# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) March 31, 2016

# **Federal Realty Investment Trust**

(Exact name of registrant as specified in its charter)

Maryland1-0753352-0782497(State or other jurisdiction of incorporation)(Commission (IRS Employer Identification No.)

1626 East Jefferson Street, Rockville, Maryland

20852-4041

(Zip Code)

(Address of principal executive offices)

Registrant's telephone number including area code: 301/998-8100

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition.

The following information is being furnished under Item 2.02-Results of Operations and Financial Condition. This information, including the exhibits attached hereto, shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in this Current Report on Form 8-K shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or under the Exchange Act, regardless of any general incorporation language in such filing.

On May 4, 2016, Federal Realty Investment Trust issued supplemental data pertaining to its operations, as well as a press release, to report its financial results for the quarter ended March 31, 2016. The supplemental data and press release are furnished as Exhibit 99.1 hereto.

### Item 9.01. Financial Statements and Exhibits.

(c) Exhibits

99.1 Supplemental information at March 31, 2016 (including press release dated May 4, 2016)

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### FEDERAL REALTY INVESTMENT TRUST

Date: May 4, 2016 /s/ James M. Taylor, Jr.

James M. Taylor, Jr.

Executive Vice PresidentChief Financial Officer and Treasurer

# EXHIBIT INDEX

Exh No. Exhibit
99.1 Supplemental Information at March 31, 2016

# FEDERAL REALTY INVESTMENT TRUST

# SUPPLEMENTAL INFORMATION March 31, 2016

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|    | 1626 East Jefferson Street                                |           |
|    | Rockville, Maryland 20852-4041<br>301/998-8100            |           |
|    | 301/330-0100  |           |

### Safe Harbor Language

Certain matters discussed within this Supplemental Information may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 9, 2016, and include the following:

- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of
  anticipated or ongoing property redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to
  perform as expected;
- risk that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;
- risks that our growth will be limited if we cannot obtain additional capital;
- risks associated with general economic conditions, including local economic conditions in our geographic markets;
- risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense; and
- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Supplemental Information. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 9, 2016.



### FOR IMMEDIATE RELEASE

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### FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FIRST QUARTER 2016 OPERATING RESULTS

ROCKVILLE, Md. (May 4, 2016) - <u>Federal Realty Investment Trust</u> (NYSE:FRT) today reported operating results for its first quarter ended March 31, 2016. Highlights of the quarter and recent activity include:

- Generated FFO per diluted share of \$1.38 for the quarter, an increase of 9.5% over first guarter 2015.
- Generated same center property operating income growth of 4.2% (or 2.5% when properties under redevelopment are excluded).
- Federal Realty's same-center portfolio was 95.6% leased on March 31, 2016, compared to 95.4% on December 31, 2015 and 96.2% on March 31, 2015.
- Signed leases for 398,820 sf of comparable space at an average rent of \$33.53 psf and achieved cash basis rollover growth on comparable spaces of 13%.
- Acquired our JV partner's 70% interest in our unconsolidated real estate partnership for \$153.7 million.
- Raised \$149 million through an underwritten public offering of 1 million common shares.
- Upsized our revolving credit facility to \$800 million, extended the maturity date to April 2020 and lowered the pricing to LIBOR plus 82.5 basis points.
- Affirmed 2016 FFO per diluted share guidance range of \$5.65 to \$5.71.

"We are proud to deliver another quarter of record bottom line results to our shareholders and remain focused on our long term strategic plan," commented Donald C. Wood, President and Chief Executive Officer of Federal Realty. "In our core portfolio, we continue to look for opportunities to take control of below market anchor space and drive value through redevelopment and releasing. In our mixed use portfolio, Assembly Row and Pike & Rose are well into their second phases of development. In addition, with our equity raise in March and credit facility upsize and extension in April, we maintain a solid balance sheet that allows us to continue to execute on our long term strategic plan."

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### **Financial Results**

In the first quarter 2016, Federal Realty generated funds from operations available for common shareholders (FFO) of \$97.6 million, or \$1.38 per diluted share. This compares to FFO of \$87.3 million, or \$1.26 per diluted share, in first quarter 2015. Net income available for common shareholders was \$76.8 million and earnings per diluted share was \$1.10 for first quarter 2016 versus \$46.1 million and \$0.67, respectively, for first quarter 2015.

FFO is a non-GAAP supplemental earnings measure which the Trust considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release in addition to Form 8-K that was filed.

### **Portfolio Results**

In the first quarter 2016, same-center property operating income increased 4.2% including redevelopment and expansion properties, and 2.5% excluding redevelopment and expansion properties.

The overall portfolio was 94.1% leased as of March 31, 2016, compared to 94.3% on December 31, 2015 and 95.4% on March 31, 2015. Federal Realty's same-center portfolio was 95.6% leased on March 31, 2016, compared to 95.4% on December 31, 2015 and 96.2% on March 31, 2015.

During first quarter 2016, the Trust signed 92 leases for 419,781 square feet of retail space. On a comparable space basis (*i.e.*, spaces for which there was a former tenant), the Trust leased 398,820 square feet at an average cash-basis contractual rent increase per square foot (*i.e.*, excluding the impact of straight-line rents) of 13%. The average contractual rent on this comparable space for the first year of the new lease is \$33.53 per square foot compared to the average contractual rent of \$29.67 per square foot for the last year of the prior lease. The previous average contractual rent is calculated by including both the minimum rent and any percentage rent actually paid during the last year of the lease term for the re-leased space. On a GAAP basis (*i.e.*, including the impact of straight-line rents), rent increases per square foot for comparable retail space averaged 24% for first quarter 2016.

# **Summary of Other Quarterly Activities and Recent Developments**

• January 13, 2016 - Federal Realty acquired the 70% interest owned by affiliates of a discretionary fund advised by Clarion Partners in a joint venture that owns six neighborhood and community centers. Federal Realty purchased the 70% interest in the venture for \$153.7 million, consisting of \$130 million of cash and assumption of the allocable share of mortgage debt. With this acquisition, Federal Realty successfully concluded the venture that was formed in 2004 and increased its ownership of the six properties from 30% to 100%. The portfolio includes two properties near Boston, Massachusetts (Atlantic Plaza and Campus Plaza); one asset in the New York Metro region (Greenlawn Plaza on Long Island) and three centers in the Washington DC market (Free State Shopping Center and Plaza del Mercado in Suburban Maryland, and Barcroft Plaza in Northern Virginia).

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FIRST QUARTER 2016 OPERATING RESULTS May 4, 2016 Page 3

- March 1, 2016 Federal Realty announced the sale of 1,000,000 common shares in an underwritten public offering. The shares were priced at \$149.43 per share, net of underwriters discount, and were sold to Citigroup Global Markets Inc. as the sole bookrunner.
- April 20, 2016 Federal Realty completed an upsize of its revolving credit facility to \$800 million and extended the maturity date to April 20, 2020, subject to two six-month extension options. The pricing was also lowered to LIBOR plus 82.5 basis points based on the Trust's current rating.

### **Regular Quarterly Dividends**

Federal Realty also announced today that its Board of Trustees left the regular dividend rate on its common shares unchanged, declaring a regular quarterly cash dividend of \$0.94 per share on its common shares, resulting in an indicated annual rate of \$3.76 per share. The regular common dividend will be payable on July 15, 2016 to common shareholders of record on June 22, 2016.

### **Guidance**

We have affirmed our 2016 guidance for FFO per diluted share of \$5.65 to \$5.71, and updated our earnings per diluted share guidance to \$3.49 to \$3.56.

### **Conference Call Information**

Federal Realty's management team will present an in-depth discussion of the Trust's operating performance on its first quarter 2016 earnings conference call, which is scheduled for May 5, 2016, at 11 a.m. Eastern Time. To participate, please call (877) 445-3230 five to ten minutes prior to the call start time and use the passcode 68139087 (required). Federal Realty will also provide an online webcast on the Company's website, <a href="https://www.federalrealty.com">www.federalrealty.com</a>, which will remain available for 30 days following the call. A telephone recording of the call will also be available through May 12, 2016 by dialing (855) 859-2056 and using the passcode 68139087.

### **About Federal Realty**

Federal Realty is a recognized leader in the ownership, operation and redevelopment of high-quality retail based properties located primarily in major coastal markets from Washington, D.C. to Boston as well as San Francisco and Los Angeles. Founded in 1962, our mission is to deliver long term, sustainable growth through investing in densely populated, affluent communities where retail demand exceeds supply. Our expertise includes creating urban, mixed-use neighborhoods like Santana Row in San Jose, California, Pike & Rose in North Bethesda, Maryland and Assembly Row in Somerville, Massachusetts. These unique and vibrant environments that combine shopping, dining, living and working provide a destination experience valued by their respective communities. Federal Realty's 96 properties include over 2,800 tenants, in approximately 22 million square feet, and over 1,800 residential units.

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FIRST QUARTER 2016 OPERATING RESULTS May 4, 2016 Page 4

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962, and has increased its dividend rate for 48 consecutive years, the longest record in the REIT industry. Federal Realty shares are traded on the NYSE under the symbol FRT. For additional information about Federal Realty and its properties, visit www.FederalRealty.com.

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- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases
  expire:
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing
  property redevelopments or renovation projects that we do pursue may cost more, take more time to complete, or fail to perform as expected;
- risks that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties
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  existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in
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- risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax
  regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure
  to qualify as a REIT.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this press release. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the risks and risk factors included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 9, 2016.

# Federal Realty Investment Trust Consolidated Income Statements March 31, 2016

| Three Months Ended | l |
|--------------------|---|
| March 31,          |   |

|   |              | Mare               | ch 31,    |             |
|---|--------------|--------------------|-----------|-------------|
|   |              | 2016               |           | 2015        |
|   |              | (in thousands, exc | ept per s | share data) |
|   |              | (unau              | dited)    |             |
| REVENUE   |              |                    |           |             |
| Rental income                                       | \$           | 195,308            | \$        | 181,166     |
| Other property income                               |              | 2,312              |           | 2,465       |
| Mortgage interest income                            |              | 724                |           | 1,161       |
| Total revenue                                       |              | 198,344            |           | 184,792     |
| EXPENSES  |              |                    |           |             |
| Rental expenses                                     |              | 42,819             |           | 41,439      |
| Real estate taxes                                   |              | 22,794             |           | 20,394      |
| General and administrative                          |              | 8,010              |           | 8,853       |
| Depreciation and amortization                       |              | 47,799             |           | 41,984      |
| Total operating expenses                            |              | 121,422            |           | 112,670     |
| OPERATING INCOME                                    |              | 76,922             |           | 72,122      |
| Other interest income                               |              | 103                |           | 29          |
| Interest expense                                    |              | (23,729)           |           | (24,168)    |
| Income from real estate partnerships                |              | 41                 |           | 220         |
| INCOME FROM CONTINUING OPERATIONS                   |              | 53,337             |           | 48,203      |
| Gain on change in control of interests              |              | 25,726             |           | _           |
| NET INCOME  |              | 79,063             |           | 48,203      |
| Net income attributable to noncontrolling interests |              | (2,108)            |           | (2,017)     |
| NET INCOME ATTRIBUTABLE TO THE TRUST                |              | 76,955             |           | 46,186      |
| Dividends on preferred shares                       |              | (135)              |           | (135)       |
| NET INCOME AVAILABLE FOR COMMON SHAREHOLDERS        | \$           | 76,820             | \$        | 46,051      |
| EARNINGS PER COMMON SHARE, BASIC                    |              |                    |           |             |
| Continuing operations                               | \$           | 0.73               | \$        | 0.67        |
| Gain on change in control of interests              |              | 0.37               |           | _           |
|   | \$           | 1.10               | \$        | 0.67        |
| Weighted average number of common shares, basic     | <del></del>  | 69,771             |           | 68,368      |
| EARNINGS PER COMMON SHARE, DILUTED                  |              | -, -               |           | -,          |
| Continuing operations                               | \$           | 0.73               | \$        | 0.67        |
| Gain on change in control of interests              | Ψ            | 0.37               | Ψ         |             |
| Cam on change in control of interests               | \$           | 1.10               | \$        | 0.67        |
| Weighted average number of common shares diluted    | <del>Ψ</del> | 69,957             |           | 68,563      |
| Weighted average number of common shares, diluted   |              | 09,93/             |           | 00,303      |

# Federal Realty Investment Trust Consolidated Balance Sheets March 31, 2016

|  |                               | March 31,   |                | December 31,    |
|--|-------------------------------|-------------|----------------|-----------------|
|  | 2016<br>(in thousands, except |             |                | 2015            |
|  |                               |             | t shar<br>ıta) | e and per share |
|  |                               | (unaudited) |                |                 |
| ASSETS   |                               |             |                |                 |
| Real estate, at cost   |                               |             |                |                 |
| Operating (including \$1,197,847 and \$1,192,336 of consolidated variable interest entities, respectively)   | \$                            | 5,901,076   | \$             | 5,630,771       |
| Construction-in-progress   |                               | 452,070     |                | 433,635         |
|  |                               | 6,353,146   |                | 6,064,406       |
| Less accumulated depreciation and amortization (including \$184,078 and \$176,057 of consolidated variable interest entities, respectively)  |                               | (1,611,379) |                | (1,574,041)     |
| Net real estate  |                               | 4,741,767   |                | 4,490,365       |
| Cash and cash equivalents  |                               | 19,716      |                | 21,046          |
| Accounts and notes receivable, net   |                               | 113,749     |                | 110,402         |
| Mortgage notes receivable, net   |                               | 41,618      |                | 41,618          |
| Investment in real estate partnerships   |                               | 10,455      |                | 41,546          |
| Prepaid expenses and other assets  |                               | 198,152     |                | 191,582         |
| TOTAL ASSETS   | \$                            | 5,125,457   | \$             | 4,896,559       |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |                               |             |                |                 |
| Liabilities  |                               |             |                |                 |
| Mortgages payable (including \$446,046 and \$448,315 of consolidated variable interest entities, respectively)   | \$                            | 513,009     | \$             | 481,084         |
| Capital lease obligations  |                               | 71,612      |                | 71,620          |
| Notes payable  |                               | 341,620     |                | 341,961         |
| Senior notes and debentures  |                               | 1,733,081   |                | 1,732,551       |
| Accounts payable and accrued expenses  |                               | 165,407     |                | 146,532         |
| Dividends payable  |                               | 67,593      |                | 66,338          |
| Security deposits payable  |                               | 15,845      |                | 15,439          |
| Other liabilities and deferred credits   |                               | 122,117     |                | 121,787         |
| Total liabilities  |                               | 3,030,284   |                | 2,977,312       |
| Commitments and contingencies  |                               |             |                |                 |
| Redeemable noncontrolling interests  |                               | 126,232     |                | 137,316         |
| Shareholders' equity   |                               |             |                |                 |
| Preferred shares, authorized 15,000,000 shares, \$.01 par: 5.417% Series 1 Cumulative Convertible Preferred Shares, (stated at liquidation preference \$25 per share), 399,896 shares issued and outstanding |                               | 9,997       |                | 9,997           |
| Common shares of beneficial interest, \$.01 par, 100,000,000 shares authorized, 70,861,269 and 69,493,392 shares issued and outstanding, respectively  |                               | 710         |                | 696             |
| Additional paid-in capital   |                               | 2,565,581   |                | 2,381,867       |
| Accumulated dividends in excess of net income  |                               | (714,452)   |                | (724,701)       |
| Accumulated other comprehensive loss   |                               | (6,885)     |                | (4,110)         |
| Total shareholders' equity of the Trust  |                               | 1,854,951   |                | 1,663,749       |
| Noncontrolling interests   |                               | 113,990     |                | 118,182         |
| Total shareholders' equity   |                               | 1,968,941   |                | 1,781,931       |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY   | \$                            | 5,125,457   | \$             | 4,896,559       |

# Federal Realty Investment Trust Funds From Operations / Summary of Capital Expenditures March 31, 2016

Three Months Ended March 31,

|  |         | March 31,        |          |         |
|--|---------|------------------|----------|---------|
|  |         | 2016             |          |         |
|  | (in tho | usands, except p | er share | data)   |
| <u>Funds from Operations available for common shareholders (FFO) (1)</u> |         |                  |          |         |
| Net income   | \$      | 79,063           | \$       | 48,203  |
| Net income attributable to noncontrolling interests                      |         | (2,108)          |          | (2,017) |
| Gain on change in control of interests                                   |         | (25,726)         |          | _       |
| Depreciation and amortization of real estate assets                      |         | 41,683           |          | 36,953  |
| Amortization of initial direct costs of leases                           |         | 4,204            |          | 3,440   |
| Depreciation of joint venture real estate assets                         |         | 45               |          | 331     |
| Funds from operations  |         | 97,161           |          | 86,910  |
| Dividends on preferred shares  |         | (135)            |          | (135)   |
| Income attributable to operating partnership units                       |         | 855              |          | 833     |
| Income attributable to unvested shares                                   |         | (292)            |          | (320)   |
| FFO  | \$      | 97,589           | \$       | 87,288  |
| Weighted average number of common shares, diluted                        |         | 70,867           |          | 69,515  |
| FFO per diluted share  | \$      | 1.38             | \$       | 1.26    |
| Summary of Capital Expenditures  |         |                  |          |         |
| Non-maintenance capital expenditures                                     |         |                  |          |         |
| Development, redevelopment and expansions                                | \$      | 69,808           | \$       | 55,605  |
| Tenant improvements and incentives                                       |         | 7,159            |          | 4,311   |
| Total non-maintenance capital expenditures                               |         | 76,967           |          | 59,916  |
| Maintenance capital expenditures   |         | 1,689            |          | 1,755   |
| Total capital expenditures   | \$      | 78,656           | \$       | 61,671  |
| <u>Dividends and Payout Ratios</u>                                       |         |                  |          |         |
| Regular common dividends declared  | \$      | 66,571           | \$       | 59,752  |
| Dividend payout ratio as a percentage of FFO                             |         | 68%              |          | 68%     |

Notes:
1) See Glossary of Terms.

# Federal Realty Investment Trust Market Data March 31, 2016

|   | <br>March 31,     |        |                |  |
|---|-------------------|--------|----------------|--|
|   | <br>2016          |        | 2015           |  |
|   | (in thousands, ex | cept p | er share data) |  |
| Market Data   |                   |        |                |  |
| Common shares outstanding and operating partnership units (1)             | 71,764            |        | 69,612         |  |
| Market price per common share   | \$<br>156.05      | \$     | 147.21         |  |
| Common equity market capitalization including operating partnership units | \$<br>11,198,772  | \$     | 10,247,583     |  |
|   |                   |        |                |  |
| Series 1 preferred shares outstanding (2)                                 | 400               |        | 400            |  |
| Liquidation price per Series 1 preferred share                            | \$<br>25.00       | \$     | 25.00          |  |
| Series 1 preferred equity market capitalization                           | \$<br>10,000      | \$     | 10,000         |  |
|   |                   |        |                |  |
| Equity market capitalization  | \$<br>11,208,772  | \$     | 10,257,583     |  |
|   |                   |        |                |  |
| Total debt (3)  | 2,659,322         |        | 2,622,327      |  |
|   |                   |        |                |  |
| Total market capitalization   | \$<br>13,868,094  | \$     | 12,879,910     |  |
|   |                   |        |                |  |
| Total debt to market capitalization at the current market price           | 19%               |        | 20%            |  |
|   |                   |        |                |  |
| Fixed rate debt ratio:  |                   |        |                |  |
| Fixed rate debt and capital lease obligations (4)                         | 98%               |        | 100%           |  |
| Variable rate debt  | 2%                |        | <1%            |  |
|   | 100%              |        | 100%           |  |

- 1) Amounts include 902,368 and 934,405 operating partnership units outstanding at March 31, 2016 and 2015, respectively.
- 2) These shares, issued March 8, 2007, are unregistered.
- Total debt includes capital leases, mortgages payable, notes payable, senior notes and debentures, net of premiums and debt issuance costs from our consolidated balance sheet. The March 31, 2016 and 2015 balances are net of debt issuance costs of \$14.6 million and \$14.4 million, respectively, reflecting our January 1, 2016 adoption of ASU 2015-03, "Simplifying the Presentation of Debt Issuance Costs." See Note 2 of our March 31, 2016 Form 10-Q for additional information regarding the adoption.
- 4) Fixed rate debt includes our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements.

# Federal Realty Investment Trust Components of Rental Income March 31, 2016

| Three | Months | Ended |
|-------|--------|-------|
|       |        |       |

| <br>March 31, |  |  |
|---------------|--|--|
| <br>2016      |  | 2015   |
| (in the       | usand  | is)  |
|               |  |  |
| \$<br>134,586 | \$   | 124,313  |
| 11,449        |  | 10,387   |
| 41,802        |  | 40,887   |
| 3,069         |  | 2,764  |
| 4,402         |  | 2,815  |
| \$<br>195,308 | \$   | 181,166  |
| \$            | \$ 134,586<br>11,449<br>41,802<br>3,069<br>4,402 | 2016 (in thousand) \$ 134,586 \$ 11,449 41,802 3,069 4,402 |

# Notes:

1) Minimum rents include \$2.0 million and \$1.3 million for the three months ended March 31, 2016 and 2015, respectively, to recognize minimum rents on a straight-line basis. In addition, minimum rents include \$0.3 million and \$0.7 million for the three months ended March 31, 2016 and 2015, respectively, to recognize income from the amortization of in-place leases.

|   |                      | As of M              | Iarch 3 | 1, 2016      |      |                           |     |  |  |  |
|---|----------------------|----------------------|---------|--------------|------|---------------------------|-----|--|--|--|
| -<br>-  | Stated maturity date | Stated interest rate |         | Balance      |      | Weighted a<br>effective r |     |  |  |  |
|   |                      |                      | (iı     | n thousands) |      |                           |     |  |  |  |
| Mortgages Payable                                   |                      |                      |         |              |      |                           |     |  |  |  |
| Secured fixed rate                                  |                      | /                    |         |              |      |                           |     |  |  |  |
| Barcroft Plaza (1)                                  | 7/1/2016             | 5.99%                | \$      | 20,785       |      |                           |     |  |  |  |
| Greenlawn Plaza (1)                                 | 7/1/2016             | 5.90%                |         | 13,600       |      |                           |     |  |  |  |
| Plaza El Segundo                                    | 8/5/2017             | 6.33%                |         | 175,000      |      |                           |     |  |  |  |
| The Grove at Shrewsbury (East)                      | 10/1/2017            | 5.82%                |         | 43,307       |      |                           |     |  |  |  |
| The Grove at Shrewsbury (West)                      | 3/1/2018             | 6.38%                |         | 10,968       |      |                           |     |  |  |  |
| Rollingwood Apartments                              | 5/1/2019             | 5.54%                |         | 21,608       |      |                           |     |  |  |  |
| The Shops at Sunset Place                           | 9/1/2020             | 5.62%                |         | 70,070       |      |                           |     |  |  |  |
| 29th Place  | 1/31/2021            | 5.91%                |         | 4,704        |      |                           |     |  |  |  |
| THE AVENUE at White Marsh                           | 1/1/2022             | 3.35%                |         | 52,705       |      |                           |     |  |  |  |
| Montrose Crossing                                   | 1/10/2022            | 4.20%                |         | 73,935       |      |                           |     |  |  |  |
| Brook 35  | 7/1/2029             | 4.65%                |         | 11,500       |      |                           |     |  |  |  |
| Chelsea   | 1/15/2031            | 5.36%                |         | 6,796        |      |                           |     |  |  |  |
| Subtotal  |                      |                      |         | 504,978      |      |                           |     |  |  |  |
| Net unamortized premium and debt issuance costs     |                      |                      |         | 8,031        |      |                           |     |  |  |  |
| Total mortgages payable                             |                      |                      |         | 513,009      |      | 4.30%                     |     |  |  |  |
|   |                      |                      |         |              |      |                           |     |  |  |  |
| Notes payable                                       |                      |                      |         |              |      |                           |     |  |  |  |
| Unsecured fixed rate                                |                      |                      |         |              |      |                           |     |  |  |  |
| Term loan (2)                                       | 11/21/2018           | LIBOR + 0.90%        |         | 275,000      |      |                           |     |  |  |  |
| Various   | Various through 2028 | 11.31%               |         | 5,722        |      |                           |     |  |  |  |
| Unsecured variable rate                             |                      |                      |         |              |      |                           |     |  |  |  |
| Escondido (Municipal bonds) (3)                     | 10/1/2016            | 0.09%                |         | 9,400        |      |                           |     |  |  |  |
| Revolving credit facility (4)                       | 4/21/2017            | LIBOR + 0.90%        |         | 53,000       |      |                           |     |  |  |  |
| Subtotal  |                      |                      |         | 343,122      |      |                           |     |  |  |  |
| Net unamortized debt issuance costs                 |                      |                      |         | (1,502)      |      |                           |     |  |  |  |
| Total notes payable                                 |                      |                      |         | 341,620      |      | 2.70%                     | (6) |  |  |  |
| Senior notes and debentures                         |                      |                      |         |              |      |                           |     |  |  |  |
| Unsecured fixed rate                                |                      |                      |         |              |      |                           |     |  |  |  |
| 5.90% notes   | 4/1/2020             | 5.90%                |         | 150,000      |      |                           |     |  |  |  |
| 2.55% notes   | 1/15/2021            | 2.55%                |         | 250,000      |      |                           |     |  |  |  |
| 3.00% notes   | 8/1/2022             | 3.00%                |         | 250,000      |      |                           |     |  |  |  |
| 2.75% notes   | 6/1/2023             | 2.75%                |         | 275,000      |      |                           |     |  |  |  |
| 3.95% notes   | 1/15/2024            | 3.95%                |         | 300,000      |      |                           |     |  |  |  |
| 7.48% debentures                                    | 8/15/2026            | 7.48%                |         | 29,200       |      |                           |     |  |  |  |
| 6.82% medium term notes                             | 8/1/2027             | 6.82%                |         | 40,000       |      |                           |     |  |  |  |
| 4.50% notes   | 12/1/2044            | 4.50%                |         | 450,000      |      |                           |     |  |  |  |
| Subtotal  |                      |                      |         | 1,744,200    |      |                           |     |  |  |  |
| Net unamortized premium and debt issuance costs     |                      |                      |         | (11,119)     |      |                           |     |  |  |  |
| Total senior notes and debentures                   |                      |                      |         | 1,733,081    |      | 4.01%                     |     |  |  |  |
|   |                      |                      |         |              |      |                           |     |  |  |  |
| Capital lease obligations                           |                      |                      |         |              |      |                           |     |  |  |  |
| Various   | Various through 2106 | Various              |         | 71,612       |      | 8.04%                     |     |  |  |  |
| Total debt and capital lease obligations            |                      |                      | \$      | 2,659,322    |      |                           |     |  |  |  |
|   |                      |                      |         |              |      |                           |     |  |  |  |
| Total fixed rate debt and capital lease obligations |                      |                      | \$      | 2,596,922    | 98%  | 4.07%                     |     |  |  |  |
| Total variable rate debt                            |                      |                      |         | 62,400       | 2%   | 1.29%                     | (6) |  |  |  |
| Total debt and capital lease obligations            |                      |                      | \$      | 2,659,322    | 100% | 4.00%                     | (6) |  |  |  |
| 1 O   |                      |                      |         | <u> </u>     |      |                           | _`_ |  |  |  |

| Three Months Ended |
|--------------------|
| March 31,          |

|  | 2016   | 2015   |
|--|--------|--------|
| Operational Statistics   |        |        |
| Ratio of EBITDA to combined fixed charges and preferred share dividends (7)          | 5.38 x | 3.91 x |
| Ratio of adjusted EBITDA to combined fixed charges and preferred share dividends (7) | 4.46 x | 3.91 x |

### Notes:

2)

- 1) We repaid these mortgage loans at par on April 1, 2016.
  - We entered into two interest rate swap agreements to fix the variable rate portion of our \$275.0 million term loan at 1.72% through November 1, 2018. The swap agreements effectively fix the rate on the term loan at 2.62% and thus, the loan is included in fixed rate debt.
- 3) The bonds require monthly interest only payments through maturity. The bonds bear interest at a variable rate determined weekly, which would enable the bonds to be remarketed at 100% of their principal amount. The Escondido Promenade property is not encumbered by a lien.
- 4) The maximum amount drawn under our revolving credit facility during the three months ended March 31, 2016 was \$251.5 million, and the weighted average interest rate on borrowings under our revolving credit facility, before amortization of debt fees, was 1.32%. On April 20, 2016, we upsized our existing \$600.0 million revolving credit facility to \$800.0 million and extended the maturity date to April 20, 2020. We also lowered the spread over LIBOR to 82.5 basis points.
- 5) The weighted average effective interest rate includes the amortization of any deferred financing fees, discounts and premiums, and debt issuance costs, if applicable, except as described in Note 6.
- The weighted average effective interest rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility which had a \$53.0 million balance on March 31, 2016. In addition, the weighted average effective interest rate is calculated using the fixed rate on our term loan of 2.62% as the result of the interest rate swap agreements discussed in Note 2. The term loan is included in fixed rate debt.
- Fixed charges consist of interest on borrowed funds (including capitalized interest), amortization of debt discount/premium and debt costs and the portion of rent expense representing an interest factor. EBITDA includes a gain on the change in control of interests of \$25.7 million for the three months ended March 31, 2016. Adjusted EBITDA is reconciled to net income in the Glossary of Terms.

# Federal Realty Investment Trust Summary of Debt Maturities March 31, 2016

| Year       |    | heduled<br>ortization | ]            | Maturities            |       | Total         | Percent of Debt<br>Maturing | Cumulative<br>Percent of Debt<br>Maturing | Weighted<br>Average Rate<br>(4) |
|------------|----|-----------------------|--------------|-----------------------|-------|---------------|-----------------------------|---|---------------------------------|
| (in thous  |    |                       | n thousands) |                       |       |               |                             |   |                                 |
| 2016       | \$ | 4,724                 | \$           | 43,785 (1             | l) \$ | 48,509        | 1.8%                        | 1.8%                                      | 1.9%                            |
| 2017       |    | 6,228                 |              | 269,732 <sub>(2</sub> | 2)    | 275,960       | 10.4%                       | 12.2%                                     | 4.1% (5)                        |
| 2018       |    | 5,519                 |              | 285,502               |       | 291,021       | 10.9%                       | 23.1%                                     | 2.9%                            |
| 2019       |    | 5,449                 |              | 20,160                |       | 25,609        | 1.0%                        | 24.1%                                     | 5.7%                            |
| 2020       |    | 4,763                 |              | 210,593               |       | 215,356       | 8.1%                        | 32.2%                                     | 5.3%                            |
| 2021       |    | 3,101                 |              | 253,625               |       | 256,726       | 9.6%                        | 41.8%                                     | 2.8%                            |
| 2022       |    | 1,228                 |              | 366,323               |       | 367,551       | 13.8%                       | 55.6%                                     | 3.5%                            |
| 2023       |    | 1,253                 |              | 330,010               |       | 331,263       | 12.4%                       | 68.0%                                     | 3.9%                            |
| 2024       |    | 1,054                 |              | 300,000               |       | 301,054       | 11.3%                       | 79.3%                                     | 4.2%                            |
| 2025       |    | 540                   |              | _                     |       | 540           | —%                          | 79.3%                                     | —%                              |
| Thereafter |    | 19,623                |              | 530,700               |       | 550,323       | 20.7%                       | 100.0%                                    | 4.9%                            |
| Total      | \$ | 53,482                | \$           | 2,610,430             | \$    | 2,663,912 (3) | 100.0%                      |   |                                 |

- 1) 2016 maturities include \$34.4 million of mortgage loans which were repaid at par on April 1, 2016.
- 2) Our \$600.0 million unsecured revolving credit facility matures on April 21, 2017 subject to a one-year extension at our option. As of March 31, 2016, there was \$53.0 million outstanding on our revolving credit facility. On April 20, 2016, we upsized our existing \$600.0 million revolving credit facility to \$800.0 million and extended the maturity date to April 20, 2020. We also lowered the spread over LIBOR to 82.5 basis points.
- 3) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized net premium and debt issuance costs on certain mortgage loans, notes payable, and senior notes as of March 31, 2016.
- 4) The weighted average rate reflects the weighted average interest rate on debt maturing in the respective year.
- 5) The weighted average rate excludes \$0.5 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility.

# **Federal Realty Investment Trust**

### **Summary of Redevelopment Opportunities**

March 31, 2016

The following redevelopment opportunities have received or will shortly receive all necessary approvals to proceed and are actively being worked on by the Trust.

| Property                   | Location          | Opportunity   | Projected<br>ROI (2) | Projected<br>Cost (1) | Cost to<br>Date | Anticipated<br>Stabilization<br>(3) |
|----------------------------|-------------------|---|----------------------|-----------------------|-----------------|-------------------------------------|
|                            |                   |   |                      | (in millions)         | (in millions)   |                                     |
| Santana Row - Lot 11       | San Jose, CA      | Addition of 6-story building with 234,500 square feet of office space, and 670 parking spaces   | 9%                   | \$110 -<br>\$115      | \$60            | 2017                                |
| The Point                  | El Segundo, CA    | Addition of 90,000 square feet of retail and 25,000 square feet of office space   | 8%                   | \$85                  | \$81            | 2016                                |
| Congressional Plaza        | Rockville, MD     | New 48 unit rental apartment building and conversion of office space into 39,000 square feet of retail anchor space to accommodate new tenant | 7%                   | \$23                  | \$18            | 2016                                |
| Westgate Center            | San Jose, CA      | Façade and interior mall renovation, addition of food court and pad site  | 9%                   | \$21                  | \$21            | 2016                                |
| Towson Residential         | Towson, MD        | New 105 unit 5-story apartment building with above grade parking  | 6%                   | \$20                  | \$1             | 2018                                |
| Plaza Del Mercado          | Silver Spring, MD | Demolition of former grocery anchor space to construct spaces for new grocery anchor and fitness center tenants                               | 8%                   | \$16                  | \$2             | 2017                                |
| Tower Shops                | Davie, FL         | Addition of 50,000 square foot pad building   | 12%                  | \$15                  | \$11            | 2016                                |
| Del Mar Village            | Boca Raton, FL    | Demolition of small shop spaces and relocation of tenants to accommodate new 37,000 square foot fitness center tenant                         | 7%                   | \$11                  | \$1             | 2018                                |
| Santana Row                | San Jose, CA      | Addition of two retail kiosks and open air plaza upgrades   | 7%                   | \$5                   | \$1             | 2017                                |
| The AVENUE at White Marsh  | White Marsh, MD   | Addition of two new pad sites totaling 13,000 square feet, a new 3,600 square foot restaurant building, and a drive up ATM                    | 10%                  | \$5                   | \$2             | 2017                                |
| Willow Lawn                | Richmond, VA      | Construction of two new in-line retail spaces totaling 17,400 square feet   | 8%                   | \$5                   | \$3             | 2016                                |
| Eastgate                   | Chapel Hill, NC   | New 7,400 square foot multi-tenant pad building on site of existing gas station   | 8%                   | \$4                   | \$0             | 2017                                |
| Mercer Mall                | Lawrenceville, NJ | Demolition of existing 3,000 square foot pad building to allow for construction of a multi-restaurant pad building totaling 5,600 square feet | 10%                  | \$2                   | \$0             | 2016                                |
| Wynnewood                  | Wynnewood, PA     | Conversion of obsolete 2nd floor office space to residential  | 8%                   | \$2                   | \$2             | 2016                                |
| Total Active Redevelopment | projects (4)      |   | 8%                   | \$324 -<br>\$329      | \$203           |                                     |

# Notes: (1)

- There is no guarantee that the Trust will ultimately complete any or all of these opportunities, that the Projected Return on Investment (ROI) or Projected Costs will be the amounts shown or that stabilization will occur as anticipated. The projected ROI and Projected Cost are management's best estimate based on current information and may change over time.
- (2) Projected ROI for redevelopment projects generally reflects only the deal specific cash, unleveraged incremental Property Operating Income (POI) generated by the redevelopment and is calculated as Incremental POI divided by incremental cost. Incremental POI is the POI generated by the redevelopment after deducting rent being paid or management's estimate of rent to be paid for the redevelopment space and any other space taken out of service to accommodate the redevelopment. Projected ROI for redevelopment projects does NOT include peripheral impacts, such as the impact on future lease rollovers at the property or the impact on the long-term value of the property.

  Stabilization is the year in which 95% occupancy of the redeveloped space is achieved.

  All subtotals and totals reflect cost weighted-average ROIs.
- (3) (4)

# Federal Realty Investment Trust Pike & Rose and Assembly Row March 31, 2016

| Property (1)               | Location              | Opportunity  | Projected<br>ROI (2) |        | Total Cost<br>(3)        | Costs to<br>Date |     | Anticipated<br>Stabilization | Expected Opening Timeframe  |
|----------------------------|-----------------------|--|----------------------|--------|--------------------------|------------------|-----|------------------------------|---|
| Phases delivered/delivered | ering                 |  |                      | (      | in millions)             | (in millions)    |     |                              |   |
| Pike & Rose - Phase I      | North Bethesda,<br>MD | Phase I consists of 493 residential units, 157,000 square feet of retail, and 79,000 square feet of office space.  | 7%                   | \$     | \$265 - \$270 <b>(4)</b> | \$262            |     | 2015/2016                    | •174 unit residential building opened late June 2014 and achieved stabilized occupancy in Q1 2015. •142,000 sf of retail open as of 3/31/16; retail 94% leased. Remaining retail to open in Q2 2016. •55,000 sf of office space delivered as of 3/31/16; 100% leased. •319 unit residential building initially opened in July 2015 with delivery of units through Q2 2016. Expected to achieve stabilized occupancy in Q4 2016. |
| Assembly Row - Phase       | I Somerville, MA      | Initial phase consists of 445 residential units (by AvalonBay), in addition to 98,000 square feet of office space and approximately 331,000 square feet of retail space (including a restaurant pad site). A new Orange Line T-Stop has been constructed by Massachusetts Bay Transit Authority, as part of Phase I. | 5% - 6%              | (5)    | \$196                    | \$195            | (5) | 2015/2016                    | •Project is 99% occupied and 100% leased<br>•T Station opened in September 2014   |
|                            |                       | Total Phases delivered or delivering   | 6 - 7%               | \$     | 5461 - \$466             | \$457            |     |                              |   |
|                            |                       |  |                      |        |                          |                  |     |                              |   |
| Phases under construc      | <u>tion</u>           |  |                      |        |                          |                  |     |                              |   |
| Pike & Rose - Phase II     | North Bethesda,<br>MD | Ground up mixed use development. Phase II consists of 190,000 square feet of retail, 272 residential units, and a 177 room hotel. Added pre-leased auto dealership building.   |                      | S      | \$200 - \$207            | \$59             |     | 2018/2019                    | Projected opening - late 2017/2018  |
|                            | North Bethesda,<br>MD | 104 for-sale condominium units   | -                    |        | \$53 - \$58              | \$12             |     |                              |   |
| Assembly Row - Phase II    | Somerville, MA        | Second phase of development consists of 167,000 square feet of retail, 447 residential units, and a 160 room boutique hotel. Additionally, there will be approximately 700,000 square feet of office space constructed by Partners HealthCare.   | 7%                   | (5) \$ | \$270 - \$285            | \$100            |     | 2018/2019                    | Projected opening - late 2017/2018  |
|                            | Somerville, MA        | 134 for-sale condominium units   | -                    | (6)    | \$70 - \$75              | \$11             |     |                              |   |
|                            |                       | <b>Total Phases under construction</b>   | 7%                   | (6) \$ | 5593 - \$625             | \$182            |     |                              |   |

- (1) Anticipated opening dates, total cost, projected return on investment (ROI), anticipated stabilization, and significant tenants for centers under development are subject to adjustment as a result of factors inherent in the development process, some of which may not be under the direct control of the Company. Refer to the Company's filings with the Securities and Exchange Commission on Form 10-K and Form 10-Q for other risk factors.
- (2) Projected ROI for development projects reflects the deal specific cash, unleveraged Property Operating Income (POI) generated by the development and is calculated as POI divided by cost.
- (3) Projected costs include an allocation of infrastructure costs for the entire project.
- (4) Includes costs of which we have claims for recovery against 3rd parties.
- Costs are net of expected reimbursement by third parties and land sale proceeds from expected exercise of option. Phase II total costs include our 50% share of the costs of our investment in the hotel.
- (6) Condominiums shown at cost; the projected ROI for Phase II does not assume any incremental profit on the sale of condominium units; condominiums are assumed to be sold at cost.

# Federal Realty Investment Trust Future Redevelopment Opportunities March 31, 2016

We have identified the following potential opportunities to create future shareholder value. Executing these opportunities could be subject to government approvals, tenant consents, market conditions, etc. Work on many of these new opportunities is in its preliminary stages and may not ultimately come to fruition. This list will change from time to time as we identify hurdles that cannot be overcome in the near term, and focus on those opportunities that are most likely to lead to the creation of shareholder value over time.

Pad Site Opportunities - Opportunities to add both single tenant and multi-tenant stand alone pad buildings at existing retail properties. Many of these opportunities are "by right" and construction is awaiting appropriate retailer demand.

|                     | 9 11 1        |               |                   |
|---------------------|---------------|---------------|-------------------|
| Bethesda Row        | Bethesda, MD  | Melville Mall | Huntington, NY    |
| Dedham Plaza        | Dedham, MA    | Mercer Mall   | Lawrenceville, NJ |
| Escondido Promenade | Escondido, CA | Pan Am        | Fairfax, VA       |
| Federal Plaza       | Rockville, MD | Pike 7        | Vienna, VA        |
| Flourtown           | Flourtown, PA | Wildwood      | Bethesda, MD      |
| Fresh Meadows       | Queens, NY    |               |                   |

Property Expansion or Conversion - Opportunities at successful retail properties to convert previously underutilized land into new GLA and to convert other existing uses into more productive uses for the property.

| Assembly Row  | Somerville, MA      | Melville Mall             | Huntington, NY   |
|---------------|---------------------|---------------------------|------------------|
| Barracks Road | Charlottesville, VA | <b>Montrose Crossing</b>  | Rockville, MD    |
| Bethesda Row  | Bethesda, MD        | Northeast                 | Philadelphia, PA |
| Brick         | Brick, NJ           | The Shops at Sunset Place | South Miami, FL  |
| CocoWalk      | Coconut Grove, FL   | Third Street Promenade    | Santa Monica, CA |
| Crossroads    | Highland Park, IL   | Troy                      | Parsippany, NJ   |
| Darien        | Darien, CT          | Wildwood                  | Bethesda, MD     |
| Fresh Meadows | Oueens, NY          |                           |                  |

# Residential Opportunities - Opportunity to add residential units to existing retail and mixed-use properties.

| Barracks Road     | Charlottesville, VA | Leesburg Plaza         | Leesburg, VA  |
|-------------------|---------------------|------------------------|---------------|
| Graham Park Plaza | Falls Church, VA    | Village at Shirlington | Arlington, VA |

### **Longer Term Mixed-Use Opportunities**

| Assembly Row (1) | Somerville, MA     | San Antonio Center       | Mountain View, CA |  |
|------------------|--------------------|--------------------------|-------------------|--|
| Bala Cynwyd      | Bala Cynwyd, PA    | Santana Row (3)          | San Jose, CA      |  |
|                  |                    | Santana Row - Winchester | Theater           |  |
| Pike 7 Plaza     | Vienna, VA         | site                     | San Jose, CA      |  |
| Pike & Rose (2)  | North Bethesda, MD |                          |                   |  |

### Notes:

| (1) | Assembly Row | Kemann | ng entitiements | arter Pilas | e ii iiiciu | ide approximatery 2 | 2 minion square | : reet of commerci | iai-use buildings a | and 834 residential units. |  |
|-----|--------------|--------|-----------------|-------------|-------------|---------------------|-----------------|--------------------|---------------------|----------------------------|--|
|     |              |        |                 |             |             |                     |                 |                    |                     |                            |  |

<sup>2)</sup> Pike & Rose Remaining entitlements after Phase II include 1 million square feet of commercial-use buildings and 736 residential units.

Santana Row
 Remaining entitlements include approximately 634,000 square feet of commercial space and 395 residential units.

# Federal Realty Investment Trust 2016 Significant Acquisitions March 31, 2016

# 2016 Significant Acquisitions

On January 13, 2016, we acquired our partner's 70% interest in our joint venture arrangement (the "Partnership") with affiliates of a discretionary fund created and advised by Clarion Partners ("Clarion") for \$153.7 million, which included \$130 million of cash and the assumption of tmortgage loans totaling \$34.4 million. As a result of the transaction, we gained control of the six underlying properties and effective January 13, 2016, have consolidated the properties. We also recognized a gain on acquisition of the controlling interest of \$25.7 million related to the difference between the carrying value and fair value of the previously held equity interest.

| Property                   | City/State        | GLA              | Principal Tenants   |
|----------------------------|-------------------|------------------|---|
|                            |                   | (in square feet) |   |
| Atlantic Plaza             | North Reading, MA | 123,000          | Stop & Shop   |
| Barcroft Plaza             | Falls Church, VA  | 100,000          | Harris Teeter / Bank of America                           |
| Campus Plaza               | Bridgewater, MA   | 116,000          | Roche Bros. / Burlington Coat Factory                     |
| Free State Shopping Center | Bowie, MD         | 265,000          | Giant Food / TJ Maxx / Ross Dress For Less / Office Depot |
| Greenlawn Plaza            | Greenlawn, NY     | 106,000          | Greenlawn Farms / Tuesday Morning                         |
| Plaza del Mercado          | Silver Spring, MD | 96,000           | CVS   |
|                            | Total GLA         | 806,000          | -   |

| Property Name                                     |         | MSA Description  | Year Acquired           | Real<br>Estate at<br>Cost | Mortgage<br>and/or<br>Capital<br>Lease<br>Obligation<br>(1) | GLA (2)            | %<br>Leased | Grocery<br>Anchor<br>GLA | Grocery<br>Anchor             | Other Principal Tenants  |
|---|---------|--|-------------------------|---------------------------|---|--------------------|-------------|--------------------------|-------------------------------|--|
| Troperty Nume                                     |         | Wort Description                                       | rear required           | (in                       | (in<br>thousands)   | GE/I (2)           | Leasea      | GLA                      | Tiliciloi                     | outer remains  |
| Washington Metropoli                              | tan Ara | 9  |                         | thousands)                | (ilousalius)  |                    |             |                          |                               |  |
| Barcroft Plaza                                    | (8)     | Washington, DC-MD-VA                                   | 2006-2007               | \$ 37,094                 | \$ 20,785   | 100,000            | 82%         | 46,000                   | Harris Teeter                 | Bank of America  |
| Bethesda Row                                      |         | Washington, DC-MD-VA                                   | 1993-<br>2006/2008/2010 | 223,262                   |   | 533,000            | 92%         | 40,000                   | Giant Food                    | Apple Computer / Barnes & Noble / Equinox / Landmark<br>Theater  |
| Congressional Plaza                               | (3)     | Washington, DC-MD-VA                                   | 1965                    | 93,987                    |   | 325,000            | 97%         | 25,000                   | The Fresh<br>Market           | Buy Buy Baby / Container Store / Last Call Studio by Neiman Marcus                                     |
| Courthouse Center                                 |         | Washington, DC-MD-VA                                   | 1997                    | 4,777                     |   | 35,000             | 66%         |                          |                               |  |
| Falls Plaza/Falls Plaza-<br>East                  |         | Washington, DC-MD-VA                                   | 1967/1972               | 12,863                    |   | 144,000            | 97%         | 51,000                   | Giant Food                    | CVS / Staples  |
| Federal Plaza                                     |         | Washington, DC-MD-VA                                   | 1989                    | 65,936                    |   | 248,000            | 99%         | 14,000                   | Trader Joe's                  | TJ Maxx / Micro Center / Ross Dress For Less   |
| Free State Shopping<br>Center                     | (8)     | Washington, DC-MD-VA                                   | 2007                    | 60,758                    |   | 265,000            | 95%         | 73,000                   | Giant Food                    | TJ Maxx / Ross Dress For Less / Office Depot   |
| Friendship Center                                 |         | Washington, DC-MD-VA                                   | 2001                    | 37,519                    |   | 119,000            | 100%        |                          |                               | DSW / Maggiano's / Nordstrom Rack / Marshalls  |
| Gaithersburg Square                               |         | Washington, DC-MD-VA                                   | 1993                    | 26,666                    |   | 207,000            | 91%         |                          |                               | Bed, Bath & Beyond / Ross Dress For Less / Ashley Furniture<br>HomeStore                               |
| Graham Park Plaza                                 |         | Washington, DC-MD-VA                                   | 1983                    | 34,425                    |   | 260,000            | 93%         | 58,000                   | Giant Food                    | L.A. Fitness / Stein Mart  |
| Idylwood Plaza                                    |         | Washington, DC-MD-VA                                   | 1994                    | 16,763                    |   | 73,000             | 100%        | 30,000                   | Whole Foods                   |  |
| Laurel  |         | Washington, DC-MD-VA                                   | 1986                    | 55,484                    |   | 389,000            | 80%         | 61,000                   | Giant Food                    | L.A. Fitness / Marshalls   |
| Leesburg Plaza                                    |         | Washington, DC-MD-VA                                   | 1998                    | 36,301                    |   | 236,000            | 92%         | 55,000                   | Giant Food                    | Petsmart / Pier 1 Imports / Office Depot   |
| Montrose Crossing                                 | (3)     | Washington, DC-MD-VA                                   | 2011/2013               | 153,586                   | 73,935  | 366,000            | 93%         | 73,000                   | Giant Food                    | Marshalls / Sports Authority / Barnes & Noble / A.C. Moore   |
| Mount Vernon/South<br>Valley/7770 Richmond<br>Hwy | (5)     | Washington, DC-MD-VA                                   | 2003/2006               | 82,876                    |   | 569,000            | 97%         | 62,000                   | Shoppers<br>Food<br>Warehouse | Bed, Bath & Beyond / Michaels / Home Depot / TJ Maxx /<br>Gold's Gym / Staples / DSW                   |
| Old Keene Mill                                    |         | Washington, DC-MD-VA                                   | 1976                    | 6,419                     |   | 92,000             | 84%         | 24,000                   | Whole Foods                   | Walgreens  |
| Pan Am  |         | Washington, DC-MD-VA                                   | 1993                    | 28,817                    |   | 227,000            | 98%         | 65,000                   | Safeway                       | Micro Center / Michaels  |
| Pentagon Row                                      |         | Washington, DC-MD-VA                                   | 1998/2010               | 96,598                    |   | 299,000            | 84%         | 45,000                   | Harris Teeter                 | Bed, Bath & Beyond / DSW   |
| Pike & Rose                                       | (4)     | Washington, DC-MD-VA                                   | 1982/2007/2012          | 381,384                   |   | 226,000            | 96%         |                          |                               | iPic Theater / Sport & Health / Gap / Gap Kids   |
| Pike 7 Plaza                                      |         | Washington, DC-MD-VA                                   | 1997/2015               | 41,770                    |   | 164,000            | 99%         |                          |                               | DSW / Staples / TJ Maxx  |
| Plaza del Mercado                                 | (8)     | Washington, DC-MD-VA                                   | 2004                    | 33,396                    |   | 96,000             | 92%         |                          |                               | CVS  |
| Quince Orchard                                    |         | Washington, DC-MD-VA                                   | 1993                    | 36,378                    |   | 267,000            | 96%         | 19,000                   | Aldi                          | L.A. Fitness / HomeGoods / Staples   |
| Rockville Town Square                             | (6)     | Washington, DC-MD-VA                                   | 2006-2007               | 49,868                    | 4,487   | 187,000            | 94%         | 25,000                   | Dawson's<br>Market            | CVS / Gold's Gym   |
| Rollingwood<br>Apartments                         |         | Washington, DC-MD-VA                                   | 1971                    | 10,229                    | 21,608  | N/A                | 97%         |                          |                               |  |
| Sam's Park & Shop                                 |         | Washington, DC-MD-VA                                   | 1995                    | 12,678                    |   | 49,000             | 86%         |                          |                               | Petco  |
| Tower Shopping Center                             |         | Washington, DC-MD-VA                                   | 1998                    | 21,469                    |   | 112,000            | 92%         | 26,000                   | L.A. Mart                     | Talbots / Total Wine & More  |
| Tyson's Station                                   |         | Washington, DC-MD-VA                                   | 1978                    | 4,594                     |   | 49,000             | 92%         | 11,000                   | Trader Joe's                  |  |
| Village at Shirlington                            | (6)     | Washington, DC-MD-VA                                   | 1995                    | 62,738                    | 6,552   | 265,000            | 89%         | 28,000                   | Harris Teeter                 | AMC Loews / Carlyle Grand Café   |
| Wildwood  |         | Washington, DC-MD-VA                                   | 1969                    | 18,951                    |   | 83,000             | 98%         | 20,000                   | Balducci's                    | CVS  |
|   |         | Total Washington Metropo                               | olitan Area             | 1,747,586                 |   | 5,985,000          | 93%         |                          |                               |  |
| California  |         |  |                         |                           |   |                    |             |                          |                               |  |
|   |         | Los Angeles-Long Beach,                                | 1000/1000               | 10 200                    |   | CO 000             | 000/        |                          |                               | Pottow Pow / Popono Po   |
| Colorado Blvd                                     |         | CA   | 1996/1998               | 18,309                    |   | 69,000             | 99%         | 22,000                   | Canau-                        | Pottery Barn / Banana Republic   |
| Crow Canyon Commons<br>East Bay Bridge            |         | San Ramon, CA<br>San Francisco-Oakland-<br>Fremont, CA | 2005/2007<br>2012       | 88,265<br>176,451         |   | 241,000<br>438,000 | 95%<br>100% |                          | Sprouts<br>Pak-N-Save         | Orchard Supply Hardware / Rite Aid / Sports Authority  Home Depot / Michaels / Target / Nordstrom Rack |
| Escondido Promenade                               | (3)     | San Diego, CA  | 1996/2010               | 46,956                    |   | 298,000            | 96%         |                          |                               | TJ Maxx / Toys R Us / Dick's Sporting Goods / Ross Dress<br>For Less                                   |
| Hermosa Avenue                                    |         | Los Angeles-Long Beach,<br>CA                          | 1997                    | 5,905                     |   | 24,000             | 100%        |                          |                               |  |
| Hollywood Blvd                                    |         | Los Angeles-Long Beach,<br>CA                          | 1999                    | 46,700                    |   | 179,000            | 91%         |                          |                               | DSW / L.A. Fitness / Marshalls / La La Land  |
| Kings Court                                       | (5)     | San Jose, CA   | 1998                    | 11,612                    |   | 80,000             | 100%        | 25,000                   | Lunardi's                     | CVS  |
| Old Town Center                                   |         | San Jose, CA   | 1997                    | 37,817                    |   | 95,000             | 97%         |                          | Super Market                  | Anthropologie / Banana Republic / Gap  |
|   |         |  |                         |                           |   |                    |             |                          |                               |  |

| Winti 51, 2010                  |          |   | Year      | Real Estate               | Mortgage<br>and/or<br>Capital<br>Lease<br>Obligation |           | %      | Grocery<br>Anchor | Grocery                           |   |
|---------------------------------|----------|---|-----------|---------------------------|--|-----------|--------|-------------------|-----------------------------------|---|
| Property Name                   |          | MSA Description   | Acquired  | at Cost                   | (1)  | GLA (2)   | Leased | GLA               | Anchor                            | Other Principal Tenants   |
| Plaza El Segundo / The<br>Point | (3)      | Los Angeles-Long Beach, CA                                | 2011/2015 | (in thousands)<br>273,464 | thousands)<br>175,000                                | 453,000   | 97%    | 66,000            | Whole Foods                       | Anthropologie / Best Buy / Container Store / Dick's Sporting<br>Goods / H&M / HomeGoods   |
| Santana Row                     |          | San Jose, CA  | 1997      | 748,696                   |  | 651,000   | 99%    |                   |                                   | Crate & Barrel / Container Store / Best Buy / CineArts Theatre / Hotel Valencia / H&M   |
| San Antonio Center              | (3) (5)  | San Francisco-Oakland-San<br>Jose, CA                     | 2015      | 72,940                    |  | 376,000   | 95%    | 11,000            | Trader Joe's                      | Kohl's / Wal-mart / 24 Hour Fitness / Jo-Ann Stores   |
| Third Street Promenade          |          | Los Angeles-Long Beach, CA                                | 1996-2000 | 78,626                    |  | 209,000   | 99%    |                   |                                   | J. Crew / Banana Republic / Old Navy / Abercrombie & Fitch  |
| Westgate Center                 |          | San Jose, CA  | 2004      | 146,608                   |  | 638,000   | 98%    | 38,000            | Walmart<br>Neighborhood<br>Market | Target / Burlington Coat Factory / Ross Dress For Less / Michaels / Nordstrom Rack / Nike Factory / J. Crew / Gap Factory Store |
| 150 Post Street                 |          | San Francisco, CA   | 1997      | 35,628                    | _  | 105,000   | 82%    |                   |                                   |   |
|                                 |          | Total California  |           | 1,787,977                 |  | 3,856,000 | 97%    |                   |                                   |   |
| NW NG . (N) I                   |          |   |           |                           |  |           |        |                   |                                   |   |
| NY Metro / New Jersey           |          | M do M  | 1000      | C1 772                    |  | 422.000   | 710/   |                   |                                   | AMGI (D. ONII) (C. A.A.I. S   |
| Brick Plaza                     | (2) (5)  | Monmouth-Ocean, NJ  | 1989      | 61,773                    | 11 500   | 422,000   | 71%    |                   |                                   | AMC Loews / Barnes & Noble / Sports Authority   |
| Brook 35                        | (3) (5)  | New York-Northern New<br>Jersey-Long Island, NY-NJ-<br>PA | 2014      | 46,819                    | 11,500   | 98,000    | 98%    |                   |                                   | Ann Taylor / Banana Republic / Coach / Williams-Sonoma  |
| Darien                          |          | New Haven-Bridgeport-<br>Stamford-Waterbury               | 2013      | 48,529                    |  | 95,000    | 97%    | 45,000            | Stop & Shop                       | Equinox   |
| Fresh Meadows                   |          | New York, NY  | 1997      | 81,743                    |  | 404,000   | 100%   | 15,000            | Island of Gold                    | AMC Loews / Kohl's / Michaels / Modell's  |
| Greenlawn Plaza                 | (8)      | Nassau-Suffolk, NY  | 2006      | 31,567                    | 13,600   | 106,000   | 94%    | 46,000            | Greenlawn<br>Farms                | Tuesday Morning   |
| Greenwich Avenue                |          | New Haven-Bridgeport-<br>Stamford-Waterbury               | 1995      | 14,127                    |  | 36,000    | 100%   |                   |                                   | Saks Fifth Avenue   |
| Hauppauge                       |          | Nassau-Suffolk, NY  | 1998      | 28,676                    |  | 134,000   | 100%   | 61,000            | Shop Rite                         | A.C. Moore  |
| Huntington                      |          | Nassau-Suffolk, NY  | 1988/2007 | 43,852                    |  | 279,000   | 100%   |                   |                                   | Buy Buy Baby / Bed, Bath & Beyond / Michaels / Nordstrom<br>Rack  |
| Huntington Square               |          | Nassau-Suffolk, NY  | 2010      | 12,980                    |  | 74,000    | 93%    |                   |                                   | Barnes & Noble  |
| Melville Mall                   |          | Nassau-Suffolk, NY  | 2006      | 74,451                    |  | 247,000   | 73%    |                   |                                   | Dick's Sporting Goods / Marshalls / Macy's Backstage  |
| Mercer Mall                     | (6)      | Trenton, NJ   | 2003      | 119,184                   | 55,666   | 527,000   | 99%    | 75,000            | Shop Rite                         | Bed, Bath & Beyond / DSW / TJ Maxx / Raymour & Flanigan / Nordstrom Rack / REI  |
| The Grove at Shrewsbury         | (3) (5)  | New York-Northern New<br>Jersey-Long Island, NY-NJ-<br>PA | 2014      | 122,918                   | 54,275   | 192,000   | 96%    |                   |                                   | Lululemon / Brooks Brothers / Anthropologie / Pottery Barn / J.<br>Crew / Banana Republic / Williams-Sonoma                     |
| Troy                            |          | Newark, NJ  | 1980      | 34,955                    |  | 211,000   | 67%    |                   |                                   | L.A. Fitness  |
|                                 |          | Total NY Metro/New Jersey                                 |           | 721,574                   |  | 2,825,000 | 90%    |                   |                                   |   |
|                                 |          |   |           |                           |  |           |        |                   |                                   |   |
| Philadelphia Metropolit         | tan Area |   |           |                           |  |           |        |                   |                                   |   |
| Andorra                         |          | Philadelphia, PA-NJ                                       | 1988      | 25,735                    |  | 265,000   | 94%    | 24,000            | Acme<br>Markets                   | Kohl's / Staples / L.A. Fitness   |
| Bala Cynwyd                     |          | Philadelphia, PA-NJ                                       | 1993      | 41,457                    |  | 294,000   | 100%   | 45,000            | Acme<br>Markets                   | Lord & Taylor / L.A. Fitness / Michaels   |
| Ellisburg                       |          | Philadelphia, PA-NJ                                       | 1992      | 34,931                    |  | 268,000   | 97%    | 47,000            | Whole Foods                       | Buy Buy Baby / Stein Mart   |
| Flourtown                       |          | Philadelphia, PA-NJ                                       | 1980      | 16,799                    |  | 156,000   | 98%    | 75,000            | Giant Food                        | Movie Tavern  |
| Langhorne Square                |          | Philadelphia, PA-NJ                                       | 1985      | 21,848                    |  | 219,000   | 100%   | 55,000            | Redner's<br>Warehouse<br>Mkts.    | Marshalls   |
| Lawrence Park                   |          | Philadelphia, PA-NJ                                       | 1980      | 32,478                    |  | 364,000   | 96%    | 53,000            | Acme<br>Markets                   | Brightwood Career Institute / TJ Maxx / HomeGoods   |
| Northeast                       |          | Philadelphia, PA-NJ                                       | 1983      | 25,685                    |  | 288,000   | 86%    |                   |                                   | Burlington Coat Factory / Home Gallery / Marshalls  |
| Town Center of New<br>Britain   |          | Philadelphia, PA-NJ                                       | 2006      | 14,972                    |  | 124,000   | 88%    | 36,000            | Giant Food                        | Rite Aid  |
| Willow Grove                    |          | Philadelphia, PA-NJ                                       | 1984      | 30,001                    |  | 211,000   | 98%    |                   |                                   | HomeGoods / Marshalls / Barnes & Noble  |
| Wynnewood                       |          | Philadelphia, PA-NJ                                       | 1996      | 41,793                    |  | 251,000   | 100%   | 98,000            | Giant Food                        | Bed, Bath & Beyond / Old Navy / DSW   |
|                                 |          | Total Philadelphia Metropolit                             | an Area   | 285,699                   | _  | 2,440,000 | 96%    |                   |                                   |   |

| March 51, 2010                                   |         |   |                    |                        | Mortgage<br>and/or<br>Capital<br>Lease |           |             | Grocery       |                               |  |
|--|---------|---|--------------------|------------------------|--|-----------|-------------|---------------|-------------------------------|--|
| Property Name                                    |         | MSA Description                                   | Year<br>Acquired   | Real Estate<br>at Cost | Obligation<br>(1)                      | GLA (2)   | %<br>Leased | Anchor<br>GLA | Grocery<br>Anchor             | Other Principal Tenants  |
| New England                                      |         |   |                    | (in thousands)         | (in<br>thousands)                      |           |             |               |                               |  |
| Assembly Row /<br>Assembly Square<br>Marketplace | (4)     | Boston-Cambridge-Quincy,<br>MA-NH                 | 2005-2011,<br>2013 | 498,015                |  | 761,000   | 100%        |               |                               | AMC Theatres / LEGOLAND Discovery Center / Saks Fifth<br>Avenue Off 5th / J. Crew / Nike Factory / Bed, Bath & Beyond<br>/ TJ Maxx / Legal on the Mystic |
| Atlantic Plaza                                   | (8)     | Boston-Worcester-Lawrence-<br>Lowell-Brockton, MA | 2004               | 23,589                 |  | 123,000   | 89%         | 64,000        | Stop & Shop                   |  |
| Campus Plaza                                     | (8)     | Boston-Worcester-Lawrence-<br>Lowell-Brockton, MA | 2004               | 30,124                 |  | 116,000   | 96%         | 46,000        | Roche Bros.                   | Burlington Coat Factory  |
| Chelsea Commons                                  |         | Boston-Cambridge-Quincy,<br>MA-NH                 | 2006-2008          | 42,736                 | 6,796                                  | 222,000   | 100%        | 16,000        | Sav-A-Lot                     | Home Depot / Planet Fitness  |
| Dedham Plaza                                     |         | Boston-Cambridge-Quincy,<br>MA-NH                 | 1993               | 35,184                 |  | 241,000   | 92%         | 80,000        | Star Market                   |  |
| Linden Square                                    |         | Boston-Cambridge-Quincy,<br>MA-NH                 | 2006               | 147,916                |  | 223,000   | 95%         | 50,000        | Roche Bros.                   | CVS  |
| North Dartmouth                                  |         | Boston-Cambridge-Quincy,<br>MA-NH                 | 2006               | 9,367                  |  | 48,000    | 100%        | 48,000        | Stop & Shop                   |  |
| Queen Anne Plaza                                 |         | Boston-Cambridge-Quincy,<br>MA-NH                 | 1994               | 18,343                 |  | 149,000   | 100%        | 50,000        | Hannaford                     | TJ Maxx / HomeGoods  |
| Saugus Plaza                                     |         | Boston-Cambridge-Quincy,<br>MA-NH                 | 1996               | 15,256                 |  | 169,000   | 100%        | 55,000        | Super Stop &<br>Shop          | Kmart  |
|  |         | Total New England                                 |                    | 820,530                |  | 2,052,000 | 98%         | •             |                               |  |
| South Florida                                    |         |   |                    |                        |  |           |             |               |                               |  |
| Cocowalk   | (3) (7) | Miami-Ft Lauderdale                               | 2015               | 99,279                 |  | 216,000   | 81%         |               |                               | Cinepolis Theaters / Gap / Youfit Health Club  |
| Del Mar Village                                  | (-)()   | Miami-Ft Lauderdale                               | 2008/2014          | 60,497                 |  | 196,000   | 86%         | 44,000        | Winn Dixie                    | CVS  |
| The Shops at Sunset                              | (3)     | Miami-Ft Lauderdale                               | 2015               | 116,861                | 70,070                                 | 515,000   | 80%         |               |                               | AMC Theatres / L.A. Fitness / Barnes & Noble / GameTime  |
| Place<br>Tower Shops                             |         | Miami-Ft Lauderdale                               | 2011/2014          | 93,863                 |  | 390,000   | 96%         | 12,000        | Trader Joe's                  | Best Buy / DSW / Old Navy / Ross Dress For Less / TJ Maxx /  |
|  |         | Total South Florida                               |                    | 370,500                | _                                      | 1,317,000 | 86%         | _             |                               | Ulta   |
|  |         |   |                    |                        |  |           |             |               |                               |  |
| Baltimore  |         |   |                    |                        |  |           |             |               |                               |  |
| Governor Plaza                                   |         | Baltimore, MD                                     | 1985               | 27,152                 |  | 243,000   | 100%        | 16,500        | Aldi                          | Dick's Sporting Goods  |
| Perring Plaza                                    |         | Baltimore, MD                                     | 1985               | 30,432                 |  | 395,000   | 100%        | 58,000        | Shoppers<br>Food<br>Warehouse | Home Depot / Burlington Coat Factory / Jo-Ann Stores / Micro Center  |
| THE AVENUE at White Marsh                        | (5)     | Baltimore, MD                                     | 2007               | 100,309                | 52,705                                 | 305,000   | 99%         |               |                               | AMC Loews / Old Navy / Barnes & Noble / A.C. Moore   |
| The Shoppes at<br>Nottingham Square              |         | Baltimore, MD                                     | 2007               | 17,454                 |  | 32,000    | 100%        |               |                               |  |
| White Marsh Plaza                                |         | Baltimore, MD                                     | 2007               | 25,154                 |  | 80,000    | 96%         | 54,000        | Giant Food                    |  |
| White Marsh Other                                |         | Baltimore, MD                                     | 2007               | 37,319                 |  | 73,000    | 97%         | _             |                               |  |
|  |         | Total Baltimore                                   |                    | 237,820                |  | 1,128,000 | 99%         |               |                               |  |
| Chicago  |         |   |                    |                        |  |           |             |               |                               |  |
| Crossroads                                       |         | Chicago, IL                                       | 1993               | 31,653                 |  | 168,000   | 91%         |               |                               | Golfsmith / Guitar Center / L.A. Fitness   |
| Finley Square                                    |         | Chicago, IL                                       | 1995               | 34,879                 |  | 316,000   | 97%         |               |                               | Bed, Bath & Beyond / Buy Buy Baby / Petsmart / Michaels  |
| Garden Market                                    |         | Chicago, IL                                       | 1994               | 13,085                 |  | 140,000   |             | 63,000        | Mariano's<br>Fresh Market     | Walgreens  |
| North Lake Commons                               |         | Chicago, IL                                       | 1994               | 16,454                 |  | 129,000   | 85%         | 77,000        | Jewel Osco                    |  |
|  |         | Total Chicago                                     |                    | 96,071                 | _                                      | 753,000   | 94%         | - 77,000      |                               |  |

(6)

| Property Name |     | MSA Description                   | Year<br>Acquired | Real Estate<br>at Cost | and/or<br>Capital<br>Lease<br>Obligation<br>(1) | GLA (2)    | %<br>Leased | Grocery<br>Anchor<br>GLA | Grocery<br>Anchor         | Other Principal Tenants   |
|---------------|-----|-----------------------------------|------------------|------------------------|---|------------|-------------|--------------------------|---------------------------|---|
|               |     |                                   |                  | (in thousands)         | (in<br>thousands)                               |            |             |                          |                           |   |
| Other         |     |                                   |                  |                        |   |            |             |                          |                           |   |
| Barracks Road |     | Charlottesville, VA               | 1985             | 61,629                 |   | 497,000    | 98%         | 99,000                   | Harris Teeter /<br>Kroger | Anthropologie / Bed, Bath & Beyond / Barnes & Noble / Old<br>Navy / Michaels / Ulta |
| Bristol Plaza |     | Hartford, CT                      | 1995             | 29,878                 |   | 266,000    | 95%         | 74,000                   | Stop & Shop               | TJ Maxx   |
| Eastgate      |     | Raleigh-Durham-Chapel Hill,<br>NC | 1986             | 28,260                 |   | 153,000    | 90%         | 13,000                   | Trader Joe's              | Stein Mart  |
| Gratiot Plaza |     | Detroit, MI                       | 1973             | 19,572                 |   | 217,000    | 99%         | 69,000                   | Kroger                    | Bed, Bath & Beyond / Best Buy / DSW   |
| Lancaster     | (6) | Lancaster, PA                     | 1980             | 13,591                 | 4,907   | 127,000    | 95%         | 75,000                   | Giant Food                | Michaels  |
| 29th Place    |     | Charlottesville, VA               | 2007             | 40,560                 | 4,704   | 169,000    | 98%         |                          |                           | DSW / HomeGoods / Staples / Stein Mart  |
| Willow Lawn   |     | Richmond-Petersburg, VA           | 1983             | 91,899                 |   | 445,000    | 93%         | 66,000                   | Kroger                    | DSW / Old Navy / Staples / Ross Dress For Less                                      |
|               |     | Total Other                       |                  | 285,389                | •   | 1,874,000  | 96%         |                          |                           |   |
| Grand Total   |     |                                   |                  | \$ 6,353,146           | \$ 576,590                                      | 22,230,000 | 94%         |                          |                           |   |

Mortgage

| Notes: |  |
|--------|--|
| (1)    | The mortgage or capital lease obligations differ from the total reported on the consolidated balance sheet due to the unamortized discount or premium and/or debt issuance costs on certain mortgage |
|        | payables.  |

(2) Excludes newly created redevelopment square footage not yet in service, as well as residential and hotel square footage. The Trust has a controlling financial interest in this property. (3)

Portion of property is currently under development. See further discussion in the Pike & Rose and Assembly Row schedule.

(4) (5)

All or a portion of the property is owned in a "downreit" partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.

All or a portion of the property subject to capital lease obligation.

This property includes partial interests in eight buildings in addition to our initial acquisition. (7)

On January 13, 2016, we acquired the 70% controlling interest in these properties and now own the properties 100%. The year acquired reflects the year we first acquired an equity interest in the

### **Federal Realty Investment Trust**

### **Retail Leasing Summary (1)**

March 31, 2016

### <u>Total Lease Summary - Comparable (2)</u>

| Quarter           | Number of<br>Leases<br>Signed | % of<br>Comparable<br>Leases Signed | GLA Signed | ontractual<br>ent (3) Per<br>Sq. Ft. | Prior Rent<br>(4) Per Sq.<br>Ft. | Annual Increase<br>in Rent | Cash Basis %<br>Increase Over<br>Prior Rent | Straight-lined<br>Basis %<br>Increase Over<br>Prior Rent | Weighted<br>Average<br>Lease Term<br>(5) | I  | Tenant<br>improvements &<br>Incentives (6) | Tenant<br>provements &<br>entives Per Sq.<br>Ft. |
|-------------------|-------------------------------|-------------------------------------|------------|--------------------------------------|----------------------------------|----------------------------|---|--|--|----|--|--|
| 1st Quarter 2016  | 85                            | 100%                                | 398,820    | \$<br>33.53                          | \$29.67                          | \$ 1,541,181               | 13%   | 24%  | 8.3                                      | \$ | 12,405,156                                 | \$<br>31.10 (7)                                  |
| 4th Quarter 2015  | 88                            | 100%                                | 380,714    | \$<br>31.88                          | \$26.00                          | \$ 2,238,079               | 23%   | 35%  | 8.0                                      | \$ | 16,261,721                                 | \$<br>42.71 (7)                                  |
| 3rd Quarter 2015  | 76                            | 100%                                | 478,411    | \$<br>26.98                          | \$22.69                          | \$ 2,051,021               | 19%   | 33%  | 8.0                                      | \$ | 10,113,482                                 | \$<br>21.14 (7)                                  |
| 2nd Quarter 2015  | 77                            | 100%                                | 296,946    | \$<br>30.41                          | \$26.36                          | \$ 1,203,298               | 15%   | 25%  | 7.9                                      | \$ | 8,780,682                                  | \$<br>29.57 (7)                                  |
| Total - 12 months | 326                           | 100%                                | 1,554,891  | \$<br>30.52                          | \$25.99                          | \$ 7,033,579               | 17%   | 29%  | 8.1                                      | \$ | 47,561,041                                 | \$<br>30.59                                      |

### New Lease Summary - Comparable (2)

| Quarter           | Number of<br>Leases<br>Signed | % of<br>Comparable<br>Leases Signed | GLA Signed | ontractual<br>ent (3) Per<br>Sq. Ft. | Prior Rent<br>(4) Per Sq.<br>Ft. | Ar | nnual Increase<br>in Rent | Cash Basis %<br>Increase Over<br>Prior Rent | Straight-lined<br>Basis %<br>Increase Over<br>Prior Rent | Weighted<br>Average<br>Lease Term<br>(5) | Tenant<br>mprovements &<br>Incentives (6) | Impi | Tenant<br>rovements &<br>ntives Per Sq.<br>Ft. |
|-------------------|-------------------------------|-------------------------------------|------------|--------------------------------------|----------------------------------|----|---------------------------|---|--|--|---|------|--|
| 1st Quarter 2016  | 28                            | 33%                                 | 154,121    | \$<br>31.02                          | \$25.57                          | \$ | 838,752                   | 21%   | 35%  | 11.3                                     | \$<br>8,590,661                           | \$   | 55.74 (7)                                      |
| 4th Quarter 2015  | 29                            | 33%                                 | 191,931    | \$<br>30.57                          | \$21.14                          | \$ | 1,810,518                 | 45%   | 54%  | 10.1                                     | \$<br>14,704,178                          | \$   | 76.61 (7)                                      |
| 3rd Quarter 2015  | 36                            | 47%                                 | 106,574    | \$<br>47.91                          | \$42.13                          | \$ | 615,619                   | 14%   | 32%  | 9.9                                      | \$<br>6,248,270                           | \$   | 58.63 (7)                                      |
| 2nd Quarter 2015  | 35                            | 45%                                 | 147,114    | \$<br>30.96                          | \$26.98                          | \$ | 585,589                   | 15%   | 29%  | 9.3                                      | \$<br>6,812,702                           | \$   | 46.31 (7)                                      |
| Total - 12 months | 128                           | 39%                                 | 599,740    | \$<br>33.86                          | \$27.44                          | \$ | 3,850,478                 | 23%   | 38%  | 10.2                                     | \$<br>36,355,811                          | \$   | 60.62  |

### Renewal Lease Summary - Comparable (2) (8)

| Quarter           | Number of<br>Leases<br>Signed | % of<br>Comparable<br>Leases Signed | GLA Signed | ontractual<br>ent (3) Per<br>Sq. Ft. | Prior Rent<br>(4) Per Sq.<br>Ft. | A  | nnual Increase<br>in Rent | Cash Basis %<br>Increase Over<br>Prior Rent | Straight-lined<br>Basis %<br>Increase Over<br>Prior Rent | Weighted<br>Average<br>Lease Term<br>(5) | I  | Tenant<br>mprovements &<br>Incentives (6) | Tenant<br>provements &<br>entives Per Sq.<br>Ft. |
|-------------------|-------------------------------|-------------------------------------|------------|--------------------------------------|----------------------------------|----|---------------------------|---|--|--|----|---|--|
| 1st Quarter 2016  | 57                            | 67%                                 | 244,699    | \$<br>35.12                          | \$32.25                          | \$ | 702,429                   | 9%  | 18%  | 6.6                                      | \$ | 3,814,495                                 | \$<br>15.59                                      |
| 4th Quarter 2015  | 59                            | 67%                                 | 188,783    | \$<br>33.21                          | \$30.95                          | \$ | 427,561                   | 7%  | 20%  | 6.1                                      | \$ | 1,557,543                                 | \$<br>8.25                                       |
| 3rd Quarter 2015  | 40                            | 53%                                 | 371,837    | \$<br>20.98                          | \$17.12                          | \$ | 1,435,402                 | 23%   | 33%  | 6.7                                      | \$ | 3,865,212                                 | \$<br>10.39                                      |
| 2nd Quarter 2015  | 42                            | 55%                                 | 149,832    | \$<br>29.87                          | \$25.75                          | \$ | 617,709                   | 16%   | 21%  | 6.4                                      | \$ | 1,967,980                                 | \$<br>13.13                                      |
| Total - 12 months | 198                           | 61%                                 | 955,151    | \$<br>28.42                          | \$25.08                          | \$ | 3,183,101                 | 13%   | 23%  | 6.5                                      | \$ | 11,205,230                                | \$<br>11.73                                      |

# <u>Total Lease Summary - Comparable and Non-comparable (2) (9)</u>

| Quarter           | Number<br>of Leases<br>Signed | GLA Signed | ontractual<br>t (3) Per Sq.<br>Ft. | Weighted<br>Average<br>Lease Term<br>(5) | Tenant<br>Improvements &<br>Incentives (6) |    | Tenant<br>rovements &<br>ntives Per Sq.<br>Ft. |
|-------------------|-------------------------------|------------|------------------------------------|--|--|----|--|
| 1st Quarter 2016  | 92                            | 419,781    | \$<br>33.45                        | 8.3                                      | \$<br>14,483,247                           | \$ | 34.50  |
| 4th Quarter 2015  | 99                            | 439,061    | \$<br>31.87                        | 8.2                                      | \$<br>17,663,207                           | \$ | 40.23  |
| 3rd Quarter 2015  | 95                            | 560,884    | \$<br>28.92                        | 8.3                                      | \$<br>12,254,941                           | \$ | 21.85  |
| 2nd Quarter 2015  | 85                            | 313,887    | \$<br>31.66                        | 8.1                                      | \$<br>11,268,961                           | \$ | 35.90  |
| Total - 12 months | 371                           | 1,733,613  | \$<br>31.26                        | 8.2                                      | \$<br>55,670,356                           | \$ | 32.11  |

| Notes: |
|--------|
| (1)    |
| (2)    |

(3) (4)

(5)

(6)

(8)

Leases on this report represent retail activity only; office and residential leases are not included.

Comparable leases represent those leases signed on spaces for which there was a former tenant.

Contractual rent represents contractual minimum rent under the new lease for the first 12 months of the term.

Prior rent represents minimum rent and percentage rent, if any, paid by the prior tenant in the final 12 months of the term.

Weighted average is determined on the basis of contractual rent for the first 12 months of the term.

See Glossary of Terms.

Approximately \$5.2 million (\$8.22 per square foot) in 1st Quarter 2016, \$10.2 million (\$21.74 per square foot) in 4th Quarter 2015, and \$0.5 million (\$0.72 per square foot) in 3rd Quarter 2015, and \$0.5 million (\$1.20 per square foot) in 2nd Quarter 2015 of the Tenant Improvements & Incentives are for properties under active redevelopment (e.g. Congressional Plaza, Del Mar Village, Mercer Mall, Westgate Center) and are included in the Projected Cost for those projects on the Summary of Redevelopment Opportunities.

Renewal leases represent expiring leases rolling over with the same tenant in the same location. All other leases are categorized as new.

(9) The Number of Leases Signed, GLA Signed, Contractual Rent Per Sq Ft and Weighted Average Lease Term columns include information for leases signed at our Assembly Row and Pike & Rose projects. The Tenant Improvements & Incentives and Tenant Improvements & Incentives Per Sq Ft columns do not include the tenant improvements and incentives on leases signed for those projects; these amounts for leases signed for Assembly Row and Pike & Rose are included in the Projected Cost column for those projects shown on the Pike & Rose and Assembly Row schedule.

# Federal Realty Investment Trust Lease Expirations March 31, 2016

# Assumes no exercise of lease options

|            | Aı          | nchor Tenants (1) |                         | Sm          | all Shop Tenants      | s                       |                 | Total            |                         |
|------------|-------------|-------------------|-------------------------|-------------|-----------------------|-------------------------|-----------------|------------------|-------------------------|
| <br>Year   | Expiring SF | % of Anchor<br>SF | Minimum Rent<br>PSF (2) | Expiring SF | % of Small<br>Shop SF | Minimum Rent<br>PSF (2) | Expiring SF (4) | % of<br>Total SF | Minimum Rent<br>PSF (2) |
| 2016       | 224,000     | 2% \$             | 16.71                   | 587,000     | 7% 5                  | \$ 32.43                | 810,000         | 4% \$            | 28.09                   |
| 2017       | 1,384,000   | 11% \$            | 18.04                   | 1,158,000   | 14% 5                 | \$ 36.45                | 2,542,000       | 12% \$           | 26.43                   |
| 2018       | 1,505,000   | 12% \$            | 15.20                   | 1,071,000   | 13% 5                 | \$ 38.53                | 2,576,000       | 13% \$           | 24.90                   |
| 2019       | 1,837,000   | 15% \$            | 18.88                   | 898,000     | 11% 5                 | \$ 36.97                | 2,735,000       | 13% \$           | 24.82                   |
| 2020       | 1,157,000   | 10% \$            | 16.48                   | 1,014,000   | 13% 5                 | \$ 38.38                | 2,171,000       | 11% \$           | 26.71                   |
| 2021       | 1,385,000   | 11% \$            | 19.36                   | 868,000     | 11% 5                 | \$ 38.70                | 2,252,000       | 11% \$           | 26.80                   |
| 2022       | 1,027,000   | 8% \$             | 16.13                   | 573,000     | 7% 5                  | \$ 38.95                | 1,601,000       | 8% \$            | 24.31                   |
| 2023       | 410,000     | 3% \$             | 21.65                   | 520,000     | 6% 5                  | \$ 39.58                | 930,000         | 5% \$            | 31.68                   |
| 2024       | 567,000     | 5% \$             | 18.38                   | 494,000     | 6% 5                  | \$ 42.71                | 1,062,000       | 5% \$            | 3 29.71                 |
| 2025       | 722,000     | 6% \$             | 21.43                   | 589,000     | 7% 5                  | \$ 37.00                | 1,311,000       | 6% \$            | 3 28.42                 |
| Thereafter | 2,139,000   | 17% \$            | 19.99                   | 424,000     | 5% 5                  | \$ 44.24                | 2,563,000       | 12% \$           | 24.00                   |
| Total (3)  | 12,357,000  | 100% \$           | 18.31                   | 8,196,000   | 100% 5                | 38.16                   | 20,553,000      | 100% \$          | 3 26.23                 |

### Assumes all lease options are exercised

|            | Aı  | nchor Tenants (1) |             | Sm  | all Shop Tenant | s               |                  | Total                   |       |
|------------|---|-------------------|-------------|---|-----------------|-----------------|------------------|-------------------------|-------|
| Year       | % of Anchor Minimum Rent<br>Year Expiring SF SF PSF (2) |                   | Expiring SF | % of Small Minimum Rent Expiring SF Shop SF PSF (2) |                 | Expiring SF (4) | % of<br>Total SF | Minimum Rent<br>PSF (2) |       |
| 2016       | 65,000  | 1% 5              | 19.40       | 445,000   | 6%              | \$ 32.49        | 510,000          | 2% \$                   | 30.83 |
| 2017       | 236,000   | 2% 5              | 25.23       | 680,000   | 8%              | \$ 38.02        | 916,000          | 4% \$                   | 34.73 |
| 2018       | 196,000   | 1% 5              | 16.17       | 604,000   | 7%              | \$ 40.11        | 800,000          | 4% \$                   | 34.24 |
| 2019       | 453,000   | 4% 9              | 20.79       | 571,000   | 7%              | \$ 38.02        | 1,024,000        | 5% \$                   | 30.39 |
| 2020       | 159,000   | 1% 5              | 21.22       | 606,000   | 7%              | \$ 37.85        | 765,000          | 4% \$                   | 34.39 |
| 2021       | 334,000   | 3% 9              | 21.42       | 527,000   | 6%              | \$ 41.42        | 861,000          | 4% \$                   | 33.67 |
| 2022       | 155,000   | 1% 5              | 25.84       | 571,000   | 7%              | \$ 35.59        | 725,000          | 4% \$                   | 33.51 |
| 2023       | 368,000   | 3% 5              | 17.28       | 451,000   | 6%              | \$ 40.21        | 818,000          | 4% \$                   | 29.91 |
| 2024       | 447,000   | 4% 5              | 18.02       | 405,000   | 5%              | \$ 42.52        | 853,000          | 4% \$                   | 29.67 |
| 2025       | 247,000   | 2% 5              | 19.19       | 531,000   | 7%              | \$ 36.85        | 778,000          | 4% \$                   | 31.24 |
| Thereafter | 9,697,000   | 78% 5             | 17.82       | 2,805,000   | 34%             | \$ 37.98        | 12,503,000       | 61% \$                  | 22.34 |
| Total (3)  | 12,357,000  | 100% 5            | 18.31       | 8,196,000   | 100%            | \$ 38.16        | 20,553,000       | 100% \$                 | 26.23 |

- (1) Anchor is defined as a tenant leasing 15,000 square feet or more.
- (2) Minimum Rent reflects in-place contractual (cash-basis) rent as of March 31, 2016.
- (3) Represents occupied square footage as of March 31, 2016.
- (4) Individual items may not add up to total due to rounding.

# Federal Realty Investment Trust Portfolio Leased Statistics March 31, 2016

| Overall Portfolio Statistics (1)   | A           | t March 31, 2016 |                 | At March 31, 2015 |                   |                 |  |
|------------------------------------|-------------|------------------|-----------------|-------------------|-------------------|-----------------|--|
| <u>Type</u>                        | <u>Size</u> | <u>Leased</u>    | <u>Leased %</u> | <u>Size</u>       | <u>Leased</u>     | <u>Leased %</u> |  |
| Retail Properties (2) (3) (4) (sf) | 22,230,000  | 20,921,000       | 94.1%           | 20,746,000        | 19,786,000        | 95.4%           |  |
|                                    |             |                  |                 |                   |                   |                 |  |
| Residential Properties (units)     | 1,804       | 1,591            | 88.2%           | 1,500             | 1,458             | 97.2%           |  |
| Same Center Statistics (1)         | A           | t March 31, 2016 |                 | I                 | At March 31, 2015 |                 |  |
| Туре                               | <u>Size</u> | <u>Leased</u>    | <u>Leased %</u> | <u>Size</u>       | <u>Leased</u>     | Leased %        |  |
| Detail Droporties (2) (4) (5) (cf) |             |                  |                 |                   |                   |                 |  |
| Retail Properties (2) (4) (5) (sf) | 15,856,000  | 15,165,000       | 95.6%           | 15,832,000        | 15,232,000        | 96.2%           |  |
| Retail Properties (2) (4) (5) (81) | 15,856,000  | 15,165,000       | 95.6%           | 15,832,000        | 15,232,000        | 96.2%           |  |

- (1) See Glossary of Terms.
- (2) Leasable square feet excludes redevelopment square footage not yet placed in service.
- (3) At March 31, 2016 leased percentage was 97.3% for anchor tenants and 89.7% for small shop tenants.
- Occupied percentage was 92.7% and 94.5% at March 31, 2016 and 2015, respectively, and same center occupied percentage was 94.6% and 95.5% at March 31, 2016 and 2015, respectively.
- (5) Excludes properties purchased, sold or under redevelopment or development. Excludes the six properties discussed on page 18 under significant acquisitions as we did not consolidate the properties in 2015.

# Federal Realty Investment Trust Summary of Top 25 Tenants March 31, 2016

| Rank | Tenant Name                        | Annualized Base<br>Rent | Percentage of Total<br>Annualized Base<br>Rent (3) | Tenant GLA    | Percentage of<br>Total GLA (3) | Number of<br>Stores<br>Leased |
|------|------------------------------------|-------------------------|--|---------------|--------------------------------|-------------------------------|
| 1    | Ahold USA, Inc.                    | \$<br>17,224,000        | 3.19%  | 1,036,000     | 4.66%                          | 17                            |
| 2    | TJX Companies, The                 | \$<br>13,555,000        | 2.51%  | 795,000       | 3.58%                          | 24                            |
| 3    | Bed, Bath & Beyond, Inc.           | \$<br>13,265,000        | 2.46%  | 736,000       | 3.31%                          | 20                            |
| 4    | Gap, Inc., The                     | \$<br>12,259,000        | 2.27%  | 361,000       | 1.62%                          | 26                            |
| 5    | L.A. Fitness International LLC     | \$<br>8,662,000         | 1.61%  | 389,000       | 1.75%                          | 9                             |
| 6    | CVS Corporation                    | \$<br>7,954,000         | 1.47%  | 194,000       | 0.87%                          | 16                            |
| 7    | AMC Entertainment Inc.             | \$<br>6,416,000         | 1.19%  | 317,000       | 1.43%                          | 6                             |
| 8    | DSW, Inc                           | \$<br>6,105,000         | 1.13%  | 214,000       | 0.96%                          | 10                            |
| 9    | Home Depot, Inc.                   | \$<br>5,587,000         | 1.04%  | 438,000       | 1.97%                          | 5                             |
| 10   | Barnes & Noble, Inc.               | \$<br>5,417,000         | 1.00%  | 244,000       | 1.10%                          | 9                             |
| 11   | Best Buy Stores, L.P.              | \$<br>5,410,000         | 1.00%  | 186,000       | 0.84%                          | 4                             |
| 12   | Michaels Stores, Inc.              | \$<br>5,223,000         | 0.97%  | 286,000       | 1.29%                          | 12                            |
| 13   | Bank of America, N.A.              | \$<br>4,983,000         | 0.92%  | 97,000        | 0.44%                          | 20                            |
| 14   | Nordstrom, Inc.                    | \$<br>4,808,000         | 0.89%  | 195,000       | 0.88%                          | 5                             |
| 15   | Whole Foods Market, Inc.           | \$<br>4,425,000         | 0.82%  | 167,000       | 0.75%                          | 4                             |
| 16   | Dick's Sporting Goods, Inc.        | \$<br>4,402,000         | 0.82%  | 206,000       | 0.93%                          | 5                             |
| 17   | Ross Stores, Inc.                  | \$<br>4,193,000         | 0.78%  | 238,000       | 1.07%                          | 8                             |
| 18   | Kroger Co., The                    | \$<br>4,119,000         | 0.76%  | 356,000       | 1.60%                          | 8                             |
| 19   | Staples, Inc.                      | \$<br>3,844,000         | 0.71%  | 178,000       | 0.80%                          | 9                             |
| 20   | AB Acquisition LLC (Acme, Safeway) | \$<br>3,790,000         | 0.70%  | 404,000       | 1.82%                          | 7                             |
| 21   | Starbucks Corporation              | \$<br>3,614,000         | 0.67%  | 64,000        | 0.29%                          | 39                            |
| 22   | Wells Fargo Bank, N.A.             | \$<br>3,550,000         | 0.66%  | 48,000        | 0.22%                          | 14                            |
| 23   | Sports Authority Inc., The         | \$<br>3,418,000         | 0.63%  | 194,000       | 0.87%                          | 5                             |
| 24   | PetSmart, Inc.                     | \$<br>3,354,000         | 0.62%  | 150,000       | 0.67%                          | 6                             |
| 25   | JPMorgan Chase Bank                | \$<br>3,264,000         | 0.61%  | 58,000        | 0.26%                          | 12                            |
|      | Totals - Top 25 Tenants            | \$<br>158,841,000       | 29.45%   | 7,551,000     | 33.97%                         | 300                           |
|      |                                    | <br>                    | 40   |               |                                |                               |
|      | Total:                             | \$<br>539,352,000       | (1)  | 22,230,000 (2 | 2)                             | 2,829                         |

<sup>(1)</sup> Reflects aggregate, annualized in-place contractual (defined as cash-basis including adjustments for concessions) minimum rent for all occupied spaces as of March 31, 2016.

<sup>(2)</sup> Excludes redevelopment square footage not yet placed in service.

<sup>(3)</sup> Individual items may not add up to total due to rounding.

# Federal Realty Investment Trust Reconciliation of FFO Guidance March 31, 2016

The following table provides a reconciliation of the range of estimated earnings per diluted share to estimated FFO per diluted share for the full year 2016. Estimates do not include the impact from potential acquisitions or dispositions which have not closed as of May 4, 2016.

|   | <br>2016 G | uidance |        |
|---|------------|---------|--------|
|   | Low        |         | High   |
| Net income available to common shareholders, per diluted share                  | \$<br>3.49 | \$      | 3.56   |
| Adjustments:  |            |         |        |
| Gain on change in control of interests  | (0.36)     |         | (0.36) |
| Depreciation and amortization of real estate & joint venture real estate assets | 2.30       |         | 2.30   |
| Amortization of initial direct costs of leases                                  | 0.22       |         | 0.22   |
| All other amounts   | 0.00       |         | 0.00   |
| FFO per diluted share   | \$<br>5.65 | \$      | 5.71   |

### Note:

See Glossary of Terms. Individual items may not add up to total due to rounding.

### **Glossary of Terms**

**Adjusted EBITDA:** Adjusted EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate, and impairments of real estate, if any. Adjusted EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA and Adjusted EBITDA for the three months ended March 31, 2016 and 2015 is as follows:

|                                       | Three Mo       | nths End | ed      |  |  |
|---------------------------------------|----------------|----------|---------|--|--|
|                                       | <br>March 31,  |          |         |  |  |
|                                       | <br>2016 2015  |          |         |  |  |
|                                       | (in thousands) |          |         |  |  |
| Net income                            | \$<br>79,063   | \$       | 48,203  |  |  |
| Depreciation and amortization         | 47,799         |          | 41,984  |  |  |
| Interest expense                      | 23,729         |          | 24,168  |  |  |
| Other interest income                 | (103)          |          | (29)    |  |  |
| EBITDA                                | 150,488        | '        | 114,326 |  |  |
| Gain on change in control of interest | (25,726)       |          | _       |  |  |
| Adjusted EBITDA                       | \$<br>124,762  | \$       | 114,326 |  |  |

**Funds From Operations (FFO):** FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as follows: net income, computed in accordance with GAAP plus real estate related depreciation and amortization and excluding extraordinary items, gains and losses on sale of real estate, and impairment write-downs of depreciable real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

**Property Operating Income:** Rental income, other property income and mortgage interest income, less rental expenses and real estate taxes.

Overall Portfolio: Includes all operating properties owned and consolidated in reporting period.

**Same Center:** Information provided on a same center basis is provided for only those properties that were owned, operated, and consolidated for the entirety of both periods being compared, excludes properties that were redeveloped, expanded or under development, unconsolidated properties, and properties purchased or sold at any time during the periods being compared. Same Center growth statistics are calculated on a GAAP basis.

**Tenant Improvements and Incentives:** Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease and, except for redevelopments, may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.