# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) September 30, 2013

# **Federal Realty Investment Trust**

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation)

1-07533 (Commission File Number) 52-0782497 (IRS Employer Identification No.)

 ${\bf 1626\ East\ Jefferson\ Street,\ Rockville,\ Maryland}$ 

20852-4041

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number including area code: 301/998-8100

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

The following information is being furnished under Item 12-Results of Operations and Financial Condition. This information, including the exhibits attached hereto, shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in this Current Report on Form 8-K shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or under the Exchange Act, regardless of any general incorporation language in such filing.

On October 31, 2013, Federal Realty Investment Trust issued supplemental data pertaining to its operations, as well as a press release, to report its financial results for the quarter ended September 30, 2013. The supplemental data and press release are furnished as Exhibit 99.1 hereto.

### Item 9.01. Financial Statements and Exhibits.

(c) Exhibits

99.1 Supplemental information at September 30, 2013 (including press release dated October 31, 2013)

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### FEDERAL REALTY INVESTMENT TRUST

Date: October 31, 2013 /s/ James M. Taylor, Jr.

James M. Taylor, Jr.

Executive Vice PresidentChief Financial Officer and Treasurer

### EXHIBIT INDEX

Exh No. Exhibit
99.1 Supplemental Information at September 30, 2013

# FEDERAL REALTY INVESTMENT TRUST

# SUPPLEMENTAL INFORMATION September 30, 2013

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	Rockville, Maryland 20852-4041	
	301/998-8100	

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### Safe Harbor Language

Certain matters discussed within this Supplemental Information may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 12, 2013, and include the following:

- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of
  anticipated or ongoing property redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to
  perform as expected;
- risk that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;
- risks that our growth will be limited if we cannot obtain additional capital;
- risks associated with general economic conditions, including local economic conditions in our geographic markets;
- risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense; and
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Supplemental Information. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 12, 2013.



### FOR IMMEDIATE RELEASE

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### FEDERAL REALTY INVESTMENT TRUST ANNOUNCES THIRD QUARTER 2013 OPERATING RESULTS

ROCKVILLE, Md. (October 31, 2013) - <u>Federal Realty Investment Trust</u> (NYSE:FRT) today reported operating results for its third quarter ended September 30, 2013.

### **Financial Results**

In the third quarter 2013, Federal Realty generated funds from operations available for common shareholders (FFO) of \$76.4 million, or \$1.16 per diluted share. This compares to FFO of \$72.1 million, or \$1.12 per diluted share, in third quarter 2012 which benefited from an unusually large lease termination fee. For the nine months ended September 30, 2013, Federal Realty reported FFO of \$221.6 million, or \$3.38 per diluted share, compared to \$205.5 million, or \$3.20 per diluted share for the same nine-month period in 2012. Excluding early extinguishment of debt, for the nine months ended September 30, 2013, Federal Realty reported FFO of \$224.9 million, or \$3.43 per diluted share.

Net income available for common shareholders was \$62.0 million and earnings per diluted share was \$0.94 for the quarter ended September 30, 2013 versus \$38.5 million and \$0.60, respectively, for third quarter 2012. Year-to-date, Federal Realty reported net income available for common shareholders of \$133.8 million and earnings per diluted share of \$2.04. This compares to net income available for common shareholders of \$113.8 million and earnings per diluted share of \$1.77 for the nine months ended September 30, 2012.

FFO is a non-GAAP supplemental earnings measure which the Trust considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release in addition to Form 8-K that was filed.

### Portfolio Results

In third quarter 2013, same-center property operating income increased 5.7% excluding properties that are being redeveloped and 4.9% when including those properties. Both of those same-center comparisons exclude the aforementioned lease termination fee from Safeway in last year's quarter to more properly reflect comparability.

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES THIRD QUARTER 2013 OPERATING RESULTS October 31, 2013 Page 2

The overall portfolio was 95.3% leased as of September 30, 2013, compared to 95.3% on June 30, 2013 and 95.1% on September 30, 2012. Federal Realty's same-center portfolio was 95.4% leased on September 30, 2013, compared to 95.3% on June 30, 2013 and 95.2% on September 30, 2012.

During the third quarter of 2013, Federal Realty signed 102 leases for 398,637 square feet of retail space. On a comparable space basis (i.e., spaces for which there was a former tenant), the Trust leased 273,505 square feet at an average cash basis contractual rent increase per square foot (i.e., excluding the impact of straight-line rents) of 20%. The average contractual rent on this comparable space for the first year of the new leases is \$39.12 per square foot, compared to the average contractual rent of \$32.66 per square foot for the last year of the prior leases. The previous average contractual rent was calculated by including both the minimum rent and any percentage rent actually paid during the last year of the lease term for the re-leased space. On a GAAP basis (i.e., including the impact of straight-line rents), rent increases per square foot for comparable retail space averaged 34% for third quarter 2013. As of September 30, 2013, Federal Realty's average contractual, cash basis minimum rent for retail and commercial space in its portfolio was \$24.39 per square foot.

"This was an extremely strong quarter operationally," commented Don Wood, president and chief executive offer. "FFO per share of \$1.16 is a quarterly record for us, with 20% more rent upon lease rollovers and 5.7% same store growth equally impressive. We remain very excited about the next couple of years as we supplement this fine performing core portfolio with new retail destinations in our key markets on both coasts."

### **Regular Quarterly Dividends**

Federal Realty also announced today that its Board of Trustees declared a regular quarterly cash dividend of \$0.78 per share, resulting in an indicated annual rate of \$3.12 per share. The regular common dividend will be payable on January 15, 2014, to common shareholders of record as of January 2, 2014.

### **Guidance**

Federal Realty increased its guidance for 2013 FFO per diluted share to a range of \$4.60 to \$4.61 from \$4.56 to \$4.60, excluding the impact of early extinguishment of debt, and 2013 earnings per diluted share guidance of \$2.66 to \$2.67. In addition, Federal Realty provided initial 2014 FFO per diluted share guidance of \$4.84 to \$4.92 and 2014 earnings per diluted share guidance of \$2.53 to \$2.61.

### **Summary of Other Quarterly Activities and Recent Developments**

- July/September, 2013 Federal Realty closed on the sale of its buildings in Forest Hills, New York and San Diego, California. The total sales price for the two assets is \$36 million. These asset sales are part of a reverse 1031 exchange in connection with the acquisition of our shopping center in Darien, Connecticut in April 2013.
- October 1, 2013 Federal Realty acquired the adjacent 12 acre land parcel to Assembly Row for \$18 million.

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES THIRD QUARTER 2013 OPERATING RESULTS October 31, 2013 Page 3

### **Conference Call Information**

Federal Realty's management team will present an in-depth discussion of the Trust's operating performance on its third quarter 2013 earnings conference call, which is scheduled for November 1, 2013, at 10 a.m. Eastern Daylight Time. To participate, please call (800) 447-0521 five to ten minutes prior to the call start time and use the passcode 35668720 (required). Federal Realty will also provide an online webcast on the Company's website, <a href="https://www.federalrealty.com">www.federalrealty.com</a>, which will remain available for 30 days following the call. A telephone recording of the call will also be available through December 1, 2013, by dialing (888) 843-7419 and using the passcode 35668720.

#### **About Federal Realty**

Federal Realty Investment Trust is an equity real estate investment trust specializing in the ownership, management, development, and redevelopment of high quality retail assets. Federal Realty's portfolio (excluding joint venture properties) contains approximately 20 million square feet located primarily in strategically selected metropolitan markets in the Northeast, Mid-Atlantic, and California. In addition, the Trust has an ownership interest in approximately 1.0 million square feet of retail space through a joint venture in which the Trust has a 30% interest. Our operating portfolio (excluding joint venture properties) was 95.3% leased to national, regional, and local retailers as of September 30, 2013, with no single tenant accounting for more than approximately 3.4% of annualized base rent. Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962, and has increased its dividend rate for 46 consecutive years, the longest record in the REIT industry. Federal Realty is an S&P MidCap 400 company and its shares are traded on the NYSE under the symbol FRT.

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- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases
  expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing property redevelopments or renovations may cost more, take more time to complete, or fail to perform as expected;
- risks that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate:
- risks that our growth will be limited if we cannot obtain additional capital;
- risks associated with general economic conditions, including local economic conditions in our geographic markets;
- risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense; and
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax
  regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure
  to qualify as a REIT.

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES THIRD QUARTER 2013 OPERATING RESULTS October 31, 2013 Page 4

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this press release. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the risks and risk factors included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 12, 2013.

# Federal Realty Investment Trust Summarized Income Statements September 30, 2013

		September 30,					Sontombor 20			
		2013	noer 3	2012	September 30, 2013 201			2012		
		2013	(in	thousands, exc	ent ne			2012		
			(		audited)					
Revenue					,					
Rental income	\$	154,308	\$	146,943	\$	460,136	\$	428,330		
Other property income		3,480		9,007		9,661		17,842		
Mortgage interest income		1,242		1,282		3,770		3,834		
Total revenue		159,030		157,232		473,567		450,006		
Expenses										
Rental expenses		29,045		29,658		86,755		82,609		
Real estate taxes		18,400		17,224		53,604		49,680		
General and administrative		7,543		8,751		22,902		22,894		
Depreciation and amortization		39,341		34,847		119,615		106,451		
Total operating expenses		94,329		90,480		282,876		261,634		
Operating income		64,701		66,752		190,691		188,372		
Other interest income		70		261		165		580		
Interest expense		(25,762)		(28,218)		(80,314)		(85,744)		
Early extinguishment of debt		_		_		(3,399)		_		
Income from real estate partnerships		381		490		1,065		1,229		
Income from continuing operations		39,390		39,285		108,208	-	104,437		
Discontinued operations										
Discontinued operations - income		115		371		942		1,077		
Discontinued operations - gain on sale of real estate		23,861		_		23,861		_		
Results from discontinued operations		23,976		371		24,803		1,077		
Income before gain on sale of real estate		63,366		39,656		133,011		105,514		
Gain on sale of real estate		_		_		4,994		11,860		
Net income		63,366		39,656		138,005		117,374		
Net income attributable to noncontrolling interests		(1,268)		(1,012)		(3,780)		(3,141)		
Net income attributable to the Trust		62,098		38,644		134,225		114,233		
Dividends on preferred shares		(136)		(136)		(406)		(406)		
Net income available for common shareholders	\$	61,962	\$	38,508	\$	133,819	\$	113,827		
	<del>-</del>									
EARNINGS PER COMMON SHARE, BASIC										
Continuing operations	\$	0.57	\$	0.59	\$	1.58	\$	1.57		
Discontinued operations		0.37		0.01		0.38		0.02		
Gain on sale of real estate		_		_		0.08		0.19		
	\$	0.94	\$	0.60	\$	2.04	\$	1.78		
Weighted average number of common shares, basic	<u>-</u>	65,504	è	64,014	÷	65,118		63,711		
EARNINGS PER COMMON SHARE, DILUTED	<u> </u>	00,004	_	07,017	_	05,110		00,711		
Continuing operations	\$	0.57	\$	0.59	\$	1.58	\$	1.56		
Discontinued operations	Đ	0.37	Ф	0.59	Ф	0.38	Ф	0.02		
Gain on sale of real estate		0.3/		0.01		0.38		0.02		
Gain on Sale of Teat estate	\$	0.94	\$	0.60	\$	2.04	\$	1.77		
****	2		Ф		Φ		<b>D</b>			
Weighted average number of common shares, diluted		65,647		64,202		65,271		63,891		

Three Months Ended

Nine Months Ended

# Federal Realty Investment Trust Summarized Balance Sheets September 30, 2013

ASSETS Real estate, at cost Operating (including \$265,019 and \$264,506 of consolidated variable interest entities, respectively) \$ Construction-in-progress Assets held for sale (discontinued operations)  Less accumulated depreciation and amortization (including \$17,327 and \$12,024 of consolidated variable	(in tho naudited) 4,574,676 452,406 — 5,027,082	usands \$	2012 s) 4,473,813
ASSETS Real estate, at cost Operating (including \$265,019 and \$264,506 of consolidated variable interest entities, respectively) Construction-in-progress Assets held for sale (discontinued operations)  Less accumulated depreciation and amortization (including \$17,327 and \$12,024 of consolidated variable interest entities, respectively)  Net real estate Cash and cash equivalents Accounts and notes receivable, net Mortgage notes receivable, net Investment in real estate partnership Prepaid expenses and other assets  FOTAL ASSETS  \$  STOTAL ASSETS	4,574,676 452,406		,
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Real estate, at cost Operating (including \$265,019 and \$264,506 of consolidated variable interest entities, respectively) Construction-in-progress Assets held for sale (discontinued operations)  Less accumulated depreciation and amortization (including \$17,327 and \$12,024 of consolidated variable interest entities, respectively)  Net real estate Cash and cash equivalents Accounts and notes receivable, net Mortgage notes receivable, net Investment in real estate partnership Prepaid expenses and other assets  FOTAL ASSETS  \$  STOTAL ASSETS	452,406 —	\$	4 473 813
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Assets held for sale (discontinued operations)  Less accumulated depreciation and amortization (including \$17,327 and \$12,024 of consolidated variable interest entities, respectively)  Net real estate Cash and cash equivalents Accounts and notes receivable, net Mortgage notes receivable, net Investment in real estate partnership Prepaid expenses and other assets  TOTAL ASSETS  \$			1,770,010
Less accumulated depreciation and amortization (including \$17,327 and \$12,024 of consolidated variable interest entities, respectively)  Net real estate Cash and cash equivalents Accounts and notes receivable, net Mortgage notes receivable, net nvestment in real estate partnership Prepaid expenses and other assets TOTAL ASSETS  \$	5,027,082		288,714
interest entities, respectively)  Net real estate Cash and cash equivalents Accounts and notes receivable, net Mortgage notes receivable, net nvestment in real estate partnership Prepaid expenses and other assets  TOTAL ASSETS  \$	5,027,082		17,147
interest entities, respectively)  Net real estate Cash and cash equivalents Accounts and notes receivable, net Mortgage notes receivable, net nvestment in real estate partnership Prepaid expenses and other assets  TOTAL ASSETS  \$			4,779,674
Cash and cash equivalents Accounts and notes receivable, net Mortgage notes receivable, net Investment in real estate partnership Prepaid expenses and other assets TOTAL ASSETS  \$	(1,316,358)		(1,224,295)
Accounts and notes receivable, net  Mortgage notes receivable, net  nvestment in real estate partnership  Prepaid expenses and other assets  TOTAL ASSETS  \$	3,710,724		3,555,379
Mortgage notes receivable, net  nvestment in real estate partnership  Prepaid expenses and other assets  TOTAL ASSETS  \$	127,831		36,988
rivestment in real estate partnership Prepaid expenses and other assets  TOTAL ASSETS  \$	87,284		73,861
Prepaid expenses and other assets  TOTAL ASSETS  \$	55,198		55,648
TOTAL ASSETS \$	32,971		33,169
	145,468		143,520
JABILITIES AND SHAREHOLDERS' EQUITY	4,159,476	\$	3,898,565
Liabilities			
Mortgages and capital lease obligations (including \$203,423 and \$205,299 of consolidated variable interest			
entities, respectively) \$	792,862	\$	832,482
Notes payable	299,828		299,575
Senior notes and debentures	1,213,508		1,076,545
Accounts payable and other liabilities	328,348		284,950
Total liabilities	2,634,546		2,493,552
Redeemable noncontrolling interests	93,820		94,420
Shareholders' equity			
Preferred shares	9,997		9,997
Common shares and other shareholders' equity	1,397,995		1,276,815
Total shareholders' equity of the Trust	1,407,992		1,286,812
Noncontrolling interests	23,118		23,781
Total shareholders' equity	1,431,110		1,310,593
FOTAL LIABILITIES AND SHAREHOLDERS' EQUITY \$		\$	3,898,565

# **Federal Realty Investment Trust** Funds From Operations / Summary of Capital Expenditures September 30, 2013

		Three Months Ended September 30,			Nine Months Ended September 30,			
		2013 2012			2013		2012	
		(in thousands, ex						
<u>Funds from Operations available for common shareholders (FFO) (1)</u>								
Net income	\$	63,366	\$ 39,656	\$	138,005	\$	117,374	
Net income attributable to noncontrolling interests		(1,268)	(1,012)		(3,780)		(3,141)	
Gain on sale of real estate		(23,861)	_		(28,855)		(11,860)	
Depreciation and amortization of real estate assets		35,334	30,556		107,730		94,328	
Amortization of initial direct costs of leases		2,680	2,724		8,087		8,330	
Depreciation of joint venture real estate assets		374	377		1,121		1,133	
Funds from operations		76,625	72,301		222,308		206,164	
Dividends on preferred shares		(136)	(136)		(406)		(406)	
Income attributable to operating partnership units		223	236		665		707	
Income attributable to unvested shares	ttributable to unvested shares (34				(1,001)		(970)	
FFO		76,368	72,061		221,566		205,495	
Early extinguishment of debt, net of allocation to unvested shares		_	_		3,383		_	
FFO excluding early extinguishment of debt	\$	\$ 76,368		\$	224,949	\$	205,495	
Weighted average number of common shares, diluted		65,933	64,526	_	65,568	_	64,227	
FFO per diluted share	\$	1.16	\$ 1.12	\$	3.38	\$	3.20	
FFO excluding early extinguishment of debt, per diluted share	\$	1.16	\$ 1.12	\$	3.43	\$	3.20	
Summary of Capital Expenditures								
Non-maintenance capital expenditures								
Development, redevelopment and expansions	\$	76,386	\$ 48,757	\$	199,970	\$	96,218	
Tenant improvements and incentives		8,878	8,716		20,750		23,527	
Total non-maintenance capital expenditures		85,264	57,473		220,720		119,745	
Maintenance capital expenditures		5,555	4,039		11,503		10,766	
Total capital expenditures	\$	90,819	\$ 61,512	\$	232,223	\$	130,511	
Dividends and Payout Ratios								
Regular common dividends declared	\$	51,485	\$ 47,182	\$	146,940	\$	135,500	
regulai common dividends declared	Φ	J1, <del>4</del> 0J	ψ 4/,102	Ф	140,940	Φ	133,300	
Dividend payout ratio as a percentage of FFO		67%	65%		66%		66%	

Notes:
1) See Glossary of Terms.

# Federal Realty Investment Trust Market Data September 30, 2013

	 September 30,			
	 2013 20			
	(in thousands, ex	cept pe	r share data)	
Market Data				
Common shares outstanding (1)	66,036		64,621	
Market price per common share	\$ 101.45	\$	105.30	
Common equity market capitalization	\$ 6,699,352	\$	6,804,591	
Series 1 preferred shares outstanding (2)	400		400	
Liquidation price per Series 1 preferred share	\$ 25.00	\$	25.00	
Series 1 preferred equity market capitalization	\$ 10,000	\$	10,000	
Equity market capitalization	6,709,352		6,814,591	
Total debt (3)	2,306,198		2,178,415	
Total market capitalization	\$ 9,015,550	\$	8,993,006	
Total debt to market capitalization	26%		24%	
Fixed rate debt ratio:				
Fixed rate debt and capital lease obligations (4)	100%		100%	
Variable rate debt	<1%		<1%	
	 100%		100%	

- 1) Amounts do not include 285,722 and 324,140 Operating Partnership Units outstanding at September 30, 2013 and 2012, respectively.
- 2) These shares, issued March 8, 2007, are unregistered.
- Total debt includes capital leases, mortgages payable, notes payable, senior notes and debentures, net of premiums and discounts from our consolidated balance sheet. It does not include \$17.1 million and \$17.2 million at September 30, 2013 and 2012, which is the Trust's 30% share of the total mortgages payable of \$57.0 million and \$57.2 million at September 30, 2013 and 2012, respectively, of the partnership with a discretionary fund created and advised by ING Clarion Partners.
- 4) Fixed rate debt includes our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements.

# Federal Realty Investment Trust Components of Rental Income September 30, 2013

	Three Months Ended		Nine Mont		nths E	nded		
	 September 30,			Septemb			ıber 30,	
	 2013		2012	2013			2012	
			(in tho	usand	ls)			
Minimum rents								
Retail and commercial (1)	\$ 111,928	\$	105,858	\$	334,628	\$	312,519	
Residential	7,196		7,116		21,525		20,467	
Cost reimbursements	30,364		29,085		89,850		82,376	
Percentage rent	1,912		1,667		6,036		5,167	
Other	2,908		3,217		8,097		7,801	
Total rental income	\$ 154,308	\$	146,943	\$	460,136	\$	428,330	

### Notes:

1) Minimum rents include \$1.1 million and \$1.8 million for the three months ended September 30, 2013 and 2012, and \$3.7 million and \$3.8 million for the nine months ended September 30, 2013 and 2012, respectively, to recognize minimum rents on a straight-line basis. In addition, minimum rents include \$0.8 million and \$0.3 million for the three months ended September 30, 2013 and 2012, and \$2.3 million and \$0.8 million for the nine months ended September 30, 2013 and 2012, respectively, to recognize income from the amortization of in-place leases.

		As of	September 30, 2013					
	Stated maturity date	Stated interest rate	Balance	_	Weighted avera effective rate (7			
Mortgages Payable (1)			(in thousands)					
Secured fixed rate								
Idylwood Plaza	6/5/2014	7.50%	\$ 15,756					
Leesburg Plaza	6/5/2014	7.50%	27,416					
Loehmann's Plaza	6/5/2014	7.50%	35,452					
Pentagon Row	6/5/2014	7.50%	50,893					
Melville Mall (2)	9/1/2014	5.25%	20,917					
THE AVENUE at White Marsh	1/1/2015	5.46%	54,452					
Barracks Road	11/1/2015	7.95%	37,327					
Hauppauge	11/1/2015	7.95%	14,071					
Lawrence Park	11/1/2015	7.95%	26,458					
Wildwood	11/1/2015	7.95%	23,256					
	11/1/2015	7.95%	26,963					
Wynnewood Brick Plaza	11/1/2015	7.42%						
East Bay Bridge	3/1/2016	5.13%	27,454					
-	8/5/2017	6.33%	62,228 175,000					
Plaza El Segundo								
Rollingwood Apartments	5/1/2019 1/31/2021	5.54% 5.91%	22,616					
29th Place (Shoppers' World)			5,162					
Montrose Crossing Chelsea	1/10/2022 1/15/2031	4.20% 5.36%	77,700					
Subtotal	1/15/2031	5.30%	7,316					
			710,437					
Net unamortized premium  Total mortgages payable			10,748 721,185		5.96%			
Term loan (3)	November 21, 2018	LIBOR + 1.30%	275,000					
Unsecured fixed rate								
	·							
Various (4)  Unsecured variable rate	Various through 2028	5.37%	15,428					
	10/1/2016	0.07%	9,400					
Escondido (municipal bonds) (5)			9,400					
Revolving credit facility (6)  Total notes payable	4/21/2017	LIBOR + 0.90%	299,828		3.24% (			
Total flotes payable			299,020		3.24% (			
nior notes and debentures								
Unsecured fixed rate								
5.95% notes	8/15/2014	5.95%	150,000					
5.65% notes	6/1/2016	5.65%	125,000					
6.20% notes	1/15/2017	6.20%	200,000					
5.90% notes	4/1/2020	5.90%	150,000					
3.00% notes	8/1/2022	3.00%	250,000					
2.75% notes	6/1/2023	2.75%	275,000					
7.48% debentures	8/15/2026	7.48%	29,200					
6.82% medium term notes	8/1/2027	6.82%	40,000					
Subtotal			1,219,200					
Net unamortized discount			(5,692)					
Total senior notes and debentures			1,213,508		4.86%			
apital lease obligations								
Various	Various through 2106	Various	71,677		8.04%			
otal debt and capital lease obligations	3		\$ 2,306,198					
otal fixed rate debt and capital lease obligations			\$ 2,296,798	100%	5.11%			
otal variable rate debt			9,400	<1%	1.41% (			

\$ 2,306,198 100% 5.09% (8)

	Three Mo	nths Ended	Nine Mon	ths Ended	
	September 30, September 30,				
	2013	2012	2013	2012	
Operational Statistics					
Excluding early extinguishment of 5.40% senior notes:					
Ratio of EBITDA to combined fixed charges and preferred share dividends (9) (10)	4.23 x	3.31 x	3.71 x	3.28 x	
Ratio of adjusted EBITDA to combined fixed charges and preferred share dividends (9) (10)	3.45 x	3.31 x	3.39 x	3.16 x	
Including early extinguishment of 5.40% senior notes:					
Ratio of EBITDA to combined fixed charges and preferred share dividends (9)	4.23 x	3.31 x	3.58 x	3.28 x	
Ratio of adjusted EBITDA to combined fixed charges and preferred share dividends (9)	3.45 x	3.31 x	3.27 x	3.16 x	

- 1) Mortgages payable do not include our 30% share (\$17.1 million) of the \$57.0 million debt of the partnership with a discretionary fund created and advised by ING Clarion Partners.
- 2) We acquired control of Melville Mall through a 20-year master lease and secondary financing. Because we control the activities that most significantly impact this property and retain substantially all of the economic benefit and risk associated with it, this property is consolidated and the mortgage loan is reflected on the balance sheet, though it is not our legal obligation.
- 3) We entered into two interest rate swap agreements that fix the LIBOR portion of the interest rate on the term loan at 1.72%. The spread on the term loan was reduced from 145 basis points to 130 basis points based on our credit rating at May 1, 2013 resulting in a fixed rate of 3.02%.
- 4) The interest rate of 5.37% represents the weighted average interest rate for ten unsecured fixed rate notes payable. These notes mature from November 15, 2014 to May 31, 2028.
- 5) The bonds require monthly interest only payments through maturity. The bonds bear interest at a variable rate determined weekly, which would enable the bonds to be remarketed at 100% of their principal amount. The property is not encumbered by a lien.
- 6) The maximum amount drawn under our revolving credit facility during the nine months ended September 30, 2013 was \$76.0 million, and the weighted average interest rate on borrowings under our revolving credit facility, before amortization of debt fees, was 1.29%.
- 7) The weighted average effective interest rate includes the amortization of any deferred financing fees, discounts and premiums, if applicable.
- The weighted average effective interest rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility which had no outstanding balance on September 30, 2013. In addition, the weighted average effective interest rate is calculated using the fixed rate on our term loan of 3.02% as the result of the interest rate swap agreements discussed in Note 3. The term loan is included in fixed rate debt.
- 9) Fixed charges consist of interest on borrowed funds (including capitalized interest), amortization of debt discount/premium and debt costs and the portion of rent expense representing an interest factor. EBITDA includes a \$23.9 million and \$28.9 million gain on sale for the three and nine months ended September 30, 2013, respectively, and \$11.9 million gain on sale for the nine months ended September 30, 2012. Adjusted EBITDA is reconciled to net income in the Glossary of Terms.
- Fixed charges exclude the \$3.4 million of early extinguishment of debt charge for the nine months ended September 30, 2013, related to the make-whole premium paid as part of the early redemption of our 5.40% senior notes and the write-off of related unamortized debt fees.

# Federal Realty Investment Trust Summary of Debt Maturities September 30, 2013

Year	 heduled ortization		Maturities		Total	Percent of Debt Repayments	Cumulative Percent of Debt Repayments	Weighted Average Rate (3)	
		(	in thousands)						
2013	\$ 3,023	\$	_	\$	3,023	0.1%	0.1%	—%	
2014	11,284		307,864		319,148	13.9%	14.0%	6.7%	
2015	7,940		198,391		206,331	9.0%	23.0%	7.3%	
2016	3,156		194,013		197,169	8.5%	31.5%	4.5%	
2017	3,049		375,000	(1)	378,049	16.4%	47.9%	5.7%	(4)
2018	3,220		275,000		278,220	12.1%	60.0%	3.2%	
2019	3,055		20,160		23,215	1.0%	61.0%	5.7%	
2020	3,046		150,000		153,046	6.7%	67.7%	6.0%	
2021	2,955		3,625		6,580	0.3%	68.0%	6.1%	
2022	1,066		313,618		314,684	13.7%	81.7%	3.5%	
Thereafter	22,466		399,211		421,677	18.3%	100.0%	4.7%	
Total	\$ 64,260	\$	2,236,882	\$	2,301,142 (2)	100.0%			

- 1) Our \$600.0 million unsecured revolving credit facility matures on April 21, 2017, subject to a one-year extension at our option. As of September 30, 2013, there was no balance outstanding on our revolving credit facility.
- 2) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized net discount or premium on certain mortgage loans, senior notes and debentures as of September 30, 2013.
- 3) The weighted average rate reflects the weighted average interest rate on debt maturing in the respective year.
- 4) The weighted average rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility.

### **Federal Realty Investment Trust**

### **Summary of Redevelopment Opportunities**

September 30, 2013

The following redevelopment opportunities have received or will shortly receive all necessary approvals to proceed and are actively being worked on by the Trust (1) (\$ millions)

Property	Location	Opportunity	Projected ROI (2)	Projected Cost (1)	Cost to Date	Anticipated Stabilization (3)
Active Redevelopment Projects						
The Point	El Segundo, CA	Addition of 90,000 square feet of retail, and 25,000 square feet of office space	8%	\$80	\$26	2015
Santana Row - Lot 8B	San Jose, CA	Addition of a 5-story rental apartment building, which will include 212 residential units and associated parking	8%	\$75	\$56	2014
Westgate Center	San Jose, CA	Facade and interior mall renovation, addition of food court and pad site	9%	\$20	\$15	2014/2015
Chelsea Commons	Chelsea, MA	Addition of a 56 unit apartment building with above grade parking	7%	\$12	\$12	2013
Shops at Willow Lawn	Richmond, VA	Demo interior mall, relocate mall tenants, construct new exterior GLA, and gas station	10%	\$11	\$9	2013
Mercer Mall	Lawrenceville, NJ	Addition of 26,000 square feet of space including new in-line space, addition of bank pad and reconfiguration of existing pad site	13%	\$8	\$1	2015
29th Place (Shoppers' World)	Charlottesville, VA	Renovate canopy and reconfigure anchor spaces to accommodate new tenants.	10%	\$6	\$5	2013
Ouince Orchard	Gaithersburg, MD	Property repositioning through demo of non-functional small shop space, creation of new anchor box, rightsizing of national office products tenant, and creation of new visible small shop space	23%	\$6	\$0	2015
Ellisburg	Cherry Hill, NJ	Property repositioning through retenanting, including new grocer and facade renovation	18%	\$4	\$1	2014
Hollywood Blvd Petersen Building	Hollywood, CA	Redevelop/retenant building and reconfigure space to accommodate 2nd floor tenant	19%	\$4	\$0	2014
Barracks Road	Charlottesville, VA	11,800 square foot multi-tenant pad building	12%	\$4	\$2	2014
Pentagon Row	Arlington, VA	Ice rink expansion and 1,500 square feet of new retail space	9%	\$2	\$1	2014
Brick	Brick, NJ	New restaurant pad building	18%	\$1	\$0	2014
Huntington Square	East Northport, NY	Infrastructure investment to create additional restaurant capacity	10%	\$1	\$0	2015
Total Active Redevelopment pro	jects (4)		9%	\$234	\$128	

- (1) There is no guaranty that the Trust will ultimately complete any or all of these opportunities, that the Projected Return on Investment (ROI) or Projected Costs will be the amounts shown or that stabilization will occur as anticipated. The projected ROI and Projected Cost are management's best estimate based on current information and may change over time.
- (2) Projected ROI for redevelopment projects generally reflects only the deal specific cash, unleveraged Incremental Property Operating Income (POI) generated by the redevelopment and is calculated as Incremental POI divided by incremental cost. Incremental POI is the POI generated by the redevelopment after deducting rent being paid or management's estimate of rent to be paid for the redevelopment space and any other space taken out of service to accommodate the redevelopment. Projected ROI for redevelopment projects does NOT include peripheral impacts, such as the impact on future lease rollovers at the property or the impact on the long-term value of the property.
- (3) Stabilization is the year in which 95% occupancy of the redeveloped space is achieved.
- (4) All subtotals and totals reflect cost weighted-average ROIs.

# Federal Realty Investment Trust Mixed Use Projects Phase I September 30, 2013

### Phase I of the following development projects is currently being constructed by the Trust.

Property	Location	Opportunity	Projected ROI (3)	Total Cost (2)	Cost to Date	Anticipated Stabilization	Expected Opening Timeframe	Anchor and other representative tenants
Pike & Rose (Mid-Pike) - Phase I (1)	Rockville, MD	Ground up mixed use development on site of existing Mid-Pike Shopping Center. Phase I of development involves demolition of roughly 25% of existing GLA, and construction of 493 residential units, 151,000 square feet of retail, and 79,000 square feet of office space.	8% - 9%	\$245 - \$255	\$81	2015/2016	•174 unit residential building opening Spring 2014 •Grand Opening of Retail Fall 2014 •Office and 319 unit residential building to deliver in 2015	iPic Theater, Sport & Health, Del Frisco's Grille, M Street Kitchen
Assembly Row - Phase I (1)	Somerville, MA	Ground up mixed use development. Initial phase consists of 450 residential units (by AvalonBay), in addition to 98,000 square feet of office space and approximately 326,000 square feet of retail space (including a restaurant pad site). A new Orange Line T-Stop will also be constructed by Massachusetts Bay Transit Authority, as part of Phase I.	5% - 6%	\$190 - \$200	\$93	2015	•Grand Opening in Summer 2014 •T Station open Summer 2014 •Office to deliver in 2015	AMC Theater, LEGOLand Discovery Center, Saks Off 5th, Nike, Brooks Brothers, Legal C Bar, Earl's, Papagayo
		Total Mixed Use Projects Phase I	7%	\$435 - \$455	\$174			

- (1) Anticipated opening dates, total cost, projected return on investment (ROI), anticipated stabilization, and significant tenants for centers under development are subject to adjustment as a result of factors inherent in the development process, some of which may not be under the direct control of the Company. Refer to the Company's filings with the Securities and Exchange Commission on Form 10-K and Form 10-Q for other risk factors.
- (2) Projected costs include an allocation of infrastructure costs for the entire project.
- (3) Projected ROI for development projects reflects the deal specific cash, unleveraged Property Operating Income (POI) generated by the development and is calculated as POI divided by cost.

# Federal Realty Investment Trust Future Redevelopment / Development Opportunities September 30, 2013

We have identified the following potential opportunities to create future shareholder value. Executing these opportunities could be subject to government approvals, tenant consents, market conditions, etc. Work on many of these new opportunities is in its preliminary stages and may not ultimately come to fruition. This list will change from time to time as we identify hurdles that cannot be overcome in the near term, and focus on those opportunities that are most likely to lead to the creation of shareholder value over time.

Pad Site Opportunities - Opportunities to add both single tenant and multi-tenant stand alone pad buildings at existing retail properties. Many of these opportunities are "by right" and construction is awaiting appropriate retailer demand.

THE AVENUE @ White Marsh Baltimore, MD Flourtown Flourtown, PA  Congressional Plaza Rockville, MD Fresh Meadows Queens, NY  Dedham Plaza Dedham, MA Melville Mall Huntington, NY  Eastgate Chapel Hill, NC Mercer Mall Lawrenceville, NJ  Escondido Escondido, CA Pan Am Fairfax, VA  Federal Plaza Rockville, MD Troy Parsippany, NJ  Finley Square Downers Grove, IL Wildwood Bethesda, MD				
Congressional PlazaRockville, MDFresh MeadowsQueens, NYDedham PlazaDedham, MAMelville MallHuntington, NYEastgateChapel Hill, NCMercer MallLawrenceville, NJEscondidoEscondido, CAPan AmFairfax, VAFederal PlazaRockville, MDTroyParsippany, NJ	THE AVENUE @ White			
Dedham PlazaDedham, MAMelville MallHuntington, NYEastgateChapel Hill, NCMercer MallLawrenceville, NJEscondidoEscondido, CAPan AmFairfax, VAFederal PlazaRockville, MDTroyParsippany, NJ	Marsh	Baltimore, MD	Flourtown	Flourtown, PA
EastgateChapel Hill, NCMercer MallLawrenceville, NJEscondidoEscondido, CAPan AmFairfax, VAFederal PlazaRockville, MDTroyParsippany, NJ	<b>Congressional Plaza</b>	Rockville, MD	Fresh Meadows	Queens, NY
Escondido Escondido, CA Pan Am Fairfax, VA Federal Plaza Rockville, MD Troy Parsippany, NJ	Dedham Plaza	Dedham, MA	Melville Mall	Huntington, NY
Federal Plaza Rockville, MD Troy Parsippany, NJ	Eastgate	Chapel Hill, NC	Mercer Mall	Lawrenceville, NJ
The state of the s	Escondido	Escondido, CA	Pan Am	Fairfax, VA
Finley Square Downers Grove, IL Wildwood Bethesda, MD	Federal Plaza	Rockville, MD	Troy	Parsippany, NJ
	Finley Square	Downers Grove, IL	Wildwood	Bethesda, MD

Property Expansion or Conversion - Opportunities at successful retail properties to convert previously underutilized land into new GLA and to convert other existing uses into additional retail GLA.

Assembly Row	Somerville, MA	Mercer Mall	Lawrenceville, NJ
Barracks Road	Charlottesville, VA	Montrose Crossing	Rockville, MD
Crossroads	Highland Park, IL	Third Street Promenade	Santa Monica, CA
Darien	Darien, CT	Tower Shops	Davie, FL
Fresh Meadows	Queens, NY	Wildwood	Bethesda, MD

### Residential Opportunities - Opportunity to add residential units to existing retail and mixed-use properties.

Barracks Road	Charlottesville, VA	Village of Shirlington	Arlington, VA
Del Mar Village	Boca Raton, FL	Towson land parcel	Towson, MD

### **Longer Term Mixed-Use Opportunities**

		Pike & Rose (Mid-Pik	e)
Assembly Row (1)	Somerville, MA	(2)	Rockville, MD
Bala Cynwyd	Bala Cynwyd, PA	Santana Row (3)	San Jose, CA
Pike 7	Vienna, VA		

### Notes:

(1) Assembly Row	Remaining entitlements after Phase 1 include approximately 1.9 million square feet of commercial-use buildings, 1,650 residential units, and a 200
	room hotel.

(2) Pike & Rose (Mid-Pike) Remaining entitlements after Phase 1 include 1.5 million square feet of commercial-use buildings, and 1,090 residential units.

(3) **Santana Row** Current remaining entitlements for this property include 348 residential units and 305,000 square feet of commercial space for retail and office.

# Federal Realty Investment Trust 2013 Significant Acquisition & Dispositions

# Significant Acquisition

Date	Property	City/State	GLA	Purchas	e price	Anchor Tenants
			(in square feet)	(in millions)		
April 3, 2013	Darien	Darien, CT	95,000	\$	47.3	Equinox / Stop & Shop

# Significant Dispositions

Date	Property	City/State	GLA	Sa	les Price
			(in square feet)	(in	millions)
July 22, 2013	Fifth Avenue	San Diego, CA	18,000	\$	15.3
September 10, 2013	Forest Hills	Forest Hills, NY	48,000	\$	20.4

# Federal Realty Investment Trust Real Estate Status Report September 30, 2013

September 30, 2013					Mortgage and/or Capital Lease			Grocery		
Property Name		MSA Description	Year Acquired	Real Estate at Cost	Obligation (1)	GLA (2)	% Leased	Anchor GLA	Grocery Anchor	Other Principal Tenants
				(in thousands)	(in thousands)					
Washington Metropolitan A	<u>Area</u>									
Bethesda Row		Washington, DC-MD-VA	1993- 2006/2008/2010	\$ 218,339	\$ —	533,000	99%	40,000	Giant Food	Apple Computer / Barnes & Noble / Equinox / Landmark Theater
Congressional Plaza	(4)	Washington, DC-MD-VA	1965	74,841		328,000		25,000	Fresh Market	Buy Buy Baby / Container Store / Last Call Studio by Neiman Marcus
Courthouse Center		Washington, DC-MD-VA	1997	4,696		35,000	87%			
Falls Plaza/Falls Plaza-East		Washington, DC-MD-VA	1967/1972	12,694		144,000		51,000	Giant Food	CVS / Staples
Federal Plaza		Washington, DC-MD-VA	1989	65,393		248,000		14,000	Trader Joe's	TJ Maxx / Micro Center / Ross Dress For Less
Friendship Center		Washington, DC-MD-VA	2001	36,182		119,000	100%			DSW / Maggiano's / Nordstrom Rack
Gaithersburg Square		Washington, DC-MD-VA	1993	25,480		207,000	77%			Bed, Bath & Beyond / Ross Dress For Less
Idylwood Plaza		Washington, DC-MD-VA	1994	16,626	15,756	73,000		30,000	Whole Foods	
Laurel		Washington, DC-MD-VA	1986	51,084		389,000		61,000	Giant Food	L.A. Fitness / Marshalls
Leesburg Plaza		Washington, DC-MD-VA	1998	35,271	27,416	236,000		55,000	Giant Food	Petsmart / Pier 1 Imports / Office Depot
Loehmann's Plaza		Washington, DC-MD-VA	1983	33,270	35,452	261,000		58,000	Giant Food	L.A. Fitness / Loehmann's Dress Shop
Mid-Pike Plaza/Pike & Rose		Washington, DC-MD-VA	1982/2007	155,563		59,000	98%			Toys R Us
Montrose Crossing	(4)	Washington, DC-MD-VA	2011	141,934	77,700	358,000	100%	73,000	Giant Food	Marshalls / Sports Authority / Barnes & Noble / A.C. Moore
Mount Vernon/South Valley/7770 Richmond Hwy	(5)	Washington, DC-MD-VA	2003/2006	80,063		572,000		62,000	Shoppers Food Warehouse	Bed, Bath & Beyond / Michaels / Home Depot / TJ Maxx / Gold's Gym / Staples
Old Keene Mill		Washington, DC-MD-VA	1976	6,476		92,000		24,000	Whole Foods	Walgreens
Pan Am		Washington, DC-MD-VA	1993	28,670	50.002	227,000		63,000	Safeway	Micro Center / Michaels
Pentagon Row		Washington, DC-MD-VA	1998/2010	93,327	50,893	297,000		45,000	Harris Teeter	L.A. Fitness / Bed, Bath & Beyond / DSW
Pike 7		Washington, DC-MD-VA	1997	35,692		164,000	100%			DSW / Staples / TJ Maxx
Quince Orchard	(2)	Washington, DC-MD-VA	1993	27,381	4.520	261,000	71%	25 000	D	L.A. Fitness / Staples
Rockville Town Square	(3)	Washington, DC-MD-VA	2006-2007	50,572	4,528	186,000		25,000	Dawson's Market	CVS / Gold's Gym
Rollingwood Apartments		Washington, DC-MD-VA	1971	9,606	22,616	N/A	98%			
Sam's Park & Shop		Washington, DC-MD-VA	1995	12,862		49,000	97%			Petco
Tower		Washington, DC-MD-VA	1998	21,168		112,000		26,000	L.A. Mart	Talbots
Tyson's Station		Washington, DC-MD-VA	1978	4,425		49,000		11,000	Trader Joe's	
Village at Shirlington	(3)	Washington, DC-MD-VA	1995	58,059	6,435	261,000		28,000	Harris Teeter	AMC Loews / Carlyle Grand Café
Wildwood		Washington, DC-MD-VA	1969	18,391	23,256	84,000		20,000	Balducci's	CVS
		Total Washington Metro	politan Area	1,318,065		5,344,000	94%			
Philadelphia Metropolitan	<u>Area</u>									
Andorra		Philadelphia, PA-NJ	1988	25,512		265,000		24,000	Acme Markets	Kohl's / Staples / L.A. Fitness
Bala Cynwyd		Philadelphia, PA-NJ	1993	39,701		296,000		45,000	Acme Markets	Lord & Taylor / L.A. Fitness / Michaels
Ellisburg Circle		Philadelphia, PA-NJ	1992	30,238		267,000	87%			Buy Buy Baby / Stein Mart
Flourtown		Philadelphia, PA-NJ	1980	13,810		160,000		42,000	Giant Food	
Langhorne Square		Philadelphia, PA-NJ	1985	20,553		219,000	93%	55,000	Redner's Warehouse Mkts.	Marshalls
Lawrence Park		Philadelphia, PA-NJ	1980	31,296	26,458	353,000	97%	53,000	Acme Markets	Kaplan Career Institute / TJ Maxx / HomeGoods
Northeast		Philadelphia, PA-NJ	1983	24,580		288,000	96%			Burlington Coat Factory / Home Gallery / Marshalls
Town Center of New Britain		Philadelphia, PA-NJ	2006	14,705		124,000	87%	36,000	Giant Food	Rite Aid
Willow Grove		Philadelphia, PA-NJ	1984	29,377		212,000	99%			HomeGoods / Marshalls / Barnes & Noble
Wynnewood		Philadelphia, PA-NJ	1996	37,156	26,963	251,000	87%	98,000	Giant Food	Bed, Bath & Beyond / Old Navy
		Total Philadelphia Metro	politan Area	266,928	_	2,435,000	94%			
California										
Colorado Blvd		Los Angeles-Long Beach, CA	1996/1998	18,120		69,000	100%			Pottery Barn / Banana Republic
Crow Canyon		San Ramon, CA	2005/2007	85,249		242,000	94%			Loehmann's Dress Shop / Rite Aid

# Federal Realty Investment Trust Real Estate Status Report September 30, 2013

					Mortgage and/or Capital Lease			Grocery		
Property Name		MSA Description	Year Acquired	Real Estate at Cost	Obligation (1)	GLA (2)	% Leased	Anchor GLA	Grocery Anchor	Other Principal Tenants
East Bay Bridge		San Francisco-Oakland- Fremont, CA	2012	(in thousands) 167,338	(in thousands) 62,228	438,000	100%	59,000	Pak-N-Save	Home Depot / Michaels / Target
Escondido	(4)	San Diego, CA	1996/2010	46,926		297,000	97%			TJ Maxx / Toys R Us / Dick's Sporting Goods / Ross Dress For Less
Hermosa Ave		Los Angeles-Long Beach, CA	1997	5,799		22,000	100%			Tot Less
Hollywood Blvd	(4)	Los Angeles-Long Beach, CA	1999	40,388		140,000	99%	15,000	Fresh & Easy	DSW / L.A. Fitness
Kings Court	(5)	San Jose, CA	1998	11,639		79,000	91%	25,000	Lunardi's Super Market	CVS
Old Town Center		San Jose, CA	1997	37,117		96,000	92%		Market	Anthropologie / Banana Republic / Gap
Plaza El Segundo	(4) (6)	Los Angeles-Long Beach, CA	2011	221,223	175,000	381,000	100%	66,000	Whole Foods	Anthropologie / Best Buy / Container Store / Dick's Sporting Goods / H&M / HomeGoods
Santana Row	(0)	San Jose, CA	1997	662,718		647,000	96%			Crate & Barrel / Container Store / Best Buy / CineArts Theatre / Hotel Valencia / H&M
Third St Promenade		Los Angeles-Long Beach, CA	1996- 2000	78,115		209,000	97%			J. Crew / Banana Republic / Old Navy / Abercrombie & Fitch
Westgate Center		San Jose, CA	2004	132,984		635,000	93%	38,000	Walmart	Target / Burlington Coat Factory / Ross Dress For Less / Michaels / Nordstrom Rack
150 Post Street		San Francisco, CA	1997	37,253		102,000	92%			Brooks Brothers / H&M
		Total California	•	1,544,869	_	3,357,000	96%			
NY Metro/New Jersey										
Brick Plaza		Monmouth-Ocean, NJ	1989	59,495	27,454	416,000	91%	66,000	A&P	AMC Loews / Barnes & Noble / Sports Authority
Darien		New Haven-Bridgeport- Stamford-Waterbury	2013	48,124		95,000	97%	45,000	Stop & Shop	Equinox
Fresh Meadows		New York, NY	1997	78,369		406,000	100%	15,000	Island of Gold	AMC Loews / Kohl's / Michaels / Modell's
Greenwich Avenue		New Haven-Bridgeport- Stamford-Waterbury	1995	13,969		35,000	100%			Saks Fifth Avenue
Hauppauge		Nassau-Suffolk, NY	1998	27,760	14,071	134,000	100%	61,000	Shop Rite	AC Moore
Huntington		Nassau-Suffolk, NY	1988/2007	43,295		279,000	100%			Buy Buy Baby / Bed, Bath & Beyond / Michaels / Nordstrom Rack
Huntington Square		Nassau-Suffolk, NY	2010	11,121		74,000	93%			Barnes & Noble
Melville Mall	(8)	Nassau-Suffolk, NY	2006	69,501	20,917	246,000	100%	54,000	Waldbaum's	Dick's Sporting Goods / Kohl's / Marshalls
Mercer Mall	(3)	Trenton, NJ	2003	109,568	55,807	500,000	98%	75,000	Shop Rite	Bed, Bath & Beyond / DSW / TJ Maxx / Raymour & Flanigan
Troy		Newark, NJ	1980	29,848		207,000	99%	64,000	Pathmark	L.A. Fitness
		Total NY Metro/New Jerse	e <b>y</b>	491,050		2,392,000	98%			
New England										
Assembly Square Marketplace/Assembly Row		Boston-Cambridge-Quincy, MA-NH	2005- 2011	310,769		337,000	100%			AC Moore / Bed, Bath & Beyond / Christmas Tree Shops / Kmart / Staples / Sports Authority / TJ Maxx
Chelsea Commons		Boston-Cambridge-Quincy, MA-NH	2006- 2008	42,561	7,316	222,000	100%	16,000	Sav-A-Lot	Home Depot / Planet Fitness
Dedham Plaza		Boston-Cambridge-Quincy, MA-NH	1993	34,507		241,000	97%	80,000	Star Market	
Linden Square		Boston-Cambridge-Quincy, MA-NH	2006	146,525		223,000	94%	50,000	Roche Bros.	CVS
North Dartmouth		Boston-Cambridge-Quincy, MA-NH	2006	9,368		48,000	100%	48,000	Stop & Shop	
Queen Anne Plaza		Boston-Cambridge-Quincy, MA-NH	1994	17,968		149,000	100%	50,000	Hannaford	TJ Maxx / HomeGoods
Saugus Plaza		Boston-Cambridge-Quincy, MA-NH	1996	14,812		170,000	99%	55,000	Super Stop & Shop	Kmart
		Total New England		576,510		1,390,000	98%			
2.14										
Baltimore										
Governor Plaza		Baltimore, MD	1985	26,616		267,000	100%	16,500	Aldi	L.A. Fitness / Dick's Sporting Goods

## **Federal Realty Investment Trust Real Estate Status Report** September 30, 2013

Property Name	MSA Description	Year Acquired	Real Estate at Cost	Mortgage and/or Capital Lease Obligation (1)	GLA (2)	% Leased	Grocery Anchor GLA	Grocery Anchor	Other Principal Tenants
			(in thousands)	(in thousands)					
Perring Plaza	Baltimore, MD	1985	29,724		395,000	95%	58,000	Shoppers Food Warehouse	Home Depot / Burlington Coat Factory / Jo-Ann Stores / Micro Center
THE AVENUE at White Marsh (	(5) Baltimore, MD	2007	97,140	54,452	297,000	100%			AMC Loews / Old Navy / Barnes & Noble / AC Moore
The Shoppes at Nottingham Square	Baltimore, MD	2007	17,327		32,000	100%			
White Marsh Plaza	Baltimore, MD	2007	25,088		80,000	97%	54,000	Giant Food	
White Marsh Other	Baltimore, MD	2007	36,194		70,000	98%			
	Total Baltimore		232,089	•	1,141,000	98%			
Chicago									
Crossroads	Chicago, IL	1993	30,927		168,000	93%			Golfsmith / Guitar Center / L.A. Fitness
Finley Square	Chicago, IL	1995	32,444		314,000	98%			Bed, Bath & Beyond / Buy Buy Baby / Petsmart
Garden Market	Chicago, IL	1994	12,577		140,000	95%	63,000	Dominick's	Walgreens
North Lake Commons	Chicago, IL	1994	16,523		129,000	92%	77,000	Dominick's	
	Total Chicago		92,471		751,000	95%			
South Florida									
Courtyard Shops	Miami-Ft Lauderdale	2008	40,534		130,000	94%	49,000	Publix	
Del Mar Village	Miami-Ft Lauderdale	2008	55,704		179,000	79%	44,000	Winn Dixie	CVS
Tower Shops	Miami-Ft Lauderdale	2011	77,801		369,000	98%			Best Buy / DSW / Old Navy / Ross Dress For Less / TJ Maxx / Ulta
	Total South Florida		174,039		678,000	92%			
<u>Other</u>									
Barracks Road	Charlottesville, VA	1985	58,369	37,327	497,000	97%	99,000	Harris Teeter / Kroger	Anthropologie / Bed, Bath & Beyond / Barnes & Noble / Old Navy / Michaels / Ulta
Bristol Plaza	Hartford, CT	1995	29,549		267,000	94%	74,000	Stop & Shop	TJ Maxx
Eastgate	Raleigh-Durham-Chape Hill, NC	el 1986	26,935		152,000	95%	13,000	Trader Joe's	Stein Mart
Gratiot Plaza	Detroit, MI	1973	19,056		217,000	99%	69,000	Kroger	Bed, Bath & Beyond / Best Buy / DSW
Houston St	San Antonio, TX	1998	61,781		175,000	94%			Hotel Valencia / Walgreens
Lancaster (	(7) Lancaster, PA	1980	13,519	4,907	127,000	97%	75,000	Giant Food	Michaels
29th Place (Shoppers' World)	Charlottesville, VA	2007	39,705	5,162	169,000	96%			DSW / HomeGoods / Staples / Stein Mart
Shops at Willow Lawn	Richmond-Petersburg,	VA 1983	82,147		439,000	92%	66,000	Kroger	Old Navy / Staples / Ross Dress For Less
	Total Other		331,061		2,043,000	95%			
Grand Total			\$ 5,027,082	\$ 782,114	19,531,000	95%			

Mortgage

### Notes: (1)

(6)

The mortgage or capital lease obligations differ from the total reported on the consolidated balance sheet due to the unamortized discount or premium on certain mortgage payables.

(2) Excludes newly created redevelopment square footage not yet in service, as well as residential and hotel square footage.

Portion of property subject to capital lease obligation. (3)

(4) The Trust has a controlling financial interest in this property. (5)

All or a portion of the property is owned in a "downreit" partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating

Includes a 100% owned, 8.1 acre land parcel to be used for The Point redevelopment.

Property subject to capital lease obligation. (7)

On October 16, 2006, the Trust acquired control of Melville Mall through a 20 year master lease and secondary financing. Since the Trust controls this property and retains substantially all of the economic benefit and risks associated with it, we consolidate this property and its operations. (8)

### **Federal Realty Investment Trust**

### **Retail Leasing Summary (1)**

September 30, 2013

### Total Lease Summary - Comparable (2)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	ontractual ent (3) Per Sq. Ft.	Prior Rent (4) Per Sq. Ft.	A	nnual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant mprovements & Incentives (6)	Tenant rovements & ntives Per Sq. Ft.	
3rd Quarter 2013	89	100%	273,505	\$ 39.12	\$32.66	\$	1,767,856	20%	34%	7.1	\$ 5,355,091	\$ 19.58	(7)
2nd Quarter 2013 (8)	102	100%	446,334	\$ 30.96	\$25.42	\$	2,476,132	22%	37%	7.7	\$ 8,518,843	\$ 19.09	(7)
1st Quarter 2013	75	100%	254,282	\$ 35.78	\$31.89	\$	989,501	12%	22%	8.6	\$ 7,291,311	\$ 28.67	
4th Quarter 2012	96	100%	478,913	\$ 32.17	\$28.71	\$	1,657,748	12%	20%	7.7	\$ 7,982,782	\$ 16.67	
Total - 12 months	362	100%	1,453,034	\$ 33.74	\$29.00	\$	6,891,237	16%	28%	7.7	\$ 29,148,027	\$ 20.06	

### New Lease Summary - Comparable (2)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	ontractual ent (3) Per Sq. Ft.	Prior Rent (4) Per Sq. Ft.	A	nnual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Iı	Tenant mprovements & Incentives (6)	Tenant rovements & ntives Per Sq. Ft.	
3rd Quarter 2013	32	36%	104,298	\$ 44.09	\$31.78	\$	1,283,589	39%	57%	9.2	\$	4,636,228	\$ 44.45	(7)
2nd Quarter 2013 (8)	48	47%	233,544	\$ 31.30	\$22.21	\$	2,122,806	41%	60%	10.2	\$	8,499,743	\$ 36.39	(7)
1st Quarter 2013	29	39%	138,922	\$ 29.47	\$23.69	\$	803,391	24%	32%	12.5	\$	7,278,811	\$ 52.39	
4th Quarter 2012	43	45%	191,780	\$ 36.20	\$29.77	\$	1,232,998	22%	29%	9.2	\$	7,537,155	\$ 39.30	
Total - 12 months	152	42%	668,544	\$ 34.32	\$26.18	\$	5,442,784	31%	44%	10.1	\$	27,951,937	\$ 41.81	

### Renewal Lease Summary - Comparable (2) (9)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	Re	ontractual ent (3) Per Sq. Ft.	Prior Rent (4) Per Sq. Ft.	Ar	nnual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Average Tenant ease Term Improvement		Tenant rovements & ntives Per Sq. Ft.
3rd Quarter 2013	57	64%	169,207	\$	36.06	\$33.19	\$	484,267	9%	20%	5.6	\$	718,863	\$ 4.25
2nd Quarter 2013	54	53%	212,790	\$	30.60	\$28.94	\$	353,326	6%	18%	4.8	\$	19,100	\$ 0.09
1st Quarter 2013	46	61%	115,360	\$	43.39	\$41.77	\$	186,110	4%	15%	5.4	\$	12,500	\$ 0.11
4th Quarter 2012	53	55%	287,133	\$	29.48	\$28.00	\$	424,750	5%	15%	6.5	\$	445,627	\$ 1.55
Total - 12 months	210	58%	784,490	\$	33.25	\$31.40	\$	1,448,453	6%	17%	5.7	\$	1,196,090	\$ 1.52

### <u>Total Lease Summary - Comparable and Non-comparable (2) (10)</u>

Quarter	Number of Leases Signed	GLA Signed	Contractual Rent (3) Per Sq. Ft. Weighted Average Lease Term (5)		Tenant Improvements & Incentives (6)		Impi	Tenant rovements & ntives Per Sq. Ft.
3rd Quarter 2013	102	398,637	\$ 34.20	8.4	\$	6,813,820	\$	17.09
2nd Quarter 2013	110	480,107	\$ 32.26	7.9	\$	8,973,443	\$	18.69
1st Quarter 2013	80	266,451	\$ 36.67	8.8	\$	7,358,311	\$	27.62
4th Quarter 2012	98	485,215	\$ 32.07	7.7	\$	8,079,952	\$	16.65
Total - 12 months	390	1,630,410	\$ 33.40	8.1	\$	31,225,526	\$	19.15

- $(1) \quad \text{Leases on this report represent retail activity only; office and residential leases are not included.}$
- (2) Comparable leases represent those leases signed on spaces for which there was a former tenant.
- $(3) \quad \text{Contractual rent represents contractual minimum rent under the new lease for the first 12 months of the term.}$
- (4) Prior rent represents minimum rent and percentage rent, if any, paid by the prior tenant in the final 12 months of the term.
- (5) Weighted average is determined on the basis of contractual rent for the first 12 months of the term.
- (6) See Glossary of Terms.
- (7) Approximately \$2.5 million (\$6.23 per square foot) in 3rd Quarter 2013 and \$4.1 million (\$6.75 per square foot) in 2nd Quarter 2013 of the Tenant Improvements & Incentives are for properties under active redevelopment (e.g. Westgate Center, Willow Lawn, Barracks Road, Hollywood Boulevard) and are included in the Projected Cost for those projects on the Summary of Development and Redevelopment Opportunities.
- (8) 2nd Quarter 2013 has been revised to exclude the lease signed to backfill a portion of the Best Buy box at Santana Row as Best Buy has exercised their option to remain in the center.
- (9) Renewal leases represent expiring leases rolling over with the same tenant in the same location. All other leases are categorized as new.
- (10) The Number of Leases Signed, GLA Signed, Contractual Rent Per Sq Ft and Weighted Average Lease Term columns include information for leases signed at our Assembly Row and Pike & Rose projects. The Tenant Improvements & Incentives and Tenant Improvements & Incentives Per Sq Ft columns do not include information on leases signed for those projects; these amounts for leases signed for Assembly Row and Pike & Rose are included in the Projected Cost column for those projects shown on the Mixed Use Projects Phase 1 schedule.

# Federal Realty Investment Trust Lease Expirations September 30, 2013

### Assumes no exercise of lease options

	Aı	nchor Tenants (1)		Sm	all Shop Tenants	5	Total				
Year	Expiring SF	% of Anchor SF	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)		
2013	47,000	1% \$	17.21	300,000	4% 5	\$ 24.65	347,000	2% \$	23.64		
2014	764,000	7% \$	14.64	742,000	10% 5	\$ 33.28	1,505,000	8% \$	3 23.84		
2015	816,000	7% \$	14.78	964,000	13% 5	\$ 33.00	1,780,000	9% \$	24.65		
2016	878,000	8% \$	16.86	1,096,000	15% 5	\$ 34.29	1,975,000	11% \$	26.52		
2017	1,451,000	13% \$	16.95	1,077,000	13% 5	\$ 35.76	2,529,000	14% \$	24.96		
2018	1,510,000	14% \$	14.62	878,000	12% 5	\$ 37.87	2,388,000	13% \$	3 23.17		
2019	1,341,000	12% \$	17.97	484,000	6% 5	\$ 34.02	1,825,000	10% \$	22.23		
2020	547,000	5% \$	18.28	381,000	5% 5	\$ 33.69	927,000	5% \$	24.63		
2021	643,000	6% \$	20.43	423,000	6% 5	\$ 37.36	1,066,000	6% \$	27.15		
2022	786,000	7% \$	16.89	431,000	6% 5	\$ 39.65	1,216,000	6% \$	24.97		
Thereafter	2,138,000	20% \$	18.10	762,000	10% 5	\$ 39.31	2,900,000	16% \$	23.67		
Total (3)	10,921,000	100% \$	16.92	7,538,000	100% 5	\$ 35.21	18,458,000	100% \$	5 24.39		

Assumes	all	lease	options	are	exercised

	Ar	nchor Tenants (1)		Sm	all Shop Tenant	s		Total	
Year	Expiring SF	% of Anchor SF	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)
2013	47,000	0% 5	17.21	218,000	3%	\$ 26.37	265,000	2% \$	24.75
2014	243,000	2% 5	14.07	499,000	7%	\$ 33.38	742,000	4% \$	27.06
2015	58,000	1% 5	51.07	552,000	7%	\$ 34.18	610,000	3% \$	35.79
2016	83,000	1% 5	16.27	533,000	7%	\$ 37.08	616,000	3% \$	34.28
2017	215,000	2% 9	22.71	604,000	8%	\$ 38.09	819,000	5% \$	34.05
2018	342,000	3% 9	15.29	530,000	7%	\$ 38.28	872,000	5% \$	29.26
2019	439,000	4% 9	17.40	368,000	5%	\$ 37.45	807,000	4% \$	26.54
2020	143,000	1% 5	19.89	395,000	5%	\$ 31.64	538,000	3% \$	3 28.51
2021	185,000	2% 5	12.29	585,000	8%	\$ 34.36	770,000	4% \$	3 29.05
2022	135,000	1% 5	23.98	471,000	6%	\$ 32.95	606,000	3% \$	30.95
Thereafter	9,031,000	83% 9	16.62	2,783,000	37%	\$ 35.63	11,813,000	64% \$	21.10
Total (3)	10,921,000	100% 5	16.92	7,538,000	100%	\$ 35.21	18,458,000	100% \$	3 24.39

- (1) Anchor is defined as a tenant leasing 15,000 square feet or more.
- (2) Minimum Rent reflects in-place contractual (cash-basis) rent as of September 30, 2013.
- (3) Represents occupied square footage as of September 30, 2013.
- (4) Individual items may not add up to total due to rounding.

# Federal Realty Investment Trust Portfolio Leased Statistics September 30, 2013

Overall Portfolio Statistics (1)	At September 30, 2013			At September 30, 2012				
<u>Type</u>	<u>Size</u>	<u>Leased</u>	<u>Leased %</u>	<u>Size</u>	<u>Leased</u>	<u>Leased %</u>		
Retail Properties (2) (3) (4) (sf)	19,531,000	18,623,000	95.3%	19,122,000	18,179,000	95.1%		
Residential Properties (units)	1,114	1,055	94.7%	1,058	1,025	96.9%		
Same Center Statistics (1)	At S	September 30, 2013	3	At	September 30, 2012			
Туре	<u>Size</u>	Leased	Leased %	<u>Size</u>	Leased	Leased %		
Retail Properties (2) (5) (sf)	17,225,000	16,427,000	95.4%	17,203,000	16,372,000	95.2%		
Residential Properties (units)	1,011	964	95.4%	1,011	978	96.7%		

- (1) See Glossary of Terms.
- (2) Leasable square feet excludes redevelopment square footage not yet placed in service.
- (3) At September 30, 2013 leased percentage was 98.9% for anchor tenants and 90.6% for small shop tenants.
- (4) Occupied percentage was 94.6% at September 30, 2013 and 94.2% at September 30, 2012.
- (5) Excludes properties purchased, sold or under redevelopment.

# Federal Realty Investment Trust Summary of Top 25 Tenants September 30, 2013

Rank	Tenant Name	Annualized Base Rent	Percentage of Total Annualized Base Rent (4)	Tenant GLA	Percentage of Total GLA (4)	Number of Stores Leased
1	Ahold USA, Inc.	\$ 15,235,000	3.38%	939,000	4.81%	15
2	Bed, Bath & Beyond, Inc.	\$ 12,393,000	2.75%	728,000	3.73%	19
3	TJX Companies	\$ 10,350,000	2.30%	682,000	3.49%	20
4	L.A. Fitness International LLC	\$ 8,225,000	1.83%	417,000	2.14%	11
5	Gap, Inc.	\$ 7,854,000	1.74%	252,000	1.29%	14
6	CVS Corporation	\$ 6,812,000	1.51%	194,000	0.99%	17
7	Best Buy Stores, L.P.	\$ 5,806,000	1.29%	212,000	1.09%	6
8	DSW, Inc	\$ 5,432,000	1.21%	189,000	0.97%	8
9	Home Depot, Inc.	\$ 5,360,000	1.19%	438,000	2.24%	5
10	Barnes & Noble, Inc.	\$ 4,988,000	1.11%	214,000	1.10%	8
11	Michaels Stores, Inc.	\$ 4,606,000	1.02%	266,000	1.36%	11
12	Dick's Sporting Goods Inc.	\$ 4,375,000	0.97%	206,000	1.05%	5
13	Staples, Inc.	\$ 3,679,000	0.82%	187,000	0.96%	9
14	Ross Stores, Inc.	\$ 3,591,000	0.80%	208,000	1.06%	7
15	Riverbed Technology, Inc	\$ 3,579,000	0.80%	83,000	0.42%	2
16	Whole Foods Market, Inc.	\$ 3,549,000	0.79%	119,000	0.61%	3
17	Container Store, Inc.	\$ 3,384,000	0.75%	74,000	0.38%	3
18	PETsMART, Inc.	\$ 3,246,000	0.72%	150,000	0.77%	6
19	Dress Barn, Inc.	\$ 3,186,000	0.71%	133,000	0.68%	19
20	Wells Fargo Bank, N.A.	\$ 3,177,000	0.71%	51,000	0.26%	14
21	Bank of America, N.A.	\$ 3,172,000	0.70%	64,000	0.33%	20
22	Kohl's Corporation	\$ 3,119,000	0.69%	322,000	1.65%	3
23	A.C. Moore, Inc.	\$ 3,107,000	0.69%	161,000	0.82%	7
24	Sports Authority Inc.	\$ 3,080,000	0.68%	179,000	0.92%	4
25	Wakefern Food Corporation	\$ 2,783,000	0.62%	136,000	0.70%	2
	Totals - Top 25 Tenants	\$ 134,088,000	29.78%	6,604,000	33.82%	238
	Total: (1)	\$ 450,128,000	(2)	19,531,000 (3	)	2,496

- (1) Does not include amounts related to leases these tenants have with our partnership with a discretionary fund created and advised by ING Clarion Partners.
- (2) Reflects aggregate, annualized in-place contractual (defined as cash-basis including adjustments for concessions) minimum rent for all occupied spaces as of September 30, 2013.
- (3) Excludes redevelopment square footage not yet placed in service.
- (4) Individual items may not add up to total due to rounding.

# Federal Realty Investment Trust Reconciliation of Net Income to FFO Guidance September 30, 2013

	 2013 G	uidance	
	(Dollars in m	illions exce	pt
	per share a	mounts) (1)	)
<u>Funds from Operations available for common shareholders (FFO)</u>			
Net income	\$ 178	\$	179
Net income attributable to noncontrolling interests	(5)		(5)
Gain on sale of real estate in real estate partnership	(29)		(29)
Depreciation and amortization of real estate & joint venture real estate assets	145		145
Amortization of initial direct costs of leases	11		11
Prepayment Premium on 5.40% Notes	3		3
Funds from operations excluding Prepayment Premium on 5.40% Notes	 303		304
Dividends on preferred shares	(1)		(1)
Income attributable to operating partnership units	1		1
Income attributable to unvested shares	(1)		(1)
FFO excluding Prepayment Premium on 5.40% Notes	\$ 302	\$	303
	 	_	
Weighted average number of common shares, diluted	65.8		65.8
FFO per diluted share	\$ 4.60	\$	4.61

	 2014 G	duidance	
	(Dollars in n	nillions exc	ept
	per share a	amounts) (	1)
Funds from Operations available for common shareholders (FFO)			
Net income	\$ 177	\$	183
Net income attributable to noncontrolling interests	(5)		(5)
Gain on sale of real estate in real estate partnership	_		_
Depreciation and amortization of real estate & joint venture real estate assets	146		146
Amortization of initial direct costs of leases	11		11
Funds from operations	329		334
Dividends on preferred shares	(1)		(1)
Income attributable to operating partnership units	1		1
Income attributable to unvested shares	(1)		(1)
FFO	\$ 328	\$	333
	 	====	
Weighted average number of common shares, diluted	67.7		67.7
FFO per diluted share	\$ 4.84	\$	4.92

 $\label{eq:Note:note:} \underline{\text{Note:}} \\ \text{(1) - Individual items may not add up to total due to rounding.}$ 

# Federal Realty Investment Trust Summarized Income Statements and Balance Sheets - 30% Owned Joint Venture September $30,\,2013$

TOTAL LIABILITIES AND PARTNERS' CAPITAL

	Three Mo	onths En			Nine Mor Septen		
	 2013		2012		2013		2012
			(in tho	usand	s)		
CONSOLIDATED INCOME STATEMENTS							
Revenues			. ===				
Rental income	\$ 4,631	\$	4,750	\$	14,075	\$	14,012
Other property income	 11		22		140		58
	4,642		4,772		14,215		14,070
Expenses	=00		<b>#</b> 00		2.522		2.464
Rental	702		732		2,609		2,161
Real estate taxes	619		510		1,847		1,648
Depreciation and amortization	 1,369		1,372		4,099		4,123
	 2,690		2,614		8,555		7,932
Operating income	1,952		2,158		5,660		6,138
Interest expense	 (840)		(844)		(2,523)		(2,533)
Net income	\$ 1,112	\$	1,314	\$	3,137	\$	3,605
				Se	eptember 30,	De	ecember 31,
					2013		2012
					(in tho	usands	s)
CONSOLIDATED BALANCE SHEETS							
ASSETS							
Real estate, at cost				\$	210,382	\$	209,056
Less accumulated depreciation and amortization					(38,486)		(34,547)
Net real estate					171,896		174,509
Cash and cash equivalents					3,452		2,735
Other assets					5,782		5,536
TOTAL ASSETS				\$	181,130	\$	182,780
LIABILITIES AND PARTNERS' CAPITAL							
Liabilities Chiline							
Mortgages payable				\$	56,982	\$	57,155
Other liabilities				Ψ	*	Ψ	
					3 809		4 771
					3,809 60.791		4,771 61 926
Total liabilities Partners' capital					3,809 60,791 120,339		4,771 61,926 120,854

181,130 \$

182,780

# Federal Realty Investment Trust Summary of Outstanding Debt and Debt Maturities - 30% Owned Joint Venture September 30, 2013

	Maturity	Stated Interest Rate as of September 30, 2013	 Balance
			(in thousands)
Mortgage Loans			
Secured Fixed Rate			
Plaza del Mercado	7/5/2014	5.77% (a)	\$ 12,097
Atlantic Plaza	12/1/2014	5.12% (b)	10,500
Barcroft Plaza	7/1/2016	5.99% (b)(c)	20,785
Greenlawn Plaza	7/1/2016	5.90% (b)	13,600
		Total Fixed Rate Debt	\$ 56,982

### **Debt Maturities**

### (in thousands)

Year	Scheduled Amortization	Maturities	Total	Percent of Debt Maturing	Cumulative Percent of Debt Maturing
2013	\$ 60	\$ —	\$ 60	0.1%	0.1%
2014	142	22,395	22,537	39.6%	39.7%
2015	_	_	_	—%	39.7%
2016	_	34,385	34,385	60.3%	100.0%
Total	\$ 202	\$ 56,780	\$ 56,982	100.0%	

- (a) Effective July 5, 2007, principal and interest payments are due based on a 30-year amortization schedule.
- (b) Interest only until maturity
- (c) The stated interest rate represents the weighted average interest rate for two mortgage loans secured by this property. The loan balance represents the note of \$16.6 million at a stated rate of 6.06% and a note of \$4.2 million at a stated rate of 5.71%.

# Federal Realty Investment Trust Real Estate Status & Debt Summary Report - 30% Owned Joint Venture September 30, 2013

		Year	Real Estate	Mortgage or Capital Lease		%	Grocery Anchor	Grocery	
Property Name	MSA Description	Acquired	at Cost	Obligation	GLA	Leased	GLA	Anchor	Other Principal Tenants
			(in thousands)	(in thousands)					
Washington Metropolitan Area									
Barcroft Plaza	Washington, DC-MD-VA	2006-2007	\$ 34,615	\$ 20,785	101,000	82%	46,000	Harris Teeter	Bank of America
Free State Shopping Center	Washington, DC-MD-VA	2007	66,692		279,000	87%	73,000	Giant Food	TJ Maxx / Ross Dress For Less / Office Depot
Plaza del Mercado	Washington, DC-MD-VA	2004	21,675	12,097	96,000	64%			CVS
	Total Washington Metropolitan Area		122,982		476,000	81%			
New York / New Jersey									
Greenlawn Plaza	Nassau-Suffolk, NY	2006	20,659	13,600	106,000	97%	46,000	Waldbaum's	Tuesday Morning
	Total New York / New Jersey		20,659		106,000	97%			
New England									
Atlantic Plaza	Boston-Worcester-Lawrence-Lowell-Brockton, MA	2004	19,970	10,500	123,000	70%	64,000	Stop & Shop	
Campus Plaza	Boston-Worcester-Lawrence-Lowell-Brockton, MA	2004	22,906		116,000	100%	46,000	Roche Bros.	Burlington Coat Factory
Pleasant Shops	Boston-Worcester-Lawrence-Lowell-Brockton, MA	2004	23,865		130,000	93%	38,000	Whole Foods	Marshalls
	Total New England		66,741		369,000	88%			
Grand Totals			\$ 210,382	\$ 56,982	951,000	85%			

### **Glossary of Terms**

**Adjusted EBITDA:** Adjusted EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate, and impairments of real estate, if any. Adjusted EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA and Adjusted EBITDA for the three and nine months ended September 30, 2013 and 2012 is as follows:

		Three Months Ended				Nine Months Ended			
	September 30,				September 30,				
		2013		2012		2013		2012	
		(in thousands)							
Net income	\$	63,366	\$	39,656	\$	138,005	\$	117,374	
Depreciation and amortization		39,408		34,932		119,885		106,702	
Interest expense		25,762		28,218		80,314		85,744	
Early extinguishment of debt		_		_		3,399		_	
Other interest income		(70)		(261)		(165)		(580)	
EBITDA		128,466		102,545		341,438		309,240	
Gain on sale of real estate		(23,861)		_		(28,855)		(11,860)	
Adjusted EBITDA	\$	104,605	\$	102,545	\$	312,583	\$	297,380	

**Funds From Operations (FFO):** FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as follows: net income, computed in accordance with GAAP plus real estate related depreciation and amortization and excluding extraordinary items, gains and losses on sale of real estate, and impairment write-downs of depreciable real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

**Property Operating Income:** Rental income, other property income and mortgage interest income, less rental expenses and real estate taxes and excluding operating results from discontinued operations.

Overall Portfolio: Includes all operating properties owned in reporting period.

**Same Center:** Information provided on a same center basis is provided for only those properties that were owned and operated for the entirety of both periods being compared, excludes properties that were redeveloped, expanded or under development and properties purchased or sold at any time during the periods being compared.

**Tenant Improvements and Incentives:** Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.