# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) September 30, 1995

Federal Realty Investment Trust
(Exact name of registrant as specified in its charter)

## District of Columbia

(State or other jurisdiction of incorporation)
1-7533
(Commission File Number)

$$
52-0782497
$$

(IRS Employer Identification No.)

4800 Hampden Lane, Suite 500, Bethesda, Maryland
(Address of principal executive officers)

20814
(Zip Code)

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at September 30, 1995.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at September 30, 1995

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESMENT TRUST

## /s/ Cecily A. Ward

Cecily A. Ward
Vice President, Controller
-2-

## EXHIBIT INDEX

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99 Supplemental portfolio information at September 30, 1995

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Notes payable
Revolving credit facilities

|  | libor +.85\% to libor +1\% | \$35,920 |
| :---: | :---: | :---: |
| 01/15/06 | 8.875\% | 1,369 |
| 07/01/96 | 8.00\% | 2,936 |
| 01/31/13 | 10.00\% | 2,939 |
| 11/13/95 | none | 2,500 |
| various | various | 135 |
|  |  | \$45,799 |

## Unsecured Public Debt

| 5 1/4\% Convertible subordinated debentures | 04/30/02 | 5.250\% | \$289 |
| :---: | :---: | :---: | :---: |
| 5 1/4\% Convertible subordinated debentures | 10/28/03 | 5.250\% | 75,000 |
| 8 7/8\% Notes (fixed) | 01/15/00 | 8.875\% | 75,000 |
| 8 7/8\% Notes (fixed)* | 01/15/00 | 7.530\% | 25, 000 |
| 8\% Notes (fixed) | 04/21/02 | 8.000\% | 25,000 |


|  | \$200, 289 |  |
| :---: | :---: | :---: |
| Total fixed rate debt | \$299,465 | 88.89\% |
| Total variable rate debt | 37,420 | 11.11\% |
| Total debt | \$336, 885 | 100.00\% |


| Weighted average interest rate: |  |
| :--- | :--- |
| Fixed rate debt |  |
| Variable on revolving facilities | $7.95 \%$ |

* The Trust purchased an interest rate swap on $\$ 25$ million which was sold for $\$ 1.5$ million, thereby decreasing the effective interest rate.
** Weighted average interest rate on revolving credit facilities for nine months ended September 30, 1995.

| Overall Occupancy (Quarter to Quarter Analysis) | September 30, 1995 |  |  | September 30, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Shopping Center (square feet) | 11,806,960 | 11,173, 268 | 95\% | 10, 898, 289 | 10,178,944 | 93\% |
| Main Street Retail (square feet) | 224,814 | 202,408 | 90\% |  |  |  |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 281 | 99\% |


| Overall Occupancy (Rolling 12 Months) | September 30, 1995 |  |  | June 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Shopping Center (square feet) | 11,806,960 | 11,173,268 | 95\% | 11,530,816 | 10,796,603 | 94\% |
| Main Street Retail (square feet) | 224,814 | 202,408 | 90\% | 194,266 | 180,394 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 280 | 99\% |

Overall Occupancy

| (Rolling 12 Months) | March 31, 1995 |  |  | December 31, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Shopping Center (square feet) | 11,199,906 | 10,482,104 | 94\% | 11,179, 222 | 10,592,521 | 95\% |
| Main Street Retail (square feet) | 22,906 | 22,906 | 100\% | 16,106 | 16,106 | 100\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 278 | 99\% |


| Same Center Occupancy (Quarter to Quarter Analysis) | September 30, 1995 |  |  | September 30, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Shopping Center (square feet) | 10,553,745 | 10,009,447 | 95\% | 10,385,521 | 9,773,527 | 94\% |
| Main Street Retail (square feet) |  |  |  |  |  |  |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 281 | 99\% |


| Same Center Occupancy (Rolling 12 Months) | September 30, 1995 |  |  | June 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Shopping Center (square feet) | 10,553,745 | 10,009,447 | 95\% | 10,438,581 | 9,820,887 | 94\% |
| Main Street Retail (square feet) |  |  |  |  |  |  |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 280 | 99\% |


| Same Center Occupancy (Rolling 12 Months) | March 31, 1995 |  |  | December 31, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Shopping Center (square feet) | 10,203,347 | 9,600,482 | 94\% | 10,192,241 | 9,681,163 | 95\% |
| Main Street Retail (square feet) |  |  |  |  |  |  |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 278 | 99\% |



| Overall Economic Occupancy (Rolling 12 Months) | September 30, 1995 |  |  | June 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Shopping Center (square feet) | 11,806,960 | 10,842,916 | 92\% | 11,530,816 | 10,460,610 | 91\% |
| Main Street Retail (square feet) | 224,814 | 166,908 | 74\% | 194,266 | 180,394 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 280 | 99\% |
| Overall Economic Occupancy (Rolling 12 Months) | March 31, 1995 |  |  | December 31, 1994 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Shopping Center (square feet) | 11,199,906 | 10,153,934 | 91\% | 11,179, 222 | 10,213,130 | 91\% |
| Main Street Retail (square feet) | 22,906 | 22,906 | 100\% | 16,106 | 16,106 | 100\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 272 | 96\% |


| Same Center Economic Occupancy (Quarter to Quarter Analysis) | September 30, 1995 |  |  | September 30, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Leases |  |  | Leases |  |  |
|  |  | Generating | Economic |  | Generating | Economic |
| Type | Size | Income | Occupancy | Size | Income | Occupancy |
| Shopping Center (square feet) | 10,553,745 | 9,764,246 | 93\% | 10,385,521 | 9,653,236 | 93\% |
| Main Street Retail (square feet) |  |  |  |  |  |  |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 281 | 99\% |


| Same Center Economic Occupancy (Rolling 12 Months) | September 30, 1995 |  |  | June 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Leases |  |  | Leases |  |
|  | Size | Generating Income | Economic Occupancy | Size | Generating Income | Economic |
| Type |  |  |  |  |  |  |
| Shopping Center (square feet) | 10,553,745 | 9,764,246 | 93\% | 10,438,581 | 9,552,765 | 92\% |
| Main Street Retail (square feet) |  |  |  |  |  |  |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 280 | 99\% |


| Same Center Economic Occupancy (Rolling 12 Months) | March 31, 1995 |  |  | December 31, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Shopping Center (square feet) | 10,203,347 | 9,441,725 | 93\% | 10,192,241 | 9,472,958 | 93\% |
| Main Street Retail (square feet) |  |  |  |  |  |  |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 272 | 96\% |


| Region | Total Square Footage | Occupancy 09/30/95 |
| :---: | :---: | :---: |
| D.C./Baltimore | 3,494, 268 | 94\% |
| Philadelphia | 2,143,751 | 96\% |
| New York/New Jersey | 1,971,191 | 97\% |
| Central Virginia | 1,161, 212 | 97\% |
| Mid-West | 1,133,622 | 93\% |
| New England | 683,376 | 99\% |
| Other | 1,219,540 | 87\% |
|  | $======$ | $======$ |
| Region | Total Square Footage | Occupancy 09/30/95 |
| ------ |  |  |
| D.C./Baltimore |  |  |
| Anchor | 1,851, 081 | 95\% |
| Small Shops | 1,643,187 | 92\% |
| Philadelphia |  |  |
| Anchor | 1,289,176 | 96\% |
| Small Shops | 854,575 | 96\% |
| New York/New Jersey |  |  |
| Anchor | 1,452,676 | 98\% |
| Small Shops | 518,515 | 94\% |
| Central Virginia |  |  |
| Anchor | 551,944 | 100\% |
| Small Shops | 609,268 | 94\% |
| Mid-West |  |  |
| Anchor | 705,155 | 98\% |
| Small Shops | 428,467 | 85\% |
| New England |  |  |
| Anchor | 408,236 | 100\% |
| Small Shops | 275,140 | 98\% |
| Other |  |  |
| Anchor | 623,864 | 89\% |
| Small Shops | 595,676 | 85\% |


| Comparable |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Rolling 12 Months | Number of Leases Signed | Square <br> Feet | Weighted Average Lease Term (Years) | Average Prior Rent Per Square Foot |
| 3rd Quarter 1995 | 69 | 226,759 | 5.8 | \$14.05 |
| 2nd Quarter 1995 | 96 | 313,386 | 8.6 | 13.61 |
| 1st Quarter 1995 | 68 | 230,171 | 6.9 | 12.95 |
| 4th Quarter 1994 | 93 | 455,584 | 9.2 | 10.16 |
| Total | 326 | 1,225,900 | 8.0 | \$12.29 |
| Rolling 12 Months | Average Current Rent Per Square Foot | Annualized <br> Increase in Rent | Percentage Increase over Prior Rent | Estimated Tenant Improvement Costs |
| 3rd Quarter 1995 | \$14.24 | \$41,961 | 1\% | \$865, 000 |
| 2nd Quarter 1995 | 17.56 | 1,239,862 | 29\% | 3,892,000 |
| 1st Quarter 1995 | 14.60 | 379,854 | 13\% | 1,290, 000 |
| 4th Quarter 1994 | 14.04 | 1,766,764 | 38\% | 4,055,000 |
| Total | \$15.08 | \$3,428, 442 | 23\% | \$10,102, 000 |
| Non-Comparable |  |  |  |  |
|  |  |  | Weighted |  |
|  | Number of | Square | Average Lease | Average Rent |
| Rolling 12 Months | Leases Signed | Feet | Term (Years) | Per Square Foot |
| 3rd Quarter 1995 | 4 | 26,089 | 9.7 | \$13.76 |
| 2nd Quarter 1995 | 8 | 60,731 | 7.3 | \$23.26 |
| 1st Quarter 1995 | 6 | 14,516 | 6.9 | 15.22 |
| 4th Quarter 1994 | 12 | 124,234 | 8.1 | 10.63 |
| Total | 30 | 225,570 | 8.7 | \$14.69 |
|  Annualized <br> Current Estimated <br> Rolling 12 Months Improvement <br> Rent Costs |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 3rd Quarter 1995 | \$358, 961 | \$0 |  |  |
| 2nd Quarter 1995 | 1,412,465 | 1,433,000 |  |  |
| 1st Quarter 1995 | 220,998 | 12,000 |  |  |
| 4th Quarter 1994 | 1,320,747 | 1,758,000 |  |  |
|  | \$3,313,171 | \$3,203, 000 |  |  |

Mary Jane Morrow
Senior Vice President
Finance \& Treasurer
(301) 961-9321

## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES

THIRD QUARTER OPERATING RESULTS

Bethesda, Maryland
November 13, 1995

Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the third quarter of 1995 rose $10 \%$ to $\$ 14.4$ million from $\$ 13.1$ million in the third quarter of 1994. On a per share basis, funds from operations increased $10 \%$ to $\$ .45$ in the third quarter of 1995 from $\$ .41$ for the comparable quarter of 1994. Funds from operations also improved for the first nine months of 1995 increasing $19 \%$ to $\$ 43.0$ million or $\$ 1.35$ per share from $\$ 36.1$ million or $\$ 1.19$ per share in the first nine months of 1994. These increases resulted principally from property acquisitions and from significant contributions from recently redeveloped and remerchandised properties.

A comparison of property operations for the third quarter of 1995 versus the third quarter of 1994 shows the following:
. Rental income increased $11 \%$ to $\$ 35.9$ million in the third quarter of 1995 compared to $\$ 32.2$ million in 1994 . If adjusted to exclude properties acquired during 1994 and 1995, rental income increased 4\% to $\$ 32.3$ million in 1995 from \$31.2 million in 1994.

- During the third quarter of 1995, the Trust signed leases for a total 253,000 square feet of shopping center space. On a same space basis, the Trust re-leased 227,000 square feet at an average increase in rent per square foot of $1 \%$. The weighted average rent on these leases was $\$ 14.24$ per square foot compared to the previous average rent of $\$ 14.05$ per square foot.

At September 30, 1995 the Trust's shopping center portfolio was 95\% leased compared to $93 \%$ a year ago. Shopping centers operating in both periods (excluding properties acquired or under redevelopment) were $95 \%$ leased at September 30, 1995 versus $94 \%$ a year ago.

Commenting on the quarter, Steven J. Guttman, President and Chief Executive officer stated, "We are very pleased with the continued growth of our portfolio. In addition to the positive contributions from our recent acquisitions, we continue to benefit from the improved performance of our core portfolio. Our recent redevelopment and remerchandising programs combined with continued strong demand for our retail space has produced steady rental income growth which has added positively to our operating results."

Federal Realty is an equity real estate investment trust specializing in the ownership, management, development and redevelopment of prime retail properties. The Trust's real estate portfolio is comprised principally of 54 shopping centers containing approximately 11.8 million square feet and 14 main street retail buildings. The Trust's properties are located principally along the east coast region between Boston, Massachusetts and Richmond, Virginia.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for each of the last 28 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol: FRT.
(in thousands, except per share data)

| OPERATING RESULTS | Three Months Ended September 30, 1995 19951994 |  | Nine Mon September 1995 | hs Ended <br> 30, 1995 |
| :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |
| Rental income | \$35,910 | \$32,238 | \$104, 557 | \$94,168 |
| Interest | 1,156 | 1,009 | 3,049 | 3,046 |
| Other income | 1,907 | 1,549 | 5,283 | 4,068 |
|  | 38,973 | 34,796 | 112,889 | 101,282 |
| Expenses |  |  |  |  |
| Rental | 8,840 | 9,247 | 25,059 | 27,183 |
| Real estate taxes | 3,719 | 3,254 | 10,704 | 8,874 |
| Interest | 10,098 | 7,718 | 28,814 | 23,533 |
| Administrative | 1,666 | 1,264 | 4,483 | 4,448 |
| Other Charges | --- | 758 | --- | 758 |
| Depreciation and amortization | 8,827 | 7,570 | 25,815 | 21,736 |
|  | 33,150 | 29,811 | 94,875 | 86,532 |
| Operating income before investors' share of operations and loss on |  |  |  |  |
|  |  |  |  |  |
| Investor's share of operations | 105 | (19) | 275 | (495) |
| Income before loss on sale |  |  |  |  |
| Loss on sale of real estate | (10) | --- | (545) |  |
| Net income | \$5,918 | \$4,966 | \$17,744 | \$14,255 |
| Earnings per share | \$0.19 | \$0.16 | \$0.56 | \$0.47 |
| Funds from Operations |  |  |  |  |
| Net income | \$5,918 | \$4,966 | \$17,744 | \$14,255 |
| Add: depreciation and amortization of real estate assets | 7,826 | 6,713 | 22,853 | 19,335 |
| Add: amortization of initial direct |  |  |  |  |
| Add: loss on sale and nonrecurring |  |  |  |  |
| Funds from operations | \$14,368 | \$13,050 | \$42,974 | \$36,146 |
| Funds from operations per share | $\$ 0.45$ 31,850 | $\$ 0.41$ 31,563 | $\$ 1.35$ 31.744 | $\$ 1.19$ 30,368 |
| Weighted average shares outstanding | 31,850 | 31,563 | 31,744 | 30,368 |


| BALANCE SHEET DATA | $\begin{aligned} & \text { Sept. 30, } \\ & 1995 \end{aligned}$ | $\begin{gathered} \text { December 31, } \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Real estate, at cost | \$962,473 | \$852, 722 |
| Mortgage notes receivable | 13,181 | 13,178 |
| Cash and investments | 7,175 | 7,583 |
| Total assets | \$842,707 | \$751, 804 |
| Liabilities and Shareholders' Equity |  |  |
| Obligations under capital leases | \$132,114 | \$132,924 |
| Mortgages payable | 90,797 | 102,781 |
| Notes payable | 45,799 | 61,883 |
| Senior Notes | 125,000 | --- |
| Convertible subordinated debentures | 75,289 | 75,289 |
| Shareholders' Equity | 334,235 | 343,222 |

Occupancy: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

Overall occupancy: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

Same center occupancy: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment.

Economic occupancy: The current physical occupancy of a property (that portion of the property that is occupied and on which we are receiving rent) expressed as a percentage of its total rentable square feet.

Leases signed - comparable: Represents leases signed on spaces for which there was a former tenant.

Leases signed - noncomparable: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-rentable

Leases signed - prior rent: Total rent paid by the previous tenant; includes minimum and percentage rent.

Tenant improvement costs: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. escalators or new entrances) which are required to make the space leasable.

