# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) December 31, 1998

Federal Realty Investment Trust
(Exact name of registrant as specified in its charter)

| District of Columbia 1-7533 | 52-0782497 |
| :---: | :---: |
| (State or other jurisdiction (Commission <br> of incorporation) File Number) | (IRS Employer <br> Identification No.) |
| 1626 East Jefferson Street, Rockville, Maryland | 20852-4041 |
| (Address of principal executive offices) | (Zip Code) |

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at December 31, 1998.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at December 31, 1998

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST
/s/ Cecily A. Ward
Cecily A. Ward
Vice President, Controller

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Exh No. Exhibit
Page No.
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99 Supplemental portfolio information at December 31, 1998
4

Supplemental Information
December 31, 1998
TABLE OF CONTENTS

1. Debt Summary ..... E-2
2. Occupancy
Percentage Leased ..... E-3
Economic Occupancy ..... E-4
Regional Breakdown. ..... E-53. Leases Signed Analysis
Comparable and Non-Comparable ..... E-6
. Lease Expirations
Average Rent on Leases Expiring. ..... E-7
Leases Expiring on Anchor and Small Shops ..... -8
3. Major Tenants by Revenue Contribution. ..... E-9
4. Press Release ..... E-10
5. Glossary of Terms ..... E-13
DEBT ANALYSIS (excluding capital leases and interest rate swaps)
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Balance (in thousands)

## Maturity

Federal Plaza
Tysons Station
Escondido (Municipal bonds) purchased 12/31/96
Leesburg Plaza
Federal Plaza
Tysons Station
Escondido (Municipal bonds) purchased 12/31/96

## Mortgages

Unsecured Public Debt

10/01/08
03/10/01
09/01/01
10/01/16
$6.10 \%$
$8.95 \%$
$9.875 \%$
Variable \#\# libor +.75\%
8.875\%
10.00\% various
1/31/13
various
$01 / 15 / 06$

$01 / 31 / 13$
various
libor $+.65 \%$
libor $+.75 \%$
$8.875 \%$
$10.00 \%$
various

$$
=========
$$

Revolving credit facilities
$\$ 134,147$
125,000
1,112
2,696
204
\$263, 159
=========

| 5$1 / 4 \%$ Convertible subordinated <br> debentures | $04 / 30 / 02$ |
| :--- | :--- |
| 5$1 / 4 \%$ Convertible subordinated <br> debentures | $10 / 28 / 03$ |
| 8 7/8\% Notes (fixed) |  |
| $87 / 8 \%$ Notes (fixed) * | $01 / 15 / 00$ |
| $8 \%$ Notes (fixed) | $01 / 15 / 00$ |
| 6 5/8\% Notes (fixed) | $04 / 21 / 02$ |
| $7.48 \%$ Debentures | $12 / 01 / 05$ |
| $6.82 \%$ Medium Term Notes | $08 / 15 / 26$ |
| $6.74 \%$ Medium Term Notes * | $08 / 01 / 27$ |
| $6.99 \%$ Medium Term Notes * | $03 / 10 / 04$ |

$5.250 \%$
$5.250 \%$
8.875\%
7.530\%
8.000\%
6.625\%
7.480\%
6.820\%
$6.370 \%$
$6.894 \%$
Total fixed rate debt
Total variable rate debt
Total debt

$$
\begin{array}{r}
9,900 \\
27,639 \\
4,140 \\
9,400
\end{array}
$$

$$
\$ 51,079
$$

Term notes
Note issued in connection with
tenant buyout at Queen Anne Plaza
various
renovation of Perring Plaza
other
6.894
\$410, 289
=======

| \$455,980 | 62.93\% |
| :---: | :---: |
| 268,547 | 37.07\% |
| \$724, 527 | 100.00\% |

## Weighted average interest rate:

| Fixed rate debt | $7.19 \%$ |
| :--- | :---: |
| Variable on revolving facilities | $6.10 \%$ ** |
| Variable on muncipal bonds | $\# \#$ |

* The Trust purchased interest rate swaps or hedges on these notes, thereby decreasing the effective interest.
** Weighted average interest rate on revolving credit facilities for twelve months ended December 31,1998.
\#\# The bonds bear interest at a variable rate determined weekly to be the interest rate which would enable the bonds to be remarketed at $100 \%$ of their principal amount.

Overall Occupancy
(Quarter to Quarter Analysis)

Overall Occupancy
(Rolling 12 Months)

Overall Occupancy
(Rolling 12 Months)

| Overall Occupancy <br> (Rolling 12 Months) | June 30, 1998 |  |  | March 31, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 13,658,940 | 12,989,036 | 95\% | 13,518,261 | 12,923,203 | 96\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 280 | 99\% |

Same Center Occupancy
(Quarter to Quarter Comparison)

Type
Retail Properties (leasable square feet)
Rollingwood Apartments (\# of units)

Same Center Occupancy
(Rolling 12 Months)

## Type

Retail Properties (leasable square feet) Rollingwood Apartments (\# of units)

Same Center Occupancy
(Rolling 12 Months)

Type

Retail Properties (leasable square feet) Rollingwood Apartments (\# of units)

| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 14,497,898 | 13,803,336 | 95\% | 13,518,197 | 12,919,532 | 96\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 279 | 99\% |


| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 14,497,898 | 13,803,336 | 95\% | 14,419,458 | 13,739,610 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 282 | 100\% |

December 31, 1998
December 31, 1997

| Size | Leased | Occupancy | Size | Leased | Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 14,497,898 | 13, 803, 336 | 95\% | 13, 518, 197 | 12,919, 532 | 96\% |
| 282 | 281 | 99\% | 282 | 279 | 99\% |

100\%

| Same Center Occupancy (Rolling 12 Months) | At December 31, 1998 |  |  | At September 30, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 13,102,582 | 12,451,743 | 95\% | 12,056,443 | 11,459,514 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 282 | 100\% |
| Same Center Occupancy (Rolling 12 Months) | At June 30, 1998 |  |  | At March 31, 1998 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 11,938,810 | 11,358,594 | 95\% | 11,652,173 | 11,119,804 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 280 | 99\% |

Overall Economic Occupancy
(Quarter to Quarter Analysis)
December 31, 1998
December 31, 1997

| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 14,497,898 | 13,626,536 | 94\% | 13,518,197 | 12,757,485 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 279 | 99\% |

Overall Economic Occupancy (Rolling 12 Months)

December 31, 1998
September 30, 1998

| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 14,497,898 | 13,626,536 | 94\% | 14,419,458 | 13,578,116 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 281 | 99\% | 282 | 282 | 100\% |

Overall Economic Occupancy
(Rolling 12 Months)

Same Center Economic Occupancy
(Quarter to Quarter Comparison)
Retail Properties (leasable square feet) Rollingwood Apartments (\# of units)

|  | June 30, 1998 |  | March 31, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Leases |  |  | Leases |  |
|  | Generating | Economic |  | Generating | Economic |
| Size | Income | Occupancy | Size | Income | Occupancy |
| 13,658,940 | 12,778,700 | 94\% | 13,518, 261 | 12,619,318 | 93\% |
| 282 | 274 | 97\% | 282 | 280 | 99\% |

December 31, 1998
December 31, 1997

Same Center Economic Occupancy
(Rolling 12 Months)
Retail Properties (leasable square feet) Rollingwood Apartments (\# of units)

| Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 13,102,582 | 12,274,943 | 94\% | 13,086,129 | 12,346,161 | 94\% |
| 282 | 281 | 99\% | 282 | 279 | 99\% |


| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 11,938,810 | 11,167,083 | 94\% | 11,652,173 | 10,819,572 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 274 | 97\% | 282 | 280 | 99\% |


| Region | Total Square Footage | Occupancy $12 / 31 / 98$ |
| :---: | :---: | :---: |
| Northeast | 6,221,543 | 96\% |
| Mid-Atlantic | 5,677,055 | 97\% |
| Mid-West | 921,548 | 93\% |
| Southeast | 635,890 | 76\% |
| West Coast | 1,002,287 | 95\% |
| Southwest | 39,575 | 95\% |


| Region | Total Square Footage | Occupancy 12/31/98 |
| :---: | :---: | :---: |
| Northeast | 6,221,543 | 96\% |
| Anchor | 3,773,964 | 98\% |
| Small Shops | 2,447,579 | 93\% |
| Mid-Atlantic | 5,677,055 | 97\% |
| Anchor | 2,735,678 | 100\% |
| Small Shops | 2,941,377 | 94\% |
| Mid-West | 921,548 | 93\% |
| Anchor | 585,816 | 98\% |
| Small Shops | 335,732 | 84\% |
| Southeast | 635,890 | 76\% |
| Anchor | 304,894 | 68\% |
| Small Shops | 330,996 | 84\% |
| West Coast | 1,002,287 | 95\% |
| Anchor | 232,338 | 100\% |
| Small Shops | 769,949 | 94\% |
| Southwest | 39,575 | 95\% |
| Anchor | 0 | 0\% |
| Small Shops | 39,575 | 95\% |



Federal Realty Investment Trust
Leases Expiring

|  | Total | Percent | Average |
| :---: | :---: | :---: | ---: |
|  | Square Feet | of Total | Rent Per |
|  | Expiring (1) | Portfolio(2) | Square Foot |
|  |  |  |  |
| 1999 | 393,926 | $3 \%$ | $\$ 16.21$ |
| 2000 | 424,999 | $3 \%$ | $\$ 19.02$ |
| 2001 | 451,888 | $3 \%$ | $\$ 18.12$ |
| 2002 | 430,148 | $3 \%$ | $\$ 19.24$ |
| 2003 | 373,538 | $2 \%$ | $\$ 21.08$ |

(1) Excludes lease expirations with options
(2) Total square footage December 31, 1998:
$15,520,322$

|  |  | Total <br> Square Feet <br> Expiring (1) | Percent of Total Portfolio(2) |
| :---: | :---: | :---: | :---: |
| 1999 |  |  |  |
|  | Anchor | 61,298 | less than 1\% |
|  | Small Shop | 332,628 | 2\% |
| 2000 |  |  |  |
|  | Anchor | 23, 075 | less than 1\% |
|  | Small Shop | 401,924 | 3\% |
| 2001 |  |  |  |
|  | Anchor | 52,139 | less than 1\% |
|  | Small Shop | 399,749 | 3\% |
| 2002 |  |  |  |
|  | Anchor | 82,894 | 1\% |
|  | Small Shop | 347, 254 | 2\% |
| 2003 |  |  |  |
|  | Anchor | 19,600 | less than 18 |
|  | Small Shop | 353,938 | 2\% |
| (1) Excludes lease expirations with options |  |  |  |
| (2) | Total square | mber 31, 1998: |  |

## Tenant

## Square

Footage

| 323,090 | $2.04 \%$ |
| ---: | ---: |
| 198,947 | $1.90 \%$ |
| 164,189 | $1.68 \%$ |
| 386,200 | $1.60 \%$ |
| 325,582 | $1.53 \%$ |
| 508,580 | $1.15 \%$ |
| 244,198 | $1.09 \%$ |
| 91,122 | $1.03 \%$ |
| 121,766 | $0.95 \%$ |
| 108,219 | $0.90 \%$ |

(1) Balances consist of 1998 minimum and percentage rent charges

Average occupancy costs: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges

Economic occupancy: The square footage generating rental income expressed as a percentage of its total rentable square feet.

Leases signed - comparable: Represents leases signed on spaces for which there was a former tenant.

Leases signed - noncomparable: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable.

Leases signed - prior rent: Total rent paid by the previous tenant; includes minimum and percentage rent.

Occupancy: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

Overall occupancy: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

Same center occupancy: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment.

Tenant improvement costs: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.

## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES 1998 OPERATING RESULTS

February 10, 1999
Rockville, Maryland

Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the year ended December 31, 1998 increased $9 \%$ to $\$ 87$ million from $\$ 80$ million in 1997. On a per share basis, funds from operations rose $5 \%$ to $\$ 2.16$ per share in 1998 from $\$ 2.05$ in 1997. This increase was achieved despite the change in accounting policy effective earlier this year (EITF 97-11) that requires the expensing of certain internal acquisition costs. If the 1997 results were adjusted for the accounting change, funds from operations per share would have increased $7 \%$ from 1997 to 1998.

Funds from operations for the fourth quarter of 1998 rose 10\% to \$23 million from $\$ 21$ million in the fourth quarter of 1997 . On a per share basis, funds from operations per share increased $8 \%$ to $\$ .57$ in the fourth quarter of 1998 as compared to $\$ .53$ per share in the comparable period of 1997.

A comparison of property operations for the year ended 1998 versus 1997 shows the following:

Rental income increased $18 \%$ to $\$ 222$ million in 1998 from $\$ 189$ million in 1997. When adjusted to exclude properties acquired and sold during 1997 and 1998, rental income increased $5 \%$ to $\$ 187$ million in 1998 from $\$ 177$ million in 1997.

During 1998, the Trust signed leases for a total 1.4 million square feet of retail space. On a same space basis, the Trust re-leased 1.1 million square feet of retail space at an average increase in rent per square foot of $17 \%$. The weighted average rent on these leases was $\$ 17.62$ per square foot compared to the previous average rent of $\$ 15.12$ per square foot. During 1997, the Trust leased a total 1.4 million
square feet. On a same space basis, 1.1 million square feet was released at an average increase in rent per square foot of $17 \%$. The weighted average rent on these leases was $\$ 16.40$ per square foot compared to the previous average rent per square foot of $\$ 14.01$.

Same property occupancy stood at $95.0 \%$ at year end December 31, 1998 and 95.6\% at year end 1997. The Trust's overall portfolio was 95.2\% leased at December 31, 1998 as compared to 95.6\% a year ago.

Commenting on the results, Steven Guttman, President and Chief Executive Officer stated, "We are optimistic about our long-term growth prospects. Demand for our retail space remains strong as evidenced by our rental income growth and high occupancy levels. In addition, our comprehensive corporate reengineering initiative is expected to yield cost and revenue opportunities that will add positively to our growth beginning in 1999. We continue to benefit from our acquisition and redevelopment efforts and have strengthened our development capabilities and formed strategic partnerships that will enable us to maximize and expand our pipeline of retail and mixed-use urban development and redevelopment opportunities. Collectively, these initiatives should position us for accelerated growth in 1999 and beyond."

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 120 retail properties, consisting of neighborhood and community shopping centers and main street retail properties, located in strategic metropolitan markets across the United States. These markets include Boston, New York, Philadelphia, Washington D.C., Chicago, San Antonio, Portland, San Francisco, Los Angeles, San Jose and San Diego.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for 31 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol:FRT.
(in thousands, except per share data)

| Operating Results | 1998 | 1997 |
| :---: | :---: | :---: |
| Revenues |  |  |
| Rental income | \$60,145 | \$51,439 |
| Interest and other income | 2,017 | 1,377 |
| Other property income | 2,734 | 2,193 |
|  | 64,896 | 55,009 |
| Expenses |  |  |
| Rental | 14,216 | 11,648 |
| Real estate taxes | 5,996 | 5,123 |
| Interest | 15,389 | 11,336 |
| Administrative | 3,060 | 3,231 |
| Reorganization expenses | 0 | 1,951 |
| Depreciation and amortization | 12,663 | 10,546 |
|  | 51,324 | 43,835 |
| Operating income before investors' share of |  |  |
| operations and gain (loss) on sale of real estate | 13,572 | 11,174 |
| Investor's share of operations | (789) | (480) |
| Income before gain on sale of real estate | \$12,783 | \$10,694 |
| Gain on sale of real estate | - | - |
| Net income | \$12,783 | \$10,694 |
| Dividends on preferred stock | $(1,987)$ | $(1,877)$ |
| Net income available for common shareholders | \$10,796 | \$ 8,817 |
| Earnings per common share, basic | \$ 0.27 | \$ 0.23 |
| Earnings per common share, diluted | \$ 0.26 | \$ 0.22 |
| Weighted average shares outstanding, basic | 39,348 | 38,849 |
| Weighted average shares outstanding, diluted | 40,456 | 39,436 |
| Funds from Operations |  |  |
| Net income available for common shareholders | \$10,796 | \$ 8,817 |
| Less: gain on sale of real estate | - | - |
| Add: nonrecurring charge | - | 1,951 |
| Add: depreciation and amortization |  |  |
| of real estate assets | 11,563 | 9,547 |
| Add: amortization of initial direct costs of leases | 664 | 556 |
| Add: income attributable to operating partnership units | (104) | - |
| Funds from operations, diluted | \$22,919 | \$ 20, 871 |
| Funds from operations per share, diluted | \$ 0.57 | \$ 0.53 |

BALANCE SHEET DATA
Assets
Real estate, at cost
Accumulated depreciation and amortization
Mortgage notes receivable
Cash and investments
Receivables
Other assets
Total assets
Liabilities and Shareholders' Equity
Obligations under capital leases \& mortgages payable
Notes payable
Senior Notes
5 1/4\% Convertible subordinated debentures
Other liabilities
Shareholders' Equity

Three Months Ended December 31,

