# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) March 31, 1999

Federal Realty Investment Trust
(Exact name of registrant as specified in its charter)

| District of Columbia 1-7533 | 52-0782497 |
| :---: | :---: |
| (State or other jurisdiction <br> (Commission of incorporation) <br> File Number) | (IRS Employer Identification No.) |
| 1626 East Jefferson Street, Rockville, Maryland | 20852-4041 |
| (Address of principal executive offices) | (Zip Code) |
| Registrant's telephone number including area code: | 301/998-8100 |

[^0]Federal Realty Investment Trust hereby files as exhibit 99 the
following supplemental data pertaining to its portfolio of properties at March 31, 1999.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at March 31, 1999

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST

Cecily A. Ward
Vice President, Controller
-2-

## EXHIBIT INDEX

## Exh No. Exhibit

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Supplemental portfolio information at March 31, 1999

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# Supplemental Information 

March 31, 1999

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1626 East Jefferson Street Rockville, Maryland 20852-4041 301/998-8100

|  |  | Maturity | Rate | Balance <br> (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgages |  |  |  |  |  |
|  | Leesburg Plaza | 10/01/08 | 6.10\% | \$9,900 |  |
|  | Federal Plaza | 03/10/01 | 8.95\% | 27,528 |  |
|  | Tysons Station | 09/01/01 | 9.875\% | 4,123 |  |
|  | Escondido (Municipal bonds) | 10/01/16 | Variable \#\# | 9,400 |  |
|  |  |  |  | \$50,951 |  |
| Notes payable |  |  |  |  |  |
|  | Revolving credit facilities |  | libor +.65\% | \$163, 000 |  |
|  | Term note with banks |  | libor +.75\% | 125,000 |  |
|  | Note issued in connection with tenant buyout at Queen Anne Plaza | 01/15/06 | 8.875\% | 1,011 |  |
|  | Note issued in connection with renovation of Perring Plaza | 01/31/13 | 10.00\% | 2,673 |  |
|  | Other | various | various | 191 |  |
|  |  |  |  | \$291, 875 |  |
| Unsecured Public Debt |  |  |  |  |  |
|  | 5 1/4\% Convertible subordinated debentures | 04/30/02 | 5.250\% | \$289 |  |
|  | 5 1/4\% Convertible subordinated debentures | 10/28/03 | 5.250\% | 75,000 |  |
|  | 8 7/8\% Notes (fixed) | 01/15/00 | 8.875\% | 75,000 |  |
|  | 8 7/8\% Notes (fixed) | 01/15/00 | 7.530\% | 25,000 |  |
|  | 8\% Notes (fixed) | 04/21/02 | 8.000\% | 25,000 |  |
|  | 6 5/8\% Notes (fixed) | 12/01/05 | 6.625\% | 40, 000 |  |
|  | 7.48\% Debentures | 08/15/26 | 7.480\% | 50, 000 |  |
|  | 6.82\% Medium Term Notes | 08/01/27 | 6.820\% | 40, 000 |  |
|  | 6.74\% Medium Term Notes * | 03/10/04 | 6.370\% | 39,500 |  |
|  | 6.99\% Medium Term Notes * | 03/10/06 | 6.894\% | 40,500 |  |
|  |  |  |  | \$410, 289 |  |
|  |  | debt |  | \$455, 715 | 60.51\% |
|  |  | rate debt |  | 297,400 | 39.49\% |
|  |  |  |  | \$753, 115 | 100.00\% |

Weighted average interest rate:
Fixed rate debt
Variable on revolving facilities
7.19\%
5.80\%**

Variable on muncipal bonds

* The Trust purchased interest rate swaps or hedges on these notes, thereby decreasing the effective interest.
** Weighted average interest rate on revolving credit facilities for three months ended March 31, 1999
\#\# The bonds bear interest at a variable rate determined weekly to be the interest rate which would enable the bonds to be remarketed at $100 \%$ of their principal amount.

Overall Occupancy
(Quarter to Quarter Analysis)

| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 14,563,620 | 13,839,142 | 95\% | 13,518,261 | 12,923,203 | 96\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 99\% | 282 | 280 | 99\% |

Overall Occupancy
(Rolling 12 Months)
March 31, 1999
December 31, 1998

| Size | Leased | Occupancy | Size | Leased | Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 14,563,620 | 13,839,142 | 95\% | 14,497,898 | 13,803,336 | 95\% |
| 282 | 278 | 99\% | 282 | 281 | 99\% |

Retail Properties (leasable square feet)
Rollingwood Apartments (\# of units)

Overall Occupancy

| Overall Occupancy (Rolling 12 Months) | September 30, 1998 |  |  | June 30, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 14,419,458 | 13,739,610 | 95\% | 13,658,940 | 12,989, 036 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 282 | 100\% | 282 | 281 | 99\% |

Same Center Occupancy
(Quarter to Quarter Comparison)
Type

Retail Properties (leasable square feet) Rollingwood Apartments (\# of units)

| March 31, 1999 |  |  | March 31, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Size | Leased | Occupancy | Size | Leased | Occupancy |
| 13,091,729 | 12,404,610 | 95\% | 12,977,817 | 12,408, 061 | 96\% |
| 282 | 278 | 99\% | 282 | 280 | 99\% |

Same Center Occupancy
(Rolling 12 Months)

## Type

Retail Properties (leasable square feet) Rollingwood Apartments (\# of units)

Same Center Occupancy
(Rolling 12 Months)
Type

Retail Properties (leasable square feet) Rollingwood Apartments (\# of units)

At March 31, 1999

| Size | Leased | Occupancy | Size | Leased | Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 13, 091,729 | 12,404,610 | 95\% | 13,102,582 | 12,451,743 | 95\% |
| 282 | 278 | 99\% | 282 | 281 | 99\% |


| At September 30, 1998 |  |  | At June 30, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Size | Leased | Occupancy | Size | Leased | Occupancy |
| 12,056,443 | 11,459,514 | 95\% | 11,938,810 | 11,358,594 | 95\% |
| 282 | 282 | 100\% | 282 | 281 | 99\% |


| Overall Economic Occupancy <br> (Quarter to Quarter Analysis) | March 31, 1999 |  |  | March 31, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (leasable square feet) Rollingwood Apartments (\# of units) | $14,563,620$ 282 | $\begin{gathered} 13,594,814 \\ 278 \end{gathered}$ | 93\% $99 \%$ | 13, 518,261 282 | $\begin{gathered} 12,619,318 \\ 280 \end{gathered}$ | $\begin{aligned} & 93 \% \\ & 99 \% \end{aligned}$ |
| Overall Economic Occupancy (Rolling 12 Months) |  | March 31, 19 |  | D | ber 31, 1998 |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (leasable square feet) Rollingwood Apartments (\# of units) | $14,563,620$ 282 | $\begin{gathered} 13,594,814 \\ 278 \end{gathered}$ | 93\% $99 \%$ | 14, 497, 898 282 | $\begin{gathered} 13,626,536 \\ 281 \end{gathered}$ | $\begin{aligned} & 94 \% \\ & 99 \% \end{aligned}$ |
| Overall Economic Occupancy (Rolling 12 Months) | September 30, 1998 |  |  | June 30, 1998 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (leasable square feet) Rollingwood Apartments (\# of units) | $\begin{gathered} 14,419,458 \\ 282 \end{gathered}$ | $\begin{gathered} 13,578,116 \\ 282 \end{gathered}$ | $\begin{array}{r} 94 \% \\ 100 \% \end{array}$ | $\begin{gathered} 13,658,940 \\ 282 \end{gathered}$ | $\begin{gathered} 12,778,700 \\ 274 \end{gathered}$ | $\begin{aligned} & \text { 94\% } \\ & 97 \% \end{aligned}$ |

Same Center Economic Occupancy (Quarter to Quarter Comparison)

March 31, 1999
March 31, 1998

| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 13,091,729 | 12,170,282 | 93\% | 12,977,817 | 12,104,176 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 99\% | 282 | 280 | 99\% |
| Same Center Economic Occupancy (Rolling 12 Months) | At March 31, 1999 |  |  | At December 31, 1998 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (leasable square feet) | 13,091,729 | 12,170,282 | 93\% | 13,102,582 | 12,274,943 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 99\% | 282 | 281 | 99\% |


| Type | Size | Generating Income | Economic Occupancy | Size | Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 12,056,443 | 11,315,875 | 94\% | 11,938,810 | 11,167,083 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 282 | 100\% | 282 | 274 | 97\% |

Federal Realty Investment Trust
Regional Occupancy Analysis
March 31, 1999

| Region | Total Square Footage | $\begin{aligned} & \text { Occupancy } \\ & 03 / 31 / 99 \end{aligned}$ |
| :---: | :---: | :---: |
| Northeast | 6, 207, 060 | 95.5\% |
| Mid-Atlantic | 5, 687, 041 | 96.7\% |
| Mid-West | 921,549 | 94.4\% |
| Southeast | 635,890 | 74.5\% |
| West Coast | 1,072,505 | 96.1\% |
| Southwest | 39,575 | 92.3\% |


|  | Total Square <br> Footage | Occupancy <br> Region |
| :---: | :---: | :---: |
| Northeast | $6,207,060$ | $95.5 \%$ |
| Anchor | $3,757,950$ | $97.5 \%$ |
| Small Shops | $2,449,110$ | $92.6 \%$ |
| Mid-Atlantic | $5,687,041$ | $96.7 \%$ |
| Anchor | $2,760,806$ | $98.8 \%$ |
| Small Shops | $2,926,235$ | $94.7 \%$ |
| Mid-West | 921,549 | $94.4 \%$ |
| Anchor | 585,651 | $97.7 \%$ |
| Small Shops | 335,898 | $88.6 \%$ |
| Southeast | 635,890 | $74.5 \%$ |
| Anchor | 304,894 | $67.5 \%$ |
| Small Shops | 330,996 | $80.9 \%$ |
| Coast |  |  |
| West | $1,072,505$ | $96.1 \%$ |
| Anchor | 232,338 | $100.0 \%$ |
| Small Shops | 840,167 | $95.0 \%$ |
| Southwest | 39,575 | $92.3 \%$ |
| Anchor | 39,575 | $92.3 \%$ |

Comparable

| Rolling 12 Months | Number of Leases Signed | Square Feet | Weighted Average Lease Term (Years) | Average Prior Rent Per Square Foot |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 1999 | 56 | 199,197 | 6.0 | \$16.88 |
| 4th Quarter 1998 | 59 | 314,603 | 7.2 | \$15.52 |
| 3rd Quarter 1998 | 59 | 230,114 | 5.9 | \$14.04 |
| 2nd Quarter 1998 | 68 | 241,132 | 7.8 | \$15.33 |
| Total | 242 | 985,046 | 6.4 | \$15.40 |




| $\$ 2,511,594$ | $\$ 494,000$ |
| ---: | ---: |
| $\$ 2,808,414$ | $\$ 280,000$ |
| $\$ 1,276,091$ | $\$ 121,000$ |
| $\$ 907,455$ | $\$ 78,000$ |
| $\$ 7,503,554$ | $\$ 973,000$ |


|  | Average Sales Per Square Foot | Average Occupancy Cost per Square Foot | Average <br> Occupancy Costs as Percentage of Sales |
| :---: | :---: | :---: | :---: |
| Reporting Tenants* | \$280.67 | \$15.61 | 5.5\% |
| Reporting Anchor Tenants | \$289.44 | \$10.79 | 3.7\% |
| Reporting Small Shop Tenants | \$265.78 | \$23.82 | 9.0\% |

## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES

FIRST QUARTER 1999 OPERATING RESULTS

April 28, 1999
Rockville, Maryland

Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the first quarter of 1999 increased $11 \%$ to $\$ 23.7$ million from $\$ 21.2$ million in the first quarter of 1998. On a per share basis, funds from operations rose $9 \%$ to $\$ .58$ in the first quarter of 1999 from $\$ .53$ in the comparable quarter of 1998.

A comparison of property operations for the first quarter of 1999 versus the first quarter of 1998 shows the following:
. Rental income increased $13 \%$ to $\$ 59.4$ million in 1999 from $\$ 52.5$ million in 1998. When adjusted to exclude properties acquired and sold during 1998 and 1999, rental income increased $7 \%$ to $\$ 56.2$ million in 1999 from $\$ 52.5$ million in 1998.
. During the first quarter of 1999, the Trust signed leases for a total 319,318 square feet of retail space. On a same space basis, the Trust re-leased 199,197 square feet of retail space at an average increase in rent per square foot of $20 \%$. The weighted average rent on these leases was $\$ 20.27$ per square foot compared to the previous average rent of $\$ 16.88$ per square foot.
. At March 31, 1999, the Trust's overall portfolio was 95.0\% leased compared to $95.6 \%$ a year ago. Same property occupancy was $94.8 \%$ leased at March 31, 1999 compared to $95.6 \%$ a year ago.

Commenting on the results, Steven Guttman, President and Chief Executive Officer stated, "We are pleased with our strong first quarter results. The 9.4\% increase in funds from operations per share reflects solid revenue and income growth from our core portfolio combined with tight operating expense control resulting from our comprehensive reengineering efforts."

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 121 retail properties, consisting of neighborhood and community shopping centers and main street retail properties, located in strategic metropolitan markets across the United States. These markets include Boston, New York, Philadelphia, Washington D.C., Chicago, San Antonio, Portland, San Francisco, Los Angeles, San Jose and San Diego.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for 31 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol:FRT.
(in thousands, except per share data)
Revenues
Rental Income
Other property income
Interest income

Expenses
Rental
Real estate taxes
Interest
Administrative

| \$ | 59,433 | \$ | 52,481 |
| :---: | :---: | :---: | :---: |
|  | 2,272 |  | 2,102 |
|  | 1,878 |  | 1,594 |
|  | 63,583 |  | 56,177 |
|  | 13,648 |  | 11,922 |
|  | 6,012 |  | 5,472 |
|  | 15,133 |  | 12,693 |
|  | 2,254 |  | 1,841 |
|  | 12,281 |  | 10,769 |
|  | 49,328 |  | 42,697 |
|  | $\begin{array}{r} 14,255 \\ (701) \end{array}$ |  | $\begin{array}{r} 13,480 \\ (786) \end{array}$ |
| \$ | $\begin{aligned} & 13,554 \\ & (1,988) \end{aligned}$ | \$ | $\begin{aligned} & 12,694 \\ & (1,988) \end{aligned}$ |
| \$ | 11,566 | \$ | 10,706 |
| \$ | 0.29 | \$ | 0.27 |
| \$ | 0.29 | \$ | 0.27 |
|  | 39,435 |  | 38,949 |
|  | 40,545 |  | 39,870 |
| \$ | 11,566 | \$ | 10,706 |
|  | 11,128 |  | 9,738 |
|  | 718 |  | 593 |
|  | 264 |  | 207 |


| $\$$ | 23,676 | $\$$ | 21,244 |
| :--- | ---: | :--- | ---: |
| $=========$ | = $========$ |  |  |
| $\$$ | 0.58 | $\$$ | 0.53 |



Average occupancy costs: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges

Economic occupancy: The square footage generating rental income expressed as a percentage of its total rentable square feet.

Leases signed - comparable: Represents leases signed on spaces for which there was a former tenant.

Leases signed - noncomparable: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable.

Leases signed - prior rent: Total rent paid by the previous tenant; includes minimum and percentage rent.

Occupancy: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

Overall occupancy: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

Same center occupancy: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment.

Tenant improvement costs: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.


[^0]:    Exhibit Index appears on Page 3.

