

FOUNDATIONS OF OPPORTUNITY

# QUARTERLY EARNINGS and SUPPLEMENTAL DISCLOSURE

Quarter and Year-Ended December 31, 2015

#### **INVESTOR RELATIONS**

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# FEDERAL REALTY INVESTMENT TRUST

# SUPPLEMENTAL INFORMATION

December 31, 2015

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#### Safe Harbor Language

Certain matters discussed within this Supplemental Information may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 9, 2016, and include the following:

- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing property redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to perform as expected;
- risk that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;
- risks that our growth will be limited if we cannot obtain additional capital;
- risks associated with general economic conditions, including local economic conditions in our geographic markets;
- risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense; and
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Supplemental Information. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 9, 2016.



#### FOR IMMEDIATE RELEASE

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# FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FOURTH QUARTER AND FULL YEAR 2015 OPERATING RESULTS

ROCKVILLE, Md. (February 9, 2016) - <u>Federal Realty Investment Trust</u> (NYSE:FRT) today reported operating results for its fourth quarter and year ended December 31, 2015. Highlights of the quarter and year end recent activity include:

- Generated FFO per diluted share of \$1.37 for the quarter, an increase of 7.0% over fourth quarter 2014. For the year, generated FFO per diluted share (excluding prepayment premiums) of \$5.32, an increase of 7.7% over 2014.
- Generated same center property operating income growth of 3.8% for the year (or 2.4% when properties under redevelopment are excluded). For the fourth quarter, same center growth was 2.6% (or 1.0% when properties under redevelopment are excluded), reflecting lower occupancy due to the recapture of significant anchor spaces in the same center pool.
- Federal Realty's same-center portfolio was 95.4% leased on December 31, 2015, compared to 96.0% on September 30, 2015 and 96.5% on December 31, 2014.
- Signed leases for 380,714 sf of comparable space at an average rent of \$31.88 psf and achieved cash basis rollover growth on comparable spaces of 23%.
- Sold Courtyard Shops in Wellington, Florida, for \$52.8 million and, subsequent to year-end, acquired our JV partner's 70% interest in our unconsolidated real estate partnership for \$153.7 million.
- Affirmed 2016 FFO per diluted share guidance range of \$5.65 to \$5.71.

"The fourth quarter and the full year represented yet another record for the Trust in terms of FFO per share" commented Donald C. Wood, President and Chief Executive Officer of Federal Realty. "We are excited about the opportunity to gain control of below market anchor space within the core portfolio and drive value through redevelopment and releasing. In addition, with the first phases of our mixed use developments delivering and the next phases well underway, infill acquisitions that will drive future growth opportunities, and strong leasing and rollover results, we continue to drive successfully all facets of our long term strategic plan."

#### **Financial Results**

In the fourth quarter 2015, Federal Realty generated funds from operations available for common shareholders (FFO) of \$96.5 million, or \$1.37 per diluted share. This compares to FFO of \$77.7 million, or \$1.13 per diluted share, in fourth quarter 2014. Excluding the early extinguishment of debt charge in fourth quarter 2014, FFO per diluted share was \$1.28. For the full year 2015, Federal Realty reported FFO of \$352.9 million, or \$5.05 per diluted share, which includes the early extinguishment of debt. Excluding the early extinguishment of debt charges in both years, FFO would have been \$371.9 million, or \$5.32 per diluted share in 2015, compared to \$338.1 million, or \$4.94 per diluted share in 2014.

Net income available for common shareholders was \$67.8 million and earnings per diluted share was \$0.97 for fourth quarter 2015 versus \$35.0 million and \$0.51, respectively, for fourth quarter 2014. For the full year 2015, Federal Realty reported net income available for common shareholders of \$209.7 million and earnings per diluted share of \$3.03. This compares to net income available for common shareholders of \$164.0 million and earnings per diluted share of \$2.41 for the full year 2014.

FFO is a non-GAAP supplemental earnings measure which the Trust considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release in addition to Form 8-K that was filed.

#### **Portfolio Results**

Same-center property operating income for full year 2015 increased 3.8% including redevelopments and expansions, and 2.4% excluding redevelopments and expansions compared to 2014. On a quarterly-basis, same-center property operating income in fourth quarter 2015 increased 2.6% including redevelopment and expansion properties, and 1.0% excluding redevelopment and expansion properties, which reflects lower occupancy due to the recapture of significant anchor spaces in the same center pool.

The overall portfolio was 94.3% leased as of December 31, 2015, compared to 95.5% on September 30, 2015 and 95.6% on December 31, 2014. Federal Realty's same-center portfolio was 95.4% leased on December 31, 2015, compared to 96.0% on September 30, 2015 and 96.5% on December 31, 2014.

During fourth quarter 2015, the Trust signed 99 leases for 439,061 square feet of retail space. On a comparable space basis (*i.e.*, spaces for which there was a former tenant), the Trust leased 380,714 square feet at an average cashbasis contractual rent increase per square foot (*i.e.*, excluding the impact of straight-line rents) of 23%. The average contractual rent on this comparable space for the first year of the new lease is \$31.88 per square foot compared to the average contractual rent of \$26.00 per square foot for the last year of the prior lease. The previous average contractual rent is calculated by including both the minimum rent and any percentage rent actually paid during the last year of the lease term for the re-leased space. On a GAAP basis (*i.e.*, including the impact of straight-line rents), rent increases per square foot for comparable retail space averaged 35% for fourth quarter 2015.

For all of 2015, Federal Realty signed 316 leases representing 1.4 million square feet of comparable retail space at an average cash-basis contractual rent increase per square foot of 17%, and 29% on a GAAP-basis. The average cash-basis contractual rent on this comparable space for the first year of the new lease is \$30.90 per square foot compared to the average cash-basis contractual rent of \$26.32 per square foot for the last year of the prior lease. As of December 31, 2015, Federal Realty's average contractual minimum rent for retail and commercial space in its portfolio is \$26.28 per square foot, as compared to \$25.59 per square foot on December 31, 2014.

#### **Summary of Other Quarterly Activities and Recent Developments**

- October 1, 2015 Federal Realty acquired an 85% interest in The Shops at Sunset Place, a 515,000-square-foot mixed-use center in South Miami, Florida, based on a gross value of \$110.2 million. The transaction includes the assumption of an existing \$70.8 million mortgage with an interest rate of 5.6 percent and maturity date of September 2020.
- November 19, 2015 Federal Realty closed on the sale of Courtyard Shops, a grocery anchored shopping center located in Wellington, Florida for \$52.8 million and realized a gain of \$16.8 million.
- January 13, 2016 -Federal Realty acquired the 70% interest owned by affiliates of a discretionary fund advised by Clarion Partners in a joint venture that owns six neighborhood and community centers. Federal Realty purchased the 70% interest in the venture for \$153.7 million, consisting of \$130 million of cash and assumption of the allocable share of mortgage debt. With this acquisition, Federal Realty successfully concluded the venture that was formed in 2004 and increased its ownership of the 820,000 square foot portfolio from 30% to 100%. The portfolio includes two properties near Boston, Massachusetts (Atlantic Plaza and Campus Plaza); one asset in the New York Metro region (Greenlawn Plaza on Long Island) and three centers in the Washington DC market (Free State Shopping Center and Plaza del Mercado in Suburban Maryland, and Barcroft Plaza in Northern Virginia).

#### **Regular Quarterly Dividends**

Federal Realty also announced today that its Board of Trustees left the regular dividend rate on its common shares unchanged, declaring a regular quarterly cash dividend of \$0.94 per share on its common shares, resulting in an indicated annual rate of \$3.76 per share. The regular common dividend will be payable on April 15, 2016 to common shareholders of record on March 18, 2016.

#### Guidance

We have affirmed our 2016 guidance for FFO per diluted share of \$5.65 to \$5.71, and updated our earnings per diluted share guidance to \$3.47 to \$3.54.

#### **Conference Call Information**

Federal Realty's management team will present an in-depth discussion of the Trust's operating performance on its fourth guarter and year-end 2015 earnings conference call, which is scheduled for February 10, 2016, at 11 a.m.

Eastern Standard Time. To participate, please call (877) 445-3230 five to ten minutes prior to the call start time and use the passcode 20889236 (required). Federal Realty will also provide an online webcast on the Company's website, <a href="https://www.federalrealty.com">www.federalrealty.com</a>, which will remain available for 30 days following the call. A telephone recording of the call will also be available through February 17, 2016 by dialing (855) 859-2056 and using the passcode 20889236.

#### **About Federal Realty**

Federal Realty is a recognized leader in the ownership, operation and redevelopment of high-quality retail based properties located primarily in major coastal markets from Washington, D.C. to Boston as well as San Francisco and Los Angeles. Founded in 1962, our mission is to deliver long term, sustainable growth through investing in densely populated, affluent communities where retail demand exceeds supply. Our expertise includes creating urban, mixed-use neighborhoods like Santana Row in San Jose, California, Pike & Rose in North Bethesda, Maryland and Assembly Row in Somerville, Massachusetts. These unique and vibrant environments that combine shopping, dining, living and working provide a destination experience valued by their respective communities. Federal Realty's 90 properties include over 2,700 tenants, in approximately 21 million square feet, and over 1,700 residential units.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962, and has increased its dividend rate for 48 consecutive years, the longest record in the REIT industry. Federal Realty shares are traded on the NYSE under the symbol FRT. For additional information about Federal Realty and its properties, visit www.FederalRealty.com.

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- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing property redevelopments or renovation projects that we do pursue may cost more, take more time to complete, or fail to perform as expected;
- risks that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that
  we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for
  acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation
  of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated
  costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;
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- risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable
  to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility
  of increases in interest rates that would result in increased interest expense; and
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as
  the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result
  of new legislation, and the adverse consequences of the failure to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this press release. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the risks and risk factors included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 9, 2016

# Federal Realty Investment Trust Summarized Income Statements December 31, 2015

December 31, 2013		Three Mor	Ended	Year Ended				
		Decem	1,		December 31,			
		2015		2014		2015		2014
			(in tl	housands, exc	ept pe	r share data)		
Revenue								
Rental income	\$	189,200	\$	171,634	\$	727,812	\$	666,322
Other property income		2,446		3,411		11,810		14,758
Mortgage interest income		861		1,332		4,390		5,010
Total revenue		192,507		176,377		744,012		686,090
Expenses								_
Rental expenses		39,092		34,974		147,593		135,417
Real estate taxes		22,959		18,268		85,824		76,506
General and administrative		8,119		8,114		35,645		32,316
Depreciation and amortization		46,423		43,411		174,796		170,814
Total operating expenses		116,593		104,767		443,858		415,053
Operating income	'	75,914		71,610		300,154		271,037
Other interest income		40		49		149		94
Interest expense		(23,207)		(24,169)		(92,553)		(93,941)
Early extinguishment of debt		_		(10,545)		(19,072)		(10,545)
Income from real estate partnerships		430		334		1,416		1,243
Income from continuing operations		53,177		37,279		190,094		167,888
Gain on sale of real estate		16,821				28,330		4,401
Net income		69,998		37,279		218,424		172,289
Net income attributable to noncontrolling interests		(2,044)		(2,117)		(8,205)		(7,754)
Net income attributable to the Trust		67,954		35,162		210,219		164,535
Dividends on preferred shares		(135)		(135)		(541)		(541)
Net income available for common shareholders	\$	67,819	\$	35,027	\$	209,678	\$	163,994
EARNINGS PER COMMON SHARE, BASIC								
Continuing operations	\$	0.74	\$	0.51	\$	2.63	\$	2.35
Gain on sale of real estate		0.24		_		0.41		0.07
	\$	0.98	\$	0.51	\$	3.04	\$	2.42
Weighted average number of common shares, basic		69,272		67,997		68,797		67,322
EARNINGS PER COMMON SHARE, DILUTED								
Continuing operations	\$	0.73	\$	0.51	\$	2.62	\$	2.34
Gain on sale of real estate	Ф	0.73	Φ	0.51	Φ	0.41	Φ	0.07
Gain on Saic of Ical estate	\$	0.24	\$	0.51	\$	3.03	\$	2.41
	<u> </u>		Φ	0.31	Φ		Φ	
Weighted average number of common shares, diluted	_	69,456		68,179		68,981		67,492

# Federal Realty Investment Trust Summarized Balance Sheets December 31, 2015

Real estate, at cost         Operating (including \$485,971 and \$282,303 of consolidated variable interest entities, respectively)         \$5,630,771         \$5,128,757           Construction-in-progress         433,635         480,241           Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)         (1,574,041)         (1,467,050)           Net real estate         4,490,365         4,141,948           Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         33,291           Mortgage notes receivable, net         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         206,732         175,235           TOTAL ASSETS         4,911,709         \$4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES AND SHAREHOLDERS' EQUITY           Liabilities         334,600         290,519           Senior notes and depentures         34,940         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,584           Total liabilities         9,997<		Decem	ber	31,
ASSETS   Real estate, at cost   Operating (including \$485,971 and \$282,303 of consolidated variable interest entities, respectively)   \$5,630,771   \$5,128,757   \$6,005   \$433,635   \$480,241   \$6,005		2015		2014
Real estate, at cost         Operating (including \$485,971 and \$282,303 of consolidated variable interest entities, respectively)         \$5,630,771         \$5,128,757           Construction-in-progress         433,635         480,241           Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)         (1,574,041)         (1,467,050)           Net real estate         4,490,365         4,141,948           Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         33,291           Mortgage notes receivable, net         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         206,732         175,235           TOTAL ASSETS         4,911,709         \$4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES AND SHAREHOLDERS' EQUITY           Liabilities         334,600         290,519           Senior notes and depentures         34,940         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,584           Total liabilities         9,997<		(in thou	ısan	ds)
Real estate, at cost         Operating (including \$485,971 and \$282,303 of consolidated variable interest entities, respectively)         \$ 5,128,757           Construction-in-progress         433,635         480,241           Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)         (1,574,041)         (1,467,050)           Net real estate         4,490,365         4,141,948           Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         93,291           Mortgage notes receivable, net         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         206,732         175,235           TOTAL ASSETS         4,911,709         4,546,870           LLABILITIES AND SHAREHOLDERS' EQUITY         5554,442         \$ 635,345           Notes payable         343,600         290,519           Senior notes and depentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         119,053         1,594,040           Tota				
Operating (including \$485,971 and \$282,303 of consolidated variable interest entities, respectively)         \$ 5,630,771         \$ 5,128,757           Construction-in-progress         433,635         480,241           Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)         (1,574,041)         (1,467,050)           Net real estate         4,490,35         4,114,98           Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         33,291           Mortgage notes receivable, net         41,518         50,988           Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         206,732         175,235           TOTAL ASSETS bulleties         \$ 4,911,709         \$ 4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY         \$ 554,442         \$ 635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,884           Total liabilities         137,316         119,053           Share	ASSETS			
respectively)         \$ 5,630,771         \$ 5,128,757           Construction-in-progress         433,635         480,241           Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)         (1,574,041)         (1,467,050)           Net real estate         4,90,365         4,141,948           Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         33,291           Mortgage notes receivable, net         41,618         50,988           Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         4,911,709         4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY         4         4         44,646,870           Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)         \$ 554,442         \$ 635,345           Notes payable         335,009         290,519         350,009         290,519           Senior notes and debentures         1,744,324         1,483,813         36,000         290,519           Senior notes and debentures         350,009         2,735,261 <t< td=""><td>Real estate, at cost</td><td></td><td></td><td></td></t<>	Real estate, at cost			
Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)         6,064,406         5,608,998           Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)         (1,574,041)         (1,467,050)           Net real estate         4,490,365         4,11,948           Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         93,291           Mortgage notes receivable, net         41,618         50,988           Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         \$4,911,709         \$4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY         *** Liabilities**  Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)         \$554,442         \$635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,584           Total liabilities         9,997         9,997           Redeemable noncontrolling interest		\$ 5,630,771	\$	5,128,757
Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)         (1,574,041)         (1,467,050)           Net real estate         4,490,365         4,141,948           Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         93,291           Mortgage notes receivable, net         41,618         50,988           Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         4,911,709         4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY         4,911,709         4,546,870           Liabilities         554,442         635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         137,316         119,053           Shareholders' equity         4,99,97         9,997           Common shares and other shareholders' equity         1,663,749         1,50	Construction-in-progress	433,635		480,241
consolidated variable interest entities, respectively)         (1,574,041)         (1,467,050)           Net real estate         4,490,365         4,141,948           Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         93,291           Mortgage notes receivable, net         41,518         50,988           Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         \$4,911,709         \$4,546,870           Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)         \$554,442         \$635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,906         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         119,035           Shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,594,404           Total shareholders' equity of the Trust <t< td=""><td></td><td>6,064,406</td><td></td><td>5,608,998</td></t<>		6,064,406		5,608,998
Cash and cash equivalents         21,046         47,951           Accounts and notes receivable, net         110,402         93,291           Mortgage notes receivable, net         41,618         50,988           Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         \$ 4,911,709         \$ 4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY         *** Liabilities**  **Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)         \$ 554,442         \$ 635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,906         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         113,316         119,053           Shareholders' equity         9,997         9,997           Common shares and other shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155	Less accumulated depreciation and amortization (including \$35,782 and \$26,618 of consolidated variable interest entities, respectively)	(1,574,041)		(1,467,050)
Accounts and notes receivable, net         110,402         93,291           Mortgage notes receivable, net         41,618         50,988           Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         \$4,911,709         \$4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY           Liabilities         State of the part	Net real estate	4,490,365		4,141,948
Mortgage notes receivable, net         41,618         50,988           Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         \$4,911,709         \$4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY           Liabilities         State of Commonitation of Capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)         \$554,442         \$635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         137,316         119,053           Shareholders' equity         9,997         9,997           Common shares and other shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,555	Cash and cash equivalents	21,046		47,951
Investment in real estate partnerships         41,546         37,457           Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         4,911,709         4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY           Liabilities         State of the principle of	Accounts and notes receivable, net	110,402		93,291
Prepaid expenses and other assets         206,732         175,235           TOTAL ASSETS         4,911,709         4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY           Liabilities           Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)         \$ 554,442         \$ 635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,906         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         137,316         119,053           Shareholders' equity         9,997         9,997           Common shares and other shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	Mortgage notes receivable, net	41,618		50,988
TOTAL ASSETS         \$ 4,911,709         \$ 4,546,870           LIABILITIES AND SHAREHOLDERS' EQUITY         Liabilities           Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)         \$ 554,442         \$ 635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         137,316         119,053           Shareholders' equity         9,997         9,997           Common shares and other shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	Investment in real estate partnerships	41,546		37,457
LIABILITIES AND SHAREHOLDERS' EQUITY         Liabilities       Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)       \$554,442       \$635,345         Notes payable       343,600       290,519         Senior notes and debentures       1,744,324       1,483,813         Accounts payable and other liabilities       350,096       325,584         Total liabilities       2,992,462       2,735,261         Redeemable noncontrolling interests       137,316       119,053         Shareholders' equity       9,997       9,997         Common shares and other shareholders' equity       1,653,752       1,594,404         Total shareholders' equity of the Trust       1,663,749       1,604,401         Noncontrolling interests       118,182       88,155         Total shareholders' equity       1,781,931       1,692,556	Prepaid expenses and other assets	206,732		175,235
Liabilities         Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)       \$554,442       \$635,345         Notes payable       343,600       290,519         Senior notes and debentures       1,744,324       1,483,813         Accounts payable and other liabilities       350,096       325,584         Total liabilities       2,992,462       2,735,261         Redeemable noncontrolling interests       137,316       119,053         Shareholders' equity         Preferred shares       9,997       9,997         Common shares and other shareholders' equity       1,653,752       1,594,404         Total shareholders' equity of the Trust       1,663,749       1,604,401         Noncontrolling interests       118,182       88,155         Total shareholders' equity       1,781,931       1,692,556	TOTAL ASSETS	\$ 4,911,709	\$	4,546,870
Liabilities         Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)       \$554,442       \$635,345         Notes payable       343,600       290,519         Senior notes and debentures       1,744,324       1,483,813         Accounts payable and other liabilities       350,096       325,584         Total liabilities       2,992,462       2,735,261         Redeemable noncontrolling interests       137,316       119,053         Shareholders' equity         Preferred shares       9,997       9,997         Common shares and other shareholders' equity       1,653,752       1,594,404         Total shareholders' equity of the Trust       1,663,749       1,604,401         Noncontrolling interests       118,182       88,155         Total shareholders' equity       1,781,931       1,692,556				
Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)         \$554,442         \$635,345           Notes payable         343,600         290,519           Senior notes and debentures         1,744,324         1,483,813           Accounts payable and other liabilities         350,096         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         137,316         119,053           Shareholders' equity         9,997         9,997           Common shares and other shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	LIABILITIES AND SHAREHOLDERS' EQUITY			
variable interest entities, respectively)       \$ 554,442       \$ 635,345         Notes payable       343,600       290,519         Senior notes and debentures       1,744,324       1,483,813         Accounts payable and other liabilities       350,096       325,584         Total liabilities       2,992,462       2,735,261         Redeemable noncontrolling interests       137,316       119,053         Shareholders' equity       9,997       9,997         Common shares and other shareholders' equity       1,653,752       1,594,404         Total shareholders' equity of the Trust       1,663,749       1,604,401         Noncontrolling interests       118,182       88,155         Total shareholders' equity       1,781,931       1,692,556	Liabilities			
Senior notes and debentures       1,744,324       1,483,813         Accounts payable and other liabilities       350,096       325,584         Total liabilities       2,992,462       2,735,261         Redeemable noncontrolling interests       137,316       119,053         Shareholders' equity       9,997       9,997         Common shares and other shareholders' equity       1,653,752       1,594,404         Total shareholders' equity of the Trust       1,663,749       1,604,401         Noncontrolling interests       118,182       88,155         Total shareholders' equity       1,781,931       1,692,556	Mortgages and capital lease obligations (including \$254,241 and \$187,632 of consolidated variable interest entities, respectively)	\$ 554,442	\$	635,345
Accounts payable and other liabilities         350,096         325,584           Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         137,316         119,053           Shareholders' equity         9,997         9,997           Common shares and other shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	Notes payable	343,600		290,519
Total liabilities         2,992,462         2,735,261           Redeemable noncontrolling interests         137,316         119,053           Shareholders' equity         9,997         9,997           Common shares and other shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	Senior notes and debentures	1,744,324		1,483,813
Redeemable noncontrolling interests       137,316       119,053         Shareholders' equity       9,997       9,997         Preferred shares       9,997       9,997         Common shares and other shareholders' equity       1,653,752       1,594,404         Total shareholders' equity of the Trust       1,663,749       1,604,401         Noncontrolling interests       118,182       88,155         Total shareholders' equity       1,781,931       1,692,556	Accounts payable and other liabilities	350,096		325,584
Shareholders' equity         Preferred shares       9,997       9,997         Common shares and other shareholders' equity       1,653,752       1,594,404         Total shareholders' equity of the Trust       1,663,749       1,604,401         Noncontrolling interests       118,182       88,155         Total shareholders' equity       1,781,931       1,692,556	Total liabilities	2,992,462		2,735,261
Preferred shares         9,997         9,997           Common shares and other shareholders' equity         1,653,752         1,594,404           Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	Redeemable noncontrolling interests	137,316		119,053
Common shares and other shareholders' equity       1,653,752       1,594,404         Total shareholders' equity of the Trust       1,663,749       1,604,401         Noncontrolling interests       118,182       88,155         Total shareholders' equity       1,781,931       1,692,556	Shareholders' equity			
Total shareholders' equity of the Trust         1,663,749         1,604,401           Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	Preferred shares	9,997		9,997
Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	Common shares and other shareholders' equity	1,653,752		1,594,404
Noncontrolling interests         118,182         88,155           Total shareholders' equity         1,781,931         1,692,556	Total shareholders' equity of the Trust	1,663,749		1,604,401
Total shareholders' equity 1,781,931 1,692,556		118,182		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY \$ 4 911 709 \$ 4 546 870	Total shareholders' equity	1,781,931		1,692,556
<u>Ψ 1,511,705</u> <u>Ψ 1,510,070</u>	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 4,911,709	\$	4,546,870

# Federal Realty Investment Trust Funds From Operations / Summary of Capital Expenditures December 31, 2015

		Three Mo	nths	Ended		Year	End	ed
	December 31,					Decem	ber .	31,
		2015		2014		2015		2014
		(i	in th	ousands, exc	ept	per share dat	a)	
Funds from Operations available for common shareholders (FFO) (1)								
Net income	\$	69,998	\$	37,279	\$	218,424	\$	172,289
Net income attributable to noncontrolling interests		(2,044)		(2,117)		(8,205)		(7,754)
Gain on sale of real estate		(16,821)		_		(28,330)		(4,401)
Depreciation and amortization of real estate assets		40,293		38,493		152,888		152,505
Amortization of initial direct costs of leases		4,222		3,420		15,026		12,391
Depreciation of joint venture real estate assets		326		353		1,344		1,555
Funds from operations		95,974		77,428	_	351,147		326,585
Dividends on preferred shares		(135)		(135)		(541)		(541)
Income attributable to operating partnership units		878		798		3,398		3,027
Income attributable to unvested shares		(243)		(346)		(1,147)		(1,474)
FFO		96,474		77,745		352,857		327,597
Early extinguishment of debt, net of allocation to unvested shares		_		10,499		19,006		10,498
FFO excluding early extinguishment of debt	\$	96,474	\$	88,244	\$	371,863	\$	338,095
Weighted average number of common shares, diluted		70,391		69,096	_	69,920		68,410
FFO per diluted share	\$	1.37	\$	1.13	\$	5.05	\$	4.79
FFO excluding early extinguishment of debt, per diluted share	\$	1.37	\$	1.28	\$	5.32	\$	4.94
Summary of Capital Expenditures								
Non-maintenance capital expenditures								
Development, redevelopment and expansions	\$	58,863	\$	61,304	\$	239,338	\$	283,862
Tenant improvements and incentives		8,321		6,895		24,050		28,471
Total non-maintenance capital expenditures		67,184		68,199		263,388		312,333
Maintenance capital expenditures		10,390		8,887		19,699		18,414
Total capital expenditures	\$	77,574	\$	77,086	\$	283,087	\$	330,747
Dividends and Payout Ratios								
Regular common dividends declared	\$	65,317	\$	59,684	\$	250,388	\$	224,190
Dividend payout ratio as a percentage of FFO		68%		77%		71%		68%
Dividend payout ratio as a percentage of FFO excluding early								
extinguishment of debt		68%		68%		67%		66%

# Notes:

1) See Glossary of Terms.

# Federal Realty Investment Trust Market Data December 31, 2015

	December 31,			
	2015	2014		
		except per share ata)		
Market Data				
Common shares outstanding and operating partnership units (1)	70,428	69,523		
Market price per common share	\$ 146.10	\$ 133.46		
Common equity market capitalization including operating partnership units	\$ 10,289,531	\$ 9,278,540		
Series 1 preferred shares outstanding (2)	400	400		
Liquidation price per Series 1 preferred share	\$ 25.00	\$ 25.00		
Series 1 preferred equity market capitalization	\$ 10,000	\$ 10,000		
Equity market capitalization	\$ 10,299,531	\$ 9,288,540		
Total debt (3)	2,642,366	2,409,677		
Total market capitalization	\$ 12,941,897	\$ 11,698,217		
Total debt to market capitalization	20%	21%		
Fixed rate debt ratio:				
Fixed rate debt and capital lease obligations (4)	98%	100%		
Variable rate debt	2%	<1%		
	100%	100%		

- 1) Amounts include 934,405 and 917,255 operating partnership units outstanding at December 31, 2015 and 2014, respectively.
- 2) These shares, issued March 8, 2007, are unregistered.
- Total debt includes capital leases, mortgages payable, notes payable, senior notes and debentures, net of premiums and discounts from our consolidated balance sheet. It does not include \$10.3 million at both December 31, 2015 and 2014, which is the Trust's 30% share of the total mortgages payable, of \$34.4 million, of the partnership with a discretionary fund created and advised by Clarion Partners. On January 13, 2016, we acquired Clarion's 70% joint venture interest and assumed 100% of the debt.
- 4) Fixed rate debt includes our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements.

# Federal Realty Investment Trust Components of Rental Income December 31, 2015

	Three Months Ended					Year	Ende	Ended	
		December 31,				December 31,			
	2015 2014				2015		2014		
				(in tho	ısand	<u>s)</u>			
Minimum rents									
Retail and commercial (1)	\$	132,260	\$	121,285	\$	509,825	\$	472,602	
Residential		11,104		10,105		42,797		36,099	
Cost reimbursements		37,416		33,133		148,110		135,592	
Percentage rents		3,270		3,638		11,911		10,169	
Other		5,150		3,473		15,169		11,860	
Total rental income	\$	189,200	\$	171,634	\$	727,812	\$	666,322	

#### Notes:

Minimum rents include \$2.6 million and \$1.6 million for the three months ended December 31, 2015 and 2014, respectively, and \$7.6 million and \$5.1 million for the year ended December 31, 2015 and 2014, respectively, to recognize minimum rents on a straight-line basis. In addition, minimum rents include \$0.8 million and \$0.6 million for the three months ended December 31, 2015 and 2014, respectively, and \$2.7 million and \$2.4 million for the year ended December 31, 2015 and 2014, respectively, to recognize income from the amortization of in-place leases.

## Federal Realty Investment Trust Summary of Outstanding Debt and Capital Lease Obligations December 31, 2015

		As of De	cember 31, 2015	
	Stated maturity date	Stated interest rate	Balance	Weighted average effective rate (5)
Martin Pr. (1)			(in thousands)	
Mortgages Payable (1)				
Secured fixed rate	8/5/2017	6.33%	\$ 175,000	
Plaza El Segundo The Grove at Shrewsbury (East)	10/1/2017	5.82%	,	
	3/1/2018	6.38%	43,557 11,024	
The Grove at Shrewsbury (West) Rollingwood Apartments	5/1/2019	5.54%		
The Shops at Sunset Place	9/1/2020	5.62%	21,716 70,542	
_				
29th Place	1/31/2021	5.91%	4,753	
THE AVENUE at White Marsh	1/1/2022	3.35%	52,705	
Montrose Crossing	1/10/2022	4.20%	74,329	
Brook 35	7/1/2029	4.65%	11,500	
Chelsea	1/15/2031	5.36%	6,868	
Subtotal			471,994	
Net unamortized premium			10,828	4.460/
Total mortgages payable			482,822	4.46%
Notes payable				
Unsecured fixed rate				
Term Loan (2)	11/21/2018	LIBOR + 0.90%	275,000	
Various	Various through 2028	11.31%	5,700	
Unsecured variable rate			-,,	
Escondido (Municipal bonds) (3)	10/1/2016	0.03%	9,400	
Revolving Credit Facility (4)	4/21/2017	LIBOR + 0.90%	53,500	
Total notes payable			343,600	2.69% (6)
Senior notes and debentures				
Unsecured fixed rate				
5.90% notes	4/1/2020	5.90%	150,000	
2.55% notes	1/15/2021	2.55%	250,000	
3.00% notes	8/1/2022	3.00%	250,000	
2.75% notes	6/1/2023	2.75%	275,000	
3.95% notes	1/15/2024	3.95%	300,000	
7.48% debentures	8/15/2026	7.48%	29,200	
6.82% medium term notes	8/1/2027	6.82%	40,000	
4.50% notes	12/1/2044	4.50%	450,000	
Subtotal			1,744,200	
Net unamortized premium			124	
Total senior notes and debentures			1,744,324	3.98%
Canital lagge obligations				
Capital lease obligations Various	Various through 2106	Various	71 (20	8.049/
Various	Various through 2106	various	71,620	8.04%
Total debt and capital lease obligations			\$ 2,642,366	
Total fixed rate debt and capital lease obligat	ions		\$ 2,579,466	98% 4.08%
Total variable rate debt	10115			
			\$ 2,642,366	2% 1.31% (6) 100% 4.01% (6)
Total debt and capital lease obligations			\$ 2,642,366	<u>100%</u> <u>4.01%</u> (6)

	Three Mont	ths Ended	Year E	nded
	Decemb	er 31,	Decemb	er 31,
	2015	2014	2015	2014
Operational Statistics				
Excluding early extinguishment of debt:				
Ratio of EBITDA to combined fixed charges and preferred share dividends (7)(8)	5.06x	3.91x	4.50x	3.85x
Ratio of adjusted EBITDA to combined fixed charges and preferred share dividends (7)(8)	4.45x	3.91x	4.25x	3.82x
Including early extinguishment of debt:				
Ratio of EBITDA to combined fixed charges and preferred share dividends (7)	5.06x	2.88x	3.85x	3.53x
Ratio of adjusted EBITDA to combined fixed charges and preferred share dividends (7)	4.45x	2.88x	3.63x	3.50x

- 1) Mortgages payable do not include our 30% share (\$10.3 million) of the \$34.4 million debt of the partnership with a discretionary fund created and advised by Clarion Partners. On January 13, 2016, we acquired Clarion's 70% joint venture interest and assumed 100% of the related debt.
- 2) We entered into two interest rate swap agreements to fix the variable rate portion of our \$275.0 million term loan at 1.72% from December 1, 2011 through November 1, 2018. The swap agreements effectively fix the rate on the term loan at 2.62% and thus the loan is included in fixed rate debt.
- 3) The bonds require monthly interest only payments through maturity. The bonds bear interest at a variable rate determined weekly, which would enable the bonds to be remarketed at 100% of their principal amount. The property is not encumbered by a lien.
- 4) The maximum amount drawn under our revolving credit facility for the three months and year ended December 31, 2015 was \$111.0 million and \$324.0 million, respectively. The weighted average effective interest rate on borrowings under our revolving credit facility, before amortization of debt fees for the three months and year ended December 31, 2015 was 1.15% and 1.09%, respectively.
- 5) The weighted average effective interest rate includes the amortization of any deferred financing fees, discounts and premiums, if applicable, except as described in Note 6.
- The weighted average effective interest rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility which had \$53.5 million outstanding on December 31, 2015. In addition, the weighted average effective interest rate is calculated using the fixed rate on our term loan of 2.62% as the result of the interest rate swap agreements discussed in Note 2. The term loan is included in fixed rate debt
- 7) Fixed charges consist of interest on borrowed funds (including capitalized interest), amortization of debt discount/premium and debt costs, costs related to the early extinguishment of debt, and the portion of rent expense representing an interest factor. EBITDA includes a gain on sale of real estate of \$16.8 million and \$28.3 million for the three months and year ended December 31, 2015, respectively, and \$4.4 million for the year ended December 31, 2014. Adjusted EBITDA is reconciled to net income in the Glossary of Terms.
- 8) Fixed charges for the year ended December 31, 2015 exclude the \$19.2 million early extinguishment of debt charge related to the make-whole premium paid as part of the early redemption of the 6.20% senior notes. Fixed charges for the three months and year ended December 31, 2014 exclude the \$10.5 million early extinguishment of debt charge related to the make-whole premium paid as part of the early redemption of our 5.65% senior notes and the prepayment premium paid as part of the early payoff of our East Bay Bridge mortgage loan.

# Federal Realty Investment Trust Summary of Debt Maturities December 31, 2015

Year	 eduled rtization	M	aturities		Total	Percent o Debt Maturing		Cumulative Percent of Debt Maturing	Weighted Average Rate (3)
		(in t	housands)						
2016	\$ 6,111	\$	9,400	\$	15,511	0.6	%	0.6%	1.3%
2017	6,228		270,232	(1)	276,460	10.5	5%	11.1%	4.1% (4)
2018	5,519		285,502		291,021	11.1	%	22.2%	2.9%
2019	5,449		20,160		25,609	1.0	)%	23.2%	5.7%
2020	4,763		210,593		215,356	8.2	2%	31.4%	5.3%
2021	3,101		253,625		256,726	9.7	7%	41.1%	2.8%
2022	1,228		366,323		367,551	14.0	)%	55.1%	3.5%
2023	1,253		330,010		331,263	12.6	5%	67.7%	3.9%
2024	1,054		300,000		301,054	11.4	<b>!</b> %	79.1%	4.2%
2025	540		_		540	_	-%	79.1%	<u>     %                               </u>
Thereafter	19,623		530,700		550,323	20.9	)%	100.0%	4.9%
Total	\$ 54,869	\$ 2	2,576,545	\$	2,631,414 (2)	100.0	)%		

- 1) Our \$600.0 million unsecured revolving credit facility matures on April 21, 2017, subject to a one-year extension at our option. As of December 31, 2015, there was \$53.5 million outstanding on our revolving credit facility.
- 2) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized net premium on certain mortgage loans and senior notes as of December 31, 2015.
- 3) The weighted average rate reflects the weighted average interest rate on debt maturing in the respective year.
- 4) The weighted average rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility.

#### Federal Realty Investment Trust Summary of Redevelopment Opportunities December 31, 2015

The following redevelopment opportunities have received or will shortly receive all necessary approvals to proceed and are actively being worked on by the Trust (1)

Property	Location	Opportunity	Projected ROI (2)	Projected Cost (1)	Cost to Date	Anticipated Stabilization (3)
	,			(in millions)	(in millions)	
Projects Stabilized in 2015						
Willow Lawn	Richmond, VA	Demo interior mall, relocate mall tenants, construct new exterior GLA, and gas station	10%	\$13	\$13	Stabilized
Mercer Mall	Lawrenceville, NJ	Addition of 27,000 square feet of space including new in-line space, addition of bank pad and reconfiguration of existing pad site and anchor box	13 %	\$11	\$11	Stabilized
Quince Orchard	Gaithersburg, MD	Property repositioning through demo of non-functional small shop space, creation of new anchor box, rightsizing of national office products tenant, and creation of new visible small shop space	20 %	\$7	\$7	Stabilized
East Bay Bridge	Emeryville, CA	Reconfigure two existing spaces consisting of 48,000 square feet to accommodate two new tenants, add two new restaurant tenants, and courtyard renovations	10%	\$5	\$5	Stabilized
Flourtown	Flourtown, PA	New 75,000 square foot grocer and new 38,000 square foot movie theater	14%	\$4	\$4	Stabilized
Pentagon Row	Arlington, VA	Ice rink expansion and 1,500 square feet of new retail space	9%	\$2	\$2	Stabilized
Third Street Promenade	Santa Monica, CA	Building modified to convert second floor space to office to accommodate new first floor retail and second floor office tenants	25 %	\$1	\$1	Stabilized
Troy	Parsippany, NJ	New 4,000 square foot pad building	20 %	\$1	\$1	Stabilized
Brick Plaza	Brick, NJ	New restaurant pad building	30 %	\$1	\$1	Stabilized
Finley Square	Downers Grove, IL	New 2,000 square foot pad building	18%	\$1	\$1	Stabilized
Total Projects Stabilized i	in 2015 (3) (4)		14%	\$46	\$46	•
Active Redevelopment Projects	<b>3</b>					
Santana Row - Lot 11	San Jose, CA	Addition of 6-story building with 234,500 square feet of office space, and 670 parking spaces	9%	\$110 - \$115	\$47	2017
The Point	El Segundo, CA	Addition of 90,000 square feet of retail and 25,000 square feet of office space	8%	\$85	\$78	2016
Westgate Center	San Jose, CA	Façade and interior mall renovation, addition of food court and pad site	9%	\$21	\$20	2016
Plaza Del Mercado	Silver Spring, MD	Demolition of former grocery anchor space to construct spaces for new grocery anchor and fitness center tenants	8%	\$16	\$2	2017
Tower Shops	Davie, FL	Addition of 50,000 square foot pad building	12%	\$15	\$11	2016
Congressional Plaza	Rockville, MD	New 48 unit rental apartment building	7 %	\$14	\$13	2016
Congressional Plaza	Rockville, MD	Conversion of office space into 39,000 square feet of retail anchor space to accommodate new tenant	9%	\$7	\$1	2016
Willow Lawn	Richmond, VA	Construction of two new in-line retail spaces totaling 17,400 square feet	8%	\$5	\$3	2016
Santana Row	San Jose, CA	Addition of two retail kiosks and open air plaza upgrades	7%	\$5	\$1	2017
Eastgate	Chapel Hill, NC	New 7,400 square foot multi-tenant pad building on site of existing gas station	8%	\$4	\$0	2017
The AVENUE at White Marsh	White Marsh, MD	Addition of two new pad sites totaling 13,000 square feet and a drive up ATM	11%	\$3	\$2	2016
Mercer Mall	Lawrenceville, NJ	Demolition of existing 3,000 square foot pad building to allow for construction of a multi- restaurant pad building totaling 5,600 square feet	10%	\$2	\$0	2016
Wynnewood	Wynnewood, PA	Conversion of obsolete 2nd floor office space to residential	8%	\$2	\$2	2016
Total Active Redevelopme				\$289 - \$294	\$180	

- There is no guarantee that the Trust will ultimately complete any or all of these opportunities, that the Projected Return on Investment (ROI) or Projected Costs will be the amounts shown or that stabilization will occur as anticipated. The projected ROI and Projected Cost are management's best estimate based on current information and may change over time.
- Projected ROI for redevelopment projects generally reflects only the deal specific cash, unleveraged incremental Property Operating Income (POI) generated by the redevelopment and is calculated as Incremental POI divided by incremental cost. Incremental POI is the POI generated by the redevelopment after deducting rent being paid or management's estimate of rent to be paid for the redevelopment space and any other space taken out of service to accommodate the redevelopment. Projected ROI for redevelopment projects does NOT include peripheral impacts, such as the impact on future lease rollovers at the property or the impact on the long-term value of the property.
- (3) Stabilization is the year in which 95% occupancy of the redeveloped space is achieved.
- (4) All subtotals and totals reflect cost weighted-average ROIs.

# Federal Realty Investment Trust Pike & Rose and Assembly Row December 31, 2015

Property (1)	Location	Opportunity	Projected ROI (2)		Total Cost (3)		Costs to Date	Anticipated Stabilization	Other Information
Phases delivering in 2015	5				(in millions)		(in millions)		
Pike & Rose - Phase I	North Bethesda, MD	Phase I consists of 493 residential units, 157,000 square feet of retail, and 79,000 square feet of office space.	7%		\$265 - \$270	(4)	\$259	2015/2016	•174 unit residential building opened in late June 2014 and achieved stabilized occupancy in Q1 2015 •132,000 sf of retail open as of 12/31/15; retail 94% leased. Remaining retail to open in early 2016 •45,000 sf of office space delivered as of 12/31/15; 80% leased; 100% leased/under LOI •319 unit residential building initially opened in July 2015 with delivery of units through Q2 2016 Expected to achieve stabilized occupancy in Q4 2016
Assembly Row - Phase I	Somerville, MA	Initial phase consists of 445 residential units (by AvalonBay), in addition to 98,000 square feet of office space and approximately 331,000 square feet of retail space (including a restaurant pad site). A new Orange Line T-Stop has been constructed by Massachusetts Bay Transit Authority, as part of Phase I.	5% - 6%	(5)	\$194 - \$196		\$193 <b>(5)</b>	2015/2016	•Retail 98% open and 100% leased as of 12/31/15 •74,000 sf of office space delivered as of 12/31/15; 100% leased •T Station opened September 2014
		Total Phases delivered or delivering in 2015	6% - 7%		\$459 - \$466		\$452		
Phases commencing in 20	<u>015/2016</u>								
Pike & Rose - Phase II	North Bethesda, MD	Ground up mixed use development. Phase II consists of 190,000 square feet of retail, 272 residential units, and a 177 room hotel. Added pre-leased auto dealership building.	7% - 8%		\$200 - \$207		\$45	2018/2019	Projected opening - late 2017/2018
	North Bethesda, MD	104 for-sale condominium units	-		\$53 - \$58		\$9		
Assembly Row - Phase II	Somerville, MA	Second phase of development consists of 167,000 square feet of retail, 447 residential units, and a 160 room boutique hotel. Additionally, there will be approximately 700,000 square feet of office space constructed by Partners HealthCare.	7%	(5)	\$270 - \$285		\$81	2018/2019	Projected opening - late 2017/2018
	Somerville, MA	For-sale condominium units increased from 117 to 134 units	-	(6)	\$70 - \$75		\$9		
		Total Phases commencing in 2015/2016	7 - 7.5%	(6)	\$593 - \$625		\$144		

- (1) Anticipated opening dates, total cost, projected return on investment (ROI), anticipated stabilization, and significant tenants for centers under development are subject to adjustment as a result of factors inherent in the development process, some of which may not be under the direct control of the Trust. Refer to the Trust's filings with the Securities and Exchange Commission on Form 10-K and Form 10-Q for other risk factors.
- (2) Projected ROI for development projects reflects the deal specific cash, unleveraged Property Operating Income (POI) generated by the development and is calculated as POI divided by cost.
- (3) Projected costs include an allocation of infrastructure costs for the entire project.
- (4) Includes costs of which we have claims for recovery against 3rd parties.
- (5) Costs are net of expected reimbursement by third parties and land sale proceeds from expected exercise of option. Phase II total costs include our 50% share of the costs of our investment in the hotel.
- (6) Condominiums shown at cost; the projected ROI for Phase II does not assume any incremental profit on the sale of condominium units; condominiums are assumed to be sold at cost.

# Federal Realty Investment Trust Future Redevelopment Opportunities December 31, 2015

We have identified the following potential opportunities to create future shareholder value. Executing these opportunities could be subject to government approvals, tenant consents, market conditions, etc. Work on many of these new opportunities is in its preliminary stages and may not ultimately come to fruition. This list will change from time to time as we identify hurdles that cannot be overcome in the near term, and focus on those opportunities that are most likely to lead to the creation of shareholder value over time.

Pad Site Opportunities - Opportunities to add both single tenant and multi-tenant stand alone pad buildings at existing retail properties. Many of these opportunities are "by
right" and construction is awaiting appropriate retailer demand.

Tight and construction is awaring	, appropriate retainer demand.		
Bethesda Row	Bethesda, MD	Melville Mall	Huntington, NY
Dedham Plaza	Dedham, MA	Mercer Mall	Lawrenceville, NJ
Escondido Promenade	Escondido, CA	Pan Am	Fairfax, VA
Federal Plaza	Rockville, MD	Pike 7 Plaza	Vienna, VA
Flourtown	Flourtown, PA	Wildwood	Bethesda, MD
Fresh Meadows	Queens, NY		
Property Expansion or Conversion more productive uses for the prope	<ul> <li>Opportunities at successful retainer</li> </ul>	ail properties to convert previously underut	ilized land into new GLA and to convert other existing uses into
Assembly Row	Somerville, MA	Fresh Meadows	Queens, NY
Barracks Road	Charlottesville, VA	Melville Mall	Huntington, NY
Bethedsa Row	Bethesda, MD	<b>Montrose Crossing</b>	Rockville, MD
Brick Plaza	Brick, NJ	Northeast	Philadelphia, PA
CocoWalk	Coconut Grove, FL	The Shops at Sunset Place	South Miami, FL
Crossroads	Highland Park, IL	Third Street Promenade	Santa Monica, CA
Darien	Darien, CT	Troy	Parsippany, NJ
Del Mar Village	Boca Raton, FL	Wildwood	Bethesda, MD
• • • • • • • • • • • • • • • • • • • •	•	existing retail and mixed-use properties.	
Barracks Road	Charlottesville, VA	Village at Shirlington	Arlington, VA
Graham Park Plaza	Falls Church, VA	Towson land parcel	Towson, MD
Leesburg Plaza	Leesburg, VA		
Longer Term Mixed-Use Opportu	nities		
Assembly Row (1)	Somerville, MA	San Antonio Center	Mountain View, CA
Bala Cynwyd	Bala Cynwyd, PA	Santana Row (3)	San Jose, CA
Pike 7 Plaza	Vienna, VA	Santana Row - Winchester Theate	er site San Jose, CA
Pike & Rose (2)	North Bethesda, MD		
(1) Assembly Row	Remaining entitlements after Pl	hase II include approximately 2 million square feet o	of commercial-use buildings and 834 residential units.
(2) Pike & Rose	· ·	11 3 1	of commercial-use buildings and 736 residential units.
(3) Santana Row	•	e approximately 634,000 square feet of commercial s	
( )	~	**	•

# Federal Realty Investment Trust Significant Acquisitions and Dispositions December 31, 2015

#### 2015 Significant Acquisitions

Date	Property	City/State			Total Gross Value		Principal Tenants
			(in square feet)	(in mill	lions)		
January 2015	San Antonio Center	Mountain View, CA	376,000	\$	62.2	(1)	Walmart / Kohl's / Trader Joe's / 24 Hour Fitness
May 4, 2015	CocoWalk	Miami, Florida	198,000	\$	87.5	(2)	Cinepolis Theaters / Gap / Youfit Health Club
October 1, 2015	The Shops at Sunset Place	South Miami, Florida	515,000	\$	110.2	(3)	AMC Theatres / L.A. Fitness / Barnes & Noble

<sup>(1)</sup> Our effective interest approximates 80% and was funded by the assumption of our share of \$19 million of mortgage debt, 58,000 downREIT operating partnership units, and approximately \$27 million of cash (\$18 million in one closing and \$9 million in a second closing). The mortgage debt, which had a stated rate interest rate of 5.3%, was repaid on November 2, 2015.

#### **2015 Significant Dispositions**

Date	Property	City/State	GLA	Sal	es Price	Tot	al Gain
			(in square feet)	(in 1	nillions)	(in n	nillions)
April 24, 2015	Houston Street	San Antonio, TX	172,000	\$	46.1	\$	11.5
November 19, 20	15 Courtyard Shops	Wellington, FL	127,000	\$	52.8	\$	16.8

#### **Subsequent Event - 2016 Significant Acquisition**

On January 13, 2016, we acquired the outstanding 70% equity interest in our joint venture arrangement with affiliates of a discretionary fund created and advised by Clarion Partners ("Clarion") for \$153.7 million, which includes \$130 million of cash and the assumption of three interest only mortgage loans which are detailed on the "Summary of Outstanding Debt and Debt Maturities - 30% Owned Joint Venture" schedule. With the acquisition, we gained control of the six underlying properties which are described on the "Real Estate Status - 30% Owned Joint Venture" schedule on page 29.

<sup>(2)</sup> The acquisition was completed through a newly formed entity for which we own a preferred interest and an 80% common interest.

<sup>(3)</sup> The acquisition was completed through a newly formed entity for which we own an 85% interest. The transaction included the assumption of our share of \$71 million of mortgage debt that has a stated rate of 5.6% and matures on September 1, 2020.

## Federal Realty Investment Trust Real Estate Status Report December 31, 2015

December 31, 2015					Mortgage and/or Capital Lease					Grocery		
Property Name		MSA Description	Year Acquired	Real Estate at Cost	Obligation (1)	GLA (2)	% Leased	% Occupied	Rent PSF (3)	Anchor GLA	Grocery Anchor	Other Principal Tenants
				(in thousands)	(in thousands)							
Washington Metropolitan	<u>Area</u>											
Bethesda Row		Washington, DC-MD-VA	1993-2006 /2008/2010	,	\$ —	533,000	98 %		\$49.07	40,000	Giant Food	Apple Computer / Barnes & Noble / Equinox / Landmark Theater
Congressional Plaza	(4)	Washington, DC-MD-VA	1965	90,498		325,000	97 %		40.10	25,000	The Fresh Market	Buy Buy Baby / Container Store / Last Call Studio by Neiman Marcus
Courthouse Center		Washington, DC-MD-VA	1997	4,733		35,000	66 %		23.60			
Falls Plaza/Falls Plaza-East		Washington, DC-MD-VA	1967/1972	12,847		144,000	97 %		34.43	51,000	Giant Food	CVS / Staples
Federal Plaza		Washington, DC-MD-VA	1989	65,971		248,000	99 %		34.48	14,000	Trader Joe's	TJ Maxx / Micro Center / Ross Dress For Less
Friendship Center		Washington, DC-MD-VA	2001	37,519		119,000	100 %		28.12			DSW / Maggiano's / Nordstrom Rack / Marshalls
Gaithersburg Square		Washington, DC-MD-VA	1993	26,674		207,000	92 %		26.53			Bed, Bath & Beyond / Ross Dress For Less / Ashley Furniture HomeStore
Graham Park Plaza		Washington, DC-MD-VA	1983	34,335		260,000	93 %		27.77	58,000	Giant Food	L.A. Fitness / Stein Mart
Idylwood Plaza		Washington, DC-MD-VA	1994	16,736		73,000	100 %		46.59	30,000	Whole Foods	
Laurel		Washington, DC-MD-VA	1986	55,408		389,000	80 %		22.41	61,000	Giant Food	L.A. Fitness / Marshalls
Leesburg Plaza		Washington, DC-MD-VA	1998	36,185	<b>-100</b> 0	236,000	94 %		23.04	55,000	Giant Food	Petsmart / Pier 1 Imports / Office Depot
Montrose Crossing	(4)	Washington, DC-MD-VA	2011/2013	153,546	74,329	366,000	93 %		24.56	73,000	Giant Food	Marshalls / Sports Authority / Barnes & Noble / A.C. Moore
Mount Vernon/South Valley/7770 Richmond Hwy	(6)	Washington, DC-MD-VA	2003/2006	82,866		569,000	97 %	97 %	17.14	62,000	Shoppers Food Warehouse	Bed, Bath & Beyond / Michaels / Home Depot / TJ Maxx / Gold's Gym / Staples / DSW
Old Keene Mill		Washington, DC-MD-VA	1976	6,411		92,000	84 %		41.19	24,000	Whole Foods	Walgreens
Pan Am		Washington, DC-MD-VA	1993	28,853		227,000	98 %		22.37	65,000	Safeway	Micro Center / Michaels
Pentagon Row		Washington, DC-MD-VA	1998/2010	96,681		299,000	78 %	78 %	38.63	45,000	Harris Teeter	Bed, Bath & Beyond / DSW
Pike & Rose	(5)	Washington, DC-MD-VA	1982/2007/ 2012	366,529		208,000	96 %		44.14			iPic Theater / Sport & Health / Gap / Gap Kids
Pike 7 Plaza		Washington, DC-MD-VA	1997/2015	41,714		164,000	99 %	98 %	42.75			DSW / Staples / TJ Maxx
Quince Orchard		Washington, DC-MD-VA	1993	35,301		267,000	96 %		21.78	19,000	Aldi	L.A. Fitness / HomeGoods / Staples
Rockville Town Square	(7)	Washington, DC-MD-VA	2006-2007	50,087	4,492	187,000	93 %		29.59	25,000	Dawson's Market	CVS / Gold's Gym
Rollingwood Apartments		Washington, DC-MD-VA	1971	10,247	21,716	N/A	95 %					
Sam's Park & Shop		Washington, DC-MD-VA	1995	12,554		49,000	86 %		44.28			Petco
Tower Shopping Center		Washington, DC-MD-VA	1998	21,452		112,000	92 %		24.38	26,000	L.A. Mart	Talbots / Total Wine & More
Tyson's Station		Washington, DC-MD-VA	1978	4,593		49,000	92 %		43.20	11,000	Trader Joe's	
Village at Shirlington	(7)	Washington, DC-MD-VA	1995	61,407	6,539	265,000	88 %		36.17	28,000	Harris Teeter	AMC Loews / Carlyle Grand Café
Wildwood		Washington, DC-MD-VA	1969	18,965		84,000	99 %		95.44	20,000	Balducci's	CVS
California		Total Washington Metropolita	in Area	1,597,103		5,507,000	93 %	92 %	32.46			
Colorado Blvd		Los Angeles-Long Beach, CA	1996/1998	18,002		69,000	100 %	88 %	41.05			Pottery Barn / Banana Republic
Crow Canyon Commons		San Ramon, CA	2005/2007	88,234		241,000	96 %		26.44	32,000	Sprouts	Orchard Supply Hardware / Rite Aid / Sports Authority
East Bay Bridge		San Francisco-Oakland- Fremont, CA	2012	175,780		438,000	99 %	99 %	17.72	59,000	Pak-N-Save	Home Depot / Michaels / Target / Nordstrom Rack
Escondido Promenade	(4)	San Diego, CA	1996/2010	47,104		298,000	98 %	98 %	24.34			TJ Maxx / Toys R Us / Dick's Sporting Goods / Ross Dress For Less
Hermosa Avenue		Los Angeles-Long Beach, CA	1997	5,908		24,000	100 %	100 %	37.64			
Hollywood Blvd	(4)	Los Angeles-Long Beach, CA	1999	46,419		180,000	91 %		33.56			DSW / L.A. Fitness / Marshalls / La La Land
Kings Court	(6)	San Jose, CA	1998	11,612		80,000	100 %		31.46	25,000	Lunardi's Super Market	CVS
Old Town Center		San Jose, CA	1997	37,840		95,000	97 %	97 %	38.55			Anthropologie / Banana Republic / Gap
Plaza El Segundo / The Point	(4)	Los Angeles-Long Beach, CA		270,979	175,000	450,000	98 %		41.63	66,000	Whole Foods	Anthropologie / Best Buy / Container Store / Dick's Sporting Goods / H&M / HomeGoods
Santana Row		San Jose, CA	1997	732,658		651,000	98 %	98 %	50.13			Crate & Barrel / Container Store / Best Buy / CineArts Theatre / Hotel Valencia / H&M
San Antonio Center	(4) (6)	San Francisco-Oakland-San Jose, CA	2015	72,769		376,000	96 %	96 %	12.67	11,000	Trader Joe's	Kohl's / Wal-mart / 24 Hour Fitness / Jo-Ann Stores

## Federal Realty Investment Trust Real Estate Status Report December 31, 2015

Property Name		MSA Description	Year Acquired	Real Estate	Mortgage and/or Capital Lease Obligation	GLA (2)	% Leased	% Occupied	Average Rent PSF (3)	Grocery Anchor GLA	Grocery Anchor	Other Principal Tenants
Troperty Name		WISA Description	Acquireu	(in thousands)	(1) (in thousands)	GLA (2)	Leaseu	Occupieu	1 SF (3)	GLA	Allelioi	Other Trincipal Tenants
Third Street Promenade		Los Angeles-Long Beach, CA	1996-2000	78,535	(iii tiiousailus)	209,000	99 %	99 %	71.00			J. Crew / Banana Republic / Old Navy / Abercrombie & Fitch
Westgate Center		San Jose, CA	2004	145,995		638,000	98 %	98 %	17.38	38,000	Walmart Neighborhood Market	Target / Burlington Coat Factory / Ross Dress For Less / Michaels / Nordstrom Rack / Nike Factory / J. Crew / Gap Factory Store
150 Post Street		San Francisco, CA	1997	37,066		105,000	83 %	82 %	35.18			H&M
		Total California		1,768,901		3,854,000	97 %	97 %	31.98			
NY Metro/New Jersey												
Brick Plaza		Monmouth-Ocean, NJ	1989	61,360		422,000	74 %	74 %	19.56			AMC Loews / Barnes & Noble / Sports Authority
Brook 35	(4) (6)	New York-Northern New Jersey-Long Island, NY-NJ-PA	2014	46,817	11,500	98,000	98 %		34.79			Ann Taylor / Banana Republic / Coach / Williams- Sonoma
Darien		New Haven-Bridgeport- Stamford-Waterbury	2013	48,391		95,000	97 %		28.30	45,000	Stop & Shop	Equinox
Fresh Meadows		New York, NY	1997	80,926		404,000	100 %	100 %	30.60	15,000	Island of Gold	AMC Loews / Kohl's / Michaels / Modell's
Greenwich Avenue		New Haven-Bridgeport- Stamford-Waterbury	1995	14,097		36,000	100 %		61.00			Saks Fifth Avenue
Hauppauge		Nassau-Suffolk, NY	1998	28,646		134,000	100 %	99 %	28.10	61,000	Shop Rite	A.C. Moore
Huntington		Nassau-Suffolk, NY	1988/2007	43,856		279,000	100 %		25.92			Buy Buy Baby / Bed, Bath & Beyond / Michaels / Nordstrom Rack
Huntington Square		Nassau-Suffolk, NY	2010 2006	12,720 73,987		74,000	93 %	93 %	26.90			Barnes & Noble
Melville Mall Mercer Mall	(7)	Nassau-Suffolk, NY Trenton, NJ	2003	119,107	55,682	247,000 527,000	73 % 99 %		24.01 23.60	75,000	Shop Rite	Dick's Sporting Goods / Marshalls / Macy's Backstage Bed, Bath & Beyond / DSW / TJ Maxx / Raymour &
The Grove at Shrewsbury	(4) (6)	New York-Northern New Jersey-Long Island, NY-NJ-PA	2014	122,126	54,581	192,000	99 %	98 %	43.51			Flanigan / Nordstrom Rack / REI Lululemon / Brooks Brothers / Anthropologie / Pottery Barn / J. Crew / Banana Republic / Williams-Sonoma
Troy		Newark, NJ	1980	34,600		211.000	67 %	67 %	27.92			L.A. Fitness
1109		Total NY Metro/New Jersey	1700	686,633		2,719,000	90 %		27.89			1.71. 1 111033
Philadelphia Metropolitan	Area											
Andorra		Philadelphia, PA-NJ	1988	25,745		265,000	95 %	95 %	15.65	24,000	Acme Markets	Kohl's / Staples / L.A. Fitness
Bala Cynwyd		Philadelphia, PA-NJ	1993	41,108		294,000	100 %		23.77	45,000	Acme Markets	Lord & Taylor / L.A. Fitness / Michaels
Ellisburg		Philadelphia, PA-NJ	1992	34,927		268,000	97 %		15.94	47,000	Whole Foods	Buy Buy Baby / Stein Mart
Flourtown		Philadelphia, PA-NJ	1980	16,641		156,000	97 %	97 %	20.81	75,000	Giant Food	Movie Tavern
Langhorne Square		Philadelphia, PA-NJ	1985	21,762		219,000	100 %	92 %	17.39	55,000	Redner's Warehouse Mkts.	Marshalls
Lawrence Park		Philadelphia, PA-NJ	1980	32,254		364,000	96 %	96 %	20.45	53,000	Acme Markets	Virginia College / TJ Maxx / HomeGoods
Northeast		Philadelphia, PA-NJ	1983	25,299		288,000	87 %	87 %	12.02			Burlington Coat Factory / Home Gallery / Marshalls
Town Center of New Britain		Philadelphia, PA-NJ	2006	14,957		124,000	90 %		9.91	36,000	Giant Food	Rite Aid
Willow Grove		Philadelphia, PA-NJ	1984	29,999		211,000	99 %	99 %	19.51			HomeGoods / Marshalls / Barnes & Noble
Wynnewood		Philadelphia, PA-NJ	1996	41,726		251,000	100 %	98 %	27.24	98,000	Giant Food	Bed, Bath & Beyond / Old Navy / DSW
		Total Philadelphia Metropolita	an Area	284,418		2,440,000	96 %	95 %	18.84			
New England												
Assembly Row / Assembly Square Marketplace	(5)	Boston-Cambridge-Quincy, MA-NH	2005-2011, 2013	473,892		738,000	100 %	99 %	22.49			AMC Theatres / LEGOLAND Discovery Center / Saks Fifth Avenue Off 5th / J. Crew / Nike Factory / Bed, Bath & Beyond / TJ Maxx / Legal on the Mystic
Chelsea Commons		Boston-Cambridge-Quincy, MA-NH	2006-2008	42,736	6,868	222,000	100 %	100 %	11.43	16,000	Sav-A-Lot	Home Depot / Planet Fitness
Dedham Plaza		Boston-Cambridge-Quincy, MA-NH	1993	35,092		241,000	92 %	90 %	15.90	80,000	Star Market	
Linden Square		Boston-Cambridge-Quincy, MA-NH	2006	147,498		223,000	94 %	94 %	46.08	50,000	Roche Bros.	CVS
North Dartmouth		Boston-Cambridge-Quincy, MA-NH	2006	9,367		48,000	100 %		15.71	48,000	Stop & Shop	
Queen Anne Plaza		Boston-Cambridge-Quincy, MA-NH	1994	18,197		149,000	100 %	100 %	16.64	50,000	Hannaford	TJ Maxx / HomeGoods

#### Federal Realty Investment Trust Real Estate Status Report December 31, 2015

Property Name		MSA Description	Year Acquired	Real Estate at Cost	Mortgage and/or Capital Lease Obligation (1)	GLA (2)	% Leased	% Occupied	Average Rent PSF (3)	Grocery Anchor GLA	Grocery Anchor	Other Principal Tenants
Saugus Plaza		Boston-Cambridge-Quincy,	1996	(in thousands) 15,255	(in thousands)	168,000	100 %	100 %	11.99	55,000	Super Stop &	Kmart
		MA-NH Total New England		742,037		1,789,000	98 %	98 %	21.38	_	Shop	
_South Florida						, ,						
Cocowalk	(4)(8)	Miami-Ft Lauderdale	2015	98,958		216,000	82 %	82 %	36.20			Cinepolis Theaters / Gap / Youfit Health Club
Del Mar Village	( ) (-)	Miami-Ft Lauderdale	2008/2014	60.399		196,000	74 %		16.21	44.000	Winn Dixie	CVS
The Shops at Sunset Place	(4)	Miami-Ft Lauderdale	2015	116,581	70,542	515,000	82 %		22.53	.,,,,,,,,		AMC Theatres / L.A. Fitness / Barnes & Noble / GameTime
Tower Shops		Miami-Ft Lauderdale	2011/2014	93,375		389,000	98 %	98 %	20.14	12,000	Trader Joe's	Best Buy / DSW / Old Navy / Ross Dress For Less / TJ Maxx / Ulta
		Total South Florida		369,313		1,316,000	86 %	86 %	23.04			
Baltimore												
Governor Plaza		Baltimore, MD	1985	27,157		243,000	100 %	100 %	18.95	16,500	Aldi	Dick's Sporting Goods
Perring Plaza		Baltimore, MD	1985	30,417		395,000	100 %	100 %	14.35	58,000	Shoppers Food Warehouse	
THE AVENUE at White Marsh	(6)	Baltimore, MD	2007	100,142	52,705	305,000	99 %	99 %	24.24			AMC Loews / Old Navy / Barnes & Noble / A.C. Moore
The Shoppes at Nottingham Square		Baltimore, MD	2007	17,453		32,000	100 %		48.13			
White Marsh Plaza		Baltimore, MD	2007	25,153		80,000	96 %		21.80	54,000	Giant Food	
White Marsh Other		Baltimore, MD	2007	37,049		73,000	98 %		31.67	-		
		Total Baltimore		237,371		1,128,000	99 %	99 %	20.58			
Chicago												
Crossroads		Chicago, IL	1993	31,434		168,000	91 %	91 %	22.29			Golfsmith / Guitar Center / L.A. Fitness
Finley Square		Chicago, IL	1995	34,828		315,000	91 %	91 %	12.49			Bed, Bath & Beyond / Buy Buy Baby / Petsmart / Michaels
Garden Market		Chicago, IL	1994	12,893		140,000	100 %	100 %	13.30	63,000	Mariano's Fresh Market	Walgreens
North Lake Commons		Chicago, IL	1994	16,430		129,000	85 %	85 %	10.95	77,000	Jewel Osco	
		Total Chicago		95,585		752,000	92 %	92 %	14.59			
Other												
Barracks Road		Charlottesville, VA	1985	60,898		497,000	99 %	98 %	25.05	99,000	Harris Teeter / Kroger	Anthropologie / Bed, Bath & Beyond / Barnes & Noble / Old Navy / Michaels / Ulta
Bristol Plaza		Hartford, CT	1995	29,788		266,000	92 %		13.17	74,000	Stop & Shop	TJ Maxx
Eastgate		Raleigh-Durham-Chapel Hill, NC	1986	28,137		153,000	91 %		24.06	13,000	Trader Joe's	Stein Mart
Gratiot Plaza		Detroit, MI	1973	19,565		217,000	99 %		11.91	69,000	Kroger	Bed, Bath & Beyond / Best Buy / DSW
Lancaster	(7)	Lancaster, PA	1980	13,554	4,907	127,000	97 %		17.73	75,000	Giant Food	Michaels
29th Place		Charlottesville, VA	2007	40,515	4,753	169,000	98 %		17.60			DSW / HomeGoods / Staples / Stein Mart
Willow Lawn		Richmond-Petersburg, VA	1983	90,588		445,000	93 %		17.91	66,000	Kroger	Old Navy / Staples / Ross Dress For Less
		Total Other		283,045		1,874,000	96 %	96 %	18.92			
Grand Total				\$ 6,064,406	\$ 543,614	21,379,000	94 %	94 %	\$ 26.28			

Notes:

<sup>(1)</sup> The mortgage or capital lease obligations differ from the total reported on the consolidated balance sheet due to the unamortized discount or premium on certain mortgage payables.

<sup>(2)</sup> Excludes newly created redevelopment square footage not yet in service, as well as residential and hotel square footage.

<sup>(3)</sup> Calculated as the aggregate, annualized in-place contractual (cash basis) minimum rent for all occupied spaces divided by the aggregate GLA of all occupied spaces.

<sup>(4)</sup> The Trust has a controlling financial interest in this property.

<sup>(5)</sup> Portion of property is currently under development. See further discussion in the Pike & Rose and Assembly Row schedule.

<sup>(6)</sup> All or a portion of the property is owned in a "downreit" partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.

<sup>(7)</sup> All or a portion of property subject to capital lease obligation.

<sup>(8)</sup> This property includes partial interests in eight buildings in addition to our initial acquisition.

#### Federal Realty Investment Trust Retail Leasing Summary (1) December 31, 2015

#### **Total Lease Summary - Comparable (2)**

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	F	ntractual Rent (3) r Sq. Ft.	Prior Rent (4) Per Sq. Ft.	Annual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight- lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Impi & I	Tenant rovements ncentives r Sq. Ft.
4th Quarter 2015	88	100%	380,714	\$	31.88	\$26.00	\$2,238,079	23%	35%	8.0	\$16,261,721	\$	42.71 (7)
3rd Quarter 2015	76	100%	478,411	\$	26.98	\$22.69	\$2,051,021	19%	33%	8.0	\$10,113,482	\$	21.14 (7)
2nd Quarter 2015	77	100%	296,946	\$	30.41	\$26.36	\$1,203,298	15%	25%	7.9	\$ 8,780,682	\$	29.57 (7)
1st Quarter 2015	75	100%	249,295	\$	37.50	\$33.70	\$ 947,399	11%	22%	7.1	\$ 5,721,362	\$	22.95
Total - 12 months	316	100%	1,405,366	\$	30.90	\$26.32	\$6,439,797	17%	29%	7.8	\$40,877,247	\$	29.09

#### New Lease Summary - Comparable (2)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	F	ntractual Rent (3) r Sq. Ft.	Prior Rent (4) Per Sq. Ft.	Annual Increase in Rent	Basis % Increase Over Prior Rent	Straight- lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Impi & Ii	Cenant covements ncentives Sq. Ft.
4th Quarter 2015	29	33%	191,931	\$	30.57	\$21.14	\$1,810,518	45%	54%	10.1	\$14,704,178	\$	76.61 (7)
3rd Quarter 2015	36	47%	106,574	\$	47.91	\$42.13	\$ 615,619	14%	32%	9.9	\$ 6,248,270	\$	58.63 (7)
2nd Quarter 2015	35	45%	147,114	\$	30.96	\$26.98	\$ 585,589	15%	29%	9.3	\$ 6,812,702	\$	46.31 (7)
1st Quarter 2015	27	36%	100,934	\$	40.69	\$35.13	\$ 560,791	16%	23%	9.0	\$ 5,563,472	\$	55.12
Total - 12 months	127	40%	546,553	\$	35.93	\$29.39	\$3,572,517	22%	35%	9.6	\$33,328,622	\$	60.98

#### Renewal Lease Summary - Comparable (2) (8)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	F	ntractual Rent (3) er Sq. Ft.	Prior Rent (4) Per Sq. Ft.	Annual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight- lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Imp & I	Fenant rovements ncentives r Sq. Ft.
4th Quarter 2015	59	67%	188,783	\$	33.21	\$30.95	\$ 427,561	7%	20%	6.1	\$ 1,557,543	\$	8.25
3rd Quarter 2015	40	53%	371,837	\$	20.98	\$17.12	\$1,435,402	23%	33%	6.7	\$ 3,865,212	\$	10.39
2nd Quarter 2015	42	55%	149,832	\$	29.87	\$25.75	\$ 617,709	16%	21%	6.4	\$ 1,967,980	\$	13.13
1st Quarter 2015	48	64%	148,361	\$	35.34	\$32.73	\$ 386,608	8%	21%	5.6	\$ 157,890	\$	1.06
Total - 12 months	189	60%	858,813	\$	27.70	\$24.36	\$2,867,280	14%	24%	6.3	\$ 7,548,625	\$	8.79

#### Total Lease Summary - Comparable and Non-comparable (2) (9)

Quarter	Number of Leases Signed	GLA Signed	Contractual Rent (3) Per Sq. Ft.	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Impr & Ir	Cenant covements ncentives r Sq. Ft.
4th Quarter 2015	99	439,061	\$ 31.87	8.2	\$17,663,207	\$	40.23
3rd Quarter 2015	95	560,884	\$ 28.92	8.3	\$12,254,941	\$	21.85
2nd Quarter 2015	85	313,887	\$ 31.66	8.1	\$11,268,961	\$	35.90
1st Quarter 2015	86	279,586	\$ 38.88	7.4	\$ 7,500,950	\$	26.83
Total - 12 months	365	1,593,418	\$ 32.02	8.0	\$48,688,059	\$	30.56

- (1) Leases on this report represent retail activity only; office and residential leases are not included.
- (2) Comparable leases represent those leases signed on spaces for which there was a former tenant.
- (3) Contractual rent represents contractual minimum rent under the new lease for the first 12 months of the term.
- (4) Prior rent represents minimum rent and percentage rent, if any, paid by the prior tenant in the final 12 months of the term.
- (5) Weighted average is determined on the basis of contractual rent for the first 12 months of the term.
- (6) See Glossary of Terms
- (7) Approximately \$6.0 Million (\$21.74 per square foot) in 4th Quarter 2015, \$0.5 million (\$0.72 per square foot) in 3rd Quarter 2015, and \$0.5 million (\$1.20 per square foot) in 2nd Quarter 2015 of the Tenant Improvements & Incentives are for properties under active redevelopment (e.g. Westgate Center, Willow Lawn, East Bay Bridge) and are included in the Projected Cost for those projects on the Summary of Redevelopment Opportunities.
- (8) Renewal leases represent expiring leases rolling over with the same tenant in the same location. All other leases are categorized as new.
- (9) The Number of Leases Signed, GLA Signed, Contractual Rent Per Sq Ft and Weighted Average Lease Term columns include information for leases signed at our Assembly Row and Pike & Rose projects. The Tenant Improvements & Incentives and Tenant Improvements & Incentives Per Sq Ft columns do not include the tenant improvements and incentives on leases signed for those projects; these amounts for leases signed for Assembly Row and Pike & Rose are included in the Projected Cost column for those projects shown on the Pike & Rose and Assembly Row schedule.

# Federal Realty Investment Trust Lease Expirations December 31, 2015

#### Assumes no exercise of lease options

	Anch	or Tenants	(1)	Smal	l Shop Tena	nts	Total			
Year	Expiring SF	% of Anchor SF	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)	
2016	297,000	2%	\$ 22.64	820,000	10%	\$ 32.46	1,117,000	6% \$	29.85	
2017	1,399,000	12%	\$ 17.77	1,202,000	15%	\$ 35.59	2,601,000	13% \$	26.01	
2018	1,475,000	12%	\$ 15.25	1,032,000	13%	\$ 39.38	2,507,000	13% \$	25.18	
2019	1,809,000	15%	\$ 19.03	823,000	10%	\$ 38.35	2,632,000	13% \$	25.07	
2020	1,027,000	9%	\$ 16.86	999,000	12%	\$ 37.89	2,026,000	10% \$	27.23	
2021	1,351,000	11%	\$ 18.73	764,000	10%	\$ 38.57	2,115,000	11% \$	25.90	
2022	925,000	8%	\$ 16.39	464,000	6%	\$ 41.65	1,390,000	7% \$	24.84	
2023	393,000	3%	\$ 21.92	492,000	6%	\$ 39.13	885,000	4% \$	31.48	
2024	552,000	5%	\$ 17.70	497,000	6%	\$ 42.84	1,050,000	5% \$	29.61	
2025	722,000	6%	\$ 21.29	577,000	7%	\$ 36.93	1,299,000	6% \$	28.23	
Thereafter	2,005,000	17%	\$ 19.81	360,000	5%	\$ 42.64	2,364,000	12% \$	3 23.28	
Total (3)	11,955,000	100%	\$ 18.38	8,030,000	100%	\$ 38.04	19,986,000	100% \$	3 26.28	

#### Assumes all lease options are exercised

	Anch	or Tenants (	1)	Smal	l Shop Tena	nts	Total				
Year	Expiring SF	% of Anchor SF 1	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)		
2016	85,000	1% \$	3 20.73	605,000	8%	\$ 32.99	690,000	3% 5	31.48		
2017	243,000	2% \$	24.36	666,000	8%	\$ 37.80	909,000	5% 5	34.20		
2018	196,000	2% \$	16.18	562,000	7%	\$ 41.45	758,000	4% 5	34.91		
2019	453,000	4% \$	20.71	524,000	7%	\$ 39.32	977,000	5% 5	30.69		
2020	143,000	1% \$	21.87	602,000	7%	\$ 36.66	744,000	4% 5	33.82		
2021	336,000	3% \$	22.76	509,000	6%	\$ 40.03	845,000	4% 5	33.17		
2022	155,000	1% \$	25.84	524,000	7%	\$ 35.81	679,000	3% 5	33.54		
2023	368,000	3% \$	17.28	456,000	6%	\$ 40.34	824,000	4% 5	30.04		
2024	404,000	3% \$	3 17.75	384,000	5%	\$ 43.64	789,000	4% 5	30.35		
2025	240,000	2% \$	22.05	513,000	6%	\$ 36.81	753,000	4% 5	32.11		
Thereafter	9,332,000	78% \$	17.78	2,685,000	33%	\$ 37.68	12,018,000	60% 5	\$ 22.23		
Total (3)	11,955,000	100% \$	18.38	8,030,000	100%	\$ 38.04	19,986,000	100% 5	3 26.28		

- (1) Anchor is defined as a retail tenant leasing 15,000 square feet or more.
- (2) Minimum Rent reflects in-place contractual (cash-basis) rent as of December 31, 2015.
- (3) Represents occupied square footage as of December 31, 2015.
- (4) Individual items may not add up to total due to rounding.

# Federal Realty Investment Trust Portfolio Leased Statistics December 31, 2015

Overall Portfolio Statistics (1)	At D	ecember 31, 20	15	At D	14	
<u>Type</u>	Size	Leased	Leased %	Size	Leased	Leased %
Retail Properties (2) (3) (4) (sf)	21,379,000	20,165,000	94.3%	20,242,000	19,353,000	95.6%
Residential Properties (units)	1,715	1,535	89.5%	1,500	1,416	94.4%
Same Center Statistics (1)	At D	ecember 31, 20	15	At D	14	
Type	Size	Leased	Leased %	Size	Leased	Leased %
Retail Properties (2) (4) (5) (sf)	16,005,000	15,276,000	95.4%	15,968,000	15,402,000	96.5%
Residential Properties (units) (5)	1,326	1,252	94.4%	1,326	1,268	95.6%

- (1) See Glossary of Terms.
- (2) Leasable square feet excludes redevelopment square footage not yet placed in service.
- (3) At December 31, 2015 leased percentage was 97.0% for anchor tenants and 90.6% for small shop tenants.
- Occupied percentage was 93.5% and 94.7% at December 31, 2015 and 2014, respectively, and same center occupied percentage was 94.7% and 95.9% at December 31, 2015 and 2014, respectively.
- (5) Excludes properties purchased, sold or under redevelopment or development.

# Federal Realty Investment Trust Summary of Top 25 Tenants December 31, 2015

Rank	Tenant Name	Annualized Base Rent	Percentage of Total Annualized Base Rent (4)	Tenant GLA	Percentage of Total GLA (4)	Number of Stores Leased
1	Ahold USA, Inc.	\$ 15,360,000	2.92%	898,000	4.20%	15
2	Bed, Bath & Beyond, Inc.	\$ 12,805,000	2.44%	736,000	3.44%	20
3	TJX Companies, The	\$ 12,801,000	2.44%	767,000	3.59%	23
4	Gap, Inc., The	\$ 12,261,000	2.33%	361,000	1.69%	26
5	L.A. Fitness International LLC	\$ 8,662,000	1.65%	389,000	1.82%	9
6	CVS Corporation	\$ 7,416,000	1.41%	189,000	0.88%	16
7	AMC Entertainment Inc.	\$ 6,416,000	1.22%	317,000	1.48%	6
8	DSW, Inc	\$ 6,105,000	1.16%	214,000	1.00%	10
9	Home Depot, Inc.	\$ 5,512,000	1.05%		2.05%	5
10	Barnes & Noble, Inc.	\$ 5,417,000	1.03%	244,000	1.14%	9
11	Best Buy Stores, L.P.	\$ 5,410,000	1.03%	186,000	0.87%	4
12	Michaels Stores, Inc.	\$ 5,189,000	0.99%	286,000	1.34%	12
13	Nordstrom, Inc.	\$ 4,808,000	0.91%	195,000	0.91%	5
14	Bank of America, N.A.	\$ 4,507,000	0.86%	94,000	0.44%	18
15	Whole Foods Market, Inc.	\$ 4,425,000	0.84%	167,000	0.78%	4
16	Dick's Sporting Goods, Inc.	\$ 4,375,000	0.83%	206,000	0.96%	5
17	Riverbed Technology, Inc.	\$ 3,837,000	0.73%	83,000	0.39%	2
18	Staples, Inc.	\$ 3,800,000	0.72%	178,000	0.83%	9
19	Ross Stores, Inc.	\$ 3,772,000	0.72%	208,000	0.97%	7
20	AB Acquisition LLC (Acme, Safeway)	\$ 3,732,000	0.71%	404,000	1.89%	8
21	Kroger Co., The	\$ 3,528,000	0.67%	311,000	1.45%	7
22	Sports Authority Inc., The	\$ 3,418,000	0.65%	194,000	0.91%	5
23	PetSmart, Inc.	\$ 3,312,000	0.63%	150,000	0.70%	6
24	Dress Barn, Inc., The	\$ 3,295,000	0.63%	133,000	0.62%	19
25	Starbucks Corporation	\$ 3,245,000	0.62%	56,000	0.26%	35
	Totals - Top 25 Tenants	\$ 153,408,000	29.19%	7,404,000	34.63%	285
	Total: (1)	\$ 525,507,000	(2)	21,379,000	(3)	2,740

- (1) Does not include amounts related to leases these tenants have with our partnership with a discretionary fund created and advised by Clarion Partners. On January 13, 2016, we acquired Clarion's 70% interest in the partnership, as further discussed on page 18.
- (2) Reflects aggregate, annualized in-place contractual (defined as cash-basis including adjustments for concessions) minimum rent for all occupied spaces as of December 31, 2015.
- (3) Excludes redevelopment square footage not yet placed in service.
- (4) Individual items may not add up to total due to rounding.

# Federal Realty Investment Trust Reconciliation of FFO Guidance December 31, 2015

The following table provides a reconciliation of the range of estimated earnings per diluted share to estimated FFO per diluted share for the full year 2016. Estimates do not include the impact from potential acquisitions or dispositions which have not closed as of February 9, 2016.

	2016 G	uidanc	e
	Low		High
Net income available to common shareholders, per diluted share	\$ 3.47	\$	3.54
Adjustments:			
Gain on change in control of interests	(0.34)		(0.34)
Depreciation and amortization of real estate & joint venture real estate assets	2.30		2.30
Amortization of initial direct costs of leases	0.22		0.22
All other amounts	0.00		0.00
FFO per diluted share	\$ 5.65	\$	5.71

#### Note:

See Glossary of Terms. Individual items may not add up to total due to rounding.

# Federal Realty Investment Trust Summarized Income Statements and Balance Sheets - 30% Owned Joint Venture (1) December 31, 2015

Net income before gain on sale of real estate	December 31, 2013		Three Months Ended December 31,			Year Ended December 31,			
Revitat   Income   Sample   Revitat   Revitat   Income   Sample   Revitat   Income   Income			2015		2014		2015		2014
Revenues         Retal income         \$ 4,260         \$ 4,369         \$ 17,370         \$ 18,100           Other property income         3         3.9         3.55         1.39           Expenses         4,263         4,408         17,405         18,329           Expenses         821         790         4,004         3,701           Real estate taxes         494         500         1,988         2,247           Depreciation and amortization         1,225         1,297         4,974         5,678           Operating income         1,723         1,821         6,439         6,703           Operating income         1,723         1,821         6,439         6,703           Net income before again on sale of real estate         1,212         1,299         4,377         3,944           Gain on sale of real estate         1,212         1,299         4,377         3,944           Set income         \$ 1,212         1,299         4,377         3,845           CONSOLIDATED BALANCE SHEETS         \$ 18,952         \$ 18,952         \$ 18,952           SETS         \$ 189,929         \$ 187,507         \$ 18,952         \$ 18,952         \$ 18,952         \$ 18,952         \$ 18,952         \$ 18,952									
Rental income         \$ 4,260         \$ 4,369         \$ 17,370         \$ 18,190           Other property income         3         39         35         139           Expenses         4,263         4,408         17,405         18,329           Expenses         821         790         4,004         3,701           Real estate taxes         494         500         1,988         2,247           Depreciation and amortization         1,225         1,297         4,974         5,678           Operating income         1,723         1,821         6,439         6,703           Net income before gain on sale of real estate         1,212         1,299         4,377         3,944           Gain on sale of real estate         -         -         -         -         -         14,507           Net income         \$ 1,212         1,299         4,377         3,944         3,613         -									
Other property income         3         39         35         138           Expenses         4,408         17,405         18,329           Rental         821         790         4,004         3,701           Real estate taxes         494         500         1,988         2,247           Depreciation and amortization         1,225         1,297         4,974         5,678           Operating income         1,723         1,821         6,439         6,708           Net income before gain on sale of real estate         1,721         1,821         6,439         6,709           Net income before gain on sale of real estate         1,212         1,299         4,377         3,944           Gain on sale of real estate         1,212         1,299         4,377         3,944           Net income         \$ 1,212         2,129         4,377         3,845           Net income         \$ 1,212         2,129         4,377         3,845           Net income         \$ 1,212         1,299         4,377         3,845           Set income         \$ 1,222         2,042         2,042         2,042         2,042         2,042         2,042         2,042         2,042         2,042         2,042<		Φ.	4.260	ф	4.2.60	ф	15.250	Ф	10.100
Rental   Real   Sale   Type   Type		\$		\$		\$		\$	
Rental   R	Other property income								
Rental         821         790         4,004         3,701           Real estate taxes         494         500         1,988         2,247           Depreciation and amortization         1,225         1,297         4,974         5,678           Operating income         1,723         1,821         6,439         6,703           Interest expense         (511)         (522)         (2,062)         (2,759           Net income before gain on sale of real estate         1,212         1,299         4,377         3,944           Gain on sale of real estate         ————————————————————————————————————			4,263		4,408		17,405		18,329
Real estate taxes         494         500         1,988         2,247           Depreciation and amortization         1,225         1,297         4,974         5,678           Qperating income         1,723         1,821         6,439         6,703           Interest expense         (511)         (522)         (2,062)         (2,759           Net income before gain on sale of real estate         1,212         1,299         4,377         3,944           Gain on sale of real estate         14,507         14,507           Net income         \$ 1,212         \$ 1,299         \$ 4,377         \$ 18,451           December 3.         \$ 1,299         \$ 4,377         \$ 18,451           CONSOLIDATED BALANCE SHEETS           ASSETS           Real estate, at cost         \$ 189,929         \$ 187,507           Less accumulated depreciation and amortization         (43,023)         38,304           Net real estate         146,906         149,203           Cash and cash equivalents         2,690         2,864           Other assets         5,495         5,346           TOTAL ASSETS           LIABILITIES AND PARTNERS' CAPITAL			001		<b>5</b> 00		4.004		2.501
Depreciation and amortization									
Operating income         2,540         2,587         10,966         11,626           Operating income         1,723         1,821         6,439         6,703           Interest expense         (511)         (522)         (2,062)         (2,759           Net income before gain on sale of real estate         1,212         1,299         4,377         3,944           Gain on sale of real estate         — — — — — — — — — — — 14,507         14,507           Net income         \$ 1,212         \$ 1,299         \$ 4,377         \$ 18,451           CONSOLIDATED BALANCE SHEETS           ASSETS           Real estate, at cost         \$ 189,929         \$ 187,507           Less accumulated depreciation and amortization         (43,023)         (38,304)           Net real estate         146,906         149,203           Cash and cash equivalents         2,690         2,864           Other assets         5,495         5,346           TOTAL ASSETS         \$ 155,091         \$ 157,413           LIABILITIES AND PARTNERS' CAPITAL           Liabilities         3,554         3,673           Other liabilities         3,554         3,673           Total liabilities         37,939         38,058									
Operating income         1,723         1,821         6,439         6,703           Interest expense         (511)         (522)         (2,062)         (2,759           Net income before gain on sale of real estate         1,212         1,299         4,377         3,944           Gain on sale of real estate         —         —         —         —         14,507           Net income         Decembral, 2014         1,212         1,299         \$ 4,377         \$ 18,451           Decembral, 2015         2014         1,212         1,299         \$ 4,377         \$ 18,451           Decembral, 2016         2014         1,212         1,212         1,212         1,299         \$ 4,377         \$ 18,451           Decembral, 2016         2014         1,212         1,212         1,299         \$ 4,377         \$ 18,451           Decembral, 2016         2014         1,212         1,212         1,299         \$ 4,377         \$ 18,451           Decembral, 2016         2014         2014         2014         2014         2014         2014         2014         2014         2014         2014         2014         2014         2014         2014         2014	Depreciation and amortization								
Interest expense   (511)   (522)   (2,062)   (2,759)     Net income before gain on sale of real estate   1,212   1,299   4,377   3,944     Gain on sale of real estate     -   14,507     Net income   \$ 1,212   \$ 1,299   \$ 4,377   \$ 18,451									
Net income before gain on sale of real estate									
Gain on sale of real estate         —	•				<u> </u>				(2,759)
Net income   S			1,212		1,299		4,377		3,944
December 31,   2015   2014   (in thousands)	Gain on sale of real estate								14,507
2015       2014         (in thousInds)         CONSOLIDATED BALANCE SHEETS         ASSETS         Real estate, at cost       \$ 189,929       \$ 187,507         Less accumulated depreciation and amortization       (43,023)       (38,304)         Net real estate       146,906       149,203         Cash and cash equivalents       2,690       2,864         Other assets       5,495       5,346         TOTAL ASSETS       \$ 155,091       \$ 157,413         LIABILITIES AND PARTNERS' CAPITAL       Liabilities         Mortgages payable       \$ 34,385       34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355	Net income	\$	1,212	\$	1,299	\$	4,377	\$	18,451
(in thousands)         CONSOLIDATED BALANCE SHEETS         ASSETS         Real estate, at cost       \$ 189,929       \$ 187,507         Less accumulated depreciation and amortization       (43,023)       (38,304)         Net real estate       146,906       149,203         Cash and cash equivalents       2,690       2,864         Other assets       5,495       5,346         TOTAL ASSETS       \$ 155,091       \$ 157,413         LIABILITIES AND PARTNERS' CAPITAL       Liabilities         Mortgages payable       \$ 34,385       \$ 34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355			Decem	ber 3	31,				
CONSOLIDATED BALANCE SHEETS         ASSETS         Real estate, at cost       \$ 189,929       \$ 187,507         Less accumulated depreciation and amortization       (43,023)       (38,304)         Net real estate       146,906       149,203         Cash and cash equivalents       2,690       2,864         Other assets       5,495       5,346         TOTAL ASSETS       \$ 155,091       \$ 157,413         LIABILITIES AND PARTNERS' CAPITAL       Liabilities         Mortgages payable       \$ 34,385       \$ 34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355			2015		2014				
ASSETS  Real estate, at cost \$ 189,929 \$ 187,507  Less accumulated depreciation and amortization (43,023) (38,304)  Net real estate \$ 146,906 \$ 149,203  Cash and cash equivalents \$ 2,690 \$ 2,864  Other assets \$ 5,495 \$ 5,346  TOTAL ASSETS \$ 155,091 \$ 157,413  LIABILITIES AND PARTNERS' CAPITAL  Liabilities  Mortgages payable \$ 34,385 \$ 34,385  Other liabilities \$ 3,554 \$ 3,673  Total liabilities \$ 37,939 \$ 38,058  Partners' capital \$ 117,152 \$ 119,355			(in tho	usano	ds)				
Real estate, at cost       \$ 189,929       \$ 187,507         Less accumulated depreciation and amortization       (43,023)       (38,304)         Net real estate       146,906       149,203         Cash and cash equivalents       2,690       2,864         Other assets       5,495       5,346         TOTAL ASSETS       \$ 155,091       \$ 157,413         LIABILITIES AND PARTNERS' CAPITAL       Liabilities         Mortgages payable       \$ 34,385       \$ 34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355	CONSOLIDATED BALANCE SHEETS								
Less accumulated depreciation and amortization       (43,023)       (38,304)         Net real estate       146,906       149,203         Cash and cash equivalents       2,690       2,864         Other assets       5,495       5,346         TOTAL ASSETS       \$ 155,091       \$ 157,413         LIABILITIES AND PARTNERS' CAPITAL       Liabilities         Mortgages payable       \$ 34,385       \$ 34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355	ASSETS								
Net real estate       146,906       149,203         Cash and cash equivalents       2,690       2,864         Other assets       5,495       5,346         TOTAL ASSETS       \$ 155,091       \$ 157,413         LIABILITIES AND PARTNERS' CAPITAL       Liabilities         Mortgages payable       \$ 34,385       \$ 34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355	Real estate, at cost	\$	189,929	\$	187,507				
Cash and cash equivalents       2,690       2,864         Other assets       5,495       5,346         TOTAL ASSETS       \$ 155,091       \$ 157,413         LIABILITIES AND PARTNERS' CAPITAL         Liabilities       34,385       \$ 34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355	Less accumulated depreciation and amortization		(43,023)		(38,304)				
Other assets         5,495         5,346           TOTAL ASSETS         \$ 155,091         \$ 157,413           LIABILITIES AND PARTNERS' CAPITAL           Liabilities         \$ 34,385         \$ 34,385           Other liabilities         3,554         3,673           Total liabilities         37,939         38,058           Partners' capital         117,152         119,355	Net real estate		146,906		149,203				
TOTAL ASSETS         \$ 155,091         \$ 157,413           LIABILITIES AND PARTNERS' CAPITAL         Liabilities           Mortgages payable         \$ 34,385         \$ 34,385           Other liabilities         3,554         3,673           Total liabilities         37,939         38,058           Partners' capital         117,152         119,355	Cash and cash equivalents		2,690		2,864				
LIABILITIES AND PARTNERS' CAPITAL         Liabilities         Mortgages payable       \$ 34,385 \$ 34,385         Other liabilities       3,554 3,673         Total liabilities       37,939 38,058         Partners' capital       117,152 119,355	Other assets		5,495		5,346				
Liabilities         Mortgages payable       \$ 34,385       \$ 34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355	TOTAL ASSETS	\$	155,091	\$	157,413				
Mortgages payable       \$ 34,385       \$ 34,385         Other liabilities       3,554       3,673         Total liabilities       37,939       38,058         Partners' capital       117,152       119,355	LIABILITIES AND PARTNERS' CAPITAL								
Other liabilities         3,554         3,673           Total liabilities         37,939         38,058           Partners' capital         117,152         119,355	Liabilities								
Other liabilities         3,554         3,673           Total liabilities         37,939         38,058           Partners' capital         117,152         119,355	Mortgages payable	\$	34,385	\$	34,385				
Total liabilities         37,939         38,058           Partners' capital         117,152         119,355					· ·				
Partners' capital 117,152 119,355	Total liabilities								
	TOTAL LIABILITIES AND PARTNERS' CAPITAL	\$	155,091	\$	157,413				

# Note:

(1) On January 13, 2016, we acquired Clarion's 70% interest in the partnership, as further discussed on page 18.

# Federal Realty Investment Trust Summary of Outstanding Debt and Debt Maturities - 30% Owned Joint Venture (1) December 31, 2015

		Stated Interest Rate as of			
	Maturity	December 31, 2015	Balance		
			(i	n thousands)	
Mortgage Loans					
Secured Fixed Rate					
Barcroft Plaza	7/1/2016	5.99% (2)		20,785	
Greenlawn Plaza	7/1/2016	5.90%		13,600	
	Total Fixed Rate Debt			34,385	

#### **Debt Maturities**

(in thousands)

Year	Scheduled Amortization	Maturities	Total	Percent of Debt Maturing	Cumulative Percent of Debt Maturing
2015	\$ - \$	<b>—</b> \$	_	<u> </u>	<u> </u>
2016	<del>_</del>	34,385	34,385	100.0%	100.0%
Total	\$ - \$	34,385 \$	34,385	100.0%	

- (1) On January 13, 2016, we acquired Clarion's 70% interest in the partnership, as further discussed on page 18.
- The stated interest rate represents the weighted average interest rate for two mortgage loans secured by this property. The loan balance represents the note of \$16.6 million at a stated rate of 6.06% and a note of \$4.2 million at a stated rate of 5.71%.

## Federal Realty Investment Trust Real Estate Status Report - 30% Owned Joint Venture (1) December 31, 2015

		Year	Real Estate	Mortgage		%	%	Avg Rent	Grocery Anchor		
Property Name	MSA Description	Acquired	at Cost	Obligation	GLA		Occupied	PSF (2)	GLA	<b>Grocery Anchor</b>	Other Principal Tenants
			(in thousands)	(in thousands)						,	
Washington Metropolitan Area	L										
Barcroft Plaza	Washington, DC-MD-VA	2006-2007	\$ 35,600	\$ 20,785	100,000	92 %	81 %	\$ 24.61	46,000	Harris Teeter	Bank of America
Free State Shopping Center	Washington, DC-MD-VA	2007	67,317		279,000	94%	86%	16.61	73,000	Giant Food	TJ Maxx / Ross Dress For Less / Office Depot
Plaza del Mercado	Washington, DC-MD-VA	2004	22,640		96,000	92 %	56%	35.46			CVS
	Total Washington Metropolitan Are	a	125,557	•	475,000	93 %	79 %	21.03			
New York / New Jersey											
Greenlawn Plaza	Nassau-Suffolk, NY	2006	21,102	13,600	106,000	93 %	93 %	17.18	46,000	Greenlawn Farms	Tuesday Morning
	Total New York / New Jersey		21,102	-	106,000	93 %	93 %	17.18	•		
New England											
Atlantic Plaza	Boston-Worcester-Lawrence- Lowell-Brockton, MA	2004	20,237		123,000	90%	90%	15.83	64,000	Stop & Shop	
Campus Plaza	Boston-Worcester-Lawrence- Lowell-Brockton, MA	2004	23,033		116,000	100 %	100%	14.86	46,000	Roche Bros.	Burlington Coat Factory
	Total New England		43,270		239,000	95 %	95 %	15.33			
Grand Totals			\$ 189,929	\$ 34,385	820,000	94%	85%	\$ 18.63			

<sup>(1)</sup> On January 13, 2016, we acquired Clarion's 70% interest in the partnership, as further discussed on page 18.

<sup>(2)</sup> Calculated as the aggregate, annualized in-place contractual (cash basis) minimum rent for all occupied spaces divided by the aggregate GLA of all occupied spaces.

#### **Glossary of Terms**

Adjusted EBITDA: Adjusted EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate, and impairments of real estate, if any. Adjusted EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA and Adjusted EBITDA for the three months and year ended December 31, 2015 and 2014 is as follows:

Three Mon	nths Ei	ıded	Year Ended					
Decem	ber 31	,	December 31,					
2015		2014	2015			2014		
(in tho	usands	)		(in thou	ısands	;)		
\$ 69,998	\$	37,279	\$	218,424	\$	172,289		
46,423		43,411		174,796		170,814		
23,207		24,169		92,553		93,941		
		10,545		19,072		10,545		
(40)		(49)		(149)		(94)		
139,588		115,355		504,696		447,495		
(16,821)		_		(28,330)		(4,401)		
\$ 122,767	\$	115,355	\$	476,366	\$	443,094		
\$	Decem 2015 (in though the second seco	December 31  2015 (in thousands \$ 69,998 \$ 46,423 23,207 — (40) 139,588 (16,821)	(in thousands) \$ 69,998 \$ 37,279 46,423 43,411 23,207 24,169 — 10,545 (40) (49) 139,588 115,355 (16,821) —	December 31,       2015       (in thousands)       \$ 69,998 \$ 37,279 \$       46,423     43,411       23,207     24,169       —     10,545       (40)     (49)       139,588     115,355       (16,821)     —	December 31,         December 31,           2015         2014         2015           (in thousands)         (in thousands)         (in thousands)           \$ 69,998         \$ 37,279         \$ 218,424           46,423         43,411         174,796           23,207         24,169         92,553           —         10,545         19,072           (40)         (49)         (149)           139,588         115,355         504,696           (16,821)         —         (28,330)	December 31,         December 31           2015         2014           (in thousands)         (in thousands)           \$ 69,998 \$ 37,279 \$ 218,424 \$           46,423 43,411 174,796           23,207 24,169 92,553           — 10,545 19,072           (40) (49) (149)           139,588 115,355 504,696           (16,821) — (28,330)		

Funds From Operations (FFO): FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as follows: net income, computed in accordance with GAAP plus real estate related depreciation and amortization and excluding extraordinary items and gains and losses on sale of real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

In addition to FFO, we have also included FFO excluding the "early extinguishment of debt" charges which relate to the early redemption of our 6.20% senior notes in 2015, and our 5.65% senior notes and East Bay Bridge mortgage loan in 2014. We believe the unusual nature of these charges, being make-whole payments on the remaining principal and interest on the redeemed notes/mortgages, is worthy of separate evaluation and consequently have provided both relevant metrics.

**Property Operating Income:** Rental income, other property income and mortgage interest income, less rental expenses and real estate taxes and excluding operating results from discontinued operations.

**Overall Portfolio:** Includes all operating properties owned in reporting period.

**Same Center:** Information provided on a same center basis is provided for only those properties that were owned and operated for the entirety of both periods being compared, excludes properties that were redeveloped, expanded or under development and properties purchased or sold at any time during the periods being compared.

**Tenant Improvements and Incentives:** Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease and, except for redevelopments, may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.