# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) December 31, 1999

## Federal Realty Investment Trust

(Exact name of registrant as specified in its charter)

| Maryland | $1-7533$ | $52-0782497$ |
| :--- | :--- | :--- |
| (State or other jurisdiction | (Commission | (IRS Employer |
| of incorporation) | File Number) | Identification No.) |

$$
1626 \text { East Jefferson Street, Rockville, Maryland 20852-4041 }
$$

$\begin{array}{ll}\text { (------------------------------------------------------ } \\ \text { (Address of principal executive offices) } & \text { (Zip Code) }\end{array}$

Registrant's telephone number including area code: 301/998-8100

Exhibit Index appears on Page 3.

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at December 31, 1999.
Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at December 31, 1999

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST
/s/ Cecily A. Ward
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Vice President, Controller and Treasurer

## Exh No. Exhibit

99 Supplemental portfolio information at December 31, 1999

## Page No.

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Supplemental Information
    December 31, 1999
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1626 East Jefferson Street Rockville, Maryland 20852-4041
301/998-8100

FEDERAL REALTY INVESTMENT TRUST
DEBT ANALYSIS (excluding capital leases and interest rate swaps)
December 31, 1999

|  | Maturity | Rate | Balance (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: |
| Mortgages |  |  |  |  |
| Leesburg Plaza | 10/01/08 | 6.10\% | \$ 9,900 |  |
| Federal Plaza | 03/10/01 | 8.95\% | 27,179 |  |
| Tysons Station | 09/01/01 | 9.875\% | 4, 068 |  |
| Escondido (Municipal bonds) | 10/01/16 | Variable (a) | 9,400 |  |
|  |  |  | \$ 50, 547 |  |
| Notes payable |  |  |  |  |
| Revolving credit facilities |  | libor +.65\% | \$ 34, 000 |  |
| Term note with banks |  | libor +.75\% | 125, 000 |  |
| Note issued in connection with tenant buyout at Queen Anne Plaza | 01/15/06 | 8.875\% | 1,011 |  |
| Note issued in connection with renovation of Perring Plaza | 01/31/13 | 10.00\% | 2,603 |  |
| Other | various | various | 154 |  |
|  |  |  | \$162,768 |  |
| Unsecured Public Debt |  |  |  |  |
| 5 1/4\% Convertible subordinated debentures | 04/30/02 | 5.250\% | \$ 289 |  |
| 5 1/4\% Convertible subordinated debentures | 10/28/03 | 5.250\% | 75,000 |  |
| 8 7/8\% Notes (fixed) | 01/15/00 | 8.875\% | 75,000 |  |
| 8 7/8\% Notes (fixed) (b) | 01/15/00 | 7.530\% | 25,000 |  |
| 8\% Notes (fixed) | 04/21/02 | 8.000\% | 25,000 |  |
| 6 5/8\% Notes (fixed) | 12/01/05 | 6.625\% | 40, 000 |  |
| 7.48\% Debentures | 08/15/26 | 7.480\% | 50, 000 |  |
| 6.82\% Medium Term Notes | 08/01/27 | $6.820 \%$ | 40, 000 |  |
| 6.74\% Medium Term Notes (b) | 03/10/04 | $6.370 \%$ | 39,500 |  |
| 6.99\% Medium Term Notes (b) | 03/10/06 | $6.894 \%$ | 40,500 |  |
| 8.75\% Notes | 12/01/09 | 8.750\% | 175,000 |  |
|  |  |  | \$585, 289 |  |
|  | Total fixed rate debt |  | \$630, 204 | 79.00\% |
|  | Total variable rate debt |  | 168,400 | 21.00\% |
|  | Total debt |  | \$798, 604 | 100.00\% |

Weighted average interest rate:

| Fixed rate debt | $7.62 \%$ |  |
| :--- | :---: | ---: |
| Variable on revolving facilities | $5.93 \%$ | (c) |
| Variable on muncipal bonds | (a) |  |

(a) The bonds bear interest at a variable rate determined weekly to be the interest rate which would enable the bonds to be remarketed at $100 \%$ of their principal amount.
(b) The Trust purchased interest rate swaps or hedges on these notes, thereby decreasing the effective interest.
(c) Weighted average interest rate on revolving credit facilities for twelve months ended December 31, 1999.


| Overall Operating Occupancy (Quarter to Quarter Analysis) | December 31, 1999 |  |  | At December 31, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 14,037,093 | 13,494, 066 | 96\% | 14,497,898 | 13,803,336 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 98\% | 282 | 281 | 99\% |
| Overall Operating Occupancy (Rolling 12 Months) | December 31, 1999 |  |  | September 30, 1999 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 14,037,093 | 13,494, 066 | 96\% | 14,348, 626 | 13,658,207 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 98\% | 282 | 282 | 100\% |


| Overall Operating Occupancy (Rolling 12 Months) | June 30, 1999 |  |  | March 31, 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 14,541,750 | 13,797,209 | 95\% | 14,563,620 | 13,839, 142 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99\% | 282 | 278 | 99\% |

Same Center Occupancy
(Quarter to Quarter Comparison)

- -------------------------------------------

Retail Properties (leasable square feet)
Rollingwood Apartments (\# of units)

| December 31, 1999 |  |  | At December 31, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Size | Leased | Occupancy | Size | Leased | Occupancy |
| 13,865,499 | 13,345,911 | 96\% | 13,102,582 | 12,451,743 | 95\% |
| 282 | 278 | 98\% | 282 | 281 | 99\% |


| Same Center Occupancy (Rolling 12 Months) | December 31, 1999 |  |  | At September 30, 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 13,865,499 | 13,345,911 | 96\% | 14,304,720 | 13,613,931 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 98\% | 282 | 282 | 100\% |
| Same Center Occupancy (Rolling 12 Months) | At June 30, 1999 |  |  | At March 31, 1999 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 13,622,710 | 12,891, 283 | 95\% | 13,091,729 | 12,404,610 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99\% | 282 | 278 | 99\% |

Federal Realty Investment Trust
Regional Occupancy Analysis
December 31, 1999


|  | Rotal Square | Occupancy |
| :--- | :---: | :---: |
| Region | Footage | $12 / 31 / 99$ |


| Region | Total Square Footage | $\begin{aligned} & \text { Occupancy } \\ & 12 / 31 / 99 \end{aligned}$ |
| :---: | :---: | :---: |
| Northeast |  |  |
| Anchor | 4,292,217 | 99\% |
| Small Shops | 2,743,664 | 92\% |
| Mid-Atlantic |  |  |
| Anchor | 2,715,338 | 99\% |
| Small Shops | 3,175,918 | 93\% |
| West |  |  |
| Anchor | 252,415 | 100\% |
| Small Shops | 857,541 | 95\% |


| Comparable | Number of | Square | Weighted Average Lease | Average Prior Rent Per | Average Current Rent Per | Annualized | Percentage Increase over | Estimated Tenant Improvement |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rolling 12 Months | Leases Signed | Feet | Term (Years) | Square Foot | Square Foot | Increase in Rent | Prior Rent | Costs |
| 4th Quarter 1999 | 79 | 270,278 | 8.7 | \$20.14 | \$24.32 | \$1,129,625 | 21\% | \$2,710, 000 |
| 3rd Quarter 1999 | 87 | 324, 332 | 7.3 | \$16.02 | \$20.34 | \$1,401, 643 | 27\% | \$3,799, 000 |
| 2nd Quarter 1999 | 74 | 237,065 | 5.9 | \$18.03 | \$21.70 | \$871, 258 | 20\% | \$1,799, 000 |
| 1st Quarter 1999 | 56 | 199,197 | 6.0 | \$16.88 | \$20.27 | \$675,482 | 20\% | \$935, 000 |
| Total | 296 | 1,030,872 | 7.3 | \$17.73 | \$21.68 | \$4, 078, 008 | 22\% | \$9,243, 000 |
| Non-Comparable | Number of | Square | Weighted Average Lease | Average Rent | Annualized Current | Estimated Tenant <br> Improvement |  |  |
| Rolling 12 Months | Leases Signed | Feet | Term (Years) | Per Square Foot | Rent | Costs |  |  |
| 4th Quarter 1999 | 9 | 39,545 | 8.7 | \$18.13 | \$717, 011 | \$389, 000 |  |  |
| 3rd Quarter 1999 | 12 | 105,948 | 10.2 | \$20.32 | \$2,153, 331 | \$521, 000 |  |  |
| 2nd Quarter 1999 | 7 | 11,592 | 7.9 | \$43.30 | \$501, 908 | \$91, 000 |  |  |
| 1st Quarter 1999 | 13 | 120, 121 | 14.7 | \$20.91 | \$2,511, 594 | \$494, 000 |  |  |
| Total | 41 | 277,206 | 12.0 | \$21.23 | \$5,883, 844 | \$1,495, 000 |  |  |


|  | Total <br> Square Feet <br> Expiring(1) <br> $===========$ | Percent <br> of Total <br> Portfolio(2) <br> $===========$ | Average <br> Rent Per <br> Square Foot <br> $==========$ |
| :---: | :---: | :---: | :---: |
| 2000 | 381,275 | $2 \%$ | $\$ 17.94$ |
| 2001 | 407,981 | $3 \%$ | $\$ 19.63$ |
| 2002 | 408,209 | $3 \%$ | $\$ 19.88$ |
| 2003 | 366,152 | $2 \%$ | $\$ 21.44$ |
| 2004 | 426,871 | $3 \%$ | $\$ 23.02$ |

(1) Excludes lease expirations with options
(2) Total portfolio square footage December 31, 1999: 15,319,535

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|  | Total Square Feet Expiring(1) | Percent of Total Portfolio(2) |  |
| :---: | :---: | :---: | :---: |
| 2000 |  |  |  |
| Anchor | 41,663 | less than |  |
| Small Shop | 339,612 |  | 2\% |
| 2001 |  |  |  |
| Anchor | 21,671 | less than | 1\% |
| Small Shop | 386,310 |  | 3\% |
| 2002 |  |  |  |
| Anchor | 66,670 | less than | 1\% |
| Small Shop | 341,539 |  | 2\% |
| 2003 |  |  |  |
| Anchor | 19,600 | less than | 1\% |
| Small Shop | 346,552 |  | 2\% |
| 2004 |  |  |  |
| Anchor | 41,800 | less than |  |
| Small Shop | 385, 071 |  | 3\% |
| Excludes lease expirations with options |  |  |  |
| (2) Total square | er 31, 1999 | 319,535 |  |

Federal Realty Investment Trust
Major Tenants by Revenue Contribution
December 31, 1999

|  | Square | Percent of |
| :---: | :---: | :---: |
| Tenant | Footage | Revenue(1) |
| ----- |  |  |


| Bed, Bath \& Beyond, Inc. | 323,090 | $1.98 \%$ |
| :--- | ---: | ---: |
| CVS Corporation | 198,947 | $1.88 \%$ |
| Ahold USA, Inc. | 363,941 | $1.83 \%$ |
| Barnes \& Noble, Inc. | 164,189 | $1.59 \%$ |
| The TJX Companies | 286,200 | $1.57 \%$ |
| Toys R Us, Inc. | 325,582 | $1.39 \%$ |
| The Gap. Inc. | 97,080 | $1.32 \%$ |
| Kmart Corporation | 508,580 | $1.14 \%$ |
| Wakefern Food Corp. | 215,121 | $1.11 \%$ |
| Dress Barn | 130,939 | $1.03 \%$ |

(1) Balances consist of 1999 minimum and percentage rent charges

Street Retail Operating
\& Development Overview
December 31, 1999
(in thousands except sf data)

| Real Estate Assets(1) | $\$ 107,910$ | $\$ 164,931$ | $\$ 288,020$ |
| :--- | ---: | ---: | ---: |
| Revenues | $\$ 9,310$ | $\$ 20,555$ | $\$ 49,182$ |
| Net Operating Income | $\$ 3,994$ | $\$ 12,538$ | $\$ 4,998$ |
| Square Feet $(2)$ | 532,944 | $1,122,737$ | $\$ 20,345$ |

(1) At December 31, 1999, includes $\$ 111$ million related to new development in process. The balance is comprised of both stabilized assets and assets which are in various stages of redevelopment.
(2) Excludes new development square footage

| NORTHEAST | Square Feet | MID-ATLANTIC | Square Feet |
| :---: | :---: | :---: | :---: |
| Connecticut |  | Virginia |  |
| Greenwich Avenue/4 | 80,791 | Pentagon Row | N/A(2) |
| West Hartford/7 | 125,347 | Village at Shirlington | 212,141 |
| Westport/2 | 26,408 |  |  |
|  |  | WESTERN |  |
| Massachusetts |  | Arizona |  |
| Coolidge Corner/1 | 13,101 | Mill Avenue/2 | 39,532 |
| New Jersey |  | California |  |
| Central Avenue/1 | 11,208 | Colorado Boulevard/2 | 67,382 |
|  |  | Fifth Avenue/5 | 66,962 |
| New York |  | Hermosa Beach/1 | 5,930 |
| Forest Hills/4 | 91,593 | Post Street/1 | 98,670 |
|  |  | Old Town Center | 101,000 |
|  |  | Santana Row | N/A(2) |
| MID-ATLANTIC |  | Third Street Promenade/8 | 152,597 |
| District of Columbia |  | Hollywood Blvd./3 | 198,464 |
| Sam's Park N Shop | 49,706 |  |  |
|  |  | Illinois |  |
| Florida |  | Evanston/2 | 18,813 |
| Winter Park/2 | 28,446 | Oak Street/1 | 5,000 |
| Maryland |  | Texas |  |
| Bethesda Row | 298,502(2) | Houston Street/10 | N/A(2) |

FEDERAL REALTY INVESTMENT TRUST
Development Pipeline
December 31, 1999

|  |  | Cost | Estimate To Complete |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Project | Specifications | To Date | 2000 | 2001 | 2002 |

(\$ in millions)
COMPLETED DEVELOPMENTS

Bethesda Row - Elm Street
Bethesda, Maryland

15,000 sf retail
30,000 sf office
$\$ 7$
\$2

CONSTRUCTION IN PROGRESS


| Total | Expected |  |
| :---: | :---: | :---: |
| Completed | Stabilized | Principal |
| Cost | Return | Tenants |

COMPLETED DEVELOPMENTS
Bethesda Row - Elm Street

Cafe Deluxe
Bethesda, Maryland
Nitamin Superstore
Three Dog Bakery
Prudential
Long and Foster
CONSTRUCTION IN PROGRESS

| Bethesda Row - Woodmont East | $\$ 31$ | $11 \%$ | Landmark Theatres |
| :--- | :---: | :--- | :--- |
| Bethesda, Maryland |  |  |  |
| Pentagon Row $\$ 67$ $11 \%$ | Harris Teeter <br> Arlington, Virginia | $\$ 98$ | Bed, Bath \& Beyond <br> Bally's Fitness <br> Hudson Trail Outfitters |

TO DEVELOP
Houston Street
San Antonio, Texas

Santana Row
San Jose, California

The Shops at Tanasbourne
Portland, Oregon
Lindbergh Center
Atlanta, Georgia
(1) Federal Realty will develop only the retail component of this project.
(2) Federal Realty will not develop the hotel component of this project.
(3) Federal Realty owns in fee the underlying real estate.

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES
YEAR-END 1999 OPERATING RESULTS
February 14, 2000
Rockville, Maryland
Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the year ended December 31, 1999 increased $12 \%$ to $\$ 96.8$ million from $\$ 86.5$ million in 1998. On a per share basis, funds from operations rose $10 \%$ to $\$ 2.38$ per share in 1999 from $\$ 2.16$ in 1998.

A comparison of property operations for the year ended 1999 versus 1998 shows the following:

Rental income increased $11 \%$ to $\$ 245.8$ million in 1999 from $\$ 222.2$ million in 1998. When adjusted to exclude properties acquired and sold during 1998 and 1999, rental income increased $6 \%$ to $\$ 228.4$ million in 1999 from \$214.8 million in 1998.
. Net operating income increased $12 \%$ to $\$ 186.0$ million in 1999 from $\$ 165.7$ million in 1998. On a same center basis, net operating income increased 6\% to \$171.1 million in 1999 from \$160.6 million in 1998

During 1999, the Trust signed leases for a total 1.3 million square feet of retail space. On a same space basis, the Trust re-leased 1.0 million square feet of retail space at an average increase in rent per square foot of $22 \%$. The weighted average rent on these same space leases was $\$ 21.68$ per square foot compared to the previous average rent of $\$ 17.73$ per square foot. During 1998, the Trust leased a total of 1.4 million square feet of retail space. On a same space basis, 1.1 million square feet of retail space was re-leased at an average increase in rent per square foot of $17 \%$. The weighted average rent on these same space leases was $\$ 17.62$ per square foot compared to the previous average rent per square foot of $\$ 15.12$.
. The Trust's overall occupancy was $96.1 \%$ at December 31, 1999 compared to $95.2 \%$ at year end 1998. Same property occupancy stood at $96.3 \%$ at December 31, 1999 compared to $96.0 \%$ a year ago.

Funds from operations also improved for the fourth quarter of 1999 increasing $7 \%$ to $\$ 24.5$ million from $\$ 22.9$ million in the fourth quarter of 1998 On a per share basis, funds from operations advanced $5 \%$ to $\$ .60$ per share in the fourth quarter of 1999 compared to $\$ .57$ per share in the same period of 1998.

Commenting on the results, Steven Guttman, President and Chief Executive Officer stated, "1999 was a year of strong operational performance and execution. Over the past twelve months we have significantly accelerated FFO growth, improved operating margins in our core portfolio and reduced the costs of administering the Trust. We are extremely pleased with the progress we made in achieving our 1999 operating goals."

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 123 retail properties, consisting of neighborhood and community shopping centers and main street retail properties, located in strategic metropolitan markets across the United States. These markets include Boston, New York, Philadelphia, Washington D.C., Chicago, San Antonio, Portland, San Francisco, Los Angeles, San Jose and San Diego.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for 32 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol:FRT.
(in thousands, except per share data)

|  | Three Months Ended December 31, |  | Year Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
| OPERATING RESULTS | 1999 | 1998 | 1999 | 1998 |
| Revenues |  |  |  |  |
| Rental income | \$64,755 | \$60,145 | \$245,833 | \$222,186 |
| Interest and other income | 1,870 | 2,017 | 7,649 | 5,945 |
| Other property income | 3,055 | 2,734 | 11,231 | 10,347 |
|  | 69,680 | 64,896 | 264,713 | 238,478 |
| Expenses |  |  |  |  |
| Rental | 14,623 | 14,216 | 53,677 | 49,490 |
| Real estate taxes | 6,677 | 5,996 | 25,021 | 23, 271 |
| Interest | 15,985 | 15,389 | 61,492 | 55,125 |
| Administrative | 4,232 | 3,060 | 15,120 | 16,461 |
| Depreciation and amortization | 12,698 | 12,663 | 50, 011 | 46,047 |
|  | 54,215 | 51,324 | 205,321 | 190,394 |
| Operating income before investors' share of operations | 15,465 | 13,572 | 59,392 | 48,084 |
| Investor's share of operations | $(1,577)$ | (789) | $(3,899)$ | $(3,124)$ |
| Income before loss on real estate | 13,888 | 12,783 | 55,493 | 44,960 |
| Loss on real estate | --- | --- | $(7,050)$ | --- |
| Net Income | \$13,888 | \$12,783 | \$48,443 | \$44,960 |
| Dividends on preferred stock | $(1,987)$ | $(1,987)$ | $(7,950)$ | $(7,950)$ |
| Net income available for common shareholders | \$11,901 | \$10,796 | \$40,493 | \$37, 010 |
| Earnings per common share, basic | \$0.30 | \$0.27 | \$1.02 | \$0.94 |
| Earnings per common share, diluted | \$0.30 | \$0.26 | \$1.02 | \$0.94 |
| Weighted average common shares outstanding, basic | = $===$ 39,694 | = $===$ 39,348 | = $===$ 39,574 | = $===$ 39,174 |
| Weighted average common shares outstanding, diluted | 40,662 | 40,456 | 40,638 | 40,080 |
| Funds from Operations |  |  |  |  |
| Net income available for common shareholders | \$11,901 | \$10,796 | \$40,493 | \$37,010 |
| Add: loss on sale of real estate | - -- | --- | 7,050 |  |
| Add: nonrecurring charge |  | --- | - | 4,665 |
| Add: depreciation and amortization of real estate assets | 11,539 | 11,563 | 45,388 | 41, 792 |
| Add: amortization of initial direct costs of leases | 798 | 664 | 3,033 | 2,491 |
| Add: income attributable to operating partnership units | 279 | (104) | 831 | 578 |
| Funds from operations | \$24,517 | \$22,919 | \$96,795 | \$86,536 |
| Funds from operations per share, diluted | $\$ 0.60$ $====$ | $\$ 0.57$ $====$ | \$2.38 $===$ | \$2.16 |
| BALANCE SHEET DATA |  |  | $\begin{aligned} & \text { eber 31, } \\ & 999 \end{aligned}$ | $\begin{gathered} \text { Decemeber 31, } \\ 1998 \end{gathered}$ |
| Assets |  |  |  |  |
| Real estate, at cost |  |  | 1,721,459 | \$1,642,136 |
| Accumulated depreciation and amortization |  |  | $(317,921)$ | $(286,053)$ |
|  |  |  | 1,------- | 1,-------- |
| Mortgage notes receivable |  |  | 53,495 | 51,154 |
| Cash and investments |  |  | 11, 738 | 17,230 |
| Receivables |  |  | 23,130 | 17,873 |
| Other assests |  |  | 42,147 | 41,977 |
| Total Assets |  |  | 1,534,-048 | ---------- |
| Liabilities and Shareholders' Equity |  |  |  |  |
| Obligations under capital leases \& mortgages payable |  |  | 172,573 | \$ 173,480 |
| Notes payable |  |  | 162,768 | 263,159 |
| Senior Notes |  |  | 510,000 | 335, 000 |
| 5 1/4\% Convertible subordinated debentures |  |  | 75,289 | 75,289 |
| Other liabilities |  |  | 111,591 | 107,442 |
| Shareholders' Equity |  |  | 501, 827 | 529,947 |
| Total Liabilities and Shareholders' Equity |  |  | 1,534,048 | \$1,-784, 317 |

Average occupancy costs: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges.

Economic occupancy: The square footage generating rental income expressed as a percentage of its total rentable square feet.

Leases signed - comparable: Represents leases signed on spaces for which there was a former tenant

Leases signed - noncomparable: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable.

Leases signed - prior rent: Total rent paid by the previous tenant; includes minimum and percentage rent.

Net Operating Income: Gross revenues, including interest income, less rental expenses and real estate taxes.

Occupancy: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

Overall occupancy: Occupancy for the entire portfolio--includes all operating properties owned in reporting period.

Same center occupancy: Occupancy for only those properties owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment and development.

Tenant improvement costs: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.

