# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) December 31, 1997

Federal Realty Investment Trust
(Exact name of registrant as specified in its charter)


Item 5. Other Events
Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at December 31, 1997.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at December 31, 1997

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## federal realty Investment trust

Cecily A. Ward
Vice President, Controller
-2-

## Exh No. Exhibit

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99 Supplemental portfolio information at December 31, 1997

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## Supplemental Information

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1626 East Jefferson Street

Rockville, Maryland 20852-4041

301/998-8100

FEDERAL REALTY INVESTMENT TRUST
DEBT ANALYSIS (EXCLUDING CAPITAL LEASES AND INTEREST RATE SWAPS)
DECEMBER 31, 1997

|  |  | Maturity | Rate | Balance <br> (in thousands |
| :---: | :---: | :---: | :---: | :---: |
| MORTGAGES |  |  |  |  |
|  | Barracks Road | 06/01/98 | 9.77\% | \$21,022 |
|  | Falls Plaza | 06/01/98 | 9.77\% | 4,180 |
|  | Old Keene Mill | 06/01/98 | 9.77\% | 6,852 |
|  | West Falls | 06/01/98 | 9.77\% | 4,796 |
|  | Loehmanns Plaza | 07/21/98 | 9.75\% | 6,324 |
|  | Federal Plaza | 03/10/01 | 8.95\% | 28,059 |
|  | Tysons Station | 09/01/01 | 9.875\% | 4,206 |
|  | Bristol | $08 / 01 / 98$ | $9.65 \%$ | 10,794 |
|  | Escondido (Municipal bonds) purchased 12/31/96 | $10 / 01 / 16$ | Variable \#\# | 9,400 |
|  |  |  |  | \$ 95,633 |
| NOTES PAYABLE |  |  |  |  |
|  | Revolving credit facilities | libor | + . $65 \%$ | \$114,791 |
|  | Note issued in connection with tenant buyout at Queen Anne Plaza | 01/15/06 | 8.875\% | 1,205 |
|  | Note issued in connection with renovation of Perring Plaza | 01/31/13 | 10.00\% | 2,779 |
|  | Other | various | various | 253 |
|  |  |  |  | \$119,028 |

UNSECURED PUBLIC DEBT
5 1/4\% Convertible subordinated
$04 / 30 / 02-5.250$
\$289 debentures
$51 / 4 \%$ Convertible subordinated debentures
8 7/8\% Notes (fixed)
8 7/8\% Notes (fixed) *
8\% Notes (fixed)
6 5/8\% Notes (fixed)
$7.48 \%$ Debentures
6.82\% Medium Term Notes


* The Trust purchased an interest rate swap on $\$ 25$ million which sold for $\$ 1.5$ million, thereby decreasing the effective interest rate.
** Weighted average interest rate on revolving credit facilities for twelve months ended December 31, 1997.
\#\# The bonds bear interest at a variable rate determined weekly to be the interest rate which would enable the bonds to be remarketed at $100 \%$ of their principal amount.

OVERALL OCCUPANCY

| (Quarter to Quarter Analysis) | December 31, 1997 |  |  | December 31, 1996 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 13,518,197 | 12,919,532 | 96\% | 12,733,461 | 11,935,107 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 278 | 99\% |

OVERALL OCCUPANCY
(Rolling 12 Months)
Type

- ---------------------------------------------

Retail Properties (leasable square feet) 13,518,197 12,919,532 96\% Rollingwood Apartments (\# of units) 282 99\%

| Size | Leased | Occupancy |
| :---: | :---: | :---: |
| 12,856,798 | 12,202,952 | 95\% |
| 282 | 282 | 100\% |


| OVERALL OCCUPANCY (Rolling 12 Months) | June 30, 1997 |  |  | March 31, 1997 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 12,770,492 | 11,986,868 | 94\% | 13,046,013 | 12,228,746 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99\% | 282 | 281 | 99\% |

SAME CENTER OCCUPANCY




FEDERAL REALTY INVESTMENT TRUST
ECONOMIC OCCUPANCY ANALYSIS
DECEMBER 31, 1997


OVERALL ECONOMIC OCCUPANCY
(Rolling 12 Months) December 31, 1997

| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (leasable square feet) | 13,518,197 | 12,757,485 | 94\% | 12,856,798 | 12,056,781 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 276 | 98\% |

OVERALL ECONOMIC OCCUPANCY (Rolling 12 Months)


| March 31, 1997 |  |  |
| :---: | :---: | :---: |
| Leases |  |  |
| Size | Generating <br> Income | Economic |
| Occupancy |  |  |

SAME CENTER ECONOMIC OCCUPANCY (Quarter to Quarter Comparison)



SAME CENTER ECONOMIC OCCUPANCY (Rolling 12 Months)

At December 31, 1997

|  | Leases <br> Generating <br> Income | Economic <br> Occupancy |
| :---: | :---: | :---: |
| Size | --------------------- | ----- |
| $12,188,308$ | $11,486,609$ | $94 \%$ |
| 282 | 279 | $99 \%$ |


| Size | Leases |  |
| :---: | :---: | :---: |
|  | Generating | Economic |
|  | Income | Occupancy |
| 11,096,212 | 10,433,345 | 94\% |
| 282 | 276 | 98\% |

SAME CENTER ECONOMIC OCCUPANCY

At June 30, 1997
At March 31, 1997

|  | Leases |  |
| :---: | :---: | :---: |
|  | Generating | Economic |
| Size | Income | Occupancy |

Federal Realty Investment Trust
Regional Occupancy Analysis
December 31, 1997

| Region | Total Square Footage | Occupancy 12/31/97 |
| :---: | :---: | :---: |
| Northeast | 5,999,671 | 96\% |
| Mid-Atlantic | 5,315,788 | 97\% |
| Mid-West | 797,007 | 97\% |
| Southeast | 634,076 | 81\% |
| West Coast | 771,655 | 95\% |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  | Total Square | Occupancy |
| Region | Footage | 12/31/97 |
| - -------------- | --------- |  |
| Northeast | 5,999,671 | 96\% |
| Anchor | 3,643,035 | 98\% |
| Small Shops | 2,356,636 | 93\% |
| Mid-Atlantic | 5,315,788 | 97\% |
| Anchor | 2,472,267 | 100\% |
| Small Shops | 2,843,521 | 94\% |
| Mid-West | 797,007 | 97\% |
| Anchor | 443,549 | 97\% |
| Small Shops | 353,458 | 96\% |
| Southeast | 634,076 | 81\% |
| Anchor | 302,275 | 76\% |
| Small Shops | 331,801 | 85\% |
| West Coast | 771,655 | 95\% |
| Anchor | 88,095 | 100\% |
| Small Shops | 683,560 | 94\% |

FEDERAL REALTY INVESTMENT TRUST
LEASING ACTIVITY
DECEMBER 31, 1997

COMPARABLE

| ROLLING 12 MONTHS | NUMBER OF LEASES SIGNED | SQUARE AVE <br> FEET TER | WEIGHTED <br> AVERAGE LEASE <br> TERM (YEARS) | AVERAGE PRIOR <br> RENT PER <br> SQUARE FOOT |
| :---: | :---: | :---: | :---: | :---: |
| 4th Quarter 1997 | 72 | 272,820 | 9.2 | \$17.07 |
| 3rd Quarter 1997 | 69 | 270,550 | 7.9 | \$14.21 |
| 2nd Quarter 1997 | 73 | 357,162 | 9.6 | \$13.32 |
| 1st Quarter 1997 | 58 | 220,452 | 6.9 | \$11.09 |
| total | 272 | 1,120,984 | 8.6 | \$14.01 |
| ROLLING 12 MONTHS | AVERAGE CURRENT RENT PER SQUARE FOOT | ANNUALIZED <br> INCREASE IN RENT | PERCENTAGE INCREASE <br> NT OVER PRIOR RENT | ESTIMATED TENANT IMPROVEMENT COSTS |
| 4th Quarter 1997 | \$19.60 | \$690,291 | 15\% | \$ 923,000 |
| 3rd Quarter 1997 | \$16.12 | \$518,342 | 13\% | \$1,269,000 |
| 2nd Quarter 1997 | \$15.11 | \$637,973 | 13\% | \$2,847,000 |
| 1st Quarter 1997 | \$14.88 | \$836,236 | 34\% | \$3,162,000 |
| TOTAL | \$16.40 | \$2,682,842 | 17\% | \$8,201,000 |

NON-COMPARABLE


| Total |  |  |  |
| :---: | :---: | :---: | :---: |
| Square Feet |  |  |  |
| Expiring(1) |  |  |  |
| ---------- | Percent <br> of Total <br> Portfolio(2) | Average <br> Rent Per <br> Square Foot |  |
| 1998 | 268,771 |  |  |
| 1999 | 615,310 | $2 \%$ | $\$ 16.51$ |
| 2000 | 402,439 | $4 \%$ | $\$ 12.20$ |
| 2001 | 391,837 | $3 \%$ | $\$ 19.57$ |
| 2002 | 408,824 | $3 \%$ | $\$ 19.63$ |
|  |  | $3 \%$ | $\$ 19.81$ |

(1) Excludes lease expirations with options
(2) Total square footage December 31, 1997: 14,528,345

|  | Total Square Feet Expiring (1) | Percent of Total Portfolio(2) |
| :---: | :---: | :---: |
| 1998 |  |  |
| Anchor | 37,516 | Less than 1\% |
| Small Shop | 231,255 | 2\% |
| 1999 |  |  |
| Anchor | 279,402 | 2\% |
| Small Shop | 335,908 | 2\% |
| 2000 |  |  |
| Anchor | 23,075 | Less than 1\% |
| Small Shop | 379,364 | 3\% |
| 2001 |  |  |
| Anchor | 0 | Less than 1\% |
| Small Shop | 391,837 | 3\% |
| 2002 |  |  |
| Anchor | 66,670 | Less than 1\% |
| Small Shop | 342,154 | 2\% |

(1) Excludes lease expirations with options
(2) Total square footage December 31, 1997:

| Tenant | Square Footage | Pecent of <br> Revenue (1) |
| :---: | :---: | :---: |
| Bed, Bath \& Beyond, Inc. | 250,961 | 2,271\% |
| Barnes \& Noble, Inc. | 149,125 | 1.933\% |
| The TJX Companies (Marshalls/TJ Maxx) | 246,026 | $1.884 \%$ |
| CVS Corporation | 126,689 | $1.834 \%$ |
| Toys R Us, Inc. | 185,336 | $1.535 \%$ |
| Viacom International, Inc. (Blockbuster/Discovery Zone) | 102,513 | 1.239\% |
| MTS, Inc. (Tower Records) | 66,713 | $1.138 \%$ |
| Saks \& Company | 127,550 | $0.936 \%$ |
| Home Depot, Inc. | 113,587 | $0.913 \%$ |
| Giant, Inc. | 74,822 | $0.824 \%$ |

(1) Balances consist of 1997 minimum and percentage rent charges

|  | AVERAGE | AVERAGE | AVERAGE |
| :--- | :---: | :---: | :---: |
|  | OCCUPANCY | OCCUPANCY COSTS |  |
|  | SQULES PER | COST PER | AS PERCENTAGE |
|  | SQURE FOOT | SQUARE FOOT | OF SALES |
| REPORTING TENANTS* | $\$ 282.17$ | $\$ 15.05$ | $5.3 \%$ |
| REPORTING ANCHOR TENANTS | $\$ 295.78$ | $\$ 10.53$ | $3.5 \%$ |
| REPORTING SMALL SHOP TENANTS | $\$ 260.82$ | $\$ 22.81$ | $8.8 \%$ |

* Includes only those tenants that have 12 months of reported sales in 1997

Kathy Klein
Vice President
Corporate Communications
(301) 998-8211

## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES

1997 OPERATING RESULTS

Rockville, Maryland
February 11, 1998
Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the year ended December 31, 1997 increased 22\% to $\$ 79.7$ million from $\$ 65.3$ million in 1996 . On a per share basis, funds from operations rose $5.7 \%$ to $\$ 2.05$ per share in 1997 from $\$ 1.94$ in 1996.

Funds from operations for the fourth quarter of 1997 rose $21 \%$ to $\$ 20.9$ million or $\$ .53$ per share from $\$ 17.3$ million or $\$ .50$ per share in the fourth quarter of 1996.

A comparison of property operations for the year ended 1997 versus 1996 shows the following:

Rental income increased $14 \%$ to $\$ 188.5$ million in 1997 from $\$ 164.9$ million in 1996. When adjusted to exclude properties acquired and sold during 1996 and 1997, rental income increased 5\% to \$165.6 million in 1997 from $\$ 158.0$ million in 1996.

During 1997, the Trust signed leases for a total 1.4 million square feet of retail space. On a same space basis, the Trust re-leased 1.1 million square feet at an average increase in rent per square foot of $17 \%$. The weighted average rent on these leases was $\$ 16.40$ per square foot compared to the previous average rent of $\$ 14.01$ per square foot.

During 1996, the Trust leased a total 1.6 million square feet. On a same space basis, 1.3 million square feet was re-leased at an average increase in rent per square foot of $21 \%$. The weighted average rent on these leases was $\$ 15.67$ per square foot compared to the previous average rent per square foot of $\$ 12.94$.

Same property occupancy stood at $95 \%$ at year end December 31, 1997 and 1996. The Trust's overall portfolio was $96 \%$ leased compared to $94 \%$ a year ago.

Commenting on the results, Steven Guttman, President and Chief Executive Officer stated, "Although the $5.7 \%$ increase in FFO per share was well below our target level for long-term growth, in many other ways, 1997 was a very successful year. Demand for our retail space remains strong as evidenced by our rental income growth and improved occupancies. We continue to benefit from our current redevelopment efforts and we've strengthened our development
capabilities to enable us to maximize and expand our current $\$ 400$ million pipeline of retail and mixed use urban development and redevelopment opportunities. Our expansion to the west coast and New York metropolitan area is going well. With the addition of these new growth markets, we were able to exceed our acquisition objective for the year. As a company, we are very focused on accelerating our funds from operations growth over the long term and creating shareholder value."

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 102 retail properties, consisting of neighborhood and community shopping centers and main street retail properties, located in strategic metropolitan markets across the United States. These markets include Boston, New York, Philadelphia, Washington D.C., Chicago, Portland, San Francisco, Los Angeles, San Jose and San Diego.


AVERAGE OCCUPANCY COSTS: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges.

ECONOMIC OCCUPANCY: The square footage generating rental income expressed as a percentage of its total rentable square feet.

LEASES SIGNED - COMPARABLE: Represents leases signed on spaces for which there was a former tenant.

LEASES SIGNED - NONCOMPARABLE: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable.

LEASES SIGNED - PRIOR RENT: Total rent paid by the previous tenant; includes minimum and percentage rent.

OCCUPANCY: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

OVERALL OCCUPANCY: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

SAME CENTER OCCUPANCY: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment.

TENANT IMPROVEMENT COSTS: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.

