,000	0.89 %	478,000	1.67 %	6
B / Baa1 / NR	Kroger Co., The	\$	7,166,000	0.87 %	611,000	2.13 %	12
- / B2 / NR	Michaels Stores, Inc.	\$	6,949,000	0.84 %	344,000	1.20 %	15
/ A2 / AA-	Bank of America, N.A.	\$	6,881,000	0.83 %	118,000	0.41 %	25
O / Ca / NR	Bed, Bath & Beyond, Inc.	\$	6,833,000	0.83 %	417,000	1.46 %	11
R/NR/NR	PUMA North America, Inc.	\$	6,807,000	0.82 %	155,000	0.54 %	2
A / A2 / A	Target Corporation	\$	6,310,000	0.76 %	627,000	2.19 %	7
3 / Baa3 / NR	Dick's Sporting Goods, Inc.	\$	6,190,000	0.75 %	279,000	0.97 %	6
R / NR / NR	Ulta Beauty, Inc.	\$	5,821,000	0.70 %	169,000	0.59 %	16
R / NR / NR	DSW, Inc	\$	5,717,000	0.69 %	239,000	0.83 %	12
/ Caa2 / NR	AMC Entertainment Inc.	\$	5,424,000	0.66 %	233,000	0.81 %	5
R / NR / NR	Hudson's Bay Company (Saks)	\$	5,155,000	0.62 %	100,000	0.35 %	3
3+ / A1 / A+	Wells Fargo Bank, N.A.	\$	5,150,000	0.62 %	66,000	0.23 %	16
- / A1 / NR	Whole Foods Market, Inc.	\$	5,011,000	0.61 %	167,000	0.58 %	4
+ / Baa1 / NR	Starbucks Corporation	\$	4,897,000	0.59 %	75,000	0.26 %	42
3+ / A3 / NR	Best Buy Co., Inc.	\$	4,837,000	0.59 %	188,000	0.66 %	4
	Totals - Top 25 Tenants	\$	209,513,000	25.37 %	8,712,000	30.42 %	323
	Totals - Top 25 Tenants		\$	\$ 209,513,000	\$ 209,513,000 25.37 %	\$ 209,513,000 25.37 % 8,712,000	\$ 209,513,000 25.37 % 8,712,000 30.42 %

#### Notes:

(1) Number of leased locations is based on the gross number of locations. All other top tenant data is reported including our 77.7% share of Escondido Promenade.

825,906,000 (3)

28,639,000 (5)

- (2) Credit Ratings are as of December 31, 2022. Subsequent rating changes have not been reflected.
- (3) See Glossary of Terms.

Total (6):

- (4) Individual items may not add up to total due to rounding.
- (5) Excludes redevelopment square footage not yet placed in service.
- (6) Totals reflect both the commercial and residential portions of our properties.

## Federal Realty Investment Trust Reconciliation of FFO Guidance December 31, 2022

The following tables provide a reconciliation of the range of estimated earnings per diluted share to estimated FFO per diluted share for the full year 2023. Estimates do not include the impact from potential acquisitions or dispositions which have not closed as of January 31, 2023.

	Full Year	Full Year 2023 Guidance Range			
	Low		High		
Estimated net income available to common shareholders, per diluted share	\$	2.59 \$	2.79		
Adjustments:					
Estimated gain on sale of real estate, net		_	_		
Estimated depreciation and amortization		3.79	3.79		
Estimated FFO per diluted share	\$	6.38 \$	6.58		

## Note:

See Glossary of Terms. Individual items may not add up to total due to rounding.

## **Guidance Assumptions (1):**

Comparable properties growth	2% - 4%
Comparable properties growth excluding prior period rents and term fees	3% - 5%
Incremental redevelopment/expansion POI (2)	\$15 - \$18 million
General and administrative expenses	\$52 - \$56 million (annual)
2022 Dispositions POI	\$5 million
Development/redevelopment capital	\$175 - \$200 million (annual)
Equity to be issued	\$175 - \$225 million (annual)
Capitalized interest	\$20 - \$22 million (annual)

- (1) Does not assume any material changes of tenants moving to or from a cash basis of accounting.
- (2) Includes the expected additional POI to be recognized in 2023 compared to the amount recognized in 2022 from all of the redevelopments listed on pages 16 and 17. Does not include any additional POI from "Active Property Improvement Projects."

#### **Glossary of Terms**

EBITDA for Real Estate ("EBITDAre"): EBITDAre is a non-GAAP measure that the National Association of Real Estate Investment Trusts ("NAREIT") defines as: net income computed in accordance with GAAP plus net interest expense, income tax expense, depreciation and amortization, gain or loss on sale of real estate, impairments of real estate and change in control of interest, and adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates. We calculate EBITDAre consistent with the NAREIT definition. As EBITDA is a widely known and understood measure of performance, management believes EBITDAre represents an additional non-GAAP performance measure, independent of a company's capital structure, that will provide investors with a uniform basis to measure the enterprise value of a company. EBITDAre also approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDAre for the three months and year ended December 31, 2022 and 2021 is as follows:

	Three Months Ended December 31,				Year End December		
		2022		2021		2022	2021
		(in thousands)					
Net income	\$	117,692	\$	116,742	\$	395,661 \$	269,081
Interest expense		38,282		32,187		136,989	127,698
Other interest income		(585)		(108)		(1,072)	(809)
Income tax provision		21		121		656	118
Depreciation and amortization		79,165		77,816		302,409	279,976
Gain on deconsolidation of VIE		_		_		(70,374)	_
Gain on sale of real estate and change in control of interest		(63,760)		(72,522)		(93,483)	(89,950)
Adjustments of EBITDAre of unconsolidated affiliates		3,436		899		6,534	3,678
EBITDAre	\$	174,251	\$	155,135	\$	677,320 \$	589,792

Funds From Operations (FFO): FFO is a supplemental measure of real estate companies' operating performances. NAREIT defines FFO as follows: net income, computed in accordance with GAAP plus real estate related depreciation and amortization, gains and losses on sale of real estate, and impairment write-downs of depreciable real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

Property Operating Income: Rental income and mortgage interest income, less rental expenses and real estate taxes.

Overall Portfolio: Includes all operating properties owned in reporting period.

Comparable Properties: Represents our consolidated property portfolio other than those properties that distort comparability between periods in two primary categories: (1) assets that were not owned for the full quarter in both periods presented and (2) assets currently under development or being repositioned for significant redevelopment and investment. Comparable property growth statistics are calculated on a GAAP basis.

Annualized Base Rent (ABR): Represents aggregate, annualized in-place contractual (defined as rents billed on a cash basis without taking the impact of rent abatements into account) minimum rent for all occupied spaces as of the reporting period.

Retail Leasing Summary - Lease Rollover Calculation: The rental increases associated with comparable spaces generally include all leases signed for retail space in arms-length transactions reflecting market leverage between landlords and tenants during the period. The comparison between the rent for expiring leases and new leases is determined by including contractual rent on the expiring lease, including percentage rent, and the comparable annual rent and in some instances, projections of percentage rent, to be paid on the new lease. In atypical circumstances, management may exercise judgement as to how to most effectively reflect the comparability of rents reported in the calculation. The change in rental income on comparable space leases is impacted by numerous factors including current market rates, location, individual tenant creditworthiness, use of space, market conditions when the expiring lease was signed, capital investment made in the space and the specific lease structure. Rent abatement and short term rent restructuring agreements that are a result of COVID-19 impacts are not included in this calculation.

**Tenant Improvements and Incentives:** Represents the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.

General: Property related statistics are the for the consolidated property portfolio except where noted.