# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) December 31, 1995

## Federal Realty Investment Trust

(Exact name of registrant as specified in its charter)

| District of Columbia 1-7533 | 52-0782497 |
| :---: | :---: |
| (State or other jurisdiction (Commission <br> of incorporation) File Number) | (IRS Employer <br> Identification No.) |
| 4800 Hampden Lane, Suite 500, Bethesda, Maryland | 20814 |
| (Address of principal executive officers) | (Zip Code) |
| Registrant's telephone number including area code: | 301/652-3360 |

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at December 31, 1995.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at December 31, 1995

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST

## /s/ Cecily A. Ward

Cecily A. Ward
Vice President, Controller
-2-

## EXHIBIT INDEX

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|  | Maturity | Rate | Balance (in thousands) |
| :---: | :---: | :---: | :---: |
| Mortgages |  |  |  |
| Barracks Road | 06/01/98 | 9.77\% | \$21, 765 |
| Falls Plaza | 06/01/98 | 9.77\% | 4,327 |
| Old Keene Mill | 06/01/98 | 9.77\% | 7,094 |
| West Falls | 06/01/98 | 9.77\% | 4,966 |
| Loehmanns Plaza | 07/21/98 | 9.75\% | 6,499 |
| Federal Plaza | 03/10/01 | 8.95\% | 28,797 |
| Tysons Station | 09/01/01 | 9.875\% | 4,319 |
| Bristol | 08/01/98 | 9.65\% | 11,221 |
| Northeast | 12/31/01 | participating | 1,500 |
|  |  |  | \$90,488 |

## Notes payable

Revolving credit facilities
Note issued in connection with
tenant buyout at Queen Anne Plaza
Note issued in connection with
aquisition of Federal Plaza Note issued in connection with renovation of Perring Plaza Note issued in connection with lease Other


## Unsecured Public Debt

5 1/4\% Convertible subordinated debentures
5 1/4\% Convertible subordinated debentures 8 7/8\% Notes (fixed)
8 7/8\% Notes (fixed) *
8\% Notes (fixed)
6.625\% Notes (fixed)

04/30/02
$5.250 \%$
$\$ 289$
75,000
10/28/03
5.250\%
$\begin{array}{lll}01 / 15 / 00 & 8.875 \% & 75,000 \\ 01 / 15 / 00 & 7.530 \% & 25,000\end{array}$
$\begin{array}{lll}01 / 15 / 00 & 7.530 \% & 25,000 \\ 04 / 21 / 02 & 8.000 \% & 25,006\end{array}$
/21/0
6. 625\%

| Total fixed rate debt | \$339, 147 |
| :---: | :---: |
| Total variable rate debt | 41,610 |
| Total debt | \$380, 757 |

89.07\%
10.93\%
===ニ========== ===========

Weighted average interest rate:

| Fixed rate debt | 7.79\% |
| :--- | :--- |
| Variable on revolving facilities | $6.90 \%$ ** |

* The Trust purchased an interest rate swap on $\$ 25$ million which was sold for $\$ 1.5$ million, thereby decreasing the effective interest rate.
** Weighted average interest rate on revolving credit facilities for twelve months ended December 31, 1995.

| Overall Occupancy <br> (Quarter to Quarter Analysis) | December 31, 1995 |  |  | December 31, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,445,447 | 11,888,230 | 95\% | 11, 195, 328 | 10,608, 627 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 271 | 96\% | 282 | 278 | 99\% |
| Overall Occupancy (Rolling 12 Months) | December 31, 1995 |  |  | September 30, 1995 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,445,447 | 11,888,230 | 95\% | 12,031,774 | 11,375,676 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 271 | 96\% | 282 | 279 | 99\% |
| Overall Occupancy (Rolling 12 Months) | June 30, 1996 |  |  | March 31, 1995 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11,725,082 | 10,976,997 | 94\% | 11,222,812 | 10,505,010 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99\% | 282 | 281 | 99\% |


| Same Center Occupancy <br> (Quarter to Quarter Comparison) | December 31, 1995 |  |  | December 31, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11,031,179 | 10,538,610 | 96\% | 10,873,246 | 10,321,046 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 271 | 96\% | 282 | 278 | 99\% |

Same Center Occupancy

| Samenter Occupancy | At December 31, 1995 |  |  | At September 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11, 031,179 | 10,538,610 | 96\% | 10,553,745 | 10, 009,447 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 271 | 96\% | 282 | 279 | 99\% |
| Same Center Occupancy | At June 30, 1995 |  |  | At March 31, 1995 |  |  |
|  |  |  |  |  |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 10, 438,581 | 9,820,887 | 94\% | 10,203,347 | 9,600,482 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99\% | 282 | 281 | 99\% |



Same Center Economic Occupancy
(Quarter to Quarter Comparison)


| Region | Total Square Footage | $\begin{array}{r} \text { Occupancy } \\ 12 / 31 / 95 \end{array}$ |
| :---: | :---: | :---: |
| D.C./Baltimore | 3,890,693 | 96\% |
| Philadelphia | 2,146,188 | 96\% |
| New York/New Jersey | 1,982,399 | 97\% |
| Central Virginia | 1,162,103 | 96\% |
| Mid-West | 1,152,139 | 94\% |
| New England | 902,421 | 98\% |
| Other | 1,219,504 | 89\% |
| $=$ | ========== | ==== |
|  | Total Square | Occupancy |
| Region | Footage | 12/31/95 |
| D.C./Baltimore |  |  |
| Anchor | 1,973,242 | 99\% |
| Small Shops | 1,917,451 | 92\% |
| Philadelphia |  |  |
| Anchor | 1,201,184 | 95\% |
| Small Shops | 945,004 | 96\% |
| New York/New Jersey |  |  |
| Anchor | 1,454,053 | 98\% |
| Small Shops | 528,346 | 94\% |
| Central Virginia |  |  |
| Anchor | 534,954 | 100\% |
| Small Shops | 627,149 | 93\% |
| Mid-West |  |  |
| Anchor | 681,195 | 100\% |
| Small Shops | 470,944 | 86\% |
| New England |  |  |
| Anchor | 444,348 | 100\% |
| Small Shops | 458,073 | 97\% |
| Other |  |  |
| Anchor | 624,138 | 92\% |
| Small Shops | 595,366 | 85\% |

## Comparable

| Rolling 12 Months | Number of Leases Signed | Square Feet | Weighted Average Lease Term (Years) | Average Prior Rent Per Square Foot |
| :---: | :---: | :---: | :---: | :---: |
| 4th Quarter 1995 | 101 | 536,433 | 7.9 | \$11.08 |
| 3rd Quarter 1995 | 69 | 226,759 | 5.8 | 14.05 |
| 2nd Quarter 1995 | 96 | 313,386 | 8.6 | 13.61 |
| 1st Quarter 1995 | 68 | 230,171 | 6.9 | 12.95 |
| Total | 334 | 1,306,749 | 7.6 | \$12.53 |
|  | Average Current Rent Per | Annualized | Percentage Increase | Estimated Tenant Improvement |
| Rolling 12 Months | Square Foot | Increase in Rent | over Prior Rent | Costs |
| 4th Quarter 1995 | \$13.51 | \$1,307,636 | 22\% | \$3,482, 000 |
| 3rd Quarter 1995 | 14.24 | 41,961 | 1\% | 865,000 |
| 2nd Quarter 1995 | 17.56 | 1,239,862 | 29\% | 3,892,000 |
| 1st Quarter 1995 | 14.60 | 379,855 | 13\% | 1,290,000 |
| Total | \$14.80 | \$2,969,314 | 18\% | \$9,529,000 |
| Non-Comparable |  |  | Weighted Average |  |
|  | Number of | Square | Lease | Average Rent |
| Rolling 12 Months | Leases Signed | Feet | Term (Years) | Per Square Foot |
| 4th Quarter 1995 | 8 | 61,598 | 13.3 | \$16.81 |
| 3rd Quarter 1995 | 4 | 26,089 | 9.7 | 13.76 |
| 2nd Quarter 1995 | 8 | 60,731 | 9.4 | 23.26 |
| 1st Quarter 1995 | 6 | 14,516 | 6.9 | 15.22 |
| Total | 26 | 162,934 | 10.6 | \$18.58 |
|  | Annualized | Estimated Tenant |  |  |
|  | Current | Improvement |  |  |
| Rolling 12 Months | Rent | Costs |  |  |
| 4th Quarter 1995 | \$1,035,659 | \$250, 000 |  |  |
| 3rd Quarter 1995 | 358,961 | 0 |  |  |
| 2nd Quarter 1995 | 1,412,465 | 1,433,000 |  |  |
| 1st Quarter 1995 | 220,998 | 12,000 |  |  |
| Total | \$3,028, 083 | \$1,695, 000 |  |  |

Federal Realty Investment Trust
Leases Expiring

|  | Total | Percent | Average |
| :---: | :---: | :---: | :---: |
|  | Square Feet <br> Expiring (1) | of Total <br> Portfolio(2) | Rent Per <br> Square Foot |
| 1996 | 604,634 | $5 \%$ | $\$ 11.76$ |
| 1997 | 539,942 | $4 \%$ | $\$ 15.45$ |
| 1998 | 436,361 | $4 \%$ | $\$ 16.30$ |
| 1999 | 834,626 | $7 \%$ | $\$ 10.08$ |
| 2000 | 432,401 | $3 \%$ | $\$ 19.29$ |

(1) Excludes lease expirations with options
(2) Total square footage December 31, 1995:

|  | Total <br> Square Feet <br> Expiring (1) | Percent <br> of Total <br> Portfolio(2) |
| :---: | :---: | :---: |
| 1996 |  |  |
| Anchor |  |  |
| Small Shop | 180,630 |  |
| 1997 | 424,004 |  |

(1) Excludes lease expirations with options
(2) Total square footage December 31, 1995:

Federal Realty Investment Trust 1995 Sales/Occupancy Costs

|  | Average Sales Per Square Foot | Average Occupancy Cost per Square Foot | Average Occupancy Costs as Percentage of Sales |
| :---: | :---: | :---: | :---: |
| Reporting Tenants* | \$264. 26 | \$13.61 | 5.1\% |
| Reporting Anchor Tenants | \$287.98 | \$9.94 | 3.4\% |
| Reporting Small Shop Tenants | \$213.77 | \$20.43 | 9.5\% |

* Includes only those tenants that have 12 months of reported sales in 1995


## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES 1995 OPERATING RESULTS

Bethesda, Maryland
February 13, 1996

Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the year ended December 31, 1995 increased $13 \%$ to $\$ 57.0$ million from $\$ 50.4$ million in 1994. On a per share basis, funds from operations increased 9\% to \$1.79 per share in 1995 from \$1.64 in 1994.

A comparison of property operations for the year ended 1995 versus 1994 shows the following:
. Rental income increased $11.5 \%$ to $\$ 142.8$ million in 1995 compared to $\$ 128.1$ million in 1994. If adjusted to exclude properties acquired and sold during 1994 and 1995, rental income increased $4 \%$ to $\$ 130.1$ million in 1995 from $\$ 124.7$ million in 1994.

During 1995, the Trust signed leases for a total 1.5 million square feet of retail space. On a same space basis, the Trust re-leased 1.3 million square feet at an average increase in rent per square foot of $18 \%$. The weighted average rent on these leases was $\$ 14.80$ per square foot compared to the previous average rent of $\$ 12.53$ per square foot.
-MORE-

During 1994, the Trust leased a total 1.2 million square feet. On a same space basis, 970,000 square feet was re-leased at an average increase in rent per square foot of $29 \%$. The weighted average rent on these leases was $\$ 15.16$ per square foot compared to the previous average rent per square foot of \$11.74.
. Same center occupancy stood at $96 \%$ at December 31, 1995 versus $95 \%$ at year end 1994. The overall portfolio was 95\% leased at both December 31, 1995 and 1994.

Commenting on the year, Steven J. Guttman, President and Chief Executive Officer stated, "We are very pleased with our strong 1995 results. In addition to the positive contributions from our recent acquisitions, we continue to benefit from the improved performance of our core portfolio. Our recent redevelopment and remerchandising programs combined with continued strong demand for our retail space has produced steady rental income growth which has added positively to our operating results."

Federal Realty is an equity real estate investment trust specializing in the ownership, management, development and redevelopment of prime retail properties. The Trust's real estate portfolio contains 70 retail properties, principally shopping centers, located in the Northeast and Mid-Atlantic corridor as well as the Chicago metropolitan area.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for each of the last 28 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol: FRT.

Financial Highlights
(in thousands, except per share data)

|  | Three Mon | hs Ended | Year Ended December 31, 1995 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | December | 31, 1995 |  |  |
| OPERATING RESULTS | 1995 | 1994 | 1995 | 1994 |
| - |  |  |  |  |
| Revenues |  |  |  |  |
| Rental income | \$38,284 | 33,965 | \$142, 841 | \$128,133 |
| Interest | 1,064 | 887 | 4,113 | 3,933 |
| Other income | 2,152 | 1,630 | 7,435 | 5,698 |
|  | 41,500 | 36,482 | 154,-789 | 137,764 |
| Expenses |  |  |  |  |
| Rental | 10,034 | 8,647 | 35,093 | 35,830 |
| Real estate taxes | 3,767 | 3,223 | 14,471 | 12,097 |
| Interest | 10,454 | 7,929 | 39,268 | 31,462 |
| Administrative | 2,822 | 2,213 | 7,305 | 6,661 |
| Other Charges | -- | 297 | -- | 1,055 |
| Depreciation and amortization | 9,086 | 8,065 | 34,901 | 29,801 |
|  | 36,163 | 30,374 | 131,038 | 116,906 |
| Operating income before investors' share of |  |  |  |  |
|  |  |  |  |  |  |  |
| Investor's share of operations | 29 | 103 | 304 | (392) |
| Income before loss on sale of real estate | 5,366 | 6,211 | 23,655 | 20,466 |
| Loss on sale of real estate | -- |  | (545) | -- |
| Net income | \$5,366 | \$6,211 | \$23,110 | \$20,466 |
| Earnings per share | \$0.16 | \$0.20 | \$0.72 | \$0.67 |
| Funds from Operations |  |  |  |  |
| Net income | \$5,366 | \$6,211 | \$23,110 | \$20,466 |
| Add: depreciation and amortization of real estate assets | 8,096 | 7,122 | 30,986 | 26,479 |
| Add: amortization of initial direct |  |  |  |  |
| costs of leases | 597 | 626 | 2,393 | 2,404 |
| Add: loss on sale and nonrecurring items | -- | 297 | 545 | 1,055 |
| Funds from operations | 14,059 | 14,256 | 57,034 | 50,404 |
| Funds from operations per share | \$0.44 | \$0.45 | \$1.79 | \$1.64 |
| Weighted average shares outstanding | 32,205 | 31,604 | 31,860 | 30,679 |
|  |  |  | Dec. 31 D | December 31, |
| BALANCE SHEET DATA |  |  | 1995 | 1994 |
| - --------------- |  |  | ---- |  |
| Assets |  |  |  |  |
| Real estate, at cost |  |  | \$1, 009, 682 | \$852, 722 |
| Mortgage notes receivable |  |  | 13,561 | 13,178 |
| Cash and investments |  |  | 10,782 | 7,583 |
| Total assets |  |  | \$886, 154 | \$751, 804 |
| Liabilities and Shareholders' Equity |  |  |  |  |
| Obligations under capital leases |  |  | \$131, 829 | \$132,924 |
| Mortgages payable |  |  | 90,488 | 102,781 |
| Notes payable |  |  | 49,980 | 61,883 |
| Senior Notes |  |  | 165,000 | -- |
| Convertible subordinated debentures |  |  | 75,289 | 75,289 |
| Shareholders' Equity |  |  | 327,468 | 343,222 |

Average occupancy costs: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges

Economic occupancy: The square footage generating rental income expressed as a percentage of its total rentable square feet.

Leases signed - comparable: Represents leases signed on spaces for which there was a former tenant.

Leases signed - noncomparable: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable.

Leases signed - prior rent: Total rent paid by the previous tenant; includes minimum and percentage rent.

Occupancy: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

Overall occupancy: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

Same center occupancy: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment.

Tenant improvement costs: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.

