## FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) June 30, 2002
Federal Realty Investment Trust
(Exact name of registrant as specified in its charter)


Registrant's telephone number including area code: 301/998-8100

Exhibit Index appears on Page 3.

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at June 30, 2002.

## Item 7. Financial Statements and Exhibits

(c) Exhibits.

99 Supplemental portfolio information at June 30, 2002

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST
/s/ Larry E. Finger
Date: August 12, 2002
Larry E. Finger
Senior Vice President,
Chief Financial Officer and Treasurer

## Exh No. Exhibit

99 Supplemental information at June 30, 2002

## Page No.

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## Supplemental Information

June 30, 2002

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1626 East Jefferson Street Rockville, Maryland 20852-4041

301/998-8100

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FEDERAL REALTY INVESTMENT TRUST ANNOUNCES SECOND QUARTER 2002 OPERATING RESULTS
-Significant progress made on implementation of new business strategy-
ROCKVILLE, MD (August 12, 2002) - Federal Realty Investment Trust (NYSE:FRT) today reported operating results for its second quarter ended June 30, 2002.
. Funds from operations (FFO) of \$0.66 per diluted share, beating First Call consensus estimates
Net operating income increased $5.4 \%$ on a same-center basis
Occupancy improved to $95.9 \%$
2.2 million common shares issued resulting in $\$ 56.6$ million of net proceeds

- Santana Row to open September 19


## Financial Results

The Trust reported FFO of $\$ 27.7$ million for the second quarter, or $\$ 0.66$ per diluted share, beating First Call consensus estimates by $\$ 0.01$. This compares to second quarter 2001 FFO of $\$ 27.3$ million, or $\$ 0.68$ per diluted share. Rental income increased $6.4 \%$ from $\$ 67.2$ million in the second quarter of 2001 to $\$ 71.5$ million in the second quarter of 2002. On a same-center basis, which excludes the impact of properties acquired, developed or sold during the analyzed periods, rental income increased $2.8 \%$ from $\$ 66.5$ million in the second quarter of 2001 to $\$ 68.4$ million in the second quarter of 2002 .

Net operating income increased $3.2 \%$ from $\$ 50.3$ million to $\$ 51.9$ million. On a same center basis, increases to net operating income were:
. $5.4 \%$ including redevelopment properties, and
. $4.7 \%$ excluding redevelopment properties

Federal Realty Investment Trust
Historical Same-Center NOI Growth
June 30, 2002

|  | 2Q02 | 1Q02 | 4Q01 | 3Q01 | 2Q01 | 1Q01 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FRT - including redeveloped properties | 5.4\% | 6.8\% | 7.1\% | 7.3\% | 5.7\% | 6.1\% |
| FRT - excluding redeveloped properties | 4.7\% | 6.2\% | 6.3\% | 6.5\% | 5.2\% | 5.5\% |
| Peer Group Average (1) |  | 0.3\% | 1.5\% | 2.4\% | 3.7\% | 3.3\% |

(1) Peer Group includes KIM, REG, NXL, WRI and PNP

Source: Morgan Stanley Research and company filings
Portfolio Results
At June 30, 2002, overall occupancy improved to 95.9\%, compared to $95.6 \%$ on June 30, 2001, and $95.5 \%$ on March 31, 2002. During the second quarter, the Trust signed leases for more than 440,000 square feet of retail space. On a comparable retail space basis, the Trust leased over 416,000 square feet, a record for any 90 -day period, at an average increase in rent per square foot of $12 \%$. The weighted-average new rent on these same space leases was $\$ 18.52$ per square foot compared to the previous average rent of $\$ 16.51$ per square foot. Year-to-date rent increases on same space leases averaged $10 \%$.
"This was a very important quarter for us," stated Donald C. Wood, president and chief operating officer for Federal Realty. "Not only were we successful in posting strong leasing and occupancy results during a time of economic uncertainty, but we made significant progress implementing strategic initiatives mandated by the business plan changes announced in March."

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES
SECOND QUARTER 2002 OPERATING RESULTS
Page 3

Mr. Wood continued by commenting, "The appointment of two highly seasoned professionals to the Trust's board and the strengthening of our balance sheet through the issuance of 2.2 million common shares were the first fundamental building blocks for executing our plan."

## Summary of Other Quarterly Activities

- -- In connection with the business plan changes announced March 11, 2002, the Trust completed the sale of six properties during the second quarter, generating $\$ 57.3$ million of proceeds and realizing a gain of $\$ 19.1$ million. The weighted average capitalization rate for the sales was $7.6 \%$ based on forward 12 -month net operating income
- -- In its first offering of common equity since 1996, the Trust completed the sale of 2.2 million common shares of beneficial interest, generating $\$ 56.6$ million of net proceeds
- -- Subsequent to the end of the second quarter, the Trust appointed two new members to serve on the Board of Trustees, Amy Lane, former retail investment banking chief at Merrill Lynch and Joseph Vassalluzzo, current vice chairman of Staples, Inc.

Santana Row
At Santana Row, Federal Realty's mixed-use community in San Jose, California, approximately 50 retailers and restaurants are scheduled to open on September 19. The Trust has executed more than 65 leases, totaling more than 300,000 square feet, of which approximately 182,000 is first floor space directly facing the main street. Additionally, the Trust has executed more than 100,000 square feet of signed letters of intent. More than $60 \%$ of the first floor space is expected to open September 19. The Trust has recently opened the residential models and has begun to actively market the residential units. To date, a total of 36 deposits have been received on the residential units, 21 of which are non-refundable and currently have specific units assigned for delivery beginning in October, 15 of which are refundable because rents have not yet been set.
"With the opening date fast approaching, we are encouraged by the progress we continue to make at Santana Row," stated Steven J. Guttman, chairman and chief executive officer for Federal Realty. "The residential models are now open and we're seeing strong interest in this portion of the development in addition to continued interest in the retail segment."

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES
SECOND QUARTER 2002 OPERATING RESULTS
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Guidance and Conference Call Information
Federal Realty's management team will present a more in depth discussion of the Trust's operating performance and provide earnings guidance on its second quarter earnings conference call, which is scheduled for Tuesday, August 13, 2002 at 11:00 A.M. Eastern Time. To participate, please call (888) 425-

9978 five to ten minutes prior to the start time and use the Passcode EARNINGS (required). The conference leader is Andrew Blocher. Federal Realty will also provide an online Web Simulcast on the company's web site, www.federalrealty.com, available for seven days following the conference call. A telephone recording of the call will be available for 14 days by dialing (888) 568-0810.

Federal Realty Investment Trust is an equity real estate investment trust specializing in the ownership, management, development and re-development of shopping centers and street retail properties. Federal Realty's portfolio contains 15 million square feet located in major metropolitan markets across the United States. The operating portfolio is currently $95.9 \%$ leased to over 2,100 national, regional and local retailers with no single tenant accounting for more than $3 \%$ of rental revenue. Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962, and has increased its dividend rate for 34 consecutive years, the longest consecutive record in the REIT industry. Shares of Federal Realty are traded on the New York Stock Exchange under the symbol FRT. Additional information about Federal Realty can be found on the Internet at www.federalrealty.com.

Safe Harbor Language
Certain matters discussed within this press release may be deemed to be forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Although Federal Realty Investment Trust believes the expectations reflected in such forward looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. Factors that could cause actual results to differ materially from Federal's expectations are detailed from time to time in the Company's SEC reports and filings, including its annual report on Form 10-K. Federal Realty assumes no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

Financial Highlights
(in thousands, except per share data) (unaudited)

## OPERATING RESULTS

Revenues
Rental income
Other property income
Interest and other income

## Expenses

Rental
Real estate taxes
Interest
Administrative
Restructuring expenses
Depreciation and amortization

Operating income before investors' share
of operations and discontinued operations
Investors' share of operations
Income before gain on sale of real estate net of loss on abandoned developments held for sale and discontinued operations
Income from operations of discontinued assets
Income before gain on sale of real estate net of
loss on abandoned developments held for sale
Gain on sale of real estate net of loss on abandoned
developments held for sale

Net income
Dividends on preferred stock

## Net income available for common shareholders

Earnings per common share, basic
Income before gain on sale of real estate net of loss on abandoned developments held for sale and discontinued operations
Discontinued operations
Gain on sale of real estate net of loss on abandoned developments held for sale

Weighted average number of common shares, basic

Earnings per common share, diluted
Income before gain on sale of real estate net of loss on abandoned developments held for sale and discontinued operations
Discontinued operations
Gain on sale of real estate net of loss on abandoned developments held for sale

Weighted average number of common shares, diluted


Financial Highlights
(in thousands, except per share data)

| BALANCE SHEET DATA | June 30, | December 31, |
| :---: | :---: | :---: |
|  | 2002 | 2001 |
| Assets | (unaudited) |  |
| Real estate, at cost |  |  |
| Operating | \$ 1,843,170 | \$ 1, 782, 318 |
| Development | 337,490 | 321,986 |
|  | 2,180,660 | 2,104,304 |
| Less accumulated depreciation and amortization | (421, 250 ) | $(395,767)$ |
|  | 1,759,410 | 1,708,537 |
| Other Assets |  |  |
| Mortgage notes receivable | 48,629 | 35,607 |
| Cash and investments | 18,723 | 17,563 |
| Receivables | 14,611 | 15,483 |
| Tax deferred exchange escrows | 55,128 | 6,006 |
| Other assets | 50,404 | 51,685 |
| Total Assets | \$ 1,946,905 | \$ 1, 834, 881 |
| Liabilities and Shareholders' Equity |  |  |
| Obligations under capital leases, mortgages and construction loans | \$ 524,147 | \$ 450,336 |
| Notes payable | 171, 374 | 174, 843 |
| Senior notes | 385, 000 | 410, 000 |
| 5 1/4\% Convertible subordinated debentures | 75,000 | 75, 289 |
| Other liabilities | 138,325 | 135,122 |
| Shareholders' Equity | 653, 059 | 589, 291 |
| Total Liabilities and Shareholders' Equity | \$ 1,946,905 | \$ 1, 834, 881 |

Federal Realty Investment Trust
Funds From Operations / Funds Available for Distribution / Summary of Capital
Expenditures
June 30, 2002


|  | $\begin{aligned} & \text { Three months ended } \\ & \text { June 30, } 2002 \text { June 30, } 2001 \end{aligned}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Funds From Operations (FFO) | (in thousands, except p |  | per share data) |  |
| Net income available for common shareholders | \$ | 30,479 | \$ | 20,180 |
| Gain on sale of real estate |  | $(19,101)$ |  | $(7,898)$ |
| Depreciation and amortization of real estate assets |  | 14,521 |  | 13,509 |
| Amortization of initial direct costs of leases |  | 1,200 |  | 1,007 |
| Income attributable to operating partnership units |  | 650 |  | 461 |
| Funds From Operations (FFO) | \$ | 27,749 | \$ | 27,259 |
| Weighted average shares outstanding | 42,136 |  | 40, 027 |  |
| FFO per share | \$ | 0.66 | \$ | 0.68 |
| Funds Available for Distribution (FAD) |  |  |  |  |
| Funds from operations | \$ | $\begin{aligned} & 27,749 \\ & (1,970) \end{aligned}$ | \$ | $\begin{aligned} & 27,259 \\ & (2,008) \end{aligned}$ |
| Recurring capital expenditures |  |  |  |  |
| Funds available for distribution (FAD) | \$ | 25,779 | \$ | 25,251 |
| Weighted average shares outstanding | 42,136 |  | 40,027 |  |
| FAD per share | \$ | 0.61 | \$ | 0.63 |
| Dividends per share | \$ | 0.48 | \$ | 0.47 |
| Dividend payout ratio \% - FFO |  | 73\% | 69\% |  |
| Dividend payout ratio \% - FAD | 79\% |  | 75\% |  |
| Summary of Capital Expenditures |  |  |  |  |
| Accretive Capital Expenditures |  |  |  |  |
| Development |  |  | \$ | 60,38736 | \$ | 56,541 |
| Acquisition Related (1) | 139 |  |  |  |  |
| Redevelopments and Expansions | 4,566 | 4,028 |  |  |  |
| Tenant Improvements | 3,143 | 3,139 |  |  |  |
| Total Accretive Capital Expenditures | 68,132 |  | 63,847 |  |  |
| Recurring Capital Expenditures | 1,970 |  | 2,008 |  |  |
| Total Capital Expenditures | \$ | 70,102 | \$ | 65,855 |  |

(1) Capital expenditures related to acquisitions in the last two years which were projected in the acquisition underwriting.
June 30, $2002 \quad$ December 31, 2001
(in thousands, except per share data)

## Market data

| Shares outstanding | 43,188 |  | 40, 071 |  |
| :---: | :---: | :---: | :---: | :---: |
| Market price per share (end of period) | \$ | 27.71 | \$ | 23.00 |
| Equity market capitalization (end of period) | \$ | 1,431,739 (1) | \$ | 1,156,633 |
| Total debt |  | 1, 051, 008 |  | 1,010,175 |
| Total market capitalization | \$ | 2,482,747 | \$ | 2,166,808 |
| Total debt to market capitalization |  | . $42: 1$ |  | . 47 :1 |
| ital availability: |  |  |  |  |
| Cash on hand | \$ | 18,723 | \$ | 17,563 |
| Tax deferred exchange escrows |  | 55,128 |  | 6,006 |
| Available under line of credit |  | 256,000 |  | 256,000 |
| Available under Santana Row construction loan |  | 164,300 |  | 233, 000 |
| Shelf registration |  | 130,240(2) |  | 190, 000 |
|  | \$ | 624,391 | \$ | 702,569 |

(1) Includes $\$ 235$ million of preferred stock issued and outstanding
(2) Pursuant to rule $462(\mathrm{~b})$ availability can be increased to $\$ 156.3$ million.
Six months ended

June 30, 2002 (2) | Six months ended |
| :---: |
| June 30, 2001 |

## Operational statistics

Ratio of earnings to combined fixed charges
$\quad$ and preferred dividends
Ratio of earnings to fixed charges
Ratio of EBITDA to combined fixed charges
and preferred dividends
Administrative expense/total revenues
(2) Excludes one-time restructuring charge of $\$ 8.5$ million incurred in the first quarter of 2002.
------

## Mortgages and Construction Loans

Construction loan on Woodmont East
(may be extended to 8/29/04)
Friendship Center
Construction loan on Santana Row
(may be extended to 4/16/06)
Leesburg Plaza
164 E Houston Street
Federal Plaza
Barracks Road
Hauppauge
Lawrence Park
Wildwood
Wynnewood
Brick Plaza
Tysons Station
Escondido (Municipal bonds)

Notes payable
Revolving credit facilities
Term note with banks
Note issued in Connection with
renovation of Perring Plaza other
$12 / 19 / 03$
$12 / 19 / 03$
$01 / 31 / 13$

08/29/02
09/22/03
04/16/04
10/01/08 10/06/08
06/01/11
11/01/15
11/01/15
11/01/15
11/01/15
11/01/15
11/01/15
09/01/11
10/01/16
libor $+1.20 \%$
libor $+1.35 \%$
libor $+2.125 \%$
$6.510 \%$
$7.500 \%$
$6.750 \%$
$7.950 \%$
$7.950 \%$
$7.950 \%$
$7.950 \%$
$7.950 \%$
$7.415 \%$
$7.400 \%$
$3.19 \%$
(in thousands)

| $\$$ |  |
| :---: | ---: |
|  | 24,291 |
| 17,000 |  |
| 130,727 |  |
| 9,900 |  |
| 287 |  |
| 36,113 |  |
| 44,300 |  |
| 16,700 |  |
| 31,400 |  |
| 27,600 |  |
| 32,000 |  |
| 33,000 |  |
|  | 6,916 |
|  | 9,400 |
|  |  |
|  |  |
|  |  |
| ------------ |  |
| \$ | 419,634 |
| ================= |  |


| \$ | 44, 000 |
| :---: | :---: |
|  | 125,000 |
|  | 2,329 |
|  | 45 |
| \$ | 171,374 |



Weighted average interest rate:

| Fixed rate debt | $7.25 \%$ |
| :--- | :--- |
| Variable on revolving credit facilities | $2.67 \%$ (d) |

## Various through 2077

(e)

| $\$$ | 104,513 |
| :---: | :---: |
| \$ | $1,155,521$ |
| = = = = = = = = = = = = |  |

(a) The bonds bear interest at a variable rate determined weekly to be the interest rate which would enable the bonds to be remarketed at $100 \%$ of their principal amount. The weighted average interest rate for the six months ended June 30, 2002, was 3.19\%.
(b) LIBOR plus 95 basis points. The Trust purchased interest rate swaps or hedges on this note, thereby locking in the LIBOR interest rate of $5.27 \%$.
(c) The Trust purchased interest rate swaps at issuance, thereby reducing the effective interest on these notes.
(d) Weighted average interest rate on revolving credit facilities for six months ended June 30, 2002.
(e) Weighted average interest rate on capital lease obligations is $9.77 \%$ on a stated basis and $13.96 \%$ including performance based participation interest paid by the Trust.

## DEBT MATURITIES

(Assumes the option to extend the Woodmont East construction loan is exercised)
(in thousands)

|  | Year | Scheduled Amortization | Maturities |  |  | Total | Percent of Debt Expiring | Cumulative Percent of Debt Expiring |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | \$ 302 | \$ | - | \$ | 302 | 0.0\% | 0.0\% |
| (1) | 2003 | 846 |  | 261, 000 |  | 261, 846 | 24.9\% | 24.9\% |
|  | 2004 | 2,810 |  | 194,517 |  | 197,327 | 18.8\% | 43.7\% |
|  | 2005 | 3,063 |  | 40, 000 |  | 43,063 | 4.1\% | 47.8\% |
|  | 2006 | 3,412 |  | 40,500 |  | 43,912 | 4.2\% | 52.0\% |
|  | 2007 | 3,686 |  | - |  | 3,686 | 0.3\% | 52.3\% |
|  | 2008 | 3,918 |  | 9,541 |  | 13,459 | 1.3\% | 53.6\% |
|  | 2009 | 4, 095 |  | 175,046 |  | 179,141 | 17.0\% | 70.6\% |
|  | 2010 | 4,427 |  | - |  | 4,427 | 0.4\% | 71.0\% |
|  | $2011$ | 4,287 |  | 37,235 |  | 41,522 | 4.0\% | 75.0\% |
|  | Thereafter | 17,116 |  | 245,207 |  | 262,323 | 25.0\% | 100.0\% |
|  | Total | \$ 47,962 |  | 1,003,046 | \$ | 1,051,008 | 100.00\% |  |

Note:
(1) Includes $\$ 44$ million balance on revolving credit facility and $\$ 125$ million balance on term loan.

A multi-phased, mixed-use development built on 42 acres in San Jose, California, in the heart of the Silicon Valley. Phase I of the development will consist of a 1,500 foot long "main street" and nine buildings comprising approximately 538,000 square feet of retail, 501 residential units, and a 214 -room boutique hotel.

```
Development Description:
```

Phase I Retail Description
Phase I Residential Description

## Phase I Hotel Description

Notes:

Crate \& Barrel (sole tenant) opened June 27, 2002
Primarily luxury tenants including Gucci, Bottega Veneta, Burberry, a French bakery and a Singaporean restaurant
Primarily luxury tenants including St. John Knit, Tods, Escada and Anne Fontaine
Lifestyle tenants including Tommy Bahama, Mullholland Brothers, New Balance Shoes and Blowfish Sushi
Lifestyle tenants including Anthropologie, Borders, Oilily and Lather
Lifestyle tenants including Ann Taylor Loft, Cole Haan, Theory and five restaurants
Lifestyle tenants including Diesel, Sur La Table, Z-Gallerie and three restaurants
Located on Olin Avenue, primarily home furnishing tenants and restaurants including Maggiano's and Starbucks

Estimated square footage. Principal tenant is Century Theater. Scheduled to open following the balance of Phase I.

537,578 ====== Units 98

Residential Total

Building
Rooms Notes:
----14
214

Notes:

One-, two- and three-bedroom loft units. Deliveries beginning in October 2002.
One-, two- and three-bedroom loft units. Deliveries beginning in November 2002. Luxury three- and four-bedroom townhouses and villas. Deliveries beginning in January 2003.
108 two- and four-bedroom townhouses and 138 one-, two- and three-bedroom flats Deliveries beginning in January 2003.
Two-bedroom townhouses. Deliveries beginning in December 2002.

Hotel Valencia Santana Row, a boutique hotel scheduled for delivery in first quarter 2003.

Financial Summary:
Total Projected Cost (1)
Cost to Date


Remaining Construction Loan Capacity
Anticipated Stabilized Yield - 2004 (2)

Retail Leasing Summary:
First-floor Facing Santana Row Total Santana Row Phase I

| Executed (sf) | LOI (sf) |
| :---: | :---: |
| ----------- |  |
| 181,952 | 14,063 |
| 300,856 | 100,782 |



|  | Average Rent per Square |
| :---: | :---: |
| Number of Deposits | Foot per Month |
| --21 | $\$ 1.93$ |
| 15 | $(4)$ |

Notes:
(1) Includes the cost of land and infrastructure for future phases
(2) Assumes residential rents of $\$ 2.25$ per square foot per month. Every $\$ 0.10$ increase/(decrease) to residential rents results in a 15 bps increase/(decrease) in the anticipated stabilized yield.
(3) Deposits on units for which rents have been set, specific units have been assigned and delivery is expected to begin in October.
(4) Deposits on units for which market rents have not been set, and as a result specific units cannot be assigned.

# Federal Realty Investment Trust 

Acquisitions and Dispositions - Year to Date
June 30, 2002


## Acquisitions

None
Dispositions

- ------------

| Date | Property | City / State GLA |  |  | Sale proceeds | Cap rate (1) | Anchor tenant |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |  |  |
| April 11, 2002 | 252-264 Greenwich Ave | Greenwich, |  | 24, 000 | \$ 16,100 | $7.30 \%$ | Banana Republic, Gap Kids |
| April 30, 2002 | 138 Central Ave | Westfield, |  | 11,000 | 4,100 | 8.10\% | Legg Mason, Toys R Us |
| April 30, 2002 | Ships Building | Westport, |  | 16,000 | 7,300 | 7.60\% | Eddie Bauer |
| April 30, 2002 | 27 Main Street | Westport, |  | 10,000 | 7,300 | $7.30 \%$ | Pottery Barn |
| June 6, 2002 | Uptown Shopping Center | Portland, |  | 100, 000 | 20,400 | 8.40\% | Zupan's Market, Elephant's Deli |
| June 18, 2002 | 6410 Hollywood Blvd | Hollywood, |  | 12,000 | 2,100 | 4.30\% | Hollywood Suit Outlet |
|  | Total dispositions |  |  | 173,000 | \$ 57, 300 |  |  |

(1) Cap rate based on twelve month forward net operating income (NOI). Blended cap rate for properties sold is 7.64\%.

|  |  |  | Year | Total | Ownership Percentage |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Property Name | Type | MSA Description | Acquired | Investment | Percentage |

(in thousands)

```
    Washington Metropolitan Area
```

Bethesda Row
Congressional Plaza
Courthouse Center
Falls Plaza
Falls Plaza-East
Federal Plaza
Friendship Center
Gaithersburg Square
Idylwood Plaza
Laurel
Leesburg Plaza
Loehmann's Plaza
Magruder's Center
Mid-Pike Plaza
Old Keene Mill
Pan Am
Pentagon Row
Pike 7
Quince Orchard
Rollingwood Apartments
Sam's Park \& Shop
Tower
Tyson's Station
Village of Shirlington Wildwood

## Washington, DC-MD-VA-WV

 Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WV Washington, DC-MD-VA-WVPhiladelphia Metropolitan AreaAndorraBala CynwydEllisburg Circle

Feasterville
Flourtown
Langhorne Square
Lawrence Park
Northeast
Willow Grove
Wynnewood
SR SC SC SC SC
SR SC SC SC
SC SC
SC
SC
SC

| SC | Philadelphia, | PA-NJ |
| :--- | :--- | :--- |
| SC | Philadelphia, | PA-NJ |
| SC | Philadelphia, | PA-NJ |
| SC | Philadelphia, | PA-NJ |
| SC | Philadelphia, | PA-NJ |
| SC | Philadelphia, | PA-NJ |
| SC | Philadelphia, | PA-NJ |
| SC | Philadelphia, | PA-NJ |
| SC | Philadelphia, PA-NJ |  |
| SC | Philadelphia, PA-NJ |  |

1988

| SC | Bergen-Passaic, $N J$ |
| :--- | :--- |
| SC | Bergen-Passaic, $N J$ |

Allwood
Clifton
Blue Star
Brunswick
Rutgers
Brick Plaza
Greenlawn Plaza
Hauppauge
Huntington
Forest Hills
Fresh Meadows
Troy
Hamilton

## New England

Coolidge Corner
Dedham Plaza
Queen Anne Plaza
Saugus Plaza
Bristol Plaza
West Hartford
Greenwich Avenue

Bergen-Passaic, NJ
Middlesex-Somerset-Hunterdon, NJ
Middlesex-Somerset-Hunterdon, NJ
Middlesex-Somerset-Hunterdon, NJ
Monmouth-Ocean, NJ
Nassau-Suffolk, NY
Nassau-Suffolk, NY
Nassau-Suffolk, NY
New York, NY
New York, NY
Newark, NJ
Trenton, NJ
$1993-98$
1965
1997
1967
1972
1989
2001
1993
1994
1986
1998
1983
1997
1982
1976
1993
1999
1997
1993
1971
1995
1998
1978
1995
1969

Boston-Worcester-Lawrence-Lowell-Brockton, MA Boston-Worcester-Lawrence-Lowell-Brockton, MA Boston-Worcester-Lawrence-Lowell-Brockton, MA Boston-Worcester-Lawrence-Lowell-Brockton, MA Hartford, CT
Hartford, CT
New Haven-Bridgeport-Stamford-Waterbury
\$ 77, 061
53, 406
4,160
8,154
3,351
61, 667
33,552
23,500
14, 820
45, 407
20, 339
25, 079
10,264
16, 864
5, 043
24,749
100.0\%
$\begin{array}{ll}19,012 & 100.0 \% \\ 100.0 \%\end{array}$
6,682 100.0\%
11,754 100.0\%
18,016 100.0\%
$\begin{array}{rr}3,312 & 100.0 \% \\ 31,768 & 100.0 \%\end{array}$
$15,800 \quad 100.0 \%$

| 18,582 | $99.9 \%$ |
| ---: | ---: |
| 23,662 | $100.0 \%$ |
| 25,826 | $100.0 \%$ |
| 11,556 | $100.0 \%$ |
| 8,641 | $100.0 \%$ |
| 17,467 | $100.0 \%$ |
| 23,535 | $100.0 \%$ |
| 21,410 | $100.0 \%$ |
| 25,761 | $100.0 \%$ |
| 34,987 | $100.0 \%$ |


| 4,265 | $(6)$ |
| ---: | ---: |
| 4,795 | $(6)$ |
| 38,755 | $(6)$ |
| 20,807 | $(6)$ |
| 15,842 | $(6)$ |
| 53,695 | $100.0 \%$ |
| 10,562 | $100.0 \%$ |
| 26,133 | $100.0 \%$ |
| 22,499 | $(6)$ |
| 23,965 | $100.0 \%$ |
| 64,502 | $100.0 \%$ |
| 20,441 | $100.0 \%$ |
| 7,584 | $(6)$ |

(6)

(in thousands) Grocery Anchor GLA Grocery Anchor
100. $0 \%$
100. $0 \%$
100.0\%
100.0\%
100.0\%
100.0\%
100.0\%
(3)
55.8\%
(5)
100.0\%
100.0\%
100.0\%
100.0\%
100.0\%
100.0\%
99.9\%
$(5)$
$(5)$
(5)
(6)
. 0 . $0 \%$
$0.0 \%$
$0.0 \%$
$0.0 \%$
99.9\%
0. . $0 \%$
100.0\%
100. 0\%
100.0\%
100. 0\%
100.0\%
)

Washington Metropolitan Area

| Bethesda Row | 419, 000 | 97.7\% | 36,867 | 40, 000 | Giant | Food |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Congressional Plaza | 339, 000 | 93.4\% |  | 28,258 | Fresh | Fields |
| Courthouse Center | 38, 000 | 71.6\% |  |  |  |  |
| Falls Plaza | 73,000 | 100.0\% |  | 51,385 | Giant | Food |
| Falls Plaza-East | 71,000 | 100.0\% |  |  |  |  |
| Federal Plaza | 247, 000 | 98.4\% | 36,113 |  |  |  |
| Friendship Center | 119, 000 | 100.0\% | 17,000 |  |  |  |


| Gaithersburg Square | 205,000 | 96.9\% |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Idylwood Plaza | 73,000 | 100.0\% |  | 29,556 | Fresh Fields |
| Laurel | 386,000 | 98.0\% |  | 39,500 | Giant Food |
| Leesburg Plaza | 247,000 | 100.0\% | 9,900 | 55,330 | Giant Food |
| Loehmann's Plaza | 242,000 | 95.0\% |  |  |  |
| Magruder's Center | 109,000 | 100.0\% |  | 30,750 | Magruders |
| Mid-Pike Plaza | 312,000 | 98.7\% | 10,041 |  |  |
| Old Keene Mill | 92,000 | 100.0\% |  | 24,060 | Fresh Fields |
| Pan Am | 218,000 | 94.0\% |  | 32,725 | Safeway |
| Pentagon Row | 294,000 | 95.5\% |  | 44,623 | Harris Teeter |
| Pike 7 | 164,000 | 100.0\% |  |  |  |
| Quince Orchard | 237,000 | 95.3\% |  | 23,640 | Magruders |
| Rollingwood Apartments | N/A | 99.0\% |  |  |  |
| Sam's Park \& Shop | 50,000 | 100.0\% |  |  |  |
| Tower | 109,000 | 88.1\% |  |  |  |
| Tyson's Station | 50, 000 | 97.0\% | 6,916 |  |  |
| Village of Shirlington | 202,000 | 96.7\% |  |  |  |
| Wildwood | 84,000 | 100.0\% | 27,600 | 20,000 | Sutton Place Gourmet |
| Philadelphia Metropolitan Area |  |  |  |  |  |
| Andorra | 259,000 | 92.5\% |  | 23,542 | Acme Markets |
| Bala Cynwyd | 281, 000 | 100.0\% |  | 45,000 | Acme Markets |
| Ellisburg Circle | 259,000 | 98.7\% |  | 47,600 | Genuardi's |
| Feasterville | 116,000 | 95.5\% |  | 52,694 | Genuardi's |
| Flourtown | 191, 000 | 100.0\% |  | 41,511 | Genuardi's |
| Langhorne Square | 216,000 | 94.4\% |  | 55,000 | Redner's Warehouse Markets |
| Lawrence Park | 326,000 | 98.3\% | 31,400 | 38,481 | Acme Markets |
| Northeast | 292,000 | 95.7\% |  |  |  |
| Willow Grove | 215,000 | 100.0\% |  |  |  |
| Wynnewood | 255,000 | 99.1\% | 32,000 | 98,000 | Genuardi's |
| New York / New Jersey |  |  |  |  |  |
| Allwood | 52,000 | 100.0\% | 3,518 | 25,025 | Stop \& Shop |
| Clifton | 80,000 | 91.1\% | 3,272 | 26,500 | Acme Markets |
| Blue Star | 410,000 | 96.8\% | 26,854 | 43,365 | Shop Rite |
| Brunswick | 318,000 | 98.4\% | 11,179 | 55,345 | A\&P |
| Rutgers | 217,000 | 89.0\% | 12,950 | 44,456 | Edwards Super Food |
| Brick Plaza | 409,000 | 100.0\% | 33,000 | 66,110 | A\&P |
| Greenlawn Plaza | 92,000 | 80.5\% |  | 45,958 | Waldbaum's |
| Hauppauge | 131, 000 | 100.0\% | 16,700 | 60,791 | Shop Rite |
| Huntington | 279,000 | 100.0\% | 14,366 |  |  |
| Forest Hills | 85,000 | 100.0\% |  |  |  |
| Fresh Meadows | 408, 000 | 98.1\% |  |  |  |
| Troy | 202,000 | 100.0\% |  | 64,209 | Pathmark |
| Hamilton | 190,000 | 100.0\% | 4,850 | 53,220 | Shop Rite |
| New England |  |  |  |  |  |
| Coolidge Corner | 13,000 | 100.0\% |  |  |  |
| Dedham Plaza | 240, 000 | 95.9\% |  |  |  |
| Queen Anne Plaza | 149, 000 | 100.0\% |  | 50,284 | Victory Supermarket |
| Saugus Plaza | 171,000 | 100.0\% |  | 54,530 | Super Stop \& Shop |
| Bristol Plaza | 296,000 | 91.0\% |  | 56,634 | Super Stop \& Shop |
| West Hartford | 125,000 | 83.8\% |  |  |  |
| Greenwich Avenue | 57,000 | 100.0\% |  |  |  |

Genuardi's

50,284 Victory Supermarket
54,530 Super Stop \& Shop 56,634 Super Stop \& Shop

Property Name
Other Anchor or Major
Washington Metropolitan Area

Bethesda Row
Congressional Plaza
Courthouse Center
Falls Plaza
Falls Plaza-East
Federal Plaza
Friendship Center
Gaithersburg Square
Idylwood Plaza
Laurel
Leesburg Plaza
Loehmann's Plaza
Magruder's Center
Mid-Pike Plaza
Old Keene Mill
Pan Am
Pentagon Row
Pike 7
Quince Orchard
Rollingwood Apartments
Sam's Park \& Shop
Tower
Tyson's Station
Village of Shirlington Wildwood

Barnes \& Noble
Buy Buy Baby / Container Store

CVS/Staples
TJ Maxx/ Compusa
Borders/Eddie Bauer/Linens'n Things
Bed, Bath \& Beyond/Borders/Ross
Chanyka Theater/Marshalls/Toys R Us
Kmart/Peebles
Bally's/Linens'n Things/Scan
Linens'n Things/ Toys R Us/G Street Fabrics
Micro Center/Michaels
Bally's/Bed, Bath \& Beyond
Gold's Gym/Staples/TJ Maxx
Circuit City/Staples
Petco
Virginia Fine Wine
Trader Joes
Cineplex Odeon

Philadelphia Metropolitan Area

## Andorra

Kohl's / Andorra Theatre / Family Toy
Bala Cynwyd
Ellisburg Circle
Lord \& Taylor / Bare Feet Shoes
Feasterville
Bed, Bath \& Beyond / Erlton Bowl / Ross
Flourtown
OfficeMax
Langhorne Square

Lawrence Park

## Northeast

 Willow Grove WynnewoodCHI / Jefferson Health Care / TJ Maxx
Burlington Coat / Marshalls / Tower Records
Barnes \& Noble / Modell's
Bed, Bath \& Beyond / Old Navy
New York / New Jersey

## Allwood

Clifton
Blue Star Brunswick Rutgers
Brick Plaza
Greenlawn Plaza
Hauppauge
Huntington
Forest Hills
Fresh Meadows
Troy
Hamilton
New England
Coolidge Corner
Dedham Plaza
Queen Anne Plaza
Saugus Plaza
Bristol Plaza
West Hartford Greenwich Avenue

Drug Fair
Michaels/Toys R Us
Ames/Just Living Rooms
Kmart
Bon-ton/Loews Theatres/Barnes \& Noble

OfficeMax
BuyBuyBaby/Toys R Us/Bed, Bath \& Beyond
Value City/Kmart/Cineplex Odeon
A.C.Moore/Toys R Us
A.C.Moore/Stevens Furniture

Ames
TJ Maxx
TJ Maxx/Bradlees

(in thousands)

| California |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Colorado Blvd | SR | Los Angeles-Long Beach, CA | 1996-1998 | 14,711 | (8) | 69,000 |
| Hermosa Ave | SR | Los Angeles-Long Beach, CA | 1997 | 4,675 | 90.0\% | 23,000 |
| Hollywood Blvd | SR | Los Angeles-Long Beach, CA | 1999 | 25,805 | 90.0\% | 148, 000 |
| Third St Promenade | SR | Los Angeles-Long Beach, CA | 1996-2000 | 71,267 | (9) | 201, 000 |
| Escondido | SC | San Diego, CA | 1996 | 24,485 | 70.0\% | 222,000 |
| Fifth Ave | SR | San Diego, CA | 1996-1997 | 12,097 | (10) | 51,000 |
| 150 Post Street | SR | San Francisco, CA | 1997 | 27,806 | 100.0\% | 103, 000 |
| Kings Court | SC | San Jose, CA | 1998 | 10,896 | (5) | 78,000 |
| Old Town | SR | San Jose, CA | 1997 | 32,587 | 100.0\% | 97,000 |
| Santana Row | SR | San Jose, CA | 1997 | 329,061 | 100.0\% | N/A |
| Chicago |  |  |  |  |  |  |
| Crossroads | SC | Chicago, IL | 1993 | 21,690 | 100.0\% | 173,000 |
| Finley Square | SC | Chicago, IL | 1995 | 25,774 | 100.0\% | 313, 000 |
| Garden Market | SC | Chicago, IL | 1994 | 10,536 | 100.0\% | 142, 000 |
| North Lake Commons | SC | Chicago, IL | 1998 | 12,949 | 100.0\% | 129, 000 |
| Evanston | SR | Chicago, IL | 1995 | 4,261 | 100.0\% | 19,000 |
| Other |  |  |  |  |  |  |
| Governor Plaza | SC | Baltimore, MD | 1985 | 17,442 | 99.9\% | 252,000 |
| Perring Plaza | SC | Baltimore, MD | 1985 | 23,931 | 99.9\% | 412, 000 |
| Barracks Road | SC | Charlottesville, VA | 1985 | 39,416 | 100.0\% | 484, 000 |
| Gratiot Plaza | SC | Detroit, MI | 1973 | 16,646 | 100.0\% | 218, 000 |
| Lancaster | SC | Lancaster, PA | 1980 | 9,744 | (6) | 107, 000 |
| Winter Park | SR | Orlando, FL | 1996 | 6,880 | 100.0\% | 28, 000 |
| Mill Avenue | SR | Phoenix-Mesa, AZ | 1998 | 11, 036 | (11) | 40,000 |
| Eastgate | SC | Raleigh-Durham-Chapel Hill, NC | 1986 | 13,153 | 100.0\% | 159, 000 |
| The Shops at Willow Lawn | SC | Richmond-Petersburg, VA | 1983 | 62,236 | 99.9\% | 505, 000 |
| Houston St | SR | San Antonio, TX | 1998 | 52,139 | 100.0\% | N/A |
| Tanasbourne | SR | Portland, OR | 2000 | 7,472 | 100.0\% | N/A |
| Total |  |  |  | 180,660 |  | 687,000 |



Mortage or

|  |  | Mortage or Capital Lease | Grocery |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Property Name | \% Leased | Obligation | Anchor GLA | Grocery Anchor | (2) |

(in thousands)

## California

Colorado Blvd
Hermosa Ave
Hollywood Blvd
Third St Promenade
st Promenade $\quad 93.9 \%$
Escondido 97.0\%
Fifth Ave $\quad 100.0 \%$ 9,400
$\begin{array}{llll}150 \text { Post Street } & 82.0 \% & 24,460 & \text { Lunardi's Super Market } \\ \text { Kings Court } & 98.3 \% & 89.0 \%\end{array}$
Old Town
89.0\%

Santana Row N/A 130,727
Chicago

| Crossroads | $100.0 \%$ |
| :--- | ---: |
| Finley Square | $91.2 \%$ |
| Garden Market | $94.1 \%$ |
| North Lake Commons | $88.3 \%$ |
| Evanston | $100.0 \%$ |
|  |  |
| Other |  |
| ---- | $100.0 \%$ |
| Governor Plaza | $97.2 \%$ |
| Perring Plaza | $99.4 \%$ |
| Barracks Road | $100.0 \%$ |
| Gratiot Plaza | $94.8 \%$ |
| Lancaster | $90.3 \%$ |
| Winter Park | $100.0 \%$ |
| Mill Avenue | $98.6 \%$ |
| Eastgate |  |


|  | 57,706 | Metro Foods |
| ---: | :--- | :--- |
| 44,300 | 91,032 | Harris Teeter / Kroger |
|  | 68,802 | Farmer Jack's |
| 4,907 | 39,404 | Giant Food |

Eastgate

The Shops at Willow Lawn
----------------------------
Total $95.9 \%$ 524,147 1,957,271

Property Name
Other Anchor or Major
(2)

## California

Colorado Blvd
Hermosa Ave
Hollywood Blvd
Third St Promenade
Escondido
Fifth Ave
150 Post Street
Kings Court
Old Town
Santana Row
Chicago
Crossroads
Finley Square
Garden Market
North Lake Commons
Evanston
Other
Governor Plaza Bally's/Comp USA/Syms/Office Depot
Perring Plaza Home Depot/Burlington Coat Factory
Parrack Poad
Gratiot Plaza
Barnes \& Noble/Old Navy/Michaels
Bed, Bath \& Beyond / Best Buy
A.C.Moore/Provident Book Store

Lancaster
Winter Park
Mill Avenue
Eastgate
The Shops at Willow Lawn Dillard's/Old Navy/Tower Records
Houston St
Tanasbourne
Total

Notes:
(1) Excludes new development square footage, redevelopment square footage, and Rollingwood Apartments.
(2) Anchor is defined as a tenant with 15,000 sf or more.
(3) Portion of property subject to capital lease obligation. Mortgage column shows construction loan on Woodmont East of \$24,291 and capital lease obligation of $\$ 12,576$.
(4) New Giant building of 40,000 sf has an approximate completion date of December 2002.
(5) Property purchased in "downreit" in exchange for operating partnership units.
(6) Property subject to capital lease obligation.
(7) Genuardi's space has been delivered, they are not yet open.
(8) Consists of two properties, one at $100 \%$ and one at $90 \%$.
(9) Consists of nine properties, seven at $100 \%$ and two at $90 \%$.
(10) Consists of four properties, three at $100 \%$ and one at $90 \%$.
(11) Consists of two properties, one at $100 \%$ and one at $85 \%$.
(12) There is a second grocery space in the center; Food Lion has vacated, but is paying rent.

## Shopping Center Summary

(in thousands, except sf data)


Real Estate Assets
Revenues
Net Operating Income (2)
Square Feet (3)

| $\$ 1,256,778$ | $\$ 1,248,770$ | \$ $1,249,269$ |  |  |  |
| :--- | ---: | :--- | ---: | :--- | ---: |
| $\$$ | 223,828 | $\$$ | 216,006 | $\$$ | 208,794 |
| $\$$ | 160,710 | $\$$ | 153,892 | $\$$ | 147,819 |
| $\$ 12,547,000$ | $\$ 12,700,000$ | $\$ 12,860,000$ |  |  |  |


| $\$$ | $1,274,285$ | $\$ 1,248,096$ |  |
| :--- | ---: | ---: | ---: |
| \$ | 109,715 | $\$$ | 108,454 |
| $\$$ | 79,071 | $\$$ | 77,225 |
| $\$ 12,543,000$ | $\$ 12,522,000$ |  |  |

Street Retail Summary
(in thousands, except sf data)

Real Estate Assets (4)

## Revenues

Net Operating Income (2) (5)
Square Feet (3)

| (1)For the year ended December 31, |  |  |  |  |  | For the six months ended June |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 1999 |  | 2002 |  | 2001 |
| \$ | 847,526 | \$ | 606,143 | \$ | 472,190 | \$ | 906,375 | \$ | 732,906 |
| \$ | 71,282 | \$ | 58,183 | \$ | 51,414 | \$ | 41,349 | \$ | 34, 038 |
| \$ | 43,337 | \$ | 38,455 | \$ | 34,674 | \$ | 24,989 | \$ | 22,150 |
|  | ,232,000 |  | 1,876,000 | \$ | 792,000 | \$ | 2,144,000 |  | 931, 000 |

## Notes:

(1) The periods ended December 31, 2001, 2000 and 1999 have been restated for 2002 discontinued asset sales.
(2) Net operating income includes all interest income.
(3) Excludes new development square footage, redevelopment square footage, and Rollingwood Apartments.
(4) Street Retail includes stabilized assets and assets which are in various stages of development and redevelopment. At June 30, 2002, real estate assets includes $\$ 329$ million related to the Santana Row development.
(5) Net operating income is reduced by start-up expenses for Street Retail's development projects.

Federal Realty Investment Trust
Retail Leasing Summary - Comparable Basis (cash, non-straight-lined basis)
June 30, 2002

```
New Lease Summary - Comparable
```



Renewal Lease Summary - Comparable

Quarter | Number of |
| ---: |

| \% of Total | GLA Signed | New Rent <br> Per Sq. Ft | Old Rent Per Sq. Ft |
| :---: | :---: | :---: | :---: |
|  | GLA Signed |  |  |
| 64\% | 207,779 | \$ 18.16 | \$ 17.34 |
| 65\% | 146,518 | \$ 23.43 | \$ 22.25 |
| 69\% | 160,473 | \$ 23.64 | \$ 20.80 |
| 66\% | 127, 202 | \$ 25.55 | \$ 23.04 |
| 66\% | 641, 972 | \$ 22.20 | \$ 20.46 |
| === | ========== | ======== | ======= |


| Annualized | \% Increase | Weighted Average | Tenant | Tenant Improvements |
| :---: | :---: | :---: | :---: | :---: |
| Increase in Rent | Over Old Rent | Lease Term | Improvements | Per Sq. Ft. |
| \$ 170,240 | 5\% | 5.7 | \$ 150,620 | \$ 0.72 |
| 172,531 | 5\% | 4.8 | 144, 008 | \$ 0.98 |
| 454,752 | 14\% | 9.9 | 1,024,000 | \$ 6.38 |
| 318, 296 | 11\% | 5.3 | 64, 000 | \$ 0.50 |
| \$ 1, 115, 819 | 8\% | 6.5 | \$1, 382, 628 | \$ 2.15 |

Total Lease Summary - Comparable


| Annualized | \% Increase | Weighted Average | Tenant | Tenant Improvements |
| :---: | :---: | :---: | :---: | :---: |
| Increase in Rent | Over Old Rent | Lease Term | Improvements | Per Sq. Ft. |
| \$ 834,651 | 12\% | 8.1 | \$ 2, 853, 934 | \$ 6.87 |
| 347,660 | 7\% | 5.8 | 1, 002,381 | \$ 4.42 |
| 674,706 | 14\% | 9.6 | 2,486,000 | \$ 9.82 |
| 508,120 | 11\% | 6.1 | 935,000 | \$ 4.67 |
| \$ 2,365,137 | 11\% | 7.5 | \$ 7, 277, 315 | \$ 6.64 |
| =========== | === | === | =========== | $===$ |

Notes:
(1) Renewal leases include expiring leases renewed with the same tenant. All other leases are categorized as new.
(2) Comparable leases represent only those leases signed on spaces for which there was a former tenant.

```
New Lease Summary - Non-Comparable
```

|  | Number of |
| :---: | :---: |
| Quarter | Leases Signed |
|  |  |


| \% of Total | GLA Signed |
| :---: | :---: |
| Leases Signed | GLA Signed |
| 100\% | 27,236 |
| 94\% | 28,819 |
| 95\% | 64,468 |
| 100\% | 82,944 |
| 97\% | 203,467 |
| === | ======== |


| New Rent Per Sq. Ft. | Weighted Average Lease Term |
| :---: | :---: |
|  | --------- |
| \$ 48.03 | 9.8 |
| \$ 54.38 | 8.3 |
| \$ 49.26 | 10.7 |
| \$ 31.97 | 11.4 |
| \$ 42.77 | 10.3 |
| ===== | ===== |



Renewal Lease Summary - Non-Comparable

| Quarter | Number of Leases Signed | \% of Total Leases Signed | GLA Signed | New Rent Per Sq. Ft. | Weighted Average Lease Term |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2nd Quarter 2002 | 0 | 0\% | - | \$ | 0.0 |
| 1st Quarter 2002 | 1 | 6\% | 2,660 | \$ 23.18 | 5.0 |
| 4th Quarter 2001 | 1 | 5\% | 3,252 | \$ 22.19 | 20.0 |
| 3rd Quarter 2001 | 0 | 0\% | - | \$ | 0.0 |
|  | - | -- | ----- | ------- | --- |
| Total - 12 months | 2 | 3\% | 5,912 | \$ 22.56 | 13.1 |
|  | = | == | ====== | ======== | ==== |

Total Lease Summary - Non-Comparable

| Quarter | Number of Leases Signed | \% of Total Leases Signed | GLA Signed | New Rent Per Sq. Ft. | Weighted Average Lease Term |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2nd Quarter 2002 | 17 | 100\% | 27,236 | \$ 48.03 | 9.8 |
| 1st Quarter 2002 | 17 | 100\% | 31,479 | \$ 51.73 | 8.2 |
| 4th Quarter 2001 | 20 | 100\% | 67,720 | \$ 47.96 | 10.9 |
| 3rd Quarter 2001 | 18 | 100\% | 82,944 | \$ 31.97 | 11.4 |
|  | -- | --- | ------- | ------- | ---- |
| Total - 12 months | 72 | 100\% | 209,379 | \$ 42.20 | 10.4 |
|  | == | ==== | ---=-- | ===== | == |

\$
151, 764
56,615
--------
\$ 208, 379
\$ 4.82
$\$ 4.82$
$\$ 0.84$
\$
\$ 1.00
=====

Notes:
(1) Renewal leases include expiring leases renewed with the same tenant. All other leases are categorized as new.
(2) Non-comparable leases represent only those leases signed on spaces for which there was no former tenant.

## Overall Operating Occupancy

| (Quarter to Quarter Analysis) | At June 30, 2002 |  |  | At June 30, 2001 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 14,687,000 | 14,093,000 | 95.9\% | 14,402,000 | 13,763, 000 | 95.6\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99.3\% | 282 | 281 | 99.0\% |
| Overall Operating Occupancy |  |  |  |  |  |  |
| (Rolling 12 Months) | At June 30, 2002 |  |  | At March 31, 2002 |  |  |
| Retail Properties (leasable square feet) | 14,687,000 | 14,093,000 | 95.9\% | 14,863,000 | 14,201, 000 | 95.5\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99.3\% | 282 | 274 | 97. $2 \%$ |
|  | At December 31, 2001 |  |  | At September 30, 2001 |  |  |
| Retail Properties (leasable square feet) | 14,761, 000 | 14,116,000 | 95.6\% | 14,587,000 | 13,970, 000 | 95.8\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 98.6\% | 282 | 282 | 100.0\% |

## Notes:

(1) Overall occupancy is occupancy for the entire portfolio and includes all operating properties owned in the reporting period.
(2) Excludes new development square footage and redevelopment square footage.

## Same Center Occupancy

| (Quarter to Quarter Comparison) | At June 30, 2002 |  |  | At June 30, 2001 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (leasable square feet) | 14,251, 000 | 13,670,000 | 95.9\% | 14,182, 000 | 13,548, 000 | 95.5\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99.3\% | 282 | 281 | 99.0\% |
| Same Center Occupancy |  |  |  |  |  |  |
| (Rolling 12 Months) | At June 30, 2002 |  |  | At March 31, 2002 |  |  |
| Retail Properties (leasable square feet) | 14,251,000 | 13,670,000 | 95.9\% | 14,402,000 | 13,759,000 | 95.5\% |
| Rollingwood Apartments (\# of units) | 282 | 280 | 99.3\% | 282 | 274 | 97.2\% |
|  | At December 31, 2001 |  |  | At September 30, 2001 |  |  |
| Retail Properties (leasable square feet) | 13,871,000 | 13,240,000 | 95.4\% | 13,730, 000 | 13,146,000 | 95.7\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 98.6\% | 282 | 282 | 100.0\% |

## Notes:

(1) Same center occupancy is occupancy for only those properties owned and operating in the reporting periods being compared.
(2) Excludes centers purchased or sold as well as properties under development and redevelopment.

Federal Realty Investment Trust
Summary of Top Twenty-five Tenants - Prospective (July 2002 through June 2003)
June 30, 2002


| Rank Tenant Name | Annualized Base Rent | Percentage of Total Annualized Base Rent | Tenant GLA | Percentage of Total GLA | Number of Stores Leased |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 The Gap, Inc. | \$ 5,931,498 | 2.56\% | 210,000 | 1.43\% | 11 |
| 2 Safeway, Inc. | 5,299,241 | 2.29\% | 407,000 | 2.77\% | 7 |
| 3 Bed, Bath \& Beyond, Inc. | 4,940, 047 | 2.13\% | 353, 000 | 2.40\% | 8 |
| 4 Ahold USA, Inc. | 4,857,288 | 2.09\% | 429, 000 | 2.92\% | 10 |
| 5 Barnes \& Noble, Inc. | 3,758,031 | 1.62\% | 158,000 | 1.08\% | 10 |
| 6 The TJX Companies | 3,280,392 | 1.41\% | 333, 000 | 2.27\% | 10 |
| 7 Toys R Us, Inc. | 2,975,616 | 1.28\% | 326,000 | 2.22\% | 8 |
| 8 CVS Corporation | 2,925,322 | 1.26\% | 131, 000 | 0.89\% | 12 |
| 9 MTS, Inc. | 2,410,795 | 1.04\% | 106,000 | 0.72\% | 5 |
| 10 Great Atlantic \& Pacific Tea Co. | 2,380,178 | 1.03\% | 236,000 | 1.61\% | 4 |
| 11 Kmart Corporation | 2,310,612 | 1.00\% | 509,000 | 3.47\% | 5 |
| 12 OPNET Technologies | 2,267,475 | 0.98\% | 60,000 | 0.41\% | 1 |
| 13 Dollar Tree Stores, Inc. | 2,082,320 | 0.90\% | 172,000 | 1.17\% | 18 |
| 14 Dress Barn, Inc. | 2,048,411 | 0.88\% | 101,000 | 0.69\% | 14 |
| 15 Borders Group, Inc. | 1,971, 661 | 0.85\% | 102,000 | 0.69\% | 4 |
| 16 Wakefern Food Corporation | 1,844,135 | 0.80\% | 157, 000 | 1.07\% | 3 |
| 17 CompUSA, Inc. | 1,752,489 | 0.76\% | 108,000 | 0.74\% | 4 |
| 18 Michaels Stores, Inc. | 1,721, 236 | 0.74\% | 138,000 | 0.94\% | 5 |
| 19 Bally's Health \& Fitness | 1,702,155 | 0.73\% | 139,000 | 0.95\% | 5 |
| 20 Linens'n Things | 1,635,566 | 0.71\% | 103,000 | 0.70\% | 3 |
| 21 Saks \& Company | 1,635,300 | 0.71\% | 36,000 | 0.25\% | 1 |
| 22 Ross Stores, Inc. | 1,631, 560 | 0.70\% | 85,000 | 0.58\% | 3 |
| 23 Whole Foods Market, Inc. | 1,557,765 | 0.67\% | 82,000 | 0.56\% | 3 |
| 24 Home Depot, Inc. | 1,487,180 | 0.64\% | 128,000 | 0.87\% | 1 |
| 25 Viacom International, Inc. | 1,450,364 | 0.63\% | 61,000 | 0.42\% | 11 |
| Totals - Top 25 Tenants | \$ 65,856,638 | 28.40\% | 4,670, 000 | 31.80\% | 166 |
|  |  |  |  |  |  |

Total Annualized Base Rent: \$231,863,104
Total Portfolio Square Footage:

$$
14,687,000 \text { (1) }
$$

Note:
(1) Excludes new development square footage, redevelopment square footage, and Rollingwood Apartments.

Average occupancy costs: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges

Economic occupancy: The square footage generating rental income expressed as a percentage of its total rentable square feet.

Leases signed - comparable: Represents leases signed on spaces for which there was a former tenant.

Leases signed - noncomparable: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable.

Leases signed - prior rent: Total cash (not straight lined) rent paid by the previous tenant; includes minimum and percentage rent.

Leases signed - current rent: Total cash (not straight lined) rent paid by the current (new) tenant; includes minimum rent only.

Net Operating Income: Gross revenues, including mortgage interest income, less rental expenses and real estate taxes.

Occupancy: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

Overall occupancy: Occupancy for the entire portfolio -- includes all operating properties owned in reporting period.

Same center occupancy: Occupancy for only those properties owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment and development.

Tenant improvement costs: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.

