# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) September 30, 1997

Federal Realty Investment Trust
-----(Exact name of registrant as specified in its charter)

District of Columbia 1-7533 52-0782497

(State or other jurisdiction (Commission (IRS Employer of incorporation) File Number) Identification No.)

1626 East Jefferson Street, Rockville, Maryland 20852-4041
(Address of principal executive offices) (Zip Code)

Registrant's telephone number including area code: 301/998-8100

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Exhibit Index appears on Page 3.

#### Item 5. Other Events

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at September 30, 1997.

#### Item 7. Financial Statements and Exhibits

- (c) Exhibits.
  - 99 Supplemental portfolio information at September 30, 1997

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST

Date: October 30, 1997 /s/ Cecily A. Ward

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Cecily A. Ward

Vice President, Controller

## EXHIBIT INDEX

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| FEDERAL REALTY            | INVESTMENT TRUST |
|---------------------------|------------------|
| Supplemental<br>September |                  |

## 

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1626 East Jefferson Street Rockville, Maryland 20852-4041 301/998-8100

|                 |   |  | Maturity                         | Rate                           |            | ance<br>ousands)           |         |
|-----------------|---|--|----------------------------------|--------------------------------|------------|----------------------------|---------|
| MORTGAGES       |   |  |                                  |                                |            |                            |         |
|                 | Barracks Road<br>Falls Plaza<br>Old Keene Mill                      |  | 06/01/98<br>06/01/98<br>06/01/98 | 9.77%<br>9.77%<br>9.77%        | \$         | 21,123<br>4,200<br>6,885   |         |
|                 | West Falls<br>Loehmanns Plaza<br>Federal Plaza                      |  | 06/01/98<br>07/21/98<br>03/10/01 | 9.77%<br>9.75%<br>8.95%        |            | 4,819<br>6,348<br>28,159   |         |
|                 | Tysons Station<br>Bristol<br>Escondido (Municipal bonds) puro       | chased 12/31/96  | 09/01/01<br>08/01/98             | 9.875%<br>9.65%<br>Variable ## |            | 4,221<br>10,852<br>9,400   |         |
|                 | Escondido (nunicipal bonds) puro                                    | 3. Judged 12, 31, 30   | 10/01/10                         | variable ""                    | \$<br>==== | 96,007<br>======           |         |
| NOTES PAYABLE   |   |  |                                  |                                |            |                            |         |
|                 | Revolving credit facilities<br>Note issued in connection with       |  | libor                            | +.75%                          | \$         | 65,286                     |         |
|                 | tenant buyout at Queen Anne Pla<br>Note issued in connection with   | aza  | 01/15/06                         | 8.875%                         |            | 1,205                      |         |
|                 | renovation of Perring Plaza<br>Other                                |  | 01/31/13<br>various              | 10.00%<br>various              |            | 2,798<br>266               |         |
|                 |   |  |                                  |                                | \$         | 69,555<br>======           |         |
| UNSECURED PUBLI |   |  |                                  |                                |            |                            |         |
|                 | 5 1/4% Convertible subordinated debentures                          |  | 04/30/02                         | 5.250%                         | \$         | 289                        |         |
|                 | 5 1/4% Convertible subordinated debentures                          |  | 10/28/03                         | 5.250%                         |            | 75,000                     |         |
|                 | 8 7/8% Notes (fixed)<br>8 7/8% Notes (fixed) *<br>8% Notes (fixed)  |  | 01/15/00<br>01/15/00<br>04/21/02 | 8.875%<br>7.530%<br>8.000%     |            | 75,000<br>25,000<br>25,000 |         |
|                 | 6 5/8% Notes (fixed)<br>7.48% Debentures<br>6.82% Medium Term Notes |  | 12/01/05<br>08/15/26<br>08/01/27 | 6.625%<br>7.480%<br>6.820%     |            | 40,000<br>50,000<br>40,000 |         |
|                 | 0.02% Meditum Term Notes  |  | 08/01/27                         | 0.820%                         |            |                            |         |
|                 |   |  |                                  |                                | \$<br>==== | 330,289<br>======          |         |
|                 |   | Total fixed rate debt  |                                  |                                | \$         | 421, 165                   | 84.94%  |
|                 |   | Total variable rate debt   |                                  |                                |            | 74,686                     | 15.06%  |
|                 |   | Total debt   |                                  |                                | \$<br>==== | 495,851<br>======          | 100.00% |
|                 |   | Weighted average interest<br>Fixed rate debt<br>Variable on revolving fa<br>Variable on muncipal bor | acilities                        |                                |            | 7.65%<br>6.40% *<br>##     | *       |

<sup>\*</sup> The Trust purchased an interest rate swap on \$25 million which sold for \$1.5 million, thereby decreasing the effective interest rate.

\*\* Weighted average interest rate on revolving credit facilities for nine months ended September 30, 1997

## The bonds bear interest at a variable rate determined weekly to be the interest rate which would enable the bonds to be remarketed at 100% of their principal around. principal amount.

| OVERALL OCCUPANCY<br>(Quarter to Quarter Analysis)   | Sej  | otember 30, 19   | September 30, 1996                              |                               |                                 |  |
|--|--|--|---|-------------------------------|---------------------------------|--|
| Туре   | Size   | Leased   | Occupancy                                       | Size                          | Leased                          | Occupancy  |
| etail Properties (square feet)<br>Ollingwood Apartments (# of units)   | 12,856,798<br>282                              | 12,202,952<br>282  | 95%<br>100%                                     | 12,324,469<br>282             | 11,509,125<br>281               | 93%<br>99%   |
| OVERALL OCCUPANCY<br>(Rolling 12 Months)   | Seį  | otember 30, 19   | 97  | Ju                            | ne 30, 1997                     |  |
| Туре   |  |  | Occupancy                                       | Size                          | Leased                          | 0ccupancy  |
| etail Properties (square feet)<br>ollingwood Apartments (# of units)   | 12,856,798<br>282                              | 12,202,952<br>282  | 95%<br>100%                                     | 12,770,492<br>282             | 11,986,868<br>280               | 94%<br>99%   |
| OVERALL OCCUPANCY<br>(Rolling 12 Months)   |  | March 31, 1997   |   | Dece                          | mber 31, 1996                   |  |
| Туре   | Size   | Leased   | Occupancy                                       | Size                          | Leased                          |  |
| etail Properties (square feet)<br>ollingwood Apartments (# of units)   | 13,046,013<br>282                              | 12,228,746<br>281  | 94%<br>99%                                      | 12,733,461<br>282             | 11,935,107<br>278               | 94%<br>98%   |
| SAME CENTER OCCUPANCY<br>(Quarter to Quarter Comparison)   | Sej  | otember 30, 19   | 97  | Sep                           | tember 30, 199                  |  |
|  | Size   | Leased   | Occupancy                                       | Sep<br>Size                   | tember 30, 199<br><br>Leased    | 5<br><br>Occupancy   |
| (Quarter to Quarter Comparison)  Typeetail Properties (square feet)  | Size<br>                                       | Leased   | Occupancy                                       | Size<br><br>10,916,125        | Leased                          | Occupancy<br><br>95%   |
| (Quarter to Quarter Comparison)  Typeetail Properties (square feet)  | Size<br><br>11,096,212<br>282                  | Leased<br>   | 95%<br>100%                                     | Size<br><br>10,916,125<br>282 | Leased                          | Occupancy<br><br>95%<br>99%                                    |
| (Quarter to Quarter Comparison)  Type  etail Properties (square feet) collingwood Apartments (# of units)  SAME CENTER OCCUPANCY   | Size<br><br>11,096,212<br>282                  | Leased<br><br>10,577,015<br>282  | 95%<br>100%                                     | Size<br><br>10,916,125<br>282 | Leased<br><br>10,324,076<br>281 | 0ccupancy<br><br>95%<br>99%                                    |
| (Quarter to Quarter Comparison)  Type  etail Properties (square feet) collingwood Apartments (# of units)  SAME CENTER OCCUPANCY (Rolling 12 Months)   | Size<br>                                       | Leased<br>10,577,015<br>282<br>September 30,                                 | 95%<br>100%                                     | Size<br>                      | Leased<br>                      | 95%<br>99%<br>97<br>0ccupancy                                  |
| Type  etail Properties (square feet) ollingwood Apartments (# of units)  SAME CENTER OCCUPANCY  (Rolling 12 Months)  Type  etail Properties (square feet)                                    | Size  11,096,212 282  At  Size  11,096,212 282 | Leased<br>10,577,015<br>282<br>September 30,<br>Leased                       | 95%<br>100%<br>1997<br>Occupancy<br>95%<br>100% | Size                          | Leased                          | 0ccupancy<br><br>95%<br>99%<br><br>0ccupancy<br><br>944<br>999 |
| Type  etail Properties (square feet) ollingwood Apartments (# of units)  SAME CENTER OCCUPANCY  (Rolling 12 Months)  Type  etail Properties (square feet) ollingwood Apartments (# of units) | Size  11,096,212 282  At  Size  11,096,212 282 | Leased  10,577,015 282  September 30,  Leased  10,577,015 282  March 31, 199 | 95%<br>100%<br>1997<br>Occupancy<br>95%<br>100% | Size                          | Leased                          | 0ccupancy<br><br>95%<br>99%<br><br>0ccupancy<br><br>944<br>999 |

| Type   Size   Income   Occupancy   Size   Income   Occupancy   Occupancy   Size   Income   Occupancy   | er to Quarter Analysis)  | Se                 | ptember 30, 19   | 997   | September 30, 1996                         |  |   |  |
|--|--|--------------------|--|---|--|--|---|--|
| OVERALL ECONOMIC OCCUPANCY (Rolling 12 Months)  Type  Size   | Туре   | Size               | Generating   |   | Size                                       | Generating   | Economic<br>Occupancy                                     |  |
| Realing 12 Months   September 30, 1997   Sune 30, 1997   |  |                    |  |   |  |  | 929<br>989  |  |
| Type   Size   Income   Occupancy   Size      |  | Sep                | tember 30, 199   | 97  |  | June 30, 1997  |   |  |
| December 31, 1996   December 32, 1997   December 32, 1996   December 32, 1997   December 32, 1996   Dece   | Туре   | Size               | Generating   |   | Size                                       | Generating   | Economic<br>Occupancy                                     |  |
| Racing 12 Months   March 31, 1997   December 31, 1996  | Properties (square feet)<br>wood Apartments (# of units)   |                    |  |   |  |  | 929<br>999  |  |
| Type   Size   Generating   Economic   Generating   Economic   Size   Income   Occupancy   September   Size   Siz   |  | Ma                 | rch 31, 1997   |   | Dec  | ember 31, 1996   | 5   |  |
| Same Center Economic Occupancy   | Туре   | Size               | Generating   |   | Size                                       | Generating   | Economic<br>Occupancy                                     |  |
| (Quarter to Quarter Comparison)  September 30, 1997  September 30, 1996  Leases Generating Economic Type  Size Income Occupancy SAME CENTER ECONOMIC OCCUPANCY (Rolling 12 Months)  At September 30, 1997  At June 30, 1997  At June 30, 1997  Leases Generating Economic Generating Economic Type Size Income Occupancy Size SAME CENTER ECONOMIC OCCUPANCY (Rolling Properties (square feet) Ollingwood Apartments (# of units)  SAME CENTER ECONOMIC OCCUPANCY  |  |                    |  |   |  |  | 92%<br>98%  |  |
| SAME CENTER ECONOMIC OCCUPANCY (Rolling 12 Months)  At September 30, 1997  Leases Generating Economic Type  Size Income Occupancy  Size Income Occupancy Occupancy  Size Income Occupancy Occupancy  Size Income Occupancy Occupa | ENTER ECONOMIC OCCUPANCY   |                    |  |   |  |  |   |  |
| (Rolling 12 Months)  At September 30, 1997  Leases  Generating Economic  Type  Size  Income  Occupancy  Size  Income  In | er to Quarter Comparison)  Type  | Size               | Leases<br>Generating<br>Income   | Economic<br>Occupancy   | Size                                       | Leases<br>Generating<br>Income   | Economic<br>Occupancy                                     |  |
| Type Size Income Occupancy Size Income Occupancy Size Income Occupancy Size Size Income Occupancy Size Size Income Occupancy Size Size Size Size Size Size Size Size   | Type   | Size<br>11,096,212 | Leases<br>Generating<br>Income   | Economic<br>Occupancy   | Size<br>                                   | Leases<br>Generating<br>Income   | 0ccupancy<br><br>93%                                      |  |
| ollingwood Apartments (# of units) 282 276 98% 282 280  SAME CENTER ECONOMIC OCCUPANCY   | Type Properties (square feet) wood Apartments (# of units)   | Size<br>           | Leases Generating Income 10,433,345 276  | Economic<br>Occupancy<br>94%<br>98%   | Size<br>                                   | Leases<br>Generating<br>Income<br>10,140,923<br>277  | 0ccupancy<br>93%<br>98%                                   |  |
|  | Type   | Size<br>           | Leases Generating Income  10,433,345 276  ptember 30, 19 Leases Generating Income  | Economic 94% 98%  Economic Occupancy  | Size<br>                                   | Leases Generating Income  10,140,923 277  At June 30,  Leases Generating Income  | 93%<br>98%<br>1997<br>Economic<br>Occupancy               |  |
|  | Type   | Size               | Leases Generating Income  10,433,345 276  ptember 30, 19 Leases Generating Income  10,433,345                                      | Economic Occupancy 94% 98%  Economic Occupancy 94%                                    | Size 10,916,125 282  Size 11,150,587       | Leases Generating Income  10,140,923 277  At June 30, Leases Generating Income  10,269,022   | 93%<br>98%<br>1997<br>Economic<br>Occupancy               |  |
| Leases Leases<br>Generating Economic Generating Ec   | Type   | Size<br>           | Leases Generating Income  10,433,345 276  ptember 30, 19 Leases Generating Income  10,433,345 276                                  | Economic Occupancy 94% 98%  Economic Occupancy 94% 98%                                | Size  10,916,125 282  Size  11,150,587 282 | Leases Generating Income  10,140,923 277  At June 30,  Leases Generating Income  10,269,022 280  | 93%<br>98%<br>1997<br>Economic<br>Occupancy<br>92%<br>99% |  |
| etail Properties (square feet) 11,425,601 10,518,375 92% 11,247,168 10,378,343 ollingwood Apartments (# of units) 282 276 98% 282 277  | Type  Properties (square feet) wood Apartments (# of units)  EENTER ECONOMIC OCCUPANCY colling 12 Months)  Type  Properties (square feet) wood Apartments (# of units) | Size               | Leases Generating Income  10,433,345 276  ptember 30, 19 Leases Generating Income  10,433,345 276  March 31, 199 Leases Generating | Economic Occupancy  94% 98%  Economic Occupancy  94% 98%  Economic Occupancy  94% 98% | Size 10,916,125 282  Size 11,150,587 282   | Leases Generating Income  10,140,923 277  At June 30,  Leases Generating Income  10,269,022 280  December 31, 19  Leases Generating Income | 939<br>989<br>1997<br>Economic<br>Occupancy               |  |

| <br> | <br> |
|------|------|

| Region       | Total Square<br>Footage<br> | 0ccupancy<br>09/30/97 |
|--------------|-----------------------------|-----------------------|
| Northeast    | 5,584,038                   | 96%                   |
| Mid-Atlantic | 5,167,187                   | 96%                   |
| Mid-West     | 770,484                     | 96%                   |
| Southeast    | 634,076                     | 80%                   |
| West Coast   | 701,013                     | 85%                   |

- ------

| Region       | Total Square | Occupancy |
|--------------|--------------|-----------|
|              | Footage      | 09/30/97  |
| Northeast    | 5,584,038    | 96%       |
| Anchor       | 3,421,593    | 98%       |
| Small Shops  | 2,162,445    | 94%       |
| Mid-Atlantic | 5,167,187    | 96%       |
| Anchor       | 2,559,418    | 99%       |
| Small Shops  | 2,607,769    | 94%       |
| Mid-West     | 770,484      | 96%       |
| Anchor       | 434,157      | 97%       |
| Small Shops  | 336,327      | 94%       |
| Southeast    | 634,076      | 80%       |
| Anchor       | 302,275      | 76%       |
| Small Shops  | 331,801      | 83%       |
| West Coast   | 701,013      | 85%       |
| Anchor       | 152,944      | 100%      |
| Small Shops  | 548,069      | 81%       |

COMPARABLE

| COMPARABLE   |                            |                                   |          |  | V a d a la 4      |                |                    | mana Dudan   |          |  |
|--|----------------------------|-----------------------------------|----------|--|-------------------|----------------|--------------------|--|----------|--|
|  |                            | Number of                         |          | Sauaro                                       |                   | ed             |                    | rage Prior<br>Rent Per                                   |          |  |
| Rolling 12 Months  | 1                          | eases Signed                      |          | Square<br>Feet                               | Torm (V           | Lease<br>Oarel | Sa                 | uare Foot  |          |  |
| ROTTING 12 MONENS  |                            |                                   | _        |  |                   |                |                    |  |          |  |
|  |                            |                                   |          |  |                   |                |                    |  |          |  |
| 3rd Quarter 1997   |                            | 69                                |          | 270,550                                      |                   | 7.9            | \$                 | 14.21  |          |  |
| 2nd Quarter 1997   |                            | 73                                |          | 357,162                                      |                   | 9.6            | \$                 | 13.32  |          |  |
| 1st Quarter 1997   |                            | 58                                |          | 220,452                                      |                   | 6.9            | \$                 | 11.09  |          |  |
| 4th Quarter 1996   |                            | 85                                |          | 469,455                                      |                   | 10.7           |                    | 10.88  |          |  |
| TOTAL  |                            | 285                               |          | 1,317,619                                    |                   | 9.2            | \$                 | 12.26  |          |  |
| Rolling 12 Months  3rd Quarter 1997 2nd Quarter 1997 1st Ouarter 1997        |                            |                                   | Inc      |  | Incre<br>over Pri |                | 1<br>-<br>\$<br>\$ | mprovement   |          |  |
| 4th Quarter 1996   | \$                         | 15.94                             | \$       | 2 376 264                                    |                   | 47%            | \$                 | 6,988,000  |          |  |
| TOTAL  | \$                         | 15.58                             | \$       | 4,368,815                                    |                   | 27%            | \$                 |  |          |  |
| NON-COMPARABLE Rolling 12 Months   | Number of<br>Leases Signed | Square<br>Feet                    |          | Weighted<br>Average<br>Lease<br>Term (Years) |                   |                |                    |  | Im       | stimated<br>Tenant<br>provement<br>Costs |
|  |                            |                                   |          |  |                   |                |                    |  | -        |  |
| 3rd Quarter 1997<br>2nd Quarter 1997<br>1st Quarter 1997<br>4th Ouarter 1996 | 15<br>7<br>7<br>8          | 99,53<br>81,22<br>29,17<br>170,44 | 29<br>78 | 10.0<br>11.5<br>12.4<br>18.3                 | \$<br>\$          | 11.7<br>19.8   | 5<br>6             | \$ 1,851,254<br>\$ 954,526<br>\$ 579,585<br>\$ 2,189,679 | \$<br>\$ | 348,000<br>70,000                        |
| TOTAL  | 8<br>37                    | 380,39                            |          | 9.9  |                   | 14.6           |                    | \$ 2,169,679<br>\$ 5,575,044                             |          |  |
| IVIAL  | 37                         | 300,38                            | , 5      | 9.9  | Ψ                 | 14.0           |                    | Ψ 3,373,044  | Ψ        | 1, 340, 000                              |

Kathy Klein Vice President Corporate Communications (301) 998-8211

# FEDERAL REALTY INVESTMENT TRUST ANNOUNCES THIRD QUARTER OPERATING RESULTS

October 29, 1997 Rockville, Maryland

Federal Realty Investment Trust (NYSE:FRT) today reported funds from operations (FFO) of \$20.0 million or \$.51 per share, for the quarter ended September 30, 1997, compared to \$17.2 million or \$.50 per share for the same period last year. On a year-to-date basis, the company reported FFO of \$58.9 million or \$1.52 per share for the nine months ended September 30, 1997, a per share increase of 5% over FFO of \$48.0 million or \$1.45 per share for the same period in the prior year.

A comparison of property operations for the third quarter of 1997 versus the third quarter of 1996 shows the following:

- . Rental income increased 13% to \$46.1 million in 1997 from \$40.9 million in 1996. When adjusted to exclude properties acquired and sold during 1996 and 1997, rental income increased 3% to \$40.9 million in 1997 from \$39.7 million in 1996.
- During the third quarter of 1997, the Trust signed leases for a total 370,000 square feet. On a same space basis, the Trust re-leased 271,000 square feet at an average increase in rent per square foot of 13%. The weighted average rent on these leases was \$16.12 per square foot compared to the previous average rent of \$14.21 per square foot for the same spaces.

. Same property occupancy stood at 95% at both September 30, 1997 and 1996. At September 30, 1997, the Trust's overall portfolio was 95% leased compared to 93% a year ago.

Commenting on the quarter, Steven J. Guttman, President and Chief Executive Officer stated, "We are pleased with our strong results year-to-date. Federal's FFO performance through the first nine months of 1997 reflects the continued strength of the retail fundamentals at work in our core markets. Demand for our retail space remains strong and is fueling rental income growth and improved occupancies. In addition, we are pleased with our aggressive pace of acquisitions. Year-to-date our acquisition activity now totals approximately \$146 million and is on pace for roughly \$200 million in total closings by year end. We are also taking advantage of the strong real estate markets to dispose of non-core properties. So far in 1997, the Trust has sold three properties generating proceeds of approximately \$22 million."

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 96 retail properties, consisting of neighborhood and community shopping centers and main street retail properties, located in strategic metropolitan markets across the United States. These markets include Boston, New York, Philadelphia, Washington, D.C., Chicago, Portland, San Francisco, Los Angeles, San Jose and San Diego.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for 30 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol: FRT.

###

# FINANCIAL HIGHLIGHTS (in thousands, except per share data)

| OPERATING RESULTS   | Т        | Septemb<br>1997 | er       | Ended<br>30,<br>1996                       | Septer<br>1997                                      |   |
|---|----------|-----------------|----------|--|---|---|
|   |          |                 | -        |  |   |   |
| REVENUES Rental income Interest Other income  |          | 1,712<br>1,992  |          | 40,895<br>1,229<br>2,213                   | 4,660<br>7,512                                      | 3,148   |
|   |          |                 |          | 44,337                                     | 149,262   | 131,679   |
| EXPENSES Rental Real estate taxes Interest Administrative Depreciation and amortization   |          | 10,191          |          | 8,793<br>4,142<br>11,271<br>2,252<br>9,449 | 31,196<br>14,402<br>35,952<br>6,562<br>30,853       | 30,510<br>12,111<br>33,559<br>6,074<br>28,125       |
|   |          |                 |          | 35,907                                     | 118,965   | 110,379   |
| OPERATING INCOME BEFORE INVESTORS'<br>SHARE OF OPERATIONS AND (LOSS)/GAIN<br>ON SALE OF REAL ESTATE<br>Investor's share of operations                           |          |                 |          | 8,430<br>(307)                             | 30,297 (862)  | 21,300 (254)  |
| INCOME BEFORE (LOSS)/GAIN ON SALE OF<br>REAL ESTATE<br>(LOSS)/gain on sale of real estate   |          | (659)           |          | 8,123                                      | 29,435<br>6,375                                     | 21,046  |
| NET INCOME  | \$       | 9,489           | \$       | 8,123                                      | \$ 35,810   |   |
| EARNINGS PER SHARE  | ==<br>\$ | 0.24            | ==<br>\$ | 0.24                                       | \$ 35,810<br>======<br>\$ 0.92                      | =======<br>\$ 0.63                                  |
| FUNDS FROM OPERATIONS   | ==       |                 | ==       | ======                                     | =======   | =======   |
| Net income<br>Add: depreciation and amortization  | \$       |                 |          | 8,123                                      |   |   |
| of real estate assets<br>Add: amortization of initial direct  |          |                 |          | 8,459                                      | 27,734  | 25,156  |
| costs of leases Less: loss/(gain) on sale of real estate  |          | 545<br>659      |          | 592  | 1,693<br>(6,375)                                    |   |
|   |          |                 |          |  |   |   |
| Funds from operations   | ==<br>•  | ======          | Φ<br>==  | ======                                     | \$ 58,862<br>=======<br>\$ 1.52                     | =======   |
| Funds from operations per share   | \$<br>   | 0.51            | \$<br>   |  |   |   |
| Weighted average shares outstanding   | -===     |                 |          | ,  | 38,838<br>=========                                 |   |
| BALANCE SHEET DATA  |          |                 |          |  | September 30,<br>1997                               | 1996  |
| ASSETS Real estate, at cost Accumulated depreciation and amortizat  | tion     | 1               |          |  |   | \$ 1,147,865<br>(223,553)                           |
|   |          |                 |          |  | 1,060,506   | 924,312   |
| Mortgage notes receivable<br>Cash and investments<br>Receivables<br>Other assets  |          |                 |          |  | 38,256<br>4,687<br>17,113<br>35,742                 | 27,913<br>11,041<br>17,294<br>54,746                |
| TOTAL ASSETS  |          |                 |          |  | \$ 1,156,304<br>=======                             | \$ 1,035,306  |
| LIABILITIES AND SHAREHOLDERS' EQUITY Obligations under capital leases & mor Notes payable Senior Notes 5 1/4% Convertible subordinated debent Other liabilities |          |                 | ble      | •  | \$ 222,160<br>69,555<br>255,000<br>75,289<br>69,995 | \$ 229,189<br>66,106<br>215,000<br>75,289<br>60,837 |
| SHAREHOLDERS' EQUITY  |          |                 |          |  | 464,305<br><br>\$ 1,156,304                         | 388,885<br><br>\$ 1,035,306                         |
|   |          |                 |          |  | =========   | ========  |

#### GLOSSARY OF TERMS

AVERAGE OCCUPANCY COSTS: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges

 $\hbox{\it ECONOMIC OCCUPANCY: The square footage generating rental income expressed as a percentage of its total rentable square feet. } \\$ 

 ${\tt LEASES}$  SIGNED -  ${\tt COMPARABLE}\colon$  Represents leases signed on spaces for which there was a former tenant.

LEASES SIGNED - NONCOMPARABLE: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable.

LEASES SIGNED - PRIOR RENT: Total rent paid by the previous tenant; includes minimum and percentage rent.

OCCUPANCY: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

OVERALL OCCUPANCY: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

SAME CENTER OCCUPANCY: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment.

TENANT IMPROVEMENT COSTS: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.