# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) June 30, 1996

Federal Realty Investment Trust
(Exact name of registrant as specified in its charter)
District of Columbia
(State or other jurisdiction
of incorporation)
1-7533
(Commission
File Number)

4800 Hampden Lane, Suite 500, Bethesda, Maryland
(Address of principal executive offices)

Registrant's telephone number including area code: 301/652-3360

Federal Realty Investment Trust hereby files as exhibit 99 the following supplemental data pertaining to its portfolio of properties at June 30, 1996.

Item 7. Financial Statements and Exhibits
(c) Exhibits.

99 Supplemental portfolio information at June 30, 1996

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESMENT TRUST

## EXHIBIT INDEX

## Exh No. Exhibit

## FEDERAL REALTY INVESTMENT TRUST


Supplemental Information June 30, 1996

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4800 Hampden Lane, Suite 500
Bethesda, Maryland 20814
301/652-3360


* The Trust purchased an interest rate swap on $\$ 25$ million which was sold for \$1.5 million, thereby decreasing the effective interest rate.
**Weighted average interest rate on revolving credit facilities for six months ended June 30, 1996.


| Overall Occupancy <br> (Quarter to Quarter Analysis) | June 30, 1996 |  |  | June 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,317,789 | 11,593,141 | 94\% | 11, 725, 082 | 10,976,997 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 282 | 100\% | 282 | 280 | 99\% |
| Overall Occupancy (Rolling 12 Months) | June 30, 1996 |  |  | March 31, 1996 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,317,789 | 11,593,141 | 94\% | 12,480,181 | 11,796,821 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 282 | 100\% | 282 | 274 | 97\% |
| Overall Occupancy (Rolling 12 Months) | December 31, 1995 |  |  | September 30, 1995 |  |  |
| Type | Size Leased |  | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 12,455,447 | 11,888,230 | 95\% | 12,031,774 | 11,375,676 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 271 | 96\% | 282 | 279 | 99\% |



| Same Center Occupancy (Quarter to Quarter Comparison) | June 30, 1996 |  |  | June 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11, 115, 866 | 10,546,049 | 95\% | 10,438,581 | 9,820,887 | 94\% |
| Rollingwood Apartments (\# of units) | 282 | 282 | 100\% | 282 | 280 | 99\% |
| Same Center Occupancy (Rolling 12 Months) | At June 30, 1996 |  |  | At March 31, 1996 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased | Occupancy |
| Retail Properties (square feet) | 11,115,866 | 10,546,049 | 95\% | 11,223,075 | 10,605,961 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 282 | 100\% | 282 | $274$ | 97\% |
| (Rolling 12 Months) | At December 31, 1995 |  |  | At September 30, 1995 |  |  |
| Type | Size | Leased | Occupancy | Size | Leased Occupancy |  |
| Retail Properties (square feet) | 11, 031,179 | 10,538,610 | 96\% | 10,553,745 | 10,009,447 | 95\% |
| Rollingwood Apartments (\# of units) | 282 | 271 | 96\% | 282 | 279 | 99\% |

Federal Realty Investment Trust
Economic Occupancy Analysis
June 30, 1996

| Overall Economic Occupancy <br> (Quarter to Quarter Analysis) | June 30, 1996 |  |  | June 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 12,317,789 | 11,300,470 | 92\% | 11,725,082 | 10,641, 004 | 91\% |
| Rollingwood Apartments (\# of units | 282 | 282 | 100\% | 282 | 280 | 99\% |


| Overall Economic Occupancy (Rolling 12 Months) | June 30, 1996 |  |  | March 31, 1996 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 12,317,789 | 11,300,470 | 92\% | 12,480,181 | 11,544,594 | 93\% |
| Rollingwood Apartments (\# of units | 282 | 282 | 100\% | 282 | 274 | 97\% |


| Overall Economic Occupancy (Rolling 12 Months) | December 31, 1995 |  |  | September 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| Retail Properties (square feet) | 12,455,447 | 11,627,243 | 93\% | 12,031,774 | 11,009,824 | 92\% |
| Rollingwood Apartments (\# of units | 282 | 271 | 96\% | 282 | 279 | 99\% |

Same Center Economic Occupancy (Quarter to Quarter Comparison)

| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (square feet) | 11,115,866 | 10,272, 070 | 92\% | 10,438,581 | 9,552,765 | 92\% |
| Rollingwood Apartments (\# of units | 282 | 282 | 100\% | 282 | 280 | 99\% |

At June 30, 1996
$\qquad$

| Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ------ | -------- |  |
| 11,115,866 | 10,272,070 | 92\% | 11,223,075 | 10, 413,790 | 93\% |
| 282 | 282 | 100\% | 282 | 274 | 97\% |


| Type | Size | Leases Generating Income | Economic Occupancy | Size | Leases Generating Income | Economic <br> Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Properties (square feet) | 11,031,179 | 10,293, 222 | 93\% | 10,553,745 | 9,764,246 | 93\% |
| Rollingwood Apartments (\# of units) | 282 | 271 | 96\% | 282 | 279 | 99\% |

Federal Realty Investment Trust
Regional Occupancy Analysis
June 30, 1996

| Region | Total Square Footage | $\begin{aligned} & \text { Occupancy } \\ & 06 / 30 / 96 \end{aligned}$ |
| :---: | :---: | :---: |
| D.C./Baltimore | 3,731, 862 | 95\% |
| Philadelphia | 2,161, 279 | 97\% |
| New York/New Jersey | 1, 960, 238 | 98\% |
| Central Virginia | 1,174,581 | 95\% |
| Mid-West | 1,103, 014 | 83\% |
| New England | 940, 360 | 98\% |
| Other | 1,246,455 | 88\% |


| Region | Total Square Footage | $\begin{aligned} & \text { Occupancy } \\ & 06 / 30 / 96 \end{aligned}$ |
| :---: | :---: | :---: |
| D.C./Baltimore |  |  |
| Anchor | 1,887,296 | 99\% |
| Small Shops | 1,844,566 | 91\% |
| Philadelphia |  |  |
| Anchor | 1,278,466 | 98\% |
| Small Shops | 882,813 | 95\% |
| New York/New Jersey |  |  |
| Anchor | 1,431,307 | 100\% |
| Small Shops | 528, 931 | 93\% |
| Central Virginia |  |  |
| Anchor | 547,845 | 100\% |
| Small Shops | 626,736 | 90\% |
| Mid-West |  |  |
| Anchor | 676,785 | 79\% |
| Small Shops | 426, 229 | 88\% |
| New England |  |  |
| Anchor | 444, 348 | 100\% |
| Small Shops | 496, 012 | 96\% |
| Other |  |  |
| Anchor | 602,433 | 92\% |
| Small Shops | 644, 012 | 83\% |

## E-5

Comparible

| Rolling 12 Months | Number of Leases Signed | Square Feet | Weighted Average Lease Term (Years) | Average Prior Rent Per Square Foot | Average Current Rent Per Square Foot | Annualized <br> Increase in Rent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2nd Quarter 1996 | 81 | 272,984 | 6.9 | \$14.80 | \$15.52 | \$196, 312 |
| 1st Quarter 1996 | 61 | 259,925 | 7.0 | 13.28 | 14.88 | 416,047 |
| 4th Quarter 1995 | 101 | 536,433 | 7.9 | 11.08 | 13.51 | 1,307,636 |
| 3rd Quarter 1995 | 69 | 226,759 | 5.8 | 14.05 | 14.24 | 41,961 |
| Total | 312 | 1,296,101 | 7.1 | \$12.82 | \$14.34 | \$1,961, 956 |
|  | Percentage Increase |  | Estimated Tenant Improvement Costs |  |  |  |
| Rolling 12 Months | over Prior Rent |  |  |  |  |  |
| 2nd Quarter 1996 | 5\% |  | $\$ 2,042,000$ |  |  |  |
| 1st Quarter 1996 | 12\% |  | 1,010,000 |  |  |  |
| 4th Quarter 1995 | 22\% |  | 3,482,000 |  |  |  |
| 3rd Quarter 1995 | 1\% |  | 865,000 |  |  |  |
| Total | 12\% |  | \$7,399, 000 |  |  |  |
| Non-Comparable | Number of Leases Signed | Square Feet | Weighted Average Lease | Average Rent | Annualized Current Rent | Estimated Tenant Improvement Costs |
|  |  |  |  |  |  |  |
| Rolling 12 Months |  |  | Term (Years) | Per Square Foot |  |  |
| 2nd Quarter 1996 | 8 | 31,194 | 8.7 | \$8.10 | \$252, 789 | \$390, 000 |
| 1st Quarter 1996 | 6 | 69,840 | 12.6 | 12.54 | 875,799 | 350,000 |
| 4th Quarter 1995 | 8 | 61,598 | 13.3 | 16.81 | 1, 035,659 | 250,000 |
| 3rd Quarter 1995 | 4 | 26,089 | 9.7 | 13.76 | 358,961 | 0 |
| Total | 26 | 188,721 | 12.1 | \$13.37 | \$2,523, 208 | \$990, 000 |

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FOR IMMEDIATE RELEASE
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## FEDERAL REALTY INVESTMENT TRUST ANNOUNCES

 SECOND QUARTER OPERATING RESULTSBethesda, Maryland
August 12, 1996

Federal Realty Investment Trust (NYSE:FRT) reported today that funds from operations for the second quarter of 1996 increased $13 \%$ to $\$ 15.8$ million from $\$ 14.0$ million in the second quarter of 1995 . On a per share basis, funds from operations rose $9 \%$ to $\$ .48$ in the second quarter of 1996 from $\$ .44$ in the comparable quarter of 1995. Funds from operations also improved for the first six months of 1996 increasing $8 \%$ to $\$ 30.8$ million or $\$ .94$ per share from $\$ 28.6$ million or $\$ .90$ per share in the first half of 1995.

A comparison of property operations for the second quarter of 1996 versus the second quarter of 1995 shows the following:
o Rental income increased $17 \%$ to $\$ 39.9$ million in 1996 from $\$ 34.2$ million in 1995. When adjusted to exclude properties acquired and sold during 1995 and 1996, rental income increased $6 \%$ to $\$ 35.5$ million in 1996 from $\$ 33.5$ million in 1995.

During the second quarter of 1996, the Trust signed leases for a total 304,178 square feet. On a same space basis, the Trust re-leased 272,984 square feet at an average increase in rent per square foot of $5 \%$. The weighted average rent on these
leases was $\$ 15.52$ per square foot compared to the previous average rent of $\$ 14.80$ per square foot for the same spaces.

Same center occupancy stood at $95 \%$ at June 30,1996 compared to $94 \%$ at June 30, 1995. The Trust's overall portfolio was 94\% leased at both June 30, 1996 and 1995.

Commenting on the quarter, Steven J. Guttman, President and Chief Executive Officer stated, "We are pleased with the continued growth in our operating results during the second quarter. Fueled by our recent redevelopment and retenanting programs, rental growth remained very strong with same property minimum rent up $7 \%$ over the second quarter last year. Occupancy declined slightly from the first quarter of 1996, but remained at a healthy 94\% -- on par with second quarter 1995. Despite weakness in the retail industry, demand for our space remains strong and we hope to achieve modest occupancy gains in the second half of the year. "

Federal Realty is an equity real estate investment trust specializing in the ownership, management and redevelopment of prime retail properties. The Trust's real estate portfolio contains 74 retail properties, principally neighborhood and community shopping centers, located in the Northeast and MidAtlantic corridor as well as the Chicago metropolitan area.

Federal Realty has paid quarterly dividends to its shareholders continuously since its founding in 1962 and has increased its dividend rate for 28 consecutive years. Shares of the Trust are traded on the New York Stock Exchange under the symbol: FRT.

| OPERATING RESULTS | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
| Revenues |  |  |  |  |
| Rental income | \$39,913 | \$34,240 | \$80,660 | \$68,647 |
| Interest | 1,056 | 887 | 1,919 | 1,893 |
| Other income | 2,601 | 1,862 | 4,763 | 3,376 |
|  | 43,570 | 36,989 | 87,342 | 73,916 |
| Expenses |  |  |  |  |
| Rental | 9,924 | 8,264 | 21,717 | 16,219 |
| Real estate taxes | 4,045 | 3,588 | 7,969 | 6,985 |
| Interest | 11,139 | 9,559 | 22,288 | 18,716 |
| Administrative | 2,136 | 1,390 | 3,822 | 2,817 |
| Depreciation and amortization | 9,344 | 8,619 | 18,676 | 16,988 |
|  | 36,588 | 31,420 | 74,472 | 61,725 |
| Operating income before investors' <br> share of operations and loss on <br> sale of real estate <br> $6,982 \quad 5,569 \quad 12,870$ <br> 12,191 |  |  |  |  |
|  |  |  |  |  |
| Investor's share of operations | (85) | 169 | 53 | 170 |
| Income before loss on sale of real estate | 6,897 | 5,738 | 12,923 | 12,361 |
| Loss on sale of real estate | ---- | (535) | ---- | (535) |
| Net income | \$6,897 | \$5,203 | \$12,923 | \$11, 826 |
| Earnings per share | \$0. 21 | \$0.16 | \$0.40 | \$0.37 |
| Funds from Operations |  |  |  |  |
| Net income | \$6,897 | \$5,203 | \$12,923 | \$11, 826 |
| Add: depreciation and amortization of real estate assets | 8,355 | 7,647 | 16,697 | 15,051 |
| Add: amortization of initial direct costs of leases | 592 | 598 | 1,185 | 1,195 |
| Add: loss on sale and nonrecurring items | --- | 535 | , | 535 |
| Funds from operations | \$15, 844 | \$13,983 | \$30,805 | \$28,607 |
| Funds from operations per share | \$0.48 | \$0.44 | \$0.94 | \$0.90 |
| Weighted average shares outstanding | = $===$ 33,066 | = $===$ 31,723 | = $===$ 32,666 | = $===$ 31,691 |


| BALANCE SHEET DATA | June 30, | December 31, |
| :--- | ---: | ---: |
|  | 1996 | 1995 |
| Assets | --- | --- |
| Real estate, at cost |  |  |
| Mortgage notes receivable | $\$ 1,047,226$ | $\$ 1,009,682$ |
| Cash and investments | 23,327 | 13,561 |
| Total assets | 7,401 | 10,782 |
| Liabilities and Shareholders' Equity | 913,815 | 886,154 |
| Obligations under capital leases |  |  |
| Mortgages payable | $\$ 131,237$ | $\$ 131,829$ |
| Notes payable | 89,847 | 90,488 |
| Senior Notes | 52,503 | 49,980 |
| Convertible subordinated debentures | 165,000 | 165,000 |
| Shareholders' Equity | 75,289 | 75,289 |

Average occupancy costs: Includes rent, common area maintenance expense, real estate taxes, merchant association dues and other charges

Economic occupancy: The square footage generating rental income expressed as a percentage of its total rentable square feet.

Leases signed - comparable: Represents leases signed on spaces for which there was a former tenant.

Leases signed - noncomparable: Represents leases signed on spaces for which there was no previous tenant, i.e. expansion space or space that was previously non-leasable

Leases signed - prior rent: Total rent paid by the previous tenant; includes minimum and percentage rent.
occupancy: The currently leased portion of a property expressed as a percentage of its total rentable square feet; includes square feet covered by leases for stores not yet opened.

Overall occupancy: Occupancy for the entire portfolio -- includes all centers owned in reporting period.

Same center occupancy: Occupancy for only those centers owned and operating in the periods being compared. Excludes centers purchased or sold as well as properties under redevelopment.

Tenant improvement costs: Represents the total dollars committed for the improvement (fit-out) of a space as relates to a specific lease. The amounts shown represent not only the estimated cost to fit-out the tenant space, but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable.

