## FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) March 31, 1996

Federal Realty Investment Trust
(Exact name of registrant as specified in its charter)

| District of Columbia | 1-7533 | $52-0782497$ |
| :--- | :---: | :---: |
| (State or other jurisdiction |  |  |
| of incorporation) |  |  |$\quad$| (Commission |
| :--- |
| File Number) |$\quad$| (IRS Employer |
| :--- |
| Identification No.) |

## Item 5. Other Events

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at March 31, 1996.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at March 31, 1996

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESMENT TRUST

## Exh No. Exhibit

99 Supplemental portfolio information at March 31, 1996

## Page No.

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FEDERAL REALTY INVESTMENT TRUST

Supplemental Information March 31, 1996
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4800 Hampden Lane, Suite 500
Bethesda, Maryland 20814301/652-3360


| Weighted average interest rate: |  |
| :--- | :--- |
| Fixed rate debt |  |
| Variable on revolving facilitie | $7.79 \%$ |

* The Trust purchased an interest rate swap on $\$ 25$ million which was sold for $\$ 1.5$ million, thereby decreasing the effective interest rate.
** Weighted average interest rate on revolving credit facilities for three months ended March 31, 1996.

| Overall Occupancy <br> (Quarter to Quarter Analysis) | March 31, 1996 |  |  | March 31, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) Rollingwood Apartments (\# of units) | $12,480,181$ 282 | $\begin{gathered} 11,796,821 \\ 274 \end{gathered}$ | $\begin{aligned} & 95 \% \\ & 97 \% \end{aligned}$ | $\begin{gathered} 11,199,906 \\ 282 \end{gathered}$ | $\begin{gathered} 10,482,104 \\ 281 \end{gathered}$ | $\begin{aligned} & 94 \% \\ & 99 \% \end{aligned}$ |
| Overall Occupancy <br> (Rolling 12 Months) | March 31, 1996 |  |  | December 31, 1995 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,480,181 | 11,796,821 | 95\% | 12,455,447 | 11,888,230 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | $274$ | 97\% | $282$ | $271$ | 96\% |
| Overall Occupancy (Rolling 12 Months) | September 30, 1995 |  |  | June 30, 1995 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,031,774 | 11,376,676 | 95\% | 11,725, 082 | 10,976,997 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 280 | 99\% |

Same Center Occupancy (Quarter to Quarter Comparison)

| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (square feet) | 11,223, 075 | 10, 605,961 | 95\% | 10,203,347 | 9,600,482 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 274 | 97\% | 282 | 281 | 99\% |


| Same Center Occupancy (Rolling 12 Months) | At March 31, 1996 |  |  | At December 31, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11,223,075 | 10,605,961 | 95\% | 11,031,179 | 10,538,610 | 96\% |
| Rollingwood Apartments (\# of units) | 282 | 274 | 97\% | 282 | 271 | 96\% |
|  | At September 30, 1995 |  |  | June 30, 1995 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 10,553,745 | 10, 009,447 | 95\% | 10,438,581 | 9,820,887 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 280 | 99\% |

Federal Realty Investment Trust
Economic Occupancy Analysis
March 31, 1996

| Overall Economic Occupancy (Quarter to Quarter Analysis) | March 31, 1996 |  |  | March 31, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 12,480,181 | 11,544,594 | 93\% | 11,199,906 | 10,153,934 | 91\% |
| Rollingwood Apartments (\# of units) | 282 | 274 | 97\% | 282 | 281 | 99\% |
| Overall Economic Occupancy (Rolling 12 Months) | March 31, 1996 |  |  | December 31, 1995 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 12,480,181 | 11,544,594 | 93\% | 12,455,447 | 11,627,243 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 274 | 97\% | 282 | 271 | 96\% |
| Overall Economic Occupancy (Rolling 12 Months) | September 30, 1995 |  |  | June 30, 1995 |  |  |
| Type | Size | Leases Generating Income | Economic <br> Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 12,031,774 | 11,009,824 | 92\% | 11,725, 082 | 10,641, 004 | 91\% |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 280 | 99\% |


| Overall Economic Occupancy (Quarter to Quarter Analysis) | March 31, 1996 |  |  | March 31, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 11,223, 075 | 10, 413,790 | 93\% | 10,203,347 | 9,441,725 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 274 | 97\% | 282 | 272 | 95\% |
| Overall Economic Occupancy (Rolling 12 Months) | At March 31, 1996 |  |  | At December 31, 1995 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 11,223, 075 | 10, 413,790 | 93\% | 11,031,179 | 10,293,222 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 274 | 97\% | 282 | 271 | 96\% |
| Overall Economic Occupancy (Rolling 12 Months) | At September 30 , 1995 |  |  | At June 30, 1995 |  |  |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 10,553,745 | 9,764,246 | 93\% | 10,438,581 | 9,552,765 | 92\% |
| Rollingwood Apartments (\# of units) | 282 | 279 | 99\% | 282 | 280 | 99\% |


| Region | Total Square Footage | $\begin{array}{r} \text { Occupancy } \\ 03 / 31 / 96 \end{array}$ |
| :---: | :---: | :---: |
| D.C./Baltimore | 3,882,089 | 95\% |
| Philadelphia | 2,165,932 | 96\% |
| New York/New Jersey | 1,960,791 | 98\% |
| Central Virginia | 1,170,984 | 95\% |
| Mid-West | 1,152,139 | 92\% |
| New England | 900,296 | 96\% |
| Other | 1,247,950 | 87\% |


|  | Total Square <br> Footage | Occupancy <br> $03 / 31 / 96$ |
| :---: | :---: | :---: |
| Region |  |  |
| D.C.Baltimore <br> Anchor |  |  |
| Small Shops | $1,988,702$ | $99 \%$ |
| Philadelphia | $1,893,387$ | $90 \%$ |
| Anchor |  |  |
| Small Shops | $1,261,184$ | $96 \%$ |
| New York/New Jersey | 904,748 | $96 \%$ |
| Anchor |  |  |
| Small Shops | $1,454,053$ | $100 \%$ |
| Central Virginia | 506,738 | $93 \%$ |
| Anchor |  |  |
| Small Shops | 534,954 | $100 \%$ |
| Mid-West | 636,030 | $90 \%$ |
| Anchor |  |  |
| Small Shops | 681,195 | $100 \%$ |
| New England | 470,944 | $81 \%$ |
| Anchor |  |  |
| Small Shops | 444,348 | $96 \%$ |
| Other | 455,948 | $96 \%$ |
| Anchor |  |  |
| Small Shops | 624,138 | $92 \%$ |
|  | 623,812 | $82 \%$ |



| NON-COMPARABLE | Weighted |  |  |  | Annualized Tenant |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Average |  |  |  |
|  | Number of | Square | Lease | Average Rent | Current | Improvement |
| Rolling 12 Months | Leases Signed | Feet | Term (Years) | Per Square Foot | Rent | Costs |
| 1st Quarter 1996 | 6 | 69,840 | 12.5 | \$12.54 | \$875, 799 | \$350, 000 |
| 4th Quarter 1995 | 8 | 61,598 | 13.3 | 16.81 | 1, 035,659 | 250,000 |
| 3rd Quarter 1995 | 4 | 26, 089 | 9.7 | 13.76 | 358, 961 | 0 |
| 2nd Quarter 1995 | 8 | 60, 731 | 9.4 | 23.26 | 1,412,465 | 1,433, 000 |
| Total | 26 | 218, 258 | 11.3 | \$16.87 | \$3,682, 884 | \$2, 034, 000 |

FOR IMMEDIATE RELEASE For further information contact:
NYSE SYMBOL-FRT

Mary Jane Morrow
Senior Vice President
Finance \& Treasurer
(301) 961-9321

FEDERAL REALTY INVESTMENT TRUST ANNOUNCES FIRST QUARTER RESULTS

Bethesda, Maryland
May 14, 1996
Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the first quarter of 1996 increased $2 \%$ to $\$ 15.0 \mathrm{million}$ from $\$ 14.6$ million in the first quarter of 1995. On a per share basis, funds from operations were \$. 46 per share in both the first quarter of 1996 and 1995.

A comparison of property operations for the first quarter of 1996 versus the first quarter of 1995 shows the following:
o Rental income increased $18 \%$ to $\$ 40.7$ million in 1996 from $\$ 34.4$ million in 1995. When adjusted for properties acquired during these years, rental income increased $7 \%$ to $\$ 36.8$ million in 1996 from $\$ 34.3$ million in 1995.
o During the first quarter of 1996, the Trust signed leases for a total 330,000 square feet. On a same space basis, the Trust re-leased 260,000 square feet at an average increase in rent per square foot of $12 \%$. The weighted average rent on these leases was $\$ 14.88$ per square foot compared to the previous average rent per square foot for the same spaces of $\$ 13.28$.
o Same center occupancy stood at $95 \%$ leased at March 31, 1996 as compared to 94\% at March 31, 1995. The overall portfolio was 95\% leased at March 31, 1996 versus 94\% leased at March 31, 1995.

Commenting on the quarter, Steven J. Guttman, President and Chief Executive Officer stated, "Rental income growth was strong in the first quarter. In addition to the positive contributions from property acquisitions, the Trust continues to benefit from recent redevelopment and re-tenanting programs and its ability to achieve higher rental rates as leases roll over. Despite the weak retail environment, demand for our retail space remains strong, as evidenced by our ability to maintain an occupancy level of $95 \%$. However, these positive results were offset by higher operating expenses. The harsh winter of 1996 resulted in significantly higher operating expenses versus the first quarter last year when the winter was particularly mild. As a result, fFO per share was unchanged from the first quarter last year."

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 73 retail properties, principally shopping centers, located in the Northeast and Mid-Atlantic corridor as well as the Chicago metropolitan area.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for 28 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol: FRT.

FINANCIAL HIGHLIGHTS
(in thousands, except per share data)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| OPERATING RESULTS | 1996 | 1995 |
| - ---------------- |  |  |
| Revenues |  |  |
| Rental income | \$40, 747 | \$34,407 |
| Interest | 863 | 1, 006 |
| Other income | 2,162 | 1,514 |
|  | -- - - | - - - - - |
|  | $43,772$ | $36,927$ |
| Expenses |  |  |
| Rental | 11,793 | 7,955 |
| Real estate taxes | 3,924 | 3,397 |
| Interest | 11,149 | 9,157 |
| Administrative | 1,686 | 1,427 |
| Depreciation and amortization | 9,332 | 8,369 |
|  | $37,884$ | $30,305$ |
|  | 37,884 | 30,305 |
| Operating income before investors' |  |  |
| share of operations | 5,888 | 6,622 |
| Investor's share of operations | 138 | 1 |
| Net income | \$6, 026 | \$6,623 |
| Earnings per share | \$ . 19 | \$ . 21 |
| Funds from operations |  |  |
| Net income | \$ 6,026 | \$6,623 |
| Add: depreciation and amortization of real estate assets | 8,342 | 7,404 |
| Add: amortization of initial direct costs of leases | 8,3 593 | 597 |
| Funds from operations | \$14, 961 | \$14, 624 |
| Funds from operations per share | \$ . 46 | \$ . 46 |
| Weighted average shares outstanding | 32,265 | 31,658 |


| BALANCE SHEET | $\begin{gathered} \text { March 31, } \\ 1996 \end{gathered}$ | $\begin{aligned} & \text { December 31, } \\ & 1995 \end{aligned}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Real estate, at cost | \$1, 024, 712 | \$1, 009, 682 |
| Mortgage notes receivable | 14,077 | 13,561 |
| Cash and investments | 8,737 | 10,782 |
| Total assets | 892,428 | 886,154 |
| Liabilities and Shareholders' Equity |  |  |
| Obligations under capital leases | 131, 537 | 131,829 |
| Mortgages payable | 90, 171 | 90,488 |
| Notes payable | 66,347 | 49,980 |
| Senior Notes | 165,000 | 165,000 |
| 5 1/4\% Convertible subordinated debentures | 75,289 | 75,289 |
| Shareholders Equity | 321,826 | 327,468 |

AVERAGE OCCUPANCY COSTS: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges

ECONOMIC OCCUPANCY: The square footage generating rental income expressed as a percentage of its total rentable square feet

LEASES SIGNED - COMPARABLE: Represents leases signed on spaces for which there was a former tenant.

LEASES SIGNED - NONCOMPARABLE: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable

LEASES SIGNED - PRIOR RENT: Total rent paid by the previous tenant; includes minimum and percentage rent.

OCCUPANCY: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

OVERALL OCCUPANCY: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

SAME CENTER OCCUPANCY: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment

TENANT IMPROVEMENT COSTS: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.

