# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) September 30, 1997

Federal Realty Investment Trust
(Exact name of registrant as specified in its charter)


[^0]Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at September 30, 1997.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at September 30, 1997

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST

Date: October 30, 1997

## /s/ Cecily A. Ward

Cecily A. Ward
Vice President, Controller
-2-

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1626 East Jefferson Street Rockville, Maryland 20852-4041

301/998-8100


* The Trust purchased an interest rate swap on $\$ 25$ million which sold for $\$ 1.5$ million, thereby decreasing the effective interest rate.
** Weighted average interest rate on revolving credit facilities for nine months ended September 30, 1997
\#\# The bonds bear interest at a variable rate determined weekly to be the interest rate which would enable the bonds to be remarketed at $100 \%$ of their principal amount.

OVERALL OCCUPANCY
(Quarter to Quarter Analysis)


Retail Properties (square feet) Rollingwood Apartments (\# of units)

September 30, 1997

| September 30, 1997 |  |  | September 30, 1996 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Size | Leased | Occupancy | Size | Leased | Occupancy |
| 12,856,798 | 12,202,952 | 95\% | 12,324,469 | 11,509,125 | 93\% |
| 282 | 282 | 100\% | 282 | 281 | 99\% |

OVERALL OCCUPANCY (Rolling 12 Months)
Type

Retail Properties (square feet) Rollingwood Apartments (\# of units)

September 30, 1997

| September 30, 1997 |  |  |
| :---: | :---: | :---: |
| Size | Leased | Occupancy |
| 12,856,798 | 12,202,952 | 95\% |
| 282 | 282 | 100\% |

OVERALL OCCUPANCY (Rolling 12 Months)

Type

Retail Properties (square feet) Rollingwood Apartments (\# of units)

March 31, 1997

| March 31, 1997 |  |  |
| :---: | :---: | :---: |
| Size | Leased | Occupancy |
| 13,046,013 | 12,228,746 | 94\% |
| 282 | 281 | 99\% |

December 31, 1996

| Size | Leased | Occupancy |
| :---: | :---: | :---: |
| 12,733,461 | 11,935,107 | 94\% |
| 282 | 278 | 98\% |

SAME CENTER OCCUPANCY (Quarter to Quarter Comparison)
$\qquad$
Retail Properties (square feet) Rollingwood Apartments (\# of units)

SAME CENTER OCCUPANCY
(Rolling 12 Months)

## Type

Retail Properties (square feet) Rollingwood Apartments (\# of units)

September 30, 1997

| Size | Leased | Occupancy |
| :---: | :---: | :---: |
| 11, 096, 212 | 10,577, 015 | 95\% |
| 282 | 282 | 100\% |

At September 30, 1997

| Size | Leased | Occupancy |
| :---: | :---: | :---: |
|  |  |  |
| 11,096,212 | 10,577,015 | 95\% |
| 282 | 282 | 100\% |


| September 30, 1996 |  |  |
| :---: | :---: | :---: |
| Size | Leased | Occupancy |
| 10,916,125 | 10,324, 076 | 95\% |
| 282 | 281 | 99\% |

At June 30, 1997

| Size | Leased | Occupancy |
| :---: | :---: | :---: |
| 11,150,587 | 10,531,352 | 94\% |
| 282 | 280 | 99\% |

$94 \%$
$99 \%$

SAME CENTER OCCUPANCY (Rolling 12 Months)

## Type

Retail Properties (square feet) Rollingwood Apartments (\# of units)

FEDERAL REALTY INVESTMENT TRUST
ECONOMIC OCCUPANCY ANALYSIS
SEPTEMBER 30, 1997

OVERALL ECONOMIC OCCUPANCY
(Quarter to Quarter Analysis)

Type

Retail Properties (square feet)
Rollingwood Apartments (\# of units)

| September 30, 1997 |  |  |
| :---: | :---: | :---: |
|  | Leases |  |
|  | Generating | Economic |
| Size | Income | Occupancy |
| 12,856,798 | 12,056,781 | 94\% |
| 282 | 276 | 98\% |

September 30, 1996

| Size | Leases |  |
| :---: | :---: | :---: |
|  | Generating | Economic |
|  | Income | Occupancy |
| 12,324,469 | 11, 277, 086 | 92\% |
| 282 | 277 | 98\% |

OVERALL ECONOMIC OCCUPANCY
(Rolling 12 Months)

Type

Retail Properties (square feet) Rollingwood Apartments (\# of units)

September 30, 1997

| Size | Leases |  |
| :---: | :---: | :---: |
|  | Generating | Economic |
|  | Income | Occupancy |
| 12,856,798 | 12, 056,781 | 94\% |
| 282 | 276 | 98\% | 98\%

June 30, 1997

| Leases |  |  |
| :---: | :---: | :---: |
| Size | Income <br> Incoring | Economic <br> Occupancy |
| $12,770,492$ | $11,724,538$ |  |
| 282 | 280 | $92 \%$ |
|  |  | $99 \%$ | 92\% OVERALL ECONOMIC OCCUPANCY (Rolling 12 Months)

## Type

Retail Properties (square feet) Rollingwood Apartments (\# of units)

March 31, 1997


December 31, 1996
Leases
Generating Economic Income Occupancy 92\% 98\%

| SAME CENTER ECONOMIC OCCUPANCY (Quarter to Quarter Comparison) | September 30, 1997 |  |  | September 30, 1996 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 11,096,212 | 10,433,345 | 94\% | 10,916,125 | 10,140,923 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 276 | 98\% | 282 | 277 | 98\% |
| SAME CENTER ECONOMIC OCCUPANCY (Rolling 12 Months) | At September 30, 1997 |  |  | At June 30, 1997 |  |  |
| Type | Size | Leases Generating Income | Economic | Size | Leases Generating Income | Economic <br> Occupancy |
| Retail Properties (square feet) | 11,096,212 | 10,433,345 | 94\% | 11,150,587 | 10,269, 022 | 92\% |
| Rollingwood Apartments (\# of units) | 282 | 276 | 98\% | 282 | 280 | 99\% |
| SAME CENTER ECONOMIC OCCUPANCY (Rolling 12 Months) | At March 31, 1997 |  |  | At December 31, 1996 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 11, 425,601 | 10,518,375 | 92\% | 11,247,168 | 10,378,343 | 92\% |
| Rollingwood Apartments (\# of units) | 282 | 276 | 98\% | 282 | 277 | 98\% |


| Region | Total Square Footage | $\begin{array}{r} \text { Occupancy } \\ 09 / 30 / 97 \end{array}$ |
| :---: | :---: | :---: |
| Northeast | 5,584, 038 | 96\% |
| Mid-Atlantic | 5,167,187 | 96\% |
| Mid-West | 770,484 | 96\% |
| Southeast | 634,076 | 80\% |
| West Coast | 701,013 | 85\% |

Region

| Total Square | Occupancy |
| :---: | :---: |
| Footage | 09/30/97 |


| Northeast | $5,584,038$ | $96 \%$ |
| :---: | ---: | ---: |
| Anchor | $3,421,593$ | $98 \%$ |
| Small Shops | $2,162,445$ | $94 \%$ |
| Mid-Atlantic | $5,167,187$ | $96 \%$ |
| Anchor | $2,559,418$ | $99 \%$ |
| Small Shops | $2,607,769$ | $94 \%$ |
| Mid-West |  |  |
| Anchor | 770,484 | $96 \%$ |
| Small Shops | 434,157 | $97 \%$ |
| Southeast | 336,327 | $94 \%$ |
| Anchor |  |  |
| Small Shops | 634,076 | $80 \%$ |
| West Coast | 302,275 | $76 \%$ |
| Anchor | 331,801 | $83 \%$ |
| Small Shops | 701,013 | $85 \%$ |

## COMPARABLE

## Rolling 12 Months

3rd Quarter 1997
2nd Quarter 1997
1st Quarter 1997
4th Quarter 1996 TOTAL

| Number of | Square |
| :---: | :---: |
| Leases Signed | Feet |
| 69 | 270,550 |
| 73 | 357,162 |
| 58 | 220,452 |
| 85 | 469,455 |
| 285 | $1,317,619$ |


| Weighted | Average Prior |  |
| :---: | :---: | :---: |
| Average Lease |  |  |
| Term (Years) | Square Foot |  |
| 7.9 | \$ | 14.21 |
| 9.6 | \$ | 13.32 |
| 6.9 | \$ | 11.09 |
| 10.7 | \$ | 10.88 |
| 9.2 | \$ | 12.26 |



| NON-COMPARABLE Rolling 12 Months | Number of Leases Signed | Square Feet | Weighted Average Lease | Average Rent Per |  | Annualized Current Rent |  | Estimated <br> Tenant <br> Improvement Costs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3rd Quarter 1997 | 15 | 99,537 | 10.0 | \$ | 18.60 | \$ | 1,851,254 | \$ | 133, 000 |
| 2nd Quarter 1997 | 7 | 81, 229 | 11.5 | \$ | 11.75 | \$ | 954,526 | \$ | 348, 000 |
| 1st Quarter 1997 | 7 | 29,178 | 12.4 | \$ | 19.86 | \$ | 579,585 | \$ | 70,000 |
| 4th Quarter 1996 | 8 | 170,449 | 18.3 | \$ | 12.85 | \$ | 2,189,679 | \$ | 995,000 |
| TOTAL | 37 | 380, 393 | 9.9 | \$ | 14.66 | \$ | 5,575,044 | \$ | 1,546,000 |

## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES <br> THIRD QUARTER OPERATING RESULTS

October 29, 1997
Rockville, Maryland
Federal Realty Investment Trust (NYSE:FRT) today reported funds from operations (FFO) of $\$ 20.0$ million or $\$ .51$ per share, for the quarter ended September 30, 1997, compared to $\$ 17.2$ million or $\$ .50$ per share for the same period last year. On a year-to-date basis, the company reported FFO of $\$ 58.9$ million or $\$ 1.52$ per share for the nine months ended September 30, 1997, a per share increase of $5 \%$ over FFO of $\$ 48.0$ million or $\$ 1.45$ per share for the same period in the prior year.

A comparison of property operations for the third quarter of 1997 versus the third quarter of 1996 shows the following:

Rental income increased $13 \%$ to $\$ 46.1$ million in 1997 from $\$ 40.9$ million in 1996. When adjusted to exclude properties acquired and sold during 1996 and 1997, rental income increased $3 \%$ to $\$ 40.9$ million in 1997 from $\$ 39.7$ million in 1996.

During the third quarter of 1997, the Trust signed leases for a total 370,000 square feet. On a same space basis, the Trust re-leased 271,000 square feet at an average increase in rent per square foot of $13 \%$. The weighted average rent on these leases was $\$ 16.12$ per square foot compared to the previous average rent of $\$ 14.21$ per square foot for the same spaces.

Same property occupancy stood at $95 \%$ at both September 30, 1997 and 1996. At September 30, 1997, the Trust's overall portfolio was 95\% leased compared to $93 \%$ a year ago.

Commenting on the quarter, Steven J. Guttman, President and Chief Executive Officer stated, "We are pleased with our strong results year-to-date. Federal's FFO performance through the first nine months of 1997 reflects the continued strength of the retail fundamentals at work in our core markets. Demand for our retail space remains strong and is fueling rental income growth and improved occupancies. In addition, we are pleased with our aggressive pace of acquisitions. Year-to-date our acquisition activity now totals approximately $\$ 146$ million and is on pace for roughly $\$ 200$ million in total closings by year end. We are also taking advantage of the strong real estate markets to dispose of non-core properties. So far in 1997, the Trust has sold three properties generating proceeds of approximately $\$ 22$ million."

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 96 retail properties, consisting of neighborhood and community shopping centers and main street retail properties, located in strategic metropolitan markets across the United States. These markets include Boston, New York, Philadelphia, Washington, D.C., Chicago, Portland, San Francisco, Los Angeles, San Jose and San Diego.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for 30 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol: FRT.

## FINANCIAL HIGHLIGHTS

(in thousands, except per share data)


AVERAGE OCCUPANCY COSTS: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges

ECONOMIC OCCUPANCY: The square footage generating rental income expressed as a percentage of its total rentable square feet.

LEASES SIGNED - COMPARABLE: Represents leases signed on spaces for which there was a former tenant.

LEASES SIGNED - NONCOMPARABLE: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable.

LEASES SIGNED - PRIOR RENT: Total rent paid by the previous tenant; includes minimum and percentage rent.

OCCUPANCY: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

OVERALL OCCUPANCY: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

SAME CENTER OCCUPANCY: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment.

TENANT IMPROVEMENT COSTS: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.


[^0]:    Exhibit Index appears on Page 3.

