UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 30, 2024

Federal Realty Investment Trust

Federal Realty OP LP

(Exact name of registrant as specified in its charter)

1-07533

333-262016-01

(Commission

87-3916363

52-0782497

(IRS Employer

Maryland (Federal Realty Investment Trust)

Delaware (Federal Realty OP LP)

(State or other jurisdiction

| | of incorporation) | File Number) | | Identification No.) | |
|--------------|---|--|-----------------------|--|-----------------|
| | 909 Rose Avenue, Suite 20 (Address of | North Bethesda, | Maryland | 20852 (Zip Code) | |
| | Registrant's te | elephone number including ar | rea code: 301/998- | 8100 | |
| | k the appropriate box below if the Form 8-K filing is intended ral Instruction A.2. below): | to simultaneously satisfy the fi | iling obligation of t | he registrant under any of the following p | provisions (see |
| | Written communications pursuant to Rule 425 under the Sec | eurities Act (17 CFR 230.425) | | | |
| | Soliciting material pursuant to Rule 14a-12 under the Excha | nge Act (17 CFR 240.14a-12) | | | |
| | Pre-commencement communications pursuant to Rule 14d-2 | 2(b) under the Exchange Act (1 | 7 CFR 240.14d-2(b |))) | |
| | Pre-commencement communications pursuant to Rule 13e-4 | (c) under the Exchange Act (1' | 7 CFR 240.13e-4(c |))) | |
| ecur | rities registered pursuant to Section 12(b) of the Act: | | | | |
| | | Federal Realty Investment | Trust | | |
| Φ.Ω | Title of Each Class Common Shares of Beneficial Interest | <u>Trading Symbol</u> FRT | <u>Nan</u> | ne of Each Exchange On Which Register New York Stock Exchange | <u>ered</u> |
| \$.0 | 11 par value per share, with associated Common Share Purcha. Rights | se | | | |
| Serie | Depositary Shares, each representing 1/1000 of a 5.00% es C Cumulative Redeemable Preferred Stock, \$.01 par value share | FRT-C per | | New York Stock Exchange | |
| | | Federal Realty OP LF | | | |
| | <u>Title of Each Class</u> None | Trading Symbol N/A | <u>Nan</u> | ne of Each Exchange On Which Registe N/A | <u>ered</u> |
| ndic Exch | rate by check mark whether the registrant is an emerging grow lange Act of 1934. | th company, as defined in Rule | e 405 of the Securiti | es Act of 1933 or Rule 12b-2 of the Secu | ırities |
| eder | ral Realty Investment Trust Yes □ No ⊠ Federa | al Realty OP LP Yes □ No ⊠ | | | |
| f an | emerging growth company, indicate by checkmark if the regis unting standards provided pursuant to Section 13(a) of the Exc | strant has elected not use the exchange Act. | tended transition p | eriod for complying with any new or revi | sed financial |
| edei | ral Realty Investment Trust ☐ Federa | al Realty OP LP □ | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Item 2.02. Results of Operations and Financial Condition.

The following information is being furnished under Item 2.02-Results of Operations and Financial Condition. This information, including the exhibits attached hereto, shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in this Current Report on Form 8-K shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or under the Exchange Act, regardless of any general incorporation language in such filing.

On October 30, 2024, Federal Realty Investment Trust issued supplemental data pertaining to its operations, as well as a press release, to report its financial results for the quarter ended September 30, 2024. The supplemental data and press release are furnished as Exhibit 99.1 hereto.

Item 9.01. Financial Statements and Exhibits.

- (c) Exhibits
- 99.1 Supplemental information at September 30, 2024 (including press release dated October 30, 2024)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST FEDERAL REALTY OP LP

Date: October 30, 2024 /s/ Daniel Guglielmone

Daniel Guglielmone
Executive Vice PresidentChief Financial Officer and Treasurer

EXHIBIT INDEX

| Exhibit Number | Description |
|-----------------------|---|
| <u>99.1</u> | Supplemental Information at September 30, 2024 |
| 104 | Cover Page Interactive Data File (the Cover Page Interactive Data File is embedded within the Inline XBRL document) |

FEDERAL REALTY INVESTMENT TRUST

SUPPLEMENTAL INFORMATION September 30, 2024

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| | | _ |
| | 909 Rose Avenue, Suite 200 | |
| | North Bethesda, Maryland 20852 | |
| | 301-998-8100 | |

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Safe Harbor Language

Certain matters discussed within this Supplemental Information may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 12, 2024, and include the following:

- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire or to fill existing vacancy;
- risks that we may not be able to proceed with or obtain necessary approvals for any development, redevelopment, or renovation project, and that completion of anticipated or ongoing property development, redevelopment, or renovation projects that we do pursue may cost more, take more time to complete or fail to perform as expected;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;
- risks that our growth will be limited if we cannot obtain additional capital, or if the costs of capital we obtain are significantly higher than historical levels;
- risks associated with general economic conditions, including inflation and local economic conditions in our geographic markets;
- risks of financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense;
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT; and
- risks related to natural disasters, climate change and public health crises (such as the outbreak and worldwide spread of COVID-19), and the measures that international, federal, state and local governments, agencies, law enforcement and/or health authorities implement to address them, may precipitate or materially exacerbate one or more of the above-mentioned risks, and may significantly disrupt or prevent us from operating our business in the ordinary course for an extended period.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Supplemental Information. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 12, 2024 and subsequent quarterly reports on Form 10-O.



NEWS RELEASE www.federalrealty.com

FOR IMMEDIATE RELEASE

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Senior Director, Corporate Communications
301.998.8316
bpomar@federalrealty.com

Federal Realty Investment Trust Announces Third Quarter 2024 Operating Results

NORTH BETHESDA, Md. (October 30, 2024) - <u>Federal Realty Investment Trust</u> (NYSE:FRT) today reported operating results for its third quarter ended September 30, 2024. For the three months ended September 30, 2024 and 2023, net income available for common shareholders was \$0.70 per diluted share and \$0.67 per diluted share, respectively. For the three months ended September 30, 2024 and 2023, operating income was \$105.8 million and \$100.1 million, respectively.

Highlights for the third quarter include:

- Generated funds from operations available to common shareholders (FFO) per diluted share of \$1.71 for the quarter, compared to \$1.65 for the third quarter of 2023.
- Signed 126 leases for 580,977 square feet of comparable retail space at a cash basis rollover growth of 14% and 26% on a straight-line basis.
- Generated comparable property operating income (POI) growth of 2.9% for the third quarter, excluding lease termination fees and prior period rents collected.
- Reported portfolio occupancy of 94.0% and a leased rate of 95.9% at quarter end, representing an increase of:
 - +90 basis points of occupancy and +60 basis points of leased rate quarter-over-quarter
 - +170 basis points of occupancy and +190 basis points of leased rate year-over-year
- Continued strong small shop leasing, ending the quarter at 93.1% leased, with an increase of +60 basis points quarter-over-quarter and +240 basis points year-over-year.
- Acquired Pinole Vista Crossing in Pinole, California, a grocery-anchored shopping center, comprising 216,000 square feet on 19 acres of land, for a purchase price of \$60 million.
- Tightened and raised 2024 earnings per diluted share guidance to \$3.40 \$3.50 and 2024 FFO per diluted share guidance to \$6.76 \$6.86.

"Federal Realty delivered another strong quarter, driven by record FFO, elevated leasing activity, and significant occupancy gains," said Donald C. Wood, Chief Executive Officer. "The demographics of our properties continue to be



our greatest asset. Looking ahead, we are confident that Federal Realty is well-positioned for continued success, thanks to our exposure to affluent and resilient shoppers who frequent our best-in-class properties."

Financial Results

Net Income

For the third quarter 2024, net income available for common shareholders was \$58.9 million and earnings per diluted share was \$0.70 versus \$55.0 million and \$0.67, respectively, for the third quarter 2023.

FFO

For the third quarter 2024, FFO was \$144.6 million, or \$1.71 per diluted share, compared to \$135.3 million, or \$1.65 per diluted share for the third quarter 2023.

FFO is a non-GAAP supplemental earnings measure which the trust considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release.

Operational Update

Occupancy

As of September 30, 2024, the portfolio was 94.0% occupied, an increase of 90 basis points quarter-over-quarter and 170 basis points year-over-year. The portfolio was 95.9% leased, an increase of 60 basis points quarter-over-quarter and 190 basis points year-over-year.

Small shop leased rate was 93.1% as of September 30, 2024, an increase of 60 basis points quarter-over-quarter and 240 basis points year-over-year.

The anchor tenant leased rate was 97.3%, reflecting an increase of 60 basis points quarter-over-quarter and 150 basis points year-over-year.

Additionally, residential properties were 97.5% leased as of September 30, 2024.

Leasing Activity

During the third quarter 2024, Federal Realty signed 129 leases for 592,527 square feet of retail space. On a comparable space basis (i.e., spaces for which there was a former tenant), Federal Realty signed 126 leases for 580,977 square feet at an average rent of \$34.94 per square foot compared to the average contractual rent of \$30.51 per square foot for the last year of the prior leases, representing a cash basis rollover growth on those comparable spaces of 14%, 26% on a straight-line basis. Comparable leases represented 98% of total comparable and non-comparable retail leases signed during the third quarter 2024.

Transaction Activity

• July 31, 2024 - Acquired Pinole Vista Crossing, a dominant 216,000-square-foot, 19-acre regional open-air grocery-anchored community center located along I-80 in Pinole, CA, 13 miles north of Federal Realty's East



Bay Bridge Shopping Center, for \$60 million, expanding the company's presence in Northern California's East Bay sub-market.

Regular Quarterly Dividends

Federal Realty announced today that its Board of Trustees declared a regular quarterly cash dividend of \$1.10 per common share, resulting in an indicated annual rate of \$4.40 per common share. The regular common dividend will be payable on January 15, 2025 to common shareholders of record as of January 2, 2025.

Federal Realty's Board of Trustees also declared a quarterly cash dividend on its Class C depositary shares, each representing 1/1000 of a 5.000% Series C Cumulative Preferred Share of Beneficial Interest, of \$0.3125 per depositary share. All dividends on the depositary shares will be payable on January 15, 2025 to shareholders of record as of January 2, 2025.

2024 Guidance

Federal Realty has updated its 2024 guidance, as summarized in the table below:

| Full Year 2024 Guidance | Revised Guidance | Prior Guidance |
|---------------------------------|------------------|------------------|
| 2024 Earnings per diluted share | \$3.40 to \$3.50 | \$3.33 to \$3.51 |
| 2024 FFO per diluted share | \$6.76 to \$6.86 | \$6.70 to \$6.88 |

Conference Call Information

Federal Realty's management team will present an in-depth discussion of Federal Realty's operating performance on its third quarter 2024 earnings conference call, which is scheduled for Wednesday, October 30, 2024 at 5:00 PM ET. To participate, please call 1-844-826-3035 or 1-412-317-5195 five to ten minutes prior to the call start time. The teleconference can also be accessed via a live webcast at www.federalrealty.com in the Investors section. A replay of the webcast will be available on Federal Realty's website at www.federalrealty.com. A telephonic replay of the conference call will also be available through November 13, 2024 by dialing 1-844-512-2921 or 1-412-317-6671; Passcode: 10192360.

About Federal Realty

Federal Realty is a recognized leader in the ownership, operation and redevelopment of high-quality retail-based properties located primarily in major coastal markets from Washington, D.C. to Boston as well as Northern and Southern California. Founded in 1962, Federal Realty's mission is to deliver long-term, sustainable growth through investing in communities where retail demand exceeds supply. Its expertise includes creating urban, mixed-use neighborhoods like Santana Row in San Jose, California, Pike & Rose in North Bethesda, Maryland and Assembly Row in Somerville, Massachusetts. These unique and vibrant environments that combine shopping, dining, living and working provide a destination experience valued by their respective communities. Federal Realty's 102 properties include approximately 3,500 tenants, in 27 million commercial square feet, and approximately 3,100 residential units.



Federal Realty has increased its quarterly dividends to its shareholders for 57 consecutive years, the longest record in the REIT industry. Federal Realty is an S&P 500 index member and its shares are traded on the NYSE under the symbol FRT. For additional information about Federal Realty and its properties, visit www.federalrealty.com.

Safe Harbor Language

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- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire or to fill existing vacancy;
- risks that we may not be able to proceed with or obtain necessary approvals for any development, redevelopment, or renovation project, and that completion of
 anticipated or ongoing property development, redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to
 perform as expected:
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our
 properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for
 acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that
 environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell
 properties when appropriate;
- · risks that our growth will be limited if we cannot obtain additional capital, or if the costs of capital we obtain are significantly higher than historical levels;
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 covenants, and the possibility of increases in interest rates that would result in increased interest expense;
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex
 tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of
 the failure to qualify as a REIT; and
- risks related to natural disasters, climate change and public health crises (such as the outbreak and worldwide spread of COVID-19), and the measures that
 international, federal, state and local governments, agencies, law enforcement and/or health authorities implement to address them, may precipitate or materially
 exacerbate one or more of the above-mentioned risks, and may significantly disrupt or prevent us from operating our business in the ordinary course for an
 extended period.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Press Release. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 12, 2024 and subsequent quarterly reports on Form 10-Q.

Federal Realty Investment Trust Consolidated Income Statements September 30, 2024

| September 50, 2024 | | | Three Months Ended September 30, | | | Nine Mor Septen | | | |
|---|----|----------|-------------------------------------|----------------|--------|--------------------|----|-----------|--|
| | | 2024 | | 2023 | | 2024 | | 2023 | |
| | | | (in t | thousands, exc | | , | | | |
| REVENUE | | | | (unau | idited | 1) | | | |
| Rental income | \$ | 303,352 | \$ | 286,323 | \$ | 890,172 | \$ | 839,509 | |
| Mortgage interest income | Ψ | 281 | Ψ | 281 | Ψ | 836 | Ψ | 833 | |
| Total revenue | | 303,633 | | 286,604 | _ | 891,008 | | 840,342 | |
| EXPENSES | | 303,033 | | 200,001 | | 071,000 | _ | 010,512 | |
| Rental expenses | | 63,898 | | 58,595 | | 184,448 | | 169,410 | |
| Real estate taxes | | 36,053 | | 33,045 | | 105,402 | | 97,992 | |
| General and administrative | | 10,822 | | 13,149 | | 34,920 | | 37,607 | |
| Depreciation and amortization | | 87,028 | | 81,731 | | 255,481 | | 239,342 | |
| Total operating expenses | | 197,801 | | 186,520 | | 580,251 | | 544,351 | |
| Gain on sale of real estate | | _ | | | | 52,280 | | 1,702 | |
| OPERATING INCOME | | 105,832 | | 100,084 | | 363,037 | | 297,693 | |
| OTHER INCOME/(EXPENSE) | | | | | | | | | |
| Other interest income | | 978 | | 721 | | 3,512 | | 3,775 | |
| Interest expense | | (44,237) | | (42,726) | | (132,242) | | (124,835) | |
| Income from partnerships | | 888 | | 1,313 | | 1,825 | | 3,494 | |
| NET INCOME | | 63,461 | | 59,392 | | 236,132 | | 180,127 | |
| Net income attributable to noncontrolling interests | | (2,508) | | (2,344) | | (6,461) | | (7,245) | |
| NET INCOME ATTRIBUTABLE TO THE TRUST | | 60,953 | | 57,048 | | 229,671 | | 172,882 | |
| Dividends on preferred shares | | (2,008) | | (2,008) | | (6,024) | | (6,024) | |
| NET INCOME AVAILABLE FOR COMMON SHAREHOLDERS | \$ | 58,945 | \$ | 55,040 | \$ | 223,647 | \$ | 166,858 | |
| EARNINGS PER COMMON SHARE, BASIC AND DILUTED: | | | | | | | | | |
| Net income available for common shareholders | \$ | 0.70 | \$ | 0.67 | \$ | 2.68 | \$ | 2.04 | |
| Weighted average number of common shares | | 83,994 | | 81,274 | | 83,180 | | 81,210 | |
| | | | | | _ | | | | |

Federal Realty Investment Trust Consolidated Balance Sheets September 30, 2024

| September 30, 2024 | | | |
|---|-----------------------|------|----------------------|
| | September 30, 2024 |] | December 31, 2023 |
| | (in thousands, excep | | |
| | d: (unaudited) | ita) | |
| ASSETS | (unuuureu) | | |
| Real estate, at cost | | | |
| Operating (including \$1,822,143 and \$2,021,622 of consolidated variable interest entities, respectively) | \$ 10,355,292 | \$ | 9,932,891 |
| Construction-in-progress (including \$8,352 and \$8,677 of consolidated variable interest entities, respectively) | 524,707 | | 613,296 |
| ************************************** | 10,879,999 | _ | 10,546,187 |
| Less accumulated depreciation and amortization (including \$414,128 and \$416,663 of consolidated variable | 10,077,777 | | 10,5 10,107 |
| interest entities, respectively) | (3,115,910) | | (2,963,519) |
| Net real estate | 7,764,089 | | 7,582,668 |
| Cash and cash equivalents | 97,023 | | 250,825 |
| Accounts and notes receivable, net | 206,513 | | 201,733 |
| Mortgage notes receivable, net | 9,157 | | 9,196 |
| Investment in partnerships | 33,008 | | 34,870 |
| Operating lease right of use assets, net | 86,415 | | 86,993 |
| Finance lease right of use assets, net | 6,685 | | 6,850 |
| Prepaid expenses and other assets | 276,328 | | 263,377 |
| TOTAL ASSETS | \$ 8,479,218 | \$ | 8,436,512 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| Liabilities | | | |
| Mortgages payable, net (including \$187,311 and \$189,286 of consolidated variable interest entities, respectively) | \$ 515,012 | \$ | 516,936 |
| Notes payable, net | 601,307 | | 601,945 |
| Senior notes and debentures, net | 3,356,298 | | 3,480,296 |
| Accounts payable and accrued expenses | 201,066 | | 174,714 |
| Dividends payable | 95,849 | | 92,634 |
| Security deposits payable | 30,284 | | 30,482 |
| Operating lease liabilities | 75,409 | | 75,870 |
| Finance lease liabilities | 12,754 | | 12,670 |
| Other liabilities and deferred credits | 224,693 | | 225,443 |
| Total liabilities | 5,112,672 | | 5,210,990 |
| Commitments and contingencies | | | |
| Redeemable noncontrolling interests | 180,946 | | 183,363 |
| Shareholders' equity | | | |
| Preferred shares, authorized 15,000,000 shares, \$.01 par: | | | |
| 5.0% Series C Cumulative Redeemable Preferred Shares, (stated at liquidation preference \$25,000 per share), 6,000 shares issued and outstanding | 150,000 | | 150,000 |
| 5.417% Series 1 Cumulative Convertible Preferred Shares, (stated at liquidation preference \$25 per share), 392,878 shares issued and outstanding | 9,822 | | 9,822 |
| Common shares of beneficial interest, \$.01 par, 200,000,000 shares authorized, respectively, 84,952,538 and 82,775,286 shares issued and outstanding, respectively | 855 | | 833 |
| Additional paid-in capital | 4,160,451 | | 3,959,276 |
| Accumulated dividends in excess of net income | (1,211,833) | | (1,160,474) |
| Accumulated other comprehensive income | 2,172 | | 4,052 |
| Total shareholders' equity of the Trust | 3,111,467 | | 2,963,509 |
| Noncontrolling interests | 74,133 | | 78,650 |
| Total shareholders' equity | 3,185,600 | | 3,042,159 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 8,479,218 | \$ | 8,436,512 |

Federal Realty Investment Trust Funds From Operations / Other Supplemental Information September 30, 2024

| | Three Months Ended September 30, | | | | Septen | Ended 30, | |
|---|-------------------------------------|-------|------------------|----------|-------------|---------------|--|
| | 2024 | | 2023 | | 2024 | 2023 | |
| | | (in t | thousands, excep | ot per s | share data) | | |
| Funds from Operations available for common shareholders (FFO) (1) | | | | | | | |
| Net income | \$ 63,461 | \$ | 59,392 | \$ | 236,132 | \$ 180,127 | |
| Net income attributable to noncontrolling interests | (2,508) | | (2,344) | | (6,461) | (7,245) | |
| Gain on sale of real estate | _ | | _ | | (52,280) | (1,702) | |
| Depreciation and amortization of real estate assets | 76,581 | | 71,802 | | 225,676 | 212,792 | |
| Amortization of initial direct costs of leases | 8,757 | | 8,116 | | 24,673 | 23,468 | |
| Funds from operations | 146,291 | | 136,966 | | 427,740 | 407,440 | |
| Dividends on preferred shares (2) | (1,875) | | (1,875) | | (5,625) | (5,625) | |
| Income attributable to downREIT operating partnership units | 688 | | 693 | | 2,068 | 2,074 | |
| Income attributable to unvested shares | (506) | | (494) | | (1,524) | (1,481) | |
| FFO | \$ 144,598 | \$ | 135,290 | \$ | 422,659 | \$ 402,408 | |
| Weighted average number of common shares, diluted (2)(3) | 84,714 | | 82,004 | | 83,904 | 81,942 | |
| FFO per diluted share (3) | \$ 1.71 | \$ | 1.65 | \$ | 5.04 | \$ 4.91 | |
| Dividends and Payout Ratios | | | | | | | |
| Regular common dividends declared | \$ 93,442 | \$ | 88,958 | \$ | 275,006 | \$ 265,022 | |
| Dividend payout ratio as a percentage of FFO | 65 % | | 66 % | | 65% | 66% | |
| Summary of Capital Expenditures | | | | | | | |
| Non-maintenance capital expenditures | | | | | | | |
| Development, redevelopment and expansions | \$ 39,563 | \$ | 56,514 | \$ | 108,398 | \$ 161,928 | |
| Tenant improvements and incentives | 16,744 | | 16,965 | | 64,438 | 55,383 | |
| Total non-maintenance capital expenditures | 56,307 | | 73,479 | | 172,836 | 217,311 | |
| Maintenance capital expenditures | 5,670 | | 5,034 | | 13,530 | 13,715 | |
| Total capital expenditures | \$ 61,977 | \$ | 78,513 | \$ | 186,366 | \$ 231,026 | |
| Other Information | | | | | | | |
| Leasing costs | \$ 4,150 | \$ | 7,071 | \$ | 17,235 | \$ 16,624 | |
| Share-based compensation expense (non-cash) | \$ 3,514 | \$ | 3,386 | \$ | 11,153 | \$ 10,831 | |
| Noncontrolling Interests Supplemental Information (4) | | | | | | | |
| Property operating income (1) | \$ 3,647 | \$ | 3,641 | \$ | 10,024 | \$ 11,158 | |
| Depreciation and amortization | (1,667) | | (1,827) | | (5,146) | (5,496) | |
| Interest expense | (161) | | (163) | | (485) | (491) | |
| Net income | \$ 1,819 | \$ | 1,651 | \$ | 4,393 | \$ 5,171 | |

- (1) See Glossary of Terms.
- (2) For the three and nine months ended September 30, 2024 and 2023, dividends on our Series 1 preferred stock were not deducted in the calculation of FFO available to common shareholders, as the related shares were dilutive and are included in "weighted average number of common shares, diluted."
- (3) The weighted average common shares used to compute FFO per diluted common share includes downREIT operating partnership units that were excluded from the computation of diluted EPS. Conversion of these operating partnership units is dilutive in the computation of FFO per diluted share, but is anti-dilutive for the computation of dilutive EPS for the three and nine months ended September 30, 2024 and 2023.
- (4) Amounts reflect the components of "net income attributable to noncontrolling interests," but excludes "income attributable to downREIT operating partnership units."

Federal Realty Investment Trust Components of Rental Income September 30, 2024

| Components of Rental Income (1) | | Three Mo Septer | | | Nine Mor Septen | |
|------------------------------------|---------|--------------------|---------------|-------|--------------------|---------------|
| | | 2024 | 2023 | | 2024 | 2023 |
| | <u></u> | | (in tho | usand | s) | |
| Minimum rents (2) | | | | | | |
| Commercial | \$ | 198,564 | \$ 187,301 | \$ | 586,052 | \$ 552,855 |
| Residential | | 27,401 | 26,280 | | 80,711 | 76,073 |
| Cost reimbursements | | 58,193 | 53,642 | | 170,399 | 155,583 |
| Percentage rents | | 4,233 | 4,439 | | 12,940 | 13,346 |
| Other (3) | | 13,430 | 14,008 | | 39,896 | 40,338 |
| Collectibility related impacts (4) | | 1,531 | 653 | | 174 | 1,314 |
| Total rental income | \$ | 303,352 | \$ 286,323 | \$ | 890,172 | \$ 839,509 |

- (1) All income from tenant leases is reported as a single line item called "rental income." We have provided the above supplemental information with a breakout of the contractual components of the rental income line, however, these breakouts are provided for informational purposes only and should be considered a non-GAAP presentation.
- (2) Minimum rents include the following:

| | Three Mo | | | | Nine Mor | | |
|---------------------------------|-----------|----------|-------|----------|----------|---------|------|
| | | nber 30, | | | Septen | iber 30 | |
| | 2024 | | 2023 | | 2024 | | 2023 |
| | | | (in m | illions) | | | |
| Straight-line rents | \$ 5.7 | \$ | 3.6 | \$ | 16.4 | \$ | 8.6 |
| Amortization of in-place leases | \$ 3.4 | \$ | 3.3 | \$ | 10.3 | \$ | 9.6 |

- (3) Includes lease termination fees of \$1.1 million and \$2.4 million for the three months ended September 30, 2024 and 2023, respectively, and \$3.1 million and \$5.6 million for the nine months ended September 30, 2024 and 2023, respectively.
- (4) For the three months ended September 30, 2024 and 2023, our collectability related impacts include the collection of approximately \$0.8 million and \$1.1 million, respectively, and \$2.5 million and \$4.1 million for the nine months ended September 30, 2024 and 2023, respectively, of prior period rents which were contractually deferred or payments renegotiated specifically related to the COVID-19 pandemic.

Federal Realty Investment Trust Comparable Property Information September 30, 2024

The following information is being provided for "Comparable Properties." Comparable Properties represents our consolidated property portfolio other than those properties that distort comparability between periods in two primary categories: (1) assets that were not owned for the full quarter in both periods presented and (2) assets currently under development or being repositioned for significant redevelopment and investment. The assets excluded from Comparable Properties in Q3 include: Darien Commons, Friendship Center, Huntington Shopping Center, Pike & Rose Phase IV, Santana West, Willow Grove Shopping Center, and all properties acquired, disposed of, or not consolidated from Q3 2023 to Q3 2024. Comparable Property property operating income ("Comparable Property POI") is a non-GAAP measure used by management in evaluating the operating performance of our properties period over period.

Reconciliation of GAAP operating income to Comparable Property POI

| | Three Months Ended September 30, | | | |
|---|-------------------------------------|--------|---------|--|
| | 2024 | | 2023 | |
| | (in the | ousand | s) | |
| Operating income | \$ 105,832 | \$ | 100,084 | |
| Add: | | | | |
| Depreciation and amortization | 87,028 | | 81,731 | |
| General and administrative | 10,822 | | 13,149 | |
| Property operating income (POI) | 203,682 | | 194,964 | |
| Less: Non-comparable POI - acquisitions/dispositions | (5,388) | | (2,590) | |
| Less: Non-comparable POI - redevelopment, development & other | (6,964) | | (4,783) | |
| Comparable property POI | \$ 191,330 | \$ | 187,591 | |

Additional information regarding the components of Comparable Property POI

| 9 | Three Months Ended September 30, | | | |
|---|----------------------------------|----|----------|--------|
| | 2024 | | 2023 | Change |
| | (in thousands) | | | |
| Minimum rents (1) | \$ 213,506 | \$ | 206,691 | |
| Cost reimbursements | 55,096 | | 52,898 | |
| Other | 13,791 | | 14,775 | |
| Collectibility related impacts | 263 | | 365 | |
| Total property revenue | 282,656 | | 274,729 | |
| Rental expenses | (57,379) | | (54,301) | |
| Real estate taxes | (33,947) | | (32,837) | |
| Total property expenses | (91,326) | | (87,138) | |
| Comparable property POI | \$ 191,330 | \$ | 187,591 | 2.0% |
| Less: | | | | |
| Lease termination fees | (1,108) | | (2,400) | |
| Prior period rents collected (2) | (704) | | (1,064) | |
| Comparable property POI excluding lease termination fees and prior period rents collected | \$ 189,518 | \$ | 184,127 | 2.9% |

<u>Comparable Property - Summary of Capital Expenditures (3)</u>

| | | September 30, | | | | | | | | | | | |
|--|----|----------------|----|--------|--|--|--|--|--|--|--|--|--|
| | | 2024 2023 | | | | | | | | | | | |
| | | (in thousands) | | | | | | | | | | | |
| Redevelopment and tenant improvements and incentives | \$ | 36,474 | \$ | 31,811 | | | | | | | | | |
| Maintenance capital expenditures | | 5,523 | | 5,007 | | | | | | | | | |
| | \$ | 41,997 | \$ | 36,818 | | | | | | | | | |

Three Months Ended

Comparable Property - Occupancy Statistics (3)

| | At Septeml | per 30, |
|--|------------|------------|
| | 2024 | 2023 |
| GLA - comparable commercial properties | 25,284,000 | 25,343,000 |
| Leased % - comparable commercial properties | 95.8 % | 94.2 % |
| Occupancy % - comparable commercial properties | 93.8 % | 92.4 % |

- For the three months ended September 30, 2024 and 2023, amount includes straight-line rents of \$2.8 million and \$3.3 million, respectively, and amortization of in-place leases of \$3.1 million and \$3.3 million, respectively.
- (2) Amount represents collection of prior period rents which were contractually deferred or payment renegotiated specifically related to the COVID-19 pandemic.
- (3) See page 9 for "Summary of Capital Expenditures" and page 25 for portfolio occupancy statistics for our entire portfolio.

Federal Realty Investment Trust Market Data, Debt Metrics, and Senior Notes and Debentures Covenants September 30, 2024

| | Septen | 1001 50 | , |
|---|------------------------|---------|--------------|
| | 2024 | | 2023 |
| | (in thousands, exc | ept per | share data) |
| Market Data | | | |
| Common shares outstanding and downREIT operating partnership units (1) | 85,575 | | 82,254 |
| Market price per common share | \$ 114.97 | \$ | 90.63 |
| Common equity market capitalization including downREIT operating partnership units | \$ 9,838,558 | \$ | 7,454,680 |
| Series C preferred shares outstanding | 6 | | 6 |
| Liquidation price per Series C preferred share | \$ 25,000 | \$ | 25,000 |
| Series C preferred equity market capitalization | \$ 150,000 | \$ | 150,000 |
| Series 1 preferred shares outstanding (2) | 393 | | 393 |
| Liquidation price per Series 1 preferred share | \$ 25.00 | \$ | 25.00 |
| Series 1 preferred equity market capitalization | \$ 9,825 | \$ | 9,825 |
| Equity market capitalization | \$ 9,998,383 | \$ | 7,614,505 |
| Total debt | \$ 4,472,617 | \$ | 4,450,525 |
| Less: cash and cash equivalents | (97,023) | | (98,210) |
| Total net debt (3) | \$ 4,375,594 | \$ | 4,352,315 |
| Total market capitalization | \$ 14,373,977 | \$ | 11,966,820 |
| Leverage and Liquidity Ratios | | | |
| Total net debt to market capitalization at market price per common share | 30% | | 36% |
| Ratio of EBITDAre to combined fixed charges and preferred share dividends, three months ended (4) (5) | 3.7x | | 3.5x |
| Ratio of EBITDAre to combined fixed charges and preferred share dividends, nine months ended (4) (5) | 3.6x | | 3.65 |
| | 5.011 | | 2.0 |
| Senior Notes and Debentures Covenants (6) | | | |
| | | D | eht Covenant |

September 30,

| | September 30, 2024 | Debt Covenant Threshold (7) |
|---|---------------------------|--------------------------------|
| Total Debt to Total Assets | 39% | < 60% |
| Secured Debt to Total Assets | 5% | < 40% |
| Consolidated Income to Annual Debt Service Charge | 3.7x | > 1.5x |
| Unencumbered Assets to Unsecured Debt | 255% | > 150% |

- (1) Amounts include 622,399 and 635,431 downREIT operating partnership units outstanding at September 30, 2024 and 2023, respectively.
- (2) These shares, issued March 8, 2007, are unregistered.
- (3) Total net debt includes mortgages payable, notes payable, senior notes and debentures, net of premiums/discounts and debt issuance costs and net of cash and cash equivalents from our consolidated balance sheet.
- (4) EBITDAre is reconciled to net income in the Glossary of Terms.
- (5) Fixed charges consist of interest on borrowed funds and finance leases (including capitalized interest), amortization of debt discount/premium and debt costs, and the portion of rent expense representing an interest factor.
- (6) The reference period for calculating these covenants is the most recent twelve months ended September 30, 2024.
- (7) For a detailed description of the senior unsecured notes covenants and definitions of the terms, please refer to our filings with the Securities and Exchange Commission.

As of September 30, 2024

| | Stated maturity date Stated interes | | (in | Balance Weig effect (in thousands) | | Weighted av effective ra | verage ite (6) |
|--|-------------------------------------|----------------|-----|------------------------------------|------|-----------------------------|-------------------|
| Mortgages payable (1) | | | ` | , | | | |
| Secured fixed rate | | | | | | | |
| Azalea | 11/1/2025 | 3.73% | \$ | 40,000 | | | |
| Bethesda Row | 12/28/2025 (2) | 5.03% (3) | | 200,000 | | | |
| Bell Gardens | 8/1/2026 | 4.06% | | 11,295 | | | |
| Plaza El Segundo | 6/5/2027 | 3.83% | | 125,000 | | | |
| The Grove at Shrewsbury (East) | 9/1/2027 | 3.77% | | 43,600 | | | |
| Brook 35 | 7/1/2029 | 4.65% | | 11,500 | | | |
| Hoboken (24 Buildings) | 12/15/2029 | 3.67% (3) | | 52,497 | | | |
| Various Hoboken (14 Buildings) | Various through 2029 | 3.91% to 5.00% | | 29,104 | | | |
| Chelsea | 1/15/2031 | 5.36% | | 3,682 | | | |
| Subtotal | | | | 516,678 | | | |
| Net unamortized debt issuance costs and discount | | | | (1,666) | | | |
| Total mortgages payable, net | | | | 515,012 | | 4.50% | |
| 5 5 1 7 , | | | | <u> </u> | | | |
| lotes payable | | | | | | | |
| Term loan (4) | 4/16/2025 | SOFR + 0.85% | | 600,000 | | | |
| Revolving credit facility (4)(5) | 4/5/2027 | SOFR + 0.775% | | _ | | | |
| Various | Various through 2059 | Various | | 1,789 | | | |
| Subtotal | | | | 601,789 | | | |
| Net unamortized debt issuance costs | | | | (482) | | | |
| Total notes payable, net | | | | 601,307 | | 6.02% | (7) |
| enior notes and debentures | | | | | | | |
| Unsecured fixed rate | | | | | | | |
| 1.25% notes | 2/15/2026 | 1.25% | | 400,000 | | | |
| 7.48% debentures | 8/15/2026 | 7.48% | | 29,200 | | | |
| 3.25% notes | 7/15/2027 | 3.25% | | 475,000 | | | |
| 6.82% medium term notes | 8/1/2027 | 6.82% | | 40,000 | | | |
| 5.375% notes | 5/1/2028 | 5.375% | | 350,000 | | | |
| 3.25% exchangeable notes | 1/15/2029 | 3.25% | | 485,000 | | | |
| 3.20% notes | 6/15/2029 | 3.20% | | 400,000 | | | |
| 3.50% notes | 6/1/2030 | 3.50% | | 400,000 | | | |
| 4.50% notes | 12/1/2044 | 4.50% | | 550,000 | | | |
| 3.625% notes | 8/1/2046 | 3.625% | | 250,000 | | | |
| Subtotal | | | | 3,379,200 | | | |
| Net unamortized debt issuance costs and premium | | | | (22,902) | | | |
| Total senior notes and debentures, net | | | | 3,356,298 | | 3.78% | |
| Total debt, net | | | \$ | 4,472,617 | | | |
| otal fixed rate debt, net | | | \$ | 3,873,083 | 87% | 3.87% | |
| otal variable rate debt, net | | | | 599,534 | 13% | 6.02% | (7) |
| Fotal debt, net | | | \$ | 4,472,617 | 100% | 4.16% | (7) |

- (1) Mortgages payable does not include our share of debt on our unconsolidated real estate partnerships. At September 30, 2024, our share of unconsolidated debt was approximately \$62.1 million. At September 30, 2024, our noncontrolling interests' share of mortgages payable was \$15.2 million.
- (2) We have two one-year extensions, at our option to extend the maturity date to December 28, 2027.
- (3) The mortgage loans have interest rate swap agreements that effectively fix the interest rate through the initial maturity date.
- Our revolving credit facility SOFR loans bear interest at Daily Simple SOFR or Term SOFR, and our term loan bears interest at Term SOFR as defined in the respective credit agreements, plus 0.10%, plus a spread, based on our current credit rating.
- (5) The maximum amount drawn under our \$1.25 billion revolving credit facility during the three and nine months ended September 30, 2024 was \$152.7 million and \$202.7 million, respectively. The weighted average interest rate on borrowings under our credit facility, before amortization of debt fees, was 6.2% for both the three and nine months ended September 30, 2024.
- (6) The weighted average effective interest rate includes the amortization of any debt issuance costs and discounts and premiums, if applicable, except as described in Note 7.
- (7) The weighted average effective interest rate excludes \$0.9 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility.

Federal Realty Investment Trust Summary of Debt Maturities September 30, 2024

| Year | eduled tization | | Maturities | Total | Percent of Debt Maturing | Weighted Average Rate (5) |
|------------|--------------------|----|---------------|---------------------|-----------------------------|---------------------------|
| | | (| in thousands) | | | |
| 2024 | \$ 872 | \$ | _ | \$ 872 | — % | — % |
| 2025 | 3,822 | | 44,298 | 48,120 | 1.1 % | 3.9 % |
| 2026 | 3,176 | | 1,052,450 (1) | 1,055,626 | 23.5 % | 4.3 % |
| 2027 | 2,679 | | 890,682 (2) | 893,361 | 19.9 % | 4.1 % |
| 2028 | 2,511 | | 350,000 (3) | 352,511 | 7.8 % | 5.7 % (6) |
| 2029 | 2,329 | | 943,105 | 945,434 | 21.0 % | 3.6 % |
| 2030 | 684 | | 400,000 | 400,684 | 8.9 % | 3.7 % |
| 2031 | 59 | | _ | 59 | — % | 6.0 % |
| 2032 | _ | | _ | _ | — % | — % |
| 2033 | _ | | _ | _ | — % | — % |
| Thereafter | _ | | 801,000 | 801,000 | 17.8 % | 4.2 % |
| Total | \$ 16,132 | \$ | 4,481,535 | \$ 4,497,667 (4) | 100.0 % | |

Notes:

The above table assumes all extension options are exercised.

- (1) Our \$600.0 million term loan matures on April 16, 2025, plus one one-year extension at our option to April 16, 2026.
- (2) Our \$200.0 million mortgage loan secured by Bethesda Row matures on December 28, 2025 plus two one-year extensions, at our option to December 28, 2027.
- Our \$1.25 billion revolving credit facility matures on April 5, 2027, plus two six-month extensions at our option to April 5, 2028. As of September 30, 2024, there was no balance outstanding under this credit facility.
- (4) The total debt maturities differ from the total reported on the consolidated balance sheet due to the debt issuance costs and unamortized net premium/discount on certain mortgage loans, notes payable, and senior notes as of September 30, 2024. The weighted average remaining term on our mortgages payable, notes payable, and senior notes and debentures is approximately 6 years.
- (5) The weighted average rate reflects the weighted average interest rate on debt maturing in the respective year.
- (6) The weighted average rate excludes \$0.9 million in quarterly financing fees and quarterly debt fee amortization on our \$1.25 billion revolving credit facility.

Federal Realty Investment Trust Summary of Redevelopment and Expansion Opportunities September 30, 2024

The following redevelopment opportunities are actively being worked on by the Trust. (1)

| Property | Location | Opportunity | Projected ROI (2) | Projected Cost (1) | Cost to Date | Projected 2024 POI Delivered (2) |
|---|--------------------|--|----------------------|-----------------------|------------------|--|
| | | | | (in millions) | (in millions) | (as a % of Total) |
| Santana West (3) | San Jose, CA | Development of a 369,000 square foot office building. 193,000 square feet of office space leased. | 5% - 6% | \$325 - \$335 | \$258 | _ |
| Pike & Rose - 915 Meeting Street (3) | North Bethesda, MD | Development of a 266,000 square foot office building with 10,000 square feet of retail space. 204,000 square feet of office and 10,000 square feet of retail space leased. | 6 % | \$180 - \$190 | \$164 | 45% - 55% |
| Darien Commons | Darien, CT | Demolition of a 45,000 square foot anchor space to construct 75,000 square feet of new retail space, 122 rental apartments, and 720 parking spaces | 6 % | \$110 - \$120 | \$113 | 85% - 95% |
| Bala Cynwyd | Bala Cynwyd, PA | Demolition of two level department store building to construct a new six story building with 217 residential units, 16,000 square feet of retail and a two-story parking structure with 234 parking stalls | 7 % | \$90 - \$95 | \$13 | _ |
| Huntington | Huntington, NY | Demolition of the main two level building consisting of 161,000 square feet of anchor and small shop space to construct 102,000 square feet of new ground-level anchor and small shop retail space | 8 % | \$80 - \$85 | \$77 | 65% - 75% |

| Property | Location | Opportunity | Projected ROI (4) | Projected Cost (1) | Cost to Date | Anticipated Stabilization (5) |
|-------------------------|-------------------|---|----------------------|-----------------------|------------------|----------------------------------|
| | | | | (in millions) | (in millions) | |
| Lawrence Park | Broomall, PA | Full shopping center redevelopment to include expansion of Main Line Health into vacant lower level space, creation of 17,800 square feet of small shop space converted from vacated anchor space, a new 2,000 square foot bank pad building, and a façade renovation for the entire center | 8 % | \$17 | \$17 | Stabilized |
| Willow Grove | Willow Grove, PA | Development of a new 17,000 square foot multi-tenant pad building | 7 % | \$11 | \$10 | 2024 |
| Santana Row | San Jose, CA | Installation and implementation of paid parking system | 25 % | \$3 | \$2 | 2025 |
| Pike 7 Plaza | Vienna, VA | Development of a new 3,200 square foot pad building pre-leased to a restaurant tenant | 8 % | \$3 | \$3 | Stabilized |
| Chelsea Commons | Chelsea, MA | Development of a new 2,500 square foot pre-leased pad building with drive-thru | 7 % | \$3 | \$3 | 2025 |
| | | | | | | |
| | | | | | | |
| Active Property Improve | ment Projects (6) | Ongoing improvements at 9 properties to better position those properties to capture a disproportionate amount of retail demand | 8% - 13% | \$56 | \$41 | |

- (1) There is no guarantee that the Trust will ultimately complete any or all of these opportunities, that the ROI or Projected Costs will be the amounts shown or that stabilization will occur as anticipated. The projected returns on investment (ROI) and Projected Cost are management's best estimate based on current information and may change over time. Anticipated total cost, and projected ROI, and projected POI delivered are subject to adjustment as a result of factors inherent in the development process, some of which may not be under the direct control of the Company. Refer to the Company's filings with the Securities and Exchange Commission on Form 10-K and Form 10-Q for other risk factors.
- (2) Projected ROI for mixed-use redevelopment/expansion projects reflects the unleveraged Property Operating Income (POI) generated by the project and is calculated as POI divided by cost. Projected POI delivered includes straight line rent.
- (3) Projected costs for Pike & Rose include an allocation of infrastructure costs for the entire project. Santana West includes an allocation of infrastructure for the Santana West site.
- (4) Projected ROI for redevelopment projects generally reflects only the deal specific cash, unleveraged incremental POI generated by the redevelopment and is calculated as Incremental POI divided by incremental cost. Incremental POI is the POI generated by the redevelopment after deducting rent being paid or management's estimate of rent to be paid for the redevelopment space and any other space taken out of service to accommodate the redevelopment. Projected ROI for redevelopment projects generally does not include peripheral impacts, such as the impact on future lease rollovers at the property or the impact on the long-term value of the property but may for certain property improvement projects.
- (5) Stabilization is generally the year in which 90% physical occupancy of the redeveloped space is achieved. Economic stabilization may occur at a later point in time.
- (6) Property improvement projects generally consist of façade renovations, site improvements, landscaping, improved outdoor amenity spaces, and other upgrades to improve the overall look and environment of the property. These projects improve overall tenant and customer experiences, improve market rents, drive leasing demand, and/or provide outdoor spaces critical to meeting the needs of the current environment. Returns on these projects are typically seen over one to five years, however, some projects could extend beyond that. Projected ROI range reflects management's best estimate of the long term expected return on cost of these investments.

Federal Realty Investment Trust Future Redevelopment and Expansion Opportunities September 30, 2024

We have identified the following potential opportunities to create future shareholder value. Executing these opportunities could be subject to government approvals, tenant consents, market conditions, etc. Work on many of these opportunities is in its preliminary stages and may not ultimately come to fruition. This list will change from time to time as we identify hurdles that cannot be overcome in the near term, and focus on those opportunities that are most likely to lead to the creation of shareholder value over time.

| | | Redevelopment Opportunities | | | | | |
|------------------------------------|---------------------|-----------------------------|-----------------|-----------------------|--|--|--|
| Property | Location | Expansion/Conversion (4) | Residential (5) | Mixed Use - Long Term | | | |
| Assembly Row (1) | Somerville, MA | | | ✓ | | | |
| Andorra | Philadelphia, PA | ✓ | | | | | |
| Bala Cynwyd | Bala Cynwyd, PA | ✓ | ✓ | | | | |
| Barracks Road | Charlottesville, VA | ✓ | ✓ | | | | |
| Bethesda Row | Bethesda, MD | ✓ | ✓ | | | | |
| Camelback Colonnade | Phoenix, AZ | ✓ | ✓ | | | | |
| Chelsea Commons | Chelsea, MA | ✓ | | | | | |
| Dedham Plaza | Dedham, MA | ✓ | | | | | |
| Escondido Promenade | Escondido, CA | ✓ | | | | | |
| Fairfax Junction | Fairfax, VA | ✓ | ✓ | | | | |
| Federal Plaza | Rockville, MD | | ✓ | | | | |
| Fresh Meadows | Queens, NY | ✓ | | | | | |
| Friendship Center | Washington, DC | ✓ | ✓ | | | | |
| Grossmont Center | La Mesa, CA | ✓ | | | | | |
| Hoboken | Hoboken, NJ | | ✓ | | | | |
| Huntington | Huntington, NY | | ✓ | | | | |
| Huntington Square | East Northport, NY | ✓ | | | | | |
| Mercer on One | Lawrenceville, NJ | ✓ | | | | | |
| Pike & Rose (2) | North Bethesda, MD | | | ✓ | | | |
| Pike 7 Plaza | Vienna, VA | | | ✓ | | | |
| Providence Place (formerly Pan Am) | Fairfax, VA | ✓ | ✓ | | | | |
| Riverpoint Center | Chicago, IL | ✓ | | | | | |
| Santana Row (3) | San Jose, CA | | | ✓ | | | |
| Shops at Pembroke Gardens | Pembroke Pines, FL | | ✓ | | | | |
| The AVENUE at White Marsh | White Marsh, MD | | ✓ | | | | |
| Village at Shirlington | Arlington, VA | | ✓ | | | | |
| Virginia Gateway | Gainesville, VA | ✓ | | | | | |
| Willow Grove | Willow Grove, PA | ✓ | ✓ | | | | |
| Willow Lawn | Richmond, VA | | ✓ | | | | |

- (1) Remaining entitlements at Assembly Row include approximately 1.5 million square feet of commercial-use buildings and 326 residential units.
- (2) Remaining entitlements at Pike & Rose include approximately 530,000 square feet of commercial-use buildings and 741 residential units.
- (3) Remaining entitlements at Santana Row include approximately 321,000 square feet of commercial space and 395 residential units, as well as approximately 604,000 square feet of commercial space across from Santana Row.
- (4) Property expansion/conversion includes opportunities at successful retail properties to convert previously underutilized land into new GLA, to convert other existing uses into more productive uses for the property, and/or to add both single tenant and multi-tenant stand alone pad buildings.
- (5) Residential includes opportunities to add residential units to existing retail and mixed-use properties.

Federal Realty Investment Trust 2024 Transactions September 30, 2024

Property Acquisitions

| Date | Property | City/State | GLA | Purchase Price | Principal Tenants |
|---------------|-----------------------|-----------------------|------------------|-----------------------|---|
| | | | (in square feet) | (in millions) | |
| May 31, 2024 | Virginia Gateway | Gainesville, Virginia | 664,000 | \$ 215.0 | Giant Food / HomeGoods / Total Wine & More / Best Buy / Ulta |
| July 31, 2024 | Pinole Vista Crossing | Pinole, California | 216,000 | \$ 60.0 | FoodMaxx / TJ Maxx / Nordstrom Rack / HomeGoods / Ulta |

Other Investment Transaction

On April 1, 2024, we acquired the approximately 10% noncontrolling interest in the partnership that owns our CocoWalk property for \$12.4 million, bringing our ownership to 100%.

Property Disposition

| Date | Property | City/State | Sales Price |
|--------------|------------------------|--------------------------|---------------|
| | | | (in millions) |
| June 5, 2024 | Third Street Promenade | Santa Monica, California | \$ 103.0 |

Financing Transactions

Issuance of Common Shares

During the nine months ended September 30, 2024, we sold 1,996,759 common shares for gross proceeds of \$218.3 million. We also entered into forward sales contracts for 709,925 common shares under our ATM equity program at a weighted average gross offering price of \$115.91.

Issuance of Debt

| Issuance Date | Debt | Prin | ncipal Amount | Stated Interest Rate | Maturity Date |
|----------------------|-------------------------------------|------|---------------|----------------------|------------------|
| | | | in millions) | | |
| January 11, 2024 | 3.25% Exchangeable Senior Notes (1) | \$ | 485.0 | 3.25 % | January 15, 2029 |

(1) See our Form 8-K filing on January 11, 2024 and Note 4 of our September 30, 2024 Form 10-Q for additional information on this transaction.

Repayment of Debt

The following senior unsecured note was repaid at maturity:

| Repayment Date | Debt Payoff Amount | | Payoff Amount | | |
|------------------|--------------------|--|---------------|---------------|--|
| | | | | (in millions) | |
| January 16, 2024 | 3.95% Senior Notes | | \$ | 600.0 | |

| September 30, 2 | 024 | | | | | % | | Grocery | | |
|--|----------------|--|------------------------|---------|---------|---------------|----------------------|---------|----------------------------|---|
| Property Name | | MSA Description | Real Estate at Cost | Acreage | GLA (1) | Leased (1) | Residential Units | | Grocery Anchor (2) | Other Retail Tenants |
| | | | (in thousands) | | | | | | | |
| Washington Metro Barcroft Plaza | <u>politai</u> | n Area Washington-Arlington-Alexandria, DC-VA-MD-WV | \$ 51,630 | 10 | 113,000 | 98 % | | 46,000 | Harris Teeter | |
| Bethesda Row | (4) | Washington-Arlington-Alexandria, DC-VA-MD-WV | 270,346 | 17 | 530,000 | 97 % | 180 | 40,000 | Giant Food | Apple / Equinox / Anthropologie / Nike Live / Multiple Restaurants |
| Birch & Broad | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 26,107 | 10 | 144,000 | 100 % | | 51,000 | Giant Food | CVS / Staples |
| Chesterbrook | (3) | Washington-Arlington-Alexandria, DC-VA-MD-WV | 47,777 | 9 | 89,000 | 83 % | | 35,000 | Safeway | Starbucks |
| Congressional Plaza | (3) | Washington-Arlington-Alexandria, DC-VA-MD-WV | 110,382 | 21 | 325,000 | 94 % | 194 | 25,000 | The Fresh Market | Ulta / Barnes & Noble / Container Store / Buy Buy Baby |
| Courthouse Center | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 7,498 | 2 | 33,000 | 74 % | | | | |
| Fairfax Junction | (5) | Washington-Arlington-Alexandria, DC-VA-MD-WV | 46,406 | 11 | 124,000 | 97 % | | 23,000 | Aldi | CVS / Planet Fitness |
| Federal Plaza | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 73,988 | 18 | 249,000 | 94 % | | 14,000 | Trader Joe's | TJ Maxx / Micro Center / Ross Dress for Less |
| Friendship Center | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 38,372 | 1 | 54,000 | 100 % | | | | Marshalls / Maggiano's |
| Gaithersburg Square | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 39,938 | 16 | 204,000 | 99 % | | | | Marshalls / Ross Dress for Less / Ashley Furniture HomeStore / CVS |
| Graham Park Plaza | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 28,119 | 10 | 133,000 | 92 % | | 58,000 | Giant Food | |
| Idylwood Plaza | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 18,415 | 7 | 73,000 | 100 % | | 30,000 | Whole Foods | |
| Kingstowne Towne Center | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 211,830 | 45 | 411,000 | 100 % | | 135,000 | Giant Food / Safeway | TJ Maxx / HomeGoods / Five Below / Ross Dress for Less |
| Laurel | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 62,135 | 26 | 367,000 | 94 % | | 61,000 | Giant Food | Marshalls / L.A. Fitness / HomeGoods |
| Montrose Crossing | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 172,133 | 36 | 369,000 | 100 % | | 73,000 | Giant Food / Target (S) | Marshalls / Home Depot Design Center / Old Navy / Burlington |
| Mount Vernon/South Valley/7770 Richmond Hwy | (5) | Washington-Arlington-Alexandria, DC-VA-MD-WV | 97,489 | 40 | 565,000 | 98 % | | 62,000 | Shoppers Food Warehouse | TJ Maxx / Home Depot / Old Navy / Burlington |
| Old Keene Mill | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 18,581 | 10 | 90,000 | 100 % | | 14,000 | Trader Joe's | Walgreens / Planet Fitness |
| Pike & Rose | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 882,874 | 24 | 854,000 | 100 % | 765 | | | Porsche / Uniqlo / REI / H&M / L.L Bean / Multiple Restaurants |
| Pike 7 Plaza | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 56,071 | 13 | 175,000 | 98 % | | 24,000 | Lidl | TJ Maxx / DSW / Ulta |
| Plaza del Mercado | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 46,850 | 10 | 116,000 | 98 % | | 18,000 | Aldi | CVS / L.A. Fitness |
| Providence Place (formerly Pan Am) | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 34,654 | 25 | 228,000 | 96 % | | 65,000 | Safeway | Micro Center / CVS / Michaels |
| Quince Orchard | (4) | Washington-Arlington-Alexandria, DC-VA-MD-WV | 41,446 | 16 | 271,000 | 87 % | | 19,000 | Aldi | HomeGoods / L.A. Fitness / Staples |
| Tower Shopping Center | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 27,789 | 12 | 109,000 | 99 % | | 26,000 | L.A. Mart | Total Wine & More / Talbots |
| Twinbrooke Shopping Centre | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 36,902 | 10 | 101,000 | 98 % | | 35,000 | Safeway | Walgreens |
| | | | | | | | | | | |

| Property Name | | MSA Description | Real Estate at Cost | Acreage | GLA (1) | % Leased (1) | Residential Units | Grocery Anchor GLA | Grocery Anchor (2) | Other Retail Tenants |
|---------------------------------|---------|--|------------------------|---------|-----------|--------------------|----------------------|--------------------------|---|--|
| o p | | | (in thousands) | g | (-) | () | | | 0.0000 (2) | |
| Tyson's Station | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 6,902 | 5 | 48,000 | 97 % | | 15,000 | Trader Joe's | |
| Village at Shirlington | (4) | Washington-Arlington-Alexandria, DC-VA-MD-WV | 75,602 | 16 | 277,000 | 87 % | | 28,000 | Harris Teeter | CVS / AMC / Multiple Restaurants |
| Virginia Gateway | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 208,403 | 110 | 664,000 | 97 % | | 70,000 | Giant Food / Target (S) / BJ's Wholesale Club (S) | HomeGoods / Total Wine & More / Best Buy / Ulta / Lowes (S) |
| Westpost | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 118,838 | 14 | 298,000 | 97 % | | 79,000 | Harris Teeter / Target | TJ Maxx / Ulta / Walgreens / DSW |
| Wildwood | | Washington-Arlington-Alexandria, DC-VA-MD-WV | 28,959 | 12 | 88,000 | 100 % | | 20,000 | Balducci's | CVS / Multiple Restaurants |
| | | Total Washington Metropolitan Area | 2,886,436 | 556 | 7,102,000 | 96 % | | | | |
| | | | | | | | | | | |
| California | | | | | | | | | | |
| Azalea | (3) | Los Angeles-Long Beach-Anaheim, CA | 109,590 | 22 | 226,000 | 100 % | | | Walmart (S) | Marshalls / Ross Dress for Less / Ulta / Michaels |
| Bell Gardens | (3)(4) | Los Angeles-Long Beach-Anaheim, CA | 119,238 | 32 | 371,000 | 98 % | | 108,000 | Food 4 Less / El Super | r Marshalls / Ross Dress for Less / Bob's Discount Furniture |
| Colorado Blvd | (4) | Los Angeles-Long Beach-Anaheim, CA | 13,998 | 1 | 42,000 | 73 % | | | | Banana Republic / True Food Kitchen |
| Crow Canyon Commons | | San Francisco-Oakland-Hayward, CA | 92,935 | 22 | 239,000 | 85 % | | 32,000 | Sprouts | Total Wine & More / Alamo Ace Hardware |
| East Bay Bridge | | San Francisco-Oakland-Hayward, CA | 178,929 | 32 | 440,000 | 98 % | | 199,000 | Pak-N-Save / Target | Home Depot / Nordstrom Rack / Michaels |
| Escondido Promenade | | San Diego-Carlsbad, CA | 135,244 | 18 | 298,000 | 98 % | | | Target (S) | TJ Maxx / Dick's Sporting Goods / Ross Dress for Less / Bob's Discount Furniture |
| Fourth Street | (3) | San Francisco-Oakland-Hayward, CA | 27,799 | 3 | 71,000 | 47 % | | | | CB2 |
| Freedom Plaza | (3)(4) | Los Angeles-Long Beach-Anaheim, CA | 44,138 | 9 | 114,000 | 95 % | | 31,000 | Smart & Final | Nike / Blink Fitness / Ross Dress for Less |
| Grossmont Center | (3) | San Diego-Carlsbad, CA | 176,924 | 64 | 877,000 | 97 % | | 294,000 | Target / Walmart | Barnes & Noble / Macy's / CVS |
| Hastings Ranch Plaza | (4) | Los Angeles-Long Beach-Anaheim, CA | 25,793 | 15 | 273,000 | 100 % | | | | Marshalls / HomeGoods / CVS |
| Hollywood Blvd | | Los Angeles-Long Beach-Anaheim, CA | 62,085 | 3 | 181,000 | 86 % | | 39,000 | Target | Marshalls / L.A. Fitness / CVS |
| Old Town Center | | San Jose-Sunnyvale-Santa Clara, CA | 44,499 | 8 | 98,000 | 93 % | | | | Anthropologie / Sephora / Arhaus Furniture / Teleferic Barcelona |
| Olivo at Mission Hills | (3) | Los Angeles-Long Beach-Anaheim, CA | 82,908 | 12 | 155,000 | 100 % | | 32,000 | Target | 24 Hour Fitness / Ross Dress for Less / Ulta |
| Pinole Vista Crossing | | San Francisco-Oakland-Hayward, CA | 58,505 | 19 | 216,000 | 100 % | | 43,000 | FoodMaxx | TJ Maxx / Nordstrom Rack / HomeGoods / Ulta |
| Plaza Del Sol | (3) | Los Angeles-Long Beach-Anaheim, CA | 17,922 | 4 | 48,000 | 93 % | | | Superior Grocers (S) | Marshalls |
| Plaza El Segundo / The Point | | Los Angeles-Long Beach-Anaheim, CA | 311,918 | 50 | 502,000 | 98 % | | 66,000 | Whole Foods | Nordstrom Rack / HomeGoods / Dick's Sporting Goods / Multiple Restaurants |
| San Antonio Center | (4)(5) | San Jose-Sunnyvale-Santa Clara, CA | 52,248 | 22 | 213,000 | 100 % | | 141,000 | Trader Joe's / Walmart | 24 Hour Fitness |
| Santana Row | (4) | San Jose-Sunnyvale-Santa Clara, CA | 1,349,624 | 45 | 1,231,000 | 98 % | 662 | | | Crate & Barrel / Container Store / Best Buy / Sephora /Multiple Restaurants |
| Sylmar Towne Center | (3) | Los Angeles-Long Beach-Anaheim, CA | 48,159 | 12 | 148,000 | 92 % | | 43,000 | Food 4 Less | CVS |
| Westgate Center | | San Jose-Sunnyvale-Santa Clara, CA | 159,593 | 44 | 648,000 | 93 % | | 210,000 | Target / TBA | Nordstrom Rack / Nike Factory / TJ Maxx / Ross Dress for Less |
| | | Total California | 3,112,049 | 437 | 6,391,000 | 96 % | | | | |
| NY Metro/New Je | rsey | | | | | | | | | |
| Brick Plaza | (4) | New York-Newark-Jersey City, NY-NJ-PA | 108,060 | 46 | 403,000 | 97 % | | 14,000 | Trader Joe's | AMC / HomeGoods / Ulta / Burlington |
| Brook 35 | (3) (5) | New York-Newark-Jersey City, NY-NJ-PA | 53,139 | 11 | 98,000 | 94 % | | | | Banana Republic / Gap |
| Darien Commons | | Bridgeport-Stamford-Norwalk, CT | 151,852 | 9 | 113,000 | 91 % | 124 | | | Equinox / Walgreens / Multiple Restaurants |
| | | | | | | | | | | |

| Property Name | | MSA Description | Real Estate at Cost | Acreage | GLA (1) | % Leased (1) | Residential Units | Grocery Anchor GLA | Grocery Anchor (2) | Other Retail Tenants |
|--|------------|---|------------------------|---------|-----------|--------------------|----------------------|--------------------------|---------------------------------|---|
| 1 Toperty Name | | MSA Description | (in thousands) | Acreage | GLA (I) | (1) | Cints | GLA | Grocery Antenor (2) | Other Retail reliants |
| Fresh Meadows | | New York-Newark-Jersey City, NY-NJ-PA | 96,885 | 17 | 408,000 | 98 % | | 43,000 | Lidl / Island of Gold | AMC / Kohl's / Planet Fitness |
| Georgetowne Shopping Center | | New York-Newark-Jersey City, NY-NJ-PA | 86,644 | 9 | 147,000 | 92 % | | 43,000 | Foodway | Five Below / IHOP |
| Greenlawn Plaza | | New York-Newark-Jersey City, NY-NJ-PA | 34,073 | 13 | 103,000 | 83 % | | 46,000 | Greenlawn Farms | Planet Fitness |
| Greenwich Avenue | | Bridgeport-Stamford-Norwalk, CT | 23,748 | 1 | 35,000 | 100 % | | | | Saks Fifth Avenue |
| Hauppauge | | New York-Newark-Jersey City, NY-NJ-PA | 40,975 | 15 | 134,000 | 95 % | | 61,000 | Shop Rite | TJ Maxx / Five Below |
| Hoboken | (3) (6) | New York-Newark-Jersey City, NY-NJ-PA | 229,283 | 4 | 171,000 | 99 % | 129 | | | Nike Live / CVS / New York Sports Club / Sephora / Multiple Restaurants |
| Huntington | | New York-Newark-Jersey City, NY-NJ-PA | 111,316 | 21 | 207,000 | 98 % | | 43,000 | Whole Foods | Petsmart / Michaels / REI / Ulta / Container Store |
| Huntington Square | | New York-Newark-Jersey City, NY-NJ-PA | 52,198 | 18 | 244,000 | 94 % | | 20,000 | TBA / Stop & Shop (S) | At Home / AMC |
| Melville Mall | (4) | New York-Newark-Jersey City, NY-NJ-PA | 105,172 | 21 | 253,000 | 100 % | | 53,000 | Uncle Giuseppe's Marketplace | Marshalls / Dick's Sporting Goods / Macy's Backstage / Public Lands |
| Mercer on One | (4) | Trenton, NJ | 121,639 | 50 | 549,000 | 100 % | | 75,000 | Shop Rite | Nike / Ross Dress for Less / Nordstrom Rack / REI Tesla |
| The Grove at Shrewsbury | (3) (5) | New York-Newark-Jersey City, NY-NJ-PA | 135,283 | 21 | 191,000 | 99 % | | | | Lululemon / Anthropologie / Pottery Barn / Williams-Sonoma |
| Troy Hills | | New York-Newark-Jersey City, NY-NJ-PA | 40,138 | 19 | 211,000 | 100 % | | 65,000 | Target | Michaels |
| | | Total NY Metro/New Jersey | 1,390,405 | 275 | 3,267,000 | 97 % | | | | |
| | | | | | | | | | | |
| New England | | | | | | | | | | |
| Assembly Row / Assembly Square Marketplace | | Boston-Cambridge-Newton, MA-NH | 1,134,883 | 65 | 1,230,000 | 97 % | 947 | 18,000 | Trader Joe's | TJ Maxx / AMC / Nike / Bob's Discount Furniture / Multiple Restaurants |
| Campus Plaza | | Boston-Cambridge-Newton, MA-NH | 31,990 | 15 | 114,000 | 96 % | | 46,000 | Roche Bros. | Burlington / Five Below |
| Chelsea Commons | | Boston-Cambridge-Newton, MA-NH | 40,534 | 36 | 230,000 | 100 % | | | | Home Depot / Planet Fitness / CVS / Burlington |
| Dedham Plaza | | Boston-Cambridge-Newton, MA-NH | 52,438 | 20 | 254,000 | 92 % | | 80,000 | Star Market | Planet Fitness |
| Linden Square | | Boston-Cambridge-Newton, MA-NH | 158,801 | 19 | 224,000 | 98 % | 7 | 50,000 | Roche Bros. | CVS / Multiple Restaurants |
| North Dartmouth | | Providence-Warwick, RI-MA | 9,369 | 28 | 48,000 | 100 % | | 48,000 | Stop & Shop | |
| Queen Anne Plaza | | Boston-Cambridge-Newton, MA-NH | 19,760 | 17 | 149,000 | 99 % | | 50,000 | Big Y Foods | TJ Maxx / HomeGoods |
| | | Total New England | 1,447,775 | 200 | 2,249,000 | 97 % | | | | |
| | | | | | | | | | | |
| Philadelphia Metro | opolita | n Area | | | | | | | | |
| Andorra | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 34,757 | 22 | 252,000 | 98 % | | 31,000 | TBA | TJ Maxx / Kohl's / L.A. Fitness / Five Below |
| Bala Cynwyd | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 79,160 | 23 | 174,000 | 95 % | 87 | 45,000 | Acme Markets | Michaels / L.A. Fitness |
| Ellisburg | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 39,584 | 28 | 260,000 | 97 % | | 47,000 | Whole Foods | Five Below / RH Outlet / Buy Buy Baby |
| Flourtown | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 20,071 | 24 | 158,000 | 97 % | | 75,000 | Giant Food | Movie Tavern |
| Langhorne Square | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 24,676 | 21 | 224,000 | 98 % | | 55,000 | Redner's Warehouse Markets | Marshalls / Planet Fitness |
| Lawrence Park | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 67,180 | 29 | 357,000 | 100 % | | 53,000 | Acme Markets | TJ Maxx / HomeGoods / Barnes & Noble |
| Northeast | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 35,928 | 15 | 209,000 | 86 % | | | Lidl (S) | Marshalls / Ulta / Skechers / Crunch Fitness |

| Property Name | | MSA Description | Real Estate at Cost | Acresses | GLA (1) | % Leased (1) | Residential Units | Grocery Anchor GLA | Grocery Anchor (2) | Other Retail Tenants |
|-------------------------------------|-----|--|------------------------|----------|-----------|--------------------|----------------------|--------------------------|------------------------------|---|
| 1 toperty ivame | | MSA Description | (in thousands) | Acreage | GLA (I) | (1) | Units | GLA | Grocery Anchor (2) | Other Retail Tellalits |
| Willow Grove | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 53,331 | 13 | 89,000 | 98 % | | 31,000 | TBA | Marshalls / Five Below |
| Wynnewood | | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD | 45,067 | 14 | 240,000 | 77 % | 9 | 98,000 | Giant Food | Old Navy / DSW |
| | | Total Philadelphia Metropolitan Area | 399,754 | 189 | 1,963,000 | 94 % | | | | |
| | | | | | | | | | | |
| South Florida | | | | | | | | | | |
| CocoWalk | (7) | Miami-Fort Lauderdale-West Palm Beach, FL | 205,506 | 3 | 277,000 | 99 % | | | | Cinepolis Theaters / Youfit Health Club / Multiple Restaurants |
| Del Mar Village | | Miami-Fort Lauderdale-West Palm Beach, FL | 76,082 | 17 | 187,000 | 96 % | | 44,000 | Winn Dixie | CVS / L.A. Fitness |
| Shops at Pembroke Gardens | | Miami-Fort Lauderdale-West Palm Beach, FL | 185,394 | 41 | 391,000 | 98 % | | | | Nike Factory / Old Navy / DSW / Barnes & Noble |
| Tower Shops | | Miami-Fort Lauderdale-West Palm Beach, FL | 106,242 | 67 | 431,000 | 99 % | | 12,000 | Trader Joe's / Costco (S) | TJ Maxx / Ross Dress For Less / Best Buy / Ulta |
| | | Total South Florida | 573,224 | 128 | 1,286,000 | 98 % | | | | |
| | | | | | | | | | | |
| Baltimore | | | | | | | | | | |
| Governor Plaza | | Baltimore-Columbia-Towson, MD | 35,771 | 24 | 243,000 | 100 % | | 16,500 | Aldi | Dick's Sporting Goods / Ross Dress for Less / Petce / Bob's Discount Furniture |
| Perring Plaza | | Baltimore-Columbia-Towson, MD | 43,521 | 29 | 397,000 | 94 % | | 57,000 | Giant Food | Home Depot / Dick's Sporting Goods / Micro Cent |
| THE AVENUE at White Marsh | (5) | Baltimore-Columbia-Towson, MD | 136,552 | 35 | 315,000 | 99 % | | | | AMC / Ulta / Old Navy / Nike |
| The Shoppes at Nottingham Square | | Baltimore-Columbia-Towson, MD | 19,607 | 4 | 33,000 | 100 % | | | | |
| White Marsh Plaza | | Baltimore-Columbia-Towson, MD | 27,007 | 7 | 80,000 | 98 % | | 54,000 | Giant Food | |
| White Marsh Other | | Baltimore-Columbia-Towson, MD | 27,939 | 16 | 56,000 | 100 % | | | | |
| | | Total Baltimore | 290,397 | 115 | 1,124,000 | 98 % | | | | |
| Chicago | | | | | | | | | | |
| Crossroads | | Chicago-Naperville-Elgin, IL-IN-WI | 37,801 | 14 | 168,000 | 95 % | | | | L.A. Fitness / Ulta / Binny's / Ferguson's Bath, Kitchen & Lighting Gallery |
| Finley Square | | Chicago-Naperville-Elgin, IL-IN-WI | 40,401 | 21 | 258,000 | 78 % | | | | Michaels / Five Below / Portillo's |
| Garden Market | | Chicago-Naperville-Elgin, IL-IN-WI | 16,863 | 11 | 139,000 | 99 % | | 63,000 | Mariano's Fresh Market | Walgreens |
| Riverpoint Center | | Chicago-Naperville-Elgin, IL-IN-WI | 122,680 | 17 | 211,000 | 95 % | | 86,000 | Jewel Osco | Marshalls / Old Navy |
| | | Total Chicago | 217,745 | 63 | 776,000 | 90 % | | | | |
| Other | | | | | | | | | | |
| Barracks Road | | Charlottesville, VA | 76,020 | 40 | 495,000 | 91 % | | 99,000 | Harris Teeter / Kroger | Anthropologie / Old Navy / Ulta / Michaels |
| Bristol Plaza | | Hartford-West Hartford-East Hartford, CT | 37,213 | 22 | 264,000 | 90 % | | 74,000 | Stop & Shop | TJ Maxx / Burlington |
| Camelback Colonnade | (3) | Phoenix-Mesa-Chandler, AZ | 181,496 | 41 | 642,000 | 94 % | | 82,000 | Fry's Food & Drug | Marshalls / Nordstrom Last Chance / Best Buy / Floor & Décor |
| Gratiot Plaza | | Detroit-Warren-Dearborn, MI | 20,147 | 20 | 206,000 | 99 % | | 69,000 | Kroger | Best Buy / DSW |
| | | | | | | | | | | |

| Property Name | MSA Description | Real Estate at Cost | Acreage | GLA (1) | % Leased (1) | Residential Units | Grocery Anchor GLA | Grocery Anchor (2) | Other Retail Tenants |
|----------------|----------------------------------|------------------------|---------|------------|--------------------|----------------------|--------------------------|--------------------|---|
| | | (in thousands) | | | | | | | |
| Hilton Village | (3)(4) Phoenix-Mesa-Chandler, AZ | 87,515 | 18 | 305,000 | 87 % | | | | CVS / Houston's |
| Lancaster | (4) Lancaster, PA | 8,867 | 11 | 126,000 | 100 % | | 75,000 | Giant Food | AutoZone |
| 29th Place | Charlottesville, VA | 40,813 | 15 | 168,000 | 99 % | | | | HomeGoods / DSW / Staples |
| Willow Lawn | Richmond, VA | 110,143 | 37 | 462,000 | 99 % | | 66,000 | Kroger | Old Navy / Ross Dress for Less / Gold's Gym / Dick's Sporting Goods / Ulta |
| | Total Otl | 562,214 | 204 | 2,668,000 | 94 % | | | | |
| | | | | | | | | | |
| Grand Total | | \$ 10,879,999 | 2,167 | 26,826,000 | 96 % | 3,104 | | | |

- (1) Represents the GLA and the percentage leased of the commercial portion of the property. Some of our properties include office space which is included in this square footage. Excludes newly created redevelopment square footage not yet in service, as well as residential and hotel square footage.
- (2) TBA indicates that a lease is signed.
- (3) The Trust has a controlling financial interest in this property.
- (4) All or a portion of this property is owned pursuant to a ground lease.
- (5) All or a portion of the property is owned in a "downREIT" partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.
- (6) This property includes 40 buildings primarily along Washington Street and 14th Street in Hoboken, New Jersey.
- (7) This property includes CocoWalk and four buildings in Coconut Grove.
- (S) Grocer is a shadow anchor located adjacent to the property, but is not part of the owned property.

Federal Realty Investment Trust Retail Leasing Summary (1) September 30, 2024

Total Lease Summary - Comparable (2)

| Quarter | Number of Leases Signed | % of Comparable Leases Signed | GLA Signed | Re | ontractual ent (3) Per . Ft. (PSF) | P | rior Rent (4) PSF | I | Annual Increase in Rent | Cash Basis % Increase Over Prior Rent | Straight-lined Basis % Increase Over Prior Rent | Weighted Average Lease Term (5) | I | Tenant mprovements & Incentives (6) | Impr | Tenant rovements & entives PSF |
|-------------------|-------------------------------|----------------------------------|------------|----|--|----|----------------------|----|----------------------------|---|---|--|----|---|------|--------------------------------------|
| 3rd Quarter 2024 | 126 | 100 % | 580,977 | \$ | 34.94 | \$ | 30.51 | \$ | 2,570,061 | 14 % | 26 % | 6.8 | \$ | 15,265,974 | \$ | 26.28 |
| 2nd Quarter 2024 | 122 | 100 % | 594,361 | \$ | 37.72 | \$ | 34.29 | \$ | 2,039,521 | 10 % | 23 % | 8.0 | \$ | 15,045,191 | \$ | 25.31 |
| 1st Quarter 2024 | 104 | 100 % | 566,865 | \$ | 36.39 | \$ | 33.30 | \$ | 1,750,831 | 9 % | 20 % | 7.2 | \$ | 15,902,708 | \$ | 28.05 |
| 4th Quarter 2023 | 100 | 100 % | 393,761 | \$ | 44.57 | \$ | 39.97 | \$ | 1,811,782 | 12 % | 23 % | 7.4 | \$ | 13,762,615 | \$ | 34.95 |
| Total - 12 months | 452 | 100 % | 2,135,964 | \$ | 37.87 | \$ | 34.05 | \$ | 8,172,195 | 11 % | 23 % | 7.3 | \$ | 59,976,488 | \$ | 28.08 |

New Lease Summary - Comparable (2)

| Quarter | Number of Leases Signed | % of Comparable Leases Signed | GLA Signed | ontractual ent (3) PSF | P | Prior Rent (4) PSF | Α | Annual Increase in Rent | Cash Basis % Increase Over Prior Rent | Straight-lined Basis % Increase Over Prior Rent | Average Lease Term (5) | I | Tenant mprovements & Incentives (6) | Tenant rovements & entives PSF |
|-----------------|-------------------------------|----------------------------------|------------|---------------------------|----|-----------------------|----|----------------------------|---|---|------------------------------|----|---|--------------------------------------|
| 3rd Quarter 202 | 24 61 | 48 % | 229,736 | \$ 39.27 | \$ | 32.77 | \$ | 1,493,915 | 20 % | 32 % | 9.0 | \$ | 15,140,988 | \$ 65.91 |
| 2nd Quarter 202 | 24 52 | 43 % | 313,365 | \$ 34.58 | \$ | 30.83 | \$ | 1,173,072 | 12 % | 26 % | 9.4 | \$ | 14,209,970 | \$ 45.35 |
| 1st Quarter 202 | 24 42 | 40 % | 222,415 | \$ 39.45 | \$ | 32.99 | \$ | 1,438,272 | 20 % | 34 % | 9.5 | \$ | 14,313,788 | \$ 64.36 |
| 4th Quarter 202 | 23 45 | 45 % | 234,729 | \$ 38.77 | \$ | 33.46 | \$ | 1,247,214 | 16 % | 28 % | 9.4 | \$ | 12,989,353 | \$ 55.34 |
| Total - 12 mont | ns 200 | 44 % | 1,000,245 | \$ 37.72 | \$ | 32.37 | \$ | 5,352,473 | 17 % | 30 % | 9.3 | \$ | 56,654,099 | \$ 56.64 |

Renewal Lease Summary - Comparable (2) (7)

| | Quarter | Number of Leases Signed | % of Comparable Leases Signed | GLA Signed | ontractual ent (3) PSF | P | rior Rent (4) PSF | Α | Annual Increase in Rent | Cash Basis % Increase Over Prior Rent | Straight-lined Basis % Increase Over Prior Rent | Weighted Average Lease Term (5) | Tenant nprovements & Incentives (6) | Impre | Tenant ovements & entives PSF |
|---|------------------|-------------------------------|----------------------------------|------------|---------------------------|----|----------------------|----|----------------------------|---|---|--|---|-------|-------------------------------------|
| 3 | 3rd Quarter 2024 | 65 | 52 % | 351,241 | \$ 32.10 | \$ | 29.04 | \$ | 1,076,146 | 11 % | 20 % | 5.0 | \$ 124,986 | \$ | 0.36 |
| 2 | nd Quarter 2024 | 70 | 57 % | 280,996 | \$ 41.24 | \$ | 38.15 | \$ | 866,449 | 8 % | 21 % | 6.6 | \$ 835,221 | \$ | 2.97 |
| | 1st Quarter 2024 | 62 | 60 % | 344,450 | \$ 34.41 | \$ | 33.51 | \$ | 312,559 | 3 % | 10 % | 5.5 | \$ 1,588,920 | \$ | 4.61 |
| 4 | 4th Quarter 2023 | 55 | 55 % | 159,032 | \$ 53.12 | \$ | 49.57 | \$ | 564,568 | 7 % | 19 % | 5.3 | \$ 773,262 | \$ | 4.86 |
| Т | otal - 12 months | 252 | 56 % | 1,135,719 | \$ 38.01 | \$ | 35.52 | \$ | 2,819,722 | 7 % | 17 % | 5.6 | \$ 3,322,389 | \$ | 2.93 |

Total Lease Summary - Comparable and Non-comparable (2) (8)

| Quarter | Number of Leases Signed | % of Comparable Leases | GLA Signed | Contractual ent (3) PSF | Weighted Average Lease Term (5) | I | Tenant mprovements & Incentives (6) | Tenant rovements & centives PSF |
|-------------------|----------------------------|---------------------------|------------|----------------------------|--|----|---|---------------------------------------|
| 3rd Quarter 2024 | 129 | 98 % | 592,527 | \$ 35.04 | 6.8 | \$ | 15,952,885 | \$ 26.92 |
| 2nd Quarter 2024 | 124 | 98 % | 600,669 | \$ 37.77 | 8.0 | \$ | 15,045,191 | \$ 25.05 |
| 1st Quarter 2024 | 111 | 94 % | 587,329 | \$ 36.94 | 7.4 | \$ | 16,427,528 | \$ 27.97 |
| 4th Quarter 2023 | 102 | 98 % | 398,378 | \$ 44.64 | 7.5 | \$ | 14,057,750 | \$ 35.29 |
| Total - 12 months | 466 | 97 % | 2,178,903 | \$ 38.06 | 7.4 | \$ | 61,483,354 | \$ 28.22 |

Total Lease Summary - Comparable, Non-comparable, and Option Exercises (2) (8) (9)

| Quarter | Number of Leases Signed | GLA Signed | Contractual Rent (3) PSF | Weighted Average Lease Term (5) | I | Tenant improvements & Incentives (6) | Impr | Tenant ovements & entives PSF |
|-------------------|----------------------------|------------|-----------------------------|--|----|--|------|-------------------------------------|
| 3rd Quarter 2024 | 158 | 813,665 | \$ 33.17 | 6.4 | \$ | 15,952,885 | \$ | 19.61 |
| 2nd Quarter 2024 | 149 | 805,880 | \$ 36.03 | 7.3 | \$ | 15,045,191 | \$ | 18.67 |
| 1st Quarter 2024 | 143 | 831,076 | \$ 34.55 | 6.8 | \$ | 16,427,528 | \$ | 19.77 |
| 4th Quarter 2023 | 139 | 696,428 | \$ 38.73 | 6.8 | \$ | 14,057,750 | \$ | 20.19 |
| Total - 12 months | 589 | 3,147,049 | \$ 35.50 | 6.8 | \$ | 61,483,354 | \$ | 19.54 |

- (1) Information reflects activity in retail spaces only for consolidated properties; office and residential spaces are not included. See Glossary of Terms for further discussion of information included above.
- (2) Comparable leases represent those leases signed on spaces for which there was a former tenant. Contractual option exercises are not included unless they are fair market value options.
- (3) Contractual rent represents annual rent under the new lease.
- (4) Prior rent represents contractual rent, including percentage rent considered part of base rent, from the prior tenant in the final 12 months of the term.
- (5) Weighted average is determined on the basis of contractual rent for the lease.
- (6) See Glossary of Terms.
- (7) Renewal leases represent expiring leases rolling over with the same tenant in the same location. All other leases are categorized as new.
- (8) The Number of Leases Signed, GLA Signed, Contractual Rent Per Sq. Ft. and Weighted Average Lease Term columns include information for leases signed at Phase III of Assembly Row and Phase IV of Pike & Rose. The Tenant Improvements & Incentives and Tenant Improvements & Incentives Per Sq. Ft. columns do not include the tenant improvements and incentives on leases signed for those projects; these amounts for leases signed are included in the projected costs for the respective projects.
- (9) Option exercises reflect a fixed rate contractual option under the lease agreement that was exercised during the period reflected.

Federal Realty Investment Trust Lease Expirations September 30, 2024

Assumes no exercise of lease options

| | An | chor Tenants (1 |) | Sma | all Shop Tenants | s | | Total | |
|------------|-------------|-------------------|-------------------------|-------------|-----------------------|-------------------------|-----------------|------------------|-------------------------|
| Year | Expiring SF | % of Anchor SF | Minimum Rent PSF (2) | Expiring SF | % of Small Shop SF | Minimum Rent PSF (2) | Expiring SF (4) | % of Total SF | Minimum Rent PSF (2) |
| 2024 | 246,000 | 1 % | \$19.71 | 222,000 | 3 % | \$31.79 | 468,000 | 2 % | \$25.43 |
| 2025 | 1,444,000 | 9 % | \$20.60 | 863,000 | 10 % | \$37.55 | 2,306,000 | 9 % | \$26.94 |
| 2026 | 1,544,000 | 9 % | \$18.73 | 1,038,000 | 12 % | \$48.84 | 2,582,000 | 10 % | \$30.83 |
| 2027 | 2,205,000 | 13 % | \$24.98 | 1,095,000 | 13 % | \$51.58 | 3,300,000 | 13 % | \$33.80 |
| 2028 | 1,774,000 | 10 % | \$20.60 | 1,058,000 | 13 % | \$50.43 | 2,832,000 | 11 % | \$31.75 |
| 2029 | 2,350,000 | 14 % | \$24.62 | 1,170,000 | 14 % | \$48.61 | 3,519,000 | 14 % | \$32.59 |
| 2030 | 1,119,000 | 7 % | \$19.95 | 657,000 | 8 % | \$49.53 | 1,777,000 | 7 % | \$30.90 |
| 2031 | 793,000 | 5 % | \$26.98 | 514,000 | 6 % | \$46.61 | 1,308,000 | 5 % | \$34.70 |
| 2032 | 1,669,000 | 10 % | \$29.03 | 606,000 | 7 % | \$46.26 | 2,275,000 | 9 % | \$33.63 |
| 2033 | 963,000 | 6 % | \$24.67 | 519,000 | 6 % | \$46.55 | 1,482,000 | 6 % | \$32.34 |
| Thereafter | 2,716,000 | 16 % | \$26.27 | 659,000 | 8 % | \$50.16 | 3,375,000 | 14 % | \$30.93 |
| Total (3) | 16,823,000 | 100 % | \$23.79 | 8,401,000 | 100 % | \$47.45 | 25,224,000 | 100 % | \$31.67 |

Assumes all lease options are exercised

| | - | | | | | | | | |
|------------|-------------|-------------------|-------------------------|-------------|-----------------------|-------------------------|-----------------|------------------|-------------------------|
| | An | chor Tenants (1 |) | Sma | all Shop Tenant | s | | Total | |
| Year | Expiring SF | % of Anchor SF | Minimum Rent PSF (2) | Expiring SF | % of Small Shop SF | Minimum Rent PSF (2) | Expiring SF (4) | % of Total SF | Minimum Rent PSF (2) |
| 2024 | 246,000 | 1 % | \$19.71 | 222,000 | 3 % | \$31.79 | 468,000 | 2 % | \$25.43 |
| 2025 | 674,000 | 4 % | \$22.41 | 675,000 | 8 % | \$36.68 | 1,350,000 | 6 % | \$29.55 |
| 2026 | 653,000 | 4 % | \$15.68 | 627,000 | 7 % | \$48.12 | 1,280,000 | 5 % | \$31.58 |
| 2027 | 558,000 | 3 % | \$20.03 | 595,000 | 7 % | \$50.73 | 1,153,000 | 5 % | \$35.87 |
| 2028 | 473,000 | 3 % | \$19.09 | 575,000 | 7 % | \$47.77 | 1,048,000 | 4 % | \$34.83 |
| 2029 | 632,000 | 4 % | \$26.75 | 653,000 | 8 % | \$48.17 | 1,284,000 | 5 % | \$37.63 |
| 2030 | 298,000 | 2 % | \$23.64 | 476,000 | 6 % | \$47.50 | 774,000 | 3 % | \$38.31 |
| 2031 | 382,000 | 2 % | \$20.56 | 420,000 | 5 % | \$49.11 | 802,000 | 3 % | \$35.51 |
| 2032 | 370,000 | 2 % | \$32.22 | 462,000 | 5 % | \$52.17 | 832,000 | 3 % | \$43.29 |
| 2033 | 316,000 | 2 % | \$24.42 | 476,000 | 6 % | \$52.94 | 792,000 | 3 % | \$41.57 |
| Thereafter | 12,221,000 | 73 % | \$24.42 | 3,220,000 | 38 % | \$48.14 | 15,441,000 | 61 % | \$29.37 |
| Total (3) | 16,823,000 | 100 % | \$23.79 | 8,401,000 | 100 % | \$47.45 | 25,224,000 | 100 % | \$31.67 |

- (1) Anchor is defined as a commercial tenant leasing 10,000 square feet or more.
- (2) Minimum Rent reflects in-place contractual (defined as rents on a cash-basis without taking the impacts of rent abatements into account) rent as of September 30, 2024.
- (3) Represents occupied square footage of the commercial portion of our portfolio as of September 30, 2024.
- (4) Individual items may not add up to total due to rounding.

Federal Realty Investment Trust Portfolio Leased Statistics September 30, 2024

| | | As of: | | | | | |
|---------------------------------|--------------------|----------------------------------|------------|--|--|--|--|
| | September 30, 2024 | September 30, 2024 June 30, 2024 | | | | | |
| Commercial Properties | | | | | | | |
| Overall Portfolio (1)(2) | | | | | | | |
| Gross Leasable Area (GLA) | 26,826,000 | 26,681,000 | 26,093,000 | | | | |
| Leased % | 95.9 % | 95.3 % | 94.0 % | | | | |
| Occupied % | 94.0 % | 93.1 % | 92.3 % | | | | |
| Leased % - anchor tenants | 97.3 % | 96.7 % | 95.8 % | | | | |
| Leased % - small shop tenants | 93.1 % | 92.5 % | 90.7 % | | | | |
| Active commercial tenant leases | 3,456 | 3,420 | 3,285 | | | | |
| | | | | | | | |
| Comparable Properties (1) | | | | | | | |
| GLA | 25,284,000 | 25,290,000 | 25,343,000 | | | | |
| Leased % | 95.8 % | 95.2 % | 94.2 % | | | | |
| Occupied % | 93.8 % | 92.9 % | 92.4 % | | | | |
| | | | | | | | |
| Residential Properties | | | | | | | |
| Overall Portfolio (1)(2) | | | | | | | |
| Residential units | 3,104 | 3,104 | 3,104 | | | | |
| Leased % | 97.5 % | 97.6 % | 97.8 % | | | | |
| | | | | | | | |
| Comparable Properties (1) | | | | | | | |
| Residential units | 2,980 | 2,980 | 2,980 | | | | |
| Leased % | 97.4 % | 97.5 % | 97.8 % | | | | |

- (1) See Glossary of terms.
- (2) Excludes redevelopment square footage and residential units not yet placed in service.

Federal Realty Investment Trust Summary of Top 25 Tenants September 30, 2024

| Rank | Tenant Name | Credit Ratings (S&P/Moody's) (1) | Annualized Base Rent | | Percentage of Total Annualized Base Rent (3) | Tenant GLA | Percentage of Total GLA (3) | Number of Locations Leased |
|------|---|-------------------------------------|----------------------|-------------|--|------------|--------------------------------|----------------------------------|
| | TIM C | | Φ. | 24.5(1.000 | 2.52.0/ | 1 220 000 | 4.11.07 | 10 |
| 1 | TJX Companies, The | A / A2 | \$ | 24,761,000 | 2.72 % | 1,220,000 | 4.11 % | 40 |
| 2 | Ahold Delhaize | BBB+ / Baa1 | \$ | 17,326,000 | 1.90 % | 903,000 | 3.04 % | 14 |
| 3 | NetApp, Inc. | BBB+ / Baa2 | \$ | 15,212,000 | 1.67 % | 304,000 | 1.02 % | 1 |
| 4 | Cisco Systems, Inc. | AA- / A1 | \$ | 14,964,000 | 1.64 % | 268,000 | 0.90 % | 2 |
| 5 | Gap, Inc., The | BB / Ba3 | \$ | 11,228,000 | 1.23 % | 321,000 | 1.08 % | 30 |
| 6 | CVS Corporation | BBB / Baa2 | \$ | 10,996,000 | 1.21 % | 272,000 | 0.92 % | 20 |
| 7 | L.A. Fitness International LLC | B / B2 | \$ | 9,374,000 | 1.03 % | 354,000 | 1.19 % | 9 |
| 8 | Albertsons Companies Inc. (Acme, Balducci's, Safeway) | BB+/Ba1 | \$ | 8,495,000 | 0.93 % | 544,000 | 1.83 % | 10 |
| 9 | Ross Stores, Inc. | BBB+/A2 | \$ | 7,856,000 | 0.86 % | 365,000 | 1.23 % | 13 |
| 10 | Home Depot, Inc. | A / A2 | \$ | 7,587,000 | 0.83 % | 478,000 | 1.61 % | 6 |
| 11 | AMC Entertainment Inc. | CCC+ / Caa2 | \$ | 7,240,000 | 0.80 % | 283,000 | 0.95 % | 6 |
| 12 | Kroger Co., The | BBB / Baa1 | \$ | 7,172,000 | 0.79 % | 611,000 | 2.06 % | 12 |
| 13 | PUMA North America, Inc. | NR / NR | \$ | 7,135,000 | 0.78 % | 155,000 | 0.52 % | 2 |
| 14 | KnitWell Group (Ann Taylor, Chico's, Loft, Talbots, White House Black Market, Soma) | NR / NR | \$ | 7,049,000 | 0.77 % | 172,000 | 0.58 % | 34 |
| 15 | Dick's Sporting Goods, Inc. | BBB / Baa2 | \$ | 6,856,000 | 0.75 % | 358,000 | 1.20 % | 7 |
| 16 | Ulta Beauty, Inc. | NR / NR | \$ | 6,476,000 | 0.71 % | 192,000 | 0.65 % | 18 |
| 17 | Bank of America, N.A. | A-/A1 | \$ | 6,406,000 | 0.70 % | 113,000 | 0.38 % | 21 |
| 18 | Target Corporation | A / A2 | \$ | 6,375,000 | 0.70 % | 627,000 | 2.11 % | 7 |
| 19 | Whole Foods Market, Inc. | AA- / A1 | \$ | 5,947,000 | 0.65 % | 186,000 | 0.63 % | 4 |
| 20 | Bob's Discount Furniture, LLC | B / B2 | \$ | 5,905,000 | 0.65 % | 200,000 | 0.67 % | 5 |
| 21 | Michaels Stores, Inc. | B-/B3 | \$ | 5,807,000 | 0.64 % | 316,000 | 1.06 % | 14 |
| 22 | Choice Hotels International, Inc. | BBB- / Baa3 | \$ | 5,607,000 | 0.62 % | 110,000 | 0.37 % | 1 |
| 23 | JPMorgan Chase Bank | A-/A1 | \$ | 5,573,000 | 0.61 % | 87,000 | 0.29 % | 21 |
| 24 | Starbucks Corporation | BBB+ / Baa1 | \$ | 5,291,000 | 0.58 % | 77,000 | 0.26 % | 42 |
| 25 | Hudson's Bay Company (Saks) | NR / NR | \$ | 5,155,000 | 0.57 % | 100,000 | 0.34 % | 3 |
| | Totals - Top 25 Tenants | | \$ | 221,793,000 | 24.37 % | 8,616,000 | 28.99 % | 342 |

Notes:

Total (5):

\$

909,950,000 (2)

29,716,000 (4)

⁽¹⁾ Credit Ratings are as of September 30, 2024. Subsequent rating changes have not been reflected.

⁽²⁾ See Glossary of Terms.

⁽³⁾ Individual items may not add up to total due to rounding.

⁽⁴⁾ Excludes redevelopment square footage not yet placed in service.

⁽⁵⁾ Totals reflect both the commercial and residential portions of our properties.

Federal Realty Investment Trust Reconciliation of FFO Guidance September 30, 2024

The following table provides a reconciliation of the range of estimated earnings per diluted share to estimated FFO per diluted share for the full year 2024.

| | Full Year | Full Year 2024 Guidance Range | | | |
|--|-----------|-------------------------------|--------|--|--|
| | Low | | High | | |
| Estimated net income available to common shareholders, per diluted share | \$ | 3.40 \$ | 3.50 | | |
| Adjustments: | | | | | |
| Estimated gain on sale of real estate, net | | (0.62) | (0.62) | | |
| Estimated depreciation and amortization | | 3.98 | 3.98 | | |
| Estimated FFO per diluted share | \$ | 6.76 \$ | 6.86 | | |

Note:

See Glossary of Terms. Individual items may not add up to total due to rounding.

Guidance Assumptions (1):

| Comparable properties growth | 2.5% - 3.25% |
|--|-----------------------|
| Comparable properties growth excluding prior period rents and lease termination fees | 3% - 4% |
| Prior period rents (2) | \$3 million |
| Lease termination fees | \$4 - \$5 million |
| Incremental redevelopment/expansion POI (3) | \$10 - \$12 million |
| General and administrative expenses | \$48 - \$51 million |
| Development/redevelopment capital | \$125 - \$150 million |
| Capitalized interest | \$19 - \$21 million |

- (1) Does not assume the impact of potential acquisitions or dispositions which have not closed as of October 31, 2024.
- (2) Reflects amounts which were contractually deferred or payments renegotiated specifically related to the COVID-19 pandemic.
- (3) Includes the expected additional POI to be recognized in 2024 compared to the amount recognized in 2023 from all of the redevelopments listed on page 15. Does not include any additional POI from "Active Property Improvement Projects."

Glossary of Terms

EBITDA for Real Estate ("EBITDAre"): EBITDAre is a non-GAAP measure that the National Association of Real Estate Investment Trusts ("NAREIT") defines as: net income computed in accordance with GAAP plus net interest expense, income tax expense, depreciation and amortization, gain or loss on sale of real estate, impairments of real estate and change in control of interest, and adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates. We calculate EBITDAre consistent with the NAREIT definition. As EBITDA is a widely known and understood measure of performance, management believes EBITDAre represents an additional non-GAAP performance measure, independent of a company's capital structure, that will provide investors with a uniform basis to measure the enterprise value of a company. EBITDAre also approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDAre for the three and nine months ended September 30, 2024 and 2023 is as follows:

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | | |
|--|----------------------------------|----|---------|------------------------------------|----------|----|---------|
| | 2024 | | 2023 | | 2024 | | 2023 |
| | | | (in tho | usan | ds) | | |
| Net income | \$ 63,461 | \$ | 59,392 | \$ | 236,132 | \$ | 180,127 |
| Interest expense | 44,237 | | 42,726 | | 132,242 | | 124,835 |
| Other interest income | (978) | | (721) | | (3,512) | | (3,775) |
| Income tax (benefit) provision | (13) | | 322 | | 210 | | 662 |
| Depreciation and amortization | 87,028 | | 81,731 | | 255,481 | | 239,342 |
| Gain on sale of real estate | _ | | _ | | (52,280) | | (1,702) |
| Adjustments of EBITDAre of unconsolidated affiliates | 1,899 | | 2,070 | | 5,841 | | 8,324 |
| EBITDAre | \$ 195,634 | \$ | 185,520 | \$ | 574,114 | \$ | 547,813 |

Funds From Operations (FFO): FFO is a supplemental measure of real estate companies' operating performances. NAREIT defines FFO as follows: net income, computed in accordance with GAAP plus real estate related depreciation and amortization, gains and losses on sale of real estate, and impairment write-downs of depreciable real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

Property Operating Income: Rental income and mortgage interest income, less rental expenses and real estate taxes.

Overall Portfolio: Includes all operating properties owned in reporting period.

Comparable Properties: Represents our consolidated property portfolio other than those properties that distort comparability between periods in two primary categories: (1) assets that were not owned for the full quarter in both periods presented and (2) assets currently under development or being repositioned for significant redevelopment and investment. Comparable property growth statistics are calculated on a GAAP basis.

Annualized Base Rent (ABR): Represents aggregate, annualized in-place contractual (defined as rents billed on a cash basis without taking the impact of rent abatements into account) minimum rent for all occupied spaces as of the reporting period.

Retail Leasing Summary - Lease Rollover Calculation: The rental increases associated with comparable spaces generally include all leases signed for retail space in arms-length transactions reflecting market leverage between landlords and tenants during the period, excluding leases at properties sold during the quarter or under contract to be sold. The comparison between the rent for expiring leases and new leases is determined by including contractual rent on the expiring lease, including percentage rent considered to be part of base rent, and the comparable annual rent and in some instances, projections of percentage rent, to be paid on the new lease. In atypical circumstances, management may exercise judgement as to how to most effectively reflect the comparability of rents reported in the calculation. The change in rental income on comparable space leases is impacted by numerous factors including current market rates, location, individual tenant creditworthiness, use of space, market conditions when the expiring lease was signed, capital investment made in the space and the specific lease structure.

Tenant Improvements and Incentives: Represents the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.

General: Property related statistics are the for the consolidated property portfolio except where noted.