# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) March 31, 2014

# **Federal Realty Investment Trust**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation)

1-07533 (Commission File Number)

52-0782497 (IRS Employer Identification No.)

1626 East Jefferson Street, Rockville, Maryland (Address of principal executive offices)

20852-4041

(Zip Code)

Registrant's telephone number including area code: 301/998-8100

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition.

The following information is being furnished under Item 2.02-Results of Operations and Financial Condition. This information, including the exhibits attached hereto, shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in this Current Report on Form 8-K shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or under the Exchange Act, regardless of any general incorporation language in such filing.

On May 8, 2014, Federal Realty Investment Trust issued supplemental data pertaining to its operations, as well as a press release, to report its financial results for the quarter ended March 31, 2014. The supplemental data and press release are furnished as Exhibit 99.1 hereto.

#### Item 9.01. Financial Statements and Exhibits.

(c) Exhibits

99.1 Supplemental information at March 31, 2014 (including press release dated May 8, 2014)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### FEDERAL REALTY INVESTMENT TRUST

Date: May 8, 2014 /s/ James M. Taylor, Jr.

James M. Taylor, Jr.

Executive Vice PresidentChief Financial Officer and Treasurer

# EXHIBIT INDEX

Exh No. Exhibit
99.1 Supplemental Information at March 31, 2014

# FEDERAL REALTY INVESTMENT TRUST

# SUPPLEMENTAL INFORMATION March 31, 2014

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|    |   |           |
|    |   |           |
|    | 1626 East Jefferson Street                                |           |
|    | Rockville, Maryland 20852-4041                            |           |
|    | 301/998-8100  |           |

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#### Safe Harbor Language

Certain matters discussed within this Supplemental Information may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 11, 2014, and include the following:

- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of
  anticipated or ongoing property redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to
  perform as expected;
- risk that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;
- risks that our growth will be limited if we cannot obtain additional capital;
- risks associated with general economic conditions, including local economic conditions in our geographic markets;
- risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense; and
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Supplemental Information. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 11, 2014.



#### FOR IMMEDIATE RELEASE

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### FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FIRST QUARTER 2014 OPERATING RESULTS

ROCKVILLE, Md. (May 8, 2014) - Federal Realty Investment Trust (NYSE:FRT) today reported operating results for its first quarter ended March 31, 2014.

#### **Financial Results**

For first quarter 2014, Federal Realty generated funds from operations available for common shareholders (FFO) of \$81.8 million, or \$1.21 per diluted share, compared to \$74.1 million, or \$1.14 per diluted share, in first quarter 2013. Net income available for common shareholders was \$38.6 million and earnings per diluted share was \$0.57 for first quarter 2014 versus \$34.5 million and \$0.53, respectively, for first quarter 2013.

FFO is a non-GAAP supplemental earnings measure which the Trust considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release.

#### **Portfolio Results**

In first quarter 2014, same-center property operating income increased 3.4% including redevelopment and expansion properties, and increased 2.9% excluding redevelopment and expansion properties, compared to first quarter 2013. During the quarter, same-center property operating income was impacted by approximately 100 basis points due to excessive snow removal costs experienced in the Northeast and Mid-Atlantic regions.

The overall portfolio was 95.6% leased as of March 31, 2014, compared to 95.8% on December 31, 2013 and 95.1% on March 31, 2013. Federal Realty's same-center portfolio was 95.5% leased on March 31, 2014, compared to 95.9% on December 31, 2013 and 95.2% on March 31, 2013.

During first quarter 2014, the Trust signed 78 leases for 364,034 square feet of retail space. On a comparable space basis (*i.e.*, spaces for which there was a former tenant), the Trust leased 328,355 square feet at an average cash-basis contractual rent increase per square foot (*i.e.*, excluding the impact of straight-line rents) of 18%. The

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FIRST QUARTER 2014 OPERATING RESULTS May 8, 2014 Page 2

weighted average contractual rent on this comparable space for the first year of the new lease is \$31.84 per square foot compared to the weighted average contractual rent of \$27.01 per square foot for the last year of the prior lease. The previous weighted average contractual rent is calculated by including both the minimum rent and any percentage rent actually paid during the last year of the lease term for the re-leased space. On a GAAP basis (*i.e.*, including the impact of straight-line rents), rent increases per square foot for comparable retail space averaged 29% for first quarter 2014.

#### **Summary of Other Quarterly Activities and Recent Developments**

- January 6, 2014 Federal Realty announced the acquisition of a controlling interest in two shopping centers totaling 285,600 square feet in affluent Monmouth County, New Jersey, for a total value of \$161 million. The Grove at Shrewsbury and Brook 35 are located on busy Route 35, less than three miles from the Garden State Parkway, serving the NY Metro emerging bedroom and second home communities of Shrewsbury, Red Bank, Rumson, Fair Haven, Little Silver and Middletown. The acquisition, which was effective January 1, 2014, was made using a combination of downREIT units, cash and the assumption of \$68 million of fixed rate debt secured by the properties.
- May 6, 2014 Federal Realty announced the promotion of Christopher J. Weilminster to the position of Executive Vice President, Real Estate & Leasing for the Trust, Wendy Seher to the position of Vice President & Director of Leasing, Mid-Atlantic Region, and the concurrent promotions of Jeffrey Fischer and Joseph Byrnes as Co-Directors of Leasing, Northeast Region.

"With the closing of the acquisitions of The Grove at Shrewsbury and Brook 35, two iconic assets, and the leasing and development progress at Pike & Rose, Assembly Row and The Point, we continue to demonstrate a clear and stable path toward future growth and value creation," commented Donald C. Wood, president and chief executive officer of Federal Realty. "As always, this activity was supported by a strong core portfolio that continued to deliver sector leading growth despite the significant snow impact in the first quarter."

#### Guidance

We have maintained our 2014 guidance for FFO per diluted share of \$4.86 to \$4.93. Our earnings per share guidance was maintained at \$2.54 to \$2.62.

#### **Regular Quarterly Dividends**

Federal Realty also announced today that its Board of Trustees declared a regular quarterly cash dividend on its common shares of \$0.78 per share, resulting in an indicated annual rate of \$3.12 per share. The regular common dividend will be payable on July 15, 2014 to common shareholders of record on June 23, 2014.

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FIRST QUARTER 2014 OPERATING RESULTS May 8, 2014 Page 3

#### **Conference Call Information**

Federal Realty's management team will present an in-depth discussion of the Trust's operating performance on its first quarter 2014 earnings conference call, which is scheduled for May 9, 2014, at 11 a.m. Eastern Daylight Time. To participate, please call (800) 708-4540 five to ten minutes prior to the call start time and use the passcode 36876436 (required). Federal Realty will also provide an online webcast on the Company's web site, <a href="www.federalrealty.com">www.federalrealty.com</a>, which will remain available for 30 days following the call. A telephone recording of the call will also be available through May 16, 2014, by dialing (888) 843-7419 and using the passcode 36876436.

#### **About Federal Realty**

Federal Realty Investment Trust is an equity real estate investment trust specializing in the ownership, management, development, and redevelopment of high quality retail assets. Federal Realty's portfolio (excluding joint venture properties) contains approximately 20 million square feet located primarily in strategically selected metropolitan markets in the Northeast, Mid-Atlantic, and California. In addition, the Trust has an ownership interest in approximately 1.0 million square feet of retail space through a joint venture in which the Trust has a 30% interest. Our operating portfolio (excluding joint venture properties) was 95.6% leased to national, regional, and local retailers as of March 31, 2014, with no single tenant accounting for more than approximately 3.3% of annualized base rent. Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962, and has increased its dividend rate for 46 consecutive years, the longest record in the REIT industry. Federal Realty is an S&P MidCap 400 company and its shares are traded on the NYSE under the symbol FRT.

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- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases
  expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing
  property redevelopments or renovations may cost more, take more time to complete, or fail to perform as expected;
- risks that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate:
- risks that our growth will be limited if we cannot obtain additional capital;
- risks associated with general economic conditions, including local economic conditions in our geographic markets;
- risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet
  existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in
  increased interest expense; and
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this press release. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the risks and risk factors included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 11, 2014.

# Federal Realty Investment Trust Summarized Income Statements March 31, 2014

|   |         | March 31,           |          |             |
|---|---------|---------------------|----------|-------------|
|   |         | 2014                |          | 2013        |
|   |         | (in thousands, exce | pt per   | share data) |
|   |         | (unau               | dited)   |             |
| Revenue   |         |                     |          |             |
| Rental income                                       | \$      | 166,193             | \$       | 152,616     |
| Other property income                               |         | 3,400               |          | 3,268       |
| Mortgage interest income                            |         | 1,235               |          | 1,265       |
| Total revenue                                       |         | 170,828             |          | 157,149     |
| Expenses  |         |                     |          |             |
| Rental expenses                                     |         | 37,130              |          | 29,501      |
| Real estate taxes                                   |         | 18,700              |          | 17,572      |
| General and administrative                          |         | 7,704               |          | 7,057       |
| Depreciation and amortization                       |         | 43,850              |          | 40,517      |
| Total operating expenses                            |         | 107,384             |          | 94,647      |
| Operating income                                    |         | 63,444              |          | 62,502      |
| Other interest income                               |         | 25                  |          | 30          |
| Interest expense                                    |         | (23,137)            |          | (27,405)    |
| Income from real estate partnership                 |         | 213                 |          | 312         |
| Income from continuing operations                   |         | 40,545              |          | 35,439      |
| Discontinued operations                             |         |                     |          |             |
| Discontinued operations - income                    |         | _                   |          | 403         |
| Net income  |         | 40,545              |          | 35,842      |
| Net income attributable to noncontrolling interests |         | (1,792)             |          | (1,254)     |
| Net income attributable to the Trust                |         | 38,753              |          | 34,588      |
| Dividends on preferred shares                       |         | (135)               |          | (135)       |
| Net income available for common shareholders        | \$      | 38,618              | \$       | 34,453      |
| EARNINGS PER COMMON SHARE, BASIC                    |         |                     |          |             |
| Continuing operations                               | \$      | 0.58                | \$       | 0.52        |
| Discontinued operations                             |         | _                   |          | 0.01        |
| •   | \$      | 0.58                | \$       | 0.53        |
|   | <u></u> |                     | <u> </u> |             |
| Weighted average number of common shares, basic     |         | 66,615              |          | 64,692      |
| EARNINGS PER COMMON SHARE, DILUTED                  |         |                     |          |             |
| Continuing operations                               | \$      | 0.57                | \$       | 0.52        |
| Discontinued operations                             |         | _                   |          | 0.01        |
|   | \$      | 0.57                | \$       | 0.53        |
| Weighted average number of common shares, diluted   |         | 66,773              |          | 64,847      |
|   |         |                     |          |             |

Three Months Ended

# Federal Realty Investment Trust Summarized Balance Sheets March 31, 2014

|   | March 31,       | 1     | December 31, |
|---|-----------------|-------|--------------|
|   | 2014            |       | 2013         |
|   | <br>(in tho     | usand | s)           |
|   | (unaudited)     |       |              |
| ASSETS  |                 |       |              |
| Real estate, at cost  |                 |       |              |
| Operating (including \$281,602 and \$265,138 of consolidated variable interest entities, respectively)                                    | \$<br>4,815,667 | \$    | 4,618,258    |
| Construction-in-progress  | <br>572,986     |       | 531,205      |
|   | 5,388,653       |       | 5,149,463    |
| Less accumulated depreciation and amortization (including \$20,974 and \$19,086 of consolidated variable interest entities, respectively) | (1,383,520)     |       | (1,350,471)  |
| Net real estate   | <br>4,005,133   |       | 3,798,992    |
| Cash and cash equivalents   | 75,699          |       | 88,927       |
| Accounts and notes receivable, net  | 92,769          |       | 84,838       |
| Mortgage notes receivable, net  | 55,287          |       | 55,155       |
| Investment in real estate partnership   | 32,140          |       | 32,264       |
| Prepaid expenses and other assets   | 144,619         |       | 159,118      |
| TOTAL ASSETS  | \$<br>4,405,647 | \$    | 4,219,294    |
|   |                 |       |              |
| LIABILITIES AND SHAREHOLDERS' EQUITY  |                 |       |              |
| Liabilities   |                 |       |              |
| Mortgages and capital lease obligations (including \$209,742 and \$202,782 of consolidated variable interest                              |                 |       |              |
| entities, respectively)   | \$<br>729,929   | \$    | 660,127      |
| Notes payable   | 300,910         |       | 300,822      |
| Senior notes and debentures   | 1,361,098       |       | 1,360,913    |
| Accounts payable and other liabilities  | <br>329,074     |       | 321,710      |
| Total liabilities   | 2,721,011       |       | 2,643,572    |
| Redeemable noncontrolling interests   | 110,368         |       | 104,425      |
| Shareholders' equity  |                 |       |              |
| Preferred shares  | 9,997           |       | 9,997        |
| Common shares and other shareholders' equity  | 1,475,741       |       | 1,438,163    |
| Total shareholders' equity of the Trust   | 1,485,738       |       | 1,448,160    |
| Noncontrolling interests  | <br>88,530      |       | 23,137       |
| Total shareholders' equity  | <br>1,574,268   |       | 1,471,297    |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY  | \$<br>4,405,647 | \$    | 4,219,294    |

# **Federal Realty Investment Trust** Funds From Operations / Summary of Capital Expenditures March 31, 2014

Three Months Ended March 31,

|  |    | IVIa              | icii 51,   |            |
|--|----|-------------------|------------|------------|
|  |    | 2014              |            |            |
|  |    | (in thousands, ex | cept per s | hare data) |
| <u>Funds from Operations available for common shareholders (FFO) (1)</u> |    |                   |            |            |
| Net income   | \$ | 40,545            | \$         | 35,842     |
| Net income attributable to noncontrolling interests                      |    | (1,792)           |            | (1,254)    |
| Depreciation and amortization of real estate assets                      |    | 39,549            |            | 36,562     |
| Amortization of initial direct costs of leases                           |    | 2,831             |            | 2,768      |
| Depreciation of joint venture real estate assets                         |    | 409               |            | 376        |
| Funds from operations  |    | 81,542            |            | 74,294     |
| Dividends on preferred shares  |    | (135)             |            | (135)      |
| Income attributable to operating partnership units                       |    | 716               |            | 227        |
| Income attributable to unvested shares                                   |    | (369)             |            | (336)      |
| FFO  | \$ | 81,754            | \$         | 74,050     |
| FFO per diluted share  | \$ | 1.21              | \$         | 1.14       |
| Weighted average number of common shares, diluted                        |    | 67,691            |            | 65,158     |
| Summary of Capital Expenditures  |    |                   |            |            |
| Non-maintenance capital expenditures                                     |    |                   |            |            |
| Development, redevelopment and expansions                                | \$ | 73,380            | \$         | 44,416     |
| Tenant improvements and incentives                                       |    | 5,219             |            | 5,083      |
| Total non-maintenance capital expenditures                               |    | 78,599            |            | 49,499     |
| Maintenance capital expenditures   |    | 1,526             |            | 835        |
| Total capital expenditures   | \$ | 80,125            | \$         | 50,334     |
| Dividends and Payout Ratios  |    |                   |            |            |
| Regular common dividends declared  | \$ | 52,461            | \$         | 47,507     |
| Acquia common dividendo decided  | Ψ  | 52,701            | Ψ          | 47,507     |
| Dividend payout ratio as a percentage of FFO                             |    | 64%               |            | 64%        |

Notes:
1) See Glossary of Terms.

# Federal Realty Investment Trust Market Data March 31, 2014

|   | <br>March 31,     |         |               |  |
|---|-------------------|---------|---------------|--|
|   | <br>2014          |         | 2013          |  |
|   | (in thousands, ex | cept pe | r share data) |  |
| arket Data  |                   |         |               |  |
| Common shares outstanding (1)                                   | 67,267            |         | 65,239        |  |
| Market price per common share                                   | \$<br>114.72      | \$      | 108.04        |  |
| Common equity market capitalization                             | \$<br>7,716,870   | \$      | 7,048,422     |  |
|   |                   |         |               |  |
| Series 1 preferred shares outstanding (2)                       | 400               |         | 400           |  |
| Liquidation price per Series 1 preferred share                  | \$<br>25.00       | \$      | 25.00         |  |
| Series 1 preferred equity market capitalization                 | \$<br>10,000      | \$      | 10,000        |  |
|   |                   |         |               |  |
| Equity market capitalization                                    | 7,726,870         |         | 7,058,422     |  |
|   |                   |         |               |  |
| Total debt (3)  | 2,391,937         |         | 2,195,895     |  |
|   |                   |         |               |  |
| Total market capitalization                                     | \$<br>10,118,807  | \$      | 9,254,317     |  |
|   |                   |         |               |  |
| Total debt to market capitalization at the current market price | 24%               |         | 24%           |  |
|   |                   |         |               |  |
| Fixed rate debt ratio:  |                   |         |               |  |
| Fixed rate debt and capital lease obligations (4)               | 100%              |         | 100%          |  |
| Variable rate debt  | <1%               |         | <1%           |  |
|   | 100%              |         | 100%          |  |

- 1) Amounts do not include 917,755 and 298,170 Operating Partnership Units outstanding at March 31, 2014 and 2013, respectively.
- 2) These shares, issued March 8, 2007, are unregistered.
- Total debt includes capital leases, mortgages payable, notes payable, senior notes and debentures, net of premiums and discounts, from our consolidated balance sheet. It does not include \$17.1 million at both March 31, 2014 and 2013, which is the Trust's 30% share of the total mortgages payable of \$56.9 million and \$57.1 million at March 31, 2014 and 2013, respectively, of the partnership with a discretionary fund created and advised by ING Clarion Partners.
- 4) Fixed rate debt includes our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements.

# Federal Realty Investment Trust Components of Rental Income March 31, 2014

| Three Months Ended |
|--------------------|
| M 21               |

|                           | <br>Mar       | cn 31,  | 131,    |  |
|---------------------------|---------------|---------|---------|--|
|                           | <br>2014      |         | 2013    |  |
|                           | (in tho       | usands) |         |  |
| Minimum rents             |               |         |         |  |
| Retail and commercial (1) | \$<br>116,065 | \$      | 110,031 |  |
| Residential (2)           | 7,822         |         | 7,139   |  |
| Cost reimbursements       | 37,459        |         | 30,828  |  |
| Percentage rent           | 2,123         |         | 2,161   |  |
| Other                     | 2,724         |         | 2,457   |  |
| Total rental income       | \$<br>166,193 | \$      | 152,616 |  |

- 1) Minimum rents include \$1.1 million and \$0.8 million for the three months ended March 31, 2014 and 2013, respectively, to recognize minimum rents on a straight-line basis. In addition, minimum rents include \$0.5 million and \$0.8 million for the three months ended March 31, 2014 and 2013, respectively, to recognize income from the amortization of in-place leases.
- 2) Residential minimum rents consist of the rental amounts for residential units at Rollingwood Apartments, the Crest at Congressional Plaza Apartments, Santana Row, Bethesda Row, and Chelsea Residential.

|  | As of March 31, 2014 |                      |          |           | Weighted avera |             |                  |  |  |
|--|----------------------|----------------------|----------|-----------|----------------|-------------|------------------|--|--|
|  | Stated maturity date | Stated interest rate |          | Salance   | -              | effective 1 | rate (7          |  |  |
| Mortgages Payable (1)                              |                      |                      | (in t    | housands) |                |             |                  |  |  |
| Secured fixed rate                                 |                      |                      |          |           |                |             |                  |  |  |
| Brook 35   | 7/1/2014             | 5.46%                | \$       | 11,419    |                |             |                  |  |  |
| Melville Mall (2)                                  | 9/1/2014             | 5.25%                | Ψ        | 20,491    |                |             |                  |  |  |
| THE AVENUE at White Marsh                          | 1/1/2015             | 5.46%                |          | 53,767    |                |             |                  |  |  |
| Barracks Road                                      | 11/1/2015            | 7.95%                |          | 36,806    |                |             |                  |  |  |
| Hauppauge  | 11/1/2015            | 7.95%                |          | 13,875    |                |             |                  |  |  |
| Lawrence Park                                      | 11/1/2015            | 7.95%                |          | 26,089    |                |             |                  |  |  |
| Wildwood   | 11/1/2015            | 7.95%                |          | 22,931    |                |             |                  |  |  |
| Wynnewood  | 11/1/2015            | 7.95%                |          | 26,587    |                |             |                  |  |  |
| Brick Plaza  | 11/1/2015            | 7.42%                |          | 27,050    |                |             |                  |  |  |
| East Bay Bridge                                    | 3/1/2016             | 5.13%                |          | 61,720    |                |             |                  |  |  |
| Plaza El Segundo                                   | 8/5/2017             | 6.33%                |          | 175,000   |                |             |                  |  |  |
| The Grove at Shrewsbury (East)                     | 10/1/2017            | 5.82%                |          | 45,205    |                |             |                  |  |  |
| The Grove at Shrewsbury (West)                     | 3/1/2018             | 6.38%                |          | 11,397    |                |             |                  |  |  |
| Rollingwood Apartments                             | 5/1/2019             | 5.54%                |          | 22,421    |                |             |                  |  |  |
| 29th Place   | 1/31/2021            | 5.91%                |          | 5,075     |                |             |                  |  |  |
| Montrose Crossing                                  | 1/10/2022            | 4.20%                |          | 76,978    |                |             |                  |  |  |
| Chelsea  | 1/15/2031            | 5.36%                |          | 7,220     |                |             |                  |  |  |
| Subtotal   |                      |                      |          | 644,031   |                |             |                  |  |  |
| Net unamortized premium                            |                      |                      |          | 14,233    |                |             |                  |  |  |
| Total mortgages payable                            |                      |                      |          | 658,264   |                | 5.30%       |                  |  |  |
|  |                      |                      | <u> </u> |           |                |             |                  |  |  |
| <u>fotes payable</u>                               |                      |                      |          |           |                |             |                  |  |  |
| Unsecured fixed rate                               |                      |                      |          |           |                |             |                  |  |  |
| Term loan (3)                                      | 11/21/2018           | LIBOR + 1.30%        |          | 275,000   |                |             |                  |  |  |
| Various (4)  | Various through 2028 | 5.76%                |          | 16,510    |                |             |                  |  |  |
| Unsecured variable rate                            |                      |                      |          |           |                |             |                  |  |  |
| Escondido (Municipal bonds) (5)                    | 10/1/2016            | 0.05%                |          | 9,400     |                |             |                  |  |  |
| Revolving credit facility (6)                      | 4/21/2017            | LIBOR + 0.90%        |          |           |                |             |                  |  |  |
| Total notes payable                                |                      |                      |          | 300,910   |                | 3.26%       | (8               |  |  |
| enior notes and debentures                         |                      |                      |          |           |                |             |                  |  |  |
| Unsecured fixed rate                               |                      |                      |          |           |                |             |                  |  |  |
| 5.65% notes  | 6/1/2016             | 5.65%                |          | 125,000   |                |             |                  |  |  |
| 6.20% notes  | 1/15/2017            | 6.20%                |          | 200,000   |                |             |                  |  |  |
| 5.90% notes  | 4/1/2020             | 5.90%                |          | 150,000   |                |             |                  |  |  |
| 3.00% notes  | 8/1/2022             | 3.00%                |          | 250,000   |                |             |                  |  |  |
| 2.75% notes  | 6/1/2023             | 2.75%                |          | 275,000   |                |             |                  |  |  |
| 3.95% notes  | 1/15/2024            | 3.95%                |          | 300,000   |                |             |                  |  |  |
| 7.48% debentures                                   | 8/15/2026            | 7.48%                |          | 29,200    |                |             |                  |  |  |
| 6.82% medium term notes                            | 8/1/2027             | 6.82%                |          | 40,000    |                |             |                  |  |  |
| Subtotal   |                      |                      |          | 1,369,200 |                |             |                  |  |  |
| Net unamortized discount                           |                      |                      |          | (8,102)   |                |             |                  |  |  |
| Total senior notes and debentures                  |                      |                      |          | 1,361,098 |                | 4.55%       |                  |  |  |
| Capital lease obligations                          |                      |                      |          |           |                |             |                  |  |  |
| Various  | Various through 2106 | Various              |          | 71,665    |                | 8.04%       |                  |  |  |
| otal debt and capital lease obligations            | -                    |                      | \$       | 2,391,937 |                |             |                  |  |  |
| otal fixed rate debt and capital lease obligations |                      |                      | \$       | 2,382,537 | 100%           | 4.71%       |                  |  |  |
| Total variable rate debt                           |                      |                      | ¥        | 9,400     | <1%            | 1.37%       | (8               |  |  |
| Total debt and capital lease obligations           |                      |                      | \$       | 2,391,937 | 100%           | 4.70%       | —(8 <sub>1</sub> |  |  |

|  | March  | 31,    |
|--|--------|--------|
|  | 2014   | 2013   |
| Operational Statistics   |        |        |
| Ratio of EBITDA to combined fixed charges and preferred share dividends (9)          | 3.71 x | 3.40 x |
| Ratio of adjusted EBITDA to combined fixed charges and preferred share dividends (9) | 3.71 x | 3.40 x |

- 1) Mortgages payable do not include our 30% share (\$17.1 million) of the \$56.9 million debt of the partnership with a discretionary fund created and advised by ING Clarion Partners.
- 2) We acquired control of Melville Mall through a 20-year master lease and secondary financing. Because we control the activities that most significantly impact this property and retain substantially all of the economic benefit and risk associated with it, this property is consolidated and the mortgage loan is reflected on the balance sheet, though it is not our legal obligation.
- 3) We entered into two interest rate swap agreements to fix the variable rate portion of our \$275.0 million term loan at 1.72% from December 1, 2011 through November 1, 2018. The swap agreements effectively fix the rate on the term loan at 3.02% and thus, the loan is included in fixed rate debt.
- 4) The interest rate of 5.76% represents the weighted average interest rate for twelve unsecured fixed rate notes payable. These notes mature from November 15, 2014 to October 31, 2028.
- 5) The bonds require monthly interest only payments through maturity. The bonds bear interest at a variable rate determined weekly, which would enable the bonds to be remarketed at 100% of their principal amount. The property is not encumbered by a lien.
- 6) The maximum amount drawn under our revolving credit facility during the three months ended March 31, 2014 was \$4.0 million, and the weighted average interest rate on borrowings under our revolving credit facility, before amortization of debt fees, was 1.07%.
- 7) The weighted average effective interest rate includes the amortization of any deferred financing fees, discounts and premiums, if applicable, except as described in Note 8.
- 8) The weighted average effective interest rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility which had no balance on March 31, 2014. In addition, the weighted average effective interest rate is calculated using the fixed rate on our term loan of 3.02% as the result of the interest rate swap agreements discussed in Note 3. The term loan is included in fixed rate debt.
- 9) Fixed charges consist of interest on borrowed funds (including capitalized interest), amortization of debt discount/premium and debt costs and the portion of rent expense representing an interest factor. Adjusted EBITDA is reconciled to net income in the Glossary of Terms.

# Federal Realty Investment Trust Summary of Debt Maturities March 31, 2014

| Year       |                | Scheduled<br>Amortization |    | Maturities |    | Total         | Percent of Debt<br>Maturing | Cumulative<br>Percent of Debt<br>Maturing | Weighted<br>Average Rate<br>(3) |
|------------|----------------|---------------------------|----|------------|----|---------------|-----------------------------|---|---------------------------------|
|            | (in thousands) |                           |    |            |    |               |                             |   |                                 |
| 2014       | \$             | 8,710                     | \$ | 41,426     | \$ | 50,136        | 2.1%                        | 2.1%                                      | 3.8%                            |
| 2015       |                | 9,197                     |    | 198,391    |    | 207,588       | 8.7%                        | 10.8%                                     | 7.3%                            |
| 2016       |                | 4,493                     |    | 194,013    |    | 198,506       | 8.3%                        | 19.1%                                     | 4.5%                            |
| 2017       |                | 4,196                     |    | 416,732    | 1) | 420,928       | 17.6%                       | 36.7%                                     | 5.4% <sub>(4)</sub>             |
| 2018       |                | 3,366                     |    | 285,502    |    | 288,868       | 12.1%                       | 48.8%                                     | 3.2%                            |
| 2019       |                | 3,172                     |    | 20,160     |    | 23,332        | 1.0%                        | 49.8%                                     | 5.7%                            |
| 2020       |                | 3,176                     |    | 150,000    |    | 153,176       | 6.4%                        | 56.2%                                     | 6.0%                            |
| 2021       |                | 3,099                     |    | 3,625      |    | 6,724         | 0.3%                        | 56.5%                                     | 6.1%                            |
| 2022       |                | 1,226                     |    | 313,618    |    | 314,844       | 13.2%                       | 69.7%                                     | 3.5%                            |
| 2023       |                | 1,283                     |    | 330,010    |    | 331,293       | 13.9%                       | 83.6%                                     | 3.9%                            |
| Thereafter |                | 21,210                    |    | 369,201    |    | 390,411       | 16.4%                       | 100.0%                                    | 4.9%                            |
| Total      | \$             | 63,128                    | \$ | 2,322,678  | \$ | 2,385,806 (2) | 100.0%                      |   |                                 |

- 1) Our \$600.0 million unsecured revolving credit facility matures on April 21, 2017 subject to a one-year extension at our option. As of March 31, 2014, there was no balance outstanding on our revolving credit facility.
- 2) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized net discount or premium on certain mortgage loans, senior notes and debentures as of March 31, 2014.
- 3) The weighted average rate reflects the weighted average interest rate on debt maturing in the respective year.
- 4) The weighted average rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility.

#### **Federal Realty Investment Trust**

#### **Summary of Redevelopment Opportunities**

March 31, 2014

The following development and redevelopment opportunities have received or will shortly receive all necessary approvals to proceed and are actively being worked on by the Trust. (1) (\$ millions)

| Property                           | Location               | Opportunity  | Projected<br>ROI (2) | Projected<br>Cost (1) | Cost to<br>Date | Anticipated<br>Stabilization<br>(3) |
|------------------------------------|------------------------|--|----------------------|-----------------------|-----------------|-------------------------------------|
|                                    |                        |  |                      |                       |                 |                                     |
| The Point                          | El Segundo, CA         | Addition of 90,000 square feet of retail, and 25,000 square feet of office space   | 8%                   | \$80                  | \$37            | 2015                                |
| Santana Row - Lot 8B               | San Jose, CA           | Addition of a 5-story rental apartment building, which will include 212 residential units and associated parking   | 8%                   | \$75                  | \$72            | 2014                                |
| Westgate Center                    | San Jose, CA           | Façade and interior mall renovation, addition of food court and pad site   | 9%                   | \$20                  | \$16            | 2014/2015                           |
| Mercer Mall                        | Lawrenceville, NJ      | Addition of 27,000 square feet of space including new in-line space, addition of bank pad and reconfiguration of existing pad site and anchor box  | 12%                  | \$12                  | \$2             | 2015                                |
| Shops at Willow Lawn               | Richmond, VA           | Demo interior mall, relocate mall tenants, construct new exterior GLA, and gas station   | 10%                  | \$11                  | \$9             | 2014                                |
| Hollywood Blvd - Petersen Building | Hollywood, CA          | Redevelop/retenant building including conversion of 2nd floor parking to retail space  | 17%                  | \$9                   | \$1             | 2015                                |
| Quince Orchard                     | Gaithersburg, MD       | Property repositioning through demo of non-functional small shop space, creation of new anchor box, rightsizing of national office products tenant, and creation of new visible small shop space | 23%                  | \$6                   | \$1             | 2015                                |
| East Bay Bridge                    | Emeryville, CA         | Reconfigure two existing spaces consisting of 48,000 square feet to accommodate two new tenants, add two new restaurant tenants, and courtyard renovations                                       | 10%                  | \$4                   | \$0             | 2015                                |
| Ellisburg                          | Cherry Hill, NJ        | Property repositioning through retenanting, including new grocer and façade renovation   | 18%                  | \$4                   | \$3             | 2014                                |
| Barracks Road                      | Charlottesville,<br>VA | 11,800 square foot multi-tenant pad building   | 13%                  | \$4                   | \$4             | 2014                                |
| Flourtown                          | Flourtown, PA          | New 75,000 square foot grocer and new 38,000 square foot movie theater   | 15%                  | \$3                   | \$1             | 2015                                |
| Pentagon Row                       | Arlington, VA          | Ice rink expansion and 1,500 square feet of new retail space   | 9%                   | \$2                   | \$2             | 2014                                |
| Brick                              | Brick, NJ              | New restaurant pad building  | 18%                  | \$1                   | \$0             | 2014                                |
| Huntington Square                  | East Northport,<br>NY  | Infrastructure investment to create additional restaurant capacity   | 10%                  | \$1                   | \$0             | 2015                                |
| Total Active Redevelopment project | cts (4)                |  | 9%                   | \$232                 | \$148           |                                     |

- There is no guarantee that the Trust will ultimately complete any or all of these opportunities, that the Projected Return on Investment (ROI) or Projected Costs will be the amounts shown or that stabilization will occur as anticipated. The projected ROI and Projected Cost are management's best estimate based on current information and may change over time.
- Projected ROI for redevelopment projects generally reflects only the deal specific cash, unleveraged incremental Property Operating Income (POI) generated by the redevelopment and is calculated as Incremental POI divided by incremental Cost. Incremental POI is the POI generated by the redevelopment after deducting rent being paid or management's estimate of rent to be paid for the redevelopment space and any other space taken out of service to accommodate the redevelopment. Projected ROI for redevelopment projects does NOT include peripheral impacts, such as the impact on future lease rollovers at the property or the impact on the long-term value of the property. (2)
- Stabilization is the year in which 95% occupancy of the redeveloped space is achieved.
- (3) (4) All subtotals and totals reflect cost weighted-average ROIs.

# Federal Realty Investment Trust Mixed Use Projects Phase I March 31, 2014

#### Phase I of the following development projects is currently being constructed by the Trust. (\$ millions)

| Property                         | Location          | Opportunity   | Projected<br>ROI (2) | Total Cost (3) | Costs<br>to Date | Anticipated<br>Stabilization | Expected Opening Timeframe  | Anchor and other significant tenants  |
|----------------------------------|-------------------|---|----------------------|----------------|------------------|------------------------------|---|---|
| Pike & Rose (Mid-Pike) - Phase I | Rockville,<br>MD  | Ground up mixed use development on site of existing Mid-Pike Shopping Center. Phase I of development involves demolition of roughly 25% of existing GLA, and construction of 493 residential units, 151,000 square feet of retail, and 79,000 square feet of office space.  | 8% - 9%              | \$245 - \$255  | \$141            | 2015/2016                    | •174 unit residential building<br>opening Spring 2014 •Grand<br>Opening of Retail in Fall 2014<br>•Office and 319 unit residential<br>building to deliver in 2015 | iPic Theater, Sport &<br>Health, Del Frisco's<br>Grille, M Street<br>Kitchen  |
| Assembly Row - Phase I (1)       | Somerville,<br>MA | Ground up mixed use development. Initial phase consists of 450 residential units (by AvalonBay), in addition to 98,000 square feet of office space and approximately 326,000 square feet of retail space (including a restaurant pad site). A new Orange Line T-Stop will also be constructed by Massachusetts Bay Transit Authority, as part of Phase I. | 5% - 6%              | \$190 - \$200  | \$148            | 2015                         | •Opening in Summer 2014 •T<br>Station open Summer 2014<br>•Office to deliver in 2015  | AMC Theater,<br>LEGOLand Discovery<br>Center, Saks Off 5th,<br>Nike, Brooks<br>Brothers, Legal C Bar,<br>Earl's, Papagayo |
|                                  |                   | Total Mixed Use Projects Phase I  | 7%                   | \$435 - \$455  | \$289            | -                            |   |   |

- (1) Anticipated opening dates, total cost, projected return on investment (ROI), anticipated stabilization, and significant tenants for centers under development are subject to adjustment as a result of factors inherent in the development process, some of which may not be under the direct control of the Company. Refer to the Company's filings with the Securities and Exchange Commission on Form 10-K and Form 10-Q for other risk factors.
- (2) Projected ROI for development projects reflects the deal specific cash, unleveraged Property Operating Income (POI) generated by the development and is calculated as POI divided by cost.
- (3) Projected costs include an allocation of infrastructure costs for the entire project.

# Federal Realty Investment Trust Future Development Opportunities March 31, 2014

We have identified the following potential opportunities to create future shareholder value. Executing these opportunities could be subject to government approvals, tenant consents, market conditions, etc. Work on many of these new opportunities is in its preliminary stages and may not ultimately come to fruition. This list will change from time to time as we identify hurdles that cannot be overcome in the near term, and focus on those opportunities that are most likely to lead to the creation of shareholder value over time.

Pad Site Opportunities - Opportunities to add both single tenant and multi-tenant stand alone pad buildings at existing retail properties. Many of these opportunities are "by right" and construction is awaiting appropriate retailer demand.

| THE AVENUE @ White Marsh | Baltimore, MD     | Flourtown     | Flourtown, PA     |
|--------------------------|-------------------|---------------|-------------------|
| Bethesda Row             | Bethesda, MD      | Fresh Meadows | Queens, NY        |
| Dedham Plaza             | Dedham, MA        | Melville Mall | Huntington, NY    |
| Eastgate                 | Chapel Hill, NC   | Mercer Mall   | Lawrenceville, NJ |
| Escondido                | Escondido, CA     | Pan Am        | Fairfax, VA       |
| Federal Plaza            | Rockville, MD     | Troy          | Parsippany, NJ    |
| Finley Square            | Downers Grove, IL | Wildwood      | Bethesda, MD      |

# Property Expansion or Conversion - Opportunities at successful retail properties to convert previously underutilized land into new GLA and to convert other existing uses into additional retail GLA.

| Assembly Row  | Somerville, MA      | Mercer Mall              | Lawrenceville, NJ |
|---------------|---------------------|--------------------------|-------------------|
| Barracks Road | Charlottesville, VA | <b>Montrose Crossing</b> | Rockville, MD     |
| Bethedsa Row  | Bethesda, MD        | Third Street Promenade   | Santa Monica, CA  |
| Crossroads    | Highland Park, IL   | Tower Shops              | Davie, FL         |
| Darien        | Darien, CT          | Wildwood                 | Bethesda, MD      |
| Fresh Meadows | Oueens, NY          |                          |                   |

#### Residential Opportunities - Opportunity to add residential units to existing retail and mixed-use properties.

| Barracks Road       | Charlottesville, VA | Leesburg Plaza         | Leesburg, VA  |
|---------------------|---------------------|------------------------|---------------|
| Congressional Plaza | Rockville, MD       | Village at Shirlington | Arlington, VA |
| Del Mar Village     | Boca Raton, FL      | Towson land parcel     | Towson, MD    |

#### **Longer Term Mixed-Use Opportunities**

| Assembly Row (1) | Somerville, MA  | Pike & Rose (Mid-Pike) (2)       | Rockville, MD |
|------------------|-----------------|----------------------------------|---------------|
| Bala Cynwyd      | Bala Cynwyd, PA | Santana Row (3)                  | San Jose, CA  |
|                  |                 | Santana Row - Winchester Theater |               |
| Pike 7           | Vienna, VA      | site                             | San Jose, CA  |

#### Notes:

| (1) | Assembly Row | Remaining entitlements after Phase 1 include approximately 1.9 million square feet of commercial-use buildings, 1,650 residential units, and a 200 room hotel. Additionally, the parcel of land we acquired in October 2013 adjacent to our Assembly Row project includes an additional 0.3 |
|-----|--------------|---|
|     |              | million square feet of commercial entitlements.   |

2) Pike & Rose (Mid-Pike) Remaining entitlements after Phase 1 include 1.5 million square feet of commercial-use buildings, and 1,090 residential units.

(3) Santana Row Current remaining entitlements for this property include 348 residential units and 305,000 square feet of commercial space for retail and office.

# Federal Realty Investment Trust 2014 Significant Acquisition March 31, 2014

| Date            | Property                          | Property City/State             |                  | Purcl         | hase price | Principal Tenants  |  |  |  |
|-----------------|-----------------------------------|---------------------------------|------------------|---------------|------------|--|--|--|--|
|                 |                                   |                                 | (in square feet) | (in millions) |            |  |  |  |  |
| January 1, 2014 | The Grove at Shrewsbury/ Brook 35 | Shrewsbury, NJ/ Sea<br>Girt, NJ | 286,000          | \$            | 161.0 (1)  | Anthropologie / Banana Republic /<br>Brooks Brothers / Coach / Pottery<br>Barn / Williams-Sonoma |  |  |  |

<sup>(1)</sup> Our effective economic interest approximates 84% and was funded by the assumption of our share of \$68 million of mortgage debt, 632,000 downREIT operating partnership units, and \$13 million of cash.

# Federal Realty Investment Trust Real Estate Status Report March 31, 2014

| March 31, 2014                                 |             |   |                        |                   | Mortgage            |               |            |                   |                                |   |
|--|-------------|---|------------------------|-------------------|---------------------|---------------|------------|-------------------|--------------------------------|---|
|  |             |   |                        |                   | and/or<br>Capital   |               |            |                   |                                |   |
|  |             |   |                        | Real<br>Estate at | Lease<br>Obligation |               | %          | Grocery<br>Anchor | Grocery                        |   |
| Property Name                                  |             | MSA Description                           | Year Acquired          | Cost              | (1)<br>(in          | GLA (2)       | Leased     | GLA               | Anchor                         | Other Principal Tenants   |
|  |             |   |                        | thousands)        | thousands)          |               |            |                   |                                |   |
| Washington Metropolitan A<br>Bethesda Row      | <u>Area</u> | Washington, DC-MD-VA                      | 1993-                  | \$ 221,395        | s —                 | 533,000       | 100%       | 40,000            | Giant Food                     | Apple Computer / Barnes & Noble / Equinox / Landmark                        |
| Congressional Plaza                            | (3)         | Washington, DC-MD-VA                      | 2006/2008/2010<br>1965 | 76,529            |                     | 328,000       | 99%        | 25,000            | Fresh Market                   | Theater Buy Buy Baby / Container Store / Last Call Studio by                |
| Courthouse Center                              |             | Washington, DC-MD-VA                      | 1997                   | 4,694             |                     | 35,000        | 67%        |                   |                                | Neiman Marcus   |
| Falls Plaza/Falls Plaza-East                   |             | Washington, DC-MD-VA                      | 1967/1972              | 12,883            |                     | 144,000       | 100%       | 51,000            | Giant Food                     | CVS / Staples   |
| Federal Plaza                                  |             | Washington, DC-MD-VA                      | 1989                   | 65,699            |                     | 248,000       | 100%       | 14,000            | Trader Joe's                   | TJ Maxx / Micro Center / Ross Dress For Less                                |
| Friendship Center                              |             | Washington, DC-MD-VA                      | 2001                   | 36,191            |                     | 119,000       | 75%        |                   |                                | DSW / Maggiano's / Nordstrom Rack   |
| Gaithersburg Square                            |             | Washington, DC-MD-VA                      | 1993                   | 25,596            |                     | 207,000       | 91%        |                   |                                | Bed, Bath & Beyond / Ross Dress For Less                                    |
| Idylwood Plaza                                 |             | Washington, DC-MD-VA                      | 1994                   | 16,697            |                     | 73,000        | 100%       | 30,000            | Whole Foods                    |   |
| Laurel   |             | Washington, DC-MD-VA                      | 1986                   | 51,211            |                     | 388,000       | 77%        | 61,000            | Giant Food                     | L.A. Fitness / Marshalls  |
| Leesburg Plaza                                 |             | Washington, DC-MD-VA                      | 1998                   | 35,274            |                     | 236,000       | 95%        | 55,000            | Giant Food                     | Petsmart / Pier 1 Imports / Office Depot                                    |
| Loehmann's Plaza                               |             | Washington, DC-MD-VA                      | 1983                   | 33,721            |                     | 260,000       | 92%        | 58,000            | Giant Food                     | L.A. Fitness / Stein Mart   |
| Mid-Pike Plaza/Pike & Rose                     | (4)         | Washington, DC-MD-VA                      | 1982/2007              | 213,605           |                     | 11,000        | 100%       |                   |                                |   |
| Montrose Crossing                              | (3)         | Washington, DC-MD-VA                      | 2011/2013              | 152,807           | 76,978              | 364,000       | 100%       | 73,000            | Giant Food                     | Marshalls / Sports Authority / Barnes & Noble / A.C. Moore                  |
| Mount Vernon/South<br>Valley/7770 Richmond Hwy | (5)         | Washington, DC-MD-VA                      | 2003/2006              | 79,690            |                     | 572,000       | 94%        | 62,000            | Shoppers<br>Food<br>Warehouse  | Bed, Bath & Beyond / Michaels / Home Depot / TJ Maxx / Gold's Gym / Staples |
| Old Keene Mill                                 |             | Washington, DC-MD-VA                      | 1976                   | 6,585             |                     | 92,000        | 100%       | 24,000            | Whole Foods                    | Walgreens   |
| Pan Am   |             | Washington, DC-MD-VA                      | 1993                   | 28,685            |                     | 227,000       |            | 65,000            | Safeway                        | Micro Center / Michaels   |
| Pentagon Row                                   |             | Washington, DC-MD-VA                      | 1998/2010              | 96,628            |                     | 298,000       |            | 45,000            | Harris Teeter                  | L.A. Fitness / Bed, Bath & Beyond / DSW                                     |
| Pike 7   |             | Washington, DC-MD-VA                      | 1997                   | 36,183            |                     | 164,000       | 100%       |                   |                                | DSW / Staples / TJ Maxx   |
| Quince Orchard                                 | (0)         | Washington, DC-MD-VA                      | 1993                   | 28,200            | 4.500               | 263,000       | 86%        |                   |                                | L.A. Fitness / Staples  |
| Rockville Town Square                          | (6)         | Washington, DC-MD-VA                      | 2006-2007              | 50,639            | 4,520               | 187,000       | 96%        |                   |                                | CVS / Gold's Gym  |
| Rollingwood Apartments                         |             | Washington, DC-MD-VA                      | 1971<br>1995           | 9,670<br>12,830   | 22,421              | N/A<br>49,000 | 98%<br>97% |                   |                                | Detec   |
| Sam's Park & Shop Tower                        |             | Washington, DC-MD-VA Washington, DC-MD-VA | 1993                   | 21,221            |                     | 112,000       |            | 26,000            | L.A. Mart                      | Petco Talbots   |
| Tyson's Station                                |             | Washington, DC-MD-VA                      | 1978                   | 4,470             |                     | 49,000        |            | 11,000            | Trader Joe's                   | 1410015   |
| Village at Shirlington                         | (6)         | Washington, DC-MD-VA                      | 1995                   | 59,460            | 6,457               | 261,000       |            | 28,000            | Harris Teeter                  | AMC Loews / Carlyle Grand Café  |
| Wildwood                                       | (0)         | Washington, DC-MD-VA                      | 1969                   | 18,496            | 22,931              | 84,000        |            | 20,000            | Balducci's                     | CVS   |
|  |             | Total Washington Metropo                  |                        | 1,399,059         | _                   | 5,304,000     | 94%        |                   |                                |   |
| Philadelphia Metropolitan                      | Area        |   |                        |                   |                     |               |            |                   |                                |   |
| Andorra  |             | Philadelphia, PA-NJ                       | 1988                   | 25,551            |                     | 265,000       | 95%        | 24,000            | Acme                           | Kohl's / Staples / L.A. Fitness   |
| Bala Cynwyd                                    |             | Philadelphia, PA-NJ                       | 1993                   | 39,963            |                     | 295,000       | 96%        | 45,000            | Markets<br>Acme                | Lord & Taylor / L.A. Fitness / Michaels                                     |
| Ellisburg Circle                               |             | Philadelphia, PA-NJ                       | 1992                   | 31,889            |                     | 267,000       | 90%        |                   | Markets                        | Buy Buy Baby / Stein Mart   |
| Flourtown                                      |             | Philadelphia, PA-NJ                       | 1980                   | 13,844            |                     | 160,000       | 97%        | 75,000            | Giant Food                     |   |
| Langhorne Square                               |             | Philadelphia, PA-NJ                       | 1985                   | 20,771            |                     | 219,000       | 100%       | 55,000            | Redner's<br>Warehouse<br>Mkts. | Marshalls   |
| Lawrence Park                                  |             | Philadelphia, PA-NJ                       | 1980                   | 31,319            | 26,089              | 354,000       | 97%        | 53,000            | Acme<br>Markets                | Kaplan Career Institute / TJ Maxx / HomeGoods                               |
| Northeast                                      |             | Philadelphia, PA-NJ                       | 1983                   | 24,646            |                     | 288,000       | 89%        |                   |                                | Burlington Coat Factory / Home Gallery / Marshalls                          |
| Town Center of New Britain                     |             | Philadelphia, PA-NJ                       | 2006                   | 14,720            |                     | 124,000       | 87%        | 36,000            | Giant Food                     | Rite Aid  |
| Willow Grove                                   |             | Philadelphia, PA-NJ                       | 1984                   | 29,811            |                     | 212,000       | 99%        |                   |                                | HomeGoods / Marshalls / Barnes & Noble                                      |
| Wynnewood                                      |             | Philadelphia, PA-NJ                       | 1996                   | 38,168            | 26,587              | 251,000       |            | 98,000            | Giant Food                     | Bed, Bath & Beyond / Old Navy / DSW   |
| - 110  |             | Total Philadelphia Metrop                 | olitan Area            | 270,682           |                     | 2,435,000     | 95%        |                   |                                |   |
| <u>California</u>                              |             | T A . 1 T = 1                             | 4000000                | 40.75             |                     | 60 555        | 4000       |                   |                                | D. (D. (D. 201)   |
| Colorado Blvd                                  |             | Los Angeles-Long Beach,<br>CA             | 1996/1998              | 18,121            |                     | 69,000        | 100%       |                   |                                | Pottery Barn / Banana Republic  |
| Crow Canyon                                    |             | San Ramon, CA                             | 2005/2007              | 85,526            |                     | 242,000       | 89%        | 58,000            | Lucky (7)                      | Rite Aid  |

# Federal Realty Investment Trust Real Estate Status Report March 31, 2014

|   |         |   | Year      | Real<br>Estate at            | Mortgage<br>and/or<br>Capital<br>Lease<br>Obligation |           | %      | Grocery<br>Anchor | Grocery                           |  |
|---|---------|---|-----------|------------------------------|--|-----------|--------|-------------------|-----------------------------------|--|
| Property Name                               |         | MSA Description   | Acquired  | Cost                         | (1)  | GLA (2)   | Leased | GLA               | Anchor                            | Other Principal Tenants  |
| East Bay Bridge                             |         | San Francisco-Oakland-                                    | 2012      | (in<br>thousands)<br>167,532 | (in<br>thousands)<br>61,720                          | 438,000   | 100%   | 59,000            | Pak-N-Save                        | Home Depot / Michaels / Target   |
| Escondido                                   | (3)     | Fremont, CA<br>San Diego, CA                              | 1996/2010 | 47,212                       |  | 297,000   | 98%    |                   |                                   | TJ Maxx / Toys R Us / Dick's Sporting Goods / Ross Dress For Less  |
| Hermosa Ave                                 |         | Los Angeles-Long Beach, CA                                | 1997      | 5,844                        |  | 22,000    | 100%   |                   |                                   | 200  |
| Hollywood Blvd                              | (3)     | Los Angeles-Long Beach, CA                                | 1999      | 41,435                       |  | 155,000   | 100%   | 15,000            | Fresh & Easy                      | DSW / L.A. Fitness   |
| Kings Court                                 | (5)     | San Jose, CA  | 1998      | 11,646                       |  | 80,000    | 100%   | 25,000            | Lunardi's<br>Super Market         | cvs  |
| Old Town Center                             |         | San Jose, CA  | 1997      | 37,343                       |  | 96,000    | 94%    |                   |                                   | Anthropologie / Banana Republic / Gap  |
| Plaza El Segundo                            | (3)(8)  | Los Angeles-Long Beach, CA                                | 2011      | 232,191                      | 175,000  | 381,000   |        | 66,000            | Whole Foods                       | Anthropologie / Best Buy / Container Store / Dick's Sporting<br>Goods / H&M / HomeGoods                  |
| Santana Row                                 |         | San Jose, CA  | 1997      | 679,206                      |  | 649,000   | 97%    |                   |                                   | Crate & Barrel / Container Store / Best Buy / CineArts Theatre / Hotel Valencia / H&M                    |
| Third St Promenade                          |         | Los Angeles-Long Beach, CA                                |           | 78,201                       |  | 209,000   | 97%    |                   |                                   | J. Crew / Banana Republic / Old Navy / Abercrombie & Fitch   |
| Westgate Center                             |         | San Jose, CA  | 2004      | 133,148                      |  | 636,000   | 94%    | 38,000            | Walmart<br>Neighborhood<br>Market | Target / Burlington Coat Factory / Ross Dress For Less /<br>Michaels / Nordstrom Rack                    |
| 150 Post Street                             |         | San Francisco, CA   | 1997      | 37,034                       |  | 103,000   | 100%   |                   |                                   | Brooks Brothers / H&M  |
|   |         | Total California  | •         | 1,574,439                    | -  | 3,377,000 | 97%    |                   |                                   |  |
| NY Metro / New Jersey                       |         |   |           |                              |  |           |        |                   |                                   |  |
| Brick Plaza                                 |         | Monmouth-Ocean, NJ  | 1989      | 59,271                       | 27,050   | 416,000   | 88%    | 66,000            | A&P                               | AMC Loews / Barnes & Noble / Sports Authority  |
| Brook 35                                    | (5)(10) | New York-Northern New<br>Jersey-Long Island, NY-NJ-<br>PA | 2014      | 46,050                       | 11,419   | 99,000    | 98%    |                   |                                   | Ann Taylor / Banana Republic / Coach / Williams-Sonoma   |
| Darien                                      |         | New Haven-Bridgeport-<br>Stamford-Waterbury               | 2013      | 48,117                       |  | 95,000    | 95%    | 45,000            | Stop & Shop                       | Equinox  |
| Fresh Meadows                               |         | New York, NY  | 1997      | 79,525                       |  | 404,000   | 100%   | 15,000            | Island of Gold                    | AMC Loews / Kohl's / Michaels / Modell's   |
| Greenwich Avenue                            |         | New Haven-Bridgeport-<br>Stamford-Waterbury               | 1995      | 13,969                       |  | 35,000    | 100%   |                   |                                   | Saks Fifth Avenue  |
| Hauppauge                                   |         | Nassau-Suffolk, NY  | 1998      | 27,804                       | 13,875   | 134,000   |        | 61,000            | Shop Rite                         | AC Moore   |
| Huntington                                  |         | Nassau-Suffolk, NY  | 1988/2007 | 43,501                       |  | 279,000   | 100%   |                   |                                   | Buy Buy Baby / Bed, Bath & Beyond / Michaels / Nordstrom<br>Rack   |
| Huntington Square                           |         | Nassau-Suffolk, NY  | 2010      | 11,493                       |  | 74,000    | 93%    |                   |                                   | Barnes & Noble   |
| Melville Mall                               | (9)     | Nassau-Suffolk, NY  | 2006      | 69,676                       | 20,491   | 246,000   | 100%   | 54,000            | Waldbaum's                        | Dick's Sporting Goods / Kohl's / Marshalls   |
| Mercer Mall                                 | (6)     | Trenton, NJ   | 2003      | 110,252                      | 55,781   | 502,000   | 98%    | 75,000            | Shop Rite                         | Bed, Bath & Beyond / DSW / TJ Maxx / Raymour & Flanigan  |
| The Grove at Shrewsbury                     | (5)(10) | New York-Northern New<br>Jersey-Long Island, NY-NJ-<br>PA | 2014      | 121,364                      | 56,602   | 188,000   | 100%   |                   |                                   | Lululemon / Brooks Brothers / Anthropologie / Pottery Barn / J. Crew / Banana Republic / Williams-Sonoma |
| Troy  |         | Newark, NJ  | 1980      | 30,314                       |  | 207,000   | 99%    | 64,000            | Pathmark                          | L.A. Fitness   |
|   |         | Total NY Metro/New Jersey                                 |           | 661,336                      | _  | 2,679,000 | 97%    |                   |                                   |  |
| New England                                 |         |   |           |                              |  |           |        |                   |                                   |  |
| Assembly Square<br>Marketplace/Assembly Row | (4)     | Boston-Cambridge-Quincy,<br>MA-NH                         | 2005-2011 | 385,687                      |  | 337,000   | 100%   |                   |                                   | AC Moore / Bed, Bath & Beyond / Christmas Tree Shops /<br>Kmart / Staples / Sports Authority / TJ Maxx   |
| Chelsea Commons                             |         | Boston-Cambridge-Quincy,<br>MA-NH                         | 2006-2008 | 42,659                       | 7,220  | 222,000   | 100%   | 16,000            | Sav-A-Lot                         | Home Depot / Planet Fitness  |
| Dedham Plaza                                |         | Boston-Cambridge-Quincy,<br>MA-NH                         | 1993      | 34,589                       |  | 241,000   | 98%    | 80,000            | Star Market                       |  |
| Linden Square                               |         | Boston-Cambridge-Quincy,<br>MA-NH                         | 2006      | 146,417                      |  | 223,000   | 96%    | 50,000            | Roche Bros.                       | CVS  |
| North Dartmouth                             |         | Boston-Cambridge-Quincy,<br>MA-NH                         | 2006      | 9,368                        |  | 48,000    | 100%   | 48,000            | Stop & Shop                       |  |
| Queen Anne Plaza                            |         | Boston-Cambridge-Quincy,<br>MA-NH                         | 1994      | 17,932                       |  | 149,000   | 100%   | 50,000            | Hannaford                         | TJ Maxx / HomeGoods  |
| Saugus Plaza                                |         | Boston-Cambridge-Quincy,<br>MA-NH                         | 1996      | 14,815                       | _  | 168,000   | 100%   | 55,000            | Super Stop &<br>Shop              | Kmart  |
|   |         | Total New England   | -         | 651,467                      |  | 1,388,000 | 99%    |                   |                                   |  |

# **Federal Realty Investment Trust Real Estate Status Report** March 31, 2014

| Duanauty Nama                    |     | MSA Description                   | Year<br>Acquired | Real Estate<br>at Cost | Mortgage<br>and/or<br>Capital<br>Lease<br>Obligation | GLA (2)    | %<br>Leased | Grocery<br>Anchor<br>GLA | Grocery<br>Anchor             | Other Principal Tenants   |
|----------------------------------|-----|-----------------------------------|------------------|------------------------|--|------------|-------------|--------------------------|-------------------------------|---|
| Property Name                    |     | MSA Description                   | Acquired         | at Cost                | (1)<br>(in   | GLA (2)    | Leaseu      | GLA                      | AllClior                      | Other Principal Tenants   |
| Baltimore                        |     |                                   |                  | (in thousands)         | thousands)   |            |             |                          |                               |   |
|                                  |     | D.14                              | 1005             | 20.020                 |  | 207.000    | 4000/       | 40.500                   | 41.11                         | TATE (BILL of C.)   |
| Governor Plaza                   |     | Baltimore, MD                     | 1985             | 26,638                 |  | 267,000    | 100%        | 16,500                   | Aldi                          | L.A. Fitness / Dick's Sporting Goods  |
| Perring Plaza                    |     | Baltimore, MD                     | 1985             | 29,732                 |  | 395,000    | 95%         | 58,000                   | Shoppers<br>Food<br>Warehouse | Home Depot / Burlington Coat Factory / Jo-Ann Stores /<br>Micro Center              |
| THE AVENUE at White<br>Marsh     | (5) | Baltimore, MD                     | 2007             | 97,189                 | 53,767   | 297,000    | 100%        |                          |                               | AMC Loews / Old Navy / Barnes & Noble / AC Moore                                    |
| The Shoppes at Nottingham Square |     | Baltimore, MD                     | 2007             | 17,350                 |  | 32,000     | 100%        |                          |                               |   |
| White Marsh Plaza                |     | Baltimore, MD                     | 2007             | 25,091                 |  | 80,000     | 98%         | 54,000                   | Giant Food                    |   |
| White Marsh Other                |     | Baltimore, MD                     | 2007             | 36,198                 |  | 70,000     | 98%         |                          |                               |   |
|                                  |     | Total Baltimore                   |                  | 232,198                | _  | 1,141,000  | 98%         | •                        |                               |   |
| Chicago                          |     |                                   |                  |                        |  |            |             |                          |                               |   |
| Crossroads                       |     | Chicago, IL                       | 1993             | 31,048                 |  | 168,000    | 93%         |                          |                               | Golfsmith / Guitar Center / L.A. Fitness  |
| Finley Square                    |     | Chicago, IL                       | 1995             | 32,464                 |  | 313,000    | 95%         |                          |                               | Bed, Bath & Beyond / Buy Buy Baby / Petsmart  |
| Garden Market                    |     | Chicago, IL                       | 1994             | 12,398                 |  | 140,000    | 95%         | 63,000                   | Mariano's<br>Fresh Market     | Walgreens   |
| North Lake Commons               |     | Chicago, IL                       | 1994             | 16,575                 |  | 129,000    | 92%         | 77,000                   | Dominick's (7)                |   |
|                                  |     | Total Chicago                     |                  | 92,485                 |  | 750,000    | 94%         | -                        |                               |   |
| South Florida                    |     |                                   |                  |                        |  |            |             |                          |                               |   |
| Courtyard Shops                  |     | Miami-Ft Lauderdale               | 2008             | 40,663                 |  | 130,000    | 95%         | 49,000                   | Publix                        |   |
| Del Mar Village                  |     | Miami-Ft Lauderdale               | 2008             | 55,960                 |  | 179,000    | 77%         | 44,000                   | Winn Dixie                    | CVS   |
| Tower Shops                      |     | Miami-Ft Lauderdale               | 2011             | 78,131                 |  | 369,000    | 100%        |                          |                               | Best Buy / DSW / Old Navy / Ross Dress For Less / TJ Maxx / Ulta                    |
|                                  |     | Total South Florida               |                  | 174,754                | <b>-</b> "   | 678,000    | 93%         | -"                       |                               |   |
| Other                            |     |                                   |                  |                        |  |            |             |                          |                               |   |
| Barracks Road                    |     | Charlottesville, VA               | 1985             | 59,675                 | 36,806   | 497,000    | 97%         | 99,000                   | Harris Teeter /<br>Kroger     | Anthropologie / Bed, Bath & Beyond / Barnes & Noble / Old<br>Navy / Michaels / Ulta |
| Bristol Plaza                    |     | Hartford, CT                      | 1995             | 29,342                 |  | 266,000    | 92%         | 74,000                   | Stop & Shop                   | TJ Maxx   |
| Eastgate                         |     | Raleigh-Durham-Chapel<br>Hill, NC | 1986             | 26,793                 |  | 153,000    | 91%         | 13,000                   | Trader Joe's                  | Stein Mart  |
| Gratiot Plaza                    |     | Detroit, MI                       | 1973             | 19,060                 |  | 217,000    | 99%         | 69,000                   | Kroger                        | Bed, Bath & Beyond / Best Buy / DSW   |
| Houston St                       |     | San Antonio, TX                   | 1998             | 61,486                 |  | 172,000    | 90%         |                          |                               | Hotel Valencia / Walgreens  |
| Lancaster                        | (6) | Lancaster, PA                     | 1980             | 13,540                 | 4,907  | 127,000    | 97%         | 75,000                   | Giant Food                    | Michaels  |
| 29th Place                       |     | Charlottesville, VA               | 2007             | 40,124                 | 5,075  | 169,000    | 98%         |                          |                               | DSW / HomeGoods / Staples / Stein Mart  |
| Shops at Willow Lawn             |     | Richmond-Petersburg, VA           | 1983             | 82,213                 |  | 444,000    | 92%         | 66,000                   | Kroger                        | Old Navy / Staples / Ross Dress For Less  |
|                                  |     | Total Other                       |                  | 332,233                |  | 2,045,000  | 94%         |                          |                               |   |
| Grand Total                      |     |                                   |                  | \$ 5,388,653           | \$ 715,696   | 19,797,000 | 96%         |                          |                               |   |

Mortgage

| Notes: |  |
|--------|--|
| (1)    |  |

(2) (3)

(4)

(5)

(6) (7)

(8)

(9)

The mortgage or capital lease obligations differ from the total reported on the consolidated balance sheet due to the unamortized discount or premium on certain mortgage payables.

 $Excludes \ newly \ created \ redevelopment \ square \ footage \ not \ yet \ in \ service, \ as \ well \ as \ residential \ and \ hotel \ square \ footage.$ 

The Trust has a controlling financial interest in this property.

Portion of property is currently under development. See further discussion in Mixed Use Projects Phase I schedule.

All or a portion of the property is owned in a "downreit" partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.

All or a portion of property subject to capital lease obligation.

Store closed but currently under construction and is being assigned or subleased to a new grocer tenant.

Includes a 100% owned, 8.1 acre land parcel being used for The Point redevelopment.

On October 16, 2006, the Trust acquired control of Melville Mall through a 20 year master lease and secondary financing. Since the Trust controls this property and retains substantially all of the economic benefit and risks associated with it, we consolidate this property and its operations.

The purchase price allocation is preliminary and will be finalized after our valuation studies are (10)

#### **Federal Realty Investment Trust**

#### **Retail Leasing Summary (1)**

March 31, 2014

#### <u>Total Lease Summary - Comparable (2)</u>

| Quarter           | Number of<br>Leases<br>Signed | % of<br>Comparable<br>Leases Signed | GLA Signed | ontractual<br>ent (3) Per<br>Sq. Ft. | Prior Rent<br>(4) Per Sq.<br>Ft. | Annual Increase<br>in Rent | Cash Basis %<br>Increase Over<br>Prior Rent | Straight-lined<br>Basis %<br>Increase Over<br>Prior Rent | Weighted<br>Average<br>Lease Term<br>(5) | I  | Tenant<br>mprovements &<br>Incentives (6) | Tenant<br>provements &<br>entives Per Sq.<br>Ft. |
|-------------------|-------------------------------|-------------------------------------|------------|--------------------------------------|----------------------------------|----------------------------|---|--|--|----|---|--|
| 1st Quarter 2014  | 71                            | 100%                                | 328,355    | \$<br>31.84                          | \$27.01                          | \$ 1,583,057               | 18%   | 29%  | 7.3                                      | \$ | 7,815,348                                 | \$<br>23.80 (7)                                  |
| 4th Quarter 2013  | 82                            | 100%                                | 395,906    | \$<br>27.24                          | \$21.73                          | \$ 2,182,320               | 25%   | 38%  | 7.4                                      | \$ | 7,040,879                                 | \$<br>17.78 (7)                                  |
| 3rd Quarter 2013  | 89                            | 100%                                | 273,505    | \$<br>39.12                          | \$32.66                          | \$ 1,767,856               | 20%   | 34%  | 7.1                                      | \$ | 5,355,091                                 | \$<br>19.58 (7)                                  |
| 2nd Quarter 2013  | 102                           | 100%                                | 446,334    | \$<br>30.96                          | \$25.42                          | \$ 2,476,132               | 22%   | 37%  | 7.7                                      | \$ | 8,518,843                                 | \$<br>19.09 (7)                                  |
| Total - 12 months | 344                           | 100%                                | 1,444,100  | \$<br>31.69                          | \$26.14                          | \$ 8,009,365               | 21%   | 35%  | 7.4                                      | \$ | 28,730,161                                | \$<br>19.89                                      |

#### New Lease Summary - Comparable (2)

| Quarter           | Number of<br>Leases<br>Signed | % of<br>Comparable<br>Leases Signed | GLA Signed | ontractual<br>ent (3) Per<br>Sq. Ft. | Prior Rent<br>(4) Per Sq.<br>Ft. | A  | nnual Increase<br>in Rent | Cash Basis %<br>Increase Over<br>Prior Rent | Straight-lined<br>Basis %<br>Increase Over<br>Prior Rent | Weighted<br>Average<br>Lease Term<br>(5) | Tenant<br>mprovements &<br>Incentives (6) | Tenant<br>rovements &<br>ntives Per Sq.<br>Ft. |
|-------------------|-------------------------------|-------------------------------------|------------|--------------------------------------|----------------------------------|----|---------------------------|---|--|--|---|--|
| 1st Quarter 2014  | 26                            | 37%                                 | 176,649    | \$<br>25.73                          | \$22.16                          | \$ | 629,580                   | 16%   | 27%  | 10.2                                     | \$<br>7,649,978                           | \$<br>43.31 (7)                                |
| 4th Quarter 2013  | 27                            | 33%                                 | 109,673    | \$<br>31.45                          | \$23.43                          | \$ | 878,831                   | 34%   | 52%  | 9.6                                      | \$<br>6,458,712                           | \$<br>58.89 (7)                                |
| 3rd Quarter 2013  | 32                            | 36%                                 | 104,298    | \$<br>44.09                          | \$31.78                          | \$ | 1,283,589                 | 39%   | 57%  | 9.2                                      | \$<br>4,636,228                           | \$<br>44.45 (7)                                |
| 2nd Quarter 2013  | 48                            | 47%                                 | 233,544    | \$<br>31.30                          | \$22.21                          | \$ | 2,122,806                 | 41%   | 60%  | 10.2                                     | \$<br>8,499,743                           | \$<br>36.39 (7)                                |
| Total - 12 months | 133                           | 39%                                 | 624,164    | \$<br>31.88                          | \$24.01                          | \$ | 4,914,806                 | 33%   | 49%  | 9.9                                      | \$<br>27,244,661                          | \$<br>43.65                                    |

#### Renewal Lease Summary - Comparable (2) (8)

| Quarter           | Number of<br>Leases<br>Signed | % of<br>Comparable<br>Leases Signed | GLA Signed | ontractual<br>ent (3) Per<br>Sq. Ft. | Prior Rent<br>(4) Per Sq.<br>Ft. | Annual Increase<br>in Rent | Cash Basis %<br>Increase Over<br>Prior Rent | Straight-lined<br>Basis %<br>Increase Over<br>Prior Rent | Weighted<br>Average<br>Lease Term<br>(5) | Tenant<br>nprovements &<br>Incentives (6) | Tenant<br>provements &<br>entives Per Sq.<br>Ft. |
|-------------------|-------------------------------|-------------------------------------|------------|--------------------------------------|----------------------------------|----------------------------|---|--|--|---|--|
| 1st Quarter 2014  | 45                            | 63%                                 | 151,706    | \$<br>38.95                          | \$32.66                          | \$ 953,477                 | 19%   | 31%  | 5.1                                      | \$<br>165,370                             | \$<br>1.09                                       |
| 4th Quarter 2013  | 55                            | 67%                                 | 286,233    | \$<br>25.63                          | \$21.08                          | \$ 1,303,489               | 22%   | 31%  | 6.3                                      | \$<br>582,167                             | \$<br>2.03 (7)                                   |
| 3rd Quarter 2013  | 57                            | 64%                                 | 169,207    | \$<br>36.06                          | \$33.19                          | \$ 484,267                 | 9%  | 20%  | 5.6                                      | \$<br>718,863                             | \$<br>4.25                                       |
| 2nd Quarter 2013  | 54                            | 53%                                 | 212,790    | \$<br>30.60                          | \$28.94                          | \$ 353,326                 | 6%  | 18%  | 4.8                                      | \$<br>19,100                              | \$<br>0.09                                       |
| Total - 12 months | 211                           | 61%                                 | 819,936    | \$<br>31.54                          | \$27.76                          | \$ 3,094,559               | 14%   | 25%  | 5.5                                      | \$<br>1,485,500                           | \$<br>1.81                                       |

# <u>Total Lease Summary - Comparable and Non-comparable (2) (9)</u>

| Quarter           | Number<br>of Leases<br>Signed | GLA Signed | ontractual<br>t (3) Per Sq.<br>Ft. | Weighted<br>Average<br>Lease Term<br>(5) | Tenant<br>mprovements &<br>Incentives (6) | Tenant<br>rovements &<br>ntives Per Sq.<br>Ft. |
|-------------------|-------------------------------|------------|------------------------------------|--|---|--|
| 1st Quarter 2014  | 78                            | 364,034    | \$<br>31.62                        | 7.6                                      | \$<br>8,445,438                           | \$<br>23.20                                    |
| 4th Quarter 2013  | 99                            | 484,144    | \$<br>27.84                        | 8.0                                      | \$<br>7,723,079                           | \$<br>15.95                                    |
| 3rd Quarter 2013  | 102                           | 398,637    | \$<br>34.20                        | 8.4                                      | \$<br>6,813,820                           | \$<br>17.09                                    |
| 2nd Quarter 2013  | 110                           | 480,107    | \$<br>32.26                        | 7.9                                      | \$<br>8,973,443                           | \$<br>18.69                                    |
| Total - 12 months | 389                           | 1,726,922  | \$<br>31.33                        | 8.0                                      | \$<br>31,955,780                          | \$<br>18.50                                    |

#### Notes: (1) (2)

(3) (4)

(5)

(6)

(7)

(8)

Leases on this report represent retail activity only; office and residential leases are not included.

Comparable leases represent those leases signed on spaces for which there was a former tenant.

Contractual rent represents contractual minimum rent under the new lease for the first 12 months of the term.

Prior rent represents minimum rent and percentage rent, if any, paid by the prior tenant in the final 12 months of the term.

Weighted average is determined on the basis of contractual rent for the first 12 months of the term.

See Glossary of Terms.

Approximately \$5.1 million (\$12.38 per square foot) in 1st Quarter 2014, \$1.5 million (\$3.09 per square foot) in 4th Quarter 2013, \$2.5 million (\$6.23 per square foot) in 3rd Quarter 2013 and \$4.1 million (\$6.75 per square foot) in 2nd Quarter 2013 of the Tenant Improvements & Incentives are for properties under active redevelopment (e.g. Westgate Center, Willow Lawn, Barracks Road, Hollywood Boulevard) and are included in the Projected Cost for those projects on the Summary of Development and Redevelopment Opportunities.

Renewal leases represent expiring leases rolling over with the same tenant in the same location. All other leases are categorized as new.

(9) The Number of Leases Signed, GLA Signed, Contractual Rent Per Sq Ft and Weighted Average Lease Term columns include information for leases signed at our Assembly Row and Pike & Rose projects. The Tenant Improvements & Incentives and Tenant Improvements & Incentives Per Sq Ft columns do not include information on leases signed for those projects; these amounts for leases signed for Assembly Row and Pike & Rose are included in the Projected Cost column for those projects shown on the Mixed Use Projects Phase I schedule.

# Federal Realty Investment Trust Lease Expirations March 31, 2014

# Assumes no exercise of lease options

| Anchor Tenants (1) |             |                   | Sm                      | all Shop Tenants | 5                     | Total                   |                 |                  |                         |
|--------------------|-------------|-------------------|-------------------------|------------------|-----------------------|-------------------------|-----------------|------------------|-------------------------|
| <br>Year           | Expiring SF | % of Anchor<br>SF | Minimum Rent<br>PSF (2) | Expiring SF      | % of Small<br>Shop SF | Minimum Rent<br>PSF (2) | Expiring SF (4) | % of<br>Total SF | Minimum Rent<br>PSF (2) |
| 2014               | 282,000     | 3% 5              | \$ 19.76                | 609,000          | 8% :                  | \$ 29.30                | 891,000         | 5% \$            | 26.28                   |
| 2015               | 802,000     | 7% 5              | \$ 14.86                | 998,000          | 13% 3                 | \$ 33.11                | 1,801,000       | 10% \$           | 24.96                   |
| 2016               | 857,000     | 8% 9              | \$ 16.91                | 1,157,000        | 15%                   | \$ 34.85                | 2,013,000       | 11% \$           | 27.23                   |
| 2017               | 1,451,000   | 13% 5             | \$ 16.94                | 1,152,000        | 15% 3                 | \$ 35.98                | 2,604,000       | 14% \$           | 25.36                   |
| 2018               | 1,443,000   | 13% 5             | \$ 14.78                | 1,002,000        | 13% 3                 | \$ 38.07                | 2,446,000       | 13% \$           | 3 24.32                 |
| 2019               | 1,736,000   | 16% 5             | \$ 18.04                | 640,000          | 8% 3                  | \$ 34.94                | 2,375,000       | 13% \$           | 22.60                   |
| 2020               | 581,000     | 5% 5              | \$ 18.21                | 423,000          | 5% 3                  | \$ 34.92                | 1,004,000       | 5% \$            | 25.25                   |
| 2021               | 643,000     | 6% 5              | \$ 19.95                | 457,000          | 6% 3                  | \$ 37.88                | 1,100,000       | 6% \$            | 27.40                   |
| 2022               | 786,000     | 7% 5              | \$ 16.89                | 441,000          | 5% 3                  | \$ 39.43                | 1,226,000       | 6% \$            | 25.01                   |
| 2023               | 444,000     | 4% 5              | \$ 22.02                | 462,000          | 6% 3                  | \$ 37.03                | 906,000         | 5% \$            | 29.68                   |
| Thereafter         | 1,897,000   | 18% 5             | \$ 17.24                | 453,000          | 6% 3                  | \$ 45.02                | 2,350,000       | 12% \$           | 22.60                   |
| Total (3)          | 10,922,000  | 100% 5            | \$ 17.25                | 7,794,000        | 100% 3                | \$ 35.94                | 18,716,000      | 100% \$          | 25.03                   |

#### Assumes all lease options are exercised

| Anchor Tenants (1) |           |             | Sm                | all Shop Tenant         | s           | Total                 |                         |                 |                  |                         |
|--------------------|-----------|-------------|-------------------|-------------------------|-------------|-----------------------|-------------------------|-----------------|------------------|-------------------------|
| Y                  | /ear      | Expiring SF | % of Anchor<br>SF | Minimum Rent<br>PSF (2) | Expiring SF | % of Small<br>Shop SF | Minimum Rent<br>PSF (2) | Expiring SF (4) | % of<br>Total SF | Minimum Rent<br>PSF (2) |
|                    | 2014      | 187,000     | 2% :              | \$ 21.87                | 441,000     | 6%                    | \$ 28.05                | 628,000         | 3% \$            | 26.21                   |
|                    | 2015      | 58,000      | 1% :              | \$ 51.07                | 595,000     | 8%                    | \$ 33.64                | 653,000         | 4% \$            | 35.18                   |
|                    | 2016      | 61,000      | 1% 3              | \$ 17.07                | 583,000     | 7%                    | \$ 37.97                | 645,000         | 4% \$            | 35.93                   |
|                    | 2017      | 215,000     | 2% 3              | \$ 22.55                | 616,000     | 8%                    | \$ 38.15                | 831,000         | 4% \$            | 34.12                   |
|                    | 2018      | 317,000     | 3% 3              | \$ 15.70                | 513,000     | 7%                    | \$ 41.32                | 830,000         | 4% \$            | 31.53                   |
|                    | 2019      | 429,000     | 4% 3              | \$ 20.03                | 435,000     | 5%                    | \$ 37.59                | 864,000         | 5% \$            | 28.87                   |
|                    | 2020      | 143,000     | 1% 3              | \$ 19.89                | 428,000     | 5%                    | \$ 32.80                | 571,000         | 3% \$            | 29.57                   |
|                    | 2021      | 185,000     | 2% :              | \$ 12.29                | 613,000     | 8%                    | \$ 35.01                | 798,000         | 4% \$            | 29.74                   |
|                    | 2022      | 135,000     | 1% 3              | \$ 24.05                | 498,000     | 6%                    | \$ 33.60                | 632,000         | 4% \$            | 31.61                   |
|                    | 2023      | 348,000     | 3% 3              | \$ 16.79                | 439,000     | 6%                    | \$ 38.28                | 787,000         | 4% \$            | 3 28.78                 |
| T                  | hereafter | 8,844,000   | 80% :             | 16.70                   | 2,633,000   | 34%                   | \$ 36.28                | 11,477,000      | 61% \$           | 21.19                   |
|                    | Total (3) | 10,922,000  | 100% 3            | \$ 17.25                | 7,794,000   | 100%                  | \$ 35.94                | 18,716,000      | 100% \$          | 5 25.03                 |

- (1) Anchor is defined as a tenant leasing 15,000 square feet or more.
- (2) Minimum Rent reflects in-place contractual (cash-basis) rent as of March 31, 2014.
- (3) Represents occupied square footage as of March 31, 2014.
- (4) Individual items may not add up to total due to rounding.

# Federal Realty Investment Trust Portfolio Leased Statistics March 31, 2014

| Overall Portfolio Statistics (1)   | A           | t March 31, 2014 |                 | At March 31, 2013 |                   |                 |  |
|------------------------------------|-------------|------------------|-----------------|-------------------|-------------------|-----------------|--|
| <u>Type</u>                        | <u>Size</u> | <u>Leased</u>    | <u>Leased %</u> | <u>Size</u>       | <u>Leased</u>     | <u>Leased %</u> |  |
| Retail Properties (2) (3) (4) (sf) | 19,797,000  | 18,935,000       | 95.6%           | 19,500,000        | 18,538,000        | 95.1%           |  |
|                                    |             |                  |                 |                   |                   |                 |  |
| Residential Properties (units)     | 1,275       | 1,195            | 93.7%           | 1,058             | 1,010             | 95.5%           |  |
| Same Center Statistics (1)         | A           | t March 31, 2014 |                 |                   | At March 31, 2013 |                 |  |
| Type                               | <u>Size</u> | <u>Leased</u>    | <u>Leased %</u> | <u>Size</u>       | <u>Leased</u>     | Leased %        |  |
| Retail Properties (2) (4) (5) (sf) | 16,617,000  | 15,866,000       | 95.5%           | 16,604,000        | 15,807,000        | 95.2%           |  |
|                                    |             |                  |                 |                   |                   |                 |  |
| Residential Properties (units)     | 1,058       | 1,015            | 95.9%           | 1,058             | 1,010             | 95.5%           |  |

- (1) See Glossary of Terms.
- (2) Leasable square feet excludes redevelopment square footage not yet placed in service.
- (3) At March 31, 2014 leased percentage was 99.0% for anchor tenants and 91.3% for small shop tenants.
- Occupied percentage was 94.7% and 94.5% at March 31, 2014 and 2013, respectively, and same center occupied percentage was 94.8% and 94.6% at March 31, 2014 and 2013, respectively.
- (5) Excludes properties purchased, sold or under redevelopment.

# Federal Realty Investment Trust Summary of Top 25 Tenants March 31, 2014

| Rank | Tenant Name                    |    | Annualized Base<br>Rent | Percentage of Total<br>Annualized Base<br>Rent (4) | Tenant GLA    | Percentage of<br>Total GLA (4) | Number of<br>Stores<br>Leased |
|------|--------------------------------|----|-------------------------|--|---------------|--------------------------------|-------------------------------|
| 1    | Ahold USA, Inc.                | \$ | 15,219,000              | 3.25%  | 898,000       | 4.54%                          | 15                            |
| 2    | Bed, Bath & Beyond, Inc.       | \$ | 12,754,000              | 2.72%  | 736,000       | 3.72%                          | 20                            |
| 3    | TJX Companies                  | \$ | 10,770,000              | 2.30%  | 705,000       | 3.56%                          | 21                            |
| 4    | Gap, Inc.                      | \$ | 9,411,000               | 2.01%  | 290,000       | 1.46%                          | 18                            |
| 5    | L.A. Fitness International LLC | \$ | 8,508,000               | 1.82%  | 396,000       | 2.00%                          | 10                            |
| 6    | CVS Corporation                | \$ | 6,780,000               | 1.45%  | 189,000       | 0.95%                          | 16                            |
| 7    | DSW, Inc                       | \$ | 5,922,000               | 1.26%  | 206,000       | 1.04%                          | 9                             |
| 8    | Best Buy Stores, L.P.          | \$ | 5,858,000               | 1.25%  | 212,000       | 1.07%                          | 6                             |
| 9    | Home Depot, Inc.               | \$ | 5,360,000               | 1.14%  | 438,000       | 2.21%                          | 5                             |
| 10   | Barnes & Noble, Inc.           | \$ | 5,075,000               | 1.08%  | 214,000       | 1.08%                          | 8                             |
| 11   | Michaels Stores, Inc.          | \$ | 4,636,000               | 0.99%  | 266,000       | 1.34%                          | 11                            |
| 12   | Whole Foods Market, Inc.       | \$ | 4,424,000               | 0.94%  | 167,000       | 0.84%                          | 4                             |
| 13   | Dick's Sporting Goods, Inc.    | \$ | 4,375,000               | 0.93%  | 206,000       | 1.04%                          | 5                             |
| 14   | Staples, Inc.                  | \$ | 3,797,000               | 0.81%  | 187,000       | 0.94%                          | 9                             |
| 15   | Ross Stores, Inc.              | \$ | 3,742,000               | 0.80%  | 208,000       | 1.05%                          | 7                             |
| 16   | Riverbed Technology, Inc.      | \$ | 3,676,000               | 0.78%  | 83,000        | 0.42%                          | 2                             |
| 17   | Kroger Co.                     | \$ | 3,528,000               | 0.75%  | 311,000       | 1.57%                          | 7                             |
| 18   | PETsMART, Inc.                 | \$ | 3,246,000               | 0.69%  | 150,000       | 0.76%                          | 6                             |
| 19   | Dress Barn, Inc.               | \$ | 3,222,000               | 0.69%  | 133,000       | 0.67%                          | 19                            |
| 20   | Wells Fargo Bank, N.A.         | \$ | 3,191,000               | 0.68%  | 51,000        | 0.26%                          | 13                            |
| 21   | Bank of America, N.A.          | \$ | 3,159,000               | 0.67%  | 64,000        | 0.32%                          | 20                            |
| 22   | Kohl's Corporation             | \$ | 3,119,000               | 0.67%  | 322,000       | 1.63%                          | 3                             |
| 23   | A.C. Moore, Inc.               | \$ | 3,107,000               | 0.66%  | 161,000       | 0.81%                          | 7                             |
| 24   | Sports Authority Inc.          | \$ | 3,080,000               | 0.66%  | 179,000       | 0.90%                          | 4                             |
| 25   | Container Store, Inc.          | \$ | 3,071,000               | 0.66%  | 74,000        | 0.37%                          | 3                             |
|      | Totals - Top 25 Tenants        | \$ | 139,030,000             | 29.66%   | 6,846,000     | 34.55%                         | 248                           |
|      |                                | _  |                         |  |               |                                |                               |
|      | Total: (1)                     | \$ | 468,521,000             | (2)  | 19,797,000 (3 | )                              | 2,557                         |

<sup>(1)</sup> Does not include amounts related to leases these tenants have with our partnership with a discretionary fund created and advised by ING Clarion Partners.

<sup>(2)</sup> Reflects aggregate, annualized in-place contractual (defined as cash-basis including adjustments for concessions) minimum rent for all occupied spaces as of March 31, 2014.

<sup>(3)</sup> Excludes redevelopment square footage not yet placed in service.

<sup>(4)</sup> Individual items may not add up to total due to rounding.

# **Federal Realty Investment Trust Reconciliation of Net Income to FFO Guidance** March 31, 2014

|   | 2014 G            | uidance      |      |
|---|-------------------|--------------|------|
|   | <br>(Dollars in m | nillions exc | cept |
|   | per share a       | amounts) (   | 1)   |
| Funds from Operations available for common shareholders (FFO)                   |                   |              |      |
| Net income  | \$<br>180         | \$           | 185  |
| Net income attributable to noncontrolling interests                             | (8)               |              | (8)  |
| Depreciation and amortization of real estate & joint venture real estate assets | 148               |              | 148  |
| Amortization of initial direct costs of leases                                  | 11                |              | 11   |
| Funds from operations   | 331               |              | 336  |
| Dividends on preferred shares   | (1)               |              | (1)  |
| Income attributable to operating partnership units                              | 3                 |              | 3    |
| Income attributable to unvested shares  | (1)               |              | (1)  |
| FFO   | \$<br>332         | \$           | 337  |
|   | <br>              |              |      |
| Weighted average number of common shares, diluted                               | 68.3              |              | 68.3 |
|   |                   |              |      |
| FFO per diluted share   | \$<br>4.86        | \$           | 4.93 |

 $<sup>\</sup>label{eq:Note:note} \frac{Note:}{\text{(1)}} \text{--} Individual items may not add up to total due to rounding.}$ 

# Federal Realty Investment Trust Summarized Income Statements and Balance Sheets - 30% Owned Joint Venture March 31, 2014

|  |          | March 31, |         |             |
|--|----------|-----------|---------|-------------|
|  |          | 014       | 31,     | 2013        |
|  |          |           | usands) | 2015        |
| CONSOLIDATED INCOME STATEMENTS                 |          |           | ,       |             |
| Revenues                                       |          |           |         |             |
| Rental income                                  | \$       | 5,008     | \$      | 4,920       |
| Other property income                          |          | 10        |         | 29          |
|  |          | 5,018     |         | 4,949       |
| Expenses                                       |          |           |         |             |
| Rental   |          | 1,497     |         | 1,204       |
| Real estate taxes                              |          | 613       |         | 613         |
| Depreciation and amortization                  |          | 1,487     |         | 1,369       |
|  |          | 3,597     |         | 3,186       |
| Operating income                               |          | 1,421     |         | 1,763       |
| Interest expense                               |          | (839)     |         | (842)       |
| Net income                                     | \$       | 582       | \$      | 921         |
|  |          |           |         |             |
|  | Mai      | rch 31,   | De      | ecember 31, |
|  | 2        | 014       |         | 2013        |
| CONSOLIDATED BALANCE SHEETS                    |          | (in tho   | usands) |             |
| ASSETS   |          |           |         |             |
| Real estate, at cost                           | \$       | 211,016   | \$      | 210,703     |
| Less accumulated depreciation and amortization |          | (41,168)  | •       | (39,836)    |
| Net real estate                                |          | 169,848   |         | 170,867     |
| Cash and cash equivalents                      |          | 2,937     |         | 2,210       |
| Other assets                                   |          | 5,420     |         | 5,668       |
| TOTAL ASSETS                                   | \$       | 178,205   | \$      | 178,745     |
|  | <u> </u> |           |         |             |
| LIABILITIES AND PARTNERS' CAPITAL              |          |           |         |             |
| Liabilities                                    |          |           |         |             |
| Mortgages payable                              | \$       | 56,862    | \$      | 56,922      |
| Other liabilities                              |          | 3,891     |         | 4,100       |
| Total liabilities                              |          | 60,753    |         | 61,022      |
| Partners' capital                              |          | 117,452   |         | 117,723     |
| TOTAL LIABILITIES AND PARTNERS' CAPITAL        | \$       | 178,205   | \$      | 178,745     |
|  |          |           |         |             |

Three Months Ended

# Federal Realty Investment Trust Summary of Outstanding Debt and Debt Maturities - 30% Owned Joint Venture March 31, 2014

|                    | Maturity  | Stated Interest Rate as of<br>March 31, 2014 | Balance        |        |
|--------------------|-----------|--|----------------|--------|
|                    |           |  | (in thousands) |        |
| Mortgage Loans     |           |  |                |        |
| Secured Fixed Rate |           |  |                |        |
| Plaza del Mercado  | 7/5/2014  | 5.77% (a)                                    | \$             | 11,977 |
| Atlantic Plaza     | 12/1/2014 | 5.12% (b)                                    |                | 10,500 |
| Barcroft Plaza     | 7/1/2016  | 5.99% (b)(c)                                 |                | 20,785 |
| Greenlawn Plaza    | 7/1/2016  | 5.90% (b)                                    |                | 13,600 |
|                    |           | Total Fixed Rate Debt                        | \$             | 56,862 |

# **Debt Maturities**

#### (in thousands)

| Year  | Scheduled Amortization | Maturities | Total     | Percent of Debt Maturing | Cumulative Percent of Debt<br>Maturing |
|-------|------------------------|------------|-----------|--------------------------|--|
| 2014  | \$ 82                  | \$ 22,395  | \$ 22,477 | 39.5%                    | 39.5%                                  |
| 2015  | _                      | _          | _         | —%                       | 39.5%                                  |
| 2016  | _                      | 34,385     | 34,385    | 60.5%                    | 100%                                   |
| Total | \$ 82                  | \$ 56,780  | \$ 56,862 | 100.0%                   |  |

- (a) Effective July 5, 2007, principal and interest payments are due based on a 30-year amortization schedule.
- (b) Interest only until maturity.
- (c) The stated interest rate represents the weighted average interest rate for two mortgage loans secured by this property. The loan balance represents a note of \$16.6 million at a stated rate of 6.06% and a note of \$4.2 million at a stated rate of 5.71%.

# Federal Realty Investment Trust Real Estate Status Report - 30% Owned Joint Venture March 31, 2014

| Property Name                | MSA Description                                   | Year<br>Acquired | Real<br>Estate at<br>Cost | Mortgage<br>and/or<br>Capital<br>Lease<br>Obligation | GLA     | %<br>Leased | Grocery<br>Anchor<br>GLA | Grocery Anchor | Other Principal Tenants                      |
|------------------------------|---|------------------|---------------------------|--|---------|-------------|--------------------------|----------------|--|
|                              | -   | <del>-</del>     | (in<br>thousands)         | (in<br>thousands)                                    |         |             |                          |                |  |
| Washington Metropolitan Area |   |                  |                           | ,  |         |             |                          |                |  |
| Barcroft Plaza               | Washington, DC-MD-VA                              | 2006-2007        | \$ 34,552                 | \$ 20,785  | 100,000 | 79%         | 46,000                   | Harris Teeter  | Bank of America                              |
| Free State Shopping Center   | Washington, DC-MD-VA                              | 2007             | 66,912                    |  | 279,000 | 87%         | 73,000                   | Giant Food     | TJ Maxx / Ross Dress For Less / Office Depot |
| Plaza del Mercado            | Washington, DC-MD-VA                              | 2004             | 21,720                    | 11,977   | 96,000  | 61%         |                          |                | CVS  |
|                              | Total Washington Metropolitan<br>Area             | -                | 123,184                   | -  | 475,000 | 80%         |                          |                |  |
| New York / New Jersey        |   |                  |                           |  |         |             |                          |                |  |
| Greenlawn Plaza              | Nassau-Suffolk, NY                                | 2006             | 20,653                    | 13,600   | 106,000 | 97%         | 46,000                   | Waldbaum's     | Tuesday Morning                              |
|                              | Total New York / New Jersey                       | _                | 20,653                    | _  | 106,000 | 97%         |                          |                |  |
| New England                  |   |                  |                           |  |         |             |                          |                |  |
| Atlantic Plaza               | Boston-Worcester-Lawrence-<br>Lowell-Brockton, MA | 2004             | 20,102                    | 10,500   | 123,000 | 70%         | 64,000                   | Stop & Shop    |  |
| Campus Plaza                 | Boston-Worcester-Lawrence-<br>Lowell-Brockton, MA | 2004             | 22,906                    |  | 116,000 | 100%        | 46,000                   | Roche Bros.    | Burlington Coat Factory                      |
| Pleasant Shops               | Boston-Worcester-Lawrence-<br>Lowell-Brockton, MA | 2004             | 24,171                    |  | 131,000 | 92%         | 38,000                   | Whole Foods    | Marshalls                                    |
|                              | Total New England                                 |                  | 67,179                    | _  | 370,000 | 87%         |                          |                |  |
| Grand Totals                 | _   |                  | \$ 211,016                | \$ 56,862  | 951,000 | 85%         | •                        | _              |  |

#### **Glossary of Terms**

**Adjusted EBITDA:** Adjusted EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate, gain or loss on deconsolidation of variable interest entity ("VIE") and impairments of real estate, if any. Adjusted EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA and Adjusted EBITDA for the three months ended March 31, 2014 and 2013 is as follows:

|                               |    | Three Months Ended  March 31, |    |         |  |
|-------------------------------|----|-------------------------------|----|---------|--|
|                               |    |                               |    |         |  |
|                               |    | 2014                          |    | 2013    |  |
|                               |    | (in thousands)                |    |         |  |
| Net income                    | \$ | 40,545                        | \$ | 35,842  |  |
| Depreciation and amortization |    | 43,850                        |    | 40,624  |  |
| Interest expense              |    | 23,137                        |    | 27,405  |  |
| Other interest income         |    | (25)                          |    | (30)    |  |
| EBITDA                        |    | 107,507                       |    | 103,841 |  |
| Gain on sale of real estate   |    | _                             |    | _       |  |
| Adjusted EBITDA               | \$ | 107,507                       | \$ | 103,841 |  |

**Funds From Operations (FFO):** FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as follows: net income, computed in accordance with GAAP plus real estate related depreciation and amortization and excluding extraordinary items, gains and losses on sale of real estate, and impairment write-downs of depreciable real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

**Property Operating Income:** Rental income, other property income and mortgage interest income, less rental expenses and real estate taxes and excluding operating results from discontinued operations.

Overall Portfolio: Includes all operating properties owned in reporting period.

**Same Center:** Information provided on a same center basis is provided for only those properties that were owned and operated for the entirety of both periods being compared, excludes properties that were redeveloped, expanded or under development and properties purchased or sold at any time during the periods being compared.

**Tenant Improvements and Incentives:** Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.