# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) December 31, 1996

Federal Realty Investment Trust
$\qquad$
(Exact name of registrant as specified in its charter)

| District of Columbia | 1-7533 | 52-0782497 |
| :---: | :---: | :---: |
| (State or other jurisdiction | (Commission | (IRS Employer |
| of incorporation) | File Number) | Identification No.) |
| 1626 East Jefferson Street, | ille, Maryland | 20852-4041 |
| (Address of principal execut | offices) | (Zip Code) |

Registrant's telephone number including area code: 301/998-8100

Exhibit Index appears on Page 3.

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at December 31, 1996.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at December 31, 1996 SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST
/s/ Cecily A. Ward
Cecily A. Ward
Vice President, Controller
Exh No. Exhibit
Page No.

# FEDERAL REALTY INVESTMENT TRUST 

Supplemental Information
December 31, 1996

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|  | Maturity | Rate | Balance (in thousands) |
| :---: | :---: | :---: | :---: |
| Mortgages |  |  |  |
| Barracks Road | 06/01/98 | 9.77\% | \$21,412 |
| Falls Plaza | 06/01/98 | 9.77\% | 4,257 |
| Old Keene Mill | 06/01/98 | 9.77\% | 6,979 |
| West Falls | 06/01/98 | 9.77\% | 4,885 |
| Loehmanns Plaza | 07/21/98 | 9.75\% | 6,415 |
| Bristol | 08/01/98 | 9.65\% | 11,018 |
| Federal Plaza | 03/10/01 | 8.95\% | 28,445 |
| Tysons Station | 09/01/01 | 9.875\% | 4,265 |
| Northeast | 12/31/01 | participating | 1,500 |
| Escondido (Municipal bonds) purchased 12/31/96 | 10/01/16 | Variable*** | 9,400 |
|  |  |  | \$98,576 |

## Notes payable

Revolving credit facilities
Note issued in connection with
tenant buyout at Queen Anne Plaza
01/15/06
Note issued in connection with
renovation of Perring Plaza
01/31/13
11/13/95
Note issued in connection with lease
1/13/95
libor +.75\%
various

|  | $\$ 59,400$ |
| ---: | ---: |
| $8.875 \%$ | 1,291 |
| $10.00 \%$ | 2,854 |
| none | 2,500 |
| various | 61 |

\$66,106

Unsecured Public Debt
5 1/4\% Convertible subordinated debentures
5 1/4\% Convertible subordinated debentures
8 7/8\% Notes (fixed)
8 7/8\% Notes (fixed)*
$8 \%$ Notes (fixed)
6 5/8\% Notes (fixed)
7.48\% Debentures

| 04/30/02 | 5.250\% | \$289 |
| :---: | :---: | :---: |
| 10/28/03 | 5.250\% | 75,000 |
| 01/15/00 | 8.875\% | 75,000 |
| 01/15/00 | 7.530\% | 25,000 |
| 04/21/02 | 8.000\% | 25,000 |
| 12/01/05 | 6.625\% | 40, 000 |
| 08/15/26 | 7.480\% | 50,000 |
|  |  | 290, 289 |


| Total fixed rate debt | $\$ 384,671$ |
| :--- | ---: |
| Total variable rate debt | 70,300 |
| Total debt | ============== |

84.55\%
$15.45 \%$
100.00\%

Weighted average interest rate:
Fixed rate debt 7.75\%
Variable on revolving facilities $\quad 6.40 \%$ **
*The Trust purchased an interest rate swap on $\$ 25$ million which sold for $\$ 1.5$
million, thereby decreasing the effective interest rate.
**Weighted average interest rate on revolving credit facilities for twelve
months ended December 31, 1996.
***The bonds bear interest at a variable rate determined weekly to be the Interest rate which would enable the bonds to be remarketed at $100 \%$ of their principal amount.

| Overall Occupancy (Quarter to Quarter Analysis) | December 31, 1996 |  |  | December 31, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,733,461 | 11, 935,107 | 94\% | 12, 455,447 | 11,888,280 | 95\% |
| Rollingwood apartments (\# of units) | 282 | 278 | 98\% | 282 | 271 | 96\% |
| Overall Occupancy (Rolling 12 Months) | December 31, 1996 |  |  | September 30, 1996 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,733,461 | 11, 935,107 | 94\% | 12,324,469 | 11,509,125 | 93\% |
| Rollingwood apartments (\# of units) | 282 | 278 | 98\% | 282 | 281 | 99\% |
| Overall Occupancy (Rolling 12 Months) | June 30, 1996 |  |  | March 31, 1996 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,317,789 | 11,593,141 | 94\% | 12,480,181 | 11,796,821 | 95\% |
| Rollingwood apartments (\# of units) | 282 |  | 100\% | 282 | 274 | 97\% |


| Same Center Occupancy (Quarter to Quarter Comparison) | December 31, 1996 |  |  | December 31, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11,247,168 | 10,625,745 | 94\% | 11,215,520 | 10,727, 011 | 96\% |
| Rollingwood Apartments (\# of units) | 282 | 278 | 98\% | 282 | 271 | 96\% |


| Same Center Occupancy (Rolling 12 Months) | At December 31, 1996 |  |  | At September 31, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11,247,168 | 10,625,745 | 94\% | 11,559,958 | 10, 904,972 | 94\% |
| Rollingwood apartments (\# of units) | 282 | 278 | 98\% | 282 | 281 | 99\% |
| Same Center Occupancy (Rolling 12 Months) | At June 30, 1996 |  |  | At March 31, 1996 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11,115,866 | 10,546,049 | 95\% | 11,223, 075 | 10,605,961 | 95\% |
| Rollingwood apartments (\# of units) | 282 | 282 | 100\% | 282 | 274 | 97\% |


| Overall Economic Occupancy (Quarter to Quarter Analysis) | December 31, 1996 |  |  | December 31,1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) Rollingwood Apartments (\# of units) | 12,733,461 282 | 11, 681,107 277 | 92\% $98 \%$ | 12, 455,447 282 | $11,627,243$ 271 | $\begin{aligned} & 93 \% \\ & 96 \% \end{aligned}$ |
| Overall Economic Occupancy (Rolling 12 Months) | At December 31, 1996 |  |  | At September 30, 1996 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) Rollingwood Apartments (\# of units) | $\begin{gathered} 12,733,461 \\ 282 \end{gathered}$ | $\begin{gathered} 11,680,876 \\ 277 \end{gathered}$ | $\begin{aligned} & 92 \% \\ & 98 \% \end{aligned}$ | $\begin{gathered} 12,324,469 \\ 282 \end{gathered}$ | $\begin{aligned} & \text { 11, 277, } 086 \\ & 277 \end{aligned}$ | $\begin{aligned} & 92 \% \\ & 98 \% \end{aligned}$ |
| Overall Economic Occupancy (Rolling 12 Months) | At June 30, 1996 |  |  | At March 31, 1996 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 12,317,789 | 11, 300,470 | 92\% | 12,480,181 | 11,544,594 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 282 | 100\% | 282 | 274 | 97\% |


| Same Center Economic Occupancy (Quarter to Quarter Comparison) | December 31, 1996 |  |  | December 31, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 11,247,168 | 10,378,343 | 92\% | 11,215,520 | 10,477,908 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 277 | 98\% | 282 | 271 | 96\% |
| Same Center Economic Occupancy (Rolling 12 Months) | At December 31, 1996 |  |  | At September 30, 1996 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 11,247,168 | 10,378,343 | 92\% | 11,559,958 | 10,678,908 | 92\% |
| Rollingwood Apartments (\# of units) | 282 | 277 | 98\% | 282 | 277 | 98\% |
| Same Center Economic Occupancy (Rolling 12 Months) | At June 30, 1996 |  |  | At March 31, 1996 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 11,115, 866 | 10,272, 070 | 92\% | 11,223, 075 | 10,413,790 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 282 | 100\% | 282 | 274 | 97\% |

Region
D.C./Baltimore
Philadelphia
New York/New Jersey
Central Virginia
Mid-West
New England
Southern California
Other
Total Square
Footage

Occupancy 12/31/96

3,782,761 95\%
2,301,010 96\%
$1,962,610 \quad 98 \%$
$1,175,872$ 95\%
1, 097,895 83\%
1,109,995 96\%
273,540 92\%
1, 029, 778 81\%

Region

| D.C./Baltimore | 3,782,761 | 95\% |
| :---: | :---: | :---: |
| Anchor | 1,886,095 | 98\% |
| Small Shops | 1,896,666 | 92\% |
| Philadelphia | 2,301,010 | 96\% |
| Anchor | 1,312,322 | 98\% |
| Small Shops | 988,688 | 94\% |
| New York/New Jersey | 1,962,610 | 98\% |
| Anchor | 1,428, 008 | 100\% |
| Small Shops | 534,602 | 94\% |
| Central Virginia | 1,175,872 | 95\% |
| Anchor | 543,525 | 100\% |
| Small Shops | 632,347 | 91\% |
| Mid-West | 1,097,895 | 83\% |
| Anchor | 654,384 | 76\% |
| Small Shops | 443,511 | 94\% |
| New England | 1,109,995 | 96\% |
| Anchor | 564,207 | 100\% |
| Small Shops | 545,788 | 93\% |
| Southern California | 273,540 | 92\% |
| Anchor | 88, 095 | 100\% |
| Small Shops | 185,445 | 88\% |
| Other | 1,029,778 | 81\% |
| Anchor | 522,790 | 81\% |
| Small Shops | 506,988 | 82\% |

Comparable

| Rolling 12 Months | Number of Leases Signed | Square Feet | Weighted <br> Average Lease Term (Years) | Average Prior Rent Per Square Foot | Average Current Rent Per Square Foot | Annualized <br> Increase in Rent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4th Quarter 1996 | 85 | 469,455 | 10.7 | \$10.88 | \$15.94 | \$2,376, 264 |
| 3rd Quarter 1996 | 89 | 298,546 | 6.1 | 14.17 | 16.05 | 562,179 |
| 2nd Quarter 1996 | 81 | 272,984 | 6.9 | 14.80 | 15.52 | 196, 312 |
| 1st Quarter 1996 | 61 | 259,925 | 7.0 | 13.28 | 14.88 | 416, 047 |
| Total | 316 | 1,300,910 | 8.1 | \$12.94 | \$15.67 | \$3,550, 802 |
|  | Percentage Increase | Estim Tena Improv |  |  |  |  |
| Rolling 12 Months | over Prior Rent | Cos |  |  |  |  |
| 4th Quarter 1996 | 47\% | \$6,98 |  |  |  |  |
| 3rd Quarter 1996 | 13\% | 1,7 |  |  |  |  |
| 2nd Quarter 1996 | 5\% | 2,0 |  |  |  |  |
| 1st Quarter 1996 | 12\% | 1,010 |  |  |  |  |
| Total | 21\% | \$11, 78 |  |  |  |  |

Non-Comparable


| Total | Percent | Average |
| :---: | :---: | :---: |
| Square Feet | of Total | Rent Per |
| Expiring (1) | Portfolio(2) | Square Foot |
| 424,896 | 3\% | \$15.71 |
| 411, 273 | 3\% | \$16.53 |
| 720,648 | 5\% | \$11.98 |
| 431, 157 | 3\% | \$19.33 |
| 470,455 | 4\% | \$19.14 |

(1) Excludes lease expirations with options (2) Total square footage December 31, 1996:

|  | Total Square Feet Expiring(1) | Percent of Total Portfolio(2) |  |
| :---: | :---: | :---: | :---: |
| 1997 |  |  |  |
| Anchor | 90,899 | (less | than)1\% |
| Small Shop | 333,997 |  | 3\% |
| 1998 |  |  |  |
| Anchor | 71,789 | (less | than)1\% |
| Small Shop | 339,484 |  | 3\% |
| 1999 |  |  |  |
| Anchor | 340,632 |  | 3\% |
| Small Shop | 380,016 |  | 3\% |
| 2000 |  |  |  |
| Anchor | 41,663 | (less | than)1\% |
| Small Shop | 389,494 |  | 3\% |
| 2001 |  |  |  |
| Anchor | 30,997 | (less | than)1\% |
| Small Shop | 439,448 |  | 3\% |

(1) Excludes lease expirations with options
(2) Total square footage December 31, 1996:

|  | Average <br> Sales Per | Average <br> Occupancy <br> Cost Per | Average <br> Occupancy Costs <br> as Percentage |
| :--- | :---: | :---: | :---: |
| Square Foot | Square Foot | of Sales |  |

"Ami pro"
Release
[LOGO OF FEDERAL REALTY INVESTMENT TRUST APPEARS HERE]

FEDERAL REALTY I NVESTMENT TRUST

Mary Jane Morrow
Senior Vice President
Finance \& Treasurer
(301) 998-8321

## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES 1996 OPERATING RESULTS

Rockville, Maryland
February 12, 1997
Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the year ended December 31, 1996 increased $14 \%$ to $\$ 65.3$ million from $\$ 57.0$ million in 1995. On a per share basis, funds from operations rose $8 \%$ to $\$ 1.94$ per share in 1996 from \$1.79 in 1995.

A comparison of property operations for the year ended 1996 versus 1995 shows the following:

Rental income increased $15 \%$ to $\$ 164.9$ million in 1996 from $\$ 142.8$ million in 1995. When adjusted to exclude properties acquired and sold during 1995 and 1996, rental income increased $7 \%$ to $\$ 146.4$ million in 1996 from \$137.3 million in 1995.

During 1996, the Trust signed leases for a total 1.6 million square feet of retail space. On a same space basis, the Trust re-leased 1.3 million square feet at an average increase in rent per square foot of $21 \%$. The weighted average rent on these leases was $\$ 15.67$ per square foot compared to the previous average rent of $\$ 12.94$ per square foot.
-More-

1626 EAST JEFFERSON STREET,
R O C K V I L L E, MD $208852-4041$
$301-998-8100$

During 1995, the Trust leased a total 1.5 million square feet. On a same space basis, 1.3 million square feet was released at an average increase in rent per square foot of $18 \%$. The weighted average rent on these leases was $\$ 14.80$ per square foot compared to the previous average rent per square foot of \$12.53.

Same property occupancy stood at $94 \%$ at December 31, 1996 compared to $96 \%$ at year end 1995. The Trust's overall portfolio was $94 \%$ leased compared to 95\% a year ago.

Commenting on the year, Steven J. Guttman, President and Chief Executive Officer stated, "We are pleased with our strong 1996 results. In addition to the positive contributions from our recent acquisitions, we continue to benefit from the improved performance of our core portfolio. Our redevelopment and remerchandising programs have produced steady rental income growth, which combined with our expense control program, has had a positive impact on the bottom line."

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 87 retail properties, principally neighborhood and community shopping centers, located in strategic metropolitan markets across the United States. These markets include Boston, New York/New Jersey, Philadelphia, metropolitan Washington D.C., Chicago and Southern California.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for 29 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol: FRT.
(in thousands, except per share data)


Average occupancy costs: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges.

Economic occupancy: The square footage generating rental income expressed as a percentage of its total rentable square feet.

Leases signed - comparable: Represents leases signed on spaces for which there was a former tenant.

Leases signed - noncomparable: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable

Leases signed - prior rent: Total rent paid by the previous tenant; includes minimum and percentage rent.

Occupancy: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

Overall occupancy: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

Same center occupancy: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under development.

Tenant improvement costs: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.

